# CORPORATE PRESENTATION

May 2021

# Petroreic

# **IBOVESPA**B3 SMLL IBRX ITAG IGC IGC-NM IGCT IBRA



SO FRADE

# DISCLAIMER

This presentation contains forward-looking statements. All statements other than statements of historical fact contained in this presentation are forward-looking statements, including, without limitation, statements regarding our drilling and seismic plans, operating costs, acquisition of equipment, expectations of finding oil, the quality of oil we expect to produce and our other plans and objectives. Readers can identify many of these statements by looking for words such as "expects", "believe", "hope" and "will" and similar words or the negative thereof. Although management believes that the expectations represented in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. By their nature, forward-looking statements require us to make assumptions and, accordingly, forward-looking statements are subject to inherent risks and uncertainties. We caution readers of this presentation not to place undue reliance on our forward-looking statements because a number of factors may cause actual future circumstances, results, conditions, actions or events to differ materially from the plans, expectations, estimates or intentions expressed in the forward-looking statements and the assumptions underlying the forward-looking statements.

The following risk factors could affect our operations: the contingent resource and prospective resource evaluation reports involving a significant degree of uncertainty and being based on projections that may not prove to be accurate; inherent risks to the exploration and production of oil and natural gas; limited operating history as an oil and natural gas exploration and production company; drilling and other operational hazards; breakdown or failure of equipment or processes; contractor or operator errors; non-performance by third-party contractors; labour disputes, disruptions or declines in productivity; increases in materials or labour costs; inability to attract sufficient labour; requirements for significant capital investment and maintenance expenses which PetroRio may not be able to finance; cost overruns and delays; exposure to fluctuations in currency and commodity prices; political and economic conditions in Brazil; complex laws that can affect the cost, manner or feasibility of doing business; environmental, safety and health regulation which may become stricter in the future and lead to an increase in liabilities and capital expenditures, including indemnity and penalties for environmental damage; early termination, non-renewal and other similar provisions in concession contracts; and competition. We caution that this list of factors is not exhaustive and that, when relying on forward-looking statements to make decisions, investors and others should also carefully consider other uncertainties and potential events. The forward-looking statements herein are made based on the assumption that our plans and operations will not be affected by such risks, but that, if our plans and operations are affected by such risks, the forward-looking statements may become inaccurate.

The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. The forward-looking statements included in this presentation are made as of the date of this presentation. Except as required by applicable securities laws, we do not undertake to update such forward-looking statements.

# **EXECUTIVE SUMMARY**

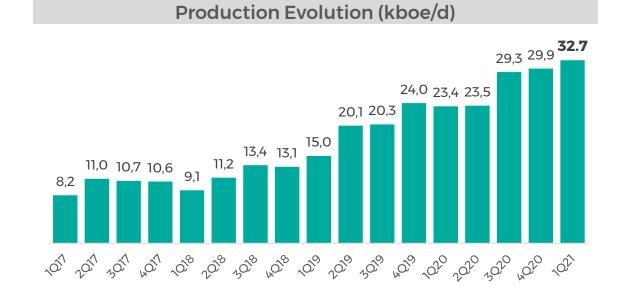
### The largest independent Oil and Gas producer in Brazil

- PetroRio generates value in **producing fields** through cost **reduction** and **production revitalization**
- Unparalleled expertise in redeveloping fields
- Experienced technical team Qualification as an A-Operator granted by ANP
- Well positioned to attract capital (Expected drop in Net Debt/EBITDA after recent asset acquisition allows for leverage; Governance level "Novo Mercado"; Current debt cost: 6,5%)
- Management extremely focused on **capital discipline** and **improving operating costs**
- Great **potential for synergies**, which makes PetroRio more competitive when compared to peers

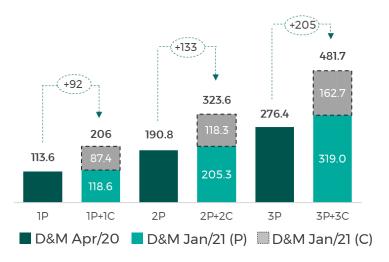
#### M&A Timeline

• Unique M&A track-record with additional opportunities available on the market

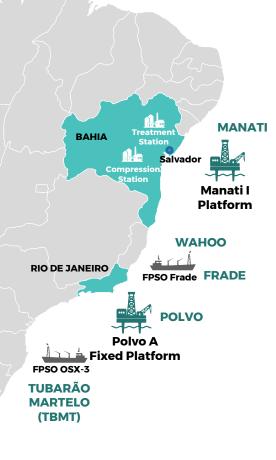




#### Increase in Reserve Levels (MMbbl)



# **EXECUTIVE SUMMARY**



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	Frade	Wahoo	Polo Polvo + TBMT	Manati <sup>(1)</sup>	PetroRio
Operator	PetroRio	PetroRio	PetroRio	Petrobras	-
PetroRio's Working Interest	100%	64.3%	<b>95%</b> <sup>(2)</sup>	10%	-
PetroRio's owned production units	1 FPSO	-	1 FPSO + 1 fixed plataform	-	2 FPSO 1 fixed plataform
<b>1P Reserves</b> (MMbbl for Frade and Polvo+TBMT) (MMboe for Manati)	55,6	-	62.9	2.5	121
<b>2P Reserves</b> (MMbbl for Frade and Polvo+TBMT) (MMboe for Manati)	94,7	-	110.6	2.6	208
1C Contingent Resources (MMbbl)	6,6	80.8	-	-	87.4
2C Contingent Resources (MMbbl)	10,4	107.9	-	-	118.3
<b>Production</b> (boe/d) <sup>(3)</sup>	16,800	-	Polvo: 9,500 TBMT: 6,700	2,200	35,600
CAPEX/new well	US\$ 75 MM		US\$ 15 to 20 MM	-	-
% vs. Total Production (3Q20)	51,4%	-	42.2%	6.4%	-
Water depth	1,300m	1,400m	100m	80m	-
Abandonment Forecast (1P)	2035	-	2037	2026	-





FRADE

POLVO

TUBARÃO MARTELO (TBMT)

ELO MANATI

Notes: (1) Sale of Manati to Gas Bridge announced in Nov-2020 awaits conditions precedent; (2) Pre Tieback: 100% of Polvo + 80% of TBMT/Post Tieback: 95% of Polvo+TBMT Cluster; (3) Proportional to PetroRio's interest in asset (100% Frade; 100% Polvo; 80% TBMT; 10% Manati), 1Q21 data

### **ESG**

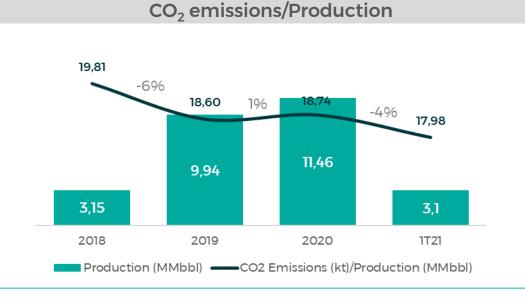
### Conducting businesses with environmental and social responsibility, safety and transparency



