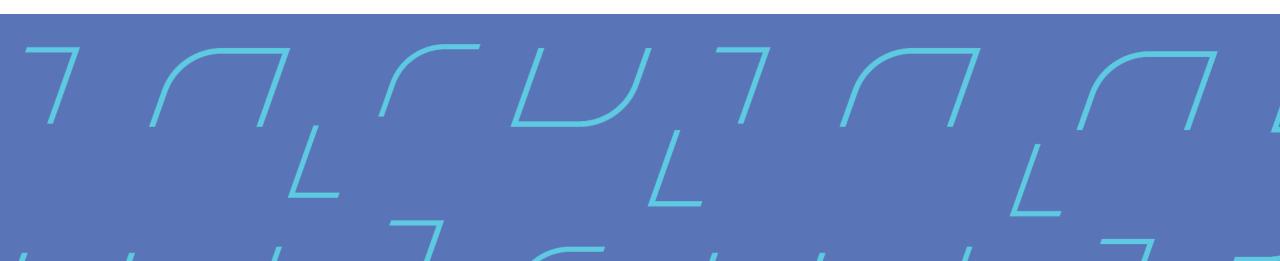


Earnings Presentation







Highlights 1 st Quarter 2021







PARTNERSHIPS – DIGITAL FINANCIAL HIGHLIGHTS ESG AGENDA AGENDA R\$ 357 million Google chooses banco BV as **Compensation of CO2 emissions** ఉపి highest quarterly profit since the partner in Brazil from financed vehicles Bank's strategic repositioning Google In 1Q21, more than 270 thousand vehicles partnership with the aim of transforming +61.4% vs 1Q20 the financial industry have already been included in the program and will have their emissions offset. Investment in *Fintech* R\$ 72.2 billion **TN** -ờ́-+263% \$ **Trademaster** Ħ growth in 1Q21 vs 1Q20, in the **Expanded Credit** Portfolio solar panel financing portfolio Aims to reinforce our strategy in the SME +6.2% vs 1Q20 segment BV open #27 million **°°° +26.2%** vs 1Q20 \mathbf{S} **Fighting Coronavirus:** Transactions carried out in our BaaS platform Growth of the Other Loans in the For every R\$ 1 donated, we are +194% vs 1Q20 **Retail Portfolio** doubling the donation, until we reach R\$1.5 million. **Digital account 263% Coverage Ratio Pact for sport** ()জু **9x growth** in the number of vs 206% in 1Q20

accounts opened in 1Q21 vs 4Q20

We became signatories of this Pact to contribute to professional management and increase private investment in Brazilian sports.

Consolidated result

Highest quarterly profit since our strategic repositioning



Recurring Net Income in 1Q21 totaled R\$ 357M , with ROE of 13.0%

Evolution of Recurring Net Income (R\$M)







Result Analysis 1st Quarter 2021

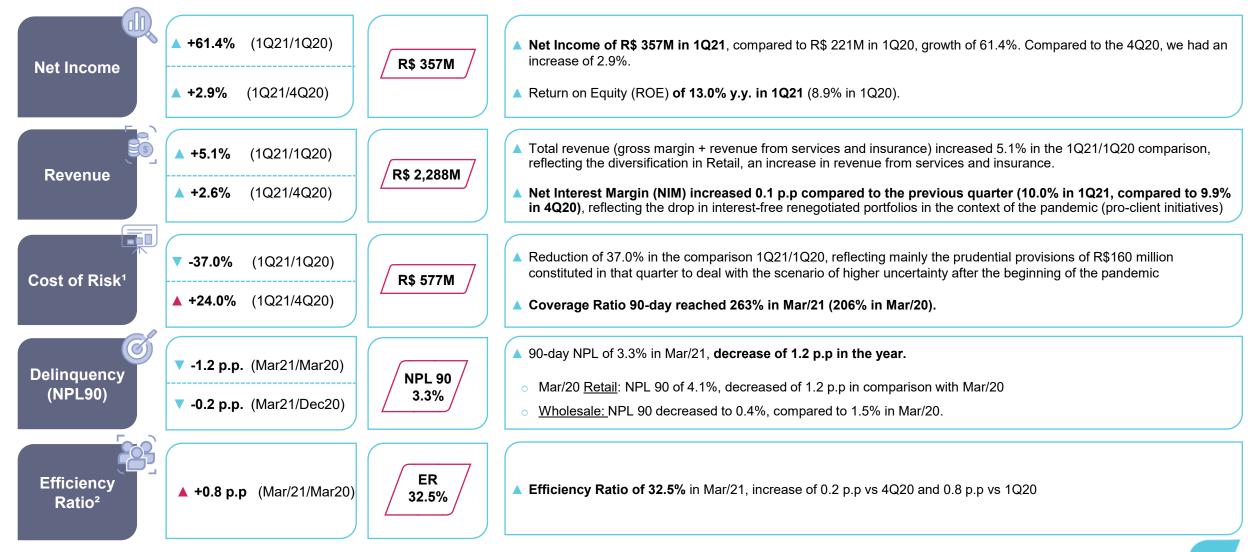




Recurring net income in 1Q21 totaled R\$ 357M, with ROE of 13.0%

Highest quarterly profit since our strategic repositioning

Results Highlights



PÚBLICO 1. Includes credit recovery revenues, provisions for guarantees provided, discounts granted and Wholesale impairments; 2. Last 12 months.

Executive summary

Consistent performance with growing results

Growth of 61.4% in the Net Income 1Q21 vs 1Q20



Managerial Income Statement

(R\$ M)	1Q20	4Q20	1Q21	Δ 1Q21/4Q20	Δ 1Q21/1Q20
Total Revenues (i + ii)	2,177	2,231	2,288	2.6	5.1
Gross financial margin (i)	1,663	1,653	1,783	7.9	7.2
Financial margin with clientes	1,534	1,529	1,598	4.6	4.2
Financial margin with the market	129	125	185	48.6	42.9
Income from Services and Baking Fees (ii)	513	578	504	-12.7	-1.8
Cost of Risk ¹	(916)	(465)	(577)	24.0	-37.0
Operating Expenses	(974)	(1,254)	(1,060)	-15.5	8.9
Personnel ² and Administrative Expenses	(517)	(582)	(540)	-7.2	4.4
Tax Expenses	(135)	(144)	(148)	2.8	9.4
Other Income/Expenses	(321)	(528)	(372)	-29.6	15.8
Income before taxes and contributions	287	511	651	27.2	126.4
Provision for income tax and social contribution	(66)	(165)	(294)	78.5	343.9
Recurring Net Income	221	347	357	2.9	61.4

