

SAFE HARBOR

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which statements involve substantial risks and uncertainties. All statements other than statements of historical fact, could be deemed forward-looking, including risks and uncertainties related to statements about our competition; our ability to attract, upsell and retain students; our ability to increase tuition prices; our ability to anticipate and meet the evolving needs of student and teachers; our ability to source and successfully integrate acquisitions; general market, political, economic, and business conditions; and our financial targets such as revenue, share count and IFRS and non-IFRS financial measures including gross margin, operating margin, net income (loss) per diluted share, and free cash flow. These statements are not guarantees of future performance and undue reliance should not be placed on them.

The Company undertakes no obligation to update any forward-looking statements made in this press release to reflect events or circumstances after the date of this press release or to reflect new information or the occurrence of unanticipated events, except as required by law. The achievement or success of the matters covered by such forward-looking statements involves known and unknown risks, uncertainties and assumptions. If any such risks or uncertainties materialize or if any of the assumptions prove incorrect, our results could differ materially from the results expressed or implied by the forward-looking statements we make.

Readers should not rely upon forward-looking statements as predictions of future events. Forward-looking statements represent management's beliefs and assumptions only as of the date such statements are made. Further information on these and other factors that could affect the Company's financial results is included in filings made with the United States Securities and Exchange Commission (SEC) from time to time, including the section titled "Risk Factors" in the most recent annual report on Form 20-F. These documents are available on the SEC Filings section of the investor relations section of our website at:



OUR MISSION

Is to provide an ecosystem that integrates education and medical practice solutions for the entire medical journey, enhancing the development, updating, assertiveness, and productivity of health professionals.

OUR PURPOSE

Is to **transform** health together with those who have **medicine** as a vocation.





WEARE Afya

THE LARGEST HUB OF MEDICAL
EDUCATION AND SOLUTIONS FOR
MEDICAL PRACTICE IN BRAZIL



BUSINESS SEGMENTS



UNDERDRADUATE PROGRAMS



MEDICAL SCHOOLS

HEALTH COURSES EXCLUDING MEDICINE

OTHER COURSES

NON-HEALTH RELATED

CONTINUING EDUCATION



RESIDENCY JOURNEY

GRADUATE JOURNEY

OTHER COURSES
B2P AND B2B
OFFERINGS

MEDICAL PRACTICE SOLUTIONS



PHYSICIANS SOLUTIONS

PHYSICIAN-PATIENT RELATIONSHIP

PHYSICIAN-HEALTH INDUSTRY RELATIONSHIP

UNDERGRADUATE PROGRAMS





MARKET LEADER IN MEDICAL EDUCATION



RESILIENT BUSINESS MODEL WITH HIGH PREDICTABILITY AND STRONG MARGINS



MASTER CURRICULUM APPLIED TO ALL AFYA'S MEDICAL SCHOOLS



AFYA'S ECOSYSTEM APPLIED TO EDUCATION















RESIDENCY JOURNEY

GRADUATE JOURNEY

OTHER B2B AND B2P OFFERINGS

PREPARATORY
COURSES FOR
MEDICAL
RESIDENCY
EXAMS

POSTGRADUATE
MEDICAL EDUCATION
AND PREPARATORY
COURSES FOR BOARD
CERTIFICATION EXAMS

INNOVATIVE IMAGING
TOOLS AND MENTORSHIP
PROGRAMS THAT SUPPORT
FINANCIAL HEALTH AND
CLINIC PROFITABILITY

DRIVING LIFELONG LEARNING IN MEDICINE THROUGH EDUCATION, SPECIALIZATION, AND SUPPORTING PHYSICIANS FROM THEIR EARLY CAREER TO MEDICAL PRACTICE

MEDICAL PRACTICE SOLUTIONS





PHYSICIANS SOLUTIONS

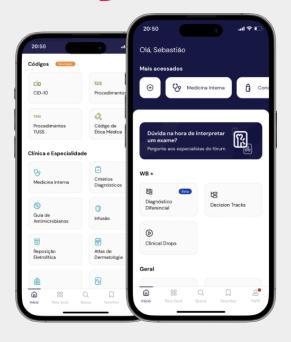


PHYSICIAN-HEALTH INDUSTRY RELATIONSHIP



PHYSICIAN-PATIENT RELATIONSHIP

Afya wнітевоок



TRULY REFERENCE TOOL FOR DIAGNOSIS, TREATMENT, AND DECISION-MAKING

QUICK ACCESS TO:

CLINICAL GUIDELINES

DRUG INFORMATION

PRACTICAL MEDICAL CONTENT

EMPOWERING PHYSICIANS WITH COMPREHENSIVE TOOLS FOR A MORE EFFICIENT PRACTICE

INTEGRATED, SCHEDULING, EMR, E-PRESCRIPTION, TELEMEDICINE

FINANCIAL SERVICES AND REPORTS, MANAGEMENT TOOLS IN A SINGLE PLATFORM

ACCESS AND CUSTOMIZE ALL PATIENT RECORDS IN ONE PLACE





MEDICAL PRACTICE SOLUTIONS





PHYSICIANS SOLUTIONS



PHYSICIAN-HEALTH INDUSTRY RELATIONSHIP



PHYSICIAN-PATIENT RELATIONSHIP



AFYA GATHERS INSIGHTS FROM ITS MEDICAL

SUPPORT STRATEGIC DECISION-MAKING IN

AUDIENCE AND PLATFORM DATA TO

THE PHARMACEUTICAL INDUSTRY

PARTNERSHIP WITH LABORATORIES, PHARMACIES AND HEALTHCARE PROVIDERS



A SOLUTION FOR PRODUCT PROMOTION THAT OFFERS PHYSICIANS A DIGITAL EXPERIENCE OF EDUCATION, OPT-IN ENGAGEMENT, AND REP INTERACTION, COMBINED WITH THE TANGIBLE IMPACT OF FREE SAMPLE DISTRIBUTION

