EARNINGS VIDEO CONFERENCE 2Q26

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August/2026

LEGAL NOTICE

All information contained in this presentation and any statements that may be made during this video conference connected to TOTVS' business prospects, projections, and operating and financial goals are based on beliefs and assumptions of the Company's Management, as well as information currently available. Forward-looking statements are not any guarantee of performance. They involve risks, uncertainties and assumptions as they refer to future events and, hence, depend on circumstances that may or may not occur. Investors should understand that general economic conditions, industry conditions, and other operating factors may also affect the future results of TOTVS and may lead those results to differ materially from those mentioned in such forward-looking statements.

MESSAGE FROM **CEO**

The positive impact of
AI arrived at TOTVS

1/3

of the growth in Management Recurring Revenue came directly **from AI enablers**.

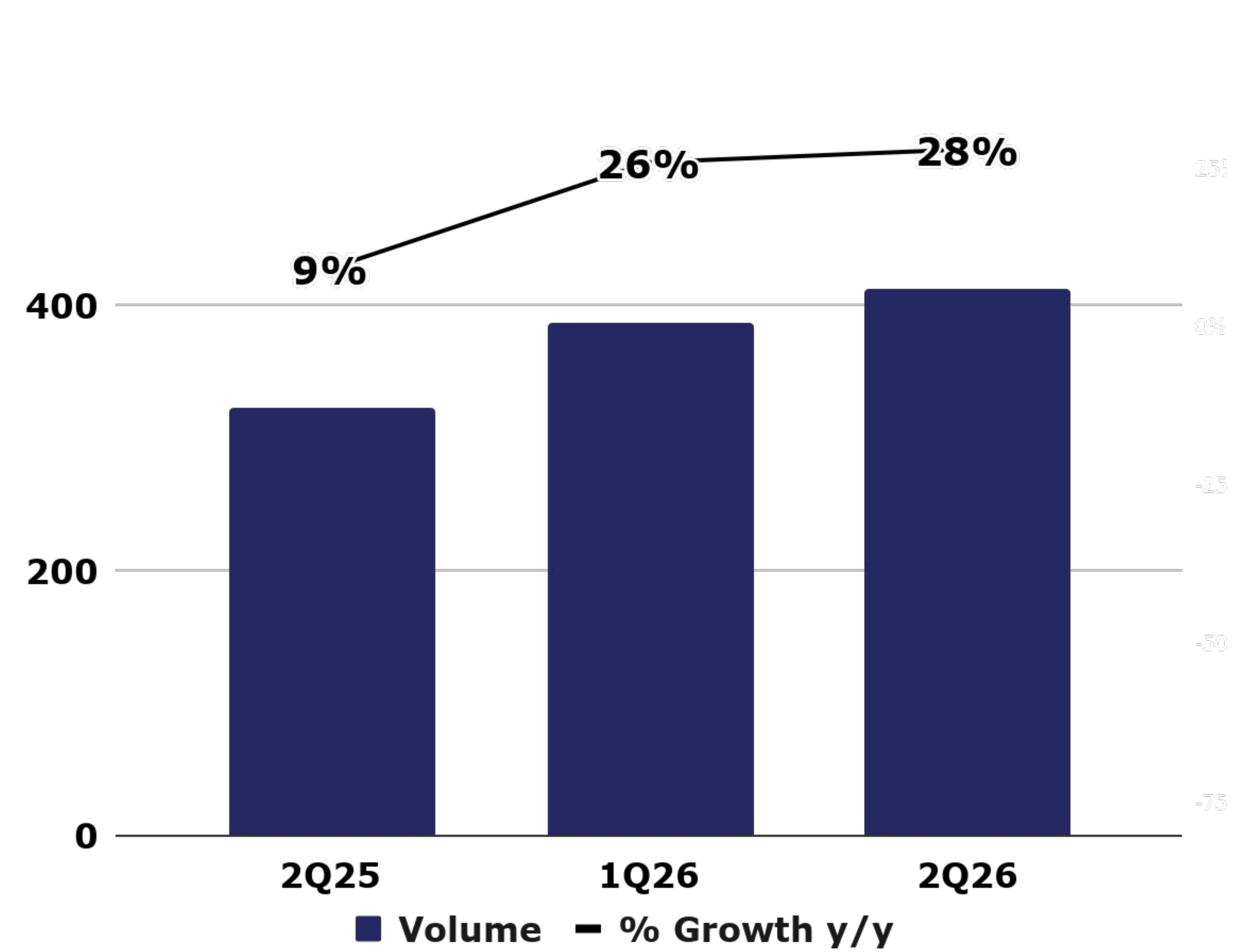
We are the **trusted advisor** for SMBs.