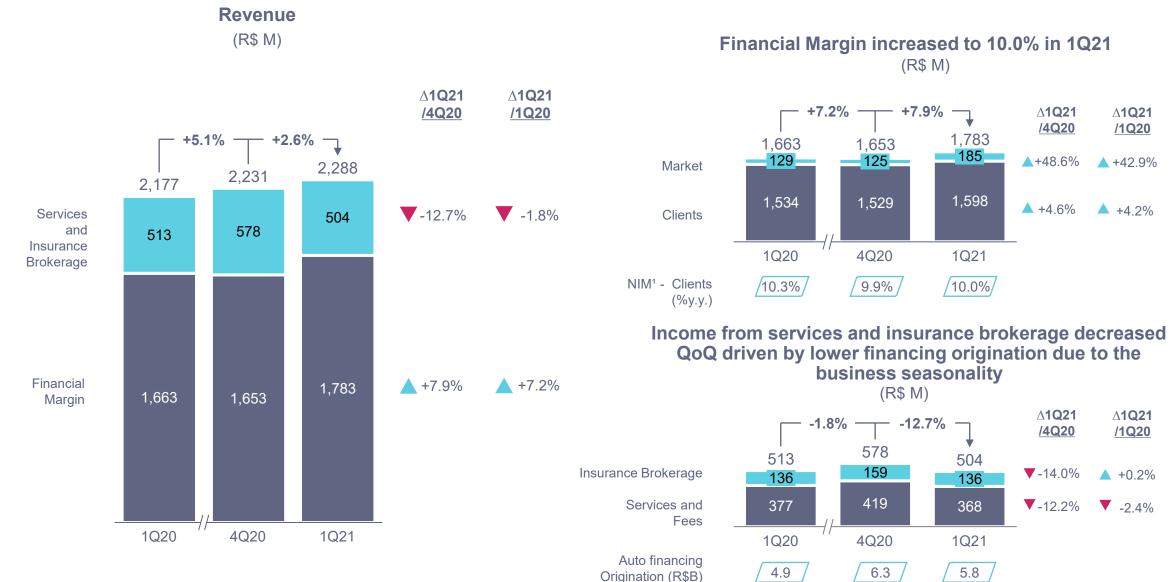
We continue to record a consistent growth with profitability and strict cost control

Revenue

Revenue generation demonstrates consistency in business performance

NIM resumed the double-digit level with lower impact from the renegotiations without embedded interest implemented in 2020