MEDICAL PRACTICE SOLUTIONS





PHYSICIANS SOLUTIONS



PHYSICIAN-HEALTH INDUSTRY RELATIONSHIP

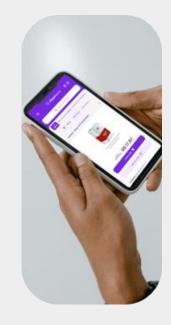


PHYSICIAN-PATIENT RELATIONSHIP















DRUGS SEARCH AND **PURCHASE MARKET** PLACE

PATIENT ADHERENCE TO TREATMENT

B2B MEDIA

INCREASING CLINICAL SUPPORT TO DIABETES **PATIENTS**

PATIENT ADHERENCE OF TREATMENT

CALCULATORS AND TACKING OF GLUCOSE

SCIENTIFIC ARTICLES

B2B INSIGHTS AND CONTENT

SEARCH ENGINE TO SUPPORT PATIENTS IN FINDING PHYSICIANS TO SCHEDULE **CONSULTATIONS**

PATIENT WEB **CHANNEL LISTING** THE PRESCRIPTION **DELIVERED TO** HER/HIM

SOLUTIONS FOR EVERY STEP IN THE PHYSICIAN'S JOURNEY



UNDERGRADUATE PROGRAMS

CONTINUING MEDICAL EDUCATION

MEDICAL SCHOOLS



RESIDENCY JOURNEY 2-3 Years







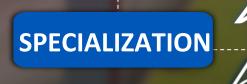




8-10 YEARS TO BECOME A SPECIALIST PHYSICIAN



10-12 YEARS TO BECOME A SUB-SPECIALIST PHYSICIAN





GRADUATE JOURNEY
4-6 Years

CONTINUING MEDICAL EDUCATION

AFYA'S HISTORY - BEFORE IPO



OUNITPAC	UNIPTAN O UNIVAÇO	ITPAC	O IESVAP	EDUCACIONAL	O ITPAC PALMAS - YO	C FADEP SELVA MAS EDUCACIONAL OFFICE TABLE OF THE NOVAFAPI CENTRO UNIVERSITARIO
1999	2004	2008	2010	2016	2017	2018
<u> </u>			0	0		
FOUNDED	FIRST ACQUISITIONS:	STARTING OF NEW OPERATION	NEW PROJECT	CREATION OF A HOLDING: NRE EDUCACIONAL IN PARTNERSHIP WITH	STARTING OF NEW OPERATION	3 NEW ACQUISITIONS AND 7 MAIS MÉDICOS CAMPUSES AWARDED
80 MEDICAL SEATS	229 MEDICAL SEATS	349 MEDICAL SEATS	429 MEDICAL SEATS	BOZANO INVESTIMENTOS (CURRENTLY CRESCERA)	549 MEDICAL SEATS	1.267 MEDICAL SEATS

AFYA'S HISTORY - POST IPO



MERGER OF NRE EDUCACIONAL AND MEDCEL: AFYA IS BORN









UniREDENTOR

SÃO LUCAS
CENTRO UNIVERSITÁRIO





FESAR





UNIFIPMoc

★iClinic









FiPGuanambi

MEDICINAE

MEDICAL HARBOUR

2021

2 NEW **ACQUISITIONS**

APRIL/MAY

SANTO AGOSTINHO

1.452 MEDICAL SEATS

AFYA'S **IPO ON NASDAQ UP TO US\$ 250 MILLION**

JULY

NEW ACQUISITION

AUGUST

1.572 MEDICAL SEATS

6 NEW ACQUISITIONS AND 2 NEW OPERATIONS UNDER THE MAIS MÉDICOS SCOPE

2020

2,143 MEDICAL SEATS

10 NEW ACQUISITIONS

2,731 MEDICAL SEATS









UNIMA Afya





 $[\mathbf{B}]^{^{3}}$

UNIDOMPEDRO Afya

2025

LAST ACQUISITION:





