



Valid

Earnings | 3Q
Release | 24

Videoconference with simultaneous translation into English

November 07, 2024 - 10 a.m. (BRT)

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Highlights

Valid closes the quarter with an EBITDA of R\$132M, Operating Cash Generation of R\$103M, and Net Income of R\$90M.

São Paulo, November 06, 2024 – Valid (B3: VLID3 - ON) presents today its results for the third quarter of 2024 (3Q24) and nine months of 2024 (9M24).

The following financial and operating information is presented on a consolidated basis, in Brazilian reais, under International Financial Reporting Standards (IFRS). Comparisons refer to the same periods in 2023.



Net Revenue

- Net Revenue reached R\$580M in 3Q24, up by 4% from 3Q23.
- Revenue from new solutions came to R\$64M in 3Q24, 11% of Valid's total Revenue.



EBITDA

- EBITDA totaled R\$132M in 3Q24, a decrease of 6% from 2Q23, with a margin of 23%, 2 p.p. less than in 3Q23.
- EBITDA from new solutions totaled R\$29M in 3Q24, 22% of the Company's total.



Net Income

- Valid closes 3Q24 with a Net Income attributable to controlling shareholders of R\$90M, with a net margin of 16%, growth of 49% YoY.



Net Cash and Leverage

- Operating Cash generation was R\$103M, accounting for 78% of quarterly EBITDA.
- We closed 3Q24 with a Net Cash of R\$150M.



Subsequent Events

- The BoD meeting held on October 15 approved the new payment of IoE of R\$0.53 per share, a dividend yield of 2.33% on the price of 09/30/24. Valid's Management remains committed to using the full payment of IoE, thereby taking advantage of the tax benefit.

Comments from the Management

Dear Shareholders and employees,

We are pleased to share with you this report on Valid's operational results for 3Q24. This three-month period marks, to date, the Company's best quarter in terms of recurring results, highlighted in the main results lines (Revenue, EBITDA, and Profit).

The ability to generate solid recurring results is one of the Company's main pillars, and the entire Valid team remains dedicated to making 2024 another standout year in our nearly seven-decade history.

Another pillar of Valid is our capacity for reinvention and the evolution of our service portfolio. This year and the next few years will be no different. Together with our customers and partners in the Government, Banking, and Connectivity areas, we will innovate and design new solutions that, combined with the products for which Valid is known, will lead us to more years of growth.

The support of our long-term shareholders is essential in our daily operations and we will consistently remunerate them along this journey, maintaining a strong balance position that allows us to invest both organically and inorganically.

We would like to reiterate that, although Valid's stock has shown significant appreciation over the past three years, Management does not believe the share price fully reflects the potential we have and that we will deliver in the coming years.

Below, we highlight some indicators that demonstrate our balanced capital structure, the solidity of our results, and the initiatives gaining momentum within the Company.

The financial highlights are as follows:

- i) Net Revenue of R\$580M, EBITDA of R\$132M, and Net Income of R\$90M;
- ii) Significant recovery of the Mobile division in the quarter;
- iii) New businesses/solutions continue gaining representativeness;
- iv) Operating Cash Generation of R\$103M, conversion of 78% EBITDA;
- v) LTM ROIC above 20%;
- vi) Net Cash of R\$150M;
- vii) New round of IoE of R\$0.53 per share to be paid on November 18;

We thank everyone who contributes to Valid's success and remain confident in our path of achievements and accomplishments.

Let's move forward, seeking constant and sustainable innovation for Valid!

Consolidated Results

	3Q23	3Q24	Var. %	9M23	9M24	Var. %
Net Operating Income	558.4	579.7	3.8%	1,622.0	1,582.2	-2.5%
Costs	-363.0	-369.3	1.7%	-1,025.8	-1,003.2	-2.2%
Gross result	195.4	210.4	7.7%	596.2	579.0	-2.9%
<i>Gross Margin</i>	35.0%	36.3%		36.8%	36.6%	
Operating income (expenses)						
Selling expenses	-33.5	-58.8	75.5%	-128	-153	19.8%
General and administrative expenses	-46.7	-42.8	-8.4%	-124	-118	-4.4%
Other non-operating income (expenses)*	-3.8	-1.7	-55.3%	-27	105.1	n.a.
Equity pick-up	0.6	-0.3	n.a.	-0.9	-1.9	111.1%
Operating Income	112.0	106.8	-4.6%	316.9	411.1	29.7%
Financial Result						
Financial revenue	65.4	42.1	-35.6%	159.6	143.5	-10.1%
Financial expenses	-89.6	-38.0	-57.6%	-236	-185	-21.3%
Profit (loss) for the period before Income Tax and Social Contribution	87.8	110.9	26.3%	241.0	369.2	53.2%
Income tax and social contribution	-26.8	-19.5	-27.2%	-65.2	-51.5	-21.0%
Income (loss) for the period	61.0	91.4	49.8%	175.8	317.7	80.7%
<i>Net Margin</i>	10.9%	15.6%		10.9%	20.1%	
Profit attributable to:						
Controlling shareholders	60.7	90.3	48.8%	177.6	317.8	78.9%
Non-controlling shareholders	0.3	1.1	266.7%	-1.8	-0.1	-94.4%

	3Q23	3Q24	Var. %	9M23	9M24	Var. %
Net Income for the period	60.7	90.3	48.8%	177.6	317.8	78.9%
(+) Non-controlling interest	0.3	1.1	266.7%	-1.8	-0.1	-94.4%
(+) Income tax and social contribution	26.8	19.5	-27.2%	65.2	51.6	-20.9%
(+) Financial expenses/(income)	24.2	-4.1	n.a.	75.9	41.9	-44.8%
(+) Depreciation and amortization	25.9	23.4	-9.4%	74.6	69.7	-6.6%
(+) Other non-operating income (expenses)*	3.8	1.7	-55.3%	27.2	-105.1	n.a.
(+/-) Equity pick-up	-0.6	0.3	n.a.	0.9	1.9	109.2%
EBITDA	141.1	132.2	-6.3%	419.6	377.7	-10.0%
<i>EBITDA Margin</i>	25.3%	22.8%		25.9%	23.9%	

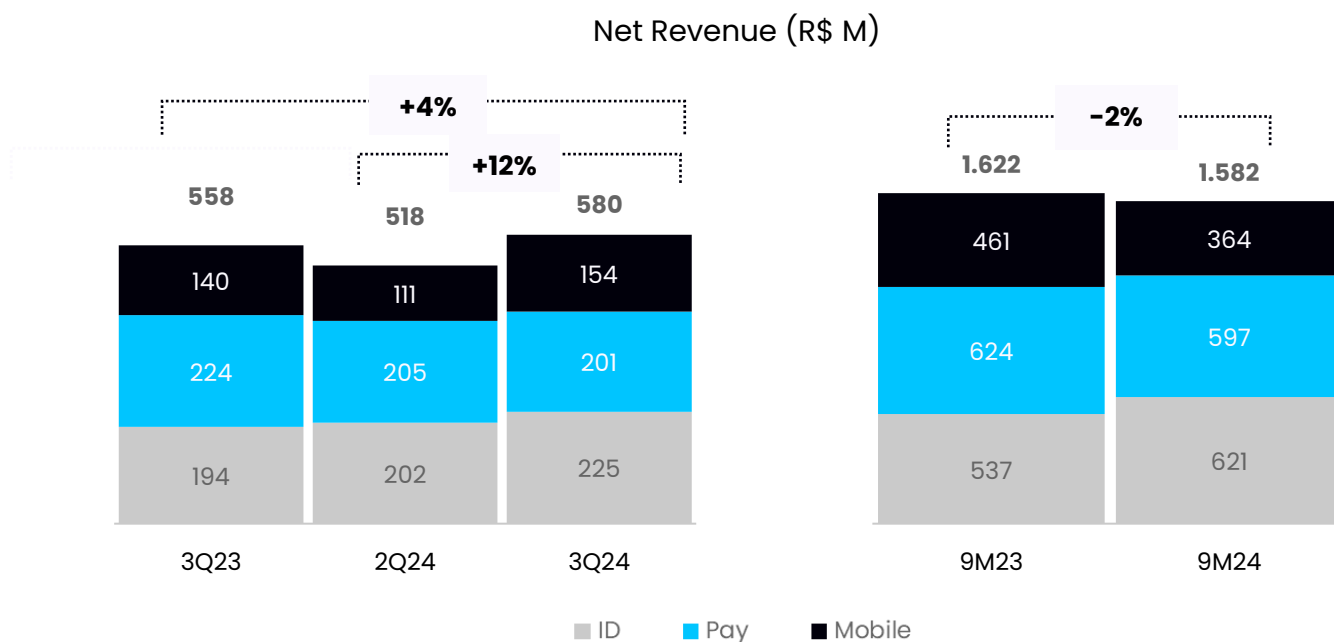
*Breakdown of Other Non-Operating Income/Expenses

Other Non-Operating Income/Expenses (R\$ M)

	3Q23	3Q24	Var. %	9M23	9M24	Var. %
Brazil	-0.6	0.5	N.a.	-13.4	-0.3	-98%
Foreign ¹	-3.2	-2.2	-31%	-13.9	105.4	N.a.
Total	-3.8	-1.7	-55%	-27.2	105.1	N.a.