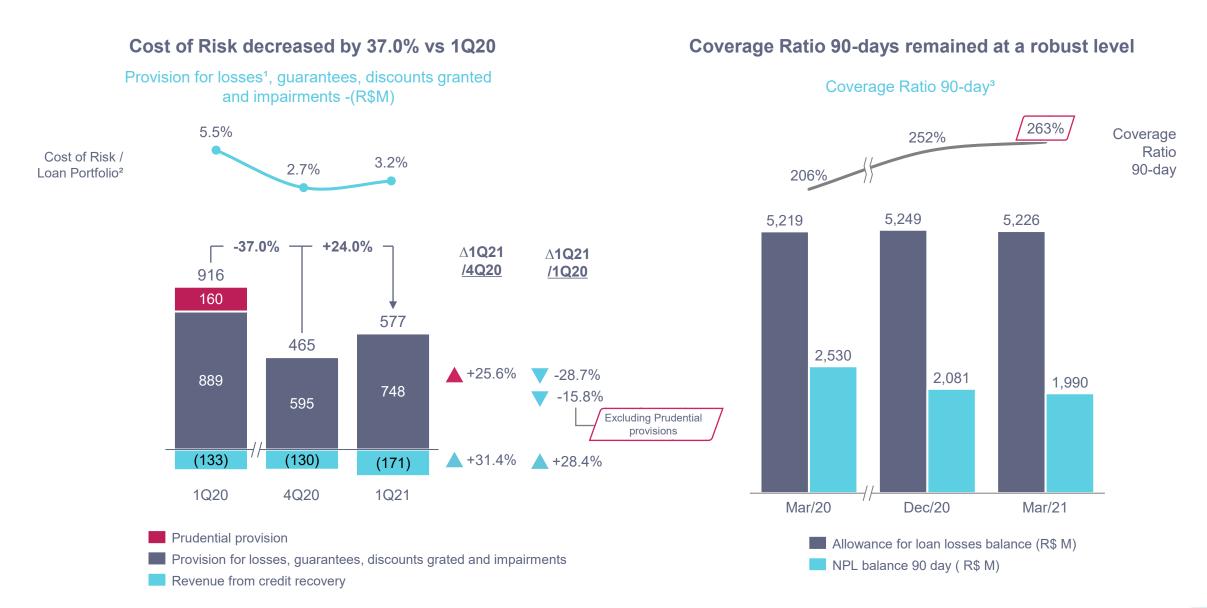




Credit Indicators – Loan losses and 90-days Coverage

Cost of Risk in 1Q21 decreased 37.0% vs 1Q20, with coverage ratio reaching 263%

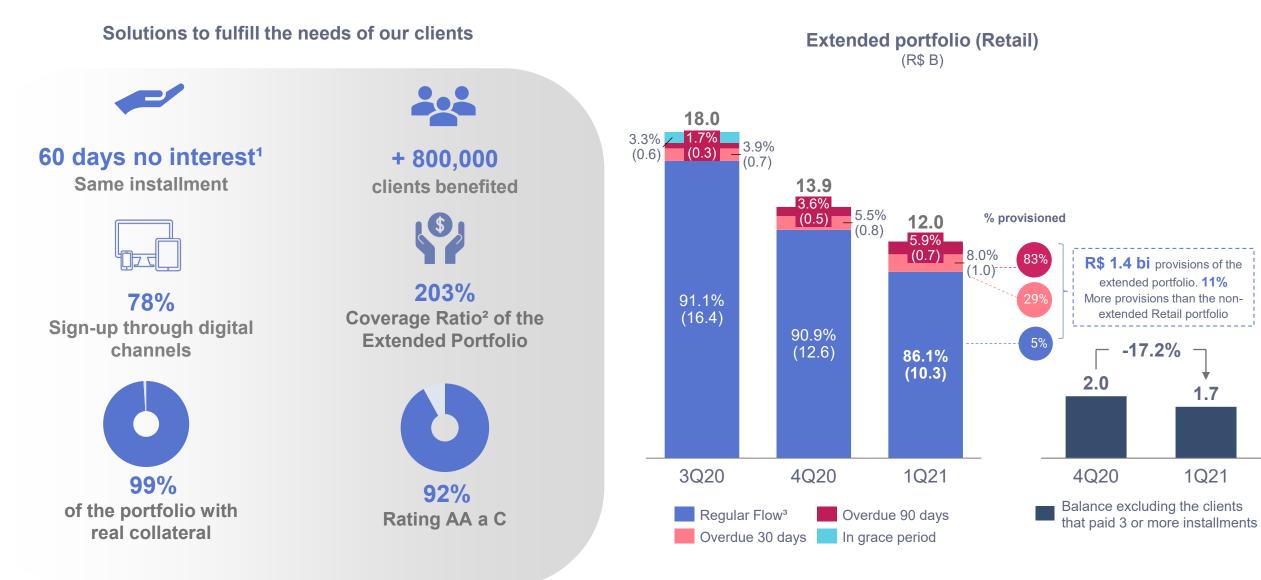




Renegotiated Retail Portfolio: Supporting our customers during the pandemic

Our initiative aim to supporting our clients whereas we mitigate credit risk



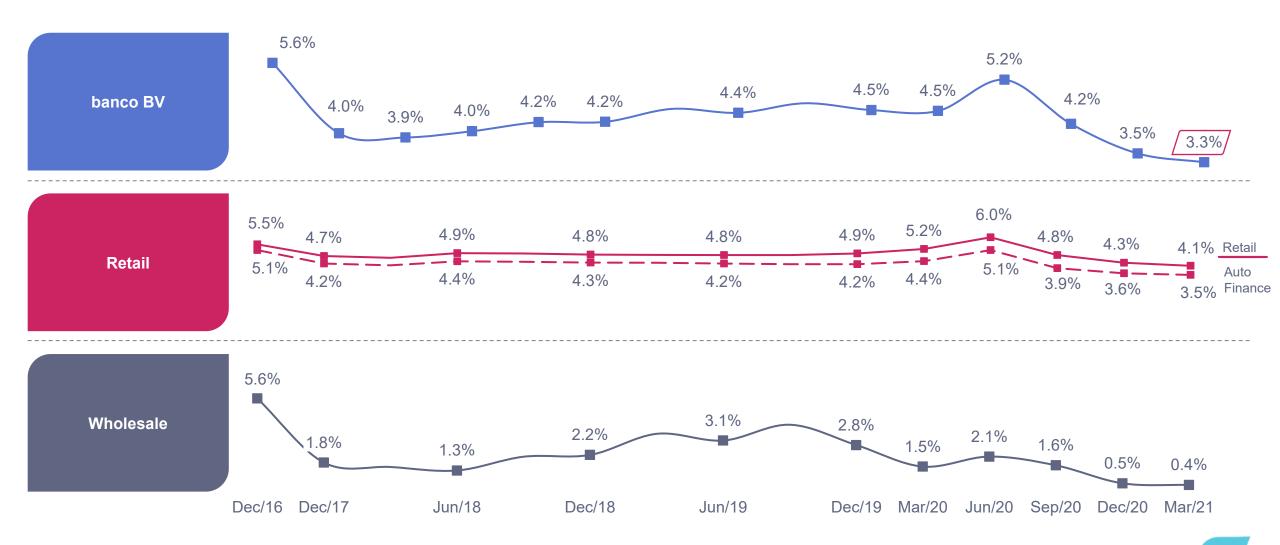


Credit Indicators - Loan losses and 90-day coverage

NPL 90 of 3.3% in Mar/21, decrease of 1.2 p.p. vs. Mar/20

Improvement in indicators in both Retail and Wholesale

NPL 90-day ratio (%)

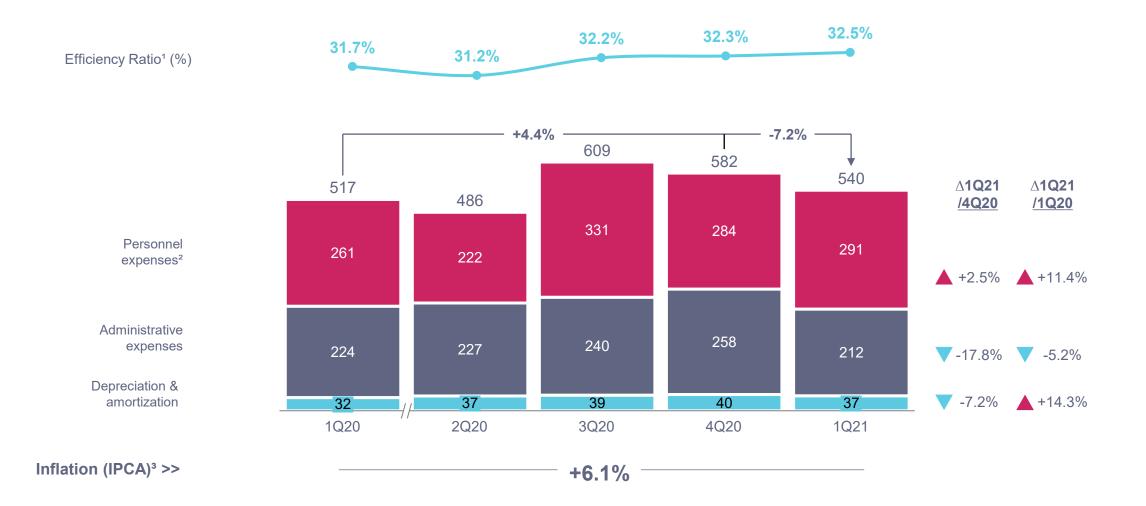


Personnel and administrative expenses

Strict cost control offset inflation impact



Personnel and administrative expenses (R\$M)



Credit Portfolio

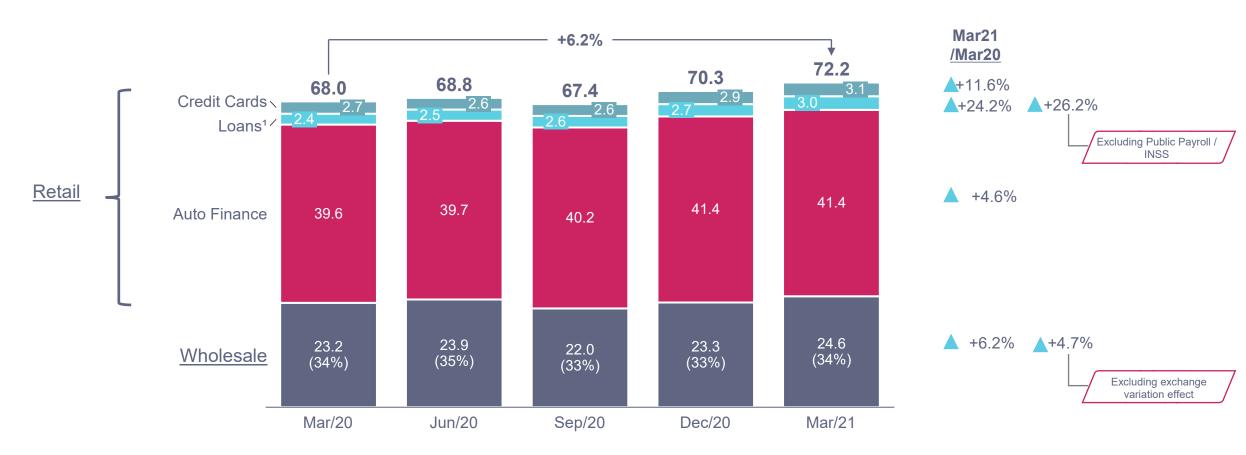
Consistent portfolio growth, with focus on diversification

Expanded portfolio grew 6.2% in 12 months, with the loan (retail) portfolio growing 26.2%.



