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We have grown far beyond projections from 5 years ago

CAGR	2014-24	2020-24
Nominal GDP ¹	6.6%2x	8.1%
Mgmt Market ²	13.4%	14.9%
TOTVS Mgmt ³	1.2x 15.6%	1.3x 1.3x

CAGR	2014-24	2020-24
Nominal GDP ¹	6.6%	8.1%
RD Station Market ²	3.6x 23.7%	2.9x 23.8%
TOTVS RD Station 4	62.4%	32.7% 1.4x

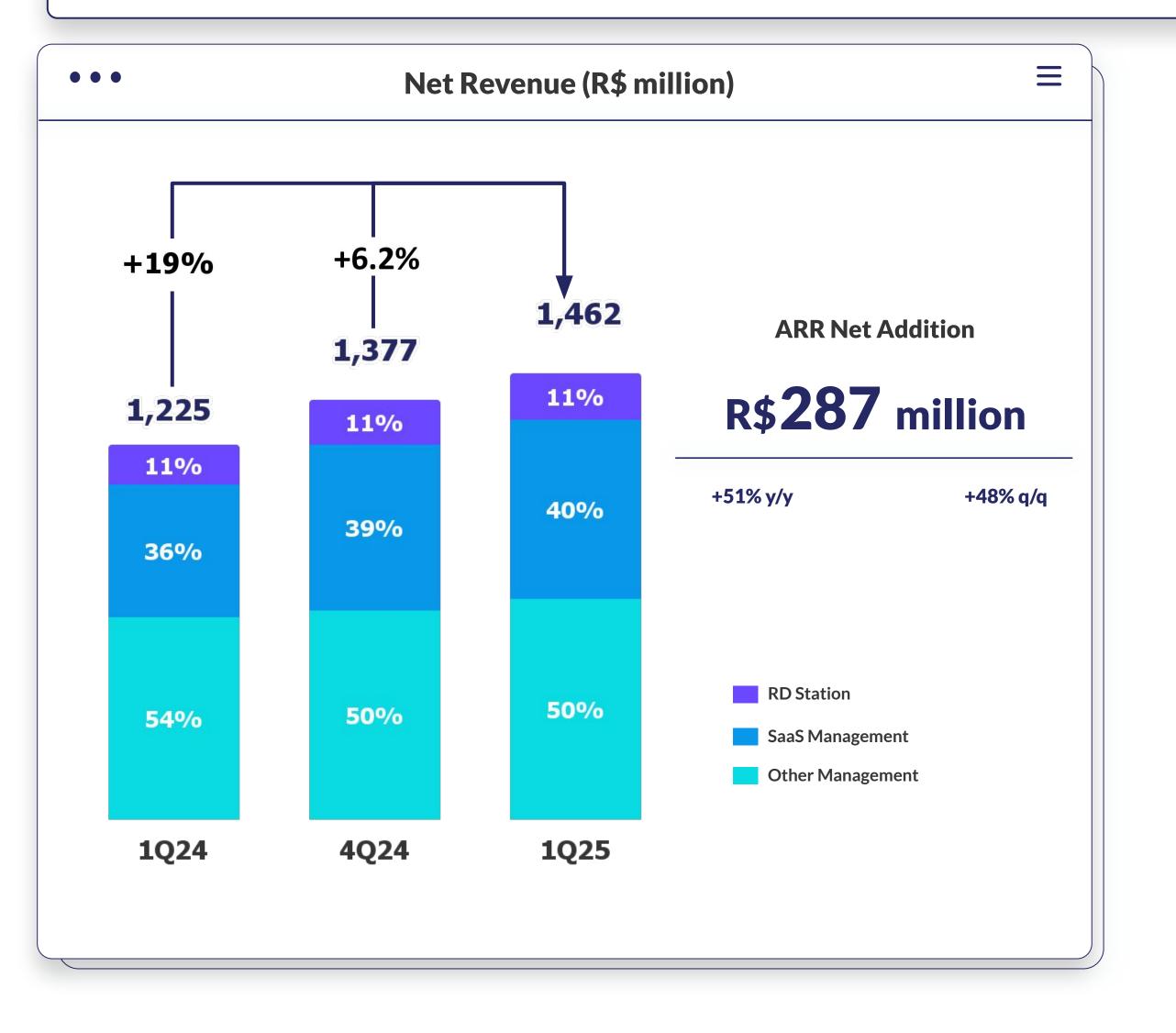
Market projections estimated revenue less than ¾ of what was actually achieved by the Management BU.

