SUMMARY

■ NET INCOME ANALYSIS

Table 1 - Income statement of the holding

| | C | uarterly Flow | | Chg | . % | 9 Month | s Flow | Chg. % |
|---|---------|---------------|-----------|---------|---------|-----------|-----------|---------|
| R\$ thousand | 3Q21 | 2Q22 | 3Q22 | On 3Q21 | On 2Q22 | 9M21 | 9M22 | On 9M21 |
| Equity income | 974,497 | 1,407,388 | 1,648,550 | 69.2 | 17.1 | 2,699,916 | 4,235,022 | 56.9 |
| Underwritting and accumulation businesses | 404,481 | 766,748 | 883,131 | 118.3 | 15.2 | 1,114,203 | 2,256,001 | 102.5 |
| Brasilseg | 242,185 | 546,845 | 636,121 | 162.7 | 16.3 | 665,733 | 1,445,518 | 117.1 |
| Brasilprev | 119,072 | 172,298 | 217,118 | 82.3 | 26.0 | 349,576 | 691,325 | 97.8 |
| Brasilcap | 39,633 | 42,783 | 25,002 | (36.9) | (41.6) | 86,094 | 103,240 | 19.9 |
| Brasildental | 3,591 | 4,822 | 4,890 | 36.2 | 1.4 | 12,800 | 15,918 | 24.4 |
| Distribution businesses | 579,169 | 631,810 | 750,605 | 29.6 | 18.8 | 1,609,169 | 1,957,719 | 21.7 |
| Other | (9,153) | 8,830 | 14,814 | - | 67.8 | (23,456) | 21,302 | - |
| G&A expenses | (4,160) | (5,900) | (5,542) | 33.2 | (6.1) | (13,016) | (17,433) | 33.9 |
| Net investment income | 6,256 | 4,698 | 10,673 | 70.6 | 127.2 | 22,785 | 21,894 | (3.9) |
| Earnings before taxes and profit sharing | 976,593 | 1,406,185 | 1,653,681 | 69.3 | 17.6 | 2,709,685 | 4,239,483 | 56.5 |
| Taxes | (772) | 186 | (1,501) | 94.5 | - | (3,100) | (1,501) | (51.6) |
| Net income | 975,821 | 1,406,371 | 1,652,180 | 69.3 | 17.5 | 2,706,585 | 4,237,982 | 56.6 |

In **3Q22**, BB Seguridade reported **net income** of R\$1.7 billion (+69.3% YoY), in a quarter with strong commercial performance of insurance, pension plans and premium bonds segments, loss ratio improvement and higher net investment income. The R\$676.4 million increase was mainly driven by:

- Brasilseg (+R\$393.9 million): boosted by the growth in earned premiums (+21.5%), the drop in loss ratio, which improved in the main business lines (term life, credit life and rural), and the increase in the net investment income;
- BB Corretora (+R\$171.4 million): supported by the growth in brokerage revenues and the higher net investment income, driven by the spike in the average Selic rate and the expansion of average volumes: and
- Brasilprev (+R\$98.0 million): with a lower negative result of net investment income compared to 3Q21, explained by positive MtM result partially offsetting the temporal mismatch in the adjustments of defined benefit plans reserves, which was more severe this quarter due to the sharp deceleration of inflation rates.

On the other hand, **Brasilcap** contribution decreased **R\$14.6 million**, with the contraction in the net interest margin, due to the higher costs of liabilities, which is justified by the spike of the reference rate (TR), and the negative adjustment of the hedge on prefixed portfolio classified as available for sale.

Year-to-date, **net income** increased R\$1.5 billion (+56.6%), to R\$4.2 billion, highlighting:

- Brasilseg (+R\$779.8 million): supported by the increase in both the earned premium and financial result, and by the loss ratio improvement:
- BB Corretora (+R\$348.6 million): driven by the growth in brokerage revenues and the increase in the net investment income;
- Brasilprev (+R\$341.7 million): supported by the improvement in net investment income, with the expansion of the average volume of earning assets and the lower impact of negative MtM results; and

Figure 1 – Non-interest operating results¹



¹Non-interest operating results before taxes, weighted by the equity stake

Figure 2 - Normalized net income (R\$ million)

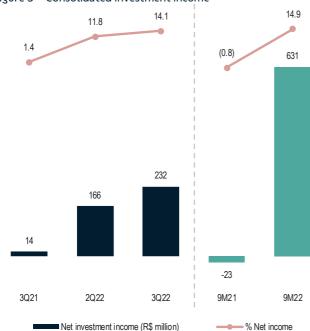


1. Net income excluding the impacts of the one-month lag in the IGP-M accrual on liabilities.

 Brasilcap (+R\$17.1 million): with the improvement in the net interest margin and the expansion in the average volume of earning assets.