¹Other Non-Operating Income and Expenses include the sale of interest in Cubic and the recognition of impairment related to VCMC assets.

Consolidated Results



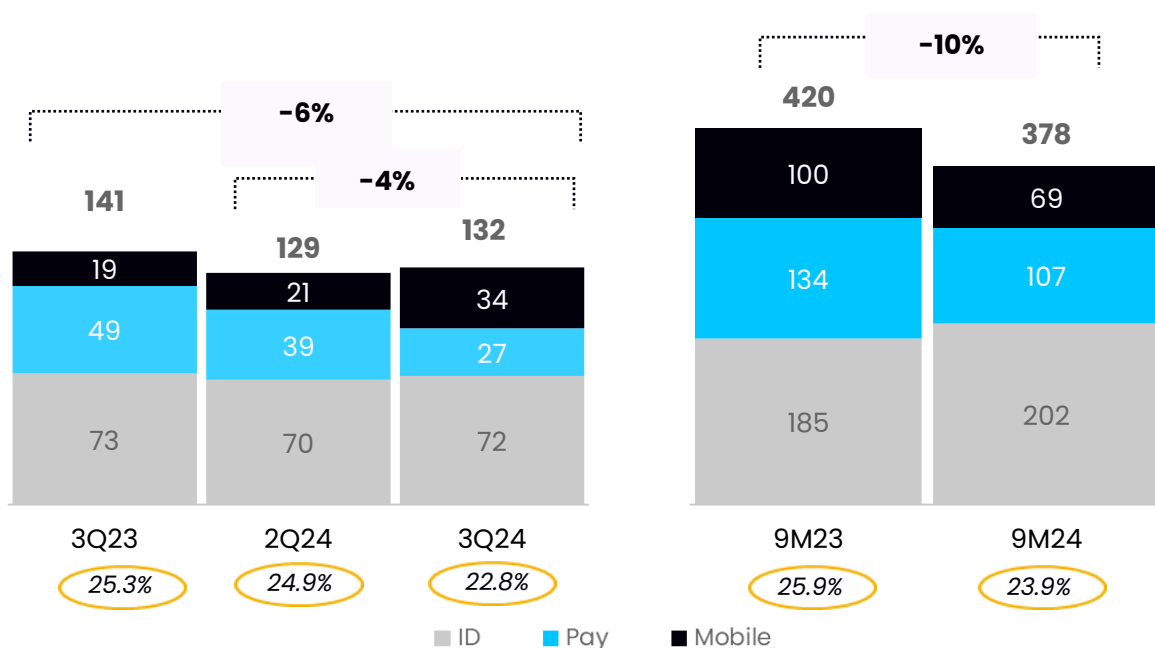
Valid's Total Net Revenue reached R\$580M in 3Q24 (+4% YoY). We reported an increase in sales in the ID/Digital Government (+16%) and Mobile & Connectivity (+10%) segments, and a decrease in sales in the Pay unit (-10%). Revenue fell by 2% in the year, still impacted by poor sales in the Mobile & Connectivity segment in 1H24.

OPEX and EBITDA

Valid's consolidated OPEX totaled R\$447M in the quarter, up by 7% YoY. As a result, EBITDA stood at R\$132M in the quarter (-6% YoY), with a margin of 22.8%. EBITDA fell by 10% in the year, reaching R\$378M, while the EBITDA margin declined by 23.9%, a decrease of 2.0 p.p. from 9M23.

The aforementioned decreases were due to the performance of the Mobile segment in 1H and the Pay segment in 3Q24. Given a previously mapped scenario of volume and average price reduction, the Mobile results were considerably below the figures reported in the previous year. In the Pay segment, the higher costs from a strong dollar jeopardized the segment's performance.

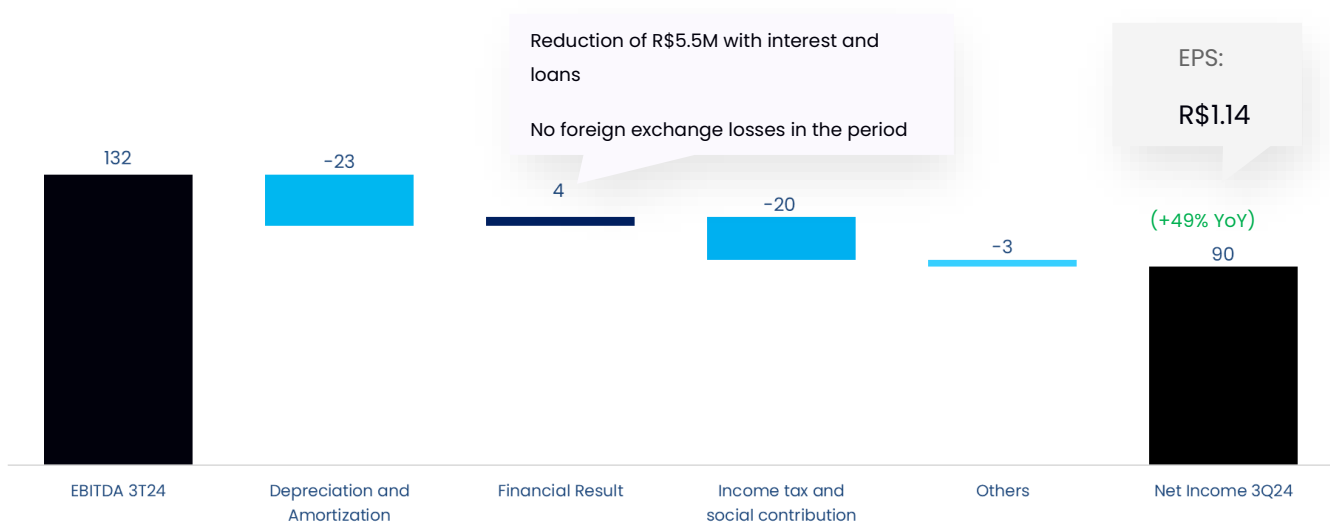
EBITDA (R\$ M)

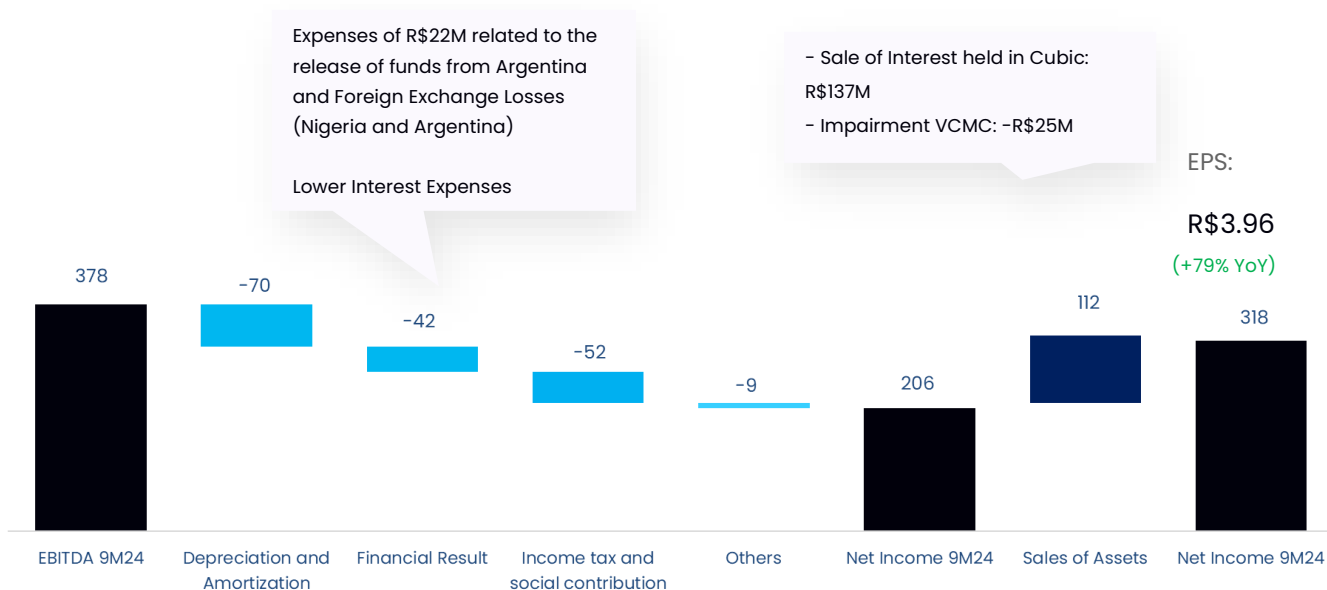


Net Income

We closed the quarter with a Net Income of R\$90M compared to R\$61M in 3Q23 (+49% YoY), which represents an earnings per share of R\$1.14. YTD, Valid’s Net Income came to R\$318M, equivalent to R\$3.96 per share. Profit recorded in 3Q was influenced by an improvement of i) R\$28M in the Financial Result, and ii) R\$8M in Income Tax and Social Contribution compared to 3Q23. In the period, we were not impacted by significant exchange depreciations in the regions where we operate.

