BB Seguridade

Earnings presentation **2Q24**



Highlights 1H24

Changes on 1H23

Net income

R\$4.2 bn +11.8%

Managerial net income¹

R\$3.7 bn +3.1%





Premiums written R\$8.0bn (+5%)

Loss ratio **27%** (-1.9 p.p.)



Reserves R\$410.3bn (+12%)

Net inflows R\$5.3bn (> 2x higher)



Collection R\$3.2bn (+3%)

Reserves R\$11.2bn (+5%)



Brokerage revenues R\$2.7bn (+12%)

Strategy in full execution

Investment of

R\$258 mm

IT infrastructure, cyber security, development of journeys and digital solutions

Rural insurance

R\$257 mm in premiums written of rural lien for cattle and crop insurance of fruits and vegetables

Release of the function that allows the contracting of the product at the moment of credit origination

Life insurance

Improvement of charging processes, with implementation of recovery of overdue installments via Pix on WhatsApp

Churn 11.6% lower

Pension plans

Possibility of offering as collateral for credit operations

R\$300 mm

of retention in the first semester

Expansion of business models

R\$75 mm in premiums written of large risks and transport insurance with partners brokers (+71%)

24 new partnerships

machinery and agricultural inputs sellers and brokerage companies for pension plans

R\$797 mm in premiums written via partnerships (Brasilseg) (-10%)

R\$96 mm of contribution to BB Seguridade earnings in 1H24 (+23%)

Changes on 1H23

Customer experience at the center

NPS in the quality zone

+6.4 pts in the last two years

Improvement in complaints

-12.3% in last 12-months comparison

Overprotected



+6%
Number of customers

+1.6 pts

Providing tranquility for customers in RS and SC

Postponement of cancellation of policies without payment

Proactive contact with customers **89% success**

Exclusive call center for customers in emergency situation

5k claims filed and **R\$225 mm** in claims expenses



Our numbers

Extraordinay event | PCC constitution in Brasilprev

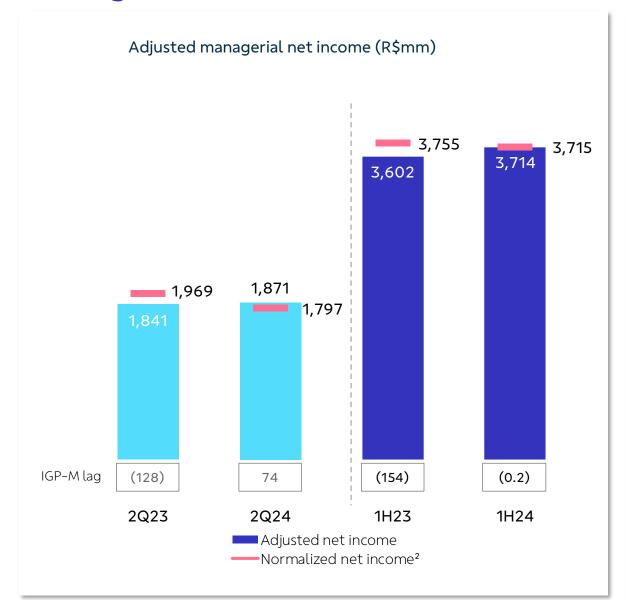
Adjustments on BB Seguridade (Managerial net income)

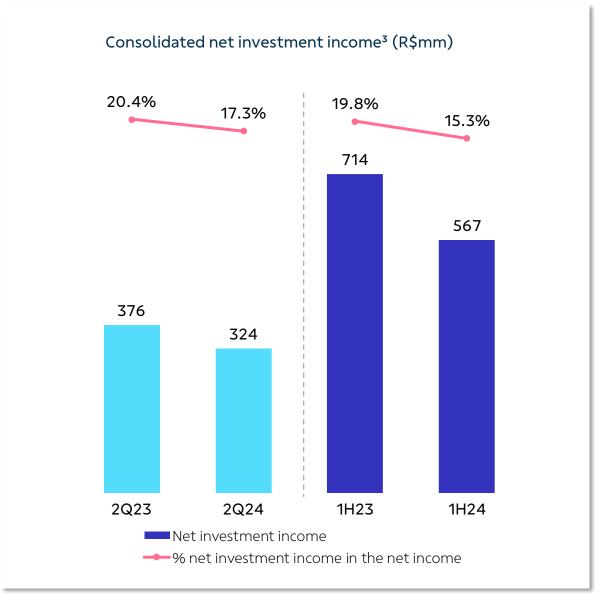
R\$ million	Quarter	Quarterly Flow		Half-Yearly Flow		Chg. %
	2Q23	2Q24	On 2Q23	1H23	1H24	On 1H23
Net income	1,841	1,774	(3.7)	3,602	3,617	0.4
Net adjustment	-	97	-	-	97	-
Equity income at Brasilprev (74.995%)	-	97	-	-	97	-
Adjusted net income	1,841	1,871	1.6	3,602	3,714	3.1