The 5-10 year CAGR of Management BU grows 1.2x more than the market itself, which in turn grows 2x the Nominal GDP.

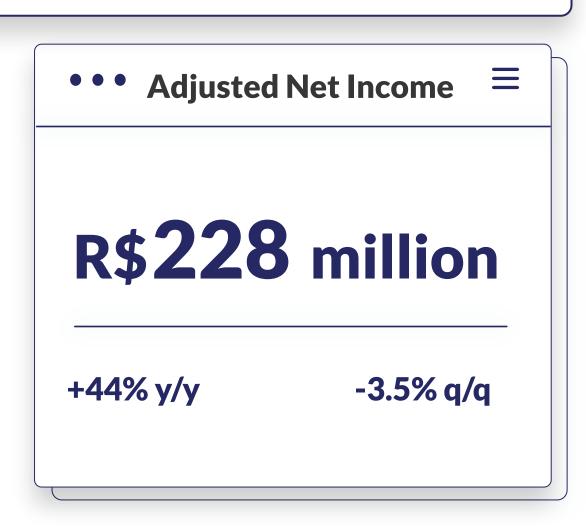
1025 - CONSOLIDATED



+44% y/y increase in Adjusted Net Income with +19% y/y growth in Total Net Revenue







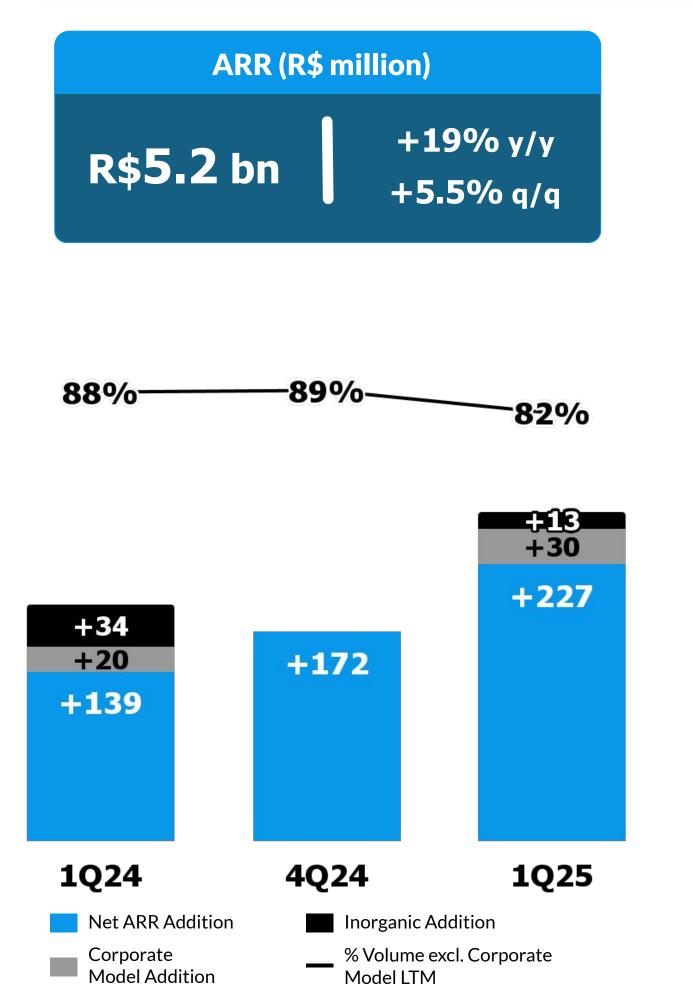


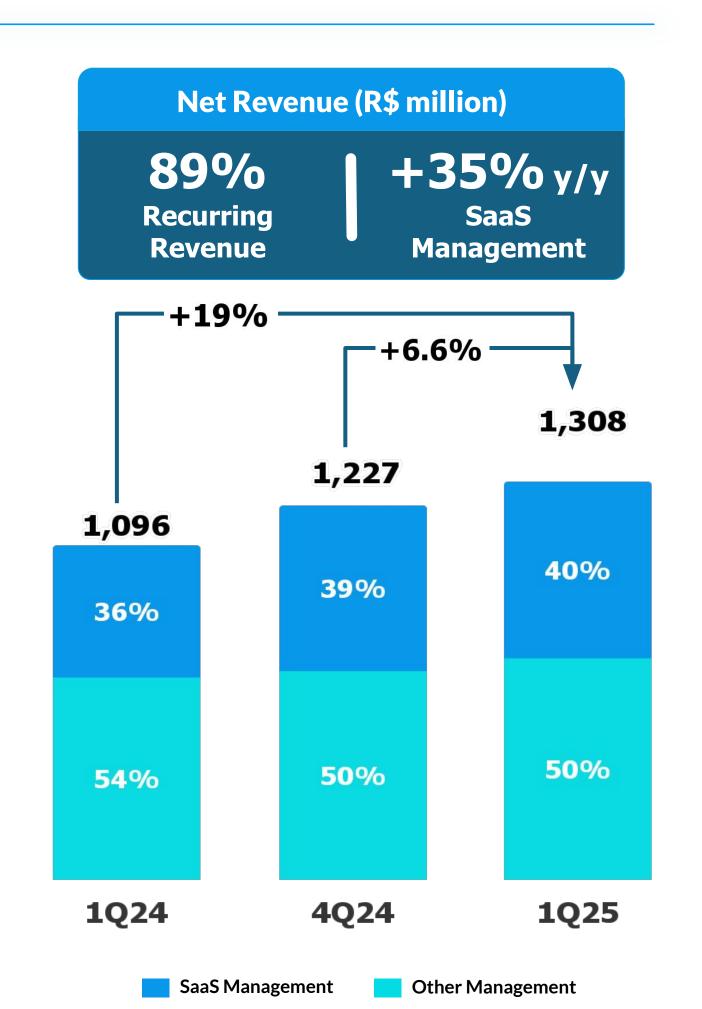




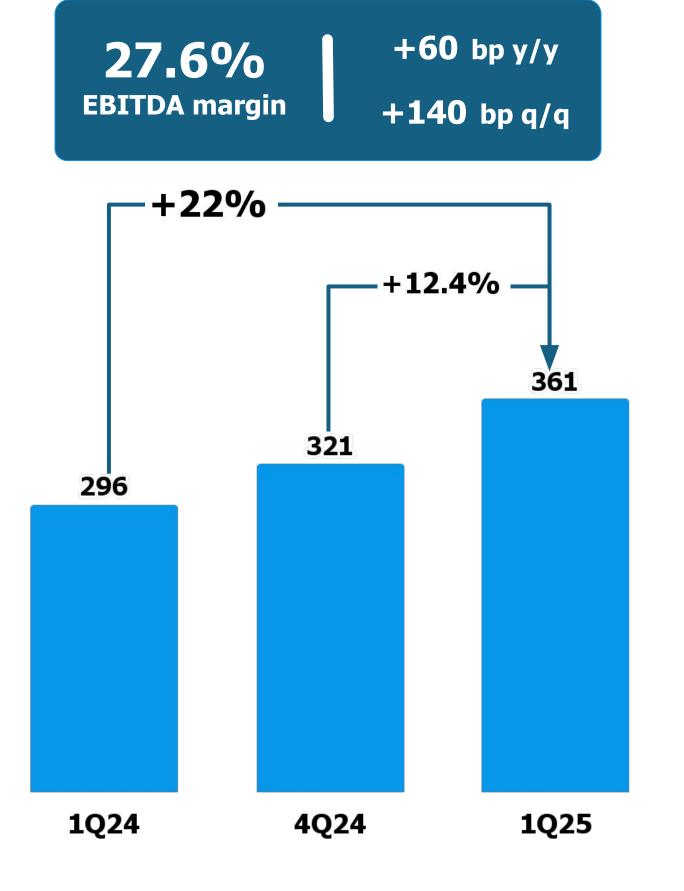
24% growth in Recurring Revenue and 22% growth in Adjusted EBITDA, resulting in a 60 basis point y/y Margin expansion

