4Q21

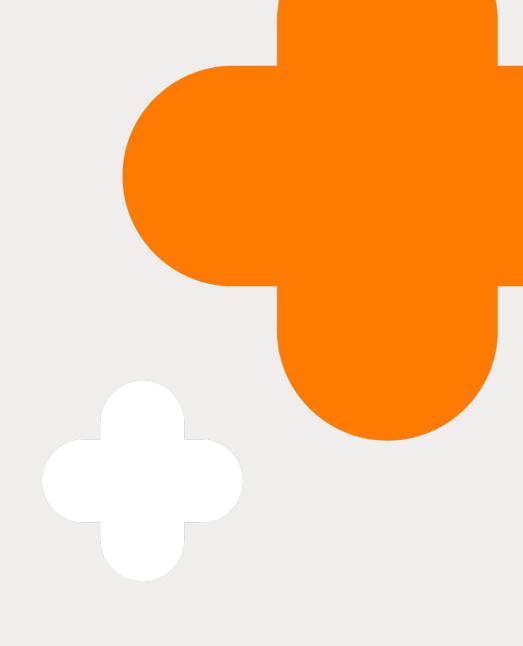
Institutional Presentation

inter



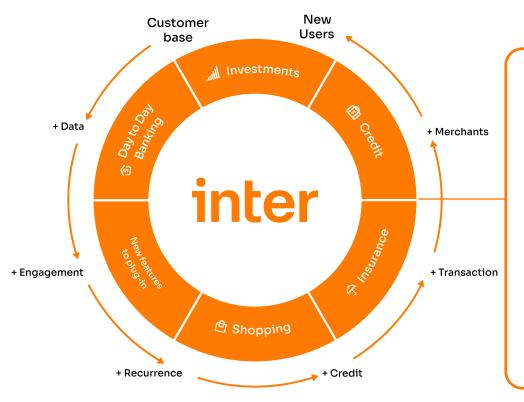
Agenda

- 1 Inter: a complete digital platform
- 2 Our growth avenues
- 3 ESG
- 4 Operational and financial highlights
- 5 Appendix

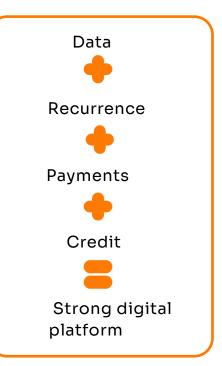


Inter. A complete digital platform

Interconected and interdependent monetization and growth avenues



- Digital platform with a complete solution portfolio
- _ Strategy focused on users experience
- _ Symbiotic relationship between areas
- Network effect drives engagement and generates a virtuous cicle
- _ Cross-sell and up-sell opportunities



Key Highlights 4Q21

Growth and engagement

- _We reached 16.3 million clients in 4Q21, growth of 17% QoQ and 93% YoY and added more than 8 million new clients in 2021;
- _ We achieved R\$ 3.2 billion in total revenues1 in 2021, a growth of 131% YoY;
- _ We reached R\$1.3 billion in service revenues2 in 2021, a 144% YoY growth;

- We achieved an average revenue per user (ARPU) of R\$218.06, an increase of 8.7%YoY;
- We reached a Cross-Selling Index (CSI) of 3.44 products per client in 4Q21, a 12% YoY growth;
- _ We achieved an adjusted net profit3 of R\$78 million in 2021, a 1,307% YoY growth.

