



OdontoPrev

**2Q20 Webcast
July 30th, 2020**

New growth cycle and value innovation



ODPV
B3 LISTED NM

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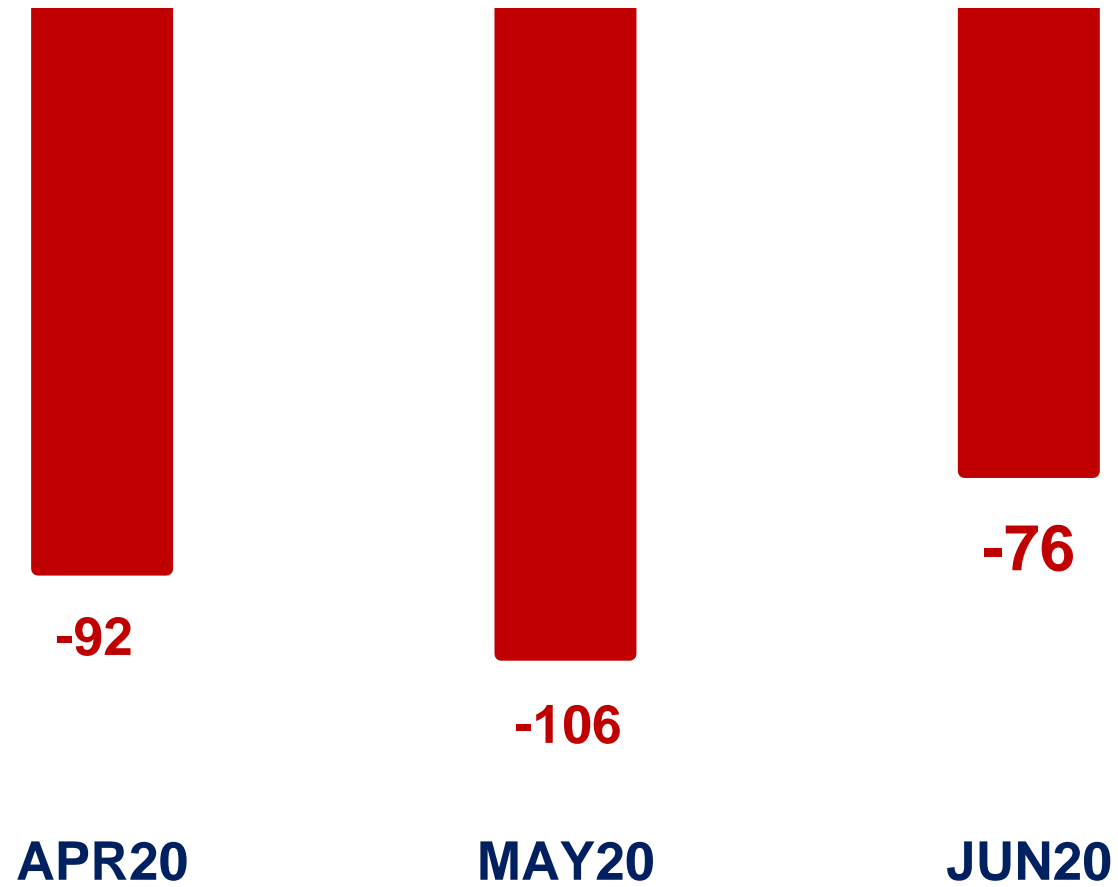
The information contained in this presentation concerning market estimates. The Brazilian dental and healthcare industry and our participation in it as well as our position in relation to our competitors was obtained from established public sources including the ANS. the Ministry of Health (Ministério da Saúde) and other market sources. We consider these sources to be reliable but we have not independently verified the competitive position market share production and market size market growth data and other market estimates and therefore cannot provide any assurances regarding the accuracy and completeness of the information contained therein.

COVID-19 measures

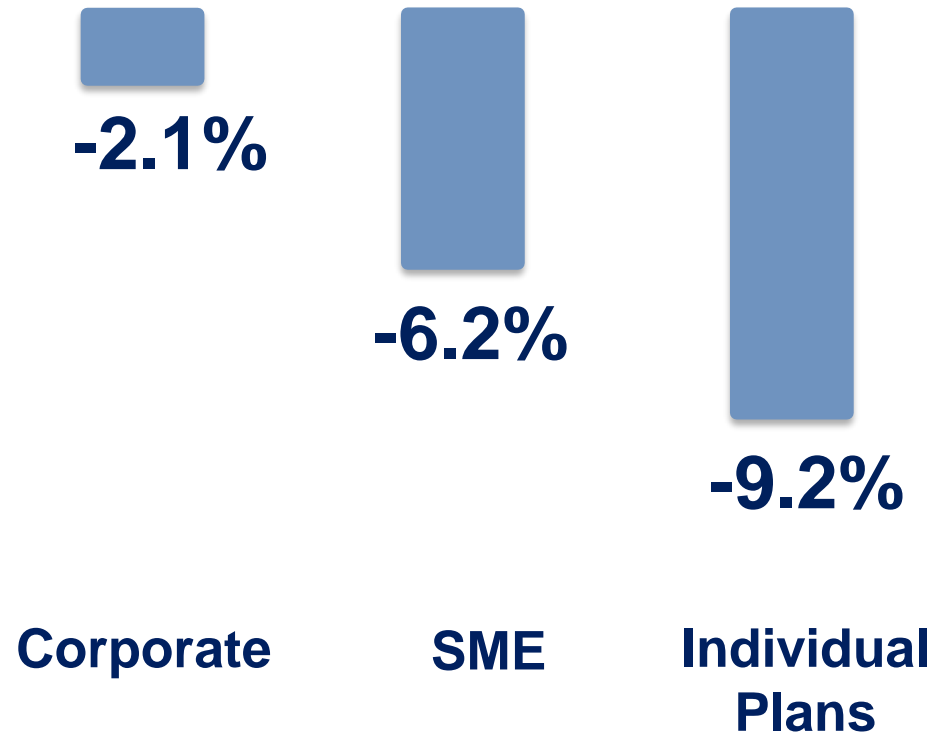
- ✓ **All employees working from home;**
- ✓ **Over 5 thousand Personal Protection Equipments (PPE'S) delivered to accredited dentists, at no cost;**
- ✓ **24/7 dentist network implemented for urgent procedures, or emergency treatments, nationwide;**
- ✓ **First mover to implement dental teleorientation in Brazil.**