AND MEDICAL SEATS INCREASE IN 2 CAMPUSES

BERTSELSMANN BECOMES A STAKEHOLDER

2,823 MEDICAL SEATS

NEW ACQUISITION

2023

AFYA REBRANDING LISTED ON B3

3,163 MEDICAL SEATS







AND MEDICAL SEATS **INCREASE IN 2 CAMPUSES**

3.593 MEDICAL SEATS

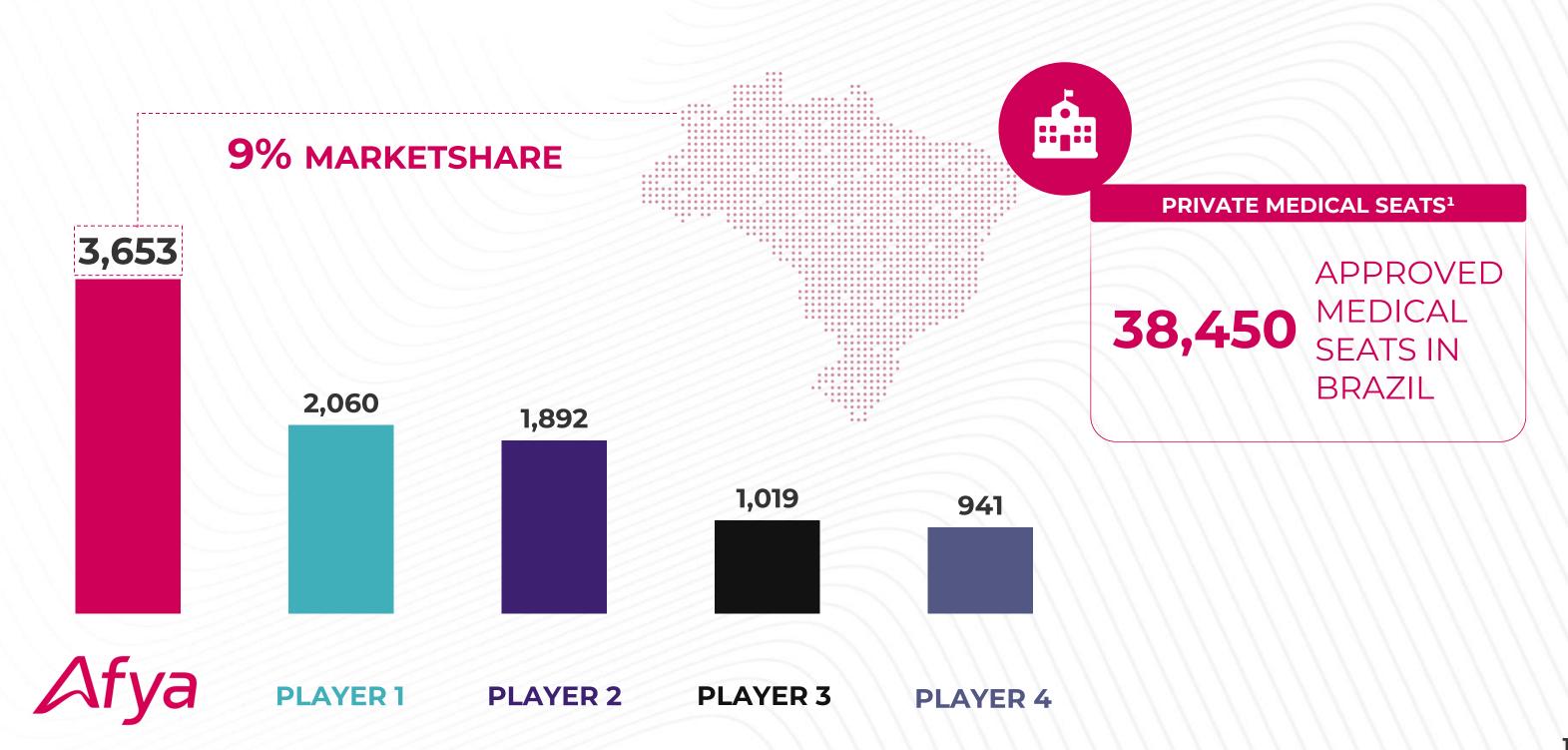




3.653 MEDICAL SEATS



MEDICAL EDUCATIONAL MARKET LEADERSHIP – APPROVED MEDICAL SEATS



FIRST-HALF 2025

3,653

APPROVED MEDICAL SEATS

MEDICAL STUDENTS

25,733

UNDERGRAD CAMPUSES

33 WITH MEDICAL SCHOOLS

CONTINUING EDUCATION ENROLLED STUDENTS

45,505

20 MEDICAL GRADUATE CAMPUSES

327 CLINICS IN OUR UNITS

MONTHLY ACTIVE USERS

230,468

58 SPREAD CAMPUSES

USERS IN ECOSYSTEM

301,706

IN MILLIONS, EXCEPT %

R\$1,856 REVENUE

R\$893 ADJUSTED EBITDA

48.1% ADJUSTED EBITDA MARGIN

R\$503 ADJUSTED NET INCOME

20

STATES DRIVING HEALTHCARE INNOVATION

