TOTVS S.A.

Condensed individual and consolidated Interim Financial Statements as of and for the three-month period ended March 31, 2025

(A free translation of the original report in Portuguese, as filed with the Brazilian Securities Commission (CVM), prepared in accordance with the Technical Pronouncement CPC 21 (R1) - Interim Financial Reporting and the international standard IAS 34 - Interim Financial Reporting, as issued by International Accounting Standards Board – IASB)

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Consolidated Operating and Financial Performance

Consolidated Result (in R\$ thousand)	1Q25	1Q24	∆ у/у	4Q24	∆ q/q
Net Revenue	1,461,903	1,225,387	19.3%	1,376,785	6.2%
Recurring Revenue	1,310,579	1,063,618	23.2%	1,236,903	6.0%
Non Recurring Revenue	151,324	161,769	(6.5%)	139,882	8.2%
Adjusted Gross Profit	1,061,320	893,113	18.8%	990,566	7.1%
Adjusted Gross Margin	72.6%	72.9%	-30 bp	71.9%	70 bp
Adjusted EBITDA	378,713	305,905	23.8%	340,975	11.1%
Adjusted EBITDA Margin	25.9%	25.0%	90 bp	24.8%	110 bp
Adjusted Net Income	227,703	158,457	43.7%	235,936	(3.5%)
Adjusted Net Margin	15.6%	12.9%	270 bp	17.1%	-150 bp

Net Revenue

The major driver of the Consolidated Net Revenue growth in 1Q25 was the sequential acceleration of the Recurring Revenue year over year growth, which went from 21% in 4Q24 to 23% this quarter.

Two factors contributed to this acceleration of Recurring Revenue in the period: (i) the solid pace of revenue growth of Management's SaaS + RD Station (+31% y/y), driven mainly by Sales Volume; and (ii) the Pricing Power of the Management business unit, which enabled to fully transfer the net impact of the effects of the payroll tax surcharge, as of January in addition to the inflation passthrough applied in the automatic renewal of recurring contracts. This resulted in a record ARR net addition of R\$287 million for the period.

The year over year reduction of 6.5% in Non-Recurring Revenue, as in previous quarters, is mostly associated with the reduction in License Revenue (-12% y/y), reflecting the focus on Recurring Revenues.

The quarter over quarter growth in Non-Recurring Revenue reflects the seasonality generated by the incremental revenue from Corporate Model Licenses in the Management business unit.

Gross Margin

The combination of the acceleration of Recurring Revenue, with the seasonal effect of the Increment of the Corporate Model in the Management BU's License Revenue, allowed the expansion of 70 bp of the Gross Margin in 1Q25 versus 4Q24, even with the additional costs of the payroll tax surcharge at the RD Station BU not having been fully passed on, since this BU will pass on such net impacts throughout the year, in accordance with the anniversary of the recurring contracts.

Compared to 1Q24, the slight drop (-30 bp) is an expected behavior that tends to be transient, since it reflects the planned reduction in the relevance of License Revenue, combined with the additional costs of the RD Station BU mentioned above.

EBITDA

The 24% year over year Adjusted EBITDA growth is even more significant considering the OPEX R\$22 million payroll tax surcharge impact in 1Q25, of which R\$20 million are related to the Management BU.

The 90-basis-point rise in the Adjusted EBITDA Margin year over year resulted from the combined effects of the growth in Recurring Revenue above 20% and the continuous progress in operational efficiency. This trajectory of progress in operational leverage continues to be driven by: (i) in Management, the end of the mismatch between the IGP-M and the IPCA inflation rates, commented on in previous quarters, combined with the integrations of the latest acquisitions and the support of the growth at an accelerated pace of Recurring Revenue; and (ii) in RD Station, by the rapid gain in scale in a business with very favorable unit economics. The growth in the EBITDA margin quarterly comparison (+110 bp) is a result of the factors mentioned above, combined with the effect of the Corporate Model Increment.

Net Income

In R\$ thousands	1Q25	1Q24	Δ y/y	4Q24	Δ q/q
Net Income	200,595	129,371	55.1%	189,523	5.8%
Non-Controlling Net Income - Dimensa	(5,948)	(2,722)	118.5%	(4,526)	31.4%
Net Result from Discontinued Operation	-	1,085	(100.0%)	-	-
Discontinued Operation Adjustment - RJ	(151)	(539)	(72.0%)	(846)	(82.2%)
Extraordinary Items, net of income tax	11,955	10,914	9.5%	29,258	(59.1%)
PVA of Call Option, Net of income tax	6,273	5,612	11.8%	6,257	0.3%
Effect of Amort. of Acquisitions' Intangibles, net of income tax	14,980	14,736	1.7%	16,270	(7.9%)
Adjusted Net Income	227,704	158,457	43.7%	235,936	(3.5%)
Adjusted Net Margin	15.6%	12.9%	270 bp	17.1%	-150 bp

The significant increase in Adjusted Net Income in 1Q25 versus 1Q24 (+44%) was mainly driven by the 24% increase in Adjusted EBITDA. It is worth mentioning that the R\$14 million impact on the year over year financial result, mainly reflecting the cash position, was offset by a R\$17 million decrease (-18% y/y) in Income Tax and Social Contribution, related to the more than R\$82 million in Interest on Equity reported on March 18th, 2025.

Compared to the previous quarter, the slight negative fluctuation in Adjusted Net Income essentially reflects the seasonal increase in IR (Income Tax) and CSLL (Social Contribution on Net Income) (+89% q/q), offset almost entirely by the growth in Adjusted EBITDA in the period (+11% q/q).

Furthermore, Techfin's profitability continues to grow (+R\$4.4 million y/y), reflecting operational improvements and efficiency gains of this BU.

1Q25	1Q24	∆ y/y	4Q24	∆ q/q
200,595	129,371	55.1%	189,523	5.8%
-	(1,085)	(100.0%)	-	-
151	539	(72.0%)	846	(82.2%)
85,427	73,375	16.4%	81,500	4.8%
(19,352)	(4,695)	312.2%	(15,258)	26.8%
58,112	78,489	(26.0%)	16,114	260.6%
363,335	286,476	26.8%	301,549	20.5%
2,974	(4,261)	(169.8%)	4,193	(29.1%
18,352	15,168	21.0%	43,619	(57.9%
13,486	14,035	(3.9%)	13,937	(3.2%)
575	4,056	(85.8%)	4,113	(86.0%)
1,880	2,969	(36.7%)	2,757	(31.8%)
2,411	(5,892)	(140.9%)	7,333	(67.1%)
-	-	-	15,479	(100.0%
378,713	305,905	23.8%	340,975	11.1%
	200,595 151 85,427 (19,352) 58,112 363,335 2,974 18,352 13,486 575 1,880 2,411 -	200,595 129,371 (1,085) (1,085) 151 539 85,427 73,375 (19,352) (4,695) 58,112 78,489 363,335 286,476 2,974 (4,261) 18,352 15,168 13,486 14,035 575 4,056 1,880 2,969 2,411 (5,892)	200,595 129,371 55.1% (1,085) (100.0%) 151 539 (72.0%) 85,427 73,375 16.4% (19,352) (4,695) 312.2% 58,112 78,489 (26.0%) 363,335 286,476 26.8% 2,974 (4,261) (169.8%) 13,486 14,035 (3.9%) 13,486 14,035 (3.9%) 1,880 2,969 (36.7%) 2,411 (5,892) (140.9%)	200,595 129,371 55.1% 189,523 (1,085) (100.0%) - 151 539 (72.0%) 846 85,427 73,375 16.4% 81,500 (19,352) (4,695) 312.2% (15,258) 58,112 78,489 (26.0%) 16,114 363,335 286,476 26.8% 301,549 2,974 (4,261) (169.8%) 4,193 18,352 15,168 21.0% 43,619 13,486 14,035 (3.9%) 13,937 575 4,056 (85.8%) 4,113 1,880 2,969 (36.7%) 2,757 2,411 (5,892) (140.9%) 7,333

EBITDA and Net Income Reconciliation

(1) EBITDA and Adjusted EBITDA are non-accounting (not reviewed) measures prepared by the Company and consist of net income for the period plus income taxes, net financial expenses (net of financial income), discontinued operations, and depreciation and amortization.

The non-financial data included in this report, such as ARR, churn, renewal rate, among others, are non-accounting measures and have not been reviewed by our independent auditors.

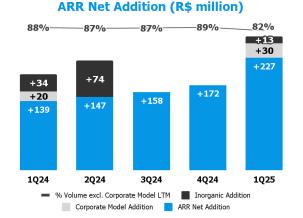
Management business unit

The Management business unit includes solutions focused on business management for clients across 12 economic sectors. Its portfolio comprises ERP (Enterprise Resource Planning) systems, productivity tools, analytics, and platforms that support a wide range of operations—from financial and tax management to human resources and specialized vertical solutions.

Management Result (in R\$ thousand)	1Q25	1Q24	Δ y/y	4Q24	∆ q/q
Net Revenue	1,308,203	1,096,232	19.3%	1,226,710	6.6%
Recurring	1,160,357	936,972	23.8%	1,090,014	6.5%
Non Recurring	147,846	159,260	(7.2%)	136,696	8.2%
Costs	(358,554)	(302,083)	18.7%	(352,623)	1.7%
Gross Profit	949,649	794,149	19.6%	874,087	8.6%
Gross Margin	72.6%	72.4%	20 bp	71.3%	130 bp
Operating Expenses	(607,080)	(512,888)	18.4%	(573,533)	5.8%
Research and Development	(207,475)	(183,854)	12.8%	(207,281)	0.1%
Provision for Expected Credit Losses	(13,649)	(10,176)	34.1%	(13,386)	2.0%
Sales and Marketing Expenses	(258,649)	(219,824)	17.7%	(244,426)	5.8%
G&A Expenses and Others	(127,307)	(99,034)	28.5%	(108,440)	17.4%
Management EBITDA	342,569	281,261	21.8%	300,554	14.0%
% Management EBITDA	26.2%	25.7%	50 bp	24.5%	170 bp
Extraordinary Items	18,352	15,168	21.0%	20,536	(10.6%)
Extraord. Adj Operatl. Restructuring	575	4,056	(85.8%)	4,113	(86.0%)
M&A Adjustment at Fair Value	13,486	14,035	(3.9%)	(7,616)	(277.1%)
Expenses with M&A Transactions	1,880	2,969	(36.7%)	2,757	(31.8%)
Loss (Earns) in Disposed Assets	2,411	(5,892)	(140.9%)	7,333	(67.1%)
Adjustment - Payroll Tax Surcharge	-	-	-	13,949	(100.0%)
Management Adjusted EBITDA	360,921	296,429	21.8%	321,090	12.4%
% Management Adjusted EBITDA	27.6%	27.0%	60 bp	26.2%	140 bp

Net Revenue

The 19% year over year growth in 1Q25 Net Revenue of Management, was fueled by the acceleration in the Recurring Revenue growth (24% y/y and 6.5% q/q), which held steady at 89% ratio of Total Revenue in a quarter in which Non-Recurring Revenue is seasonally and positively impacted by the Corporate Model Increment. This performance is the result of the combination of: (i) maintaining the high levels of new SaaS and Cloud sales, with SaaS Revenue totaling in the period R\$584 million (+35% y/y); and (ii) the Pricing Power of this business unit, as mentioned in the "Consolidated Result" section



These two factors also explain the strong acceleration of

the Net Addition in the period (R\$227 million), ending the quarter with the Management's ARR at more than R\$5.2 billion. In addition, the Net Addition also included R\$30 million from the Corporate Model and the inorganic addition of R\$13 million from VarejOnline. The customer retention rate held steady at a high 98.3%, which means 40 basis points lower than 1Q24 and 60 basis points lower than 4Q24. Both variations are natural given the indicator's quarterly volatility.

The 7% drop in Non-Recurring Revenue compared to 1Q24 is primarily due to a 12% decrease in License Revenue (as noted in the "Consolidated Result" section) and the 3Q24 sale of part of the IP (Interior Paulista) Service Unit operations.

The growth in Non-Recurring Revenue compared to the previous quarter (+8%) is directly related to the increase in License Revenue for the period (+46%), which included the R\$26 million Increment in the Corporate Model.

Gross Margin

Management business unit delivered a Gross Margin of 72.6% in the quarter, an expansion of 20 bps year over year, even amid a lower contribution from License Revenue and cost impacts from the payroll tax surcharge of the units. This performance underscores the Company's strategic focus on sustainable Recurring Revenue growth and ongoing efforts to reduce the Total Cost of Ownership (TCO) of its solutions – a combination that supports long-term efficiency gains, even when margins face temporary short-term pressure.

On a sequential basis, Gross Margin expansion was driven by the increase in License Revenue, particularly due to the ramp-up of the Corporate Model.

Operating Expenses

Operating Expenses grew 18% in 1Q25, reaching 52% of Recurring Revenue. This performance, which exceeded expectations, is particularly relevant in light of the payroll tax surcharge impacting all OPEX lines and the R\$13.5 million contingency provisions. Unlike previous years, this line showed a more normalized behavior this quarter, driving the year over year increase in General and Administrative Expenses.

This outcome reflects the Company's strong operation discipline and ability to scale efficiently, sustaining focus on sales and innovation, while preserving operational leverage and maintaining strategic investments in R&D.

EBITDA

The relevant Adjusted EBITDA growth above the Net Revenue growth for the period (+21% y/y and +12% q/q), with a 27.6% Margin (+60 bp y/y and +140 bp q/q), results from the progress of important structural factors, combined with cyclical and historically seasonal factors. Among the structural factors, it is worth mentioning: (i) the solid performance of Recurring Revenue, which, in this quarter, experienced significant growth acceleration; and (ii) following the trends described in the previous quarter, an increase in the operational efficiency of the business unit due to the progress in integrating recent acquisitions. Among the cyclical factors, we highlight the convergence of the IGP-M to the IPCA inflation rate, which is more relevant for the annual comparison. And, among the seasonal factors, we have the most relevant Corporate Model Increment in the quarterly comparison.

This performance is even more significant considering that the costs and expenses of the business unit were impacted by the salary adjustments of the collective bargaining agreement in Sao Paulo (a region that represents approximately 50% of our total payroll) and by the payroll tax surcharge.

RD Station business unit

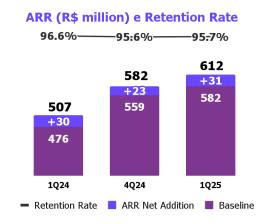
The RD Station Business Unit focuses on business performance solutions through Digital Marketing, Sales/Digital Commerce, and Customer Experience (CX) solutions, with the goal of supporting companies in acquiring and converting customers. Its main product, RD Station Marketing, is a widely recognized SaaS platform in Brazil and Latin America, aimed at small and medium-sized businesses seeking to increase their digital presence and improve their commercial results.

The unit stands out for its high scalability potential with positive unit economics, being one of TOTVS's strategic pillars in advancing digital solutions focused on commercial productivity and customer relationship.