Monthly net additions

Thousand lives

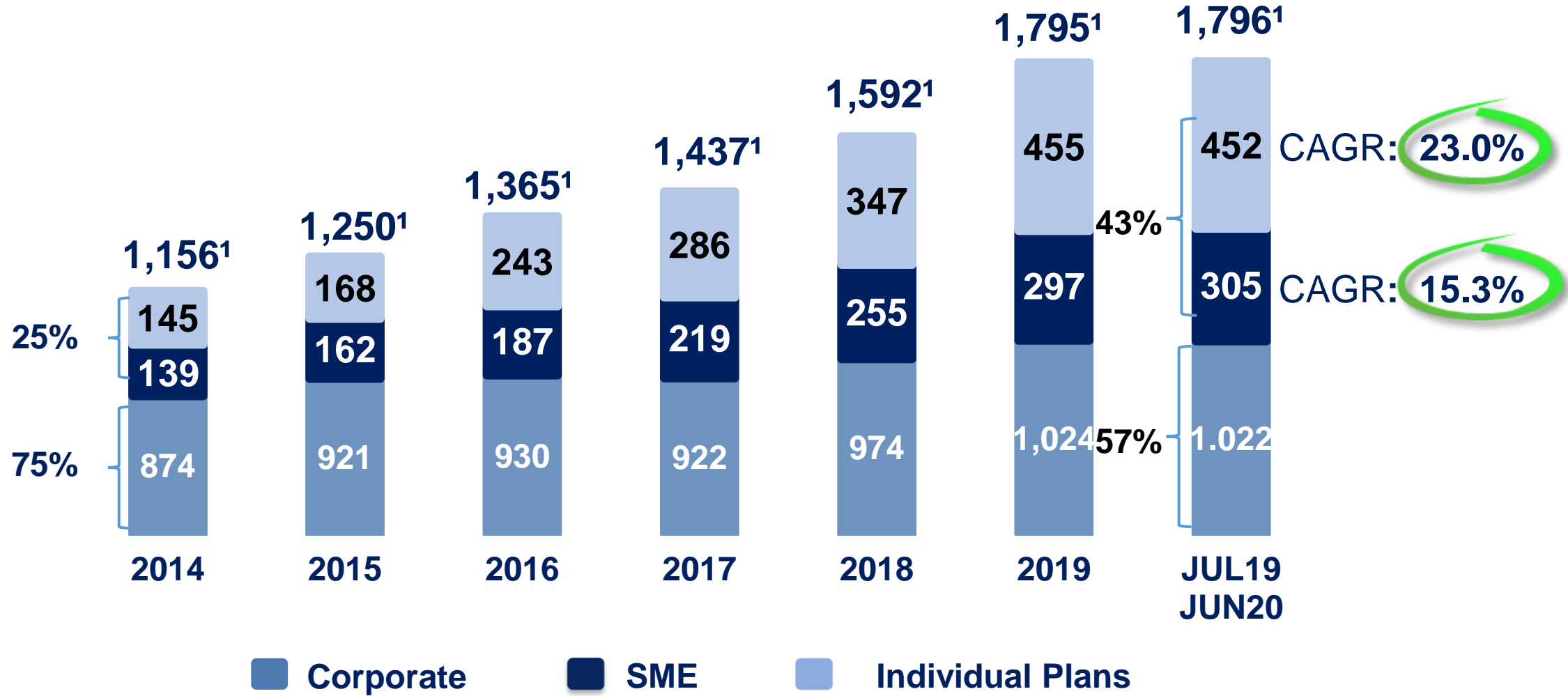


Membership growth in 2Q20, per segment



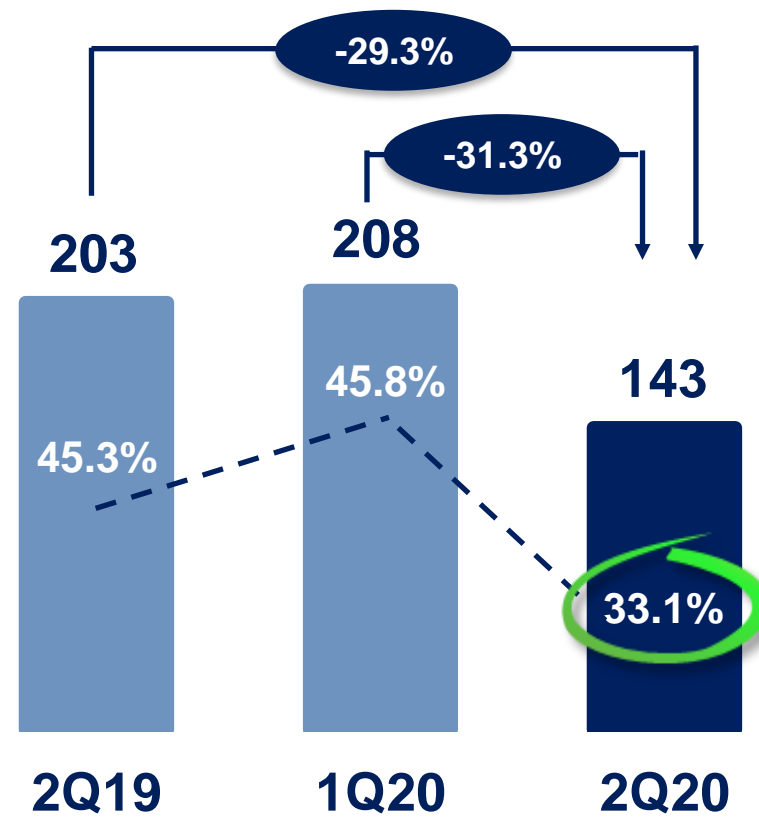
Revenues per segment

R\$ million



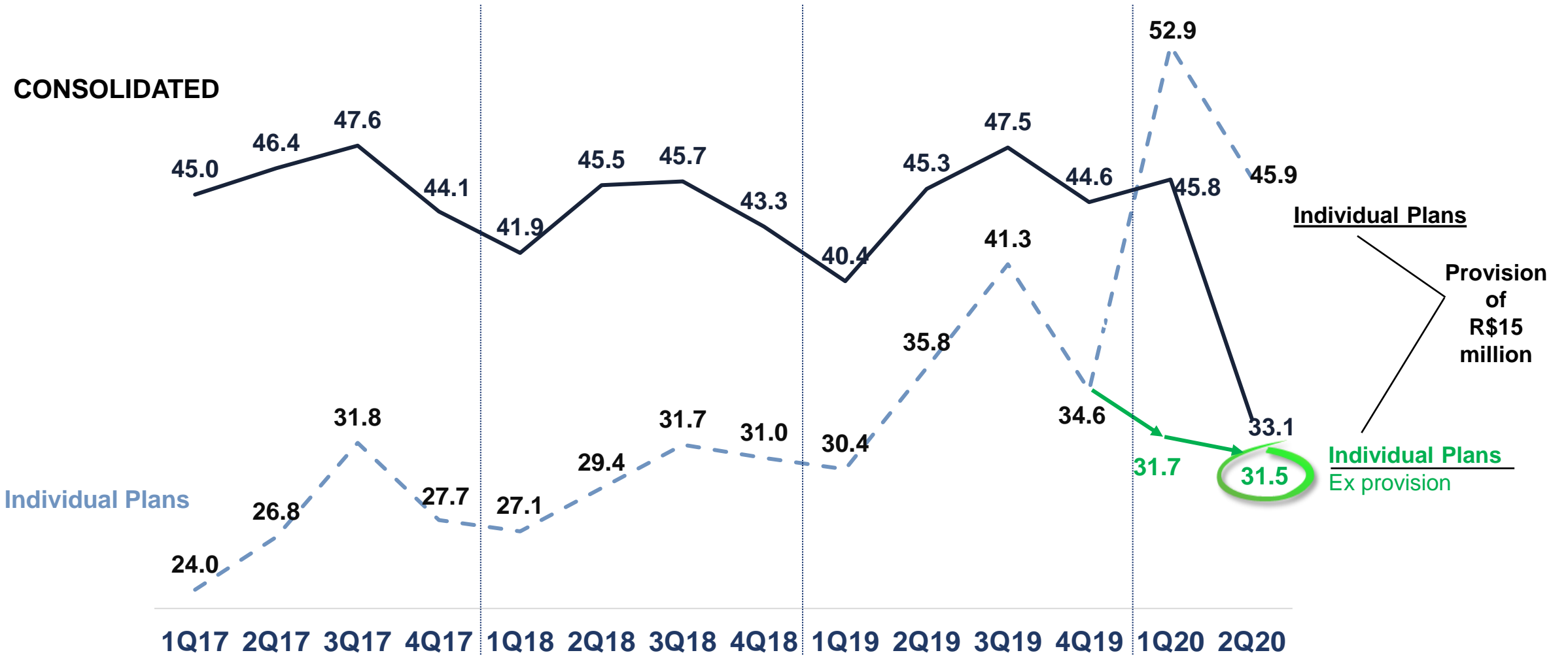