Below is the EBITDA-to-Net Income bridge in 3Q24 and 9M24.



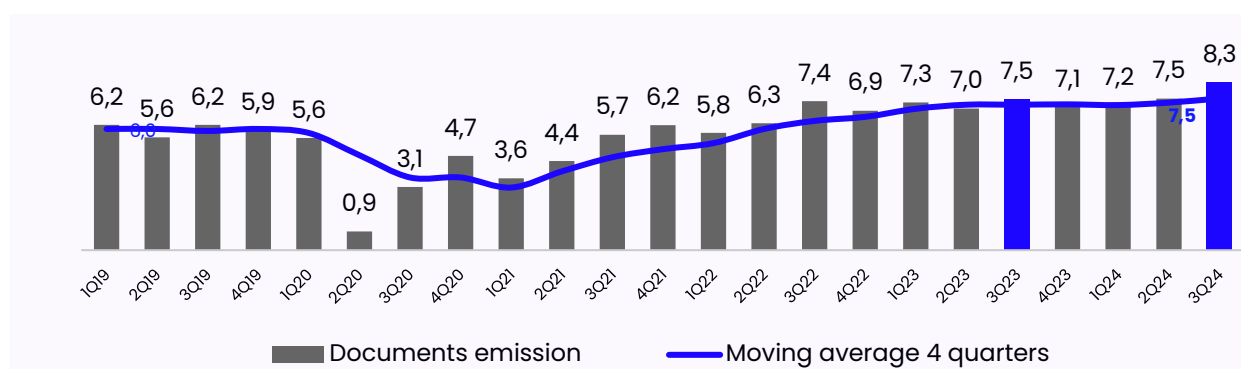


ValidID

R\$ million	3Q23	3Q24	Var. %	2Q24	Var. %	9M23	9M24	Var. %
Revenue	194.3	224.6	15.6%	202.4	11.0%	537.0	621.2	15.7%
EBITDA	73.2	71.7	-2.1%	69.5	3.1%	185.3	202.1	9.1%
EBITDA Margin	37.7%	31.9%	-5.8 p.p.	34.3%	-2.4 p.p.	34.5%	32.5%	-2.0 p.p.
OPEX	121.1	152.9	26.3%	132.9	15.1%	351.8	419.1	19.2%
Volume of Documents (million)	7.5	8.3	11.0%	7.5	10.5%	21.8	23.0	5.7%

Revenue from the ID & Digital Government segment totaled R\$225M in the quarter and R\$621M in 9M24, up by 16% over 3Q23 and 9M23.

We recorded the highest historical volume of document issues in the quarter, reaching 8.3 million, up by 11% over the 7.5 million documents issued in 3Q23. The volume increase in the quarter is related to three factors: i) higher demand for CIN in all the States where we operate; ii) start of the ID contract in Bahia, in late August, and; iii) higher number of business days in the quarter.



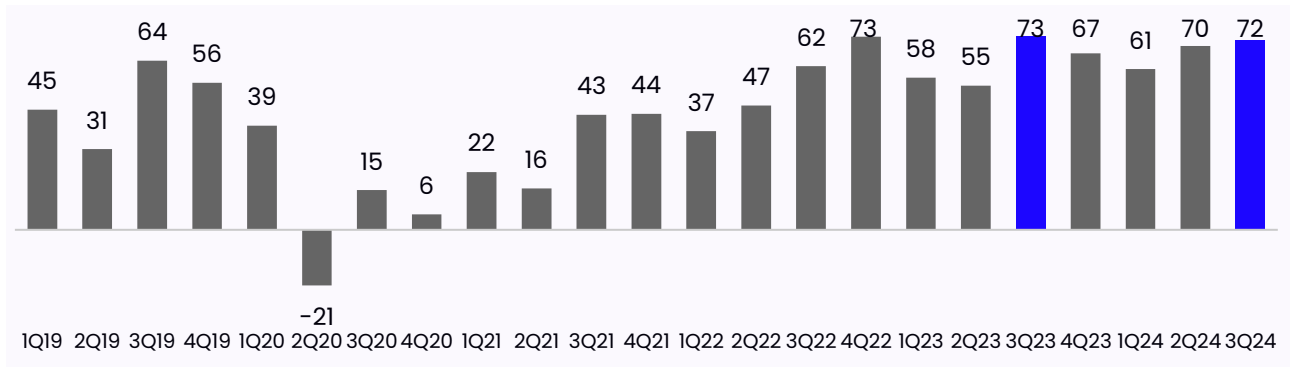
For another quarter, we highlight the progress of Valid's new services. In Digital Government, revenue totaled R\$66M in 9M24, generated from 18 initiatives. In Onboarding Solutions, we reached R\$40M in 9M24. These initiatives combined totaled R\$105M or 17% of the segment's revenue. In terms of EBITDA, these two BUs contributed R\$53M, or 26% of the total of Valid ID.

Though not a recent solution in Valid's portfolio, we will briefly mention the Water Seal. Revenue from this unit increased by 46% in 9M24 over 9M23, reaching R\$32M. The volume of markings moved up from 580 million in 9M23 to 868 million in 9M24. It is worth noting that the Physical Water Seal became mandatory in Minas Gerais as of early September, and some local bottlers were already Valid customers.

The unit's OPEX totaled R\$153M in 3Q24, up by 26% over 3Q23. This cost increase was a result of the additional workforce needed to meet the demand for new projects. As these projects reach maturity, we expect margin improvements.

EBITDA reached R\$72M (-2% YoY) in 3Q24, with a margin of 31.9% (-5.8 p.p. YoY). In 9M24, the EBITDA Margin reached 32.5%, 2 p.p. below the previous year.

EBITDA (R\$ M)



ValidPay

R\$ million	3Q23	3Q24	Var. %	2Q24	Var. %	9M23	9M24	Var. %
Revenue	223.9	201.0	-10.2%	204.7	-1.8%	624.2	597.0	-4.4%
EBITDA	48.7	26.5	-45.6%	39.1	-32.3%	134.4	106.7	-20.6%
EBITDA Margin	21.8%	13.2%	-8.6 p.p.	19.1%	-5.9 p.p.	21.5%	17.9%	-3.7 p.p.
OPEX	175.2	174.5	-0.4%	165.5	5.4%	489.8	490.3	0.1%
Volume of Cards BRA + ARG (million)	15.8	17.7	11.9%	17.5	1.5%	50.6	53.3	5.2%

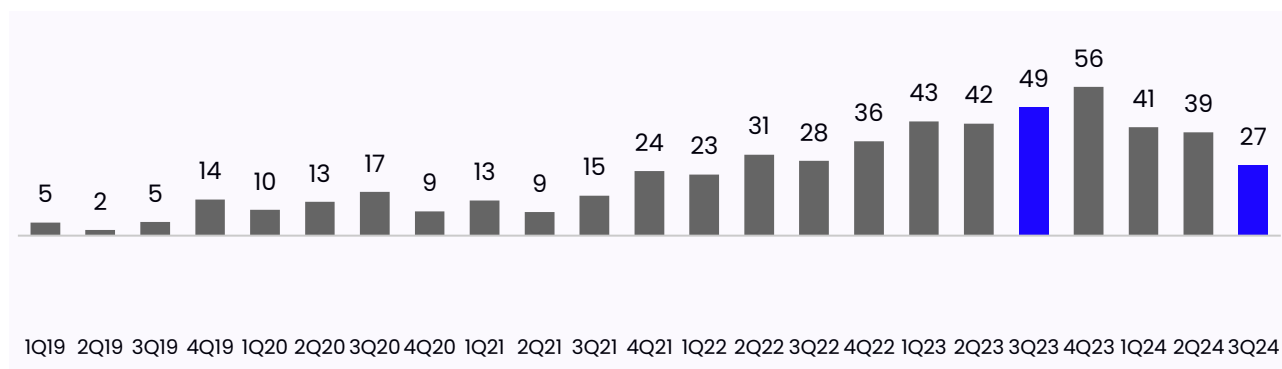
In the Pay segment, Valid's Revenue totaled R\$201M in the quarter, down by 10% from 3Q23. YTD, revenue came to R\$597M, a YoY decline of 4%.