IN MILLIONS, EXCEPT TICKET

MEDICAL SCHOOLS REVENUE

OLS **R\$1,407**

MEDICAL SCHOOL NET AVG.TICKET, EXC. ACQUISITIONS

R\$9,140

continuing education R\$137

MEDICAL PRACTICE R\$84

SOLID PERFORMANCE

OPERATIONAL AND FINANCIAL HIGHLIGHTS OF THE SEMESTER





14% INCREASE IN THE NUMBER OF MEDICAL SCHOOL STUDENTS

GROSS MARGIN EXPANSION YOY

CLOSING OF FUNIC



INCREASE IN GRADUATE JOURNEY STUDENTS

GROSS MARGIN EXPANSION YOY



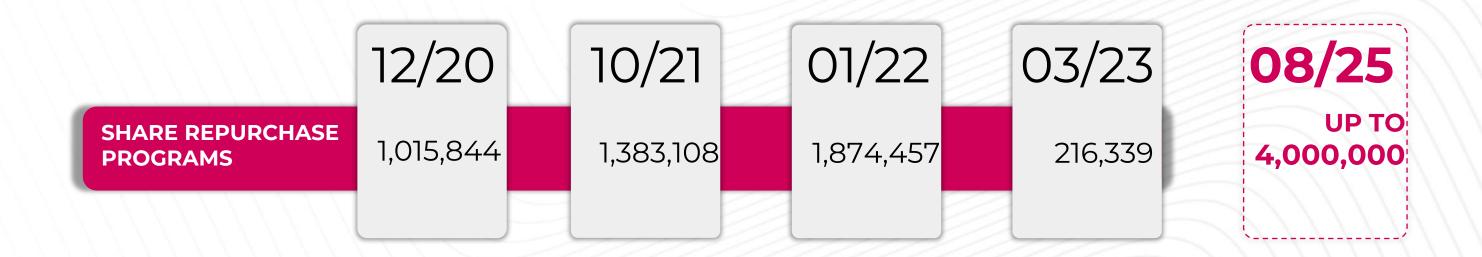
INCREASE IN CLINICAL MANAGEMENT PAYERS

> STRONG B2P GROWTH

SHARE REPURCHASE PROGRAM

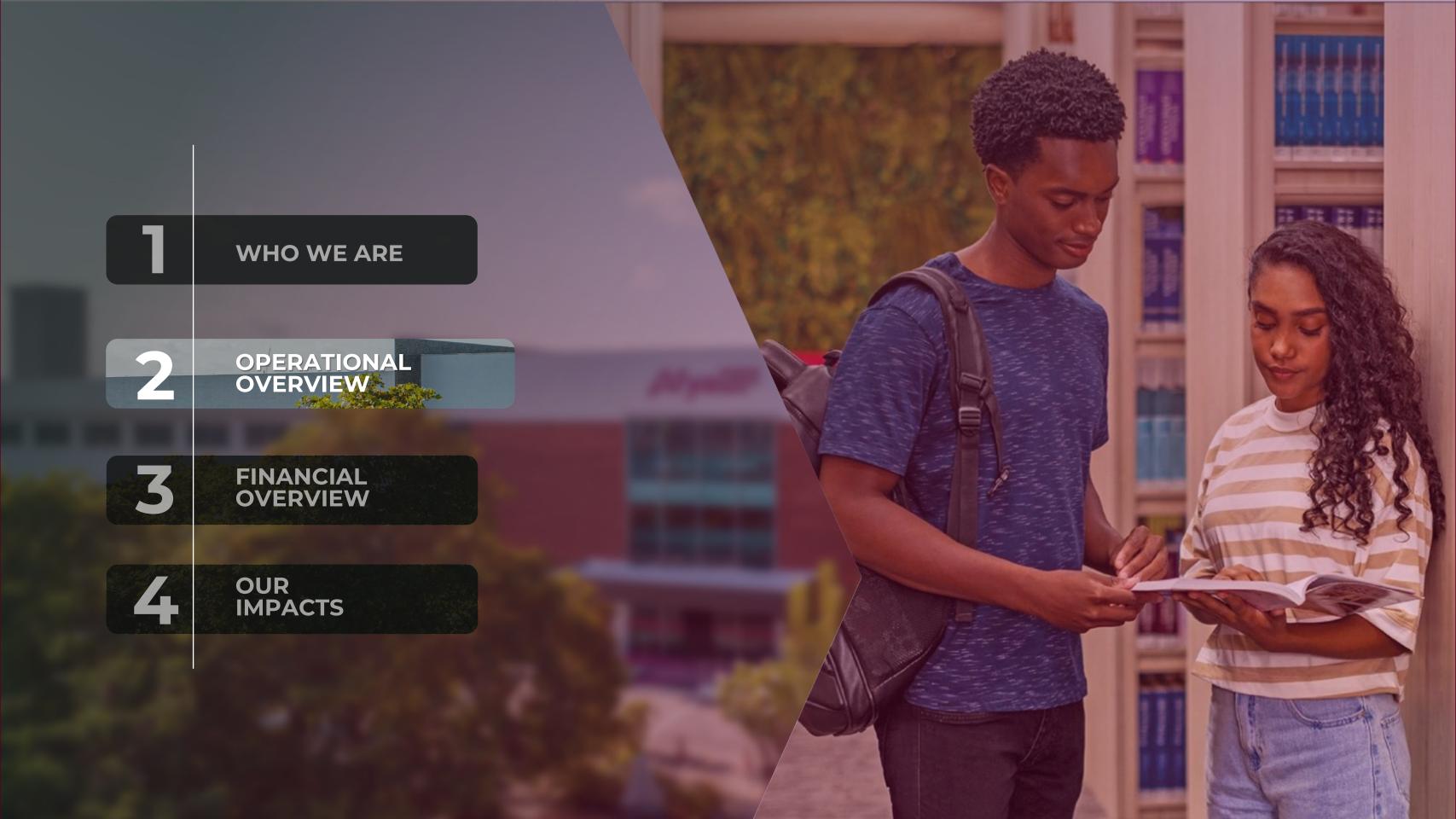
ENHANCING SHAREHOLDER VALUE THROUGH CAPITAL ALLOCATION





AFYA'S BOARD APPROVED A NEW SHARE REPURCHASE PROGRAM OF UP TO 4 MILLION CLASS A SHARES, IN THE OPEN MARKET OR THROUGH PRIVATELY NEGOTIATED TRANSACTIONS.