¹includes sales of services and products

Cost of Services (R\$ million and % Dental care ratio)



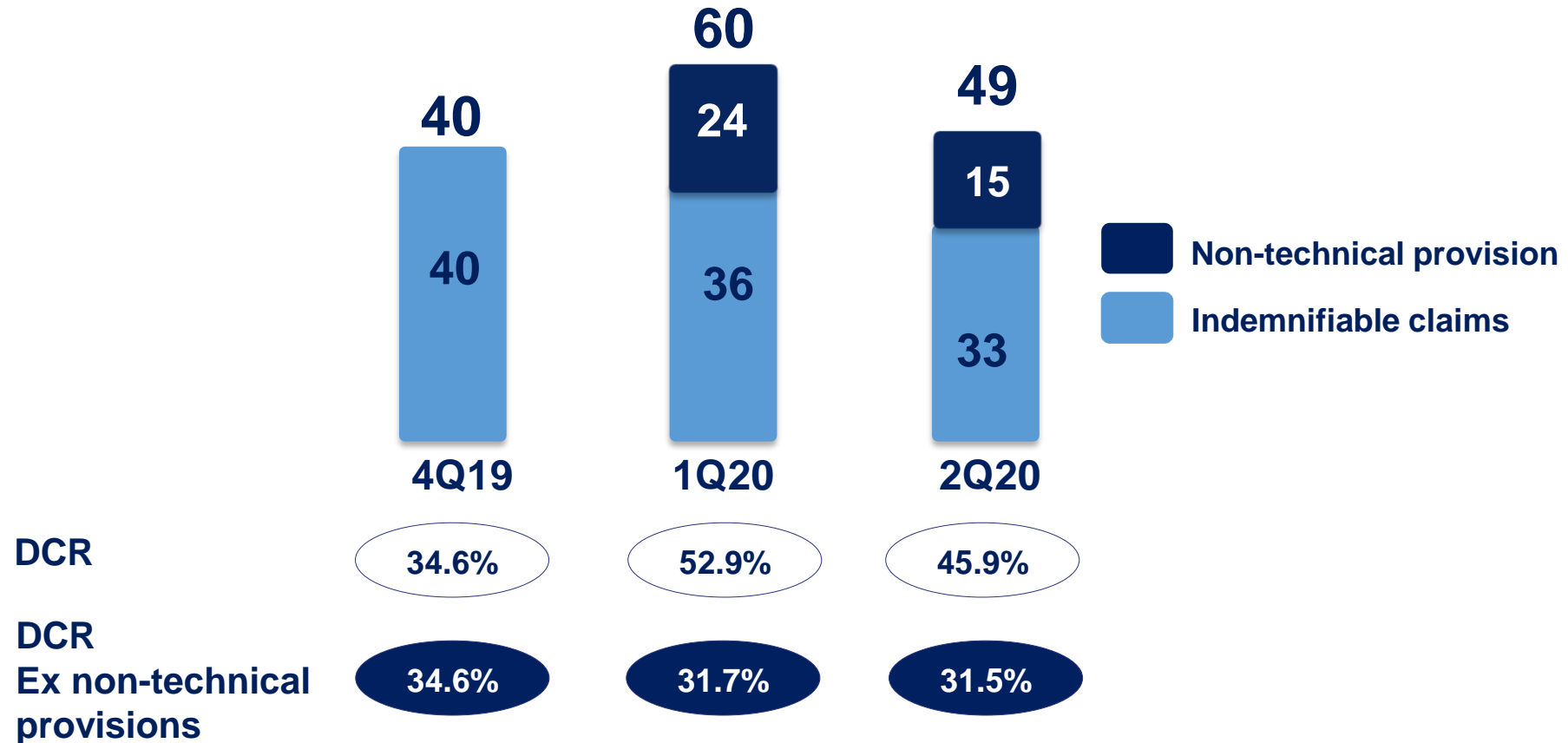
Quarterly Dental Care Ratio - Consolidated and individual plans

