



# OceanPact Day

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# 2023





**ADRIANO RANIERI**  
ENVIRONPACT OFFICER

- Crisis Management and Business Continuity - MIT Professional Education - Cambridge, MA /2017
- Project Management - FGV/2009
- International Petroleum Management Certificate Program - IHRDC-Boston/2008
- Graduation Degree in Petroleum Engineering - PUC-Rio/2003
- Bachelor degree in Chemical Engineering - PUC-Rio/2001

+ 20 years of professional experience in the areas of environment, operational safety and emergency and crisis management. Adriano led the implementation of the Incident Command System (ICS) in companies of different sizes and sectors, including large international companies in the oil and gas sector, including Petrobras. In mining, he has been working on the implementation of ICS at Vale and as a Specialist Consultant in Crisis Management for senior management matters. As a scholar of resilience, he actively participates in international congresses, with presentations in several technical panels related to the theme.

## **PEDRO PEREZ**

DIRECTOR OF OPERATIONS



- PhD. Security Engineering and Risk Management, University of Aberdeen, UK (2019)
- MSc. Security Engineering, Reliability and Risk Management, University of Aberdeen, UK (2011)
- Graduate degree in Petroleum Engineering, PUC-Rio (2009)
- Bachelor degree in Environmental Engineering, PUC-Rio (2005)

18 years of professional experience. It has been working mainly in consultancy, with the conception, implementation and management of consultancy projects in the following areas: operational safety, technological risk assessment, various socio-environmental studies and projects, and preparation and management of emergencies, crises and business continuity.

## **PEDRO MARTINS**

TECHNICAL DIRECTOR



- Project Management - FGV/2009 (El Paso - in Company)
- Executive Graduate in Environmental Management - COPPE/UFRJ (2008)
- Bachelor degree in Oceanography - UERJ (2003)

+ 20 years of experience in the oil and gas industry. Worked for 10 years in the SMS department of an American O&G operator. Pedro works in the planning, implementation and coordination of all aspects related to the environmental management of the O&G industry activities, from the preparation of studies for environmental licensing to the implementation of emergency plans.

## Our History



100% **brazilian**





# Our Team



130 professionals with high technical capacity and multidisciplinary vision



Combination of academic excellence with hands-on, operational business experience



Expertise recognized by Regulatory Bodies (IBAMA, ANP, Navy, etc.)



Deep knowledge of technical regulations in Brazil and international best practices



Technology, software, database integrated into a SIG platform



Strategic partnerships with companies, institutes and specialized external consultants