Adjustments on Brasilprev (Susep Gaap)

	Quarterly Flow		Chg. %	Half-Yearly Flow		Chg. %
R\$ million	2Q23	2Q24	On 2Q23	1H23	1H24	On 1H23
Net income	438	217	(50.4)	877	523	(40.4)
Net adjustment	-	129	-	-	129	-
Constitution of PCC - Changes in other technical reserves	-	217	-	-	217	-
Constitution of PCC - taxes expenses (PIS/COFINS)	-	(1)	-	-	(1)	-
Constitution of PCC - taxes expenses (IR/CSLL)	-	(86)	-	-	(86)	-
Adjusted net income	438	347	(20.8)	877	652	(25.6)

Managerial net income and net investment income¹





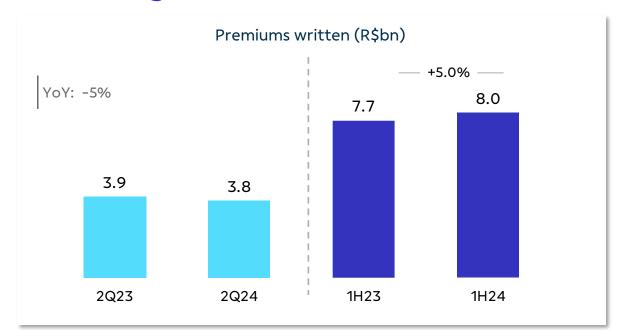
^{1 –} Does not consider the adoption of IFRS 17

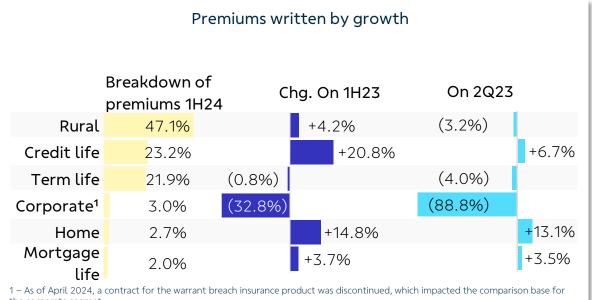
²⁻ Adjustment of the one-month lag in the IGP-M accrual on defined benefited plans of Brasilprev

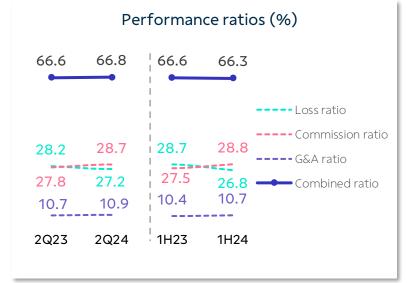
Adjusted net income main components

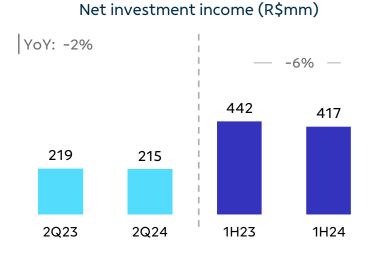
(R\$mm) Net investment income change Operating result change -R\$147 mm +R\$260 mm 164 153 (49)296 3,862 3,714 (292)(23)3,602 (278)-R\$150 mm (1H24)VS. +R\$129 mm (1H23)+3.1% Other components 1H24 Net income Volume and rate Mark to market Brasilsed ratio Brasilseg 1H2A Net income prazinzed premiums BB Colletols Brasilprev temporal mismatch Brokerage revenues loss ratio change ex. MtM Net income Revenues with ex-financial