■ NET INVESTMENT INCOME ANALYSIS

Figure 3 - Consolidated investment income



In **3Q22**, the consolidated financial result of BB Seguridade and its investees reached R\$232.4 million, compared to R\$14.1 million recorded in the same period of 2021. The spike in the Selic rate, combined with the volumes expansion and the flattening real yield curve, the last one benefiting specifically Brasilprev, were the main drivers to the net investment income growth. On the other hand, the positive impact was partially offset by the temporal mismatch in the adjustments of defined benefit plans assets and liabilities of Brasilprev, due to the sharp deceleration of inflation rates over 3Q22.

In **9M22**, the combined financial result was positive by R\$631.0 million, compared to a financial loss of R\$22.9 million in 9M21, as a result of the higher average Selic rate benefiting all companies in the group and the improvement in Brasilprev's net investment income, with the expansion in the volume of financial assets and a lower negative MtM result, considering the lesser extent of the upward shifting of the foward yield curve as compared to 9M21.

Figure 4 - Inflation rate (%)



Figure 5 – Average Selic rate (%)

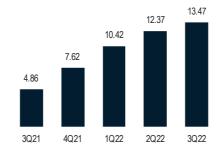


Figure 6 - Forward yield curve (%)



Figure 7 - Financial investments (%)



Figure 8 – Financial investments by index (%)

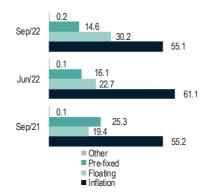
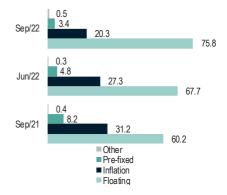


Figure 9 – Trading portfolio by index (%)



■ 2022 GUIDANCE

In **9M22**, the non-interest operating result (ex-holding) and the premiums written of Brasilseg grew 30.7% and 30.4%, respectively, both outperforming the guidance's ranges. The PGBL and VGBL pension plans reserves of Brasilprev increased 8.2%, below the estimates. The explanation for the deviations is:

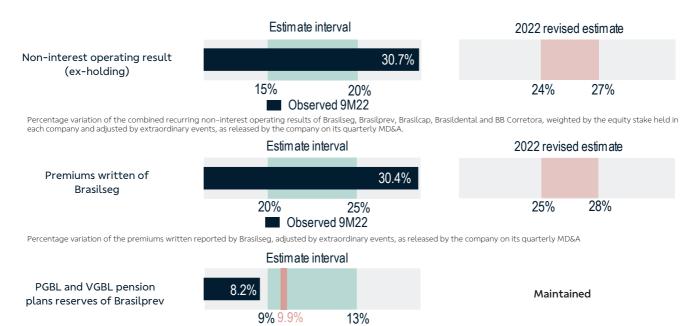
Non-interest operating result (ex-holding): the deviation is mainly explained by the higher-than-expected commercial performance, and the better-than-estimated improvement in the loss ratio of Brasilseg, with the normalization of the rural segment, mostly impacted in the first half of the year by the drought that affected the South region and part of Mato Grosso do Sul.

Premiums written of Brasilseg: the growth of rural insurance and the recovery of sales in the credit life insurance, with the increase of penetration in credit origination, the growth in sales for outstanding loans and the reduction of cancellation, are the main drivers for the deviation

PGBL and **VGBL** pension plans reserves of Brasilprev: despite the 8.2% growth in the 12-month period, the change in the balance of reserves was 7.3% year-to-date September, equivalent to an annualized growth rate of 9.9%, which is within the range projected.