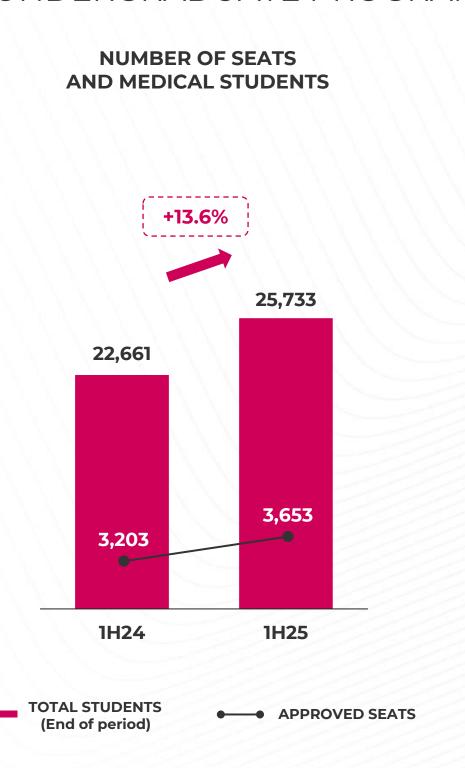
AFYA INTENDS TO REPURCHASE THE SHARES FOR USE IN ITS STOCK OPTION PROGRAM, CONSIDERATION IN FUTURES BUSINESS COMBINATIONS TRANSACTIONS AND GENERAL CORPORATE PURPOSES.