By geography, we experienced a volume reduction in Argentina with little impact on pricing so far. However, in a stronger dollar environment, costs, mainly for raw materials, have been pressuring margins.

In Brazil, volumes increased in the period, though we observe a decline in the average price, along with the same higher cost scenario seen in Argentina. These factors led to weak margins in the segment, below the levels desired.

OPEX for the segment was in line with the previous year, with EBITDA closing 3Q24 at R\$27M (-46% YoY) and 9M24 at R\$107M (-21% YoY).

EBITDA (R\$ M)



ValidMobile

R\$ million	3Q23	3Q24	Var. %	2Q24	Var. %	9M23	9M24	Var. %
Revenue	140.2	154.1	9.9%	111.0	38.8%	460.9	364.0	-21.0%
EBITDA	19.2	34.0	77.1%	20.6	65.3%	99.9	69.0	-31.0%
EBITDA Margin	13.7%	22.1%	8.4 p.p.	18.5%	3.5 p.p.	21.7%	19.0%	-2.7 p.p.
OPEX	121.0	120.1	-0.8%	90.5	32.7%	360.9	295.0	-18.3%
Volume of SIM Cards (million)	64.9	52.0	-19.9%	50.0	29.7%	198.7	148.8	-25.1%

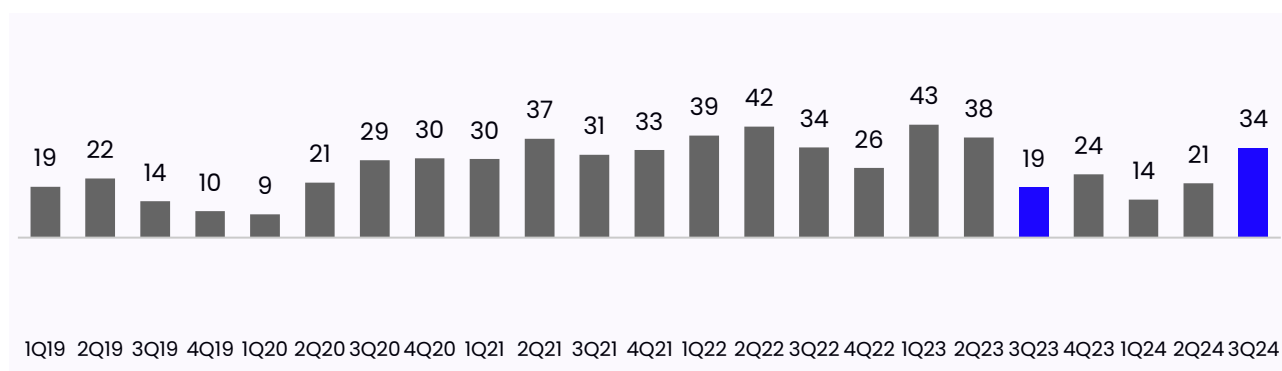
After some challenging quarters, the Mobile segment reported good results in both the SIM Cards and Solutions & OEM segments in 3Q24, with significant deliveries across various geographies.

Sales totaled R\$154M in 3Q24 (10% YoY) and R\$364M in 9M24, down by 21% from 9M23. Although sales recovered in the quarter, the poor performance in 1H continues to impact the results for the year.

In the quarter, OPEX had a small decrease of 1% YoY, while EBITDA decreased by 77%, totaling R\$34M. EBITDA reached in 3Q is virtually the same as that reported in 1H24. In 9M24, EBITDA remains 31% lower than in 9M23.

Revenues from Mobile Solutions came to R\$25M in 3Q24 and R\$45M in 9M24, compared to R\$7M in 3Q23 and R\$19M in 9M23. Regarding EBITDA, these new solutions generated R\$8M in the quarter, while in the previous year, they still presented negative margins.

EBITDA (R\$ M)

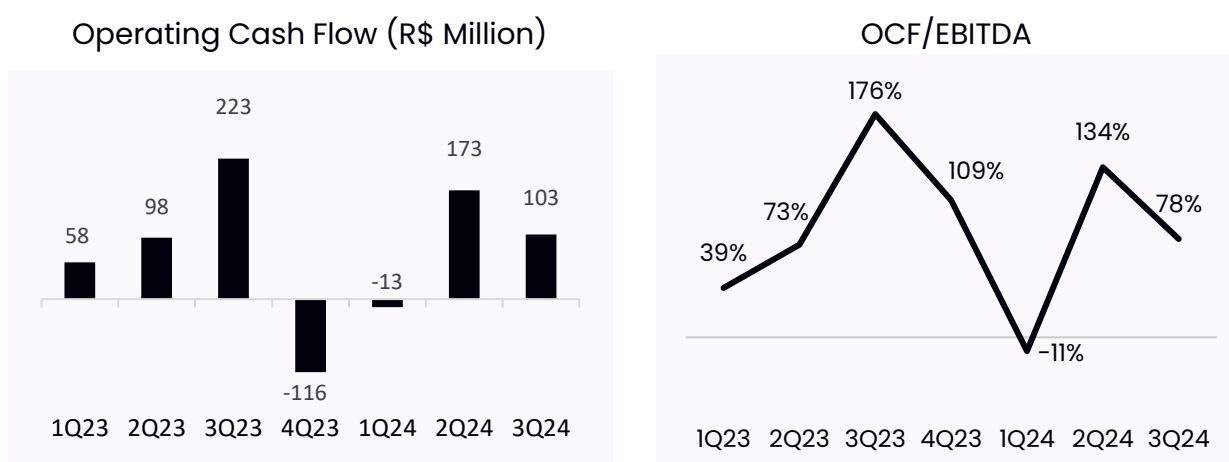


Cash Flow

Operating cash generation was R\$103M in the quarter, accounting for 78% of EBITDA. This performance was mainly due to the improvement in Working Capital accounts, such as Accounts Payable and Inventory, which have been recording consecutive gains. Specifically in 3Q, the Accounts Receivable line climbed. The increase observed was already expected given that sales in the Mobile segment have longer average collection terms compared to the other verticals. Therefore, as this BU recovers, the Accounts Receivable line tends to increase.

In 9M24, the main cash change came from the sale of interest Valid held, especially in Cubic. Despite the settlement of some debts in the year, Valid closed 9M24 with more cash than it had at the end of last year. The EBITDA-to-Cash conversion reached 70% in 9M24.

The historical operating cash flow generation and the conversion of FCO in relation to the company's EBITDA are as follows:

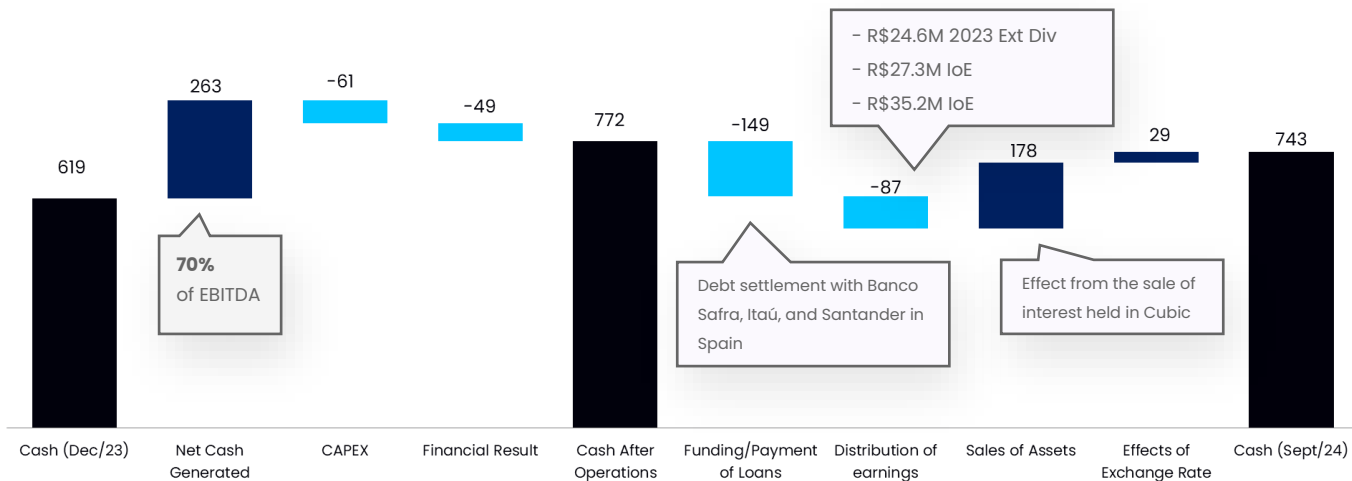
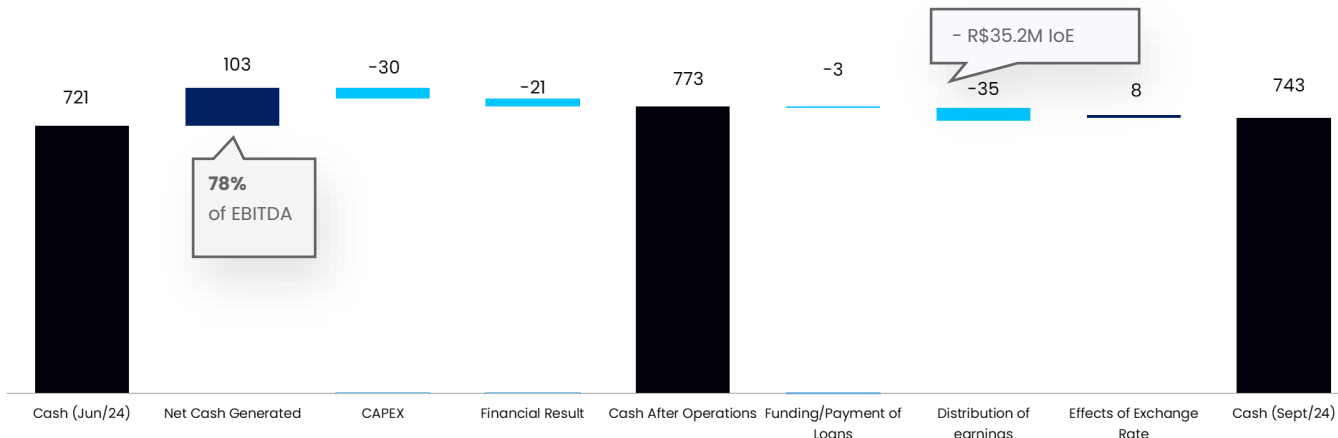