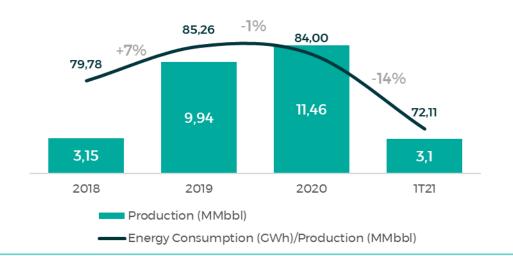
### **ESG**

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#### Added production through acquisitions provide synergies which increase efficiency and reduce total emissions



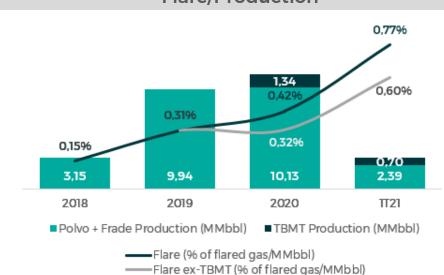
#### **Energy consumption/Production**



#### LTIR (Lost Time Incident Rate)\*



\*LTIR=(Hours of lost time incidents\*1.000.000)/Hours of work exposure



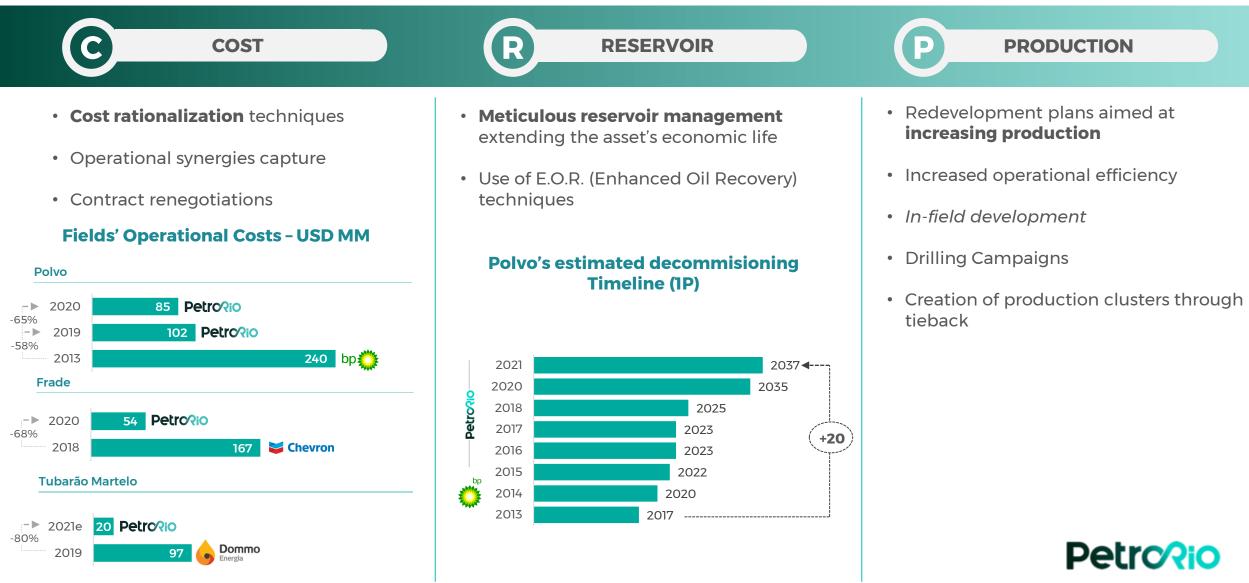
Flare/Production

# VALUE CREATION STRATEGY



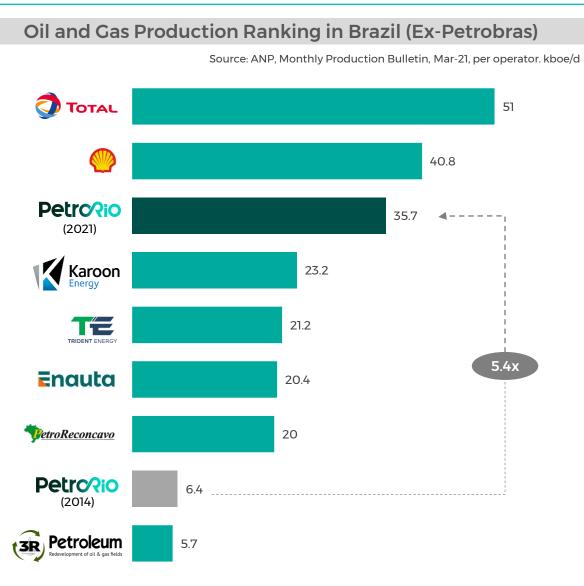
### **C.R.P. TECHNOLOGY**

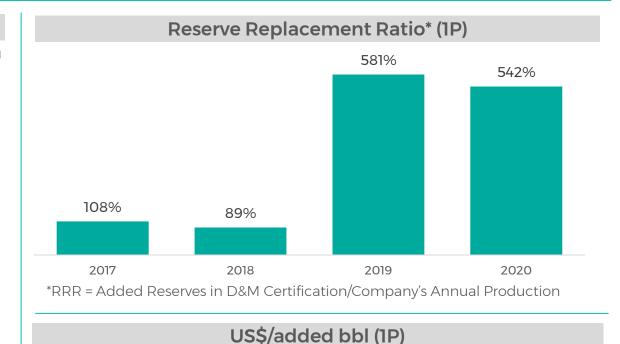
Value creation in producing fields through management technology created by PetroRio

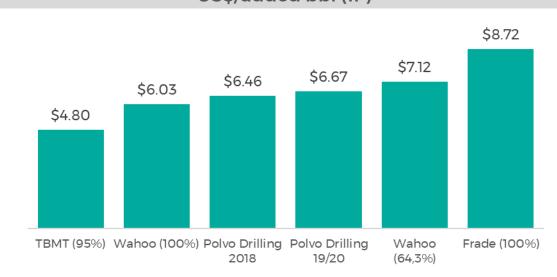


### **DELIVERING GROWTH**

Growth through acquisitions, reserve replacement above annual production, and greater representation in the country's overall production

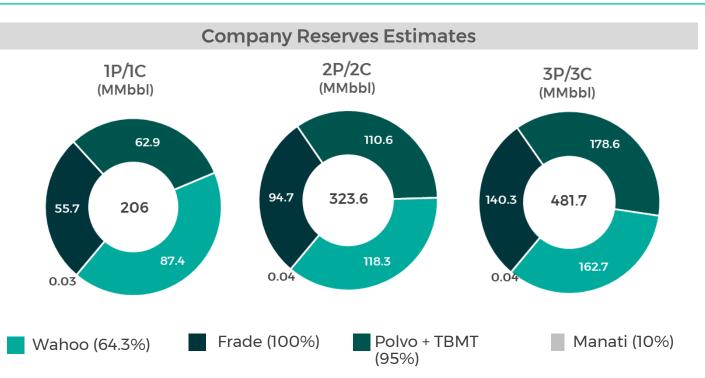






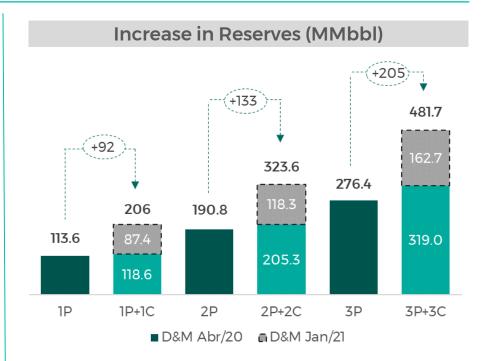
### RESERVES

### January/2021 D&M Report shows significant increase in Company's reserves



**Wahoo** contingent resources considers 64.3% of the Field, as well as incremental production in **Frade** due to its useful life extension.