This image was generated by artificial intelligence

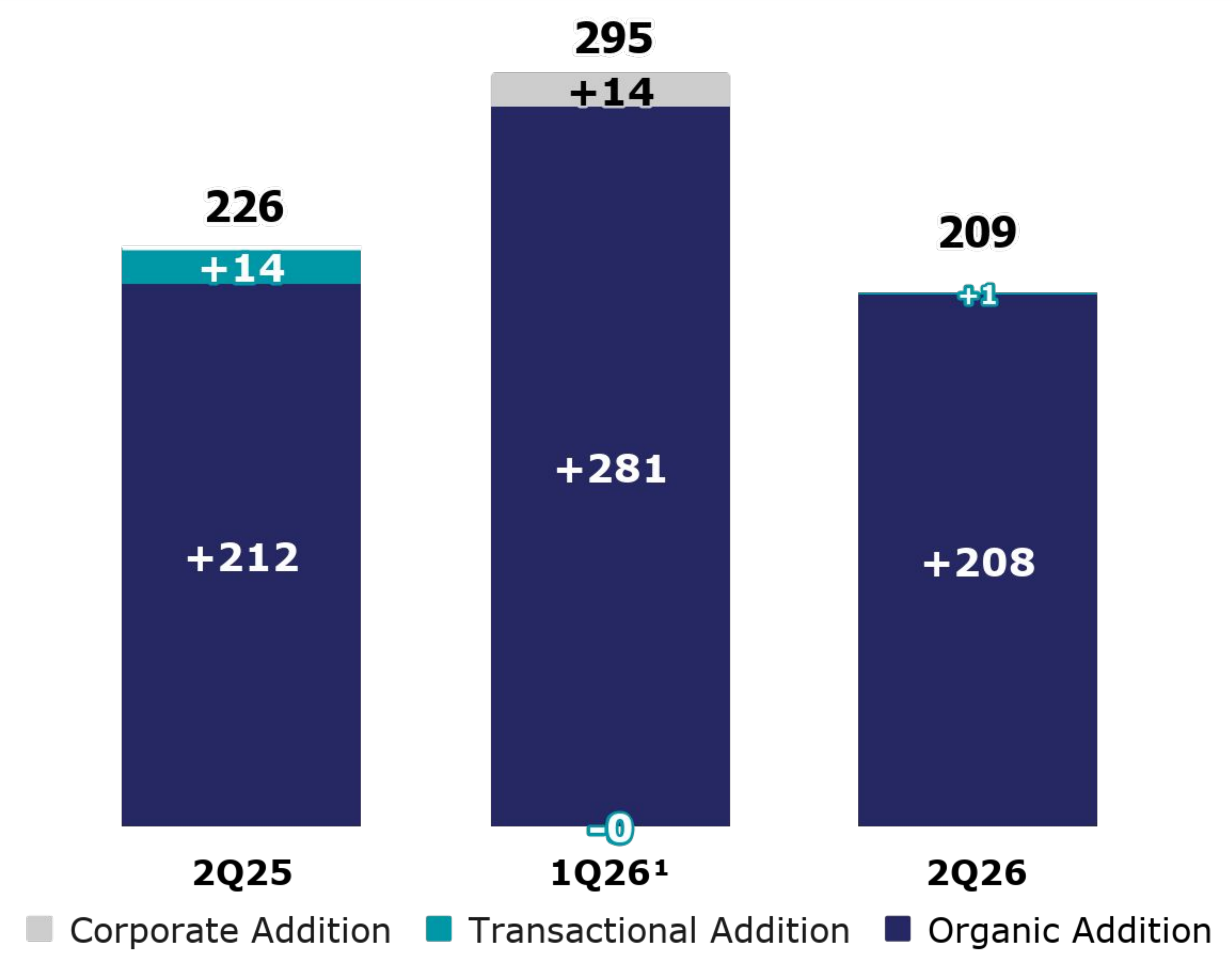
2Q26 - ANNUAL RECURRING REVENUE (ARR)

*TOTVS continues to accelerate: **solid client demand and sales record**.*
28% year over year volume growth, surpassing R$400 million in a single quarter.