REVENUE





ADJUSTED EBITDA (R\$ million)



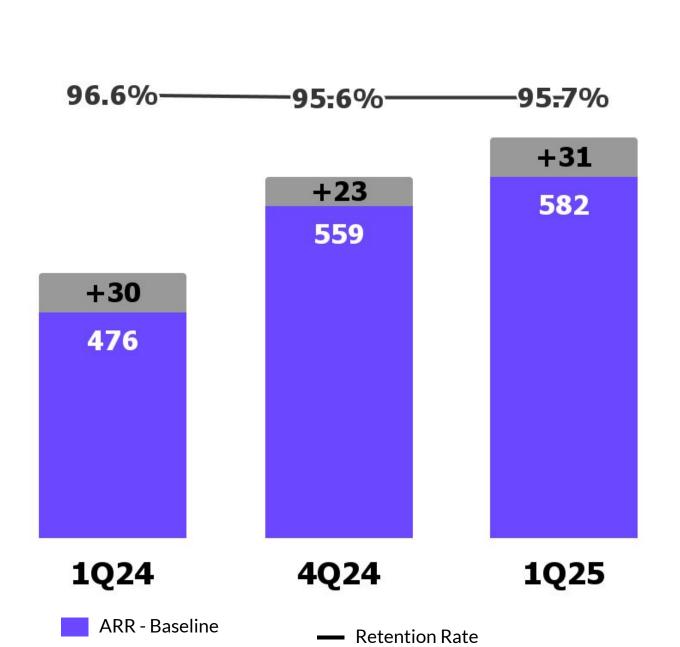




19% growth in Recurring Revenue, with Adjusted EBITDA Margin expanding by 430 basis points y/y