Expanded credit portfolio (R\$B)

(includes guarantees provided and private securities)

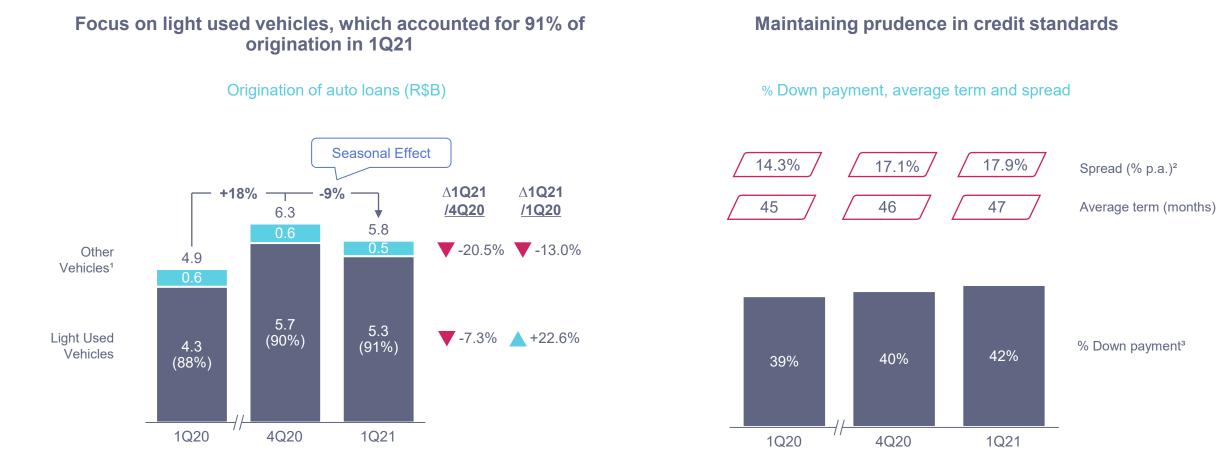


Focus on profitability and asset quality

Auto financing origination: 18.5% growth vs 1Q20

Retail



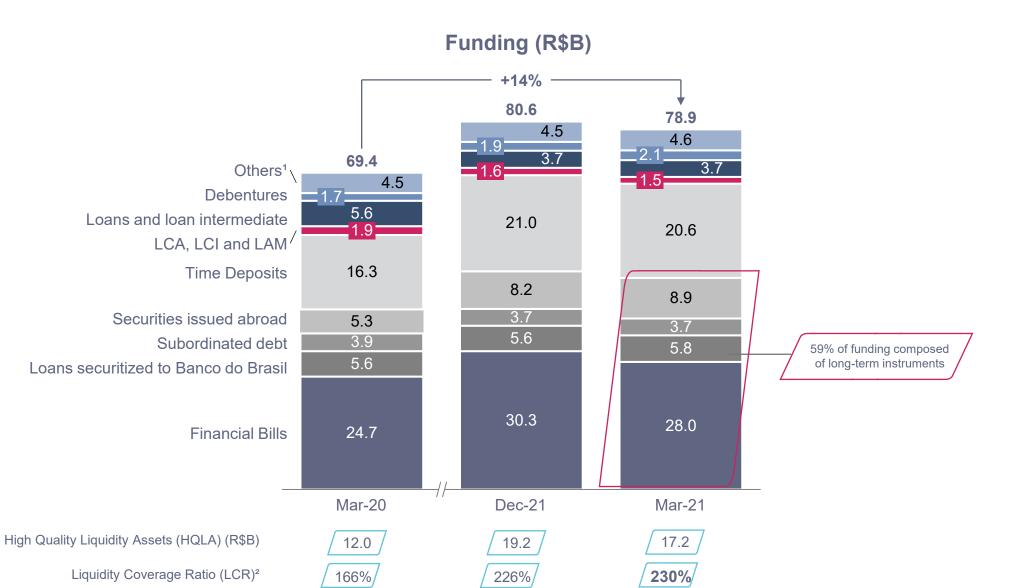


Leader in the light used vehicles segment with 25% market share

PÚBLICO 1. New cars, trucks and motorcycles; 2. Spread between the weighted average rate and the SELIC accrued over the period; 3.Calculated on the informed value of the asset. Note: In the 1Q21, the average ticket size was R\$27,700 and the average vehicle age was 6.7 years (portfolio).

Funding volume amounted to R\$ 78.9 billion in Mar/21

Stable funding instruments accounted for 59% of total funding. LCR reached 230%



1. Includes cash and interbank deposits .Ratio of total high quality liquid assets (HQLA) and the total cash inflows for a 30 days period in a stress scenario, being the minimum regulatory of 100%. Does not consider standby credit facility with Banco do Brasil.

Capital structure

Basel ratio of 14.7% in Mar/21

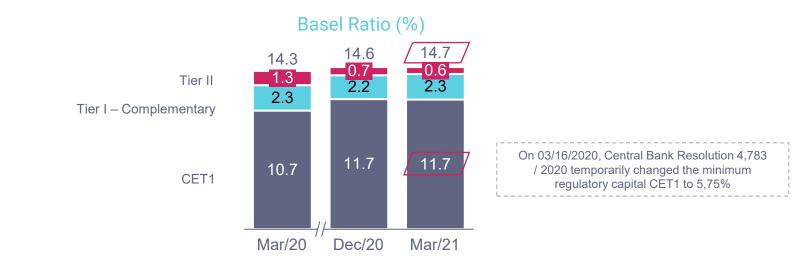
Tier I Capital of 14.0%, with 11.7% of CET1

9.9

Mar/20

10.0





Risk-weighted assets – RWA (R\$B)



Capital base remained solid despite the impacts of the market volatility generated by the pandemic crisis