ARR GROSS ADDITION (excl. Linx)



ARR NET ADDITION (R$ million)

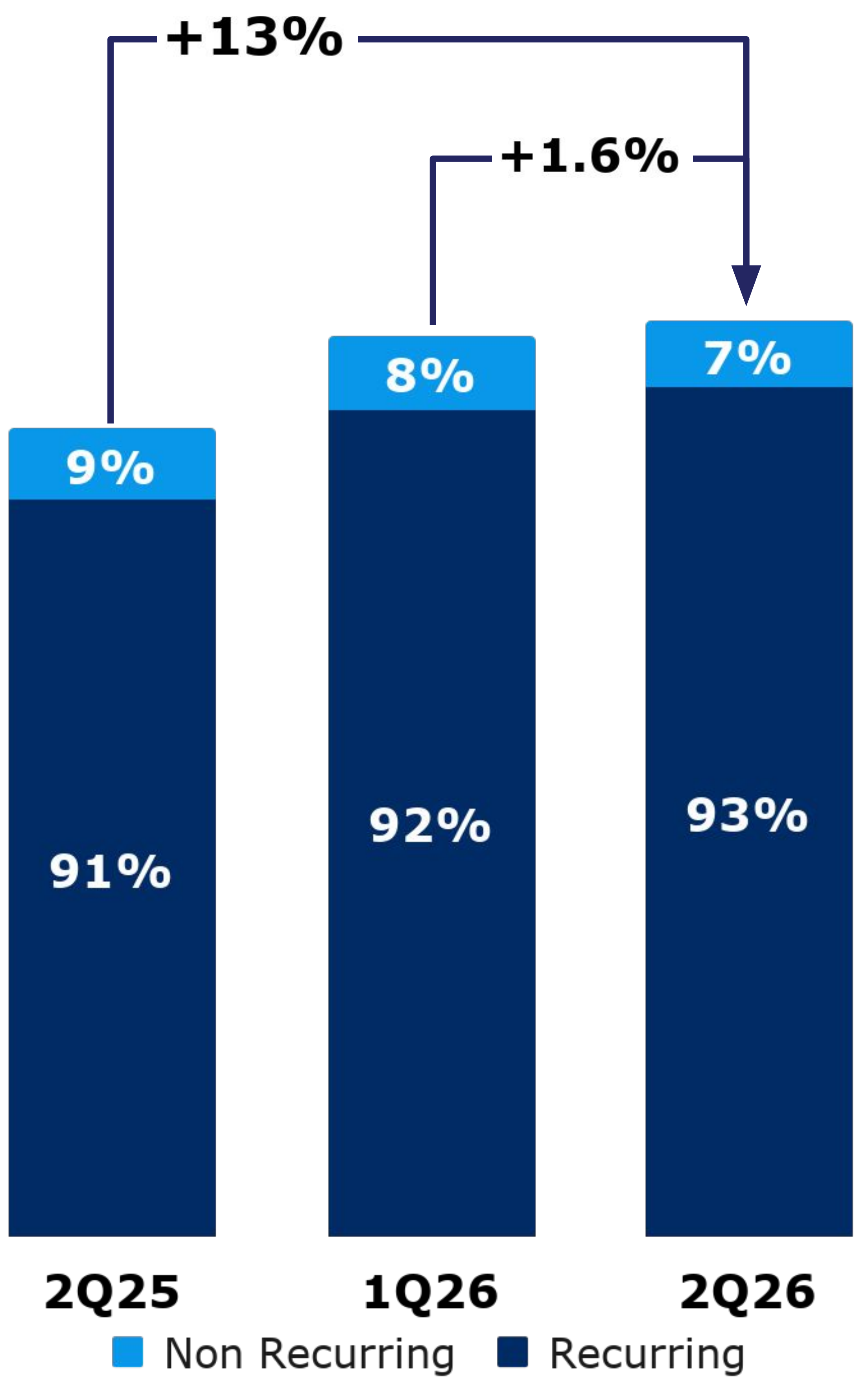


[1]includes the pass-through of the Payroll Tax Surcharge

2Q26 - REVENUE AND EBITDA

30th consecutive quarter of double-digit organic Recurring Revenue growth*, with the last 21 between 15% and 25%. Over this period of more than 7.5 years,* ***we multiplied this revenue by 4.3x, with a CAGR of 22%.***