The abandonment (1P) of the **Frade** + **Wahoo** cluster is extended from 2034 to 2054

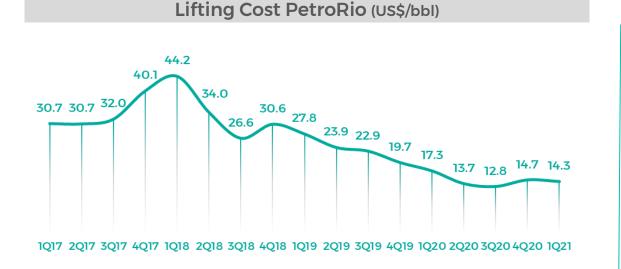


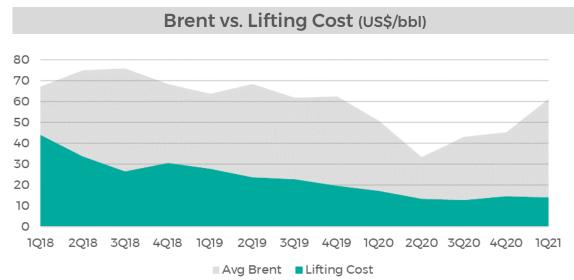
Key: P: Reserve C: Contingent Resources



### LIFTING COST EVOLUTION (US\$)

Continuous lifting cost reduction over the years





### Lifting cost reduction is PetroRio's most important defense strategy against oil price volatility



**Polvo** shutdown in February negatively impacted lifting cost

- ) Main reasons for lifting cost reduction vs. 1Q20:
  - Incorporation of **TBMT** production;
  - Measures undertaken in 2020 to reduce costs;
  - The devaluation of the Brazilian Real against USD, once half of the Company's costs are in Reais.
- ) Lifting cost will continue its downward trend after the conclusion of the **Polvo** + **TBMT** tieback, expected for July.



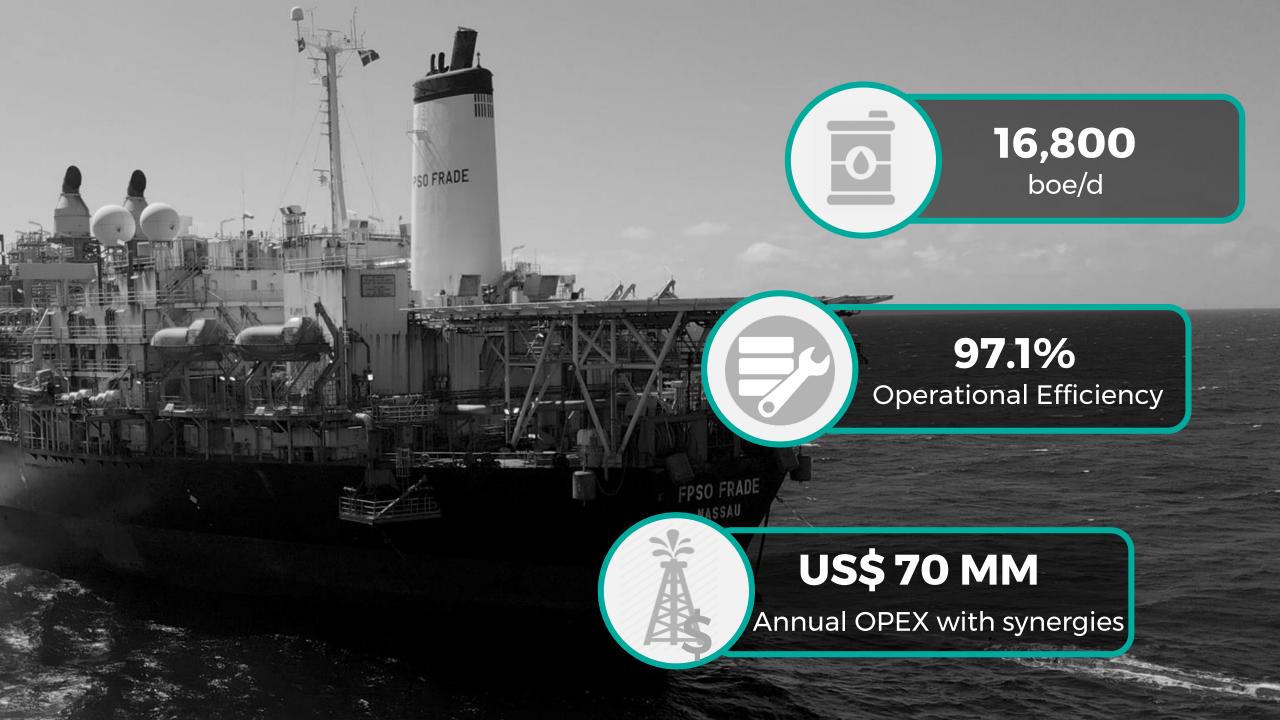
### **FAVORABLE REGULATORY FRAMEWORK**

Significant changes in industry regulations have favored PetroRio in recent years

<b>PRODUCTION SHARING SYSTEM</b> In the current Production Sharing System, the State owns the oil, which is produced in a partnership agreement with the Federal Government.	ANP SHIFTS FOCUS Since 2016 there has been a significant shift of mindset in the Ministry of Mines and Energy and ANP (Regulatory agency) towards a more favorable business environment, encouraging investments from smaller E&P companies.	<b>RESERVE-BASED</b> <b>LENDING</b> ANP approved a proposal for a resolution that allows the use of mechanisms such as Reserve-Based Lending (RBL) among the guarantees that can be offered by oil and gas companies in the assignment of rights in exploration and production contracts.	OFFE ROUN Consoli bidding portfoli areas w accum	idation of a new g model that offers a io of blocks and vith marginal ulation for oil and bloration and	ROYALTIES UPON INCREMENTAL PRODUCTION ADJUSTMENT Royalty reduction of 5% on incremental production from new investments, enabling the extension of the field's economic life.
2010	2016	2018	2019	20	020
DP Production	<ul> <li>Curve (ANP) x Polvo's New I</li> <li>DP Approved Production</li> <li>New production including PC Polvo Field's economic life</li> </ul>		r r	ncremental produces a produce of the	l have its royalty %
NAR120 NAR121 NAR122 NAR123	1, AR125 MAR126 MAR129 MAR130 MAR131 MAR130 MAR131 MAR130 MAR131 MAR130 MAR131 MAR130 MAR131 MAR130 MAR131 MAR130	AR132 MAR133 MAR134 MAR135		Any extension to P ife beyond 2030 w similarly reduced, s exceed the current	vill have its rate since it would