11.2 11.2

Mar/21

Total Capital and Shareholders Equity (R\$B)

10.6 10.8

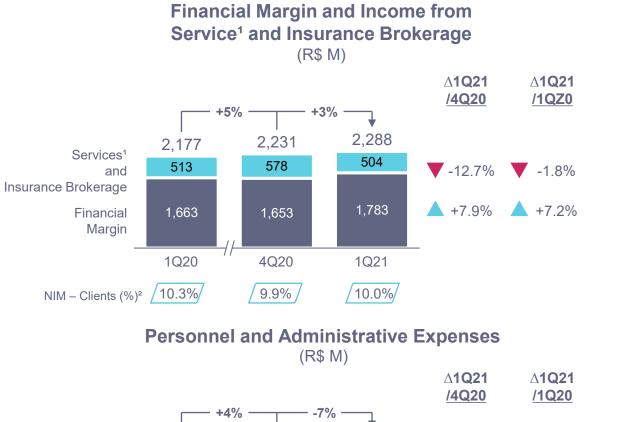
Dec/20

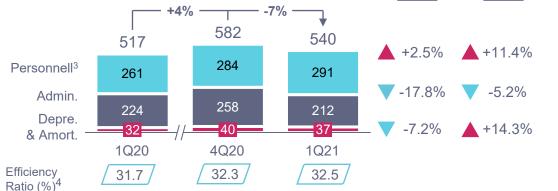
Total Capital Shareholders equity

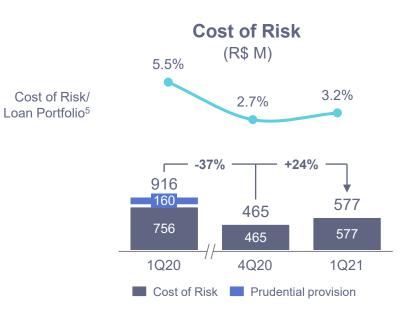
Consolidated results

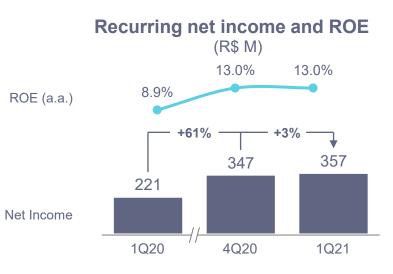
Recurring Net Income totaled R\$ 357 millions, with ROE of 13.0% in 1Q21













Appendix 🗐



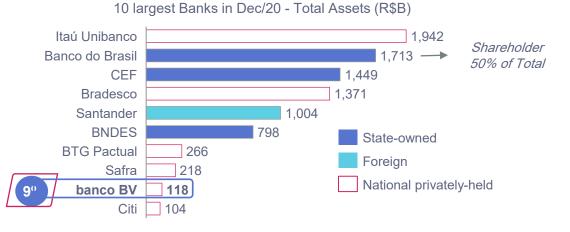
Overview

Banco BV is one of the leading banks in Brazil

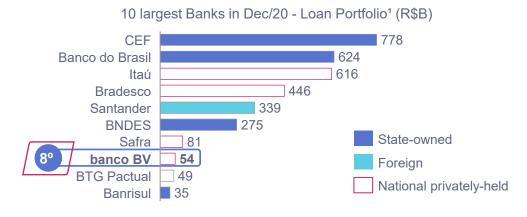
Top 10 in total assets, with strong shareholders and corporate governance practices



Banco BV is one of the largest privately-held Brazilian banks in total assets...



... and also in terms of loan portfolio

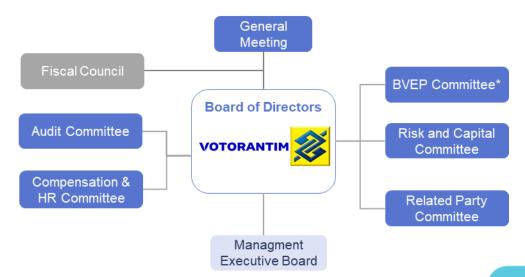


Votorantim S.A.Banco do BrasilVOTORANTIMImage: Common: 50.00%
Preferred: 50.00%Total: 50.00%
Preferred: 50.00%

Ownership Structure



Corporate Governance Structure



PÚBLICO 1. On-balance loan portfolio according to Central's Bank Resolution 2.682.

Portfolio

Diversified business portfolio

Supported by the pillars of Efficiency & Financial Strength, Customer Centrality and Digital Maturity



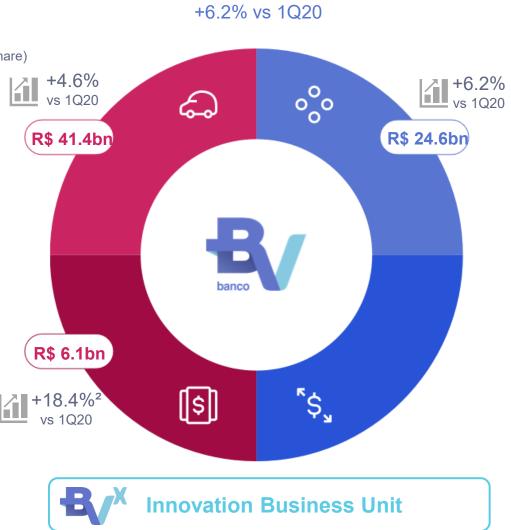
Retail

auto finance

- Leader in the light and used segment (25% mkt share)
- Capillarity (+21,100 dealers)
- Innovation and digital transformation
- 100% digital contracting
- 98% automatic response

Other business

- Credit Cards: 960,000 thousand credit card accounts.
 Mastercard, Visa and Elo flags
- Insurance brokerage: Auto, credit protection, residential, life, dental, credit card and assistance (residential, funeral, pet)
- Solar panel financing portfolio: 263% growth in the portfolio vs 1Q20 (R\$ 1.2 bn)
- Loans: Personal loans, private payroll loans, car equity, home equity, student loans, solar panels, tourism and medical procedures



Credit portfolio¹

R\$ 72 billion

Wholesale

corporate & investment banking

Corporate Banking

- Corporate (> R\$ 300 million)
- Large Corporate (> R\$ 1,5 billion)
- SMEs (prepayment of receivables)

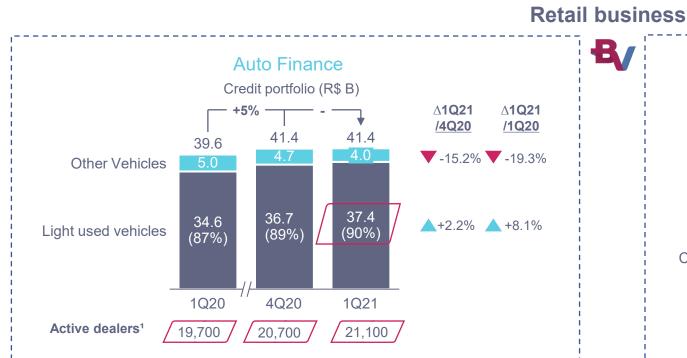
Banking as a Service (BaaS)