Considering the internal projections for the year-end, which includes the result of the 9M22 and the most recent expectations for macro and business indicators, the Company decided to revise upwards the intervals for the "Non-interest operating result (ex-holding)" and for the "Premiums written of Brasilseg" indicators, and maintained the "PGBL and VGBL pension reserves of Brasilprev" current range.

Figure 10 - 2022 estimates



Percentage variation of PGBL and VGBL pension plans reserves, adjusted by extraordinary events, as released by the company on its quarterly MD&A.

Observed 9M22 Annual. YTD growth

Table 2 – Breakdown of the non-interest operating result by company

| | 9 Month | 9 Months Flow | | | | |
|-------------------------------|-----------|---------------|---------|--|--|--|
| R\$ thousand | 9M21 | 9M22 | On 9M21 | | | |
| Non-interest operating result | 4,239,902 | 5,539,715 | 30.7 | | | |
| Brasilseg | 742,057 | 1,667,998 | 124.8 | | | |
| Brasilprev | 1,066,795 | 1,116,156 | 4.6 | | | |
| Brasilcap | 33,209 | 15,671 | (52.8) | | | |
| Brasildental | 20,172 | 21,692 | 7.5 | | | |
| BB Corretora | 2,377,669 | 2,718,198 | 14.3 | | | |

SUMMARY OF INVESTEES PERFORMANCES

Brasilseg | Insurance (for further details, please refer to the page 23)

Table 3 - Summarized income statement

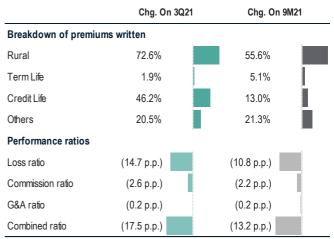
| _ | G | Quarterly Flow | | Chg | Chg. % | | 9 Months Flow | |
|--|-------------|----------------|-------------|---------|---------|-------------|---------------|---------|
| R\$ thousand | 3Q21 | 2Q22 | 3Q22 | On 3Q21 | On 2Q22 | 9M21 | 9M22 | On 9M21 |
| Premiums written | 3,468,282 | 3,872,143 | 5,022,255 | 44.8 | 29.7 | 8,933,761 | 11,646,161 | 30.4 |
| Changes in technical reserves and premiums ceded | (1,161,814) | (1,281,233) | (2,219,530) | 91.0 | 73.2 | (2,410,546) | (3,810,389) | 58.1 |
| Retained earned premiums | 2,306,468 | 2,590,910 | 2,802,725 | 21.5 | 8.2 | 6,523,215 | 7,835,772 | 20.1 |
| Retained claims | (953,221) | (708,420) | (747,624) | (21.6) | 5.5 | (2,838,898) | (2,561,304) | (9.8) |
| Retained acquisition costs | (734,999) | (771,691) | (818,880) | 11.4 | 6.1 | (2,028,260) | (2,265,693) | 11.7 |
| G&A | (228,784) | (259,500) | (272,308) | 19.0 | 4.9 | (668,465) | (784,774) | 17.4 |
| Other | 817 | 374 | (7) | - | - | 1,949 | 294 | (84.9) |
| Non-interest operating result | 390,280 | 851,674 | 963,907 | 147.0 | 13.2 | 989,541 | 2,224,294 | 124.8 |
| Net investment income | 85,190 | 159,426 | 218,882 | 156.9 | 37.3 | 218,151 | 532,114 | 143.9 |
| Earnings before taxes and profit sharing | 475,470 | 1,011,100 | 1,182,789 | 148.8 | 17.0 | 1,207,692 | 2,756,409 | 128.2 |
| Taxes and profit sharing | (147,465) | (276,967) | (329,605) | 123.5 | 19.0 | (304,781) | (814,066) | 167.1 |
| Net income | 328,006 | 734,133 | 853,184 | 160.1 | 16.2 | 902,911 | 1,942,343 | 115.1 |

In **3Q22**, **net income** from insurance business grew by 160.1% compared to 3Q21, with an increase in earned premiums (+21.5%) and a decline in loss ratio (–14.7 p.p.), a movement resulting from the significant decrease in claims related to Covid–19 in products with death coverage, as well as the lower volume of claims reported in crop insurance, product that, in 3Q21, was impacted by the frost and drought that affected the corn and coffee crops. In addition to the operating performance, the **net investment income** (+156.9%) also had a relevant contribution to the net income growth, due to the higher Selic rate and the expansion of the average volume of earning assets.