NET REVENUE (R$million)



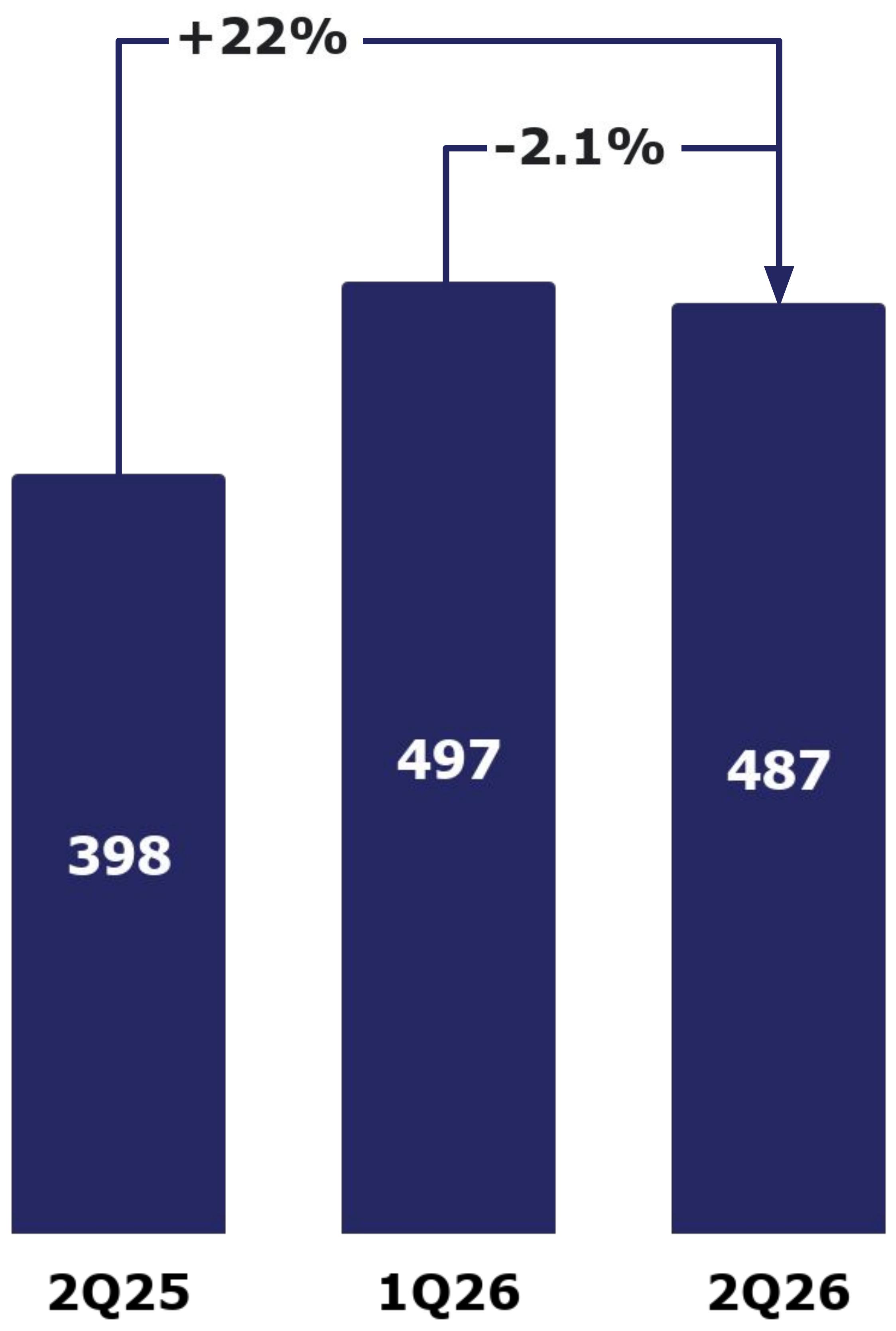
AI ENABLERS

represented

1/3

of Incremental Recurring[1] Revenue in 1H26

ADJUSTED EBITDA (R$ million)



NET REVENUE/FTE
(excl. Linx)