RD Station Result (in R\$ thousand)	1Q25	1Q24	∆ y/y	4Q24	∆ q/q
Net Revenue	153,700	129,155	19.0%	150,075	2.4%
Recurring	150,222	126,646	18.6%	146,889	2.3%
Non Recurring	3,478	2,509	38.6%	3,186	9.2%
Costs	(42,486)	(31,030)	36.9%	(38,026)	11.7%
Gross Profit	111,214	98,125	13.3%	112,049	(0.7%)
Gross Margin	72.4%	76.0%	-360 bp	74.7%	-230 bp
Operating Expenses	(93,422)	(88,649)	5.4%	(115,247)	(18.9%)
Research and Development	(29,558)	(28,311)	4.4%	(24,880)	18.8%
Provision for Expected Credit Losses	(927)	(3,061)	(69.7%)	(2,867)	(67.7%)
Sales and Marketing Expenses	(47,811)	(41,759)	14.5%	(50,869)	(6.0%)
G&A Expenses and Others	(15,126)	(15,518)	(2.5%)	(36,631)	(58.7%)
RD Station EBITDA	17,792	9,476	87.8%	(3,198)	(656.3%)
% RD Station EBITDA	11.6%	7.3%	430 bp	-2.1%	1370 bp
Extraordinary Items	-	-	-	23,083	(100%)
M&A Adjustment at Fair Value	-	-	-	21,553	(100%)
Adjustment - Payroll Tax Surcharge	-	-	-	1,530	(100%)
RD Station Adjusted EBITDA	17,792	9,476	87.8%	19,885	(10.5%)
% RD Station Adjusted EBITDA	11.6%	7.3%	430 bp	13.3%	-170 bp

Net Revenue

The 19% growth in Net Revenue compared to 1Q24 largely reflects the contribution of R\$31 million in Net Organic ARR Addition—similar to the same period last year and 35% above 4Q24. Despite being a seasonally weaker quarter in terms of sales volume, the growth in 1Q25 was supported by the increasing performance of multiproduct solution, bringing the Business Unit to over R\$612 million in ARR—21% higher than in 1Q24. Additionally, the partial pass-through of the impacts from the payroll tax surcharge. It's important to note, as mentioned in the "Consolidated Results" section, that this Business Unit did not fully pass through the cost and expense impact of the payroll tax surcharge in January.



The full adjustment will be implemented gradually throughout the year on the anniversary of active contracts.

Regarding the Retention Rate, it has not yet shown recovery compared to the average of the previous quarters. This performance, as noted last quarter, reflects the behavior of a historically single product/channel business unit now undergoing a significant and positive shift to a multi-product, multi-channel, and multi-profile operation. As this process advances, the trend points to room for improvement in the Retention Rate.

Gross Margin

Gross Margin closed 1Q25 at 72.4% (-360 bp y/y and -230 bp q/q), mainly driven by the additional payroll tax surcharge pressure on the margin in the quarter, which impacted operating costs, excluding the benefit from fully passing through the net impact of the payroll tax surcharge.

In addition, the greater participation of newly acquired solutions, which are still in the maturing phase, also contributed to this movement. Naturally, as these offerings grow in traction and maturity, the tendency is for their profit margins to converge towards those of established solutions.

Operating Expenses

The growth of only 5.4% in Operating Expenses, when compared to the 19% growth in Net Revenue, even in the context of the payroll tax surcharge, reflects the gains in operational scale, as well as the advances in the integration process of Lexos, Exact Sales, and Tallos Operations, started in the second half of 2024, while still making the required investments in Research and Development, for example.

EBITDA

The Adjusted EBITDA of R\$18 million for the quarter represents another significant step forward in operational efficiency, nearly doubling compared to 1Q24, with an EBITDA margin of 11.6% (+430 basis points year over year). This result mainly reflects the scale gains driven by the Net Revenue growth of the Business Unit, as well as progress in the integration of acquired companies. These newer operations continue to evolve, supported by favorable unit economics and are expected to be further enhanced through a multiproduct strategy and cross-sell initiatives with the Management field sales team. With that said, this performance – delivered in a quarter impacted by payroll tax surcharge without yet fully executing the cost pass-through – is another demonstration of the operations' progress and the scalability of the business model.

On the other hand, the quarter-over-quarter comparison showed a decline in Adjusted EBITDA (-10.5%) and in EBITDA Margin (-170 bps), mainly due to the impact of the payroll tax surcharge on costs and expenses. It is also worth noting that some margin fluctuations are natural and expected, especially in quarterly comparisons, as this operation is undergoing a significant transition and evolution toward the multiproduct model. As the Business Unit continues to progress, there is potential for further operational efficiency gains and, consequently, ongoing year-over-year margin expansion.

Techfin business unit

The Techfin Business Unit is a joint venture with Itaú Unibanco, dedicated to offering digital financial solutions integrated with the companies' management systems (ERP Banking), focusing on increasing the efficiency of clients' financial operations.

Techfin's value proposition is to democratize access to credit and financial services—especially for small and medium-sized businesses—by leveraging data intelligence and automation integrated into the ERP to reduce risk, enhance decision-making, and provide greater convenience.

Following the announcement of the transaction's closing with Itaú, TOTVS began holding a 50% stake in the TOTVS Techfin operation as of August 2023. The results of this operation are not consolidated into the Company's Cash Flow and Balance Sheet. Instead, TOTVS Techfin's results are accounted for under the Equity Pickup line at a 50% proportion.

Techfin Results (in R\$ thousand)	1Q25	1Q24	Δ	4Q24	Δ
Revenue - Net of funding	39,733	31,498	26.1%	48,133	(17.5%)
Credit Products Revenue	60,609	48,050	26.1%	65,475	(7.4%)
Funding Cost	(22,711)	(18,237)	24.5%	(19,227)	18.1%
Fee Revenue	1,835	1,685	8.9%	1,885	(2.6%)
Provision for Expected Credit Losses	(3,551)	(3,602)	(1.4%)	(3,631)	(2.2%)
Adjusted OPEX	(29,907)	(28,166)	6.2%	(32,348)	(7.6%)
Adjusted EBITDA	6,275	(270)	<(999%)	12,154	(48.4%)
% Techfin Adjusted EBITDA	15.8%	-0.9%	1670 bp	25.2%	-940 bp
Adjusted Below EBITDA	(3,301)	(3,118)	5.9%	(7,010)	(52.8%)
Net Effect of Amortization	624	2,614	(76.1%)	2,614	(76.1%)
Adjusted Net Income (Loss)	3,598	(775)	(564.1%)	7,767	(53.7%)
% Net Income (Loss)	9.1%	-2.5%	1160 bp	16.1%	-700 bp
Extraordinary Items, Net	-	(873)	(100.0%)	(960)	(100.0%)
Net Effect of Amortization	(624)	(2,614)	(76.1%)	(2,614)	(76.1%)
Net Income (Loss)	2,974	(4,261)	(169.8%)	4,193	(29.1%)
Equity-accounted Investees Result - TOTVS	2,974	(4,261)	(169.8%)	4,193	(29.1%)

Revenue - Net of Funding

Net Funding Revenue grew 26% year over year, driven primarily by a 26% increase in Credit Origination. In a challenging credit market scenario in Brazil—characterized by high funding costs and the elevated Selic rate cycle—this performance once again demonstrates the resilience and financial discipline of the business unit.

Operational Expenditure (OPEX)

The Business Unit's OPEX showed a new efficiency gain with an 8% reduction quarter-over-quarter, reflecting sustained investment levels and the integration of the unit's operations, which was intensified in the second half of 2024 following the consolidation of Techfin's leadership in 4Q24.

The Expected Loss Provision remained stable compared to both 1Q24 and 4Q24. Despite a more challenging environment, Techfin maintained disciplined management and strict delinquency control, which directly contributed to an improvement in the over-90-day delinquency rate, which closed 1Q25 at 0.9%, reinforcing the quality of the portfolio and the effectiveness of the unit's risk analysis and mitigation mechanisms.

Net Income

The Adjusted Net Income of R\$3.6 million for the quarter—5.6 times higher than in 1Q24—was driven primarily by revenue growth, demonstrating the unit's continued improvement in profitability, reflecting its operational progress and efficiency gains.



Report on review of the interim financial information

To the Board Members and Shareholders of TOTVS S.A. São Paulo – SP

Introduction

We have reviewed the accompanying individual and consolidated interim financial information of TOTVS S.A. ("Company"), contained in the Quarterly Information – ITR Form for the quarter ended March 31, 2025, comprising the balance sheet as of March 31, 2025 and related statements of income, comprehensive income, changes in shareholders' equity and cash flows for the three-month period then ended, including the explanatory notes.

The Company's management is responsible for the preparation and fair presentation of the individual and consolidated interim financial information in accordance with Technical Pronouncement CPC 21 (R1) - Interim Statement and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, as well as for the presentation of this information in a manner consistent with the standards issued by the Securities Commission, applicable to the preparation of the Quarterly Information - ITR. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of the review

We conducted our review in accordance with the Brazilian and international review standards for interim information (NBC TR 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists in asking questions, chiefly to the persons in charge of financial and accounting affairs, and in applying analytical procedures and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the auditing standards and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the individual and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the individual and consolidated interim financial information included in the quarterly information referred to above was not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34, applicable to the preparation of the Quarterly Information - ITR, and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM).

Other matters

Statements of value added

The interim financial information referred to above includes the individual and consolidated statements of value added (DVA) for the three-month period ended March 31, 2025, prepared under the responsibility of the Company's management, presented herein as supplementary information for IAS 34 purposes, have been subject to review procedures jointly performed with the review of the Company's Quarterly information Form - ITR. In order to form our conclusion, we assessed whether those statements are reconciled with the interim financial information and accounting records, as applicable, and whether their format and contents are in accordance with criteria determined in the Technical Pronouncement CPC 09 (R1) - Statement of Value Added. Based on our review, nothing has come to our attention that causes us to believe that the statements of value added referred to above were not prepared, in all material respects, consistently with the overall individual and consolidated interim financial information.

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KPMG Auditores Independentes Ltda.

CRC 2SP014428/O-6

Original report in Portuguese signed by

Wagner Bottino

Accountant CRC 1SP196907/O-7

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KPMG Auditores Independentes, uma sociedade simples brasileira e firma-membro da rede KPMG de firmas-membro independentes e afiliadas à KPMG International Cooperative ("KPMG International"), uma entidade suíça. KPMG Auditores Independentes, a Brazilian entity and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

TOTVS S.A. Condensed Individual and Consolidated Statement of Financial Position

(In thousands of Reais)

Individual Consolidated				Individual		Consolidated					
	Note	3/31/2025	12/31/2024	3/31/2025	12/31/2024		Note	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Assets						Liabilities and equity					
Current assets		1,690,254	1,617,998	2,921,709	2,763,558	Current liabilities		748,165	683,879	1,158,394	1,144,197
Cash and cash equivalents	6	979,632	991,050	1,943,040	1,942,162	Labor liabilities	15	246,821	246,404	442,831	438,679
Escrow account	19	7,781	7,554	14,339	13,974	Trade and other payable		170,922	158,437	232,230	211,971
Trade accounts and other receivable	7	430,267	366,378	641,103	563,328	Taxes and contributions liabilities	16	81,129	80,058	121,373	122,612
Recoverable taxes	8	78,623	54,152	100,935	83,519	Commissions payable		47,660	56,714	60,934	69,126
Other assets	11	193,800	198,864	165,450	160,575	Dividends payable	23	83,248	1,222	83,248	1,222
Assets held for sale	4	151	-	56,842	-	Lease liabilities	17	48,525	45,663	60,100	58,133
						Debentures	18	33,383	62,845	33,383	62,845
						Accounts payable from acquisition of subsidiaries	19	7,870	7,643	46,348	115,659
						Other liabilities		28,607	24,893	68,302	63,950
						Liabilities held for sale	4	-	-	9,645	-
Non-current assets		5,975,146	5,849,673		5,768,163	Non-current liabilities		2,117,454	2,102,440		2,400,403
Achievable in the long term		359,931	308,173	820,389	785,927	Lease liabilities	17	45,618	52,427	62,333	68,285
Escrow account	19	-	-	182,538	188,845	Debentures	18	1,473,502	1,472,286	1,473,502	1,472,286
Trade accounts and other receivable	7	10,080	9,634	14,492	13,796	Provision for contingencies	20	90,943	84,358	111,253	106,272
Receivables from related parties	10	8,432	7,675	5,817	5,050	Accounts payable from acquisition of subsidiaries	19	-	-	226,189	228,249
Investments at fair value	5.2	106,203	85,508	193,669	179,830	Call option of non-controlling interests	21	454,274	444,771	454,274	444,771
Deferred tax assets	9	88,439	81,511	256,100	253,511	Other liabilities		53,117	48,598	88,151	80,540
Judicial deposits	20	28,591	25,296	32,411	28,373						
Other assets	11	118,186	98,549	135,362	116,522	Shareholders' equity	22	4,799,781	4,681,352	5,111,498	4,987,121
						Share Capital		2,962,585	2,962,585	2,962,585	2,962,585
Equity-accounted investees	12	4,697,982	4,639,945	324,770	321,796	Treasury shares		(349,659)	(350,163)	(349,659)	(350,163)
Property, plant and equipment	13	348,564	327,911	418,894	399,215	Capital reserves		294,495	281,801	294,495	281,801
Intangible assets	14	568,669	573,644	4,199,832	4,261,225	Profit Reserves		1,715,436	1,715,436	1,715,436	1,715,436
						Retained earnings		112,621	-	112,621	-
						Carrying value adjustments		64,303	71,693	64,303	71,693
						Non-controlling interests		-	-	311,717	305,769
Total assets		7,665,400	7,467,671	8,685,594	8,531,721	Total shareholders' equity and liabilities		7,665,400	7,467,671	8,685,594	8,531,721

TOTVS S.A. Condensed Individual and Consolidated Statements of Profit or Loss For the three-month ended March 31, 2025 and 2024

(In thousands of Reais, except for earnings per share)

		Indiv	idual	Consolidated			
	Note	01/01/2025 to	01/01/2024 to	01/01/2025 to	01/01/2024 to		
		03/31/2025	03/31/2024	03/31/2025	03/31/2024		
Net revenue	27	906,763	767,394	1,461,903	1,225,387		
Cost of software	28	(269,830)	(230,760)	(431,862)	(361,930)		
Gross profit		636,933	536,634	1,030,041	863,457		
Operating income (expenses)							
Research and development expenses	28	(151,554)	(139,132)	(249,539)	(224,222)		
Selling and marketing expenses	28	(187,374)	(166,796)	(318,934)	(271,162)		
Impairment loss on trade and other receivables	28	(8,843)	(5,816)	(14,576)	(13,237)		
Administrative expenses	28	(99,161)	(73,549)	(157,930)	(131,938)		
Other operating income/ (expenses)	28	(504)	7,988	(14,128)	(5,536)		
Operating profit		189,497	159,329	274,934	217,362		
Finance income	29	30,342	41,748	65,700	88,933		
Finance expenses	29	(68,187)	(66,500)	(85,052)	(93,628)		
Share of profit/ (loss) of equity-accounted investees	12	62,281	33,830	2,974	(4,261)		
Profit before income and social contribution taxes		213,933	168,407	258,556	208,406		
Income tax and social contribution - current		(26,365)	(33,256)	(64,210)	(66,445)		
Income tax and social contribution - deferred		6,928	(7,956)	6,098	(12,044)		
Total of Income tax and social contribution taxes	9	(19,437)	(41,212)	(58,112)	(78,489)		
Net profit from continuing operations		194,496	127,195	200,444	129,917		
Net profit/ (loss) from discontinued operation	4	151	(546)	151	(546)		
Net profit for the period		194,647	126,649	200,595	129,371		
Net profit attributable to shareholders of the		194,647	126,649	194,647	126,649		
Company Net profit attributable to non-controlling		-	-	5,948	2,722		
Basic earnings per share (in Reais)	26			0.33222	0.21003		
Diluted earnings per share (in Reais)	26			0.32686	0.20679		

TOTVS S.A. Condensed Individual and Consolidated Statements of Comprehensive Income For the three-month ended March 31, 2025 and 2024

(In thousands of Reais)

	Individ	dual	Consolidated			
	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024		
Net profit for the period	194,647	126,649	200,595	129,371		
Items that are or may be reclassified subsequently to profit or loss						
Foreign operations - foreign currency translation adjustments	(7,390)	6,591	(7,390)	6,591		
Other comprehensive income	(7,390)	6,591	(7,390)	6,591		
Total comprehensive income for the period, net of tax	187,257	133,240	193,205	135,962		
Total comprehensive income attributable to:						
Shareholders of the Company	187,257	133,240	187,257	133,240		
Non-controlling interests	-	-	5,948	2,722		