The main cash changes in 3Q24 and 9M24 are as follows:

R\$ M	3Q24	9M24
Operating Cash Generation	103	263
CAPEX	-30	-61
Financial Result	-21	-49
Funding/Amortization	-3	-149
Proceeds	-35	-87
Sale of Assets	0	178
Exchange effect	8	29



(R\$ M)



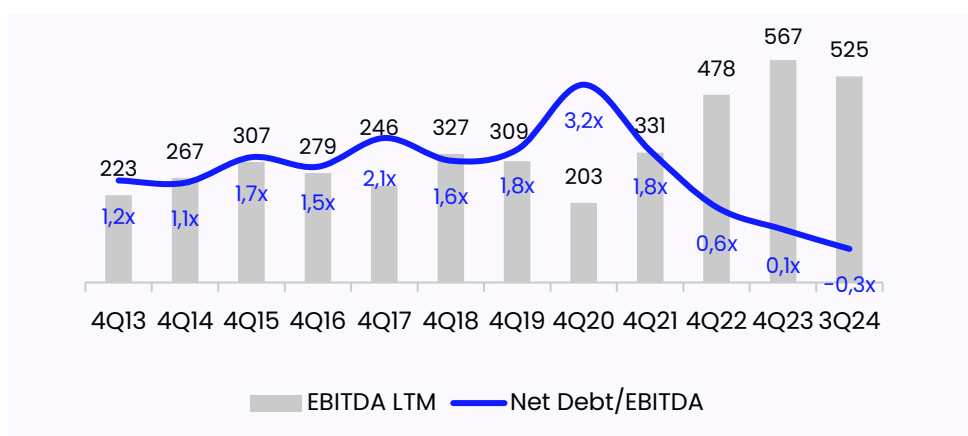
Note: Operating Cash Generation: EBITDA - Taxes on Results - Working Capital

Indebtedness

In 3Q24, Valid maintained its Net Cash position, with Cash and Cash Equivalents exceeding Indebtedness by R\$150M. Valid's debt is distributed between bilateral, market, and international operations, and currently, only 19% of maturities are due in the short term.

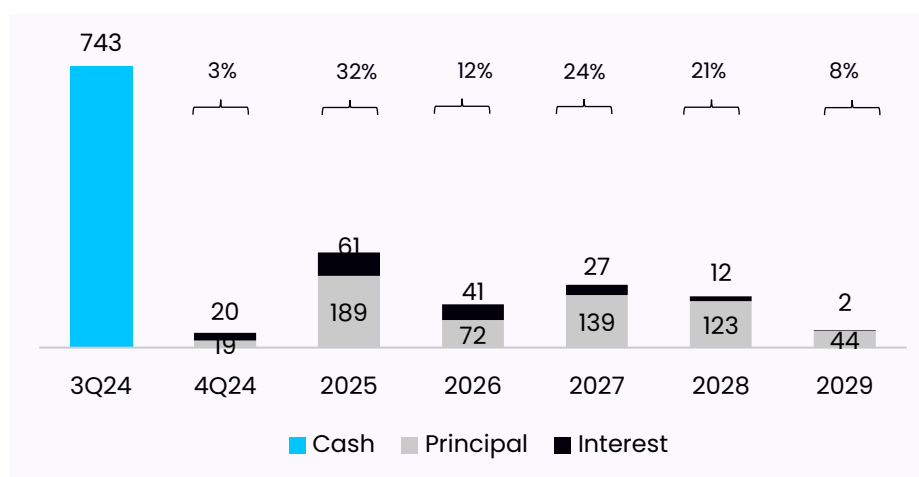
In July, the Company extended its debt with Banco ABC. The debt originally had a cost of CDI + 1.00% and would mature on July 15. However, through a new operation, the maturity (bullet) was extended for another year, maintaining the original cost. In September, we renegotiated our R\$156M debt with CEF, increased the term by 12 months, and reduced the CDI+1.70% p.a. to CDI+1.45% p.a.

Leverage Ratio (Net Debt / LTM EBITDA)



The consolidated debt amortization schedule and the debt position in R\$ and in foreign currency are as follows:

Current Amortization Schedule (R\$M)



	Debt	Cash
Brazil	R\$462	R\$391
International	R\$130	R\$351
Total	R\$592	R\$743
%BR	78%	53%

The current breakdown of the Company's debt (excluding leases) and financial indicators is as follows:

Debt Profile	
Gross Debt (M)	R\$592
Cash ¹ (R\$M)	R\$743
Debt / Net Cash (R\$ M)	R\$-150
Financial Covenants	
Net Debt/EBITDA	-0.3x
EBITDA/Net Financial Expenses	6.2x
Contracted Covenants	
Net Debt/EBITDA	≤3.0
EBITDA/Net Financial Expenses	1.75

¹considering short-term securities and financial investments.

The breakdown of the Company's outstanding debts at the close of the quarter is as follows:

Debentures

Debentures	9 th Issue	10 th Issue
Approval date	Board of Director's Meeting 04/19/2022	Board of Director's Meeting 04/12/2024
Total	250,000	243,141
Maturity	06/20/2027	04/26/2029
Remuneration	CDI + 3.0%	CDI + 1.95%
Guarantee	Fiduciary Assignment of Linked Account	Fiduciary Assignment of Linked Account
Principal amortization	Semi-annually starting in December 2024	As of 10/2026 and then every quarter
Interest Payment	Semi-annually starting in December 2022	Grace period of six months and then as of October 2024
R\$ ('000)	R\$7,116	R\$249,043

Loans and Financing

Description	Loans	Loans	Loans	Financing
Borrower	Valid S.A.	Valid S.A.	Valid S.A.	Valid S.A.
Total	R\$85,000 thousand	R\$30,000 thousand	R\$71,100 thousand	U\$5,515
Maturity Date	09/26/2028	04/05/2028	09/26/2028	07/15/2025
Remuneration	CDI + 0.12% p.m.	CDI + 1.70% p.a.	CDI + 0.12% p.m.	7.23% p.a.
Guarantee	Valid S.A.	Valid S.A.	Valid S.A.	Valid S.A.
Principal amortization	Grace period of 4 months (monthly starting in February 2025)	Grace period of 12 months (monthly starting in August 2023)	Grace period of 4 months (monthly starting in February 2025)	Bullet
Interest payment	Bi-monthly during the 4- month grace period (monthly starting in February 2025)	Grace period of 12 months (monthly starting in August 2023)	Bi-monthly during the 4- month grace period (monthly starting in February 2025)	Grace period of 3 months (quarterly starting in October 2025)
R\$ ('000)	R\$83,952	R\$22,166	R\$69,217	R\$30,509