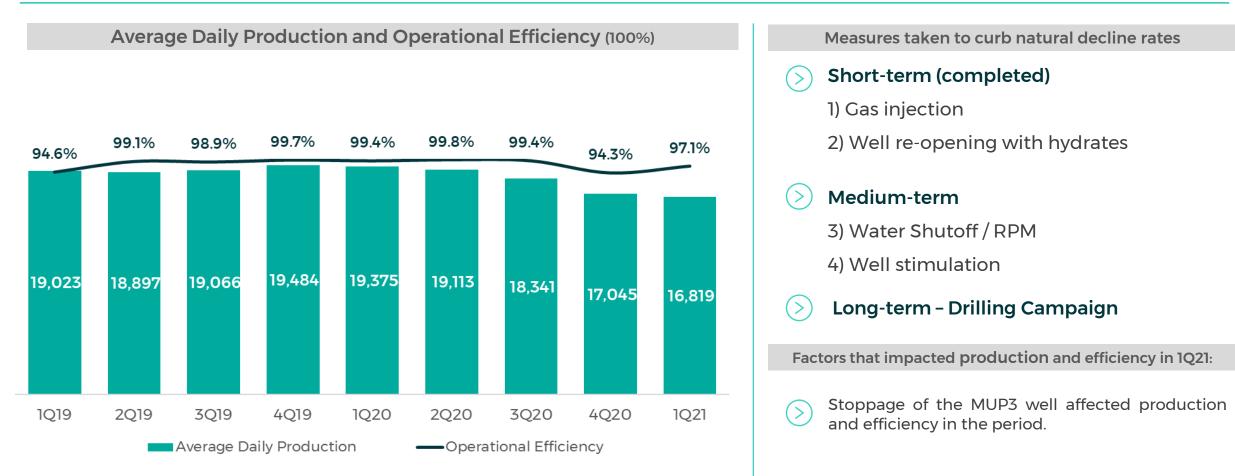
# **FRADE FIELD** 100% WORKING INTEREST





### **OPERATIONAL PERFORMANCE**

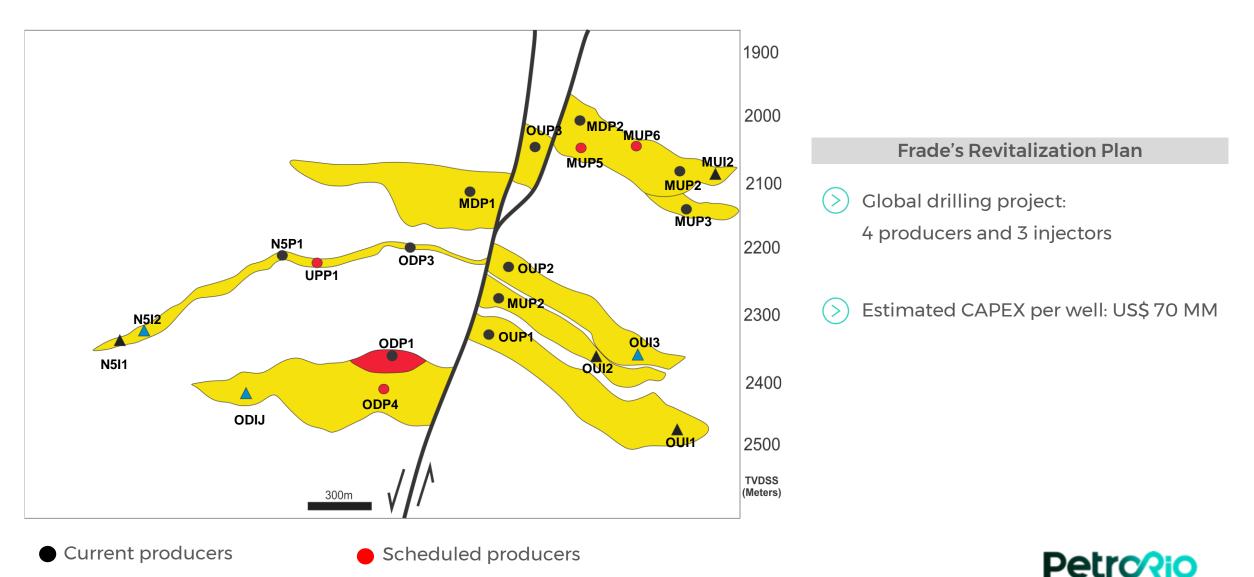
Increased production and operational efficiency due to field interventions



### **Petro**Rio

### **DRILLING OPPORTUNITIES IN FRADE**

The Revitalization Plan seeks to increase the asset's recovery rates and extend its concession until 2041



Current injectors (disabled)

16

Scheduled injectors

# **WAHOO FIELD** 64.3% WORKING INTEREST



### **OVERVIEW**

**Deal overview** 

In March/2021, PetroRio announced the acquisition of additional interest of 28.6% in Wahoo, acquired from Total. PetroRio is currently holder of 64.3% of the concession (subject to conditions precedent).

Wahoo Specifications

- Potential to produce more than 140 million barrels
- Carbonate reservoir at the pre-salt layer
- Oil with 30° API and low viscosity

#### **Status**

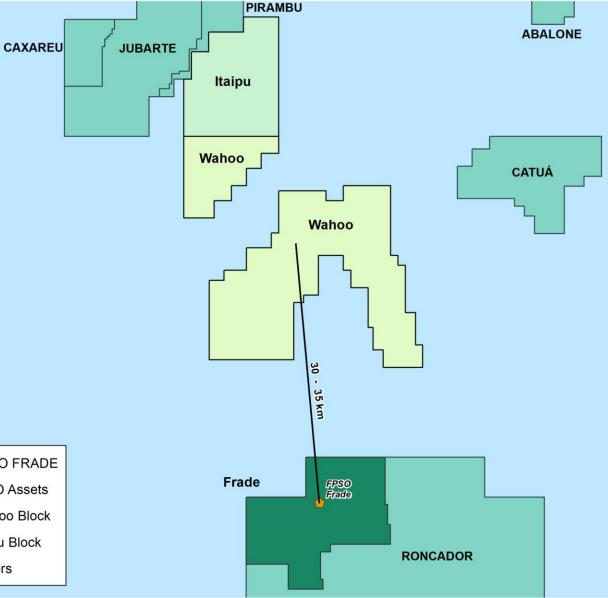


Interest acquired from BP (35.7%): Under analysis for approval by ANP



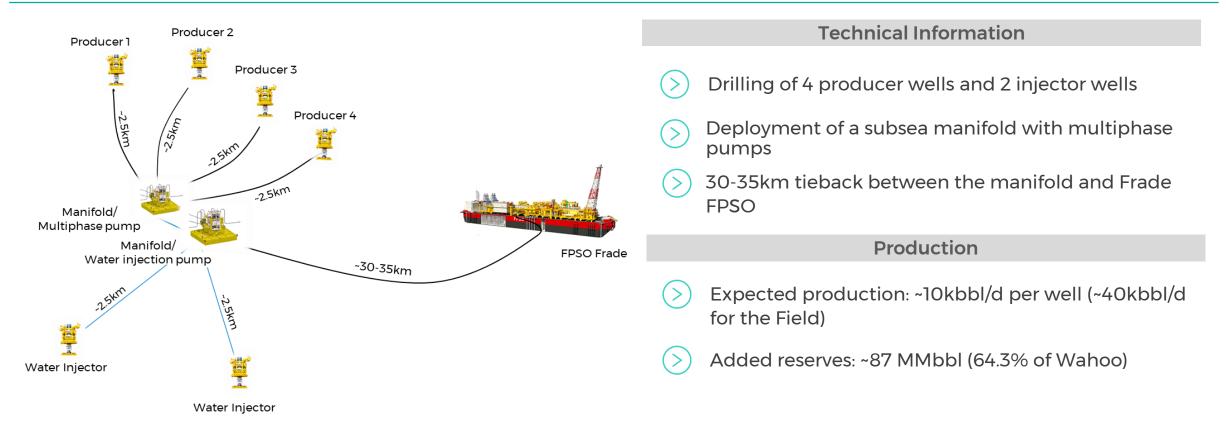
Interest acquired fromTotal (28.6%): Under analysis for approval by ANP