TOTVS S.A. Condensed Individual and Consolidated Statements of Changes in Shareholders' Equity For the three-month ended March 31, 2025 and 2024

(In thousands of Reais)

				Capital Reserves		Profit reserves			Carrying value adjustments				
	Note	Capital	Treasury shares	Transaction between shareholders	Capital Reserve	Legal Reserve	Retaining earnings	Retained earnings	Other comprehensive income	Total Equity	Non-controlling interests	Total shareholders' equity	
Balances at January 1, 2025		2,962,585	(350,163)	(24,323)	306,124	228,189	1,487,247	-	71,693	4,681,352	305,769	4,987,121	
Capital transactions with shareholders		-	504	-	12,694	-	-	(82,026)	-	(68,828)	-	(68,828)	
Share-based compensation plan	24	-	-	-	13,198	-	-	-	-	13,198	-	13,198	
Interest on shareholders' equity	23	-	-	-	-	-	-	(82,026)	-	(82,026)) –	(82,026)	
Disposal of treasury shares	22	-	504	-	(504)	-	-	-	-	-		-	
Total comprehensive income		-	-	· -	-	-	-	194,647	(7,390)	187,257	5,948	193,205	
Profit for the period		-	-	-	-	-	-	194,647	-	194,647	5,948	200,595	
Cumulative adjustment for currency exchange		-	-	-	-	-	-	-	(7,390)	(7,390)) –	(7,390)	
Balances at March 31, 2025		2,962,585	(349,659)	(24,323)	318,818	228,189	1,487,247	112,621	64,303	4,799,781	311,717	5,111,498	

			Capital Reserves		Profit reserves			Carrying value adjustments				
	Capital	Treasury shares	Transaction between shareholders	Capital Reserve	Legal Reserve	Retaining earnings	Retained earnings	Other comprehensive income	Total Equity	Non-controlling interests	Total shareholders' equity	
Balances at January 1, 2024	2,962,585	(283,445)	(24,323)	762,616	192,313	1,070,406	-	40,422	4,720,574	292,097	5,012,671	
Capital transactions with shareholders	-	(84,473)	-	20,471	-	-	-	-	(64,002)	-	(64,002)	
Share-based compensation plan	-	-	-	20,632	-	-	-	-	20,632	-	20,632	
Disposal of treasury shares	-	161	-	(161)	-	-	-	-	-		-	
Purchase of treasury shares	-	(84,634)	-	-	-	-	-	-	(84,634)	-	(84,634)	
Total comprehensive income	-	-	-	-	-	-	126,649	3,620	130,269	2,722	132,991	
Profit for the period	-	-	-	-	-	-	126,649	-	126,649	2,722	129,371	
Cumulative adjustment for currency exchange	-	-	-	-	-	-	-	3,620	3,620	-	3,620	
Balances at March 31, 2024	2,962,585	(367,918)	(24,323)	783,087	192,313	1,070,406	126,649	44,042	4,786,841	294,819	5,081,660	

TOTVS S.A.

Condensed Individual and Consolidated Statement of Cash Flows For the three-month ended March 31, 2025 and 2024

(In thousands of Reais)

		Individual		Conso	Consolidated	
	Note	01/01/2025 to	01/01/2024 to	01/01/2025 to	01/01/2024 to	
		03/31/2025	03/31/2024	03/31/2025	03/31/2024	
Cash flow from operating activities						
Profit before income and social taxes		213,933	168,407	258,556	208,406	
Adjustments for:						
Depreciation and amortization	13/ 14	54,767	47,893	85,427	73,375	
Share-based payments transactions (Gain) Losses on write-off/ sale of property, plant and equipment and	24	12,431	19,422	12,431	26,045	
intangible assets		2,432	(402)	2,295	(564)	
Impairment loss on trade and other receivables	7	8,843	5,816	14,576	13,237	
Share of profit/ (losses) of equity-accounted investees	12	(62,281)	(33,830)	(2,974)	4,261	
Provision for contingencies	20	13,297	(121)	13,470		
(Reversion) provision on other obligations and others		(2,318)	-	11,169	14,035	
Interest and monetary variations and exchange variations differences,		61,643	58,200	69,317	76,753	
net		302,747	265,385	464,267	415,977	
Changes in operating assets and liabilities		502,747	205,505	404,207	415,977	
Trade and other receivables		(73,178)	(31,727)	(97,980)	(48,249)	
Recoverable taxes		(21,646)	730	(23,292)		
Judicial deposits		(2,915)	1,458	(3,637)	1,384	
Other assets		(13,704)	(25,635)	(24,260)	(34,053)	
Labor liabilities		417	(7,166)	14,907	7,346	
Trade and other payables		12,485	6,023	20,763	13,738	
Commissions payable Taxes and contributions payable		(9,054) 13,771	(3,142)	(8,291) 9,010		
Other liabilities		(869)	(7,550) (2,734)	(900)	(7,832) (7,043)	
Cash generated from operating activities		208,054	195,642	350,587	334,611	
Interest paid		(79,277)	(97,456)	(80,231)	(97,810)	
Tax paid		(39,065)	(22,159)	(73,808)	(53,870)	
Net cash from operating activities		89,712	76,027	196,548	182,931	
Cash flow (used in)/ generated by investing activities						
Capital increase in subsidiaries/ associates	12.2	(3,146)	(11,365)	-	-	
Acquisition of property, plant and equipment	13	(47,123)	(19,354)	(51,840)	(23,469)	
Acquisition of intangible assets	14	(19,336)	(33,774)	(22,318)	(36,152)	
Franchises loan		1,330	3,585	2,916		
Acquisitions of subsidiaries, net of cash acquired		-	-	-	(570,907)	
Payments from acquisitions of subsidiaries Proceeds from sale of subsidiaries, net of cash		-	-	(87,484)	, ,	
Proceeds from sale of property, plant and equipment and intangibles		1,002	21,144 6,796	- 1,442	21,144 7,021	
Fundo CVC investment		(21,389)	(26,010)	(21,389)	(26,010)	
Cash (used in)/ generated from RJ Participações		(21,000)	(20,010)	(1,619)	1,300	
Net cash used in investing activities		(88,662)	(58,978)	(180,292)	(649,129)	
Cook flow (wood in the) (repeated by financian activities						
Cash flow (used in the) /generated by financing activities			(32,083)		(35 708)	
Payment of principal of loans Payment of principal of lease liabilities		- (12,445)	(12,554)	- (15,378)	(35,708) (15,049)	
Receivables from related companies		(12,443) (23)	(12,334)	(10,070)	(10,040)	
Repurchase of shares		(_0)	(64,091)	-	(64,091)	
Net cash used in the financing activities		(12,468)	(109,705)	(15,378)	(114,848)	
Net (Decrease) in cash and cash equivalents		(11,418)	(92,656)	878	(581,046)	
Cash and cash equivalents at beginning of the period		991,050	1,466,321	1,942,162		
Cash and cash equivalents at the end of the period		979,632	1,373,665	1,943,040	2,548,116	

TOTVS S.A. Condensed Individual and Consolidated Statements of Value Added For the three-month ended March 31, 2025 and 2024

(In thousands of Reais)

	Indiv	Individual		Consolidated	
	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	
1 – REVENUES	1,004,526	884,356	1,593,951	1,389,126	
1.1 Revenues of contract with customer	1,014,214		1,626,996		
1.2 Other revenue	(845)		(18,469)		
1.3 Impairment loss on trade and other receivables (recording)	(8,843)		(14,576)		
2 - RAW MATERIALS ACQUIRED FROM THIRD-PARTIES (including ICMS and IPI taxes)	(276,225)	(242,749)	(389,887)	(341,439)	
2.1 Cost of goods and services sold	(31,040)	(41,614)	(37,999)	(48,187)	
2.2 Materials, energy, outsourced services and other	(245,336)	(200,589)	(352,039)	(281,694)	
2.3 Loss of active amounts	-	-	-	(11,012)	
2.4 Other	151	(546)	151	(546)	
3 - GROSS VALUE ADDED (1+2)	728,301	641,607	1,204,064	1,047,687	
4 - DEPRECIATION AND AMORTIZATION	(54,767)	(47,893)	(85,427)	(73,375)	
5 - NET VALUE ADDED PRODUCED BY THE COMPANY (3+4)	673,534	593,714	1,118,637	974,312	
6 - VALUE ADDED RECEIVED THROUGH TRANSFERS	92,623	75,578	68,674	84,672	
6.1 Share of profit/ (losses) of equity-accounted investees	62,281	33,830	2,974	(4,261)	
6.2 Finance income	30,342	41,748	65,700	88,933	
7 - TOTAL VALUE ADDED TO DISTRIBUTE (5+6)	766,157	669,292	1,187,311	1,058,984	
8 - VALUE ADDED DISTRIBUTION	766,157	669,292	1,187,311	1,058,984	
8.1 Personnel	345,788	319,610	619,880	569,911	
8.1.1 Direct Compensation	281,742	263,044	509,800	473,464	
8.1.2 Benefits	42,145	37,658	71,491	62,135	
8.1.3 FGTS (Unemployment fund)	21,901	18,908	38,589	34,312	
8.2 Taxes and contributions	157,543		281,029	263,813	
8.2.1 Federal	130,599	132,843	238,834	226,640	
8.2.2 State	32	8	934	711	
8.2.3 Local	26,912	23,414	41,261	36,462	
8.3 Capital remuneration from third parties	68,179		85,807	95,889	
8.3.1 Interest	68,187	66,500	85,052	93,628	
8.3.2 Rents	(8)		755	2,261	
8.4 Equity remuneration	194,647	126,649	200,595	129,371	
8.4.1 Interest on shareholders' equity	82,026		82,026	-	
8.4.3 Retained profit for the period	112,621	126,649	112,621	126,649	
8.4.4 Non-controlling interest in retained profits	-	-	5,948	2,722	

TOTVS S.A. Notes to the Condensed Individual and Consolidated Interim Financial Statements

(In thousands of Reais, unless otherwise stated)

1. Operational context

1.1 Reporting entity

TOTVS S.A. ("TOTVS", "Company" or "Individual") is a publicly held corporation headquartered at Av. Braz Leme, 1.000, in the city and state of São Paulo, whose shares are traded on the Novo Mercado of B3 S.A. – Brasil, Bolsa, Balcão ("B3"), under the code TOTS3.

1.2 Operations

The Company's business purpose is to provide business solutions for companies of all sizes, through the development and sale of management software, productivity platforms, collaboration, and data intelligence, digital marketing as well as the provision of implementation, consulting, advisory, maintenance services, e-commerce and mobility. The solutions developed by the Company and its subsidiaries are segmented by the diverse economic industry, resulting in greater importance of these solutions for our clients' business.

The Company, through its Joint Venture TOTVS Techfin, provides financial services, issuance and credit card management business, including credit analysis and intermediation of financing requests in its businesses, with a light and smart business model, that unites data science, integration with ERPs and wide distribution, in addition to access to efficient funding to support the expansion of the operation.

2. Basis of preparation and presentation of the interim financial information

2.1. Statement of compliance

The condensed individual and consolidated interim financial statements were prepared and are presented in accordance with the accounting practices adopted in Brazil, which comprise the rules issued by the Brazilian Securities and Exchange Commission (CVM), Brazil's Financial Accounting Standards Board (CPC) pronouncements guidance and interpretations and by the arrangements contained in the statutory law (Lei das Sociedades por Ações), which are in conformity with international accounting standards ("IFRS Accounting Standards"), issued by the International Accounting Standards Board (IASB).

All significant information in the condensed individual and consolidated interim financial statements, and solely such information, is disclosed and corresponds to that used by the Management of the Company and its subsidiaries.

2.2. Basis of presentation

All amounts presented in this condensed individual and consolidated interim financial statements are expressed in thousands of Reais, unless otherwise indicated.

The condensed individual and consolidated Interim Financial Statements were approved at the Board of Directors' Meeting held on April 30, 2025, after a recommendation by the Audit Committee at a meeting held on April 28, 2025.

The main material accounting policies adopted in preparing this condensed individual and consolidated interim financial statements have been consistently applied to the previous periods presented.

Accounting judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events, considered reasonable under the circumstances, and are consistent with the information disclosed in note 3 of the financial statements of December 31, 2024.

This condensed individual and consolidated interim financial statements does not include all the requirements for annual or complete financial statements, and therefore should be read together with the complete financial statements of the Company and its subsidiaries for the year ended December 31, 2024.

2.3. Basis of preparation

The condensed individual and consolidated Interim financial statements were prepared using historical cost as base value, except for the valuation of certain assets and liabilities, such as business combinations and financial instruments, which were measured at fair value.

- I. Condensed individual and consolidated interim financial statements: The condensed individual and consolidated interim financial statements were prepared in accordance with CPC 21 (R1) and IAS 34, applicable to the preparation of interim financial information, and are present in accordance to the accounting practices adopted in Brazil, which comprises the standards issued by the CVM and pronouncements, guidance and interpretations of the Accounting Pronouncements Committee (CPC) and by the arrangements contained in the statutory law (Lei das Sociedades por Ações), which are in conformity with the international accounting standards and procedures ("IFRS Accounting Standards"), issued by the International Accounting Standards Board (IASB).
- II. **Changes in accounting policies and disclosures:** new standards, amendments and interpretations of standards were issued by the IASB and CPC, effective from January 1st, 2025, however, in Management's opinion, there are no significant impact on condensed individual and consolidated interim financial statements, disclosed by the Company and its subsidiaries.