% Sales



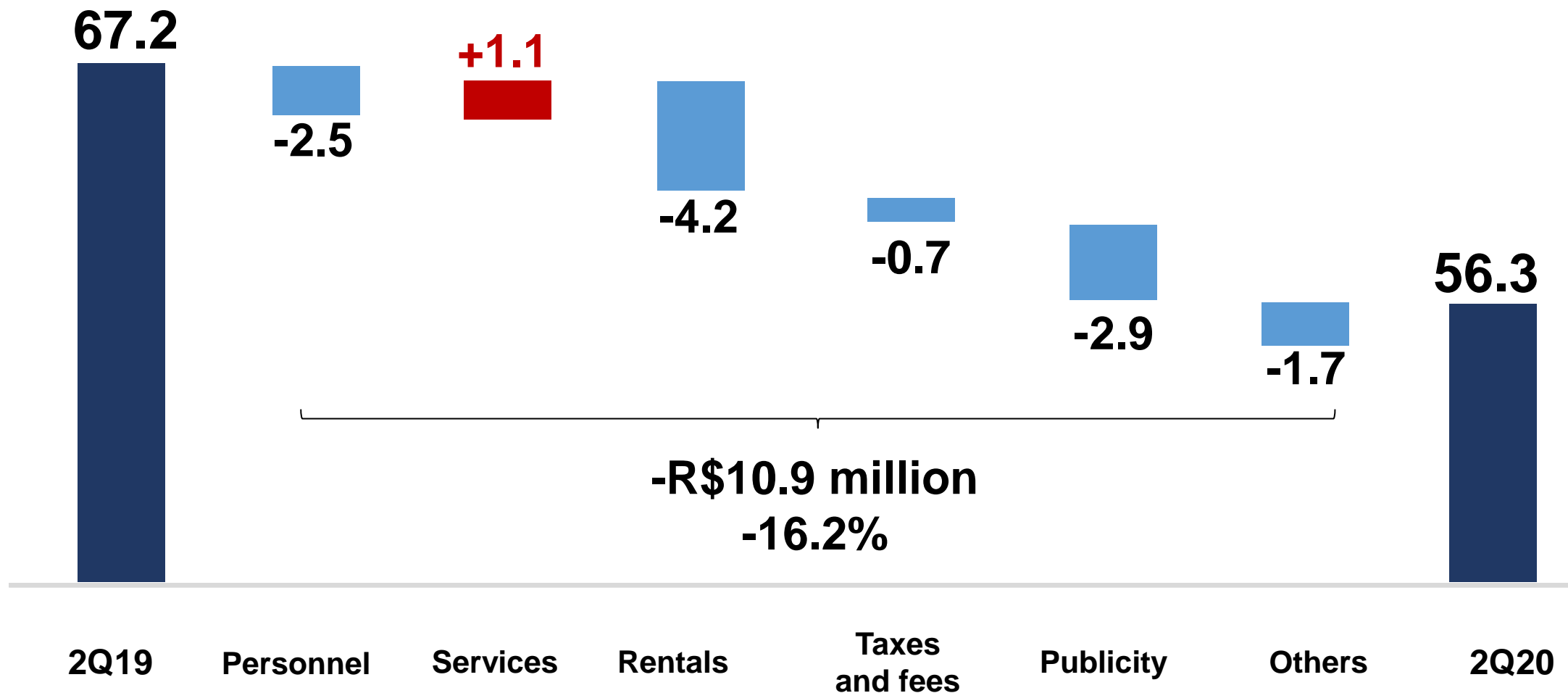
Individual Plans: 2Q20 Cost of services

R\$ million



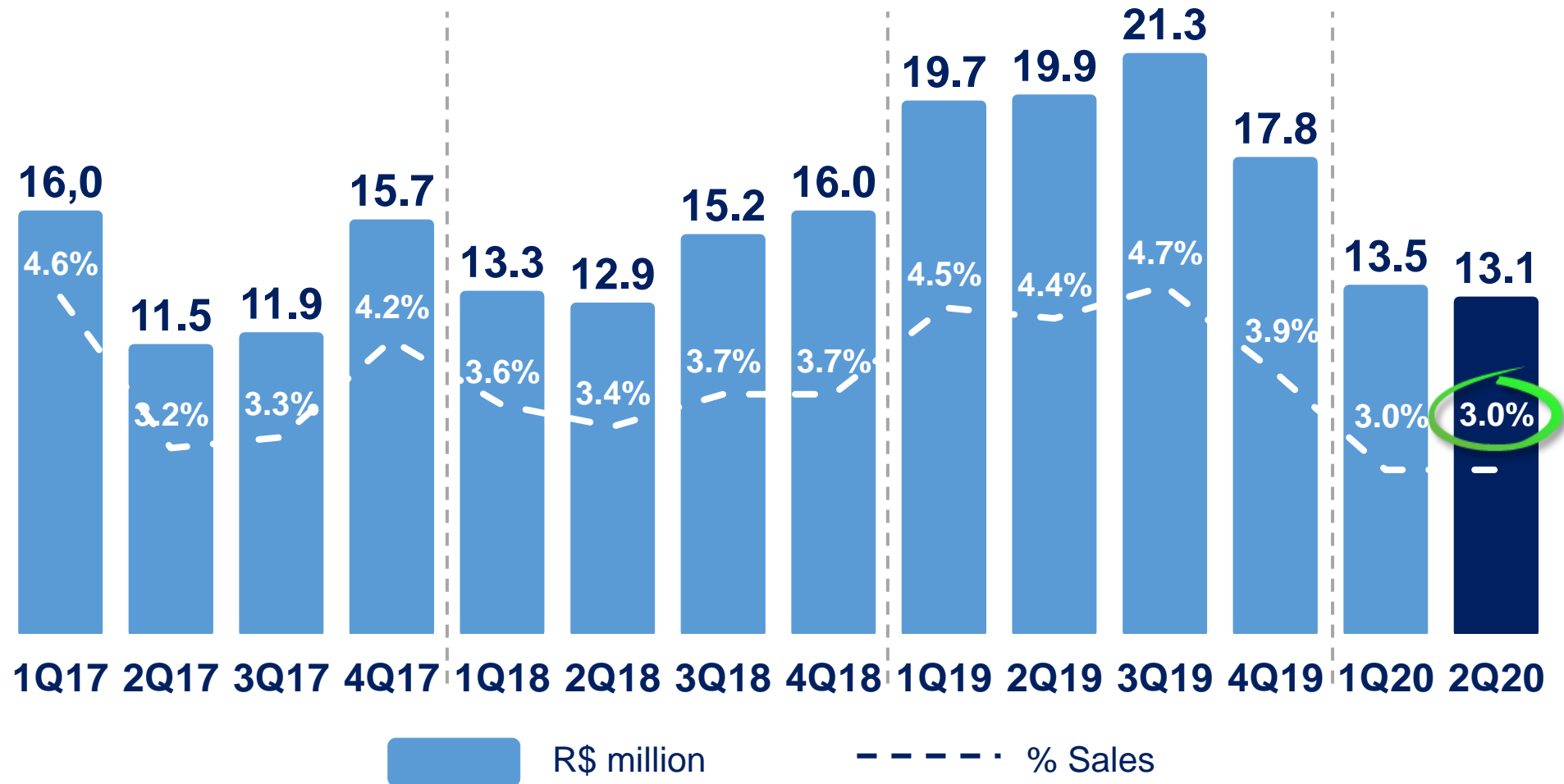
G&A 2Q19 x 2Q20