Settlement and custodian bank for startups

wealth management

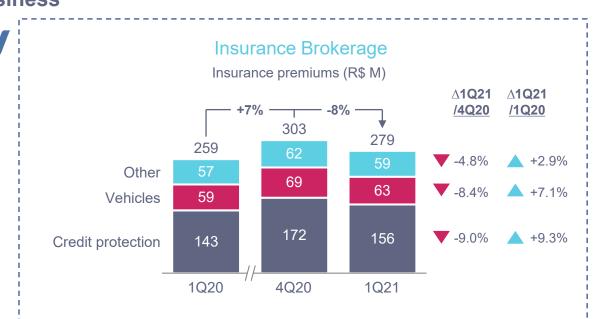
- **Prominent position in the industry** R\$ 50 billion under management (AuM)
- 39% of managed funds backed by real economy assets
- 7th largest real estate fund manager
- BV Private: Recognized brand in the industry, with customized solutions for high-income clients

Retail Retail: growth on used light vehicles and strong presence in insurance brokerage

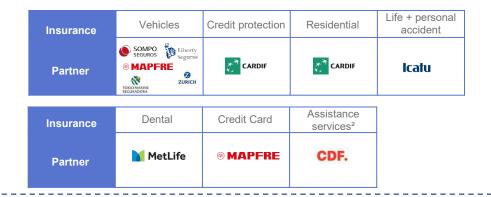


Among the main competitive advantages in this segment, we highlight:

- <u>Capillarity:</u> presence in more than 21,100 dealers throughout Brazil; 20 physical stores.
- Agility: 98% of automatic credit analysis, with a response time of less than 1 minute.
- <u>Digital transformation</u>: digitalization of the whole financing treadmill, from the simulation to the contract signature and payment.
- o Digital origination partners: Meu Carro Novo, Mobiauto, Mercado Livre and Icarros.
- <u>Expertise</u>: continuous improvement of management tools with strong use of data science (e.g. analytics, modeling) and innovation (e.g. OCR "optical character recognition", biometrics).



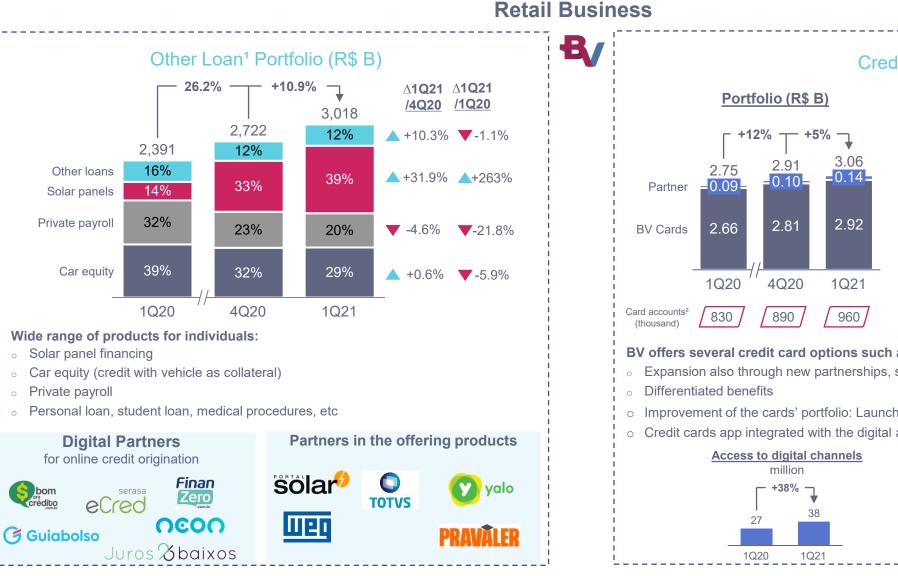
Diversified portfolio of insurance products:

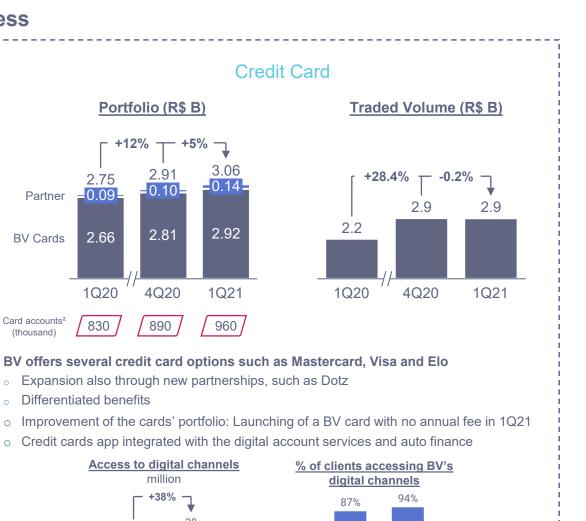




Retail

Loans and Credit Card: diversification of revenue sources, leveraging on the Vehicle customer base





1020

1021





Wholesale Business

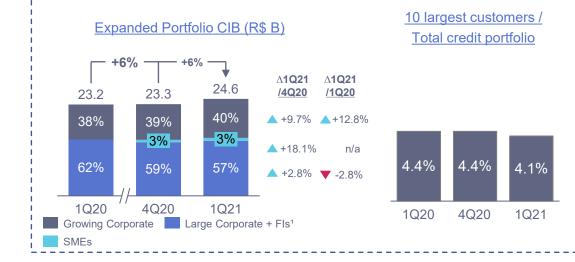
Corporate Banking (CIB)

BV corporate

Large Corporate (>R\$ 1,500mln)

- Strategic Focus: Selective performance, leveraging products where we have a recognized competitive advantage as DCM local (capital market).
- Growing Corporate (R\$ 300M R\$ 1,500mln):
 - Strategic Focus: Expansion of the portfolio
- **SMEs** (Small and Medium Enterprises)
 - Strategic Focus: prepayment of receivables through (i) penetration into the value chain of our CIB customers and (ii) partnership with fintechs

Wide variety of products as cash management operations, financial structuring, guarantees, working capital, hedge, FX, capital markets and M&A