2.4. Consolidation basis

The condensed individual and consolidated interim financial statements include the operations of the Company and the following subsidiaries, whose percentages of the interests at the reporting date are summarized as follow:

				% Int	% Interest	
Corporate Names	Head office	Interest	Main activity	3/31/2025	12/31/2024	
Soluções em Software e Serviços TTS Ltda. ("TTS")	BRA	Direct	Software operation	100.00%	100.00%	
TOTVS Tecnologia em Software de Gestão Ltda. ("TOTVS Gestão")	BRA	Direct	Software operation	100.00%	100.00%	
VarejOnline Tecnologia e Informática Ltda. ("VarejOnline")	BRA	Indirect	Software operation	100.00%	100.00%	
Feedz Tecnologia S.A. ("Feedz") (i)	BRA	Indirect	Software operation	100.00%	60.00%	
TOTVS Argentina S.A. ("TOTVS Argentina")	ARG	Direct	Software operation	100.00%	100.00%	
TOTVS México S.A. ("TOTVS México")	MEX	Direct	Software operation	100.00%	100.00%	
TOTVS Colômbia SAS ("TOTVS Colômbia")	COL	Indirect	Software operation	100.00%	100.00%	
TOTVS Incorporation ("TOTVS Inc.")	EUA	Direct	Software operation	100.00%	100.00%	
Dimensa S.A. ("Dimensa")	BRA	Direct	Software operation	62.50%	62.50%	
Quiver Desenvolvimento e Tecnologia Ltda. ("Quiver Desenvolvimento")	BRA	Indirect	Software operation	62.50%	62.50%	
Quiver Soluções de Tecnologia Ltda. ("Quiver Soluções")	BRA	Indirect	Software operation	62.50%	62.50%	
RBM Web - Sistemas Inteligentes LTDA ("RBM Web")	BRA	Indirect	Software operation	62.50%	62.50%	
TOTVS Serviços de Desenvolvimento e Consultoria em Tecnologia da Informação Ltda. ("Eleve")	BRA	Direct	Software operation	100.00%	100.00%	
Datasul S.A. de CV. ("Datasul México")	MEX	Direct	Software operation	100.00%	100.00%	
TOTVS Hospitality Ltda. ("TOTVS Hospitality")	BRA	Direct	Software operation	74.50%	74.50%	
TOTVS Hospitality Technology Argentina S.A (former CM Soluciones Informatica S.A.) ("TOTVS Hospitality Argentina")	ARG	Indirect	Software operation	100.00%	100.00%	
TOTVS Reservas Ltda. ("TOTVS Reservas")	BRA	Indirect	Software operation	100.00%	100.00%	
TOTVS Large Enterprise Tecnologia S.A. ("TOTVS Large")	BRA	Direct	Software operation	100.00%	100.00%	
Lexos Solução em Tecnologia Ltda. ("Lexos")	BRA	Indirect	Software operation	100.00%	100.00%	
RJ Participações S.A. ("RJ Participações") (ii)	BRA	Indirect	Holding - participation in other companies	80.00%	80.00%	
R.J. Consultores en Sistemas de Información S.C. ("RJ México") (ii)	MEX	Indirect	Software operation	80.00%	80.00%	
R.J. Consultores e Informática Ltda. ("RJ Consultores") (ii)	BRA	Indirect	Software operation	80.00%	80.00%	
Wealth Systems Informática Ltda. ("WS")	BRA	Indirect	Software operation	100.00%	100.00%	
CMNet Participações S.A. ("CMNet Participações")	BRA	Indirect	Holding - participation in other companies	100.00%	100.00%	
TOTVS Hospitality Chile SpA ("TOTVS Chile")	CHL	Indirect	Software operation	100.00%	100.00%	

TOTVS Hospitality Ltda. ("TOTVS Hospitality")	BRA	Indirect	Software operation	25.50%	25.50%
RD Gestão e Sistemas S.A. ("RD Station")	BRA	Indirect	Software operation	100.00%	100.00%
Exact Desenvolvimento e Programação de Software Ltda. ("Exact Sales")	BRA	Indirect	Software operation	100.00%	100.00%
DTS Consulting Partner, SA de CV ("Partner")	MEX	Indirect	Software operation	100.00%	100.00%
Bematech Argentina S.A. ("Bematech Argentina")	ARG	Indirect	Software operation	100.00%	100.00%
TOTVS Renda Fixa Crédito Privado Fundo de Investimento em Cotas de Fundos de Investimento ("Fundo Restrito")	BRA	Direct	Restricted Investment Fund	100.00%	100.00%
CV Idexo Fundo de Investimento em Participações Multiestratégia Investimento no Exterior ("Fundo CV Idexo")	BRA	Direct	Equity investment fund	100.00%	100.00%

(i) On March 25, 2025, TOTVS Gestão acquired 40% of remaining interests from Feedz, holding 100% of shares;

(ii) On March 13, 2025, the direct subsidiary TOTVS Large sold the totality of interests in RJ Participações, corresponding to 80% of total ordinary shares. This transaction depends on the approval of competition authorities and the verification of other usual conditions for this type of transaction, according to note 4.

All balances and transactions between subsidiaries were eliminated in the consolidation. Comparing the consolidated profit or loss between 2025 and 2024, must be considered the acquisition date of each subsidiary. Thus, the condensed individual and consolidated interim financial information for the period ended on March 31, 2024 does not include the profit or loss of the acquired subsidiaries Ahgora, Quiver and Varejonline which were included in the consolidation from the date of their respective acquisitions.

3 Business Combination

The acquisitions of the Company and its subsidiaries reinforce the software strategy to develop an ecosystem represented by three business units: (i) Management - ERP, HR systems, vertical solutions and specialized systems which serves 12 sectors of the economy; (ii) RD Station solutions focused on increasing the sales, competitiveness and customer performance, through digital marketing platform, sales/ digital commerce and customer experience; and (iii) Techfin offers credit solutions, payments and personalized financial services, bringing profitability and liquidity for companies.

Follow a summary of the fair value at the acquisition date of the transferred consideration presented above:

		Acquired company in 2024
In thousands of Reais	Note	VarejOnline
Cash payment		40,000
Contingent consideration	19	6,015
Amount withheld	19	7,000
Price adjustment		8,118
Total consideration		61,133

	Acquired company in 2024
Acquisition cash flow analysis	VarejOnline
Cash paid amount	47,000
Net (cash) acquired from subsidiary	(8,129)
Acquisition net cash flow	38,871

Identifiable intangible assets acquired and Goodwill

The following is the information related to identified assets acquired and preliminary liabilities assumed at fair value, goodwill and cost of the interest held that affected the condensed individual and consolidated interim financial statements position as at March 31, 2025:

	Acquired company in 2024			
Preliminary fair value	VarejOnline			
At acquisitions date	12/31/2024			
Current assets	9,038			
Cash and cash equivalents	8,129			
Trade accounts and other receivable	662			
Other current assets	247			
Non-current assets	7,160			
Property, plant and equipment	572			
Software	5,000			
R&D	72			
Trademark	504			
Non-compete	1,012			
Current liabilities	1,933			
Labor liabilities	1,002			
Other liabilities	931			
Net assets and liabilities	14,265			
Cash payment	40,000			
Short-term portion	8,118			
Long-term portion (i)	13,015			
Goodwill	46,868			

(i) Long-term installments were recorded at present value at acquisition date.

The assets and liabilities presented at fair value from the acquired VarejOnline, above, are preliminary and if new information obtained within a period of one year from the acquisition date about facts and circumstances that existed on the acquisition date and indicate adjustments in the amounts mentioned like: intangible assets, respective goodwill and assumed liabilities, or any additional provision that existed at the acquisition date, the acquisition accounting will be revised, as provided in CPC 15/ IFRS 3.

The goodwill of R\$46,868 comprises the value of future economic benefits of synergies arising from the acquisition and align with the strategy of the Company and its subsidiaries.

Contingent considerations were recorded at fair value on the acquisition date and are presented in note 19.

VarejOnline was included in the Management business unit in line with the TOTVS group's strategy and contributed with a net consolidated revenue from services and sales of R\$3,816 and consolidated net profit of R\$335, considering the period after each acquisition date mentioned above.

The transaction cost involving the acquisition of these companies as of March 31, 2025 was R\$727, recognized in consolidated profit or loss as administrative expenses.

4 Sale of RJ Participações

On March 13, 2025, the direct subsidiary TOTVS Large celebrated Agreement for the Sale and Purchase to sell entire shares of its participation, corresponding to 80% of total ordinary shares from RJ Participações to Bus Serviços de Agendamento S.A., by the amount of R\$49,600, subject to adjustments.

The transaction closing depends on the approval of the competition authorities and the verification of other usual conditions for this type of transaction.

We present following the assets and liabilities involved disclosed in segregated lines in the Statement of Financial Position in the period ended on March 31, 2025 and year ended on December 31, 2024 and results from RJ Participações disclosed as "Discontinued Operation" in the Statements of Profit or Loss from the Company on March 31, 2025, in which in accordance with CPC31/ IFRS 5, met the criteria of hold for sale:

	Consolidated		Consolidated
	3/31/2025		3/31/2025
Assets		Liabilities	
Current assets	7,193	Current liabilities	9,617
Cash and cash equivalents	1,360	Labor liabilities	2,364
Trade accounts and other receivable	4,898	Trade and other payable	713
Recoverable taxes	661	Taxes and contributions liabilities	678
Other assets	274	Other liabilities	5,862
Non-current assets	49,649	Non-current liabilities	28
Deferred tax assets	5,626	Other liabilities	28
Property, plant and equipment and Intangible assets	44,023		
Total Assets held for sale	56,842	Total Liabilities held for sale	9.645

	Consolidated			
	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024		
Net revenue	6,728	6,128		
Cost of software	(3,014)	(2,441)		
Gross profit	3,714	3,687		
Operating expenses	(2,974)	(2,917)		
Operating profit	740	770		
Finance income and expenses	(47)	33		
Income tax and social contribution - current/ deferred	(542)	(264)		
Net profit from RJ Group	151	539		
Net (Loss) from Techfin business unit	-	(1,085)		
Net profit/ (loss) from discontinued operation	151	(546)		

(i) Loss of discontinued operation from Techfin business unit in accordance with transaction for joint venture (JV) creation with Itaú Unibanco S.A. occurred on July 31, 2023.

5 Financial instruments and sensitivity analysis of financial assets and liabilities

The Company and its subsidiaries evaluated their financial assets and liabilities based on market values using the information available and the appropriate valuation methodologies.

5.1 Financial instruments by category

The following table compares the financial instruments of the Company and its subsidiaries by class, as presented in the condensed individual and consolidated interim financial statements:

Consolidated	Note	Classification by category	3/31/2025	12/31/2024
Cash and cash equivalents	6	Fair Value through profit or loss	1,917,699	1,900,270
Cash and cash equivalents	6	Amortized cost	25,341	41,892
Escrow account	19	Amortized cost	196,877	202,819
Trade accounts and other receivable	7	Amortized cost	655,595	577,124
Franchises loan	11	Amortized cost	15,052	16,806
Investments at fair value	5.2	Fair Value through profit or loss	193,669	179,830
Financial Instruments assets			3,004,233	2,918,741
Debentures	18	Amortized cost	1,506,885	1,535,131
Trade accounts and other payable (i)		Amortized cost	376,412	282,319
Accounts payable from acquisition of subsidiaries	19	Fair Value through profit or loss	33,279	106,517
Accounts payable from acquisition of subsidiaries	19	Amortized cost	239,258	237,391
Call option of non-controlling interests (ii)	21	Fair Value through profit or loss	454,274	444,771
Other liabilities		Amortized cost	-	21,008
Financial liabilities			2,610,108	2,627,137

(i) Includes "Trade and other payables", "Commissions payable" and " Dividends payable";

(ii) Represents the call option as a result of the transaction involving B3.

The fair value of financial assets and liabilities is included in the amount for which the instrument could be exchanged in a transaction between willing parties, rather than in a forced sale or settlement. The methods and assumptions below were used to estimate fair value:

- Escrow accounts, trade and other receivables, trade and other payables and other short-term liabilities approximate their respective carrying amounts mainly, due to the short-term maturities of these instruments.
- Financial assets at fair value not traded in an active market are estimated using a valuation technique, such as discounted cash flow or multiple revenues, considering the reasonableness of the range of values indicated thereby (note 5.2).
- Loans and debentures are initially recognized at fair value, net of costs incurred in the transaction and are, subsequently, stated at amortized cost. The values recognized of loans and debentures in the condensed individual and consolidated interim financial statements do not differ significantly from their fair values.
- Accounts payable from acquisition of subsidiaries, includes contingent payments relating to business combinations and their fair value is estimated based on the performance of operations applied to the multiples defined in the contract (note 19).

5.2 Investments at fair value

We present, the composition of investments at fair value and respective balances on March 31, 2025 and December 31, 2024:

	Individ	ual	Consol	idated
	3/31/2025 12/31/2024		3/31/2025	12/31/2024
CV Idexo Fundo de Investimento	106,203	85,508	106,203	85,508
GoodData	-	-	87,442	94,298
Other	-	-	24	24
Total	106,203	85,508	193,669	179,830

These investments are private companies which do not have a quoted market price in an active market. The fair value of these investments is measured by commonly used market valuation techniques, such as discounted cash flows or multiples, considering the reasonableness of the estimated range of values. The fair value measurement is the mid-point within the range that best represents the respective fair value.

Follow the detail of each group:

a) CV Idexo Fundo de Investimento em Participações

On March 08, 2022 was constituted the CV Idexo Fundo de Investimento em Participações Multiestratégia Investimento no Exterior, a Corporate Venture Capital (CVC), whose purpose is to invest in startups with high potential of growth and innovation. The Company majority shareholder from the Fund, in which is managed by an independent manager.

b) GoodData

TOTVS' investments in startups are made within a medium-term strategy, with output planned for when the expected financial returns are achieved, and are recognized as financial instruments. Furthermore, this investment is composed by shares with liquidation preference.

5.3 Sensitivity analysis of financial assets and liabilities

The financial instruments of the Company and its subsidiaries are represented by trade and other receivables, trade and other payables, loans and debentures, which are recorded at cost plus income or charges incurred, or at fair value, where applicable, as at March 31, 2025 and December 31, 2024.

The main risks related to the Company's operations are linked to the variation of Brazilian Interbank Deposit Floating Rate (CDI).

a) Financial assets

In order to check the sensitivity of the index in the short-term investments to which the Company and its subsidiaries are exposed to risk in interest rate movement as of March 31, 2025, three different scenarios were defined. Based on projections disclosed by financial institutions, the average rate for CDI is 12.92% per annual, which was defined as a probable scenario (scenario I). Based thereon, variations of 25% (scenario II) and 50% (scenario III) were calculated.

For each of these scenarios the "gross finance income" was estimated, with taxes on

investment returns not included. The reference date for the portfolio was March 31, 2025, with a one-year projection to check the sensitivity of CDI to each scenario.

Operation	Note	Balances on 03/31/2025	Risk	Probable Scenario I	Scenario II	Scenario III
Consolidated financial investments	6	1,929,698	Reduction CDI	12.92%	9.69%	6.46%
Estimated finance income				249,317	186,988	124,658

b) Financial liabilities

To evaluate the sensitivity of the indexes to which the Company and its subsidiaries are exposed when estimating the debts as at March 31, 2025, three different scenarios were created. Based on CDI rates in force on this date, the most probable scenario (scenario I) was determined for 2025 and, from this, variations of 25% (scenario II) and 50% (scenario III) were calculated.

For each scenario, the gross financial expense was calculated, without the related tax impacts and the maturity flow of each contract scheduled for 2025. The reference date used for the debentures was March 31, 2025, projecting the rates for one year and checking their sensitivity in each scenario.

Operation	Note	Balances on 03/31/2025	Risk	Probable Scenario I	Scenario II	Scenario III
Debentures	18	1,506,885	Increase CDI	12.92%	16.15%	19.38%
Estimated finance expense				194,690	243,362	292,034

5.4 Changes in liabilities from financing activities

Liabilities arising from financing activities are liabilities for which cash flows were or will be classified in the individual and consolidated statements of cash flows as cash flows from financing activities.

The following is a breakdown of liabilities arising from financing activities for the three-month period ended on March 31, 2025:

				Non-c			
Consolidated	Note	12/31/2024	Payments of principal and interests (i)	Addition/ Remeasurement (Write off)	Interest incurred	Liability held for sale	3/31/2025
Lease liabilities	17	126,418	(17,649)	11,937	1,759	(32)	122,433
Debentures	18	1,535,131	(28,246)	-	-	-	1,506,885
Dividends and Interest on shareholders' equity payable	23	1,222	-	82,026	-	-	83,248
Total		1,662,771	(45,895)	93,963	1,759	(32)	1,712,566

(i) Includes interest paid allocated in the cash flow from operating activities.

5.5 Financial risk management

The main financial risks to which the Company and its subsidiaries are exposed when conducting their activities are:

a. Liquidity Risk

The Company's and its subsidiaries' liquidity and cash flow are monitored daily by Company Management areas to ensure the generation of cash from operating activities and early fundraising, whenever necessary. The Company and its subsidiaries reinforces its commitment to resource management in order to maintain its schedule of commitments, not giving rise to liquidity risks for the Company and its subsidiaries.

Typically, the Company and its subsidiaries ensure that it have sufficient cash at sight to cover expected operating expenses, including the compliance with financial obligations; which excludes the potential impact of extreme situations that cannot be reasonably foreseen, such as natural disasters. The Company and its subsidiaries have access to a sufficient variety of funding sources, if necessary.

b. Credit risk

Credit risk is the risk that the counterparty in a deal will not fulfill an obligation set forth in a finance instrument or contract with a customer, which would cause a financial loss.