R\$ million



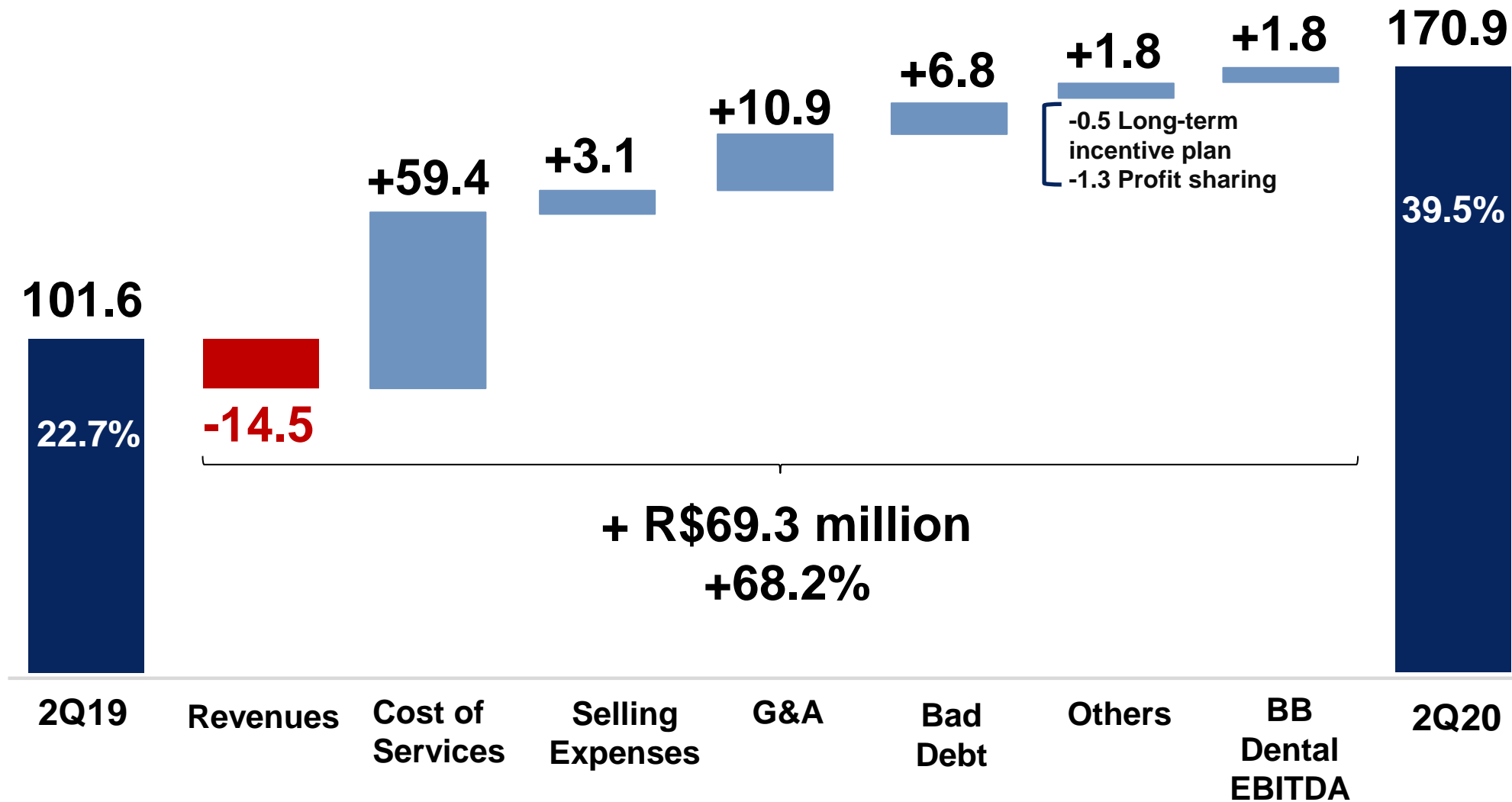
Allowance for doubtful receivables

R\$ million and % of Sales



Adjusted EBITDA: 2Q20 x 2Q19

R\$ million