Premiums written continue to accelerate the pace of growth (+44.8% chg. on 3Q21 | +29.7% chg. on 2Q22), driven by the increase in all business lines: (i) rural (+72.6% chg. on 3Q21), mainly supported by the higher demand in the crop cycle 22/23, with a gain in market share in the last 12 months; (ii) credit life (+46.2% chg. on 3Q21), due to a higher sales volume, with increased penetration in credit origination, growth in sales for outstanding loans and reduction of cancellation; (iii) term life (+1.9% chg. on 3Q21), with a higher average ticket; and (iv) home (+13.3% chg. on 3Q21), commercial lines (+35.6% chg. on 3Q21) and mortgage life (+3.2% chg. on 3Q21), due to the better commercial performance.

The **G&A** ratio fell by 0.2 p.p. YoY, with the general and administrative expenses (+19.0%) growing at a slower pace than earned premiums (+21.5%). The expenses increase was concentrated in administrative expenses, especially in personnel and outsourcing expenses, as a consequence of the strategy of expanding distribution channels and IT investments, partially offset by the lower operating expenses.

Figure 11 - Key performance indicators



Year-to-date, the **net income** was up 115.1%, due to the earned premiums growth (+20.1%) and the loss ratio improvement (-10.8 p.p.), despite the record volume of claims of crop insurance in 1Q22, related to weather events that affected the productivity of Summer Crop. The net investment income, in turn, rose 143.9%, with the spike in the Selic rate and the expansion in the volume of financial investments.

Premiums written grew by 30.4%, explained by the good performance in rural (+55.6%), credit life (+13.0%), term life (+5.1%), home (+22.9%) and commercial lines (+32.0%).

Brasilprev | Pension plans (for further details, see page 44)

Table 4 - Summarized income statement

| | Quarterly Flow | | Chg. % | | 9 Months Flow | | Chg. % | |
|--|----------------|--------------|--------------|---------|---------------|--------------|--------------|---------|
| R\$ thousand | 3Q21 | 2Q22 | 3Q22 | On 3Q21 | On 2Q22 | 9M21 | 9M22 | On 9M21 |
| Total revenue from pension and insurance | 11,761,460 | 11,707,041 | 15,144,470 | 28.8 | 29.4 | 33,674,292 | 39,855,359 | 18.4 |
| Provision for benefits to be granted | (11,756,366) | (11,701,851) | (15,139,216) | 28.8 | 29.4 | (33,656,421) | (39,839,746) | 18.4 |
| Net revenue from pension and insurance | 5,094 | 5,190 | 5,254 | 3.1 | 1.2 | 17,871 | 15,613 | (12.6) |
| Management fee | 827,835 | 803,861 | 836,248 | 1.0 | 4.0 | 2,346,280 | 2,436,283 | 3.8 |
| Acquisition costs | (172,344) | (173,236) | (178,283) | 3.4 | 2.9 | (506,888) | (521,224) | 2.8 |
| Retained earned premiums | 43,482 | 48,956 | 49,788 | 14.5 | 1.7 | 127,564 | 143,252 | 12.3 |
| G&A | (157,008) | (174,286) | (171,725) | 9.4 | (1.5) | (465,605) | (505,344) | 8.5 |
| Other | (35,176) | (35,638) | (11,572) | (67.1) | (67.5) | (96,639) | (80,173) | (17.0) |
| Non-interest operating result | 511,882 | 474,847 | 529,709 | 3.5 | 11.6 | 1,422,583 | 1,488,406 | 4.6 |
| Net investment income | (220,033) | (89,056) | (34,835) | (84.2) | (60.9) | (613,298) | 69,309 | - |
| Earnings before taxes and profit sharing | 291,849 | 385,792 | 494,874 | 69.6 | 28.3 | 809,285 | 1,557,715 | 92.5 |
| Taxes and profit sharing | (133,075) | (156,046) | (205,365) | 54.3 | 31.6 | (343,150) | (635,888) | 85.3 |
| Net income | 158,774 | 229,746 | 289,509 | 82.3 | 26.0 | 466,134 | 921,827 | 97.8 |

In 3Q22, net income from the pension plan business rose 82.3% YoY, reaching R\$289.5 million.