+11% y/y

in 2Q26

EBITDA Margin

25.4%

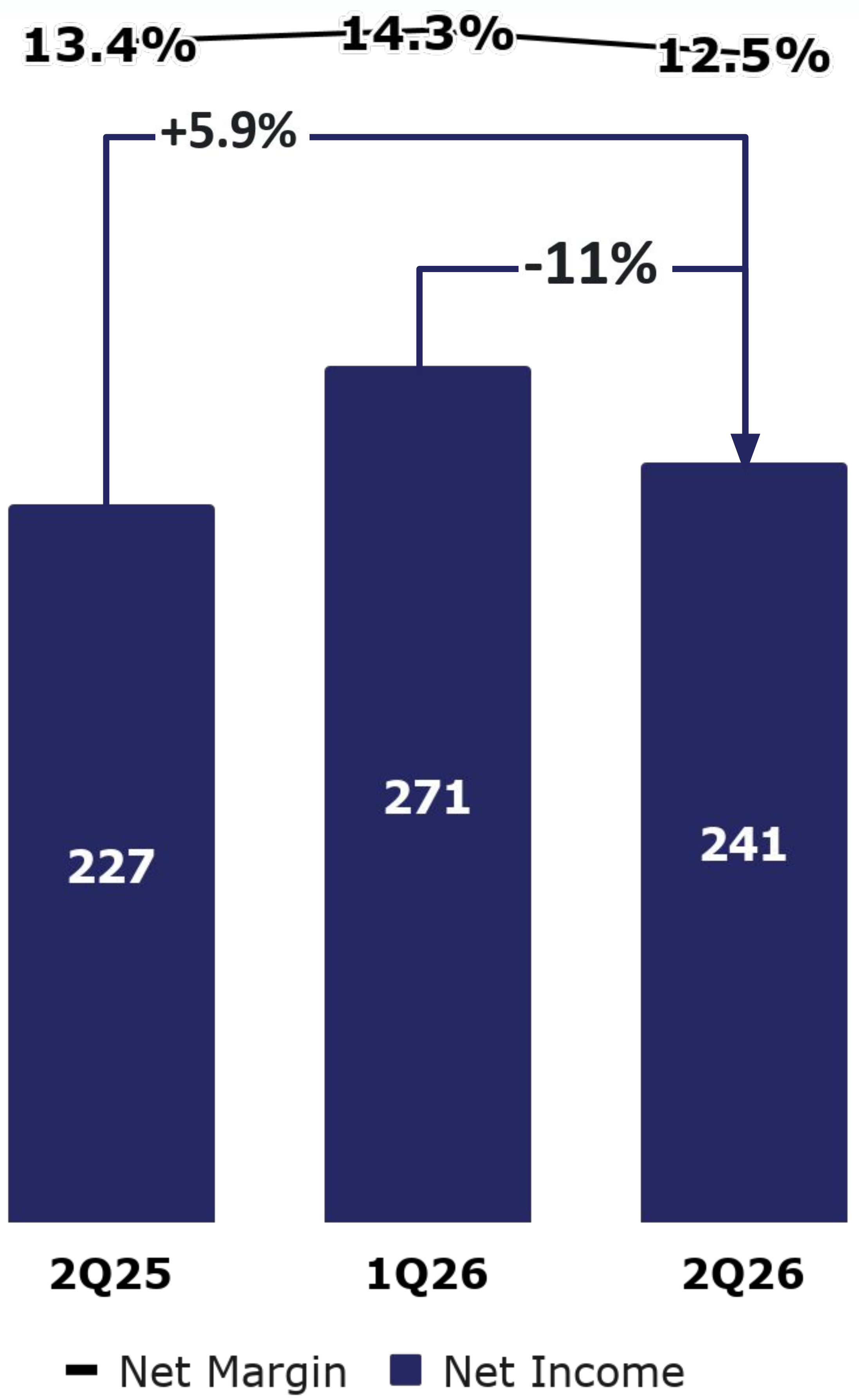
+190bp y/y -90bp q/q

[1]Management portfolio only, excluding Linx

2Q26 - NET INCOME AND CASH GENERATION

Beyond growth, delivering real efficiency:
NOPLAT jumps 31% and exceeds EBITDA growth in 2Q26.