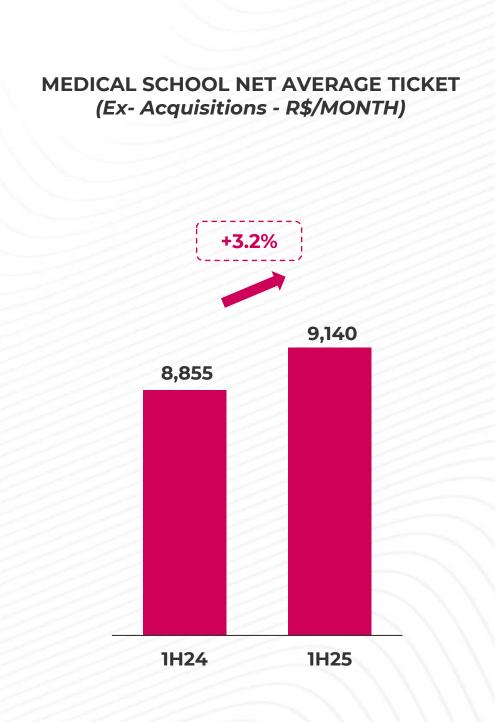


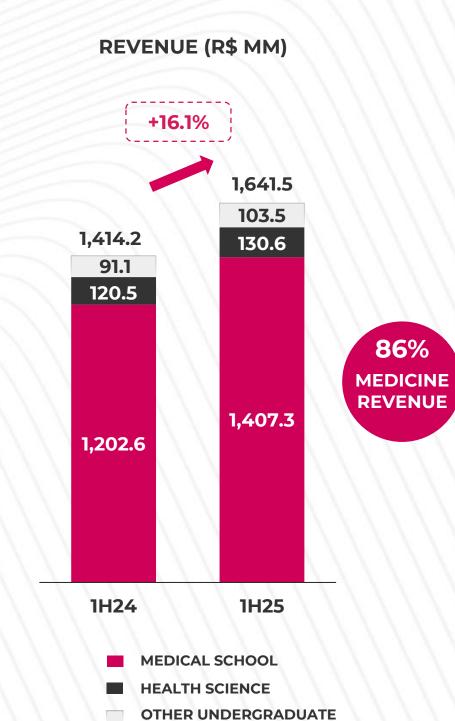
OPERATION METRICS

A

UNDERGRADUATE PROGRAMS



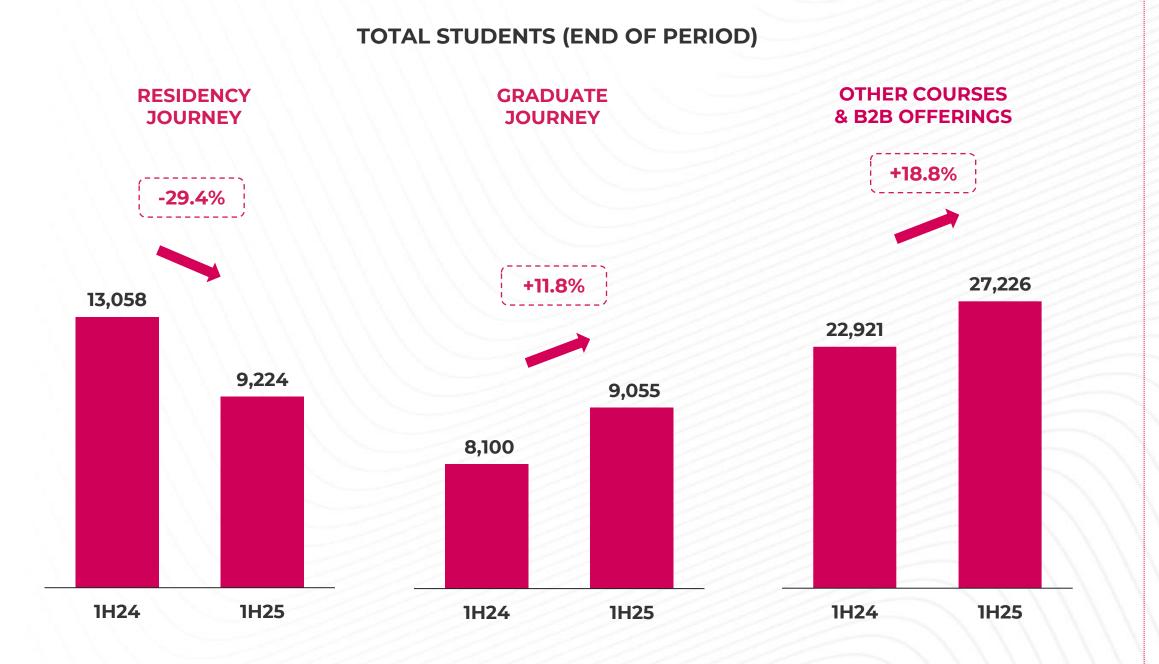


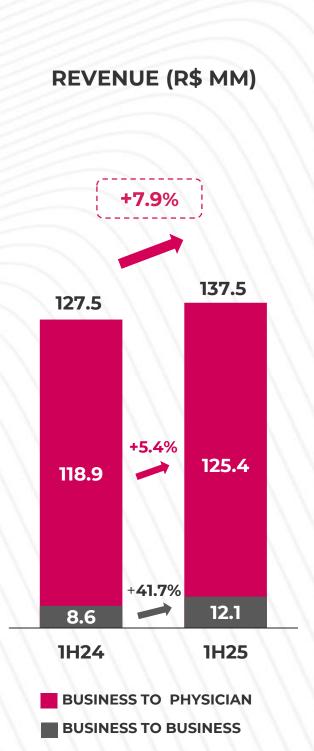


OPERATION METRICS

A

CONTINUING EDUCATION