The **net investment income** showed significant improvement compared to 3Q21, when the balance was negative by R\$220,0 million, despite being R\$34.8 million negative in the quarter, with the MtM gains related to the downward shifting in forward yield curve. The negative balance in the quarter was a result of the sharp deceleration in inflation rates, impacting the temporal mismatch in the adjustment of the major part of earning assets (IGP-M: -1.4% and IPCA: -1.3%) and bearing liabilities (IGP-M with one-month lag: +0.1%) related to traditional plans.

Non-interest operating result grew by 3.5% compared to 3Q21, mainly due to lower expenses with benefits, redemptions and claims, justified by a higher volume of cancellations in annuity plans of benefits granted, which led to a greater volume of reversals in this line. Reserves expanded by 8.2% in 12 months, explaining the 1.0% increase in revenues with management fee. The average management fee reached 0.98% in 3Q22, 0.05 p.p. lower compared to 3Q21 (-0.03 p.p. chg. on 2Q22). This reduction reflects the drop in the allocation of assets under management of PGBL and VGBL plans in multimarket funds, which ended the quarter representing 28.2% of total reserves (-0.5 p.p. chg. on September 2021 | -2.4 p.p. chg. on June 2022), as a consequence of the increased risk aversion by customers.

Contributions reached R\$15.1 billion in the quarter, an evolution of 28.8% YoY, with growth observed both in sales volume and in the average ticket of sporadic contributions. As a result of the excellent commercial performance in the period, **net inflow** was positive by R\$1.8 billion, compared to net outflow of R\$1.2 billion in 3Q21. The annualized **redemption ratio** reached 11.9% (+0.5 p.p. chg. on 3Q21), with a month-to-month decrease in the volume of redemptions between July and September 2022.

Figure 12 - Key performance indicators

| | 3Q22 | Chg. On 3Q21 | 9M22 | Chg. On 9M21 |
|---------------------------|-------|-----------------|-------|-----------------|
| Net inflows (R\$ billion) | 1,774 | - | 1,026 | - |
| Reserves (R\$ billion) | 336 | 8.2% | - | - |
| Management fee (%) | 0.98 | (0.05 p.p.) | 1.00 | (0.01 p.p.) |
| Redemption ratio (%) | 11.9 | 0.5 p.p. | 11.6 | 1.5 p.p. |
| Portability ratio (%) | 2.4 | (0.1 p.p.) | 2.4 | 0.4 p.p. |
| Cost to income ratio (%) | 40.6 | (1.0 p.p.) | 42.6 | (0.3 p.p.) |

Year-to-date, **net income** grew by 97.8%, with an improvement in the net investment income, which went from a loss of R\$613.3 million in 9M21 to a positive balance of R\$69.3 million in 9M22. Such movement is largely explained by the expansion of the average volume of earning assets, combined with the lower impact of the upward shifting in forward yield curve, which reduced the MtM losses in 9M22 compared to the same period in 2021

Net inflow presented a positive balance of R\$1.0 billion in 9M22, compared to net outflow of R\$237 million reported in 9M21, as a result of the significant increase in **contributions** (+18.4%). The **revenues with management fee** were up 3.8%, with the average fee decreasing by 0.01 p.p., considering the lower participation of multimarket funds in the total assets under management, as mentioned in the quarterly analysis.

Brasilcap | Premium Bonds (for further details, see page 59)