NET INCOME (R$ millions)



Net Margin

The expected margin compression is driven mostly by the 6th debenture issue

NOPLAT

R$317 million

+31% y/y +2.5% q/q

EPS

R$1.83

+16% y/y +2.5% q/q

FREE CASH FLOW TO FIRM

R$295 million

+50% y/y +50% q/q

OP. CASH GENERATION / ADJUSTED EBITDA

104%

+14.4p.p. y/y +7p.p. q/q

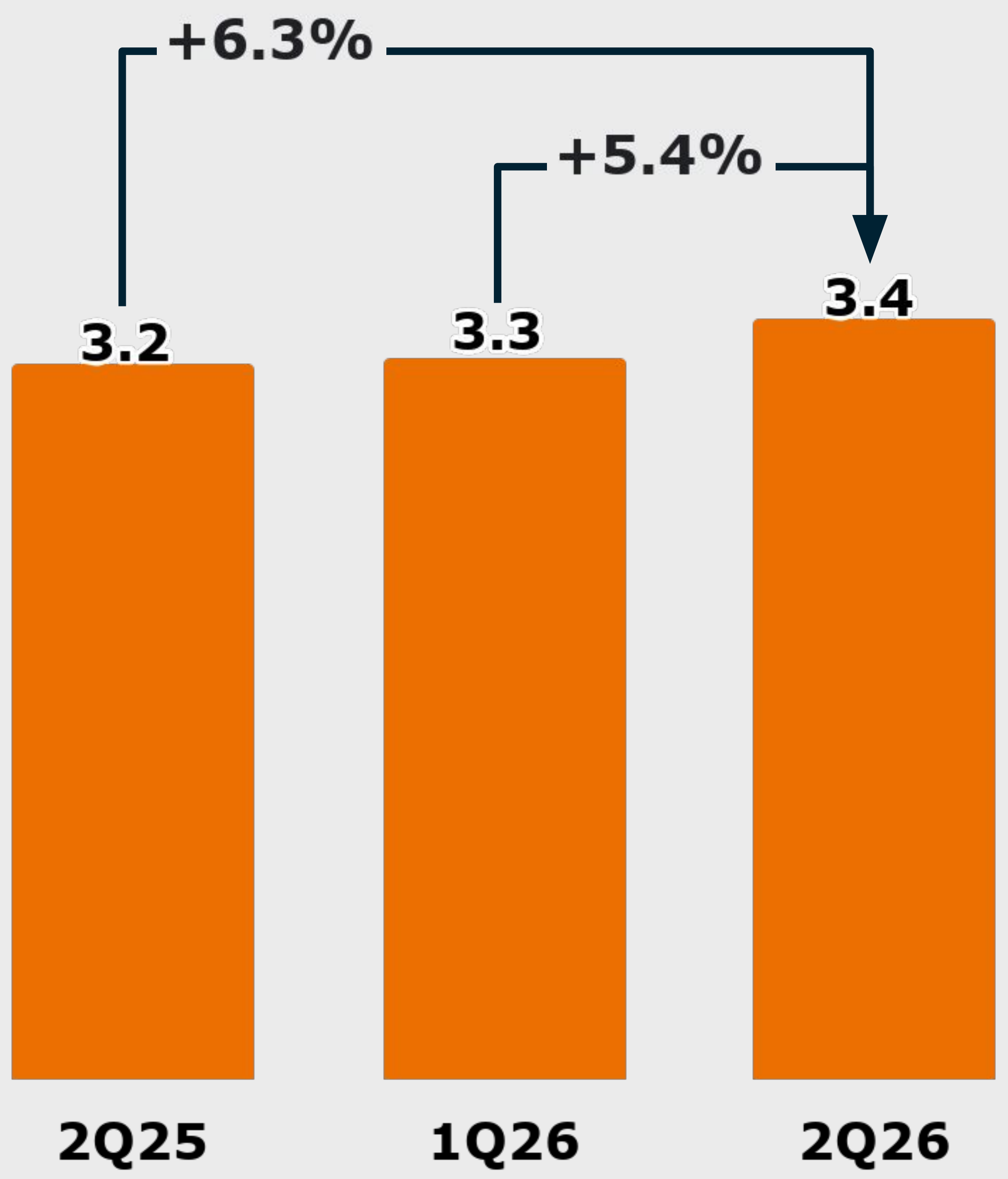
2Q26 - TECHFIN

Conta+ launch and efficient growth in Cost of Funding:
***Net Funding Revenue rose 24%** to R$103 million in 2Q26.*