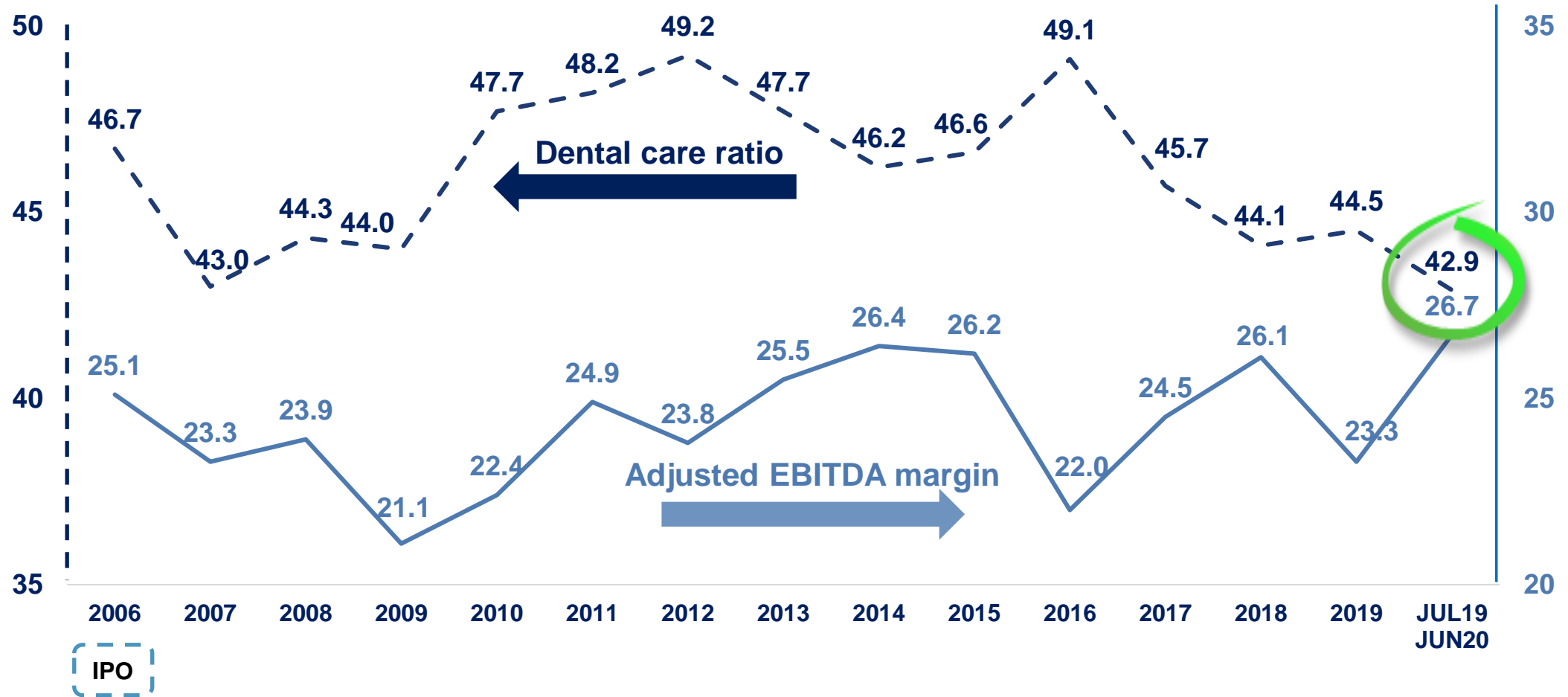


Dental care ratio and Adjusted EBITDA margin since the IPO

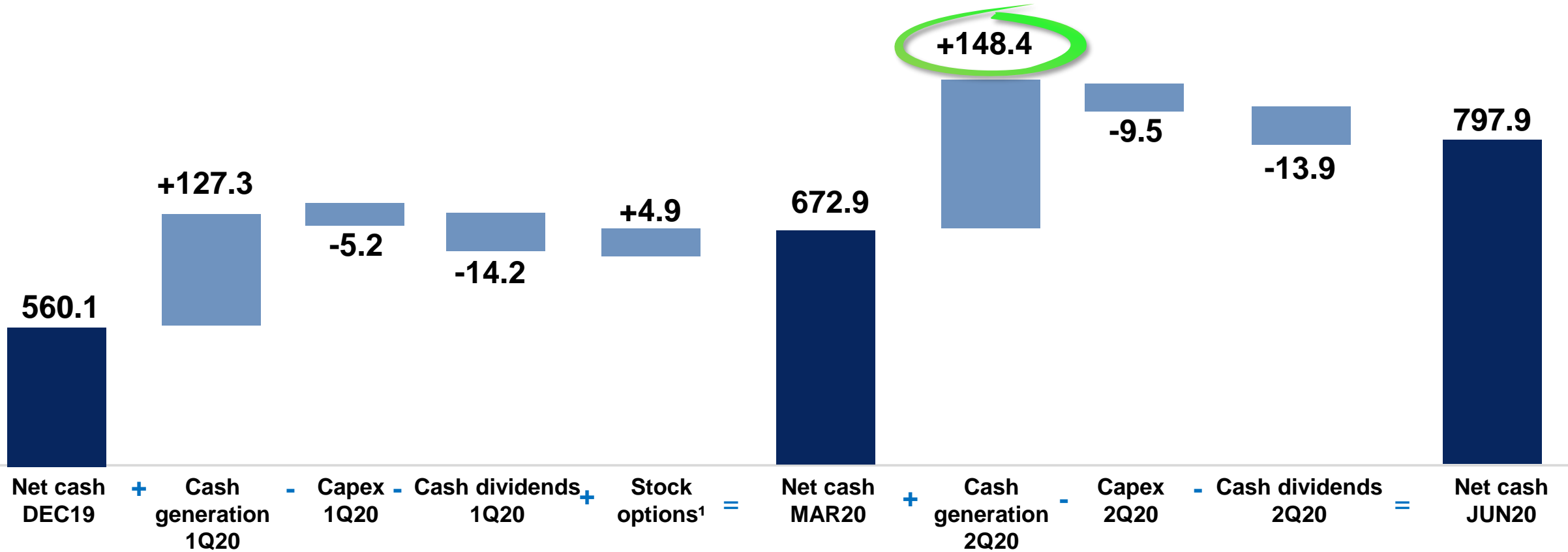
% of Sales

Dental Care Ratio (%)