Sector diversification portfolio

	10	20	1Q21		
CIB portfolio by sector	R\$ M	% of total	R\$ M	% of total	
Financial Institution	3,764	16.2%	3,049	12.4%	
Retail business	1,267	5.5%	1,811	7.4%	
Real Estate	1,865	8.0%	1,811	7.4%	
Sugar and ethanol	1,852	8.0%	1,671	6.8%	
Electric power	480	2.1%	1,461	5.9%	
Industry	1,774	7.7%	1,293	5.2%	
Agroindustry / Agrochemicals	733	3.2%	1,112	4.5%	
Project Finance	972	4.2%	1,058	4.3%	
Telecommunications	989	4.3%	940	3.8%	
Oil & gas	817	3.5%	806	3.3%	
Vehicle assemblers / Dealers	658	2.8%	753	3.1%	
SME's	-	-	727	3.0%	
Cooperatives	742	3.2%	689	2.8%	
Rentals	507	2.2%	542	2.2%	
Mining	538	2.3%	508	2.1%	
Health	380	1.6%	462	1.9%	
Services	676	2.9%	437	1.8%	
Sanitation	292	1.3%	352	1.4%	
Other ¹	4,880	21.0%	5,149	20.9%	
Total	23,186	100%	24,631	100%	

Wealth Management: BV Asset and BV Private



BV private

Wealth Management



BV Asset: Excellence in investment management





Since 2019, BV Asset is a signatory of **PRI** (Principles for Responsible Investment)



3rd place in the

category Leader

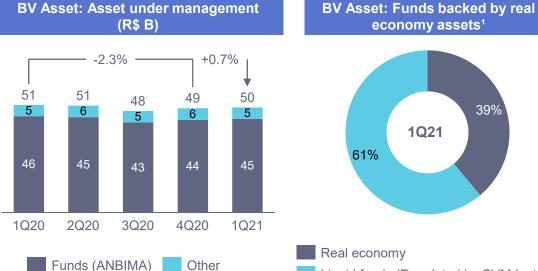
Institution in

Responsible

Investment

S&P Global Ratings

Recognized with rating AMP-1 ("Very Strong")⁵ by S&P **Global Ratings**



Real economy Liquid funds (Regulated by CVM Instruction 555)

1Q21

39%

Our Strategic Pillars

The strategic pillars guide and define the priorities of all our decisions in pursuit of our long-term goals





Efficiency and financial strength

- Efficient and Light Business Model
- Solid Balance Sheet and Conservative Risk Management

^A √€

Continuous improvement of our clients' experience

- Customer Centrality
- Continuous improvement process



Digital maturity

Solutions and Digital Channels

BV^x Innovation Business Unit

ESG AGENDA

ESG Agenda (Environmental, Social and Governance)



ENVIRONMENTAL



Compensation of CO2 emissions from financed vehicles from 2021, banco BV will offset 100% of the CO2

emissions of cars financed. In 1Q21, more than 270 thousand vehicles have already been included in the program.



Carbon Free: in partnership with Amigo do Clima program, in 2021, we will offset 3.2 thousand tons of CO₂ referring to emissions from the bank's 2020 operations.



Green Bond: 1ST Brazilian private bank to issue (March 2020)



Renewable energy: 263% growth in 1Q21 vs 1Q20, in the solar panel financing portfolio



Green debenture emission: we participated in the issuance of the debenture classified as Sustainability-Linked Bonds (SLB) of the company Allonda.

We are signatories to:



Global Compact (UN): we joined the Global Compact Brazil Network. The focus will be concentrating to the material,SDG¹ for the bank.

Equator Principle Since 2016, being the 5th Brazilian bank to sign the commitment

PRI **Principles of Responsible Investment** BV Asset has been a signatory since 2019



Fighting Coronavirus: we maintain our support to society:

SOCIAL

- Social mobilization campaign: we re-started the campaign with the initial donation of R\$ 500,000 and for every R\$ 1 donated, we are doubling the donation, until we reach R\$1.5 million.
- 2020 Campaign: in the 2020, we donated more than R\$ 32 million together to support people, hospital infrastructure, construction of vaccine factories. Over 600,000 people have been positively impacted by our initiatives.

Pact for sport:

We became signatories of this Pact through which large companies in Brazil get together to contribute to professional management and increase private investment in Brazilian sports.

Incentivized Projects:

In 2020, we supported 27 projects in the areas of Culture, Sports, Education and Health, allocating close to R\$ 12 million to projects that were implemented in early 2021.

GOVERNANCE



credit policy that considers socioenvironmental risk assessment.



Leadership goals:

Policies:

As of 2021, the executive board has goals and business incentives linked to **ESG** initiatives



Sustainability Committee:

The new committee defines and monitors the bank's ESG objectives and strategies



New Independent board member: In Nov / 20, Andrea Chamma was elected the first Independent board member of BV

Digital maturity of banco BV

B

BV's digital account

is **100% digital**, free of charge and works as a relationship hub through which the client can control all the bank's products.





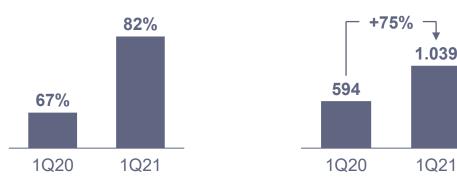
9x

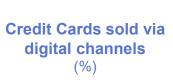
Growth in the number of new accounts **1Q21 vs 4Q20**

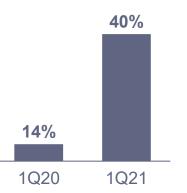
Engagement on digital channels

Client service via digital channel ("Minha BV" and/or app)

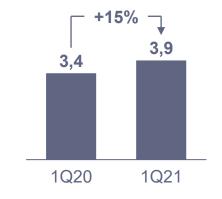








Simulation of auto finance on digital channels (millions)



BV^x : Innovation unit focus on generating value through the connection with the fintechs and startups ecosystem



Innovation Business Unit

B/×

The mission of BV^x is to drive value through a connection with the startup ecosystem by means of co-creation, proprietary developments and investments in strategic partnerships.