Description	Loans	Loans	Loans	Loans	Loans	Loans
Borrower:	Valid Spain	Valid Spain	Valid Spain	Valid Spain	Valid Spain	Valid Spain
Total	EUR\$13,000 thousand	EUR\$4,400	EUR\$15,000	EUR\$4,000	US\$38,888 thousand	EUR\$6,000
Maturity Date	04/14/2025	04/22/2025	10/10/2025	04/11/2024	04/22/2025	10/10/2025
Remuneration	4.70% p.a.	4.70% p.a.	6.05% p.a.	6.10% p.a.	6.95% p.a.	6.20% p.a.
Guarantee	Valid S.A.	Valid S.A.	Valid S.A.	Valid S.A.	Valid S.A.	Valid S.A.
Principal amortization	Semi-annually (starting in October 2022)	Semi-annually (starting in October 2022)	Bullet	Bullet	Semi-annually (starting in October 2023)	Bullet
Interest payment	Semi-annually (starting in October 2022)	Semi-annually (starting in October 2022)	Bullet	Bullet	Semi-annually (starting in October 2023)	Bullet
Original currency ('000)	EUR\$4,785	EUR\$1,491	EUR\$15,169	Settled	Settled	Settled
R\$ ('000)	R\$29,057	R\$9,055	R\$92,106	Settled	Settled	Settled

Capital Markets

Dividends and interest on equity

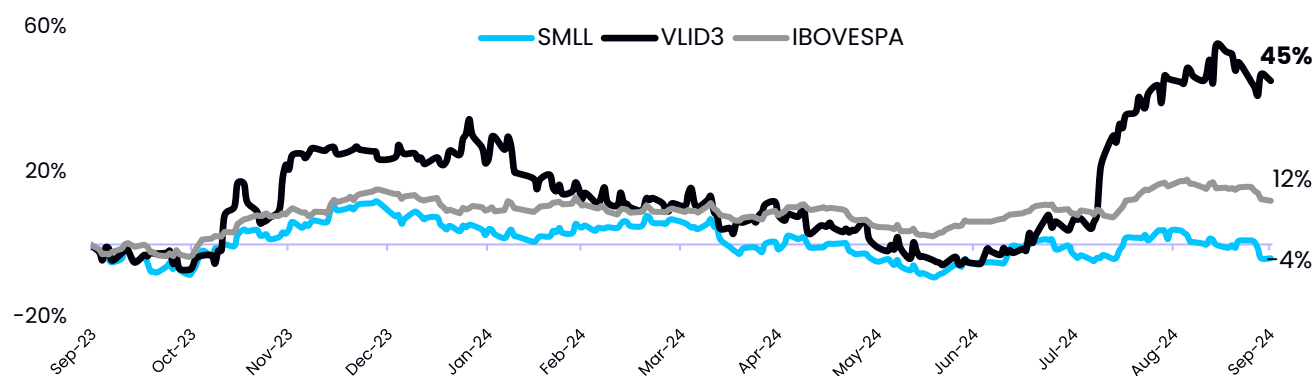
The table below shows the latest Dividends and IoE paid by Valid. In 2024, we paid R\$87.2M in proceeds, and, along with the payment we will make in November, we will reach the highest gross value in terms of proceed distribution since the IPO.

Event	Date	Year	Shareholding position	Payment date	Gross value per share R\$	Gross amount R\$
IoE	09/21/2018	2018	09/26/2018	10/11/2018	0.235340	16,565,774.59
IoE	12/11/2018	2018	12/14/2018	01/10/2019	0.588230	41,414,436.47
IoE	11/11/2019	2019	11/14/2019	01/03/2020	0.350000	24,606,589.70
IoE	11/11/2019	2019	11/14/2019	12/10/2020	0.350000	24,606,589.70
IoE	12/29/2021	2021	01/05/2022	01/31/2022	0.290354	23,145,000.00
IoE	12/29/2022	2022	01/05/2023	01/31/2023	0.263031	20,999,926.96
IoE	05/09/2023	1Q23	05/15/2023	05/22/2023	0.180000	14,371,558.74
IoE	07/18/2023	2Q23	07/21/2023	07/31/2023	0.200000	16,016,078.00
IoE	10/24/2023	3Q23	10/27/2023	11/08/2023	0.270000	21,634,641.81
IoE	12/01/2023	2023	12/06/2023	12/15/2023	0.307000	24,599,389.02
Dividends	04/17/2024	2023	04/22/2024	04/30/2024	0.307419	24,646,235.95
IoE	05/21/2024	2024	05/27/2024	06/10/2024	0.340000	27,343,232.14
IoE	07/16/2024	2Q24	08/09/2024	08/16/2024	0.440000	35,263,127.24
IoE*	10/15/2024	3Q24	11/07/2024	11/18/2024	0.530000	42,310,375.41

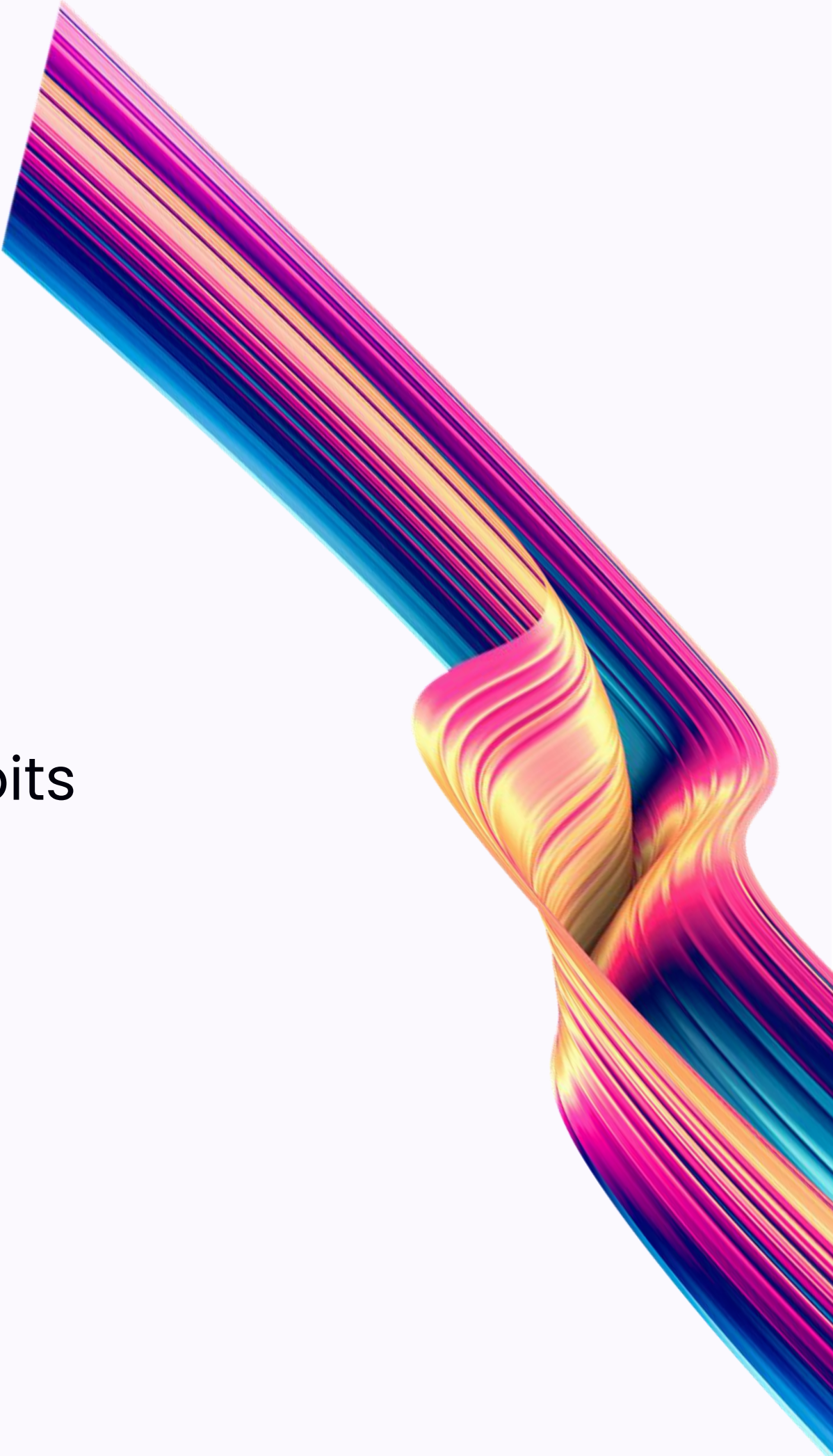
*Payment still pending

Stock performance

Valid's shares (VLID3) have been listed on B3's *Novo Mercado* Segment since April 2006. Shares closed the quarter at R\$22.70, up by 45% in the last 12 months and by 49% in the last 3 months. The average daily trading volume was R\$9.4M, up by 36% over 3Q23. This is the highest ADTV of Valid's shares in the last 16 quarters. The chart below shows the performance of VLID3 starting on September 30, 2023, in comparison with the Ibovespa (IBOV) and SmallCap (SMLL) indices. The Company's market cap is R\$1.8 billion.