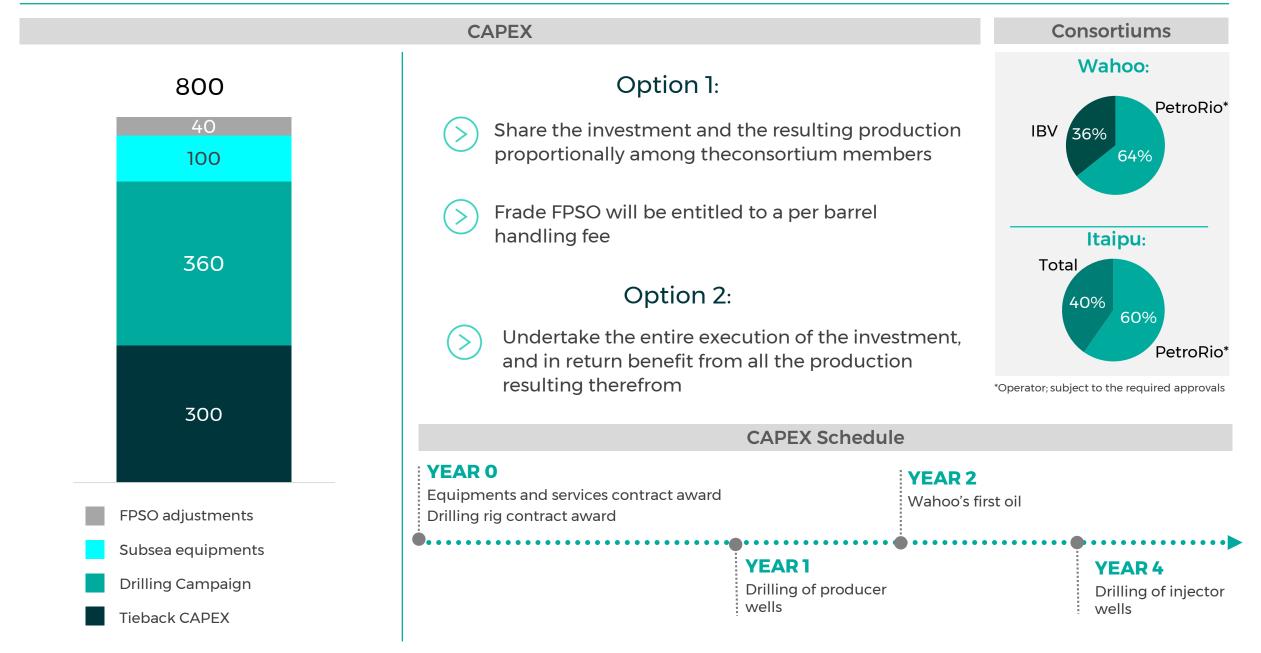


### **OPERATIONAL**



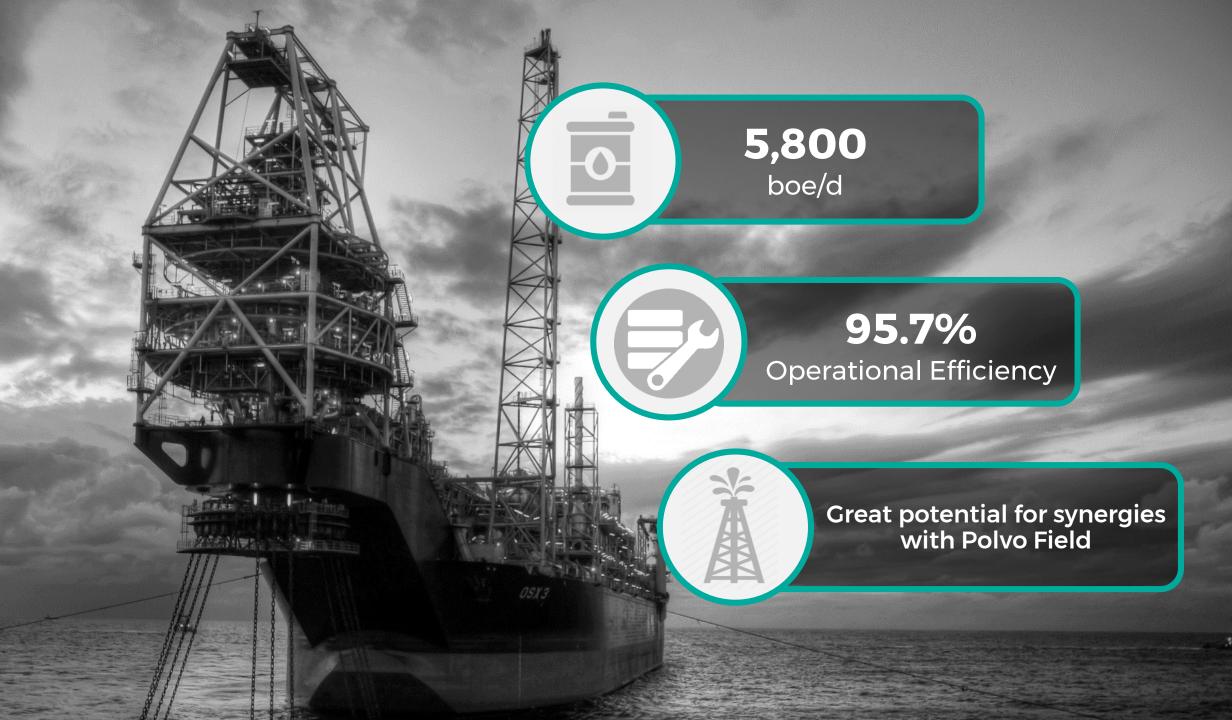


### **INVESTMENTS IN THE FIELD**



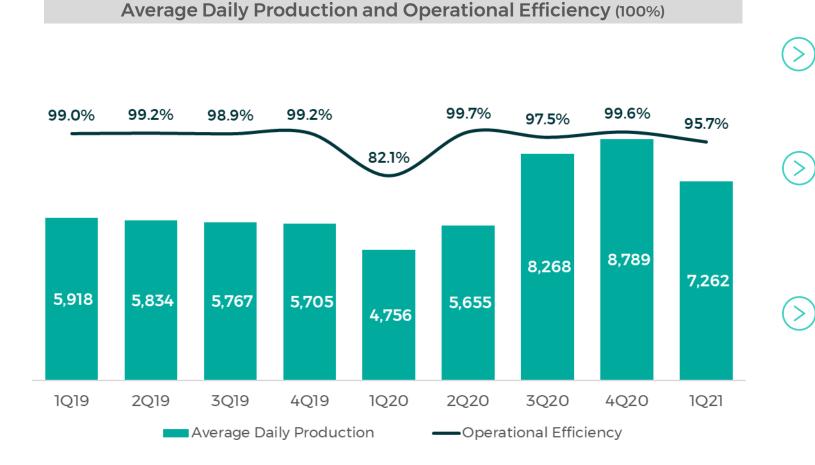
# **TUBARÃO MARTELO FIELD** 80% WORKING INTEREST





### **OPERATIONAL PERFORMANCE**

The first phase of the Revitalization Campaign led to an increase in the production levels