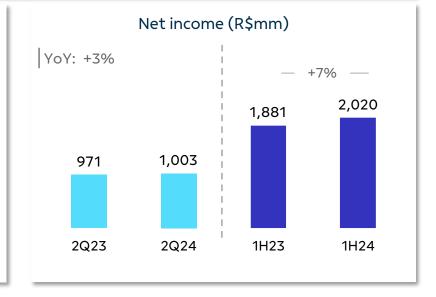
Brasilseg



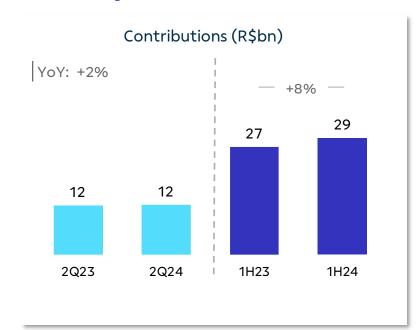


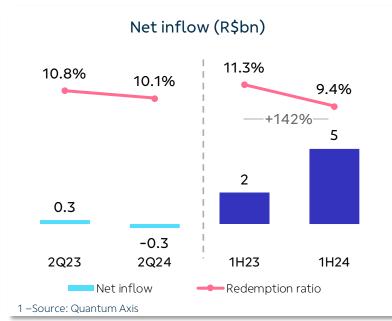


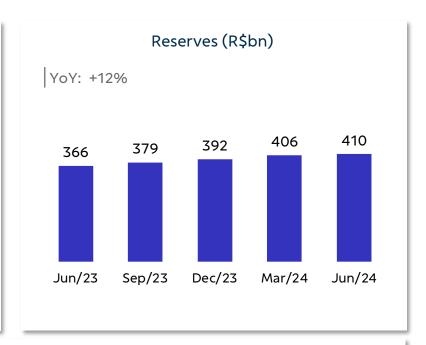


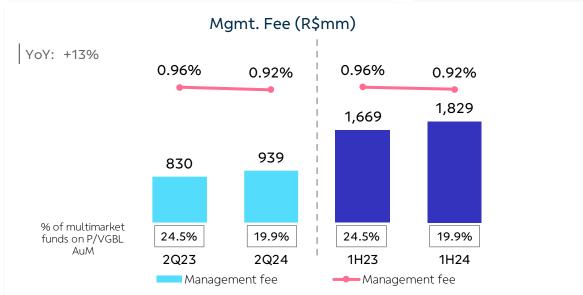


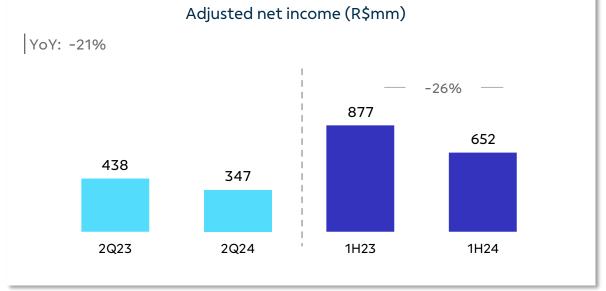
Brasilprev









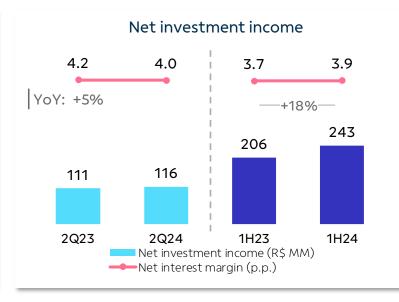


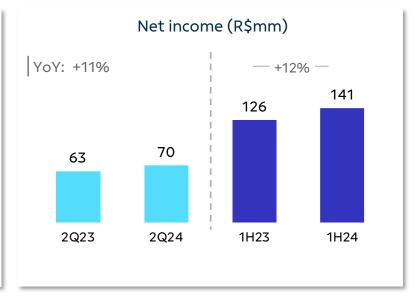
Brasilcap



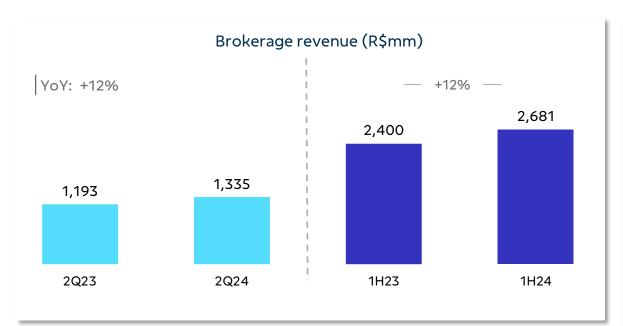