REVENUE

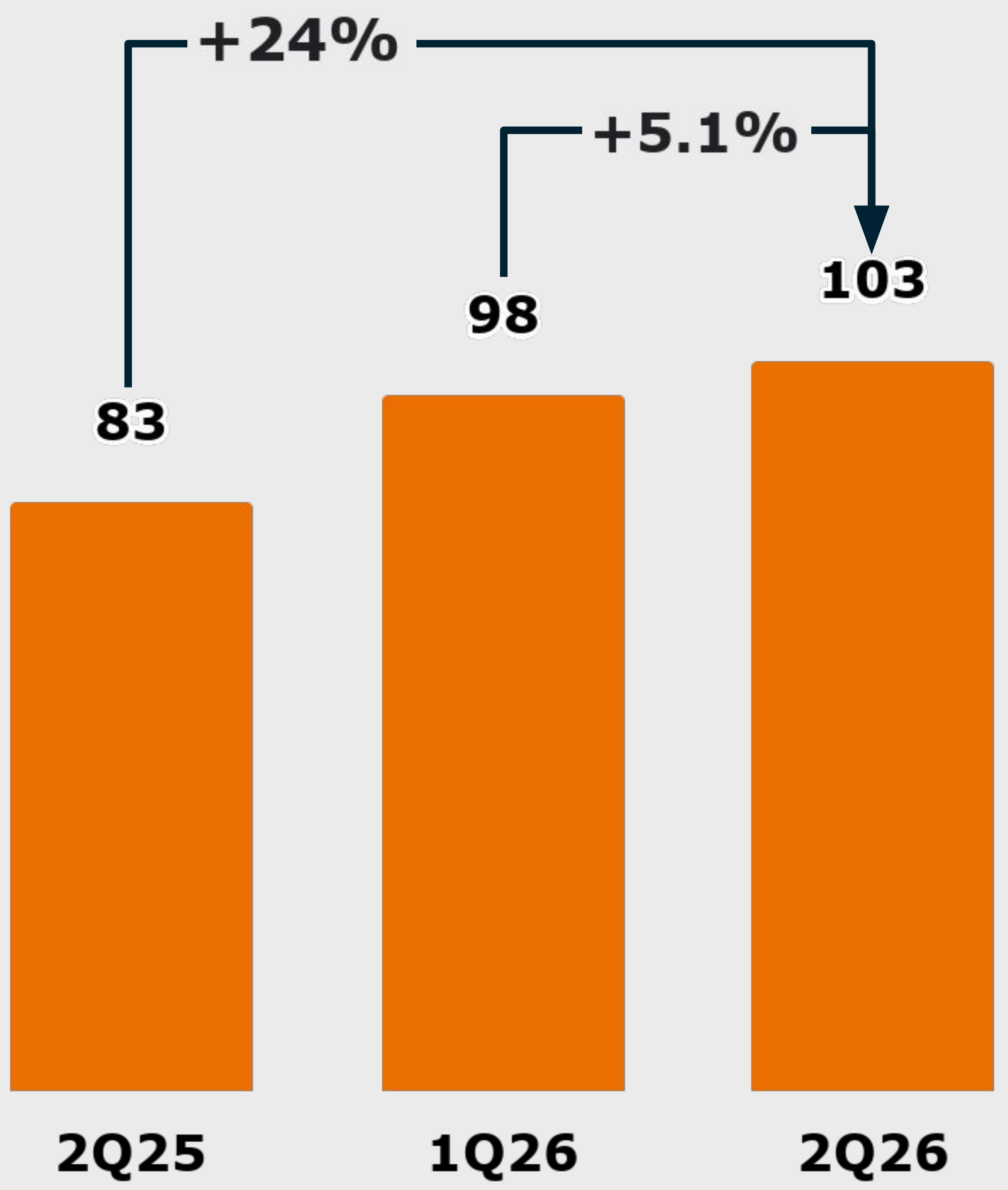
Credit Production (R$ bn)