Adjusted EBITDA Margin (%)



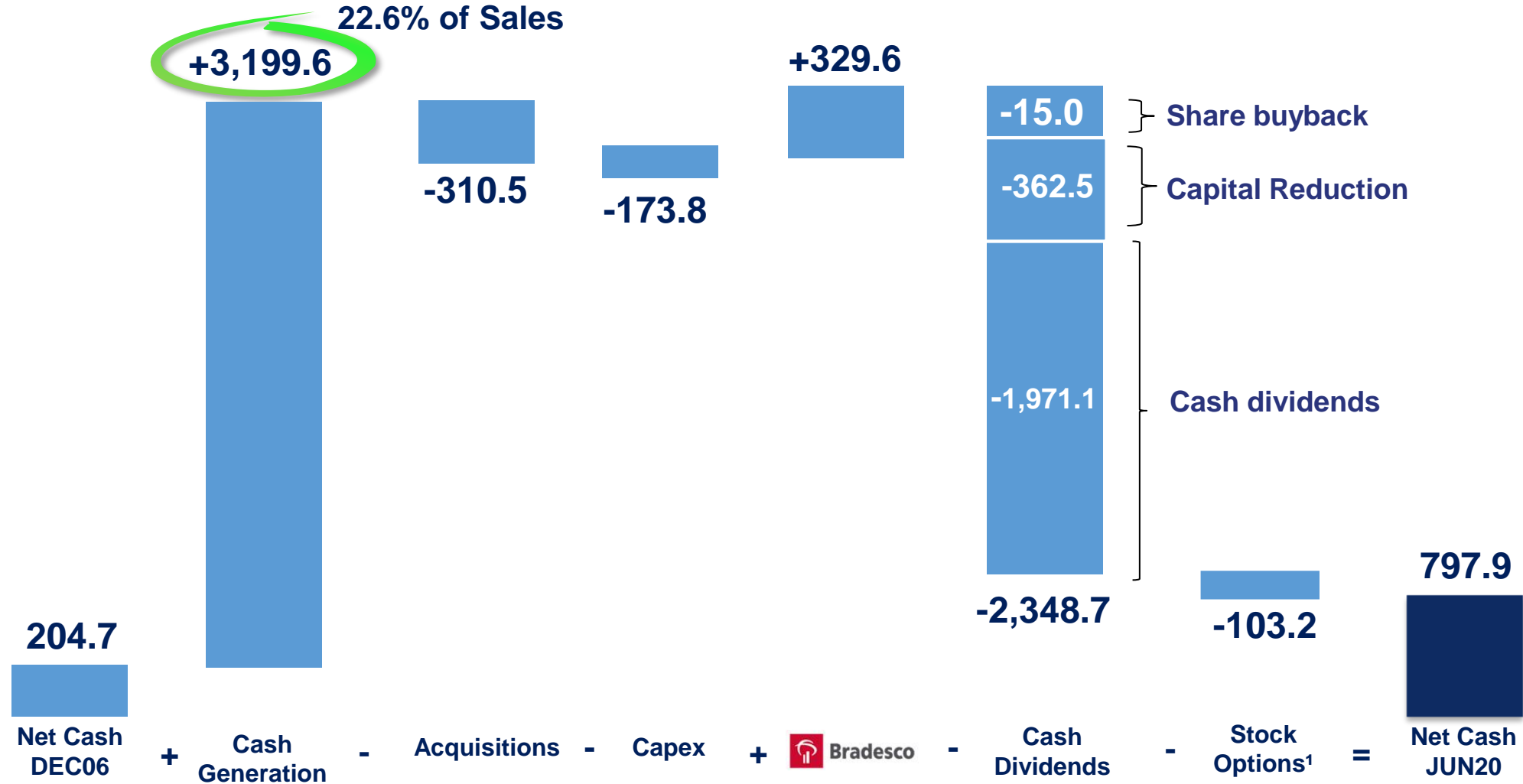
6M20 Cash flow (R\$ million)



¹ Buyback Program

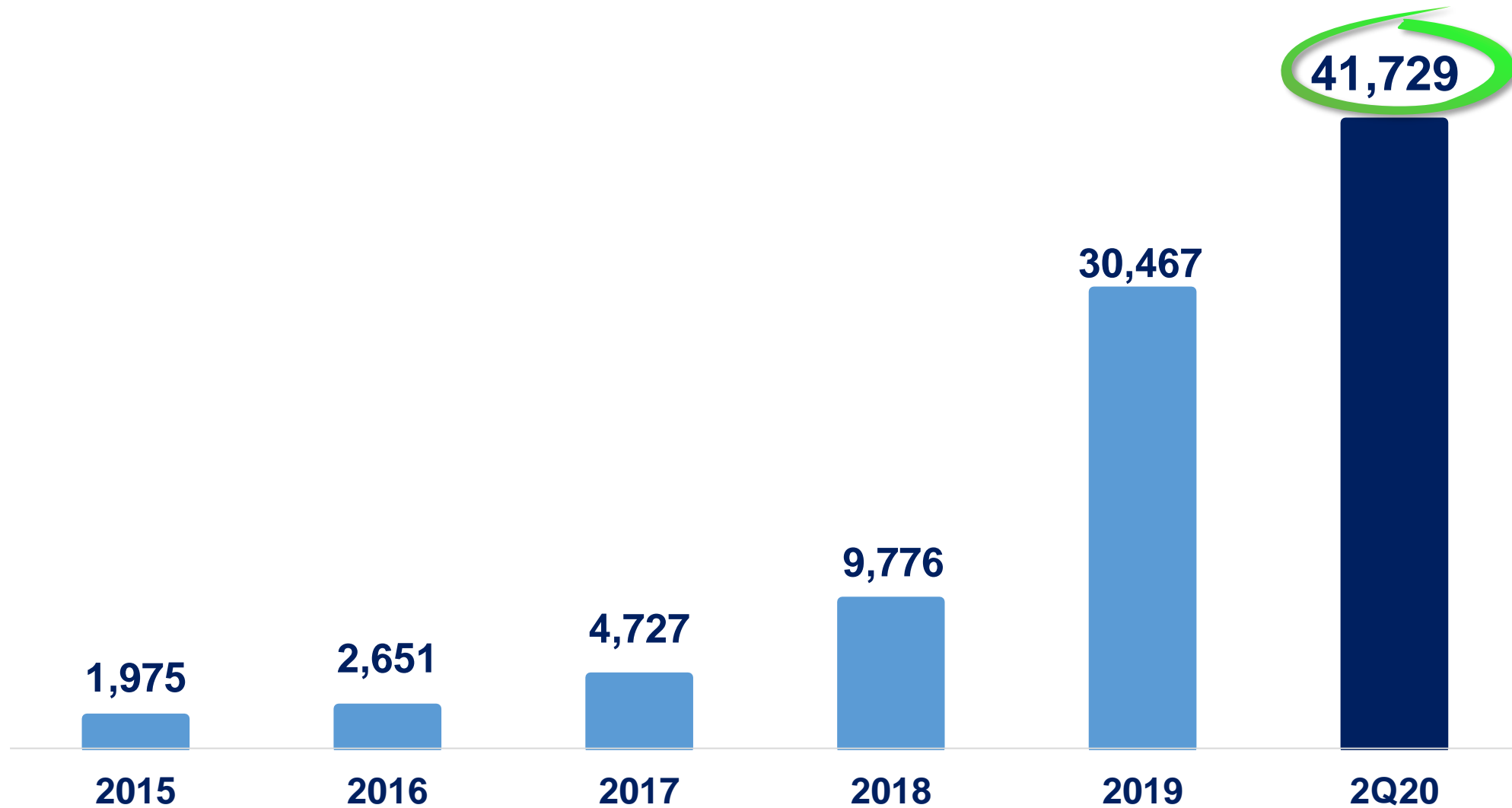
Cash flow since IPO: dividends our #1 priority