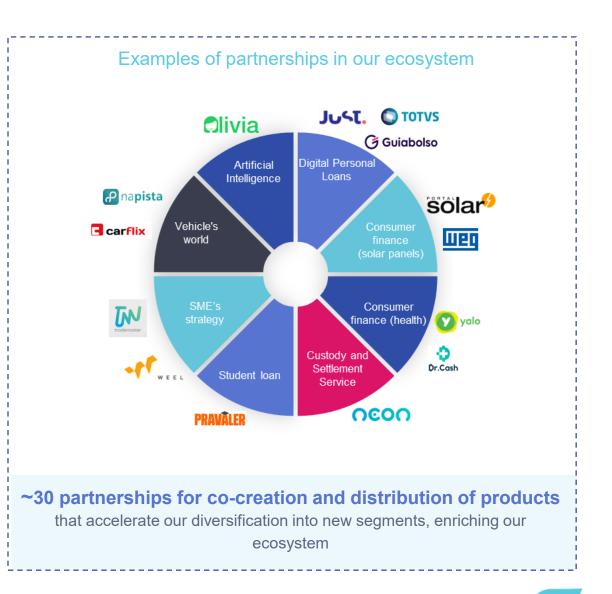
Three operating fronts :

BV^x

- I. Corporate Venture Capital and strategic partnerships: in 1Q21, we announced an important partnership with Google and made an investment in the fintech Trademaster strengthening our strategy in the segment of Small and Medium-sized Enterprises (SMEs)
- **II. BV Open**: the 1Q21 highlight was the strong growth of new digital accounts in *Abastece Ai*, a partnership where we operate as the settlement bank for the digital wallet structure of the loyalty program from lpiranga (fuel distribution company).
- **III.BV Lab:** In order to be closer to those who innovate, collaborate with the Brazilian entrepreneurship and make people's lives easier, in this quarter we joined Abstartups, the largest association of startups in Brazil

+ 3 million accounts opened at *Abastece Ai*, where we act as the settlement bank

27 million Transactions¹ carried out in our BaaS platform +194% vs 1Q20



Continuous improvement on our clients' experience

Clients are at the center of our business strategy





Central Bank Rankings³

Top 2 in the Ombudsman Quality Ranking

Lowest number of complaints per client among Brazil's largest banks

Continuous Improvement

Digital support

82%

Service *Minha BV* + app (vs. 67% in 1Q20)

Alternatives of self-service to better serve our clients

Self-service

1 - Average 6 months. Source: https://www.consumidor.gov.br/

2 – Based on the amount of assets. Average 6 months (oct/20 to mar/21). Source: https://www.reclameaqui.com.br/

3 - Based on the amount of assets. It does not include credit firms and credit unions. Ranking of the 1st quarter of 2021. Source: https://www.bcb.gov.br/

Credit portfolio quality – New NPL Ratio



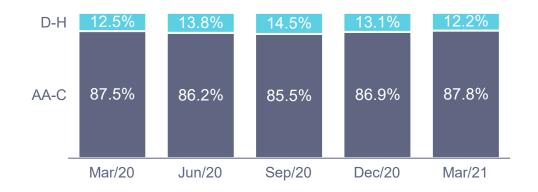
NEW NPL (R\$ M)	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21
Managed Ioan portfolio (A)	51,199	52,480	53,519	55,676	56,618	56,655	56,396	59,444	60,803
90-day NPL Balance (NPL)	2,310	2,320	2,483	2,496	2,530	2,930	2,351	2,081	1,990
Quarterly NPL variation (B)	181	11	162	14	33	400	(579)	(270)	(91)
Write-off (C)	449	521	454	559	636	706	678	655	683
New NPL (D=B+C)	630	532	616	572	669	1.106	99	385	592
New NPL Ratio ¹ (D/A)	1.25%	1.04%	1.17%	1.07%	1.20%	1.95%	0.17%	0.68%	1.00%



Indicators Credit quality indicators













PÚBLICO



Balance sheet

BALANCE SHEET Assets (R\$ Million)	mar/20	dec/20	mar/21
Cash and cash equivalents	2,240	4,808	4,723
Financial Assets	95,634	101,583	106,830
Interbank funds applied	4,614	4,991	6,590
Securities and derivative financial instruments	29,595	34,198	34,062
Derivative financial instruments	8,092	3,621	5,462
Interbank accounts or relations	133	984	831
Loan Operation	56,618	59,444	60,803
Allowance for loans losses	(5,034)	(5,015)	(4,973)
Other financial assets	1,616	3,359	4,055
Tax assets	7,695	8,036	7,684
Insvestments and interests in associates and subsidiaries	42	19	6
Fixed asset	94	95	91
Intangible	392	463	478
Other assetes	1,304	1,272	1,147
TOTAL ASSETS	107,400	116,277	120,960

BALANCE SHEET Liabilities (R\$ Million)	mar/20	dec/20	mar/21
Financial Liabilities	94,760	102,518	106,932
Deposits	20,318	25,510	25,234
Money Market borrowings	16,411	15,029	19,674
Acceptances and endorsements	32,318	40,155	38,324
Interbank accounts	1,518	1,888	1,976
Borrowings and onlendings	5,594	3,745	3,707
Derivative financial instruments	7,596	3,606	4,645
Subordinated debts and debt instruments eligible for equity	3,889	3,693	3,673
Other financial liabilities	7,115	8,892	9,698
Tax liabilities	381	606	427
Provisions for contingencies	939	819	806
Other liabilities	1,307	1,581	1,595
Shareholders equity	10,014	10,754	11,201
TOTAL LIABILITIES	107,400	116,277	120,960

Managerial Income Statement

Income statement (R\$ M)	1Q20	4Q20	1Q21
Total Revenues (i + ii)	2,177	2,231	2,288
Gross financial margin (i)	1,663	1,653	1,783
Financial margin with clientes	1,534	1,529	1,598
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Personnel ² and Administrative Expenses	(517)	(582)	(540)
Tax Expenses	(135)	(144)	(148)
Other Income/Expenses	(321)	(528)	(372)
Income before taxes and contributions	287	511	651
Provision for income tax and social contribution	(66)	(165)	(294)
Recurring Net Income	221	347	357

Key Indicators

%	1Q20	4Q20	1Q21
Return on Average Equity (ROAE)	8.9	13.0	13.0
Return on Average Assets (ROAA)	0.9	1.2	1.2
Net Interest Margin ³ (NIM)	10.3	9.9	10.0
Efficiency Ratio – accumulated 12 months ⁴	31.7	32.3	32.5

1. Net of credit recovery revenues, and considers guarantees provided, discounts granted and impairment; 2. Includes profit sharing expenses; 3. Net Interest Margin: Ratio between Financial Margin with clients and the average assets sensitive to spread. 4. IE = personnel, profit sharing expenses and administrative expenses / (gross financial margin + service and fee income + other operating income + other operating expenses + tax expenses), excludes labor claims.





RATING AGENCIES		Global		Local	Brazil
RATING AGENCIES		Local currency	Foreign currency	Local currency	Sovereign rating (outlook)
Moody's	Long-Term Short-Term	Ba2 (stable) NP	Ba2 NP	Aa3.br BR-1	Ba2 (stable)
Standard & Poor's	Long-Term Short-Term	BB- (stable) B		brAAA brA-1+	BB- (stable)

Earnings Presentation

1Q21

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