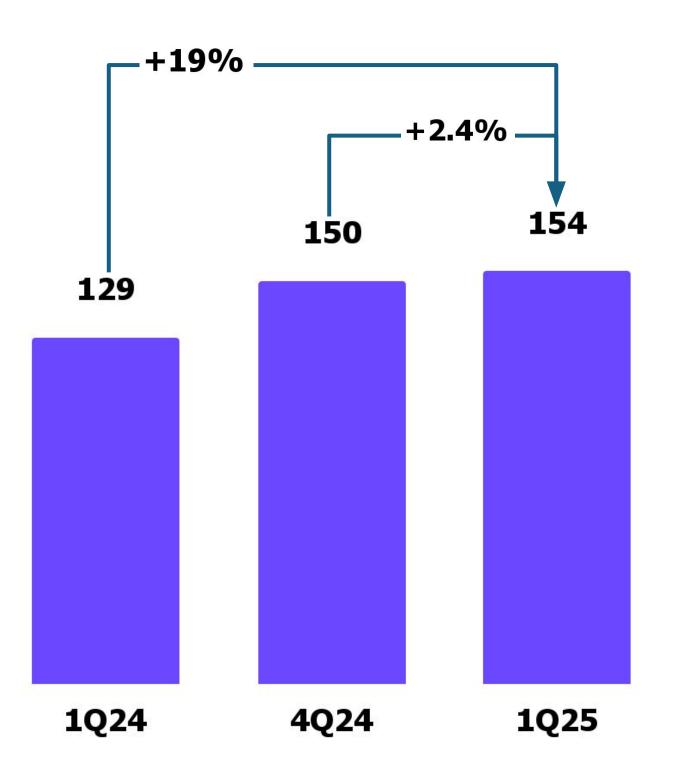


ARR (R\$ million) R\$612 +21% y/y million +5.3% q/q



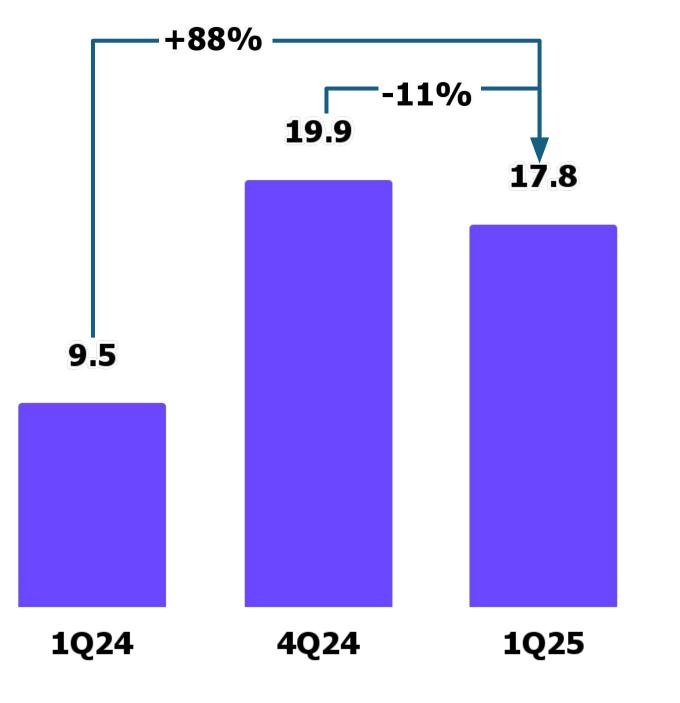
ARR - Net Addition

Net Revenue (R\$ million)



ADJUSTED EBITDA (R\$ million)