Regarding the credit risk associated with financial institutions, the Company and its subsidiaries distribute this exposure among financial institutions. Financial investments must be made in institutions whose risk rating is equal to or greater than the Sovereign Risk (Brazil Risk) assigned by the rating agencies Standard & Poor's, Moody's or Fitch and in the case of investment in investment funds, the referred classification will be replaced by the classification "Investment Grade", attributed by ANBIMA, whose allocation of resources should be, exclusively, in public titles and/ or private credit bank, in this last case, limited to 15% of Shareholder's equity from the Fund. The amount allocated to each issuer, except Union/ Federal Government Bonds, cannot exceed 30% of the total balances in current accounts plus financial investments, and also not correspond to more than 5% of the shareholders' equity of the issuer or investment fund.

The exposure of the Company and its subsidiaries to credit risk is also influenced also by the individual characteristics of each customer. The Company and its subsidiaries establish a credit policy whereby every new customer has its credit capacity individually analyzed prior to the standard payment terms and conditions.

For the trade and other receivables from software operation of the Company and its subsidiaries, it has a very diversified customer portfolio with low concentration level and establishes an estimate of the provision for losses that represents its estimate of losses incurred in relation to trade and other receivables. The main component of this allowance is specific and related to significant individual risks.

c. Market risk

<u>Interest rate and inflation risk</u>: interest rate risk arises from the portion of the debt and financial investments related to CDI, which can adversely affect the finance income or expenses in the event of unfavorable changes in the interest rate and inflation.

<u>Exchange rate risk</u>: this risk arises from the possibility of losses due to currency rate fluctuations that could increase the liabilities resulting from foreign currency purchase commitments or that could reduce the assets resulting from trade and other receivables in foreign currency.

Certain subsidiaries have international operations and are exposed to exchange risk arising from exposures in some currencies, such as the U.S. Dollar (USD), Argentinean Peso (ARS), Mexican Peso (MXN), Chilean Peso (CLP) and Colombian Peso (COP).

The Company and its subsidiaries ensure that its net exposure is maintained at an acceptable level in accordance with the policies and limits defined by Management and the economics and political factors in each of these companies, being the position in the period ended on March 31, 2025 the balance of assets exceeds the negative balances from liabilities exposed, as follows:

3/31/2025						
Company	Trade and other payables	Cash and cash equivalents	Trade and other receivables	Other assets (i)	Net exposure	Currency exposure
CMNet Participações	(25)	470	(1)	12	456	ARS
Hospitality Argentina	(178)	982	(34)	8	777	Peso (ARS)
TOTVS S.A.	(101)	102	2,731	-	2,732	USD
TOTVS México	(783)	-	4,919	-	4,136	Peso (MXN)
TOTVS Argentina	(867)	-	655	-	(212)	Peso (ARS)
TOTVS Colômbia	(1,016)	-	3,928	-	2,912	Peso (COP)
TOTVS Incorporation (Labs)	(246)	-	-	87,442	87,196	USD
Other	(1)	-	197	-	196	
Total	(3,217)	1,554	12,394	87,461	98,192	

(i) Includes in the column "Other assets" the amount of R\$87,442 on March 31, 2025 (R\$94,298 on December 31, 2024) regarding to financial investments described in note 5.2.

d. Derivatives

The Company and its subsidiaries did not maintain financial derivative transactions in the reported periods, except by the investment fund described in note 6.

5.6 Capital management

The capital management of the Company is intended to ensure a strong credit rating with institutions and an optimal capital ratio in order to drive the businesses of the Company and maximize value for shareholders.

The Company and its subsidiaries control its capital structure by adjusting and adapting to current economic conditions. To maintain this structure, the Company and its subsidiaries may pay dividends, repurchase shares, take out new loans and issue debentures.

The Company and its subsidiaries compose the net debt structure including loans, debentures and acquisition payable from subsidiaries, less the balance of cash and cash equivalents and escrow account.

		Individual		Consolidated	
	Note	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Debentures	18	1,506,885	1,535,131	1,506,885	1,535,131
Accounts payable from acquisition of subsidiaries	19	7,870	7,643	272,537	343,908
(-) Cash and cash equivalents	6	(979,632)	(991,050)	(1,943,040)	(1,942,162)
(-) Escrow account	19	(7,781)	(7,554)	(196,877)	(202,819)
Net debt/ (cash)		527,342	544,170	(360,495)	(265,942)
Shareholders' equity		4,799,781	4,681,352	4,799,781	4,681,352
Non-controlling interests		-	-	311,717	305,769
Shareholders' equity and net debt		5,327,123	5,225,522	4,751,003	4,721,179

6 Cash and cash equivalents

Cash and cash equivalents are maintained for meeting short-term cash requirements and for strategic investment or other purposes of the Company and its subsidiaries, and are redeemable within 90 days from the date of the respective transaction and subject to a minimal risk of change of its value.

	Indiv	ridual	Conso	onsolidated		
	3/31/2025	12/31/2024	3/31/2025	12/31/2024		
Cash and banks	549	343	13,342	21,285		
Cash equivalents	979,083	990,707	1,929,698	1,920,877		
Investment fund	967,803	979,827	1,917,699	1,900,270		
CDB	10,080	10,880	10,129	19,762		
Others	1,200	-	1,870	845		
	979,632	991,050	1,943,040	1,942,162		

The Company and its subsidiaries have financial investment policies, which establish that the investments focus on low risk securities and investments in top-tier financial institutions.

The Company and its subsidiaries concentrate its investments in an exclusive investment fund. The fund is composed of investment fund shares whose portfolio is made up of highly-liquid fixed-income assets. The eligible assets in the portfolio structure are mainly government debt securities, which present low credit risk and volatility. The investments of the Company and its subsidiaries are substantially remunerated by reference to the CDI variation, which averaged 100.71% of the CDI for the period ended on March 31, 2025 (100.28% as of December 31, 2024).

Following is the breakdown of the exclusive investment fund portfolio:

	3/31/2025	12/31/2024
Post interest		
Cash and CPR (i)	50.66%	51.87%
Private credit	5.48%	5.46%
Public titles	43.62%	42.35%
Derivatives	0.23%	0.32%
Pre interest		
Private credit	0.24%	0.32%
Derivatives	-0.23%	-0.32%
Total	100.00%	100.00%

(i) CPR: committed operation backed by public securities.

7 Trade accounts and other receivable

Trade accounts and other receivable amounts in the domestic and foreign market are as follows:

	Individual		Consolidated	
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Domestic market	482,790	410,663	713,035	623,000
Foreign market	3,409	1,962	15,666	16,474
Trade of domestic and foreign market	486,199	412,625	728,701	639,474
(-) Impairment loss on trade and other receivables	(45,852)	(36,613)	(73,106)	(62,350)
Total trade accounts and other receivable	440,347	376,012	655,595	577,124
Current assets	430,267	366,378	641,103	563,328
Non-current assets (i)	10,080	9,634	14,492	13,796

(i) Long-term trade accounts and other receivable refer basically to the sale of software licenses, software implementation and customization services, and are presented net of adjustment to present value.

Changes in the impairment loss on trade accounts and other receivable are as follows:

	Individual	Consolidated
	3/31/2025	
Opening balance	36,613	62,350
Additional allowance	8,843	14,576
Write-off of impairment loss	396	(3,262)
Acquisition of subsidiaries	-	512
Assets held for sale	-	(912)
Exchange variation	-	(158)
Ending balance	45,852	73,106

7.1 Aging list of domestic and foreign market

Aging list of amounts trade accounts and other receivable at March 31, 2025 and December 31, 2024, are as follows:

,	Individual		Consolidated	
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Falling due	331,738	277,607	480,262	417,839
Unbilled	72,627	64,505	109,445	103,317
Overdue				
1 to 30 days	18,310	20,039	36,482	32,939
31 to 60 days	9,285	7,381	17,149	11,912
61 to 90 days	5,096	4,856	8,499	9,810
91 to 180 days	13,518	9,315	20,950	16,297
181 to 360 days	15,542	12,149	21,132	22,032
More than 361 days	20,083	16,773	34,782	25,328
Gross trade and other receivables	486,199	412,625	728,701	639,474
(-) Impairment loss on trade and other receivables	(45,852)	(36,613)	(73,106)	(62,350)
Net trade and other receivables	440,347	376,012	655,595	577,124

Management believes that the risk related to software trade accounts and other receivables in general is mitigated by the fact that the customer portfolio of the Company and its subsidiaries

are diluted in quantity and also throughout various operating segments. In general, the Company and its subsidiaries do not require any guarantee on installment sales.

8 **Recoverable taxes**

The amounts of recoverable taxes for the three-month period ended on March 31, 2024 and year ended on December 31, 2024 are as follows:

	Indiv	ridual	Consolidated		
	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Income tax to offset (i)	48,519	31,528	61,819	48,178	
Social contribution tax to offset (i)	20,485	13,200	23,619	19,800	
Others (ii)	9,619	9,424	15,497	15,541	
Current assets	78,623	54,152	100,935	83,519	

(i) Refers to withholding income and social contribution tax credits in the current year and income and social contribution tax credits to offset from previous years, as well as payments of estimated taxes in the current year;(ii) Contemplates extemporaneous credit of PIS and COFINS that are expected to be offset in the next 12 months.

9 Income taxes

Current and deferred income and social contribution taxes were recorded pursuant to the current rates in force. Deferred income and social contribution taxes are calculated on accumulated tax losses and social contribution negative basis, respectively, as well as temporary differences.

9.1 Reconciliation of income tax expenses

The reconciliation of expenses calculated by applying the income tax and social contribution rates is as follows:

	Indivi	dual	Consolidated		
	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	
Income before taxes	213,933	168,407	258,556	208,406	
Income tax and social contribution at combined nominal rate of 34%	(72,737)	(57,258)	(87,909)	(70,858)	
Adjustments for the statement of effective rate					
Share of profit/ (losses) of equity-accounted investees	21,928	12,254	1,011	(1,449)	
Law No. 11.196/05 (Incentive for research and development)	5,055	4,388	7,502	6,950	
Interest on shareholders' equity (i)	27,889	-)	27,889	-	
Effect of subsidiaries subject to special rates	-		(2,799)	(7,119)	
Participation of administrators	(1,118)	(495)	(1,230)	(511)	
Workers' Meal Program (PAT)	474	587	983	1,014	
Others	(928)	(688)	(3,559)	(6,516)	
Income tax and social contribution expense	(19,437)	(41,212)	(58,112)	(78,489)	
Current income taxes	(26,365)	(33,256)	(64,210)	(66,445)	
Deferred income taxes	6,928		6,098	(12,044)	
Effective rate	9.1%	24.5%	22.5%	37.7%	

(i) Income tax and social contribution regarding deliberation of interest on shareholders' equity on March 18, 2025, in

accordance to note 23.

9.2 Breakdown of deferred income tax and social contribution

	Individual		Consol	lidated	
	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Income tax losses	-	-	72,369	68,149	
Deriving from temporary differences:					
Difference between tax and accounting bases of goodwill (i)	30,465	29,887	140,077	144,247	
Tax benefit from goodwill amortization	(111,503)	(111,289)	(265,217)	(257,538)	
Provision for commissions	8,107	11,618	11,993	15,677	
Deferred income or revenues and/or to be invoice	(1,741)	1,457	5,241	6,868	
Impairment loss on trade and other receivables	15,590	12,448	22,817	19,424	
Provision for contingencies and other obligations	30,921	28,682	37,826	36,058	
Provision for trade and other payables	34,398	28,775	43,435	37,074	
Provision for share-based payments	54,434	46,665	66,503	57,493	
Present value adjustment	471	380	58,911	58,419	
Participation in profits and results	8,860	14,909	13,417	21,664	
Others (ii)	18,437	17,979	32,854	32,236	
Net deferred income and social contribution taxes	88,439	81,511	240,226	239,771	
Deferred tax assets	88,439	81,511	256,100	253,511	
Deferred tax liabilities (iii)	-	-	15,874	13,740	

(i) Contemplates deferred income tax and social contribution by the fiscal base difference from the subsidiary Tallos, merged by the, also, subsidiary RD Station;

(ii) Contemplates deferred income and social taxes of temporary differences from leases, and others;

(iii) Included in "other liabilities" in the non-current liability.

The Company and its subsidiaries are presenting the deferred income tax and social contribution as net in the non-current asset or non-current liability by legal entity.

On March 31, 2024 there was a deferred tax asset of R\$16,577 (R\$16,526 on December 31, 2024) regarding to the tax loss and negative basis of social contribution, in addition to temporary differences from the subsidiaries Exact and Lexos, which are not reflected in the Statement of Financial Position, given that these companies do not have a historical of taxable profits.

Changes in deferred income taxes are as follows:

	Indiv	Consolidated		
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Opening balance	81,511	87,710	239,771	138,779
Expense in statement of profit or loss	6,928	(6,392)	6,098	100,281
Other comprehensive income	-	193	-	193
Acquisitions of subsidiary	-	-	-	472
Companies sold/ closed (i)	-	-	-	(250)
Assets held for sale (ii)	-	-	(5,643)	90
Others	-	-	-	206
Ending balance	88,439	81,511	240,226	239,771

(i) The amount is regarding VT Comércio, shut down on April 30, 2024;

(ii) Assets held for sale, regarding sale of RJ Participações, in accordance to note 4.

10 Related party balances and transactions

Related-parties transactions are carried out under conditions and prices established by the parties, and balances between the Individual and its subsidiaries are eliminated for purposes of consolidation.

10.1 Trade and other receivables and payable with subsidiaries and joint arrangements

As of March 31, 2025 and December 31, 2024, the main balances of assets and liabilities and revenues and costs on March 31, 2025 and 2024 are as follows:

		3/31/2	01/01/2025 to 03/31/2025			
Company	Trade and other receivables	Other Assets (vi)	Trade and other payables	Other Liabilities	Revenues	Costs
Subsidiaries						
Dimensa (i)	215	5 1,899	632	- 2	7,886	129
Exact	-		238	3 -	-	238
RD Station	315	5 -	64	1 -	810	270
Outros	20	716			136	433
Total transactions with subsidiaries	550	2,615	934	4 -	8,832	1,070
Joint arrangements						
Techfin S.A. (iii)	-	- 5,817			3,065	-
Supplier (iv)	-				673	-
Total transactions with joint arrangements	; .	- 5,817			3,738	-
Total	550	8,432	934	<u> </u>	12,570	1,070

		12/31	01/01/2024 to 03/31/2024			
Company	Trade and other receivables	Other Assets (vi)	Trade and other payables	Other Liabilities	Revenues	Costs
Subsidiaries						
IP (v)	-		-	-	70	9,376
Dimensa (i)	8	3 1,899	812	-	4,402	21
RD Station	456) -	31	-	425	248
Neopenso			-	-	4	925
RJ Consultores	218	- 3	82	-	576	61
Gesplan	-		-	-	323	62
TTS	6	6 122	-	-	-	-
Wealth Systems (ii)			-	-	168	68
TOTVS Large	17		-	33	35	-
Outros	195	5 604	-	-	91	180
Total transactions with subsidiaries	900) 2,625	925	33	6,094	10,941
Joint arrangements						
Techfin S.A. (iii)		- 5,050	-	-	4,561	-
Supplier (iv)	-		-	-	183	-
Total transactions with joint arrangement	S ·	- 5,050	-	-	4,744	-
Total	900) 7,675	925	33	10,838	10,941

(i) Refers to contract of sharing costs and expenses and of partnership for commercialization of solutions from Dimensa;

(ii) Refer to partnership contract between Wealth Systems and TOTVS for the sale of CRM ("Customer Relationship Management") solutions;

(iii) Refer to contract for the sale of Techfin solutions and of sharing costs and expenses;

(iv) Refer to partnership contract between Supplier and TOTVS for the sale of Techfin solutions, software licenses and of sharing costs and expenses;

(v) Refer to the remnants commission amounts from IP and Neopenso acquisitions, previous to the merger date;

(vi) "Other assets" refers to share-based compensation plans.