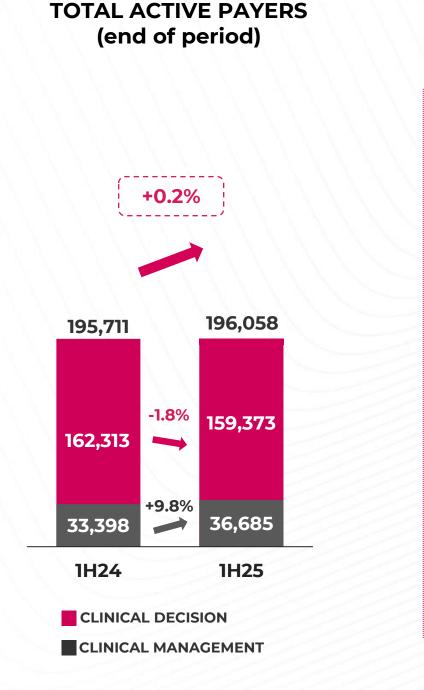


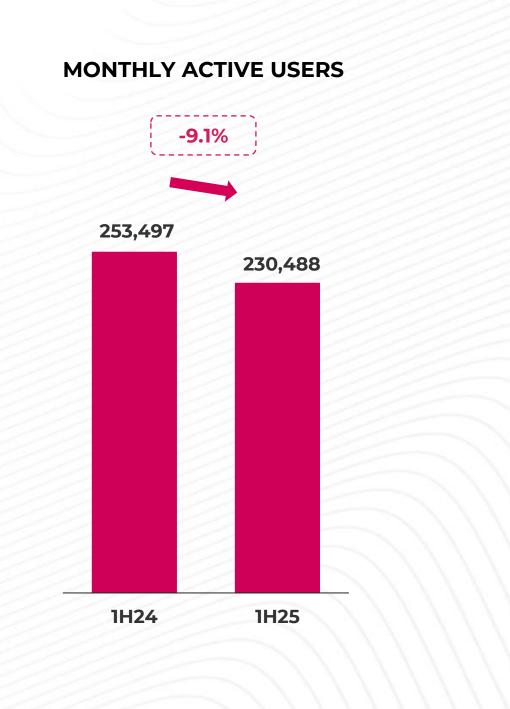


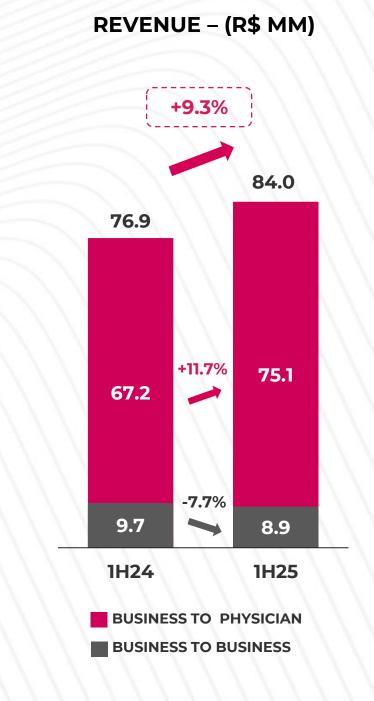
OPERATION METRICS

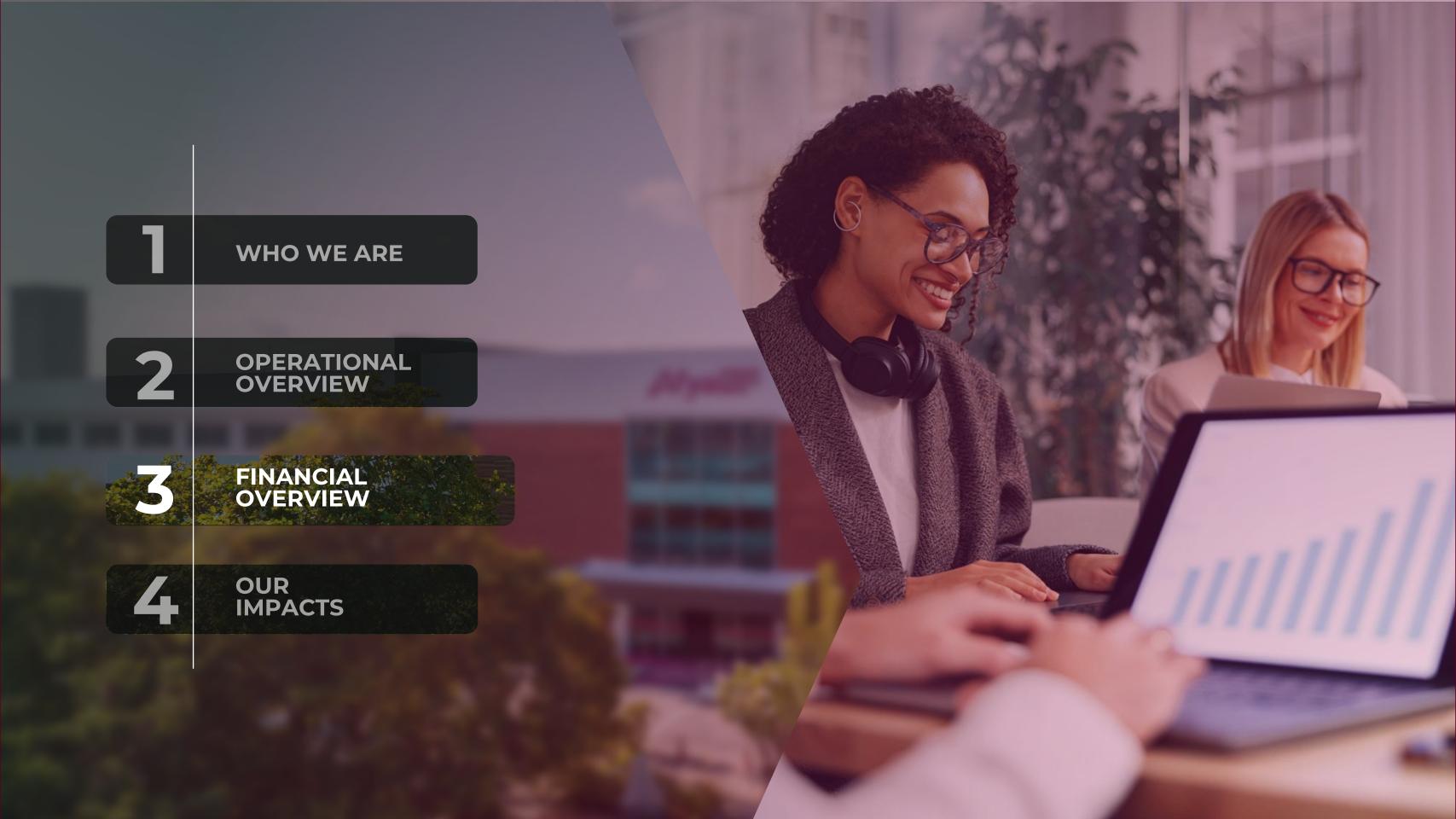
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MEDICAL PRACTICE SOLUTIONS