Key Highlights 4Q21

Banking

R\$9.9 bi

Demand deposits 4Q21 +48% YoY

R\$270 bi

Pix Transactions 4Q21

R\$250 mi

Floating Revenues 2021 +251% YoY

Credit

R\$18.6 bi

Credit Portfolio 4Q21

+ 97% YoY

R\$5.8 bi

Credit Underwriting 4Q21 + 66% YoY

2.7%

Provision for loan loses 4Q21

Insurance

839 thousand

Active clientes 4Q21 +229% YoY

R\$25.2 mi

Revenues 4Q21 + 100% YoY

251 thousand

Premium sales 2021 +141%YoY

Investments

2.0 milion

Active Clients 4Q21 +60% YoY

R\$57 bi

AuC 4Q21 + 29% YoY

+100 milion

Inter Invest Revenues 2021 +101% YoY

Shopping

+87 mi

Inter Shop Revenue 4Q21

+ 121% YoY

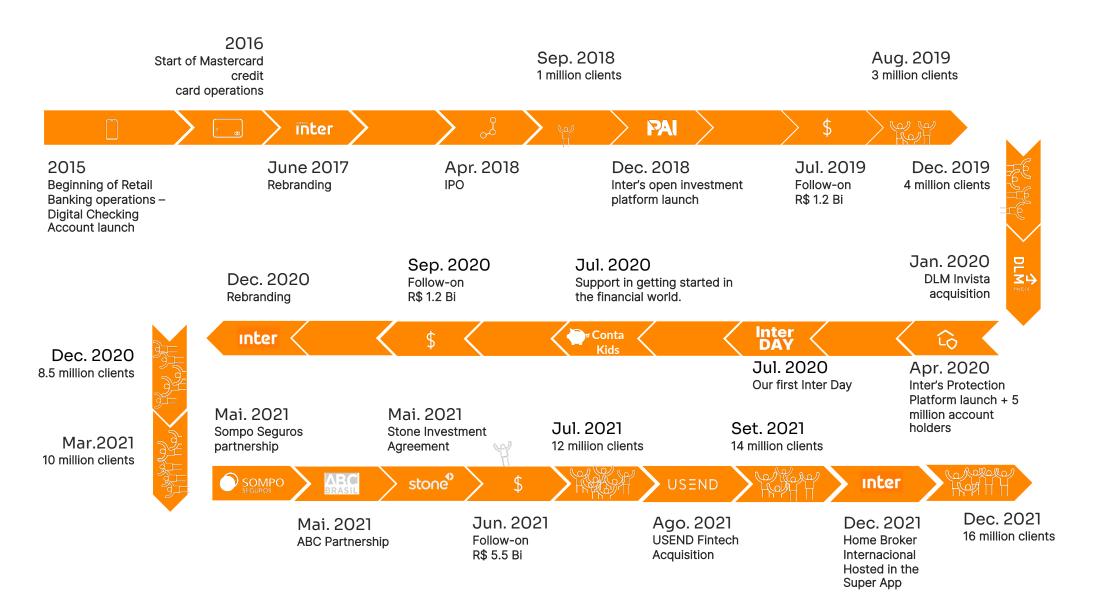
7.5%

Take-rate 4Q21 + 1.5 p.p YoY

R\$3.5 bi

de GMV 2021 + 201% YoY

Evolution of Our Strategy



inter

The Super App that simplify people's lives





We believe

We breath the new and make it different. We take bureaucracy away to delivery what people need in a practical, adaptable and intuitive way.

Our purpose

Create what simplify people's lives.

What we do

We are an innovative Super App that makes life easier joining several products and services at the same place in a 100% digital form.

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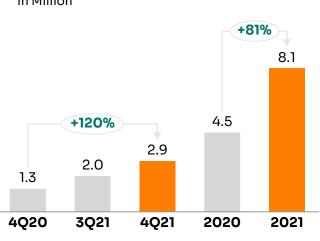
interbank