10.2 Transactions or relationships with shareholders and key Management personnel

		Indiv	idual	Consolidated	
Relationship company	Classification	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024
VIP IV Empreendimentos e Participações (i)	Expense	415	398	415	398
GoodData Corporation (ii)	Expense	2,337	1,837	2,337	1,837
Instituto da Oportunidade Social (IOS) (iii)	Expense	2,116	1,953	2,123	1,962
Shipay Tecnologia S.A. (iv)	Expense	4	-	4	-
Other revenues (v)	Revenue	51	37	59	44

(i) Property lease agreements with companies, in which some of the shareholders are key management members and also hold TOTVS shares, directly or indirectly. All lease agreements with related parties are subject to adjustments by reference to the IGP-M inflation rate, each 12 months;

(ii) Through its subsidiary TOTVS Inc., the Company holds a minority interest in the capital, and representative on the board of GoodData, which represents a related party from TOTVS Group, being this investment classified as fair value through profit or loss as note 4.2. On March 31, 2025, the current contracts are: (i) commercial partnership for distribution of GoodData solutions in the amount of R\$2,145 (R\$1,676 on March 31 2024); and (ii) software licenses contract in the amount of R\$192 (R\$161 on March 31, 2024);

(iii) The Company focuses its strategic social investment on the Instituto da Oportunidade Social (IOS), being the main sponsor of the Institute, which also has the support of other partner companies and government partnerships;

(iv) Partnership contract between TOTVS S.A. and Shipay Tecnologia S.A. for commercialization of "TOTVS Pagamento Digital" solution;

(v) Contracts regarding to the software and cloud services of no representative amounts with related parties.

Some of the Company's shareholders and key management personnel directly or indirectly hold 9.05% of the Company's shares as of March 31, 2025 (9.08% as of December 31, 2024), being the indirect interest held through LC-EH Empreendimentos e Participações S.A..

10.3 Key management personal compensation

Expenses related to the Company's Managers and statutory officers' compensation are summarized as follows:

	Individual and	Individual and Consolidated			
	01/01/2025 to	01/01/2024 to			
	03/31/2025	03/31/2024			
Management compensation					
Salaries, fees and payroll charges	4,321	4,114			
Direct and Indirect benefits (i)	664	628			
Variable bonus	4,780	3,006			
Share-based payments	5,798	7,483			
Total	15,563	15,231			

(i) Includes depreciation expense for vehicles on loan by some Management members.

11 Other assets

Breakdown of other assets at March 31, 2025 and December 31, 2024 are follows:

	Indiv	vidual	Consolidated		
	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Prepaid expenses (i)	199,305	188,945	210,246	200,272	
Franchises Ioan (ii)	2,505	3,159	15,052	16,806	
Advances to employees (iii)	27,694	22,812	46,709	39,776	
Advances to suppliers	6,795	6,244	21,527	15,417	
Dividends receivable (iv)	75,372	75,372	-	-	
Other assets	315	881	7,278	4,826	
Total	311,986	297,413	300,812	277,097	
Current assets	193,800	198,864	165,450	160,575	
Non-current assets	118,186	98,549	135,362	116,522	

(i) Refers to the amounts of taxes paid and renewals of contracts with suppliers referring to expenses that will be incurred during next years;

(ii) Franchise loans are adjusted monthly, most by Interbank Deposit Certificate (CDI);

(iii) Represents advances from vacations and other advances for employees;

(iv) Balance of dividends to receive from the subsidiaries: Dimensa, TTS, TOTVS Gestão and TOTVS Large.

12 Equity-accounted investees

The investments of the Company and its subsidiaries are assessed under the equity method. Breakdown of equity-accounted investees in subsidiaries and joint arrangements is shown follow:

12.1 Equity-accounted investees in subsidiaries and joint arrangements

	Individual		Consol	idated
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Equity-accounted investees in subsidiaries and joint arrangements	4,686,053	4,625,802	324,770	321,796
Appreciation of assets	11,929	14,143	-	-
	4,697,982	4,639,945	324,770	321,796

12.2 Equity-accounted investees changes

Changes in equity-accounted investees for the three-month period ended March 31, 2025 were as follows:

		_		Equity				
	12/31/2024	Additions/ (Reductions)	Equity pick-up	Amortization of PPA (ii)	Discontinued operation (iii)	Total	Foreign exchange/ Inflation (i)	3/31/2025
TOTVS Large	2,516,124	(5,094)	26,127	(2,214)	(151)	23,762	(220)	2,534,572
TOTVS Gestão	256,340	296	24,867		-	24,867	-	281,503
TOTVS Techfin	321,796	-	2,974		-	2,974	-	324,770
TTS	852,972	726	3,469) –	-	3,469	-	857,167
TOTVS Inc.	94,663	3,836	(3,665)) –	-	(3,665)	(6,544)	88,290
TOTVS Hospitality	50,697	-	4,844		-	4,844	(4)	55,537
TOTVS México	12,223	1,448	(1,902)) –	-	(1,902)	(369)	11,400
TOTVS Argentina	15,751	1,817	(2,893)) –	-	(2,893)	(253)	14,422
Dimensa	509,616	-	9,912		-	9,912	-	519,528
Eleve	9,763	117	913		-	913	-	10,793
Total	4,639,945	3,146	64,646	(2,214)	(151)	62,281	(7,390)	4,697,982

(i) Refers to the inflation adjustments of Argentine subsidiaries, in addition to the write-off for Profit or Loss of cumulative translation adjustment from TOTVS Hospitality Argentina in the amount of R\$2,971, due to the change in shareholding control;

(ii) The goodwill and intangibles balances in the value of R\$11,929 (R\$14,143 on December 31, 2024) from TOTVS Large are presented in the investment composition of the individual. The amortization in the three-month period ended on March 31, 2025 and 2024 were R\$2,214;

(iii) Discontinued operation from RJ Participações detailed in note 4.

12.3 Direct subsidiaries and joint arrangements information

	Summarized financial statements as at March 31, 2025							
	Assets	Liabilities	Shareholders' Equity	Net revenue	Profit or loss of the period			
TOTVS Large	2,681,871	159,077	2,522,794	76,268	26,127			
TOTVS Gestão	400,266	118,763	281,503	77,047	24,867			
TOTVS Techfin	671,067	24,221	649,229	3,670	5,949			
TTS	1,045,145	187,978	857,167	98,593	3,469			
TOTVS Inc.	90,101	1,811	88,290	1,122	(3,665)			
TOTVS Hospitality	86,875	12,322	74,553	20,200	6,505			
TOTVS México	21,349	9,949	11,400	9,265	(1,902)			
TOTVS Argentina	30,011	15,589	14,422	18,003	(2,893)			
Dimensa	962,854	131,609	831,245	59,440	15,861			
Eleve	12,467	1,674	10,793	2,664	913			

13 Property, plant and equipment

Property, plant and equipment of the Company and its subsidiaries are booked at the acquisition cost and depreciation of assets is calculated according to the straight-line method, and takes into consideration the estimated useful economic life of assets. The property, plant and equipment of the Company is broken down as follow:

				Individua	1			
	Computers and electronic equipment	Vehicles	Furniture and fixtures	Facilities machinery and equipment	Leasehold mprovements	Rights of use (i)	Others	Total
Cost								
Balances on 12/31/2024	474,353	24,951	27,334	28,865	104,157	304,969	13,692	978,321
Additions	46,573	489	-	4	43	929	14	48,052
Contract remeasurement (iv)	-	-	-	-	-	7,568	-	7,568
Write-offs	(1,249)	(1,165)	(121)	-	-	(4,505)	(446)	(7,486)
Balances on 03/31/2025	519,677	24,275	27,213	28,869	104,200	308,961	13,260	1,026,455
Depreciation	(970 504)	(40 550)	(04 445)	(25.002)	(00.044)	(240.044)	(44,200)	(050,440)
Balances on 12/31/2024	(276,561)	(10,558)			(83,844)	(218,914)	(11,306)	(650,410)
Depreciation for the period (iii) Write-offs	(16,889)	(2,009) 715	. ,	(405)	(2,551)	(11,412)	(627) 354	(34,290)
Balances on 03/31/2025	1,115 (292,335)	(11,852)		(25,487)	(86,395)	4,505 (225,821)	(11,579)	6,809 (677,891)
	(,)	(11,002)	(,)	(_0, .0.)	(00,000)	(,)	(11,010)	(011,001)
Net amount								
Balances on 03/31/2025	227,342	12,423	2,791	3,382	17,805	83,140	1,681	348,564
Balances on 12/31/2024	197,792	14,393	3,189	3,783	20,313	86,055	2,386	327,911
Weighted average annual depreciation rate	19.03%	33.34%	13.01%	11.83%	13.63%	16.29%	49.48%	
Average useful life (years)	4 to 5	3 to 5	8 to 10	8 to 10	5	5	3 to 5	

				Consolid	lated			
	Computers and electronic equipment	Vehicles	Furniture and fixtures	Facilities machinery and equipment	Leasehold improvements	Rights of use (i)	Others	Total
Cost								
Balances on 12/31/2024	539,899	32,510	36,144			365,972		1,163,967
Additions	46,870	1,669	407	345	2,441	4,847	108	56,687
Contract remeasurement (iv)	-	-	-		-	7,365	-	7,365
Transfers	-	-	-	· 11	(11)	-	-	-
Exchange variation (ii)	(547)	(61)	(71)	(11)	(159)	(779)	(35)	(1,663)
Write-offs	(1,395)	(1,541)	(236)		-	(8,735)	(461)	(12,368)
Assets held for sale	(914)	(542)	(78)	(7)	(3)	(243)	(4)	(1,791)
Balances on 03/31/2025	583,913	32,035	36,166	35,453	140,025	368,427	16,178	1,212,197
Depreciation								
Balances on 12/31/2024	(316,964)	(13,404)	(30,205)	(28,976)	(109,817)	(251,902)	(13,484)	(764,752)
Depreciation for the period (iii) (19,376)	(2,514)	(554)	(518)	(3,455)	(14,628)	(830)	(41,875)
Exchange variation (ii)	443	18	71	11	161	450	22	1,176
Write-offs	1,162	894	230	-	-	8,460	366	11,112
Assets held for sale	671	84	58	7	3	209	4	1,036
Balances on 03/31/2025	(334,064)	(14,922)	(30,400)	(29,476)	(113,108)	(257,411)	(13,922)	(793,303)
Balances on 03/31/2025	249,849	17,113	5,766	5,977	26,917	111,016	2,256	418,894
Balances on 12/31/2024	222,935	19,106	5,939	6,139	27,940	114,070	3,086	399,215
Weighted average annual depreciation rate	19.32%	33.25%	11.95%	11.42%	11.73%	16.24%	47.75%	
Average useful life (years)	4 to 5	3 to 5	8 to 10	8 to 10	5	5	3 to 5	

(i) The Company and its subsidiaries applied exceptions to the standard for short-term and low value contracts, recorded in lease expenses, on March 31, 2025, in the amount of R\$8 (R\$268 on March 31, 2024) in Individual and R\$755 (R\$2,304 on March 31, 2024) in Consolidated.

(ii) Refers to the inflation adjustments of Argentina subsidiaries.

(iii) Depreciation and amortization amounts in the Statements of Cash Flows and Statements of Value Added are presented net of PIS/ Cofins credits on depreciation of property, plant and equipment, in the value of R\$1,288 (R\$1,036 on March 31, 2024);

(iv) Contract remeasurement represents the annual update of the leases applied to the right of use real estate's according to the indexes established in the contracts.

Breakdown of right of use for the three-month period ended March 31, 2025 is as follows:

	Consolidated					
	Right to use real estate	Right of use computers and equipment	Total assets			
Balances on 12/31/2024	100,233	13,837	114,070			
Additions	11,282	930	12,212			
Write-offs	(275)	-	(275)			
Amortization	(13,205)	(1,423)	(14,628)			
Interest incurred and exchange variation	(287)	(42)	(329)			
Assets held for sale	(34)	-	(34)			
Balances on 03/31/2025	97,714	13,302	111,016			

14 Intangible assets

Intangible assets and changes in balances of this group are as follows:

	Individual						
	Software	Trademarks & patents	Customer portfolio	R&D (i)	Others (ii)	Goodwill	Total
Cost							
Balances on 12/31/2024	590,391	67,840	323,988	134,486	19,786	292,873	1,429,364
Additions	7,495	_	1,106	10,735	; –	-	19,336
Write-offs	-	-	(276)	(2,679)		-	(2,955)
Balances on 03/31/2025	597,886	67,840	324,818	142,542	19,786	292,873	1,445,745
Amortization							
Balances on 12/31/2024	(467,735)	(63,149)	(272,241)	(32,809)	(19,786)	-	(855,720)
Amortization for the period	(11,310)	-	(6,113)	(4,342)	-	-	(21,765)
Write-offs		-	143	266		-	409
Balances on 03/31/2025	(479,045)	(63,149)	(278,211)	(36,885)	(19,786)	-	(877,076)
Net amount							
Balances on 03/31/2025	118,841	4,691	46,607	105,657		292,873	568,669
Balances on 12/31/2024	122,656	4,691	51,747	101,677	-	292,873	573,644
Weighted average annual amortization rate	23.95%	-	17.98%	20.08%	, –	-	
Average useful life (years)	5 to 10	12.5 to 15	8 to 10	2 to 5	2 to 10	-	

			Conso	lidated			
	Software	Trademarks & patents	Customer portfolio	R&D (i)	Others (ii)	Goodwill	Total
Cost							
Balances on 12/31/2024	989,118	143,707	806,276	167,654	83,627	3,381,795	5,572,177
Additions	7,520	-	1,106	13,692	- 2	-	22,318
Additions due to business combination	79	62	-	(345)) 14	7,264	7,074
Exchange variation (iii)	(54)	-	-	-		-	(54)
Write-offs	-		(276)	(2,677)) -	-	(2,953)
Asset held for sale	(112)	-	-	(895)) -	(43,372)	(44,379)
Balances on 03/31/2025	996,551	143,769	807,106	177,429	83,641	3,345,687	5,554,183
Amortization							
Balances on 12/31/2024	(627,588)	. , ,	(469,830)	(49,692)) (62,397)	-	(1,310,952)
Amortization for the period	(20,105)	(1,541)	(17,229)	(4,772)) (1,193)	-	(44,840)
Additions due to business combination	-	. <u>-</u>	-	(6)) -	-	(6)
Exchange variation (iii)	33	-	-	-		-	33
Write-offs	-		141	266	b –	-	407
Asset held for sale	112		-	895		-	1,007
Balances on 03/31/2025	(647,548)	(102,986)	(486,918)	(53,309)) (63,590)	-	(1,354,351)
Net amount		10 - 0 0					
Balances on 03/31/2025	349,003	,	320,188	124,120	,	3,345,687	4,199,832
Balances on 12/31/2024	361,530	42,262	336,446	117,962	21,230	3,381,795	4,261,225
Weighted average annual amortization rate	13.17%	8.91%	11.71%	24.17%	18.94%		
Average useful life (years)	5 to 10	12.5 to 15	8 to 10	2 to 5	5 2 to 10		

(i) The development capitalization totaled R\$10,735 in the three-month period ended March 31, 2025 (R\$12,166 on March 31, 2024), that majority are related to the strategic plan of the Company and its subsidiaries. R&D amortization starts when development is completed and the asset is available for use or sale;
(ii) Refers to primarily non-compete rights arising from the purchase price allocation from business combinations;
(iii) Refers to the inflation adjustments of Argentina subsidiaries.

Amortization of intangible assets is based on their estimated useful lives. Intangible assets identified, the amounts recognized, and useful lives of assets resulting from a business combination are premised on a technical study by an independent specialist firm.