Exhibits



Statement of Financial Position

BALANCE SHEETS (In million of reais)

	Company		Consolidated	
	Dec/23	Sep/24	Dec/23	Sep/24
Assets				
Current assets				
Cash and cash equivalents	179,8	145,2	422,0	542,2
linked financial application	16,1	9,7	16,1	9,7
Trade accounts receivable	160,0	219,1	386,9	443,7
Related parts	35,2	27,0	-	-
Taxes recoverable	57,3	101,6	86,1	135,6
Inventories	160,0	163,6	267,5	293,0
Other assets	18,2	19,4	40,3	63,9
Subtotal of current assets	626,6	685,6	1.218,9	1.488,1
Assets available for sale	12,8	2,4	48,6	4,3
Current assets	639,4	688,0	1.267,5	1.492,4
Noncurrent assets				
Long-term assets				
Marketable securities	13,5	13,3	13,5	13,4
linked financial application	180,7	190,7	180,7	190,7
Receivables from related parties	36,9	7,1	2,0	2,4
Taxes recoverable	71,9	69,2	71,9	70,0
Judicial deposits	19,5	20,1	19,8	20,3
Deferred income and social contribution taxes	18,0	2,2	93,7	65,5
Other	10,5	10,4	13,5	13,3
Other investments declared at fair value	-	-	-	93,9
Investments	873,5	1244,6	18,9	2,3
Property, plant and equipment	164,0	174,7	207,8	216,7
Intangible assets	31,5	27,3	656,3	642,4
	1.420,0	1.759,6	1.278,1	1.330,9
Total Assets	2.059,4	2.447,6	2.545,6	2.823,3
Liabilities and equity				
Current liabilities				
Trade accounts payables	64,5	77,7	162,4	156,1
Obligations derived from purchases of goods and services	3,0	2,1	3,0	2,1
Related parts	0,1	4,5	-	-
Loans, financing, debentures and leases payable	98,8	80,3	172,1	117,5
Payroll, provisions and social charge payable	54,9	74,5	103,2	121,1
Taxes, charges and contributions payable	33,2	55,7	65,6	90,2
Dividends and interests on equity payable	-	0,1	-	0,1
Advances from customers and other payables	12,6	2,8	44,9	32,8
	267,1	297,7	551,2	519,9
Current liabilities	267,1	297,7	551,2	519,9
Noncurrent liabilities				
Payables to related parties	1,7	1,1	1,7	1,1
Loans, financing, debentures and leases payable	386,8	390,7	537,9	489,6
Provisions for disputes and legal demands	52,6	31,0	57,3	40,0
Taxes and fees and social contribution to be collected	1,4	1,4	1,4	1,4
Deferred income tax and social contribution	-	-	9,9	14,5
Company acquisition liabilities	45,9	31,1	45,9	31,1
Other accounts payable	5,4	5,6	9,0	8,9
	493,8	460,9	663,1	586,6
Discontinued operations	-	-	-	-
Noncurrent liabilities	493,8	460,9	663,1	586,6
Equity				
Share capital	1.022,4	1.022,4	1.022,4	1.022,4
Capital reserve	27,9	30,5	27,9	30,5
Actions in Treasury	(25,3)	(32,2)	(25,3)	(32,2)
Profit reserves	175,0	201,3	175,0	201,3
Other comprehensive results	73,9	211,8	73,9	211,8
Proposed additional dividend distribution	24,6	-	24,6	-
Accumulated Profit/Loss	-	255,2	-	255,2
Equity attributable to controlling shareholders	1.298,5	1.689,0	1.298,5	1.689,0
Noncontrolling Interest	-	-	32,8	27,8
Total equity	1.298,5	1.689,0	1.331,3	1.716,8
Total liabilities and equity	2.059,4	2.447,6	2.545,6	2.823,3

INCOME STATEMENT

QUARTELY STATEMENTS OF INCOME (R\$ million)

	Company		Consolidated	
	3Q23	3Q24	3Q23	3Q24
Revenue from sales and/or services				
Revenue from sales and/or services	274,8	302,0	558,4	579,7
Costs of goods and/or services sold	(181,8)	(203,9)	(363,0)	(369,3)
Gross profit	93,0	98,1	195,4	210,4
Selling expenses	1,4	(17,9)	(33,5)	(58,8)
General and administrative expenses	(33,9)	(29,1)	(46,7)	(42,8)
Other operating expenses	(0,7)	0,5	(3,8)	(1,7)
Equity pickup	22,4	48,5	0,6	(0,3)
Income before finance income (costs)	82,2	100,1	112,0	106,8
Finance income	13,2	14,7	65,4	42,1
Finance costs	(23,8)	(23,4)	(89,6)	(38,0)
Income (loss) before income taxes	71,6	91,4	87,8	110,9
Current income tax and social contribution taxes	(5,8)	(4,2)	(11,9)	(25,9)
Deferred income tax and social contribution taxes	(5,1)	3,1	(14,9)	6,4
Result after tax on profit	60,7	90,3	61,0	91,4
Reversal of interest on equity	16,0	35,3	16,0	35,3
Net income from continuing operations	60,7	90,3	61,0	91,4
Net profit (loss) for the period	60,7	90,3	61,0	91,4
Controlling shareholders	60,7	90,3	60,7	90,3
Noncontrolling Interest	-	-	0,3	1,1
Number of shares	80,1	80,0	80,1	80,0
Earnings per basic and diluted share (R\$)	0,8	1,1	0,8	1,1
Earnings per share of Op. continued	0,8	1,1	0,8	1,1

9M24 INCOME STATEMENT

STATEMENTS OF INCOME
(R\$ million)

	Company		Consolidated	
	9M23	9M24	9M23	9M24
Revenue from sales and/or services				
Revenue from sales and/or services	826,3	848,5	1.622,0	1.582,2
Costs of goods and/or services sold	(548,1)	(560,1)	(1.025,8)	(1.003,2)
Gross profit	278,2	288,4	596,2	579,0
Selling expenses	(25,8)	(46,8)	(127,7)	(153,0)
General and administrative expenses	(83,2)	(82,8)	(123,5)	(118,1)
Other operating expenses	(13,4)	(0,3)	(27,2)	105,1
Equity pickup	83,5	201,6	(0,9)	(1,9)
Income before finance income (costs)	239,3	360,1	316,9	411,1
Finance income	43,7	43,8	159,6	143,5
Finance costs	(82,9)	(65,1)	(235,5)	(185,4)
Income (loss) before income taxes	200,1	338,8	241,0	369,2
Current income tax and social contribution	(10,0)	(5,2)	(37,7)	(29,0)
Deferred income tax and social contribution	(12,5)	(15,8)	(27,5)	(22,5)
Result after tax on profit	177,6	317,8	175,8	317,7
Reversal of interest on equity	30,4	62,6	30,4	62,6
Net income for the period from continuing operations	177,6	317,8	175,8	317,7
Net profit for the period	177,6	317,8	175,8	317,7
Controlling shareholders	177,6	317,8	177,6	317,8
Noncontrolling Interest	-	-	(1,8)	(0,1)
Number of shares	80,0	80,2	80,0	80,2
Earnings per basic and diluted share (R\$)	2,2	4,0	2,2	4,0
Earnings per share of Op. continued	2,2	4,0	2,2	4,0

3Q24 CASH FLOW STATEMENT

QUARTERLY STATEMENTS OF CASH FLOWS
(R\$ million)