61.9 days Average term | **+2.6% y/y** **-2.6% q/q**



Revenue Net of Funding

R$2.8 bn TPV - Pix | **+31% y/y** **+3.0% q/q**



Net Result

-R$3.3 million

vs. +R$1.6 million 2Q25

>90 days Delinquency

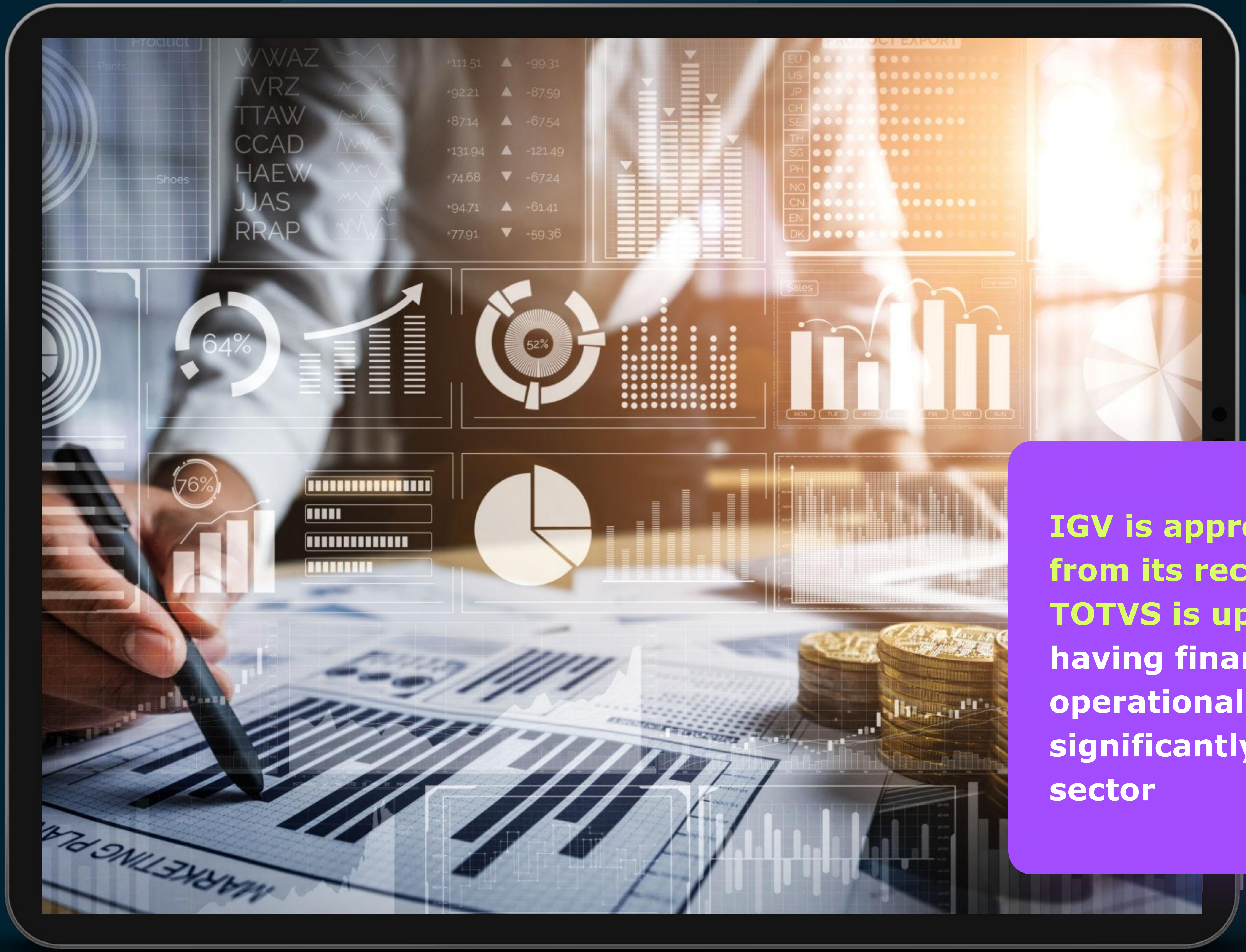
2.5%

3.2p.p. below the Brazilian average[1]. New cohorts close to historical lows

[1]Source: Brazilian Central Bank (www.bcb.gov.br/estatisticas/estatisticasmonetariascredito) > tabelas.xls > Tabela 23 > MPMe

2Q26 - FINAL REMARKS

In the face of a stock price still shrouded in fog, we are buying back 70 million shares to maximize value creation for shareholders who continue to believe in TOTVS' future



IGV is approximately 40% up from its recent low, while TOTVS is up only 20%, despite having financial and operational performance significantly superior to the sector

Thanks

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