Best offer of current account, payments, transfers, with drawals and cards

Number of Clients
In Million



Added clients
In Million



Floating Revenue



2.9 million clients added only in 4Q21

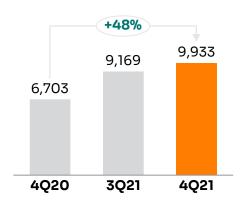
Strengths

- High recurrence and engagement
- 100% digital

interbank

Demand deposits

In R\$ million



N° of used cards In thousand

4Q20



3Q21

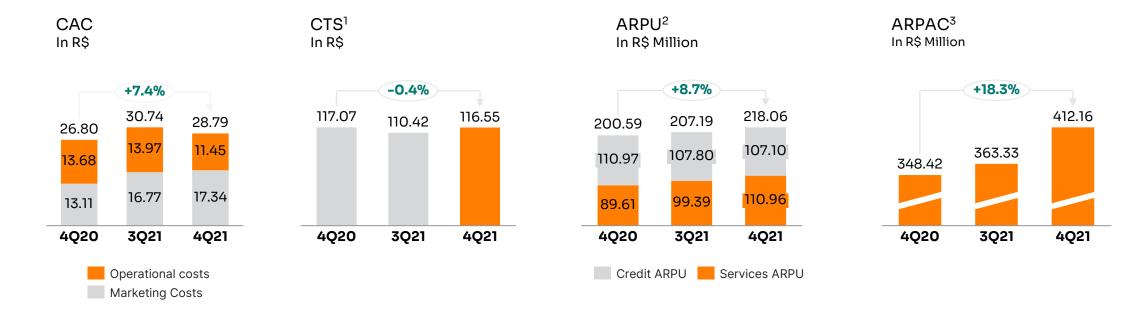
4Q21

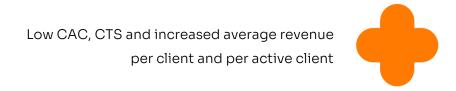
Transacted volume

In R\$ billion



interbank





Credit

Focus on collateralized products



Real estate credit



Payroll loans



Collateralized SME credit



Credit card

Low cost of funding, know-how and products, leading to a reduced gap between the market share in checking accounts and on credit lines

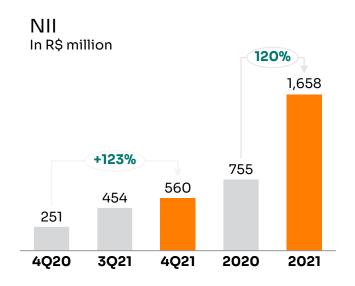
Strengths

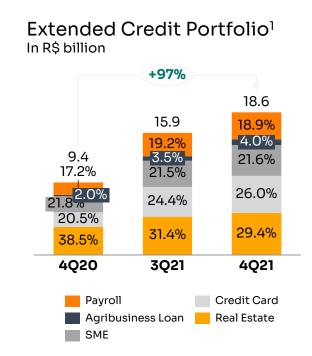
- Highly collateralized loan book
- Low cost of funding driven by retail funding base
- Sizable retail customer base
- Long term experience and knowhow

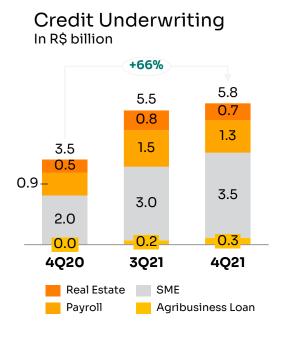
Growth levers

- Collateralize credit cards
- Low penetration on customer base
- Increase share of wallet

inter bank







interseguros

The largest digital insurance platform in Brazil

839k Active clients¹ 4Q21

+229% vs. 4Q20





Seguro de

Carro para terceiros

cartão







Viagem

Micro garantia e assistência domiciliar

Crédito





Micro garantia familia e assistência

Casa

Seguro de renda







Partners:

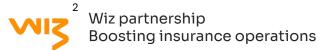


Liberty Seguros Exclusivity agreement renewed in Aug/20 Term: 15 years

Upfront payment: BRL 60 mm Earn out payments: BRL 308 mm



Sompo Seguros Exclusivity agreement firmed in May/21 Term: 15 years Upfront payment: BRL 12.0 mm Earn out payments: BRL 152.5 mm



Strengths

- In-app protection platform
- Diversified insurance and consortium offering
- Long term revenue stream
- Bancassurance platform
- Automated journeys to offer diverse and personalized products