Table 5 - Summarized income statement

| | C | Quarterly Flow | | Chg. | . % | 9 Month | is Flow | Chg. % |
|---|-------------|----------------|-------------|---------|---------|-------------|-------------|---------|
| R\$ thousand | 3Q21 | 2Q22 | 3Q22 | On 3Q21 | On 2Q22 | 9M21 | 9M22 | On 9M21 |
| Premium bonds collection | 1,132,812 | 1,211,538 | 1,615,265 | 42.6 | 33.3 | 3,190,855 | 4,206,108 | 31.8 |
| Changes in provisions for redemption, lottery and bonus | (1,002,581) | (1,085,145) | (1,447,294) | 44.4 | 33.4 | (2,804,184) | (3,765,831) | 34.3 |
| Revenue with load fee | 130,230 | 126,393 | 167,970 | 29.0 | 32.9 | 386,671 | 440,277 | 13.9 |
| Result with lottery | 5,158 | 5,099 | 2,326 | (54.9) | (54.4) | 13,377 | 15,820 | 18.3 |
| Acquisition costs | (99,494) | (105,208) | (139,662) | 40.4 | 32.7 | (294,832) | (363,824) | 23.4 |
| G&A | (20,788) | (19,149) | (26,081) | 25.5 | 36.2 | (55,673) | (67,762) | 21.7 |
| Other | 2,789 | 1,802 | (974) | - | - | 271 | (1,004) | - |
| Non-interest operating result | 17,895 | 8,937 | 3,580 | (80.0) | (59.9) | 49,814 | 23,507 | (52.8) |
| Net investment income | 90,803 | 100,645 | 62,600 | (31.1) | (37.8) | 177,399 | 240,121 | 35.4 |
| Earnings before taxes and profit sharing | 108,698 | 109,582 | 66,179 | (39.1) | (39.6) | 227,213 | 263,628 | 16.0 |
| Taxes and profit sharing | (49,241) | (45,402) | (28,671) | (41.8) | (36.9) | (98,059) | (108,750) | 10.9 |
| Net income | 59,457 | 64,180 | 37,508 | (36.9) | (41.6) | 129,154 | 154,878 | 19.9 |

In **3Q22**, **net income** of premium bonds operation reached R\$37.5 million, down 36.9% YoY. The performance is mainly explained by the 31.1% decrease of net investment income, with the 1.6 p.p. contraction in the net interest margin, impacted by the higher average yield on interest bearing liabilities, in addition to the negative adjustment of the hedged prefixed portfolio classified as available for sale, which totaled R\$13.7 million in the quarter.

Premium bonds collection rose 42.6% YoY, driven by both the higher average ticket of unique payment bonds and the increase in the quantity of monthly payment bonds sold.

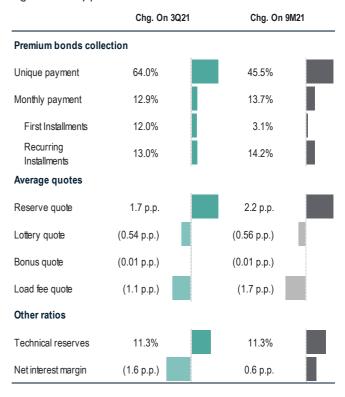
Revenues with load fee grew at a slower pace than collections (+29.0%), due to the 1.1 p.p. retraction of the average load fee quote. The decrease in the average quote is explained by the higher participation of collections from short-term unique payment bonds (12 and 24 months) in the collection mix, which have lower quotes compared to 36-months bonds, which accounted for a major part of the flow in 3Q21.

Year-to-date, **net income** from premium bonds operation increased by 19.9%, supported by the net investment income (+35.4%), with an improvement of 0.6 p.p. in the net interest margin and expansion in the average balance of earning assets.

Premium bonds collection grew by 31.8%, with an increase in the average ticket of unique payment bonds and a 29.0% expansion in sales of monthly payment bonds.

Revenues with load fee were up 13.9%, in a slower pace than the acceleration observed in collection, due to the retraction of the average quote, for the same reason mentioned in the quarterly analysis.

Figure 13 - Key performance indicators



BB Corretora | Brokerage (for further details, see page 76)