R\$ million



¹ Buyback Program

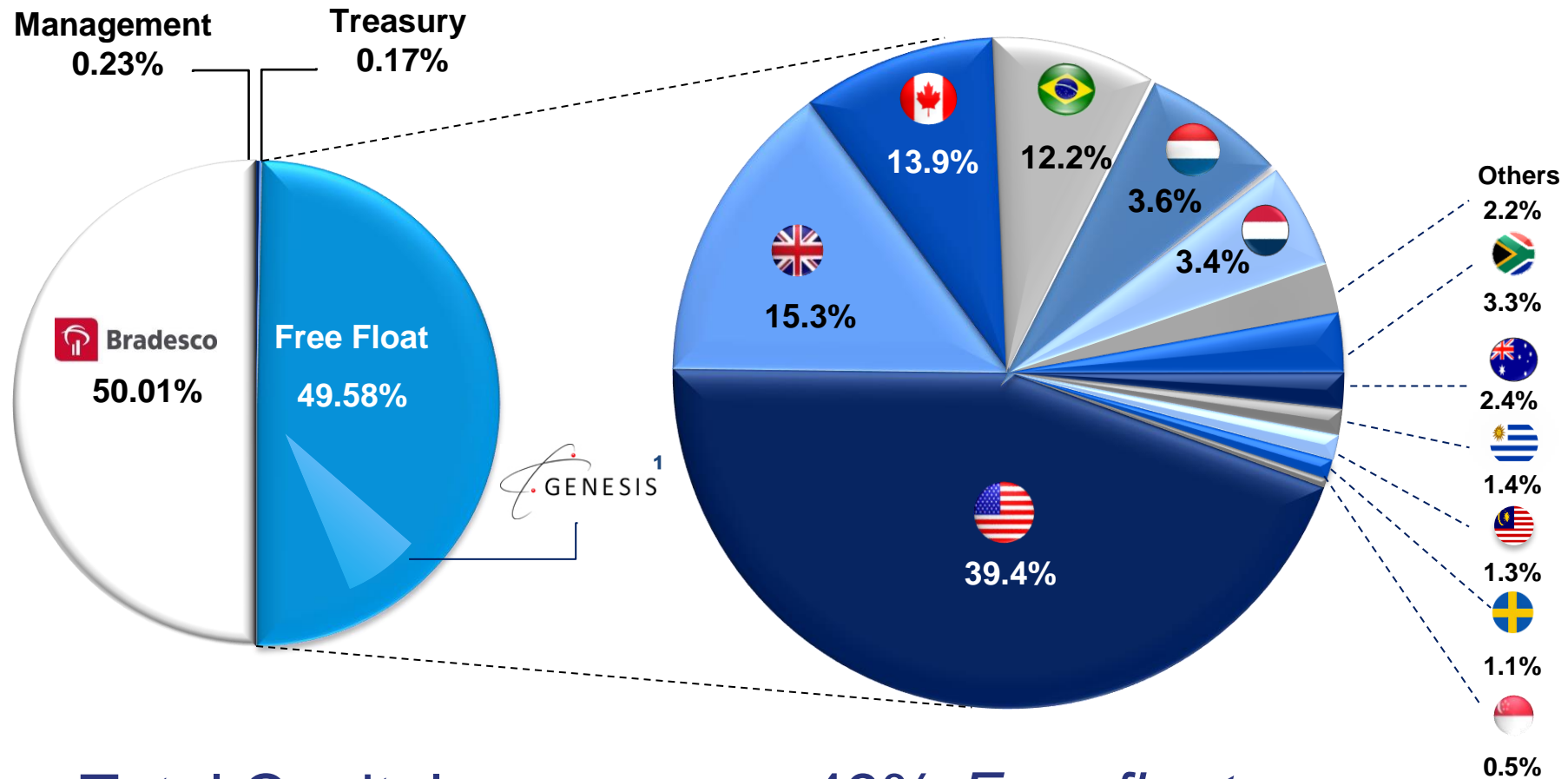
Increasing number of individual investors



Source: B3 | Last update: 06.30.2020

Global shareholder structure: investors from more than 30 countries

JUN20



Total Capital
531,294,792 Shares

49% Free float
263,488,432 Shares

Contact Investor Relations



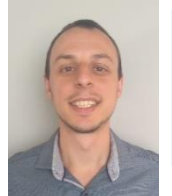
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