

# Intitutional Presentation

August 2021

Pública

### Vibra Energy General Overview

| Creation<br>Petróleo Bra<br>S.A. – Petrol<br>develop oil<br>gas explora<br>and product<br>Brazil | sileiro<br>oras to<br>and<br>ation<br>tion in                       | 1971   | IPO of BR' shares<br>in B3 Market.<br>Petrobras keeps<br>71,25% of BR'<br>shares | <b>2019</b>   | Follow-on operation<br>carried out for the sale<br>of BR shares held by<br>Petrobras<br>BR becomes a " <i>True</i><br><i>Corporation</i> " | August   |
|--|---|--|--|---|--|--|
| 1953   | Per<br>Distribu<br>to op<br>petrole<br>distrib<br>ma<br>busi<br>Pet | ation of<br>trobras<br>uidora – BR<br>erate the<br>um product<br>oution and<br>rketing<br>ness, as<br>trobras'<br>psidiary | 2017   | Secondary pul<br>offer of BR'<br>shares.<br>Petrobras<br>reduces its<br>participation<br>37,5%.<br>BR became<br>private compa | to   | Lauch of cultural<br>transformation.<br>BR started to<br>adopt a new<br>brand and<br>corporate<br>identity:<br>Vibra Energia |

Vibra Energia, leader in the Brazilian fuel and lubricant distribution market and one of the largest energy companies in the country, it is moving towards an energy transition. The company entered new markets and has been investing in improving its governance standards and ESG topics.

### **Vibra Energy General Overview**



### Vibra Energy General Overview

### -Vibra's paticipations (on 08-31-2021)



The company withdrew from some segments (such as divestments in Stratura, CDGN and thermal energy production), and is expanding to reach more promising markets, such as partnerships with Lojas Americanas, Rappi and Golar, and the acquisition of Targus.

### **Corporate Governance**

- Code of Best Practices of the Brazilian Institute of Corporate Governance ("IBGC") serve as guidelines for the improvement actions implemented since 2016
- "People's Committee; "Risk and Financial Committee" and "Statutory Audit Committee" were created after the IPO to strengthen the foundations of governance
- The Board of Directors is composed of members of the market with notable experience and technical capacity, elected by the General Meeting of Shareholders, with at least fifty percent (50%) of independent members
- The Company has improved the mechanisms to prevent, detect and respond to fraud and corruption events, including, among other initiatives, the
  integrity assessment to designate members of senior management and all of the Company's managers (background check), in addition to conducting
  training for our employees focusing on the dissemination of ethical standards



(1)\*Para maiores informações acesse: https://ri.br.com.br/governanca-corporativa/overview

# **ESG Highlihts**

### Governance

- Creation of the ESG area linked to the People and Management Board
- Listed for the 2nd consecutive year in the FTS4Good with top marks in Corporate Governance and Environmental Requirements for the Supply Chain
- It won the 6th seal of the Pro-Gender and Race Equality Program, which values inclusion, culture and education as levers for strengthening human rights

### Social

- Beginning of the project "Artisans Women of Estácio", carried out by "Instituto Meta Educação" and sponsored by the Law of Incentive to Culture of the Municipality of Rio de Janeiro
- Virtual mentoring carried out by our volunteers for public school students in Rio de Janeiro in the Entrepreneurial Trail program, in partnership with IBP and Junior Achievement

### **Environmental**

- Zero oil spill incidents in the first half
- Migration to the free market of the bases in Cubatão, Bauru and the supply house depot in Rio de Janeiro.
   In the 1st half, 5 BR operating units migrated to the free market
- Independent external verification of the emissions inventory carried out



## **ESG Highlihts**

Listed in the following indexes :



### Featured Evaluation in ESG:



Sustainability Yearbook 2021







### **Capital Market**

The average financial volume of BR Distribuidora traded at B3 – Brasil, Bolsa & Balcão from 07/24/2019 to 08/06/2021 was R\$ 214.5 million/day, confirming the stock's excellent liquidity. The Company's shares closed trading on 08/06/2021 at R\$ 28.05 gaining 20.4% since the follow-on of its privatization. The Ibovespa index gained 18.0% during this period.



### **INTEREST ON EQUITY AND DIVIDENDS**

The total amount distributed as dividends and therefore included in the minimum mandatory dividend, both in the form of interest on equity already announced and dividends to be announced at the Annual General Meeting to be held on April 15, 2021 ("AGM") is R\$ 2,305,206,951.34, or approximately R\$ 1.98 per common share. In addition, on July 29, 2021 the company approved the distribution of advanced compensation to shareholders in the form of interest on equity (JCP) for financial year **2021**.

## **Operations Overview**

- 44 bases administrated by BR Distribuidora
- 19 joint warehouses with other distribution companies
- 19 warehouses at ports
- 13 logistics operators
- Total 95 operating units.
- Plus
- 1 lubricant factory
- 11 lubricant deposits
- 4 lubricant logistics operators

All strategically distributed around Brazil's five regions







### **Products Brazil**

#### Service stations

- Gasoline, diesel, alcohol, GNV
- Convenience and oil services
- Lubricants and Flua (ARLA 32)
- Nautical Service Stations





#### Aviation

- QAV
- AVGAS
- BR Aviation Center (Provides services for th aircraft, executive and his crew)







## Main Products for B2B

### For Industries

- Coke (power source)
- Diesel oil (power source)
- Energy Solutions
- Fuel oil (power source)
- Lubricants
- Process Oils
- Solvents
- Sulfur

### For Ships

- Lubricants
- Maritime Diesel Oil

#### For Agribusiness

- Lubricants
- Rural Oils
- Sulfur

#### For Locomotives

- Lubricants
- Train Diesel Oil







# Vibra Energy: Business Segments Overview





## **Vibra Energy Consolidated**



Gains in 2021 (R\$/m3)

### Retail



<sup>1</sup> Unhedged Operating Expense of commodities and CBIOS, this in2020, (R\$/m³)

### B2B



 $^{\rm 1}$  Operating Expense without commodities and CBIOS hedge, this in 2020, (R\$/m³)



### **Aviation**



### **Debt and Net Income**



✓ Net Debt grows around R\$1.5 billion, mainly due to the payment of R\$1.1 billion to shareholders in the form of Dividends in 2Q21, in addition to the R\$1 billion increase in the Inventory position and R\$ 0.4 billion in Accounts Receivable, mitigated by the increase of R\$ 0.8 billion in Suppliers.. <sup>1</sup> Extraordinary Events :

<u>2020:</u> Considers the receipts from Eletrobras ICDs, expenses related to the Organizational Transformation Plan, the Disposal of Stratura, the transfer of ESGás and the change from AMS to Bradesco reflected in the Actuarial Report. <u>2021:</u> Sale of Pecém and Muricy and Judicial Recovery of Samarco

874

947

-72

2021



André Corrêa Natal Chief Financial, Procurement and Investor Relations Officer

Rogério Fuchs Investor Relations Manager

#### vibraenergia.com.br

Investor Relations

E-MAIL

ri@vibraenergia.com.br

#### PHOONE

+55 21 2354-4015

#### ADDRESS

Rua Correia Vasques, 250, Cidade Nova – CEP:20211-140, Rio de Janeiro/RJ – Brasil