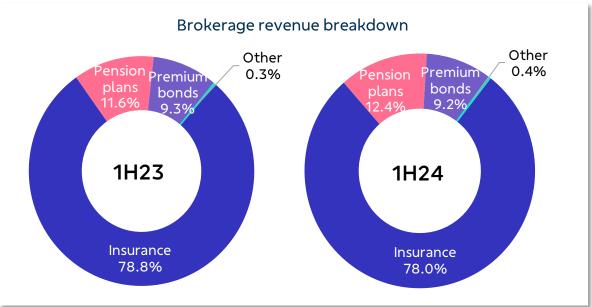


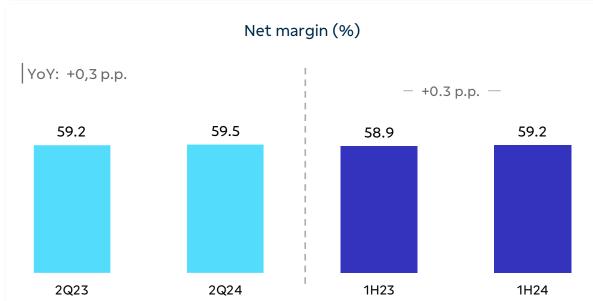


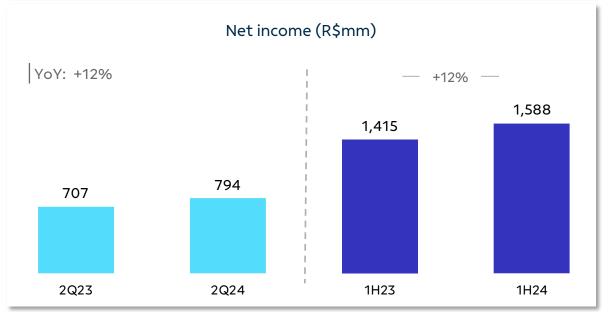


BB Corretora





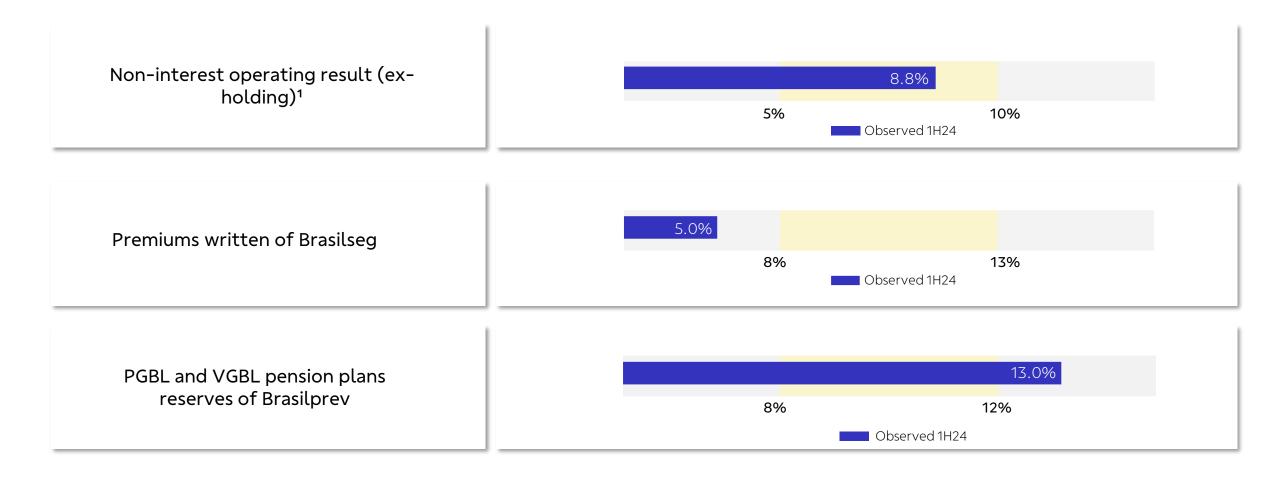




Guidance



Guidance 2024



^{1 –} Sum of the adjusted non-interest operating results before income taxes of Brasilseg, Brasilprev, Brasilcap, Brasildental and BB Corretora, weighted by the equity stake of BB Seguridade in each company.

Thank you!