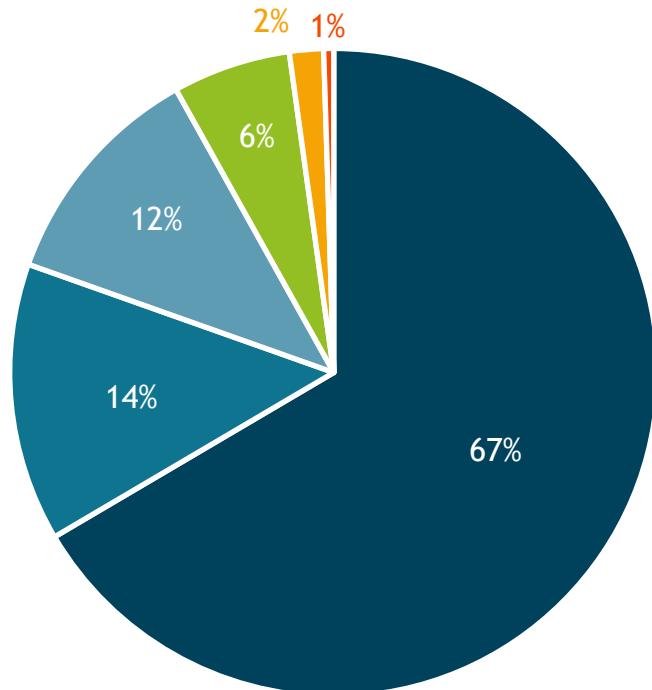
# Main Customers





# Revenue Share

GROSS REVENUE BY SECTOR, 2022

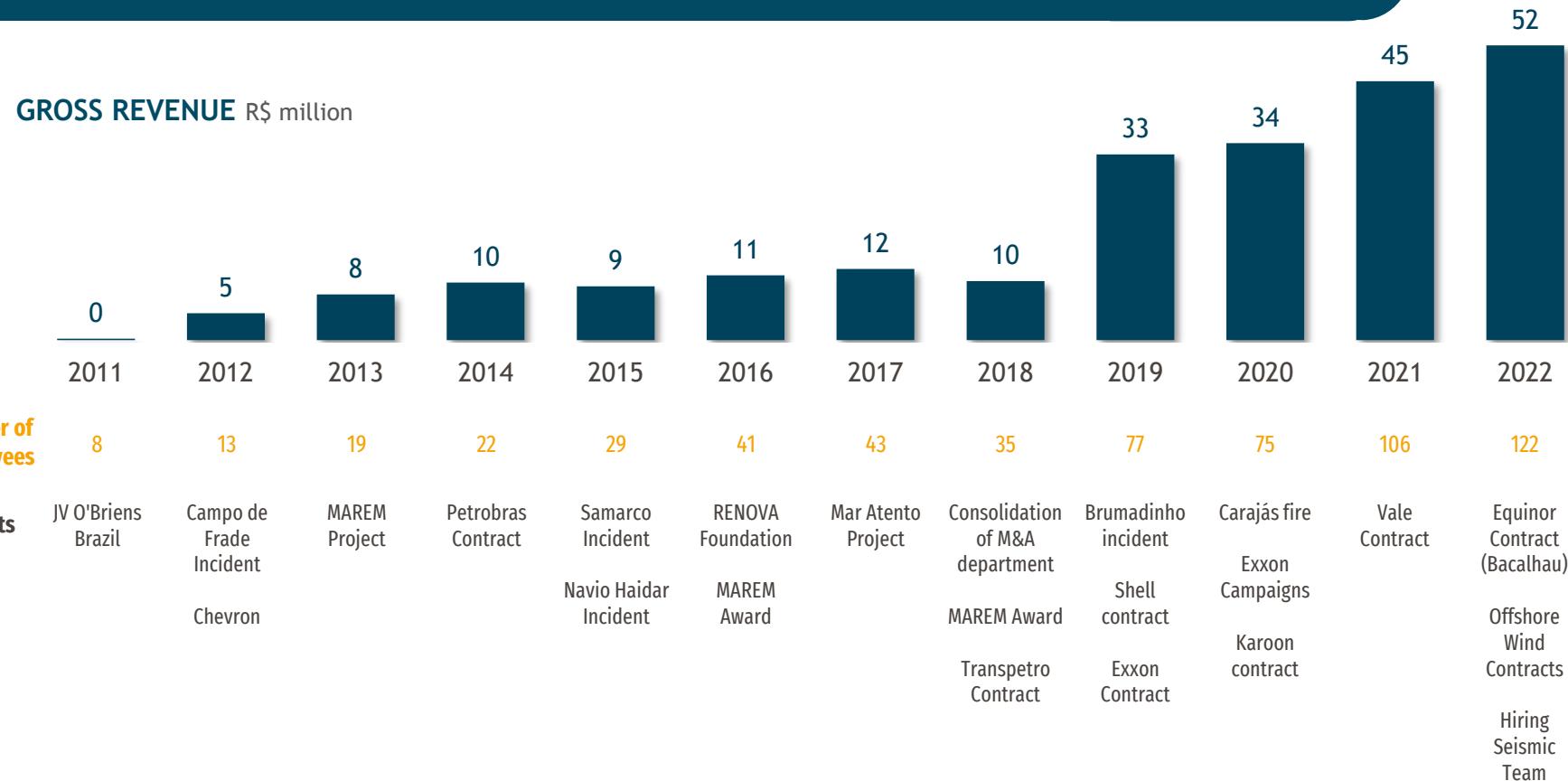


Current backlog of BRL 40 M

- Oil & Gas
- Mining
- Petrobras
- Logistics and Shipping
- Power
- Others



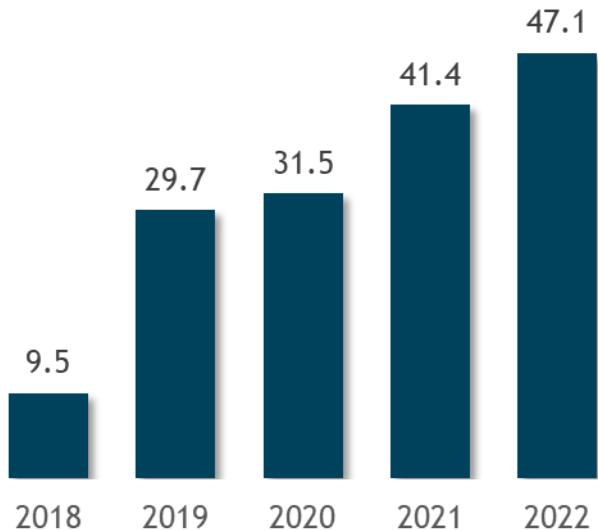
# Strong Growth In Recent Years





# Our Results

**NET REVENUE** R\$ million



**EBITDA** R\$ million





# Ambitions 2028



Maintain a leading position in the oil and gas sector



Expansion of operations in the mining sector and new sectors



Lead the safety and environmental consulting process for the offshore wind industry



Evaluation of strategic M&As



Double revenue, while maintaining margins



# Thank you!