February's production and efficiency were impacted by the OGX-44HP well shutdown, due to a failure in the pump. Production was resumed in early March.

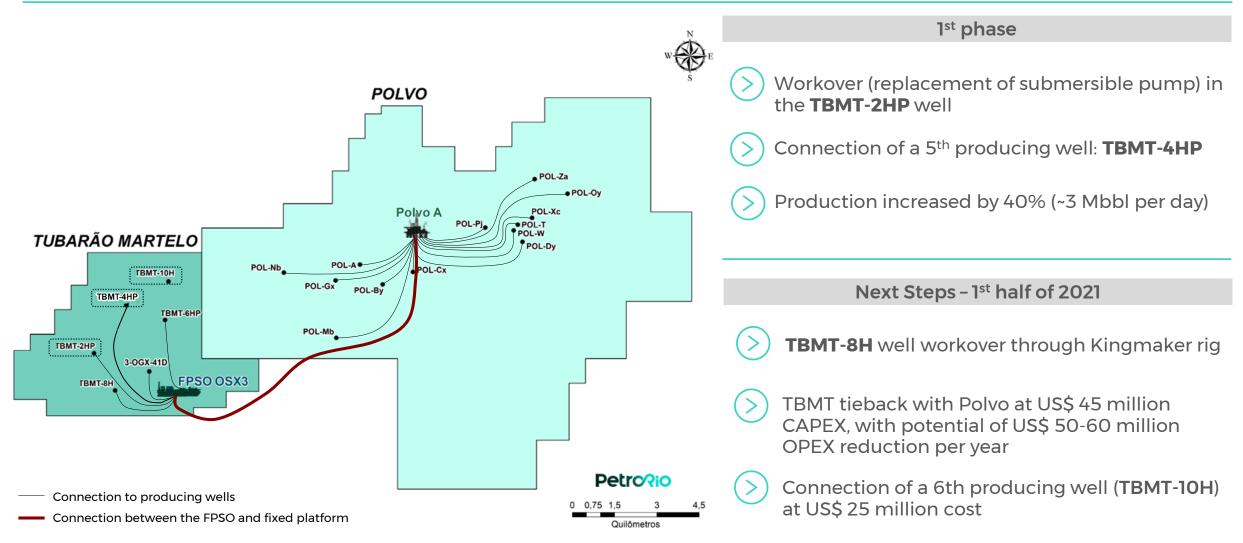
The failure in the TBMT-8H well pump, which impacted March's production and efficiency, awaits the deployment of the Kingmaker rig to carry out a workover, expected to May/June.

The efficiency of Bravo FPSO Bravo remained high, showing that the Company adopted the correct strategy in carrying out the tieback between **Polvo** and **TBMT** 



# TUBARÃO MARTELO REVITALIZATION PLAN

The Revitalization Plan seeks to increase the asset's average daily production



# **OSX-3 ACQUISITION AND TUBARÃO MARTELO TIEBACK**

Tieback between Polvo and TBMT will provide a 60% operational cost reduction on the assets

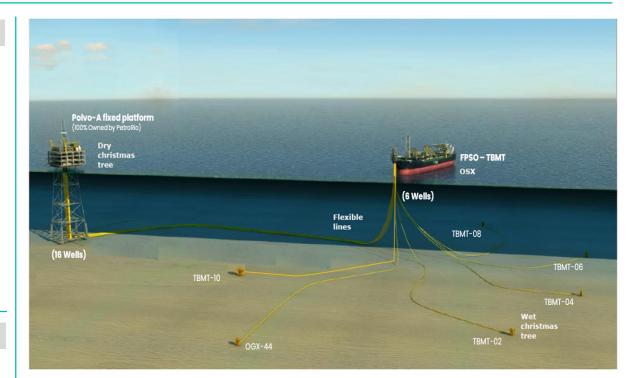
# 80% of TMBT oil

- US\$ 840 thousand monthly Charter fee
- Merger of logistics and support vessel contracts
- ) Merger of Support Bases

### Post-Tieback

**Pre-Tieback** 

- 95% of Polvo + TBMT's oil. After 30 million barrels produced, this percentage increases to 96%
  - Decommissioning of Polvo FPSO



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As of the end of 1Q21, the project had 60.6% physical progress and US\$ 21.5 MM spent of the US\$ 45 MM budget, including mainly engineering, manufacturing of flexible pipelines, risers, umbilicals and equipment.

Expected completion in Jul/21

Expected connection of TBMT 10 well in Sep/21

# POLVO FIELD 100% WORKING INTEREST





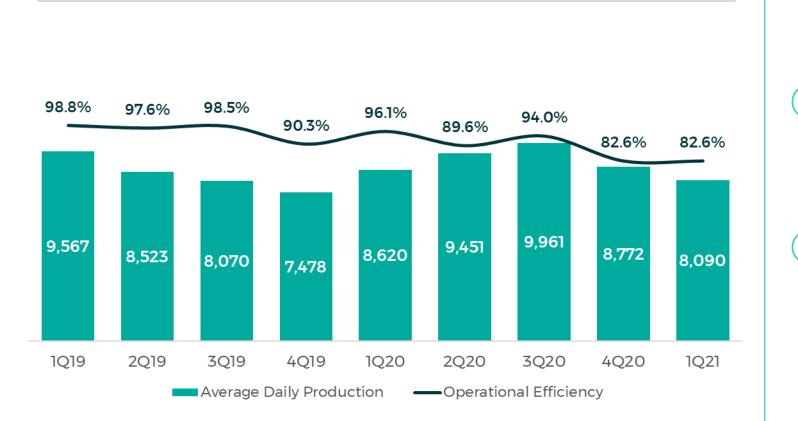
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# **82.6%** Operational Efficiency

### Three Successful Drilling Campaigns

### **OPERATIONAL PERFORMANCE**

The success of the 2019/2020 Polvo Drilling Campaign is reflected in the production levels achieved