Contacts

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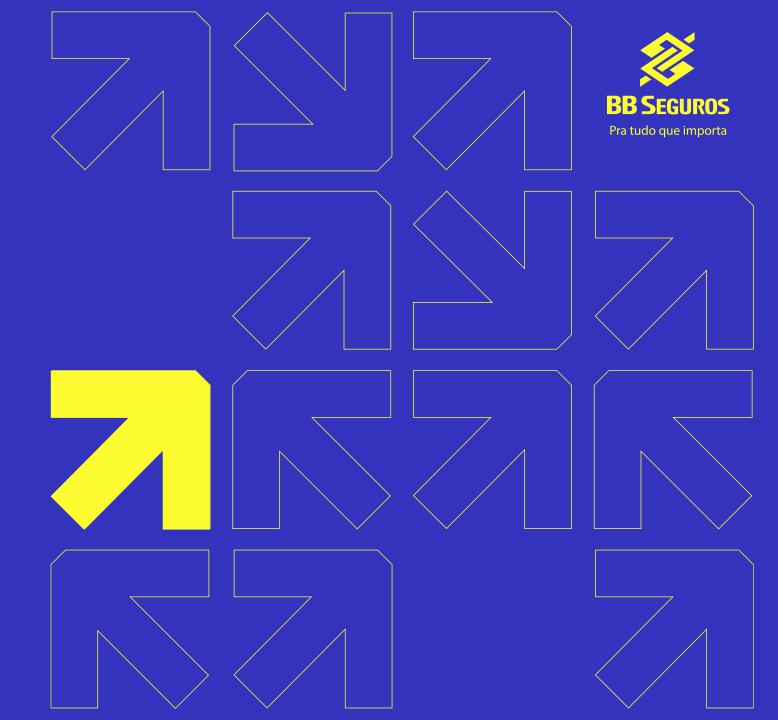
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Appendix



R\$ million	Dec/23	Jan/24	Mar/24	Jun/24
Provisions				
PMBAC balance - Traditional	10,485	-	10,124	9,192 4.1
LAT deficit (surplus)	(116)	_	61 3.2	56 5.2 5.3
PMBC balance - Traditional and P/VGBL	6,544	-	6,752	7,047
LAT deficit (surplus)	651 1	_	682 3.1 3	.2 483 5.1 5.3
Goodwill of assets classified as held to maturity	2,131 1		-	-
PCC impacts				
Income statement			1Q24	2Q24
PCC				
PMBC - data base update	_	_	(26) 3.1	(49) 5.1
PMBAC - Change of actuarial assumption of decision making	-	-	-	(217) 5.2
PMBAC - Change of actuarial assumption of annuity decision		_	_	(58) 5.2
Equity and PCC balance	Dec/23	Jan/24	Mar/24	Jun/24
Equity	6,700	7,588	7,197	7,174
Capital + Profit reserves	5,297	5,297	5,017	6,424
Other comprehensive income				
Goodwill of assets (AfS Investments + Impairment)	(8)	2,123 2 .	1,495	567
PCC	_	-	(67)	462
PMBAC	-	_	(61) 3.2	219 5.3
PMBC	_	_	(5) 3.2	243 5.3
Income Tax (IR+CSLL)	3	(849)	(571)	(412)
Retained Earnings	1,407	1,017	1,322	132
Retained Earnings before PCC	_	1,407	1,728	733
PCC	_	(651) 2 .	2 (677)	(1,001)
PCC tax effects		260	271	401
PCC balance	_	651	744	539
PMBAC	_	_	61 3.1	56 5.2 5.3
PMBC	-	651 2 .		
Regulatory capital	Dec/23	Jan/24	Mar/24	Jun/24
Adjusted equity	6,668	_	6,176	6,224
Minimum capital required	3,246	_	3,243	2,913 4.2
Solvency	205%	-	190%	214%

- Rule in place until Dec-23, LAT insufficiencies was offset by the goodwill of the held to maturity assets
- 2 New rule transition, requiring that LAT insufficiency to be registered in liabilities
- 2.1 Reclassification of the assets from HtM to AfS category
- PCC registered in Accumulated Profits and Losses at transition
- 3 LAT update 1Q24
- Referring to the update of database accounted at income statement
- 3.2 Referring to the change of Yield Curve accounted at OCI
- 4 Reserves write off for plan termination
- 4.1 Expired plans write off
- 4.2 Capital reduction
- 5 LAT update 2Q24
- Referring to the update of database accounted at income statement
- Referring to the update of assumptions accounted at
- income statement
- 5.3 Referring to the change of Yield Curve accounted at OCI