Growth levers

- Life Insurance
- Health insurance
- Gadget insurance
- **Extended warranty**

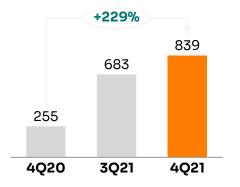
interseguros

Inter's Protection Platform has automated journeys offering diverse and personalized products that meet different customer profiles

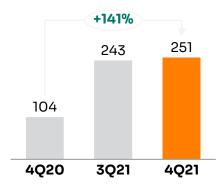
Insurance Revenues¹ In R\$ million



Active Customers² In Thousand



Premium Sales In Thousand





Unique B2C digital investment platform in Brazil, positioned to build customer loyalty

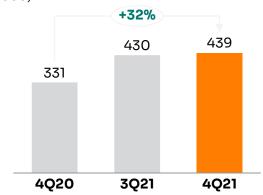
- Customer centric approach
- Democratize access to diversified investments
- Suite of investment products

2.0 million Active clientes 4Q21 +60% vs. 4Q20

R\$57 billion Auc 4Q21

+29% vs. 3Q20

Investors with shares under custody ('000)





Best Brazilian Digital Platform

Most Loyalty Platform FGV / Isto É

Strengths

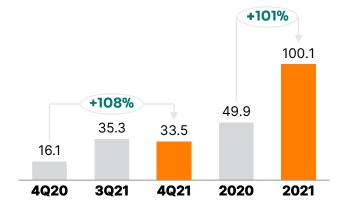
- Last-mile ownership
- Retail funding
- Free online stock trading platform
- Cashback on invest funds
- Segmented customer service
- Research team
- Inter Wealth Management WIN

Growth levers

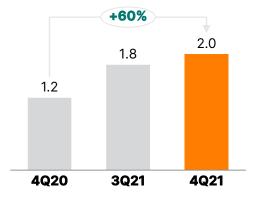
- Credit card with investments collateral
- Inter Investment communities
- New UX for Investments

inter invest

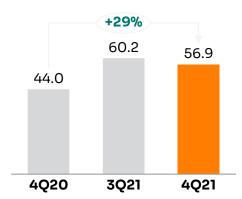
Inter Invest Revenues¹ In R\$ Million



Number of investors



Assets Under Custody² In R\$ Billion



Inter Invest gives full autonomy to our clients with a hybrid offer of open platform (broker with specialized service) and other banking services



intershop

Inter Shop has been posting outstanding results with significant upside

+430 partners sellers, of which

more than 280 operating in end-to-end partnerships, where the purchase journey happens 100% inside our App

R\$ 87.2 million

Inter Shop's commission revenues, increase of 121% over 4Q20

Clients ____ Inter Shop ____ Seller

In 2021, we reached:

- More than 400'000 SKUs available in end-to-end;
- More than 430 stores, integrations and partners in Brazil, of which more than 280 are
 End-to-End, where the purchase experience is 100% inside of our App;
- More than 86 partner stores at United States, 93 at Spain and 67 at Portugal.

Strengths

- Cashback on purchases
- Convenience
- Seamless UX in payments
- Extended credit for platform purchases
- Payment flexibility
- Recurrence driven by banking platform
- Cross-selling