Table 6 - Summarized income statement

| | Quarterly Flow | | Chg. | Chg. % | | 9 Months Flow | | |
|------------------------------------|----------------|-----------|-----------|---------|---------|---------------|-------------|---------|
| R\$ thousand | 3Q21 | 2Q22 | 3Q22 | On 3Q21 | On 2Q22 | 9M21 | 9M22 | On 9M21 |
| Brokerage revenues | 1,028,276 | 1,073,182 | 1,261,814 | 22.7 | 17.6 | 2,914,161 | 3,360,023 | 15.3 |
| G&A | (184,488) | (208,935) | (236,128) | 28.0 | 13.0 | (526,832) | (641,006) | 21.7 |
| Equity income | (3,572) | 635 | (615) | (82.8) | - | (9,661) | (819) | (91.5) |
| Earnings before interest and taxes | 840,217 | 864,881 | 1,025,071 | 22.0 | 18.5 | 2,377,669 | 2,718,198 | 14.3 |
| Net investment income | 33,300 | 92,084 | 111,015 | 233.4 | 20.6 | 59,574 | 249,295 | 318.5 |
| Earnings before taxes | 873,517 | 956,965 | 1,136,086 | 30.1 | 18.7 | 2,437,243 | 2,967,493 | 21.8 |
| Taxes | (294,348) | (325,155) | (385,481) | 31.0 | 18.6 | (828,074) | (1,009,774) | 21.9 |
| Net income | 579,169 | 631,810 | 750,605 | 29.6 | 18.8 | 1,609,169 | 1,957,719 | 21.7 |

In **3Q22**, BB Corretora's **net income** grew by 29.6% YoY, boosted by higher brokerage revenues, as well as the increase in the net investment income (+233.4%), driven by the higher Selic rate and the expansion of the average balance of earning assets.

Brokerage revenues rose 22.7% (+17.6% chg. on 2Q22), which is explained by the strong commercial performance in all segments, highlighting rural and credit life insurances, pension plans and premium bonds.

The **EBIT margin** in 3Q22 contracted 0.5 p.p. YoY, negatively impacted by the higher volume of provision for the return of commissions to Brasilprev, due to short-term redemptions.

In **9M22**, **net income** grew by 21.7%, due to the 15.3% increase in brokerage revenues, dynamic explained by the improvement of the commercial performance in all business lines, as well as by the higher financial result (+318.5%), considering the same explanations presented in the quarterly analysis.

Figure 14 – Key performance indicators

| | Chg. On 3Q | 21 Chg. O | n 9M21 |
|--------------------|---------------|------------|--------|
| Breakdown of broke | rage revenues | | |
| Insurance | 22.0% | 15.7% | |
| Pension plans | 16.4% | 8.5% | |
| Premium bonds | 38.9% | 22.2% | |
| Other¹ | 50.1% | 64.2% | |
| Performance ratios | | | |
| EBIT Margin | (0.5 p.p.) | (0.7 p.p.) | |
| Net Margin | 3.2 p.p. | 3.0 p.p. | |

^{1.} Include dental plans and other revenues.

OTHER INFORMATION

Table 7 – Market share and ranking¹

| Table 7 - Market Share and Fanking | | 9 Months | onths Flow | | | |
|------------------------------------|--------------|-------------|-------------|-------------|------------|------------|
| | Unit | 3Q21 | 2Q22 | 3Q22 | 9M21 | 9M22 |
| Life ² | | | | | | |
| Premiums written | R\$ thousand | 943,189 | 945,579 | 960,957 | 2,574,657 | 2,706,311 |
| Market-share | % | 13.9% | 13.1% | 12.6% | 13.5% | 12.5% |
| Ranking | | 1º | 1º | 1º | 1° | 1º |
| Credit life | | | | | | |
| Premiums written | R\$ thousand | 557,682 | 612,495 | 815,110 | 1,632,304 | 1,844,872 |
| Market-share | % | 13.5% | 14.3% | 17.4% | 13.7% | 14.7% |
| Ranking | | 3° | 2° | 1° | 3° | 2° |
| Mortgage life | | | | | | |
| Premiums written | R\$ thousand | 72,533 | 74,161 | 74,878 | 215,122 | 221,407 |
| Market-share | % | 5.6% | 5.3% | 5.1% | 5.7% | 5.2% |
| Ranking | | 5° | 5° | 6° | 5° | 6° |
| Rural | | | | | | |
| Premiums written | R\$ thousand | 1,680,058 | 2,014,143 | 2,899,839 | 3,970,025 | 6,176,963 |
| Market-share | % | 49.7% | 66.0% | 59.0% | 53.0% | 58.1% |
| Ranking | | 1º | 1º | 1º | 1° | 1º |
| Home | | | | | | |
| Premiums written | R\$ thousand | 91,604 | 89,666 | 103,776 | 230,126 | 282,769 |
| Market-share | % | 7.9% | 7.6% | 7.6% | 7.3% | 7.7% |
| Ranking | | 5° | 5° | 4° | 5° | 5° |
| Commercial lines | | | | | | |
| Premiums written | R\$ thousand | 121,734 | 131,270 | 165,078 | 306,635 | 404,639 |
| Market-share | % | 4.4% | 4.5% | 5.2% | 3.9% | 4.5% |
| Ranking | | 8° | 6° | 5° | 9° | 7° |
| Pension Plans | | | | | | |
| Technical reserves | R\$ thousand | 310,772,277 | 325,468,504 | 336,261,334 | - | - |
| Market-share | % | 29.4% | 28.7% | 28.5% | - | - |
| Ranking | | 1º | 1º | 1° | - | - |
| Contributions | R\$ thousand | 11,761,460 | 11,707,041 | 15,144,470 | 33,674,292 | 39,855,359 |
| Market-share | % | 33.6% | 31.6% | 36.4% | 33.4% | 34.5% |
| Ranking | | 1º | 1º | 1º | 1° | 1º |
| Premium Bonds | | | | | | |
| Reserves | R\$ thousand | 7,983,483 | 8,330,434 | 8,881,806 | - | - |
| Market-share | % | 24.2% | 24.0% | 24.8% | - | - |
| Ranking | | 2° | 2° | 2° | - | - |
| Collections | R\$ thousand | 1,132,812 | 1,211,538 | 1,615,265 | 3,190,855 | 4,206,108 |
| Market-share | % | 17.7% | 17.8% | 21.6% | 17.8% | 20.0% |
| Ranking | | 2° | 2° | 2° | 2° | 2° |