**Average Daily Production and Operational Efficiency (100%)** 

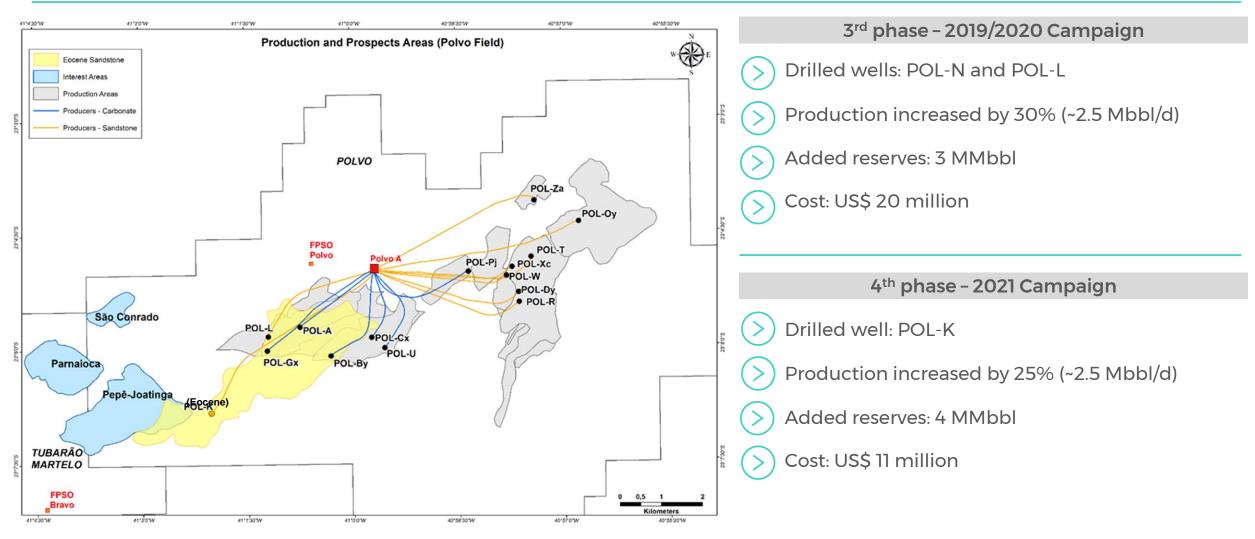
Start of POL-K production in May/21, adding approximately 2.5 kbbl/d to the Field's production, due to a new drilling at Polvo's Eocene

Operational efficiency and average production were impacted by the 10-day shutdown in February for the maintenance of the leased FPSO's boiler.



### **POLVO REVITALIZATION PLAN**

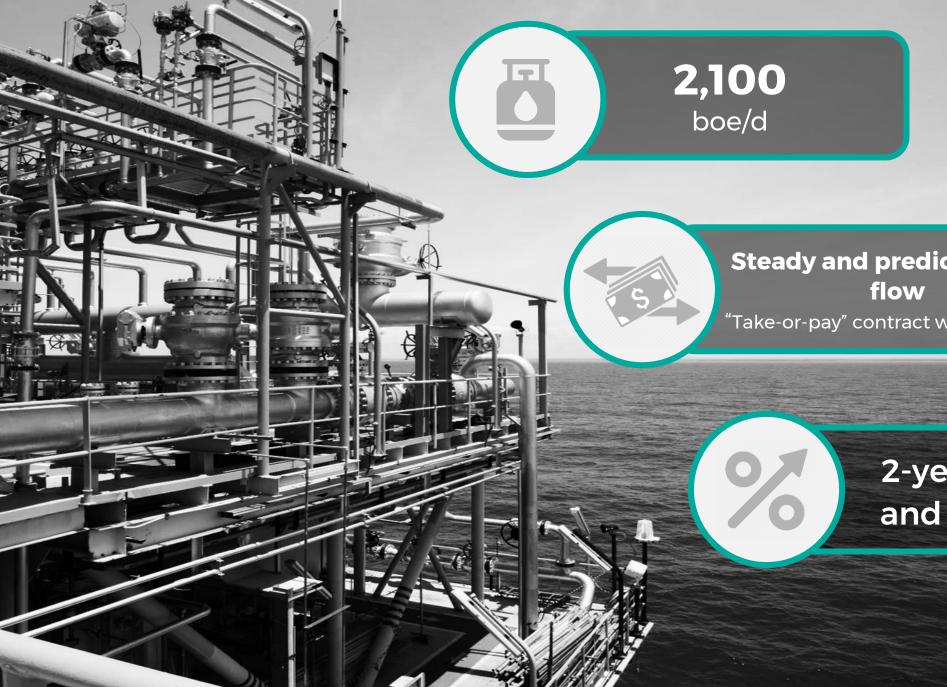
Successful Drilling Campaigns has increased Field's production and reserves





# MANATI NATURAL GAS FIELD 10% WORKING INTEREST





Steady and predictable cash-"Take-or-pay" contract with Petrobras

# 2-year Payback and IRR of 66%

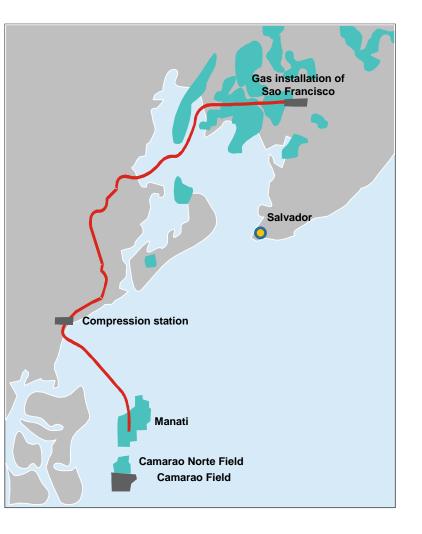
# **OVERVIEW**

#### Sale of interest agreement in Manati Field

- $\checkmark$
- On November 5, 2020, PetroRio released a Material Fact announcing an agreement to sell the 10% interest in the Field
- The transaction's closing is subjected to conditions precedent
- $\bigcirc$
- The sale's effective date was on December 31, 2020 and the transaction has retroactive effect since January 1, 2021

### **Field specifications**

- Natural Gas Producing Field
- $( \checkmark )$
- Located in the Camamu-Almada basin, 65km from Salvador, Bahia
- "Take-or-pay" contract makes Company's cash flow predictable
- $(\checkmark)$
- Since the acquisition of interest in Manati Field in March 2017, PetroRio has incorporated more than 3.2 million barrels from the asset



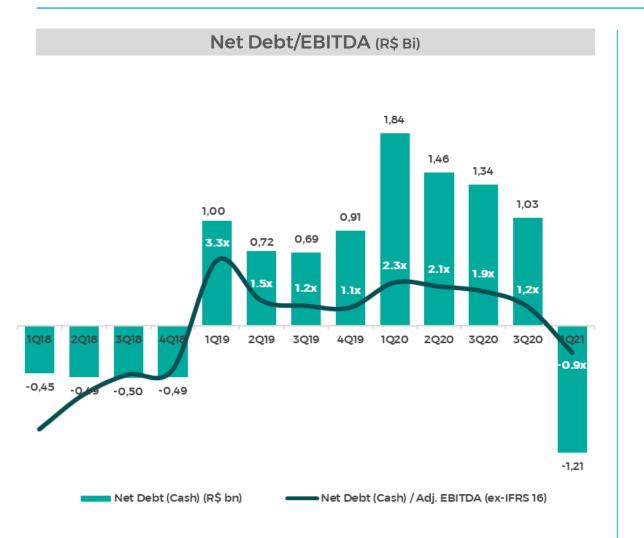


# **FUNDING THE EXPANSION**



### DELEVERAGING

Follow-on led the Company to a Net Cash position



Net cash position after the follow-on and increased operational income improved the leverage indicator.