intershop

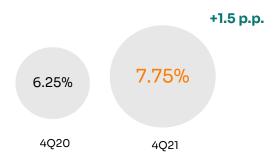
Inter Shop Revenues
In R\$ Million



Inter Shop Gross Merchandise Volume (GMV)
In R\$ Million



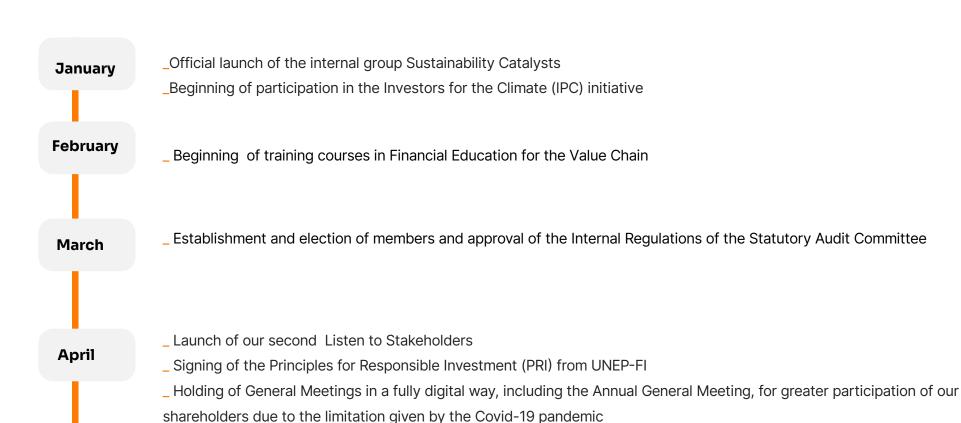
Take-rate %



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ESG Retrospective



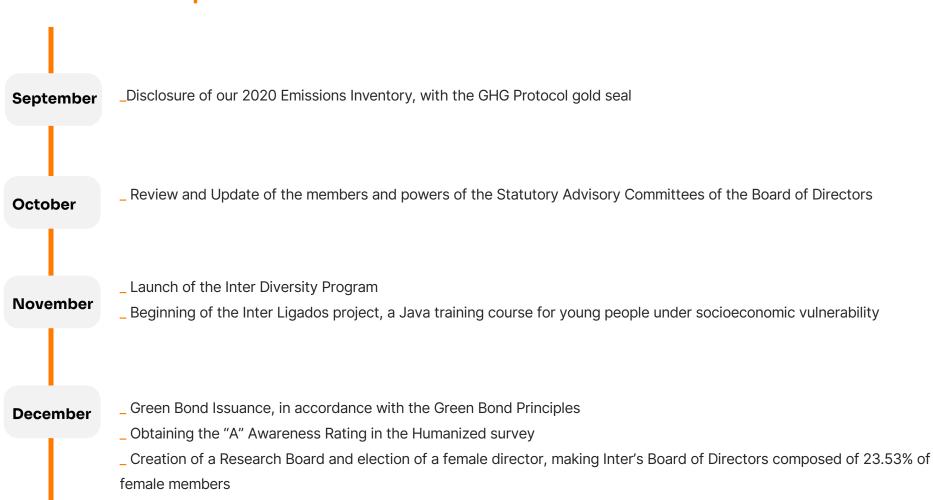
_ Creation of a Board responsible for Controllership activities, including, but not limited to, the accounting and tax areas

Establishment of the Supervisory Board

ESG Retrospective



ESG Retrospective



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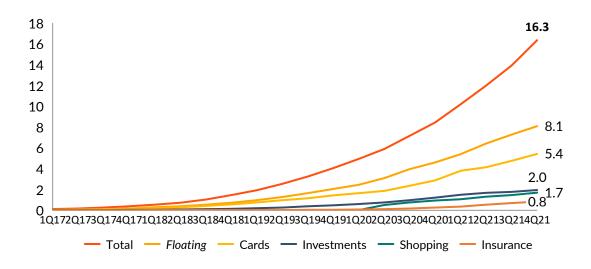
Engagement KPIs

Continous growth on activation rate and cross-selling

Active customers¹ per quarter In %

	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21
Until 2018	67.9%	69.0%	70.1%	69.8%	68.8%	67.6%	66.3%	65.3%
1Q19	59.0%	60.8%	62.7%	63.0%	62.6%	62.4%	62.0%	61.8%
2Q19	56.7%	59.1%	61.2%	61.7%	61.4%	61.3%	61.0%	60.7%
3Q19	56.8%	59.7%	62.2%	62.8%	62.6%	62.6%	62.3%	62.0%
4Q19	48.8%	52.6%	55.8%	56.8%	56.9%	57.1%	57.0%	57.0%
1Q20	36.7%	53.0%	56.6%	57.8%	58.1%	58.4%	58.2%	58.2%
2Q20		45.6%	62.0%	62.4%	62.4%	62.7%	62.4%	62.2%
3Q20			48.0%	61.7%	61.9%	62.5%	62.3%	62.2%
4Q20				37.4%	52.9%	54.3%	54.7%	54.8%
1Q21					40.8%	52.5%	52.6%	52.8%
2Q21						41.4%	51.1%	51.1%
3Q21							39.5%	48.6%
4Q21								36.8%