Source: Susep – data as of September/2022.
Market share considering only premiums written for risk coverage, excluding premiums for accumulation components (dotal and life insurance).

Table 8 – Stocks | Breakdown of the shareholders' base

| | Shareholders | Shares | Participation |
|-------------------|--------------|---------------|---------------|
| Banco do Brasil | 1 | 1,325,000,000 | 66.3% |
| Treasury Stocks | 1 | 3,273,567 | 0.2% |
| Free Float | 354,595 | 671,726,433 | 33.6% |
| Foreign investors | 912 | 462,368,015 | 23.1% |
| Companies | 3,141 | 69,871,967 | 3.5% |
| Individuals | 350,542 | 139,486,451 | 7.0% |
| Total | 354,597 | 2,000,000,000 | 100.0% |

Table 9 – Stocks | Performance

| | Quarterly Flow | | | | | |
|----------------------------------|----------------|-----------|-----------|-----------|-----------|-----------|
| | Unit | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 |
| Stock's performance | | | | | | |
| Earnings per share | R\$ | 0.49 | 0.61 | 0.59 | 0.70 | 0.83 |
| Dividends per share | R\$ | 0.52 | - | 0.92 | - | 1.03 |
| Equity per share | R\$ | 3.89 | 3.64 | 4.22 | 3.89 | 4.73 |
| Closing price | R\$ | 19.95 | 20.75 | 25.56 | 25.96 | 27.39 |
| Annualized dividend yield¹ | % | 4.50 | 3.95 | 5.77 | 5.86 | 8.24 |
| Market capitalization | R\$ million | 39,900 | 41,500 | 51,120 | 51,920 | 54,780 |
| Ratios | | | | | | |
| P/E (12 month traling) | x | 11.01 | 10.55 | 12.36 | 10.84 | 10.02 |
| P/BV | x | 5.13 | 5.70 | 6.05 | 6.68 | 5.79 |
| Business data | | | | | | |
| Number of trades carried out | | 1,302,397 | 1,131,905 | 1,109,478 | 1,010,104 | 1,137,379 |
| Average daily volume traded | R\$ million | 136 | 108 | 129 | 132 | 153 |
| Average daily volume traded - B3 | R\$ million | 26,761 | 26,130 | 26,991 | 24,626 | 22,563 |
| Share on B3's average volume | % | 0.51 | 0.41 | 0.48 | 0.54 | 0.68 |

 $^{1.\} Dividend\ yield\ calculated\ considering\ the\ dividend\ seported\ in\ the\ last\ 12\ months\ divided\ by\ the\ average\ stock\ price\ in\ the\ same\ period.$