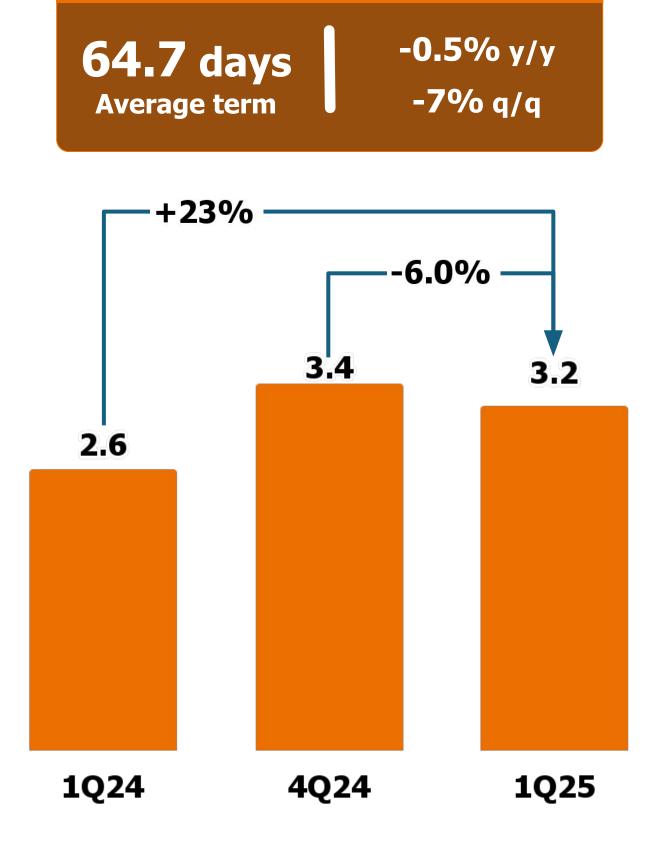




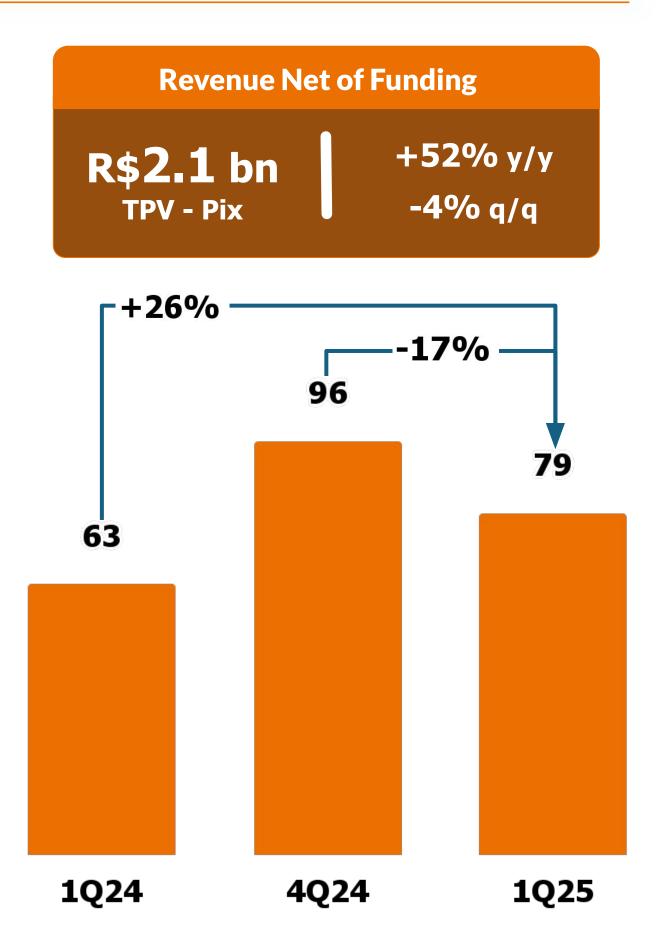
Revenue Net of Funding grew 26%, and Adjusted Net Income was 5.6x higher than in 1Q24

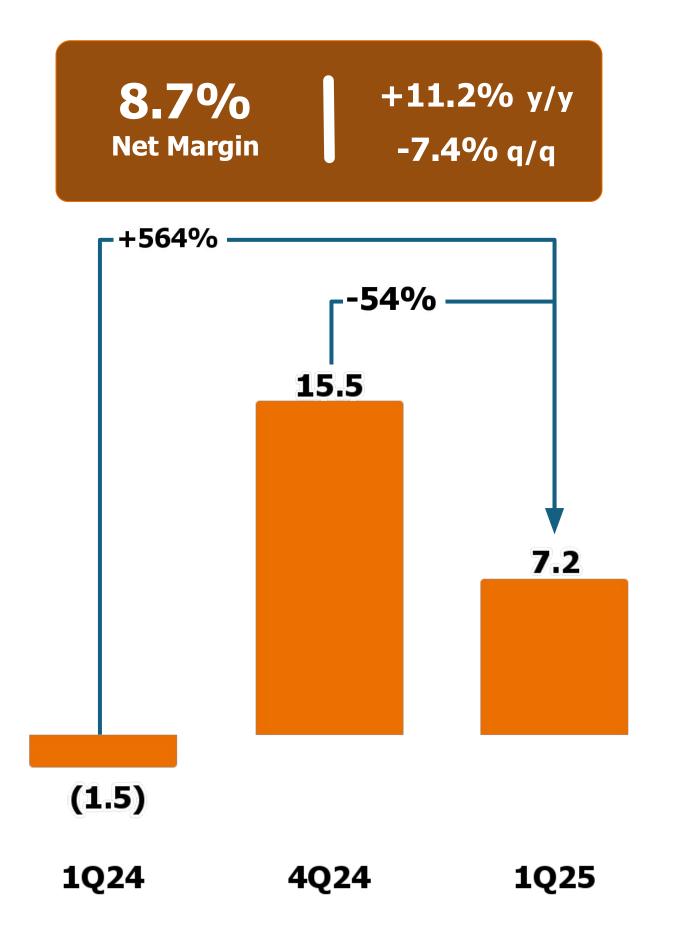
REVENUE

NUE



Credit Production (R\$ billion)





NET INCOME (R\$ million)



Investor Relations

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