Active customers per quarter (Breakdown by avenue)¹ In million



8.8 million active clients 4Q21

Engagement KPIs

Continuous growth on cross-selling

Cross-selling index²

Quarter CSI	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21
Until 4Q16	1.47	1.50	1.51	1.53	1.54	1.55	1.59	1.73	1.74	1.90	2.23
1Q17	2.99	3.01	3.00	3.02	3.05	3.05	3.24	3.50	3.65	3.77	4.10
2Q17	3.04	3.06	3.06	3.09	3.09	3.10	3.28	3.54	3.67	3.79	4.10
3Q17	3.00	3.02	3.01	3.03	3.04	3.04	3.24	3.49	3.65	3.76	4.03
4Q17	2.99	3.02	3.01	3.04	3.04	3.05	3.26	3.50	3.65	3.77	4.02
1Q18	2.96	2.98	2.96	3.00	3.00	3.00	3.20	3.42	3.57	3.70	3.93
2Q18	2.84	2.86	2.84	2.87	2.87	2.89	3.11	3.31	3.45	3.58	3.77
3Q18	2.77	2.77	2.76	2.78	2.78	2.80	3.04	3.23	3.37	3.50	3.66
4Q18	2.86	2.80	2.76	2.77	2.77	2.79	3.01	3.20	3.33	3.47	3.61
1Q19	2.55	2.92	2.83	2.83	2.83	2.85	3.05	3.23	3.38	3.52	3.66
2Q19		2.57	2.89	2.83	2.81	2.82	3.03	3.20	3.35	3.50	3.63
3Q19			2.59	2.89	2.82	2.82	3.02	3.18	3.34	3.49	3.62
4Q19				2.54	2.84	2.80	2.97	3.13	3.28	3.43	3.53
1Q20					2.54	2.83	3.00	3.13	3.29	3.45	3.54
2Q20						2.50	3.04	3.10	3.25	3.43	3.49
3Q20							2.62	3.05	3.19	3.39	3.43
4Q20								2.56	3.22	3.41	3.41
1Q21									2.88	3.41	3.38
2Q21										2.96	3.25
3Q21											2.71
Total	2.59	2.66	2.68	2.72	2.73	2.75	2.94	3.06	3.21	3.37	3.43

3,44 Cross-selling Index 4Q21

83 NPS as of December 2021

45% of our active clients use Inter as their main bank

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C-level team reinforcing strong innovative culture



João Vitor Menin CEO



Alexandre Riccio Vice President



Marco Túlio Guimarães Vice President



Helena Lopes Caldeira CFO and IRO



Ray Tarick Chalub COO



Priscila Salles CMO



Guilherme Ximenes CTO



Leonardo Corrêa Treasury Officer



Ricardo Vescovi
Organizational Development
Officer



Rodrigo Gouveia Inter Marketplace CEO



Ana Luiza Forattini
Governance, Corporate
Operations and Compliance
Officer



Sebastião Luiz da Silva Commercial Officer



Lucas Bernardes
Security, Data Governance and
Operational Risks Officer



Thiago Garrides CRO



André Jacques Legal Officer and Ombudsman



Paulo Padilha Inter Seguros CEO



Felipe Bottino
Chief Investment Officer



Frederico Melo Commercial Officer



Rafaela Vitoria
Chief Economist and
Head of Research



Maria Clara Gusmão Inter DTVM CEO



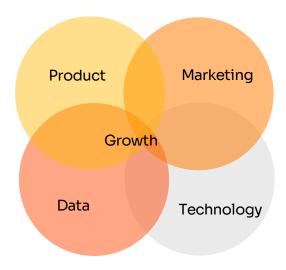
Daniel Castro Inter Asset CEO

Growth marketing strategy

A holistic approach focused on performance

Growth Marketing

Growth as a linchpin for business



- Data-driven
- Culture of experimentation (A/B tests)