	Company		Consolidated	
	3Q23	3Q24	3Q23	3Q24
Earnings before taxes on earnings from continuing operations	71,6	91,4	87,8	110,9
Cash from operations	65,3	73,3	142,0	154,3
Profit (loss) before income tax and social contribution	71,6	91,4	87,8	110,9
Income before income and social contribution taxes, Reconciliation of income before income and social contribution taxes with cash provided by operating activities				
Depreciation	9,8	9,7	16,0	12,8
Amortization	4,8	2,0	15,0	12,5
Result in asset write-off	-	0,3	0,7	0,4
Fair value of the creative fund III	0,1	0,2	0,1	0,2
Restatement of judicial deposits	(0,2)	(0,2)	(0,2)	(0,2)
Stock options	2,0	1,2	2,0	1,2
Provisions for litigation and lawsuits	3,0	1,2	3,5	1,1
Allowance for doubtful accounts	(21,5)	0,3	(20,2)	1,1
Provision for stock obsolescence	-	-	(1,3)	4,0
Equity pickup	(22,5)	(48,4)	(0,7)	0,3
Interest expense on debentures and loans and financing	19,8	16,0	23,4	17,6
Exchange variation of loans	-	-	2,6	0,1
Interest, exchange variation and write-off of leases	0,3	0,2	0,6	0,6
Interest and exchange variation on loans	(1,0)	(0,2)	(0,9)	0,6
PIS and COFINS credits and financial updates on ICMS	0,1	-	0,1	-
Adjust to present value	0,5	0,5	(4,8)	(0,7)
Other	(1,5)	(0,9)	18,3	(8,2)
Changes in assets and liabilities	36,5	9,6	81,3	(51,6)
Account receivable	20,0	(32,0)	26,4	(60,3)
Tax to recover	22,1	(20,3)	22,7	(25,5)
Inventories	19,1	10,3	15,9	14,9
Judicial deposits	-	(0,5)	-	(0,5)
Other account receivables	(9,8)	7,5	22,0	14,4
Receivables from related parties	(5,3)	7,2	(0,1)	(0,1)
Suppliers	(13,7)	6,8	9,5	11,9
Debt with related parties	(2,3)	1,3	-	(0,7)
Payroll, provisions and social charges payable	20,0	13,8	25,7	22,0
Taxes, charges and contributions payable	(12,6)	18,1	12,1	(7,0)
Advance from customers and other accounts payables	(0,1)	0,5	(21,3)	(14,3)
Payment of labor, civil and tax contingencies	(0,9)	(0,6)	(1,8)	(0,6)
Payment of income and social contribution taxes	-	(2,5)	(29,8)	(5,8)
Cash provided by (used in) operating activities	101,8	82,9	223,3	102,7
Cash flows from investing activities				
Acquisition of PPE	(3,8)	(15,9)	(10,1)	(17,5)
Acquisition of intangible assets	(1,3)	(0,9)	(4,4)	(5,3)
Capital increase in subsidiaries	-	(23,4)	-	-
Marketable securities	(0,1)	-	(0,1)	-
Linked financial application	2,3	(5,3)	2,3	(5,3)
Earn-out Flexdoc payment	-	(5,9)	-	(5,9)
Receiving dividends	0,5	5,3	-	-
Cash generated (applied) in investment activities	(2,4)	(46,1)	(12,3)	(34,0)
Cash flows from financing activities				
Receivables from related parties	(0,4)	0,9	-	-
Payment of dividends to non-controlling interests	(0,5)	-	(0,5)	(0,8)
Interest on equity paid net	(16,0)	(35,3)	(16,0)	(35,3)
Actions in Treasury	0,3	(8,2)	0,3	(8,2)
Lease payment	(1,7)	(2,3)	(3,4)	(3,9)
Raising financing	30,0	-	30,0	-
Payment of interest on financing	-	(2,1)	-	(2,1)
Payment of on Financing	-	(30,0)	-	(30,0)
Loan acquisition	-	183,1	-	183,1
Payment of loans	(39,1)	(156,1)	(78,4)	(156,1)
Payment of interest on loans	(5,0)	(5,9)	(5,3)	(7,1)
Cash provided financing activities	(32,4)	(55,9)	(73,3)	(60,4)
Increase (decrease) in cash and cash equivalents	67,0	(19,1)	137,7	8,3
Cash balances and cash equivalents				
Cash and cash equivalents at the beginning of the period	134,2	164,3	282,5	525,8
Effect of changes in exchange rates on cash and cash equivalents held in foreign currency	-	-	14,4	8,0
Cash and cash equivalents at the end of the year	201,2	145,2	434,6	542,1
Net increase (decrease) in cash and cash equivalents	67,0	(19,1)	137,7	8,3

9M24 CASH FLOW STATEMENT

STATEMENTS OF CASH FLOWS
(R\$ million)

	Company		Consolidated	
	9M23	9M24	9M23	9M24
Earnings before taxes on earnings from continuing operations	200,1	338,8	241,0	369,2
Loss before taxes on profit from discontinued operations	-	-	-	-
Cash flows from operating activities				
Cash from operations	225,9	213,5	452,3	415,4
Profit before income tax and social contribution	200,1	338,8	241,1	369,2
Income before income and social contribution taxes, Reconciliation of income before income and social contribution taxes with cash provided by operating activities				
Depreciation	29,2	27,9	43,8	37,7
Amortization	12,2	6,4	44,6	38,3
Result in asset write-off	0,4	12,5	2,8	(123,4)
Fair value of the creative fund III	(1,1)	0,4	(1,1)	0,4
Restatement of judicial deposits	(0,5)	(0,8)	(0,5)	(0,8)
Stock options	2,5	2,6	2,5	2,5
Provisions for litigation and lawsuits	19,6	(19,1)	18,4	(14,6)
Allowance for doubtful accounts	(17,4)	0,5	(16,1)	(1,2)
Provision for stock obsolescence	-	-	2,9	2,9
Provision for impairment	-	-	-	24,0
Equity pickup	(83,5)	(201,6)	0,9	1,9
Interest expense on debentures and loans and financing	66,7	49,0	78,1	58,3
Exchange variation of loans	-	-	0,1	1,1
Interest, exchange variation and write-off of leases	1,0	(0,3)	1,7	0,3
Interest and exchange differences on intercompany loans	(2,2)	(1,3)	(0,2)	0,9
PIS and COFINS credits and financial updates on ICMS	(1,8)	(0,4)	(1,8)	(0,4)
Adjust to present value	2,0	1,6	(6,1)	3,1
Other	(1,3)	(2,7)	41,2	15,2
Changes in assets and liabilities	(33,2)	(61,9)	(72,6)	(152,1)
Accounts receivable	10,3	(59,6)	(68,0)	(46,4)
Tax to recover	29,0	(41,1)	37,2	(46,1)
Inventories	(11,8)	(3,5)	(30,6)	(23,8)
Judicial deposits	(1,4)	(0,9)	(1,4)	(0,9)
Other receivables	(5,2)	-	70,3	6,2
Receivables from related parties	(16,5)	8,1	0,1	(0,4)
Suppliers	(12,7)	5,1	(35,2)	(24,3)
Debt with related parties	(3,7)	4,3	-	(0,6)
Payroll, provisions and social charge payable	11,2	19,7	18,0	15,7
Taxes, charge and contributions payable	(2,5)	21,3	16,1	4,2
Advance from customers and other accounts payable	(0,3)	(9,8)	(12,2)	(8,8)
Payment of labor, civil and tax contingencies	(23,7)	(1,4)	(27,3)	(1,6)
Payment of income and social contribution taxes	(5,9)	(4,1)	(39,6)	(25,3)
Cash provided operating activities	192,7	151,6	379,7	263,3
Cash flows from investing activities				
Aquisitions of PPE	(10,4)	(28,4)	(21,2)	(31,7)
Aquisitions of intangible assets	(4,2)	(1,9)	(17,4)	(13,6)
Acquisition of investments	(20,0)	-	(18,0)	-
Net cash received from the sale of equity interes	-	5,2	-	177,7
Capital increase in subsidiaries	(0,9)	(23,5)	-	-
Marketable securities	(0,6)	(0,2)	(0,6)	(0,2)
Linked financial application	(6,9)	(3,5)	(6,9)	(3,5)
Earn-out Flexdoc payment	-	(14,8)	-	(14,8)
Receiving dividends	0,5	13,0	-	-
Cash generated (applied) in investment activities	(42,5)	(54,1)	(64,1)	113,9
Cash flows from financing activities				
Dividend payment	-	(24,6)	-	(24,6)
Receivables from related parties	49,5	31,1	-	-
Payment of dividends to non-controlling interests	-	-	(0,9)	(1,3)
Interest on equity paid net	(51,4)	(62,6)	(51,4)	(62,6)
Actions in Treasury	0,3	(6,9)	0,3	(6,9)
Lease payment	(5,1)	(5,8)	(10,3)	(10,2)
Payment of interest leases	-	-	(0,1)	(0,1)
Debentures raised	-	241,4	-	241,4
Payment of debentures	(90,0)	(243,1)	(90,0)	(243,1)
Payment of interest on debentures	(27,0)	(18,3)	(27,0)	(18,3)
Raising financing	30,0	-	30,0	-
Payment of interest on financing	-	(3,6)	-	(3,6)
Financing payment	-	(30,0)	-	(30,0)
Loan acquisition	82,4	183,0	145,8	183,0
Payment of loans	(147,7)	(175,4)	(217,0)	(281,5)
Payment of interest on loans	(24,0)	(17,3)	(31,5)	(27,9)
Cash used in financing activities	(183,0)	(132,1)	(252,1)	(285,7)
Decrease in cash and cash equivalents	(32,8)	(34,6)	63,5	91,5
Cash balances and cash equivalents				
Cash and cash equivalents at the beginning of period	234,0	179,8	365,1	422,0
Effect of exchanges rate changes on the balance of cash and cash equivalents held in foreign currency	-	-	6,0	28,6
Cash and cash equivalents at the end of the year	201,2	145,2	434,6	542,1
Increase (decrease) in cash and cash equivalents	(32,8)	(34,6)	63,5	91,5

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