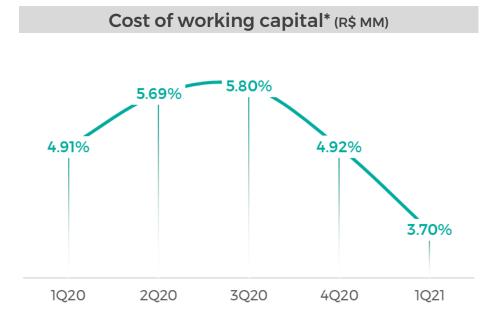
The improvement still does not portray the real picture, since the net cash position has the impacts of the acquisition of the **FPSO Bravo** and **TBMT** farm-in (August 2020), and the completion of the acquisition of **Frade**'s 30% (February 2021), while LTM Adjusted EBITDA does not include their total contribution.

Disregarding follow-on cash, the Net Debt/Adj. EBITDA would have decreased from 1.2x (4Q20) to 0.6x (1Q21), as a consequence of the quarter's good operational performance.

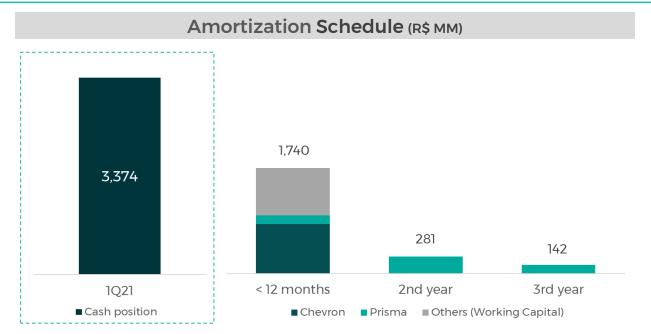
### **Petro**Rio

### FUNDING

### Funding towards the Company's growth through acquisitions strategy and fields' redevelopment



) The follow-on contributed to the reduction in cost of capital



### Vendor Finance (Chevron)

#### **Amortization Schedule**

US\$15 million in Nov-20

US\$ 30 million in May-21

US\$ 97 million in Nov-21

7% p.a.

### Prisma

**Amortization Schedule** 

US\$ 25 million in Jul-21

US\$ 25 million in Jan-22

US\$ 25 million in Jul-22

US\$ 25 million in Jan-23

8.95% p.a.





### **Investor Relations**

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# ANNEX I: INCOME STATEMENT (R\$ thousands)

	Ex IFRS-16			Includes IFRS-16			
	1Q20	1Q21	Δ	1Q20	1Q21	Δ	
Net Revenue	223,162	655,334	194%	223,162	655,334	194%	
Cost of goods sold	(117,917)	(140,905)	19%	(84,513)	(101,329)	20%	
Royalties	(32,228)	(33,244)	3%	(32,228)	(33,244)	3%	
Operating Income	73,017	481,184	559%	106,421	520,760	389%	
General and administratie expenses	(40,311)	(53,210)	32%	(38,958)	(51,787)	33%	
Other operating income (expenses)	115,103	(20,251)	n/a	115,103	(20,251)	n/a	
EBITDA	147,809	407,724	176%	182,566	448,723	146%	
EBITDA margin	66%	<b>62</b> %	-4 p.p.	<b>82</b> %	68%	-14 p.p.	
Depreciation and amortization	(105,328)	(106,092)	1%	(131,655)	(131,950)	0%	
Financial Results	12,615	(320,878)	n/a	(103,483)	(362,048)	250%	
Hedge Income - Realized	207,231	(8,291)	n/a	207,231	(8,291)	n/a	
Hedge Income - Marked to Market	134,572	-	-100%	134,572	-	-100%	
Other financial income (expenses)	(329,187)	(312,587)	-5%	(445,286)	(353,756)	-21%	
Income and social contribution taxes	(8,890)	(20,517)	131%	(8,890)	(20,517)	131%	
Income (loss) for the period	46,207	(39,763)	n/a	(61,461)	(65,792)	<b>7</b> %	
	1Q20	1Q21	Δ	1020	1Q21	Δ	
Adjusted* EBITDA	32,706	427,974	1209%	67,463	468,973	595%	
Adjusted EBITDA margin	15%	65%	50 p.p.	30%	72%	42 p.p.	

### **Petro**Rio

<sup>37</sup> \*Adjusted EBITDA is calculated similarly to EBITDA, excluding the line item "Other Revenue/Expenses".

### **ANNEX II: BALANCE SHEET** (R\$ thousands)

ASSETS	2020	1Q21
Cash and cash equivalents	809,273	3,185,031
Securities	22,793	77,820
Restricted cash	49,996	110,770
Accounts receivable	386,165	22,568
Oil inventories	186,160	375,890
Consumable inventories	8,506	19,891
Derivative Financial Instruments	14,926	10,994
Recoverable taxes	124,321	105,144
Advances to suppliers	58,245	62,647
Advances to partners	86,997	28,153
Prepaid expenses	25,594	23,233
Other receivables	-	613
Total Current assets	1,772,976	4,022,754

Non-current assets available for sale	68,439	74,533
	1,841,415	4,097,287

Advances to suppliers	12,596	12,596
Deposits and pledges	20,317	15,243
Recoverable taxes	32,848	32,203
Deferred taxes	199,942	258,998
Right-of-use (Lease CPC 06.R2 IFRS)	369,836	413,532
Property, plant and equipment	3,359,013	3,384,265
Intangible assets	956,866	1,127,624
Total non-current assets	4,951,418	5,244,461

LIABILITIES	2020	1Q21
Suppliers	236,889	119,524
Labor obligations	54,857	41,101
Taxes and social contributions	87,741	120,602
Loans and financing	1,519,966	1,882,524
Debentures	-	-
Advances from partners	-	-
Contractual Charges (Lease IFRS 16)	252,645	189,846
Other liabilities	-	-
Total current liabilities	2,152,098	2,353,597
	(2,649)	462
	2,149,449	2,354,059
Suppliers	13,640	13,448
Loans and financing	389,753	281,251
Debentures	-	-
Provision for abandonment (ARO)	638,504	853,359
Provision for contingencies	75,809	91,295
Deferred taxes and social contributions	-	-
Contractual Charges (Lease IFRS 16)	373,455	412,151
Other liabilities	960	960
Total non-current liabilities	1,492,121	1,652,464
Minority Interest	849	
Realized capital	3,326,900	5,305,772
Capital reserves	321,359	321,483
Other comprehensive income	579,820	851,426
Accumulated losses	(1,530,431)	(1,077,664)
Income (loss) for the period	452,766	(65,792)
Total shareholders' equity	3,150,414	5,335,225
Total liabilities and shareholders' equity	6,795,482	9,341,286

Total Assets

38

6,792,833 9,341,748