How growth team scale End-to-end dimension funnel



- Agile marketing methodology
- Accumulate learnings

The Growth Squad

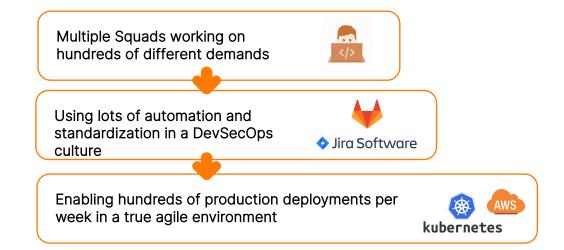
Multidisciplinary team oriented by product

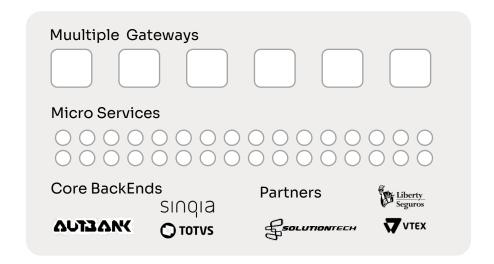


 Using data to understand consumer behavior and output personalized campaigns and experiences.

Digital business capabilities unleashed by modern technology processes and architecture

- Automation from code to production deployments
- Different teams and ideas, using same coding framework standard across the board
- Micro services architecture ramping up true agility
- Leading to human resources scalability suiting Inter's business needs
- Scalable and reduced single point of failure infrastructure powered by cloud computing technology





Fully digital Backbone

Complete payments integration and flexibility to optimize our capabilities

Efficient App
Onboarding
on Deposit Account



JARVIS & TARS
Robots on
Proprietary Tech and
Al analyze prospects
with human
supervision



Account & Card Every account has a Combo (Debit and Credit) Card



Complete Digital Platform with Al and Human Support

- Full-Service Banking Platform
- Al and Human Support
- Security

Flexible Integrations

SPB ("Brazilian Payment System") official Brazilian banking platform, Clearing Houses, Market Places, Any End-to-End and Open Banking APIs

Modern and Highly Scalable Systems



Hybrid Authorization Gateway
FIS IST



Checking Accounts Autbank



Credit Cards First Data Vision Plus 10.2



Inter Shop Merchants Proprietary Tech



New national instant payments gateway

Contact

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Disclaimer

This presentation may contain forward-looking statements regarding Banco Inter, anticipated synergies, growth plans, projected results and future strategies. Although these forward-looking statements reflect management's good faith beliefs, they involve known and unknown risks and uncertainties that may cause the Company's actual results or outcomes to be materially different from those anticipated and discussed herein. These statements are not guarantees of future performance. These risks and uncertainties include, but are not limited to our ability to realize the amount of the projected synergies and the timetable projected, as well as economic, competitive, governmental and technological factors affecting the Company, markets, products and prices, and other factors. Commission which readers are urged to read carefully in assessing the forward-looking statements contained herein. This presentation contains managerial numbers that may be different from those presented in our financial statements. The calculation methodology for those managerial numbers is presented in Banco Inter quarterly earnings release.

The numbers for our key metrics (Unit Economics), which include our monthly active users (MAU), daily active users (DAU), average revenue per user (ARPU) and cross-selling index (CSI), are calculated using internal company data. While these numbers are based on what we believe to be reasonable estimates, there are inherent challenges in measuring usage of our products. In addition, we are continually seeking to improve our estimates of our user base, and such estimates may change due to improvements or changes in our methodology. We regularly review our processes for calculating these metrics, and from time to time we may discover inaccuracies in our metrics or make adjustments to improve their accuracy, including adjustments that may result in the recalculation of our historical metrics.

For further information please check our website: ri.bancointer.com.br