14.1 Changes in goodwill

The breakdown of goodwill as of March 31, 2025 and December 31, 2024 are as follows:

	12/31/2024	Business combination	Assets held for sale	3/31/2025
Feedz	89,241	-	-	89,241
IP (i)	60,823	-	-	60,823
Ahgora	298,184	-	-	298,184
Quiver (i)	61,398	-	-	61,398
Varejonline	39,604	7,264	-	46,868
Other goodwill	888,597	-	(43,372)	845,225
CGU Management	1,437,847	7,264	(43,372)	1,401,739
CGU Dimensa	118,065	-	-	118,065
CGU RD Station	1,767,586	-	-	1,767,586
CGU Lexos	19,080	-	-	19,080
CGU Exact	39,217	-	-	39,217
Total	3,381,795	7,264	(43,372)	3,345,687

(i) In IP and Quiver, contemplate the goodwill from their subsidiaries.

14.2 Impairment of assets

The Company annually assesses Goodwill impairment test using the "value in use" methodology, through the discounted cash flow model of cash generating units, which represent the tangible and intangible assets used in the development and sale of different solutions for its clients.

In the three-month period ended March 31, 2025, the Management from the Company evaluated assumptions used on December 31, 2024 for the recoverability of its assets and did not identify material evidences that justify the necessity of provision for loss in the condensed individual and consolidated interim financial statements.

15 Labor liabilities

On March 31, 2025 and December 31, 2024, the balances of salaries and charges payable are broken down as follows:

	Individual		Consoli	idated	
	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Labor liabilities					
Salaries payable	39,449	33,758	80,312	71,127	
Vacation payable	109,844	106,590	196,323	191,489	
13th monthly salary payable	19,125	-	36,039	-	
Profit sharing and bonus	28,577	47,125	44,250	70,162	
Withholding Income Tax (IRRF) payable	21,167	27,748	37,319	51,198	
Actuarial liabilities due to health care plan and retirement benefits (i)	3,316	3,178	3,316	3,178	
Others (ii)	6,590	5,866	9,302	8,963	
	228,068	224,265	406,861	396,117	
Payroll liabilities					
FGTS (Unemployment Compensation Fund) payable	5,606	8,201	10,340	15,275	
INSS (Social Security Tax) payable (iii)	13,147	13,938	25,630	27,287	
	18,753	22,139	35,970	42,562	
Total	246,821	246,404	442,831	438,679	

(i) Refers to the actuarial provision for the health care plan of the participants who contributed or still contribute with fixed installments to the plan costing and even salary allowance provided for in union agreements, which the beneficiaries will be entitled after retirement;

(ii) Refers to union contribution and unapproved dispute provision;

(iii) Refers to the Employer's Social Security Contribution (CPP) provision regarding partial Payroll Tax Surcharge on vacation and salary provision.

16 Taxes and contributions liabilities

On March 31, 2025 and December 31, 2024, the balances of taxes and contributions liabilities are broken down as follows:

	Individual		Consoli	dated
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Federal Social Security Tax on Gross Revenue (CPRB) (i)	21,600	23,928	28,854	32,787
Service Tax (ISS) payable	9,272	9,034	14,262	13,935
PIS and COFINS payable	46,439	44,224	62,850	59,298
IRPJ and CSLL payable	-	-	11,142	12,753
Withholding IR and CSLL	1,698	1,478	2,028	1,816
Other taxes	2,120	1,394	2,237	2,061
Total	81,129	80,058	121,373	122,650
Current liabilities Non-current liabilities (ii)	81,129 -	80,058 -	121,373 -	122,612 38

(i) Social security contribution on gross revenue;

(ii) Correspond to the installment payment of federal taxes of the acquired and are inserted in the rubric "other liabilities" in statement of financial position.

17 Lease liabilities

Lease liability, at the commencement date, is measured at the present value of the lease payments that are not paid at that date. The lease payments shall be discounted using the interest rate implicit in the lease.

The lease liabilities transactions are as follows:

		Individual		Consolidated	
	Annual financial charges	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Lease liabilities	(i)	94,143	98,090	122,433	126,418
Current liabilities Non-current liabilities		48,525 45,618	45,663 52,427	60,100 62,333	58,133 68,285

(i) Weighted average nominal interest rate or the lease of real property right of use is 10.10% p.a. and 13.71% p.a. for the lease of the right to use electronic equipment.

Amounts recorded in non-current liabilities as at March 31, 2025 and December 31, 2024 have the following maturity schedule:

	Individual		Consol	idated
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
2026	31,711	40,340	35,796	46,069
2027	10,081	9,070	13,058	11,317
2028	2,404	2,017	5,160	3,954
2029	1,422	1,000	4,001	2,763
2030	-	-	1,612	4,182
2031 onwards		-	2,706	-
Non-current liabilities	45,618	52,427	62,333	68,285

Follow are the breakdown of lease liabilities as of March 31, 2025 and December 31, 2024:

	Individual		Consol	idated
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Opening balance	98,090	178,705	126,418	197,364
Additions/ remeasurement from right of use leases	8,498	1,784	12,212	22,924
Addition due to business combination	-	-	-	9,184
Interest incurred	1,317	6,213	1,759	8,596
Write-offs of right-of-use leases	-	(2,313)	(275)	(2,610)
Liability held for sale	-	-	(32)	(331)
Interest amortization	(1,317)	(6,213)	(2,271)	(7,799)
Principal amortization	(12,445)	(80,086)	(15,378)	(100,910)
Closing balance	94,143	98,090	122,433	126,418

a) Lease liabilities

Lease obligations are guaranteed by chattel mortgage of leased assets. The table as follow shows gross liabilities of finance leases as of March 31, 2025 and December 31, 2024:

1,473,502

1,472,286

	Individual		Consol	idated
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Gross lease liabilities – minimum lease payments				
Less than one year	52,431	49,822	65,512	63,744
More than one year and less than five years	47,591	51,651	63,956	60,602
More than five years	-	3,154	3,228	12,714
	100,022	104,627	132,696	137,060
Future financing charges on finance leases	(5,879)	(6,537)	(10,263)	(10,642)
Present value of lease liabilities	94,143	98,090	122,433	126,418
Current liabilities Non-current liabilities	48,525 45,618	45,663 52,427	60,100 62,333	58,133 68,285

18 Debentures

On July 19, 2024, the Company approved the 5th issue of simple debentures, non-convertible, unsecured debentures, in a single series for public distribution, exclusively destined for professional investors, in the total amount of R\$1,500,000, at face value of R\$1. The Unit Face Value or the Unit Face Value balance, as the case may be, remuneratory interest incurred corresponding to 100.00% of the accumulated variation of the average daily rates of the DI Interbank Deposits – DI, "over extra-group", plus an exponential spread equivalent to 0.95% per year on a 252 Business Day basis.

18.1 Composition

On March 31, 2025 and December 31, 2024, the balances were broken down as follows:

						ual and lidated
Description	Debentures	Unit Price	Annual financial charges	Maturity	3/31/2025	12/31/2024
5th Issue of Debentures - Single Series	1,500,000	1	100% from CDI + Spread 0.95% p.a.	07/19/2031	1,506,885	1,535,131
Current liabilities					33,383	62,845

Non-current liabilities

18.2 Changes

	Indiv	vidual	Conso	lidated
	3/31/2025	12/31/2024	3/31/2025	12/31/2024
Opening Balance	1,535,131	1,546,703	1,535,131	1,546,703
Business combinations	-	-		- 5,401
Issuance of debentures	-	1,500,000		- 1,500,000
(-) Funding costs	-	(25,018)		- (25,018)
Interest incurred	49,714	183,118	49,714	183,118
(-) Interest amortization	(77,960)	(169,672)	(77,960)) (170,073)
(-) Principal payment	-	(1,500,000)		- (1,505,000)
Ending balance	1,506,885	1,535,131	1,506,885	5 1,535,131

	Individual and C	onsolidated
	3/31/2025	12/31/2024
Maturity		
2028	361,263	360,047
2029	370,015	370,015
2030	369,955	369,955
2031	372,269	372,269
Non-current liabilities	1,473,502	1,472,286

The maturities of redemption in non-current liabilities are presented as follows:

18.3 Covenants

The debentures have redeemed in advance clauses ("covenants") normally applicable to these types of operations related to compliance with economic-financial ratios. The financial index applied to this deed derives from the coefficient of dividing the net debt by the Adjusted EBITDA, which must be equal to or less than 4 times. This indicator does not consider for the debt and EBITDA, the effects arising from IFRS 16, as well as the liabilities, EBITDA and cash and cash equivalents from TOTVS Techfin S.A. and its subsidiaries are not being considered.

These restrictive clauses (not reviewed by the independent auditors), have been complied with and do not limit the ability to conduct the normal course of operations.

19 Accounts payable from acquisition of subsidiaries

Accounts payable from the acquisitions of subsidiaries refer to amounts due to the previous shareholders of the acquired companies, with payment in installments or guarantees given. These amounts are recorded in current and non-current liabilities, as follows:

			Individ	dual		
		3/31/2025		12/31/2024		
	Contingent payments	Other amounts payable	Total	Contingent payments	Other amounts payable	Total
Datasul MG		6,964	6,964	-	6,761	6,761
Seventeen	-	336	336	-	329	329
Other	-	570	570	-	553	553
Total	-	7,870	7,870	-	7,643	7,643
Current liabilities	-	7,870	7,870	-	7,643	7,643

	Consolidated						
		3/31/2025		12/31/2024			
	Contingent payments	Other amounts payable	Total	Contingent payments	Other amounts payable	Total	
RD Station	-	31,804	31,804	-	30,891	30,891	
Feedz (i)	-	8,751	8,751	72,044	8,498	80,542	
Quiver	27,073	13,920	40,993	23,300	16,297	39,597	
Supplier	-	21,243	21,243	-	20,866	20,866	
IP	-	34,436	34,436	-	39,657	39,657	
Exact	-	5,377	5,377	-	5,192	5,192	
Vadu	-	19,452	19,452	-	19,060	19,060	
TRS	-	21,722	21,722	-	21,205	21,205	
Ahgora	-	18,184	18,184	-	17,989	17,989	
Varejonline	6,206	15,331	21,537	6,015	9,000	15,015	
Mobile2you	-	10,150	10,150	-	9,948	9,948	
Gesplan	-	5,704	5,704	-	5,592	5,592	
Other	-	33,184	33,184	5,158	33,196	38,354	
Total	33,279	239,258	272,537	106,517	237,391	343,908	
Current liabilities	11,887	34,461	46,348	87,230	28,429	115,659	
Non-current liabilities	21,392	204,797	226,189	19,287	208,962	228,249	

(i) On March 25, 2025, TOTVS Gestão acquired 40% of remaining interests from Feedz, holding 100% of shares, as mentioned in note 2.4.

The installments recorded in the non-current liabilities have maturity as shown below:

	Consolidated			
<u>Year</u>	3/31/2025	12/31/2024		
2026	33,408	31,881		
2027	47,696	45,954		
2028 onwards	145,085	150,414		
Non-current liabilities	226,189	228,249		

Following we present the retained amounts of accounts payable from acquisition of subsidiaries on March 31, 2025 and December 31, 2024, which are updated by the CDI (see note 6) until the release schedule or its offset as defined in the contract:

	Indivi	dual	Consolidated		
	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Escrow account - current	7,781	7,554	14,339	13,974	
Escrow account - non-current	-	-	182,538	188,845	
Total	7,781	7,554	196,877	202,819	

20 Provision for contingencies

The Company and its subsidiaries, in the ordinary course of their operations, are parties to various legal proceedings relating to tax, social security, labor and civil matters. The Management, supported by its legal counsel and analysis of judicial proceedings pending judgment, constituted provision at an amount considered sufficient to cover probable losses in the outcome of ongoing lawsuits. The provisioned amount reflects the best current estimate of the Company's Management and its subsidiaries.

The amount of constituted provisions as at March 31, 2025 and December 31, 2024 are as follows:

	Indiv	idual	Consolidated		
	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Tax	6,739	6,672	9,511	9,397	
Labor	42,372	46,252	56,753	62,427	
Civil	41,832	31,434	44,989	34,448	
	90,943	84,358	111,253	106,272	

a) Changes in provisions

Changes in provisions for the three-month period ended May 31, 2025 are as follows:

	Individual			Consolidated				
	Тах	Labor	Civil	Total	Tax	Labor	Civil	Total
Balances on 12/31/2024	6,672	46,252	31,434	84,358	9,397	62,427	34,448	106,272
(+) Additional provision	-	3,895	10,874	14,769	-	4,241	11,098	15,339
(+) Monetary adjustment	67	1,045	1,349	2,461	114	1,269	1,438	2,821
(-) Reversal of provision	-	(328)	(1,144)	(1,472)	-	(631)	(1,238)	(1,869)
(-) Write-off due to payment	-	(8,492)	(681)	(9,173)	-	(10,553)	(757)	(11,310)
Balances on 03/31/2025	6,739	42,372	41,832	90,943	9,511	56,753	44,989	111,253

The provisions reflect Management's best current estimate, and its continuous review is the result of monitoring and risk control from TOTVS. The provision is based on updated information from external counsel, validated by the legal of the Company and its subsidiaries, and experience acquired related to the outcomes of previous legal proceedings in which the Company and its subsidiaries were defendants.

Further information regarding other significant ongoing lawsuits is provided in Note 20 to the financial statements as of December 31, 2024.

b) Judicial deposits

Judicial deposits linked or not to the provision for contingencies, are stated as follow and are recorded under non-current assets:

	Individual			Consolidated				
-	Tax	Labor	Civil	Total	Tax	Labor	Civil	Total
Balances on 12/31/2024	14,881	3,739	6,676	25,296	16,193	4,706	7,474	28,373
(+) Addition in guarantees	-	-	3,074	3,074	-	19	3,791	3,810
(+) Monetary adjustment	250	55	113	418	270	61	121	452
(-) Write-off for loss	-	(38)	-	(38)	-	(51)	-	(51)
(-) Reversion by devolution	-	(102)	(57)	(159)	-	(116)	(57)	(173)
Balances on 03/31/2025	15,131	3,654	9,806	28,591	16,463	4,619	11,329	32,411

20.1 Contingent Liabilities

The Company and its subsidiaries are parties to other lawsuits whose risk of loss, according to evaluation of legal advisors, validated by internal legal and Company Management, are classified as possible losses and no provision was recognized, as follows:

	Indiv	idual	Consolidated		
Nature	3/31/2025	12/31/2024	3/31/2025	12/31/2024	
Tax	158,953	156,284	204,657	208,652	
Labor	43,114	55,764	63,619	82,209	
Civil	178,667	178,098	206,251	207,994	
	380,734	390,146	474,527	498,855	

The breakdown of significant ongoing lawsuits are detailed in Note 20.2 to the financial statements for the year ended December 31, 2024.

21 Call option of non-controlling interests

It is regarding the call option by the Company and put option from B3 - Brasil, Bolsa, Balcão referent to minority interest of 37,5% from the subsidiary Dimensa S.A. on March 31, 2025 in the amount of R\$454,274 (R\$444,771 on December 31, 2024). The term for exercising this option will be between the 3rd and 6th year after the closing of the transaction, which includes the periods from October 2024 to September 2027.

	Individual and
	Consolidated
Balance on December 31, 2024	444,771
Present value adjustment	9,503
Balance on March 31, 2025	454,274

22 Shareholders' equity

a) Share Capital

As at March 31, 2025 and December 31, 2024, the Company's share capital was composed of 599,401,581 registered common shares issued and fully paid, with no par value, as follows:

	3/31/2025		12/31/20	24
Shareholder	Shares	%	Shares	%
LC EH Participações e Empreendimentos S.A.	50,682,639	8.46%	50,682,639	8.46%
Canada Pension Plan	32,754,201	5.46%	32,754,201	5.46%
BlackRock Inc.	31,632,336	5.28%	31,632,336	5.28%
Laércio José de Lucena Cosentino	1,050,306	0.18%	1,050,306	0.18%
CSHG Senta Pua Fia	144,800	0.02%	144,800	0.02%
Other	469,644,422	78.35%	469,624,978	78.35%
Outstanding shares	585,908,704	97.75%	585,889,260	97.75%
Treasury shares	13,492,877	2.25%	13,512,321	2.25%
Total in units	599,401,581	100.00%	599,401,581	100.00%

b) Capital reserves

The balance of capital reserves at March 31, 2025 and December 31, 2024 was broken down as follows:

	3/31/2025	12/31/2024
Goodwill reserve (i)	665,676	665,676
Premium on acquisition of non-controlling interests	(24,323)	(24,323)
Debentures converted into shares	44,629	44,629
Share-based compensation plan	(313,243)	(325,937)
Share issue expenses	(69,396)	(69,396)
Dilution of interest	352,540	352,540
Call option of non-controlling interests	(361,388)	(361,388)
	294,495	281,801

(i) Goodwill reserve is composed of R\$31,557 regarding to capital increase occurred in 2005 and R\$67,703 regarding corporate structure changes with Bematech. In 2019 it had an increase of goodwill reserve of R\$725,220 regarding to the amount of capital increase to capital reserve. In 2022, in accordance with the guidance Brazilian SEC (CVM 78/2022) was constituted a provision for Supplier goodwill due to corporate structure changes of Techfin Business in the amount of R\$173,134. The amount of R\$14,330 refers to goodwill reserve by merger occurred in 2008.

c) Treasury shares

As at March 31, 2025, the rubric "Treasury Shares" had the following changes:

	Number of shares (Units)	Value (in Thousand)	Average price per share (in Reais)
Balance on December 31, 2024	13,512,321	R\$ 350,163	R\$ 25.91
Used	(19,444)	R\$ (504)	R\$ 25.91
Balance on March 31, 2025	13,492,877	R\$ 349,659	R\$ 25.91

On November 6, 2024 the Board of Directors approved the share buyback program for the shares issued by the Company up to the limit of 18.000.000 common shares, to maximize the generation of shareholder value, promote the efficient allocation of capital; may be held in treasury, canceled or sold in accordance with the law. The share buyback program started on November 8, 2024 and will be finished on November 7, 2025. In the three months period ended on March 31, 2025, no shares were repurchased.

During the three-month period ended March 31, 2025, 19,444 treasury shares (7,466 on March 31, 2024) were used by the restricted share plans, which consumed R\$504 (R\$161 on March 31, 2024) from the capital reserve.

23 Dividends and interest on shareholders' equity

The Company's bylaws provide for mandatory minimum dividend equivalent to 25% of net income for the year, adjusted by the amount of the legal reserve set up, pursuant to Brazilian Corporation Law.

	Individual and
	consolidated
Balance of dividends payable on December 31, 2024	1,222
(+) Deliberation interest on shareholders' equity - 03/18/2025	82,026
Balance of dividends payable on March 31, 2025	83,248

In the meeting on March 18, 2025, the Board of Directors approved the deliberation and payment of interest on shareholders' equity (JCP) in the amount of R\$82,026, gross of withholding tax at source, in which will be input to the obligatory dividends. The JCP will be paid to the beneficiary shareholders from April 04, 2025.

Interest on shareholders' equity is part of dividends, which is deductible for purposes of Brazilian tax law. Therefore, reported in different lines in order to show the income tax effect.

24 Share-based compensation plan

The main events associated with the stock option plan from the Company are described in Note 24 to the Financial Statements for the year ended December 31, 2024.

Changes in restricted shares for the period as follows:

Restricted shares					
Amount (units)					
Opening balance	9,946,760				
Transactions:					
Exercised	(10,491)				
Cancelled	(364,888)				
Added	1,702				
Closing balance	9,573,083				

The cumulative effect on Shareholders' Equity in the three-month period ended March 31, 2025 was R\$13,196 (R\$20,632 as of March 31, 2024), recorded as share-based payment expenses.

25 Operating Segments

The presentation of information by operating segment is consistent with the internal report provided to the main operational decision-makers of the Company and its subsidiaries in three reportable segments:

Management segment: represents TOTVS software operation focused on business management, including all solutions of ERP, HR and Vertical.

RD Station segment: includes solutions focused on generating opportunities and converting customer sales, such as sales, digital marketing and customer experience.

Techfin segment: includes the business of providing financial services, such as technology products aimed at financial services, partnerships, products which have some degree of credit

risk and/or the definition and/or application of credit policies through the joint venture TOTVS Techfin. In this segment are also consolidated the results of the subordinated shares of Supplier FIDC I and FIDC II, to which Supplier, subsidiary of TOTVS Techfin, currently assigns the originated credits.

The statement of profit or loss for the three-month period ended March 31, 2025 and 2024 for these three reportable segments is as follows:

	Manag	jement	RD Sta	ation	Тес	hfin	Consol	idated
Statement of profit or loss	01/01/2025 to	01/01/2024 to						
otatement of profit of 1033	03/31/2025	03/31/2024	03/31/2025	03/31/2024	03/31/2025	03/31/2024	03/31/2025	03/31/2024
Net revenue	1,308,203	1,096,232	153,700	129,155	62,444	49,735	1,524,347	1,275,122
(-) Costs	(358,554)	(302,083)	(42,486)	(31,030)	(27,152)	(22,842)	(428,192)	(355,955)
Gross profit	949,649	794,149	111,214	98,125	35,292	26,893	1,096,155	919,167
(-) Research and development expenses	(207,475)	(183,854)	(29,558)	(28,311)	(3,784)	(6,763)	(240,817)	(218,928)
(-) Selling and marketing expenses	(258,649)	(219,824)	(47,811)	(41,759)	(5,146)	(4,453)	(311,606)	(266,036)
(-) Impairment loss on trade and other receivables	(13,649)	(10,176)	(927)	(3,061)	(3,551)	(3,602)	(18,127)	(16,839)
(-) Administrative expenses	(113,065)	(93,430)	(15,240)	(15,586)	(16,449)	(13,946)	(144,754)	(122,962)
Other operating income (expenses)	(14,242)	(5,604)	114	68	(87)	278	(14,215)	(5,258)
Result before depreciation, amortization and financial results and income tax and social contribution	342,569	281,261	17,792	9,476	6,275	(1,593)	366,636	289,144
(-) Depreciation and amortization	-	-	-	-	-	-	(87,022)	(78,102)
(-) Finance income (expenses)	-	-	-	-	-	-	(18,417)	(2,582)
(-) Income tax expenses	-	-	-	-	-	-	(60,753)	(78,543)
Net profit for the period	-	-	-	-	-	-	200,444	129,917

The Company and its subsidiaries have disclosed information above for each reportable segment, as this information is regularly reviewed by the chief operating decision maker.

The following table conciliate the segments model presented above with the Statement of Profit or Loss for the three-month period ended on March 31, 2025 and 2024:

	01/01/2025 to 03/31/2025				
Statement of profit or loss	Consolidated Statement of Profit or Loss	Reclassification (i)	Techfin Profit or loss (ii)	Consolidated segments	
Net revenue	1,461,903		62,444	1,524,347	
(-) Costs	(431,862)) 30,822	(27,152)	(428,192)	
Gross profit	1,030,041	30,822	35,292	1,096,155	
(-) Research and development expenses	(249,539)) 12,506	(3,784)	(240,817)	
(-) Selling and marketing expenses	(318,934)) 12,474	(5,146)	(311,606)	
 (-) Impairment loss on trade and other receivables 	(14,576)) -	(3,551)	(18,127)	
(-) Administrative expenses	(157,930)) 29,625	(16,449)	(144,754)	
Other operating income (expenses)	(14,128)) -	(87)	(14,215)	
Result before depreciation, amortization and financial results and income tax and social contribution	274,934	85,427	6,275	366,636	
(-) Depreciation and amortization	-	- (85,427)	(1,595)	(87,022)	
(-) Share of profit / (loss) of equity-accounted investees	2,974	(2,974)	-	-	
(-) Finance income (expenses)	(19,352)) –	935	(18,417)	
(-) Income tax expenses	(58,112)) –	(2,641)	(60,753)	
Net profit (loss) for the period	200,444	l (2,974)	2,974	200,444	

	01/01/2024 to 03/31/2024				
Statement of profit or loss	Consolidated Statement of Profit or Loss	Reclassification (i)	Discontinued operation (ii)	Consolidated segments	
Net revenue	1,225,387	_	49,735	1,275,122	
(-) Costs	(361,930)	28,817	(22,842)	(355,955)	
Gross profit	863,457	28,817	26,893	919,167	
(-) Research and development expenses	(224,222)	12,057	(6,763)	(218,928)	
(-) Selling and marketing expenses	(271,162)	9,579	(4,453)	(266,036)	
 (-) Impairment loss on trade and other receivables 	(13,237)	-	(3,602)	(16,839)	
(-) Administrative expenses	(131,938)	22,922	(13,946)	(122,962)	
Other operating income (expenses)	(5,536)	-	278	(5,258)	
Result before depreciation, amortization and financial results and income tax and social contribution	217,362	73,375	(1,593)	289,144	
(-) Depreciation and amortization	-	(73,375)	(4,727)	(78,102)	
 (-) Share of profit / (loss) of equity-accounted investees 	(4,261)	4,261	-	-	
(-) Finance income (expenses)	(4,695)	-	2,113	(2,582)	
(-) Income tax expenses	(78,489)	-	(54)	(78,543)	
Net profit (loss) for the period	129,917	4,261	(4,261)	129,917	

(i) Reclassification of depreciation and amortization in highlighted lines;(ii) Statement of the Share of profit / (loss) of equity-accounted investees balance from Techfin by rubric.

Earnings per share 26

The following tables show earnings and share data used to calculate basic and diluted earnings per share:

Basic earnings per share	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024
Profit or loss for the period		
Continuing operations	194,496	127,195
Discontinued operations (i)	151	(546)
Profit attributable to the owners of the Company	194,647	126,649
Denominator (in thousands of shares)		
Weighted average number of common shares outstanding	585,903	603,011
Basic earnings per share (in Reais)	0.33222	0.21003
Basic earnings per share - continuing operations (in Reais)	0.33196	0.21093

Diluted earnings per share	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024
Profit or loss for the period		
Continuing operations	194,496	127,195
Discontinued operations (i)	151	(546)
Profit attributable to the owners of the Company	194,647	126,649
Denominator (in thousands of shares)		
Weighted average number of common shares outstanding	585,903	603,011
Weighted average number of stock options/restricted shares	9,609	9,432
Weighted average number of common shares adjusted according to dilution effect	595,512	612,443
Diluted earnings per share (in Reais)	0.32686	0.20679
Diluted earnings per share - continuing operations (in Reais)	0.32660	0.20768

(i) Contemplates discontinued operation profit (loss) from RJ Participações and Techfin. See the details in the note 4.

There was no other transactions involving common shares or potential common shares between the reporting date and the date when these condensed individual and consolidated interim financial statements were concluded.

27 Gross sales revenue

Gross revenue and deductions used for the calculation of net revenue presented in the statement of profit and loss of the Company and its subsidiaries for the three-month period ended March 31, 2025 and 2024 were as follows:

	Individual		Consol	idated
	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024
Recurring software	909,875	755,742	1,467,945	1,203,940
Nonrecurring software	112,556	118,211	169,840	185,825
License fees	62,060	65,341	75,526	87,696
Nonrecurring services	50,496	52,870	94,314	98,129
Operating revenue	1,022,431	873,953	1,637,785	1,389,765
Sales canceled	(6,892)	(5,692)	(9,879)	(8,896)
Sales taxes	(108,776)	(100,867)	(166,003)	(155,482)
Deductions	(115,668)	(106,559)	(175,882)	(164,378)
Total net revenue	906,763	767,394	1,461,903	1,225,387

28 Costs and expenses by nature

The Company and its subsidiaries present information about operating costs and expenses by nature for the three-month period ended March 31, 2025 and 2024.

	Individual		Conso	lidated
	01/01/2025 to	01/01/2024 to	01/01/2025 to	01/01/2024 to
	03/31/2025	03/31/2024	03/31/2025	03/31/2024
Nature				
Salaries, benefits and payroll charges	376,411	335,513	675,215	600,355
Outsourced services and other inputs	194,532	151,273	288,770	232,012
Commissions	68,547	75,311	87,798	79,478
Depreciation and amortization	54,767	47,893	85,427	73,375
Provision for contingencies	13,297	(121)	13,470	429
Impairment loss on trade and other receivables	8,843	5,816	14,576	13,237
Others (i)	869	(7,619)	21,713	9,142
Total	717,266	608,066	1,186,969	1,008,028

	Individual		Consolidated	
	01/01/2025 to	01/01/2024 to	01/01/2025 to	01/01/2024 to
	03/31/2025	03/31/2024	03/31/2025	03/31/2024
Occupation				
Cost of softwares	269,830	230,760	431,862	361,930
Research and development expenses	151,554	139,132	249,539	224,222
Selling and marketing expenses	187,374	166,796	318,934	271,162
Impairment loss on trade and other receivables	8,843	5,816	14,576	13,237
Administrative expenses	99,161	73,549	157,930	131,938
Other operating revenues/ (expenses) (i)	504	(7,988)	14,128	5,536
Total	717,266	608,065	1,186,969	1,008,025

(i) In the three-month period ended on March 31, 2025 the consolidated includes the call option complement from subsidiary Feedz due to the performance in the amount of R\$13,486 (on March 31, 2024 includes the earn-out complement from subsidiary Tallos due to the performance above than expected in the amount of R\$20,407) in accordance with CPC 15/ IFRS 3.

On March 31, 2025, the item "Salaries, benefits and charges" includes the impact of the partial Payroll Tax Surcharge in the amount of R\$22,595 according to Law nº 14.973/ 2024, providing for

a gradual transition between 2025 and 2027, with a gradual reduction in the CPRB rate, until its complete extinction in 2028.

29 Finance income and expenses

Finance income and expenses incurred for the three-month period ended March 31, 2025 and 2024 were as follows:

	Individual		Consolidated	
	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024	01/01/2025 to 03/31/2025	01/01/2024 to 03/31/2024
Finance income				
Short-term investment yield	26,601	35,377	59,234	78,443
Interest received	1,202	1,427	2,346	2,556
Monetary gains	2,026	1,433	2,847	3,440
Adjustment to present value	469	519	831	894
Foreign exchange gains	32	2,992	407	3,459
Other finance income	12	-	35	141
	30,342	41,748	65,700	88,933
Finance expenses				
Interest expense	(51,368)	(48,570)	(56,390)	(52,032)
Monetary losses	(4,275)	(7,091)	(5,313)	(8,236)
Bank expenses	(471)	(272)	(738)	(513)
Adjustment to present value of liabilities	(9,602)	(8,611)	(16,350)	(23,379)
Foreign exchange losses	(77)	(37)	(1,167)	(1,641)
Other finance expenses (i)	(2,394)	(1,919)	(5,094)	(7,827)
	(68,187)	(66,500)	(85,052)	(93,628)
Net finance results	(37,845)	(24,752)	(19,352)	(4,695)

(i) Includes inflation adjustments of Argentina subsidiaries

30 Private pension plan – defined contribution

The Company and its subsidiaries offer the TOTVS Private Pension Plan, currently managed by Bradesco Seguros, which receives contributions from the employees and the Company and its subsidiaries, as described in the Program Membership Agreement. The contributions are segregated in:

- Basic Contribution corresponds to 2% of the employee's salary; in the case of executive officers, the contribution ranges from 2% to 5%.
- Voluntary Contribution made exclusively by employees, with no matching contribution by the Company.
- Company Contribution corresponds to 100% of the basic contribution. The Company is allowed to make extraordinary contributions, at the amounts and frequency it chooses.

Private pension expenses for the three-month period ended on March 31, 2025 was R\$2,443 in the individual (R\$2,208 on March 31, 2024) and R\$3,337 in the consolidated (R\$2,904 on March 31, 2024).