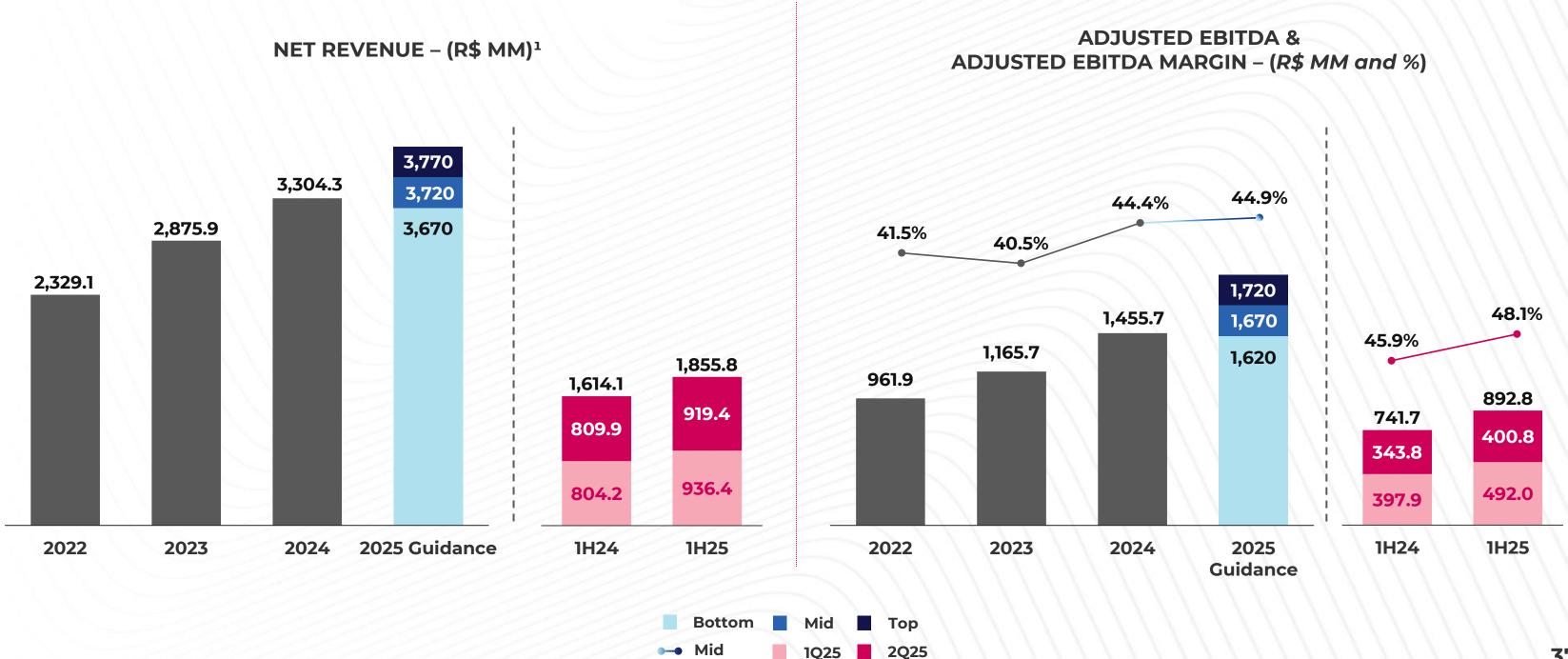




FINANCIAL OVERVIEW

PERFORMANCE EVOLUTION

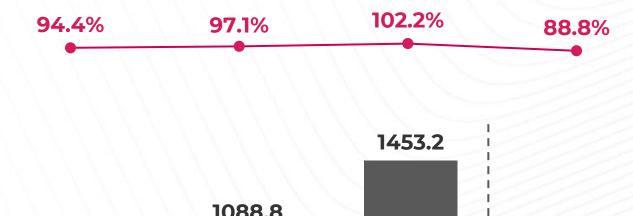


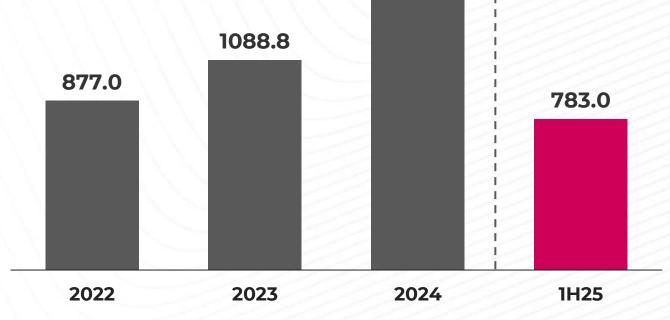


FINANCIAL OVERVIEW

PERFORMANCE EVOLUTION



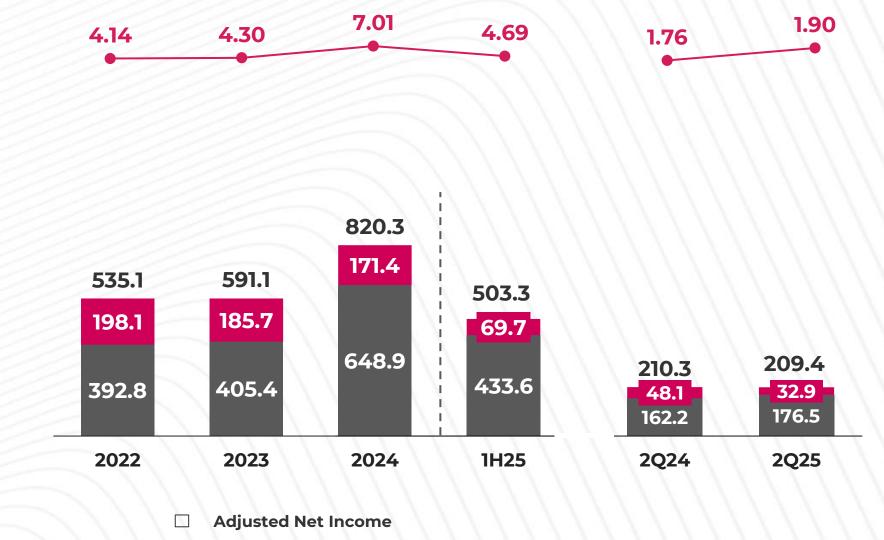






A

NET INCOME & ADJUSTED NET INCOME – (R\$ MM) & EARNINGS PER SHARE



Earnings Per Share

Adjustments

Net Income

GROSS DEBT



SOLID CAPITAL STRUCTURE WITH A CONSERVATIVE LEVERAGING POSITION AND A LOW COST OF DEBT

FOR THE SIX MONTHS PERIOD ENDED IN JUNE 30,

					Cost of Debt			
	Gross Debt (<i>R\$MM</i>)		Duration (Years)		Per year		CDI ²	
	2025	2024	2025	2024	2025	2024	2025	2024
Loans and financing: Softbank	856	827	0.8	1.9	8.6%	6.5%	66%	58%
Loans and financing: Debentures	532	526	2.1	3.1	15.3%	12.6%	114%	117%
Loans and financing: Others	318	432	0.3	1.0	15.3%	12.6%	114%	117%
Loans and financing: IFC	508	•	3.3	•	14.6%		109%	-
Accounts payable to selling shareholders	506	398	3.3	0.7	13.5%	10.7%	101%	100%
Total¹ Average	2,720	2,183	1.9	1.8	12.7%	9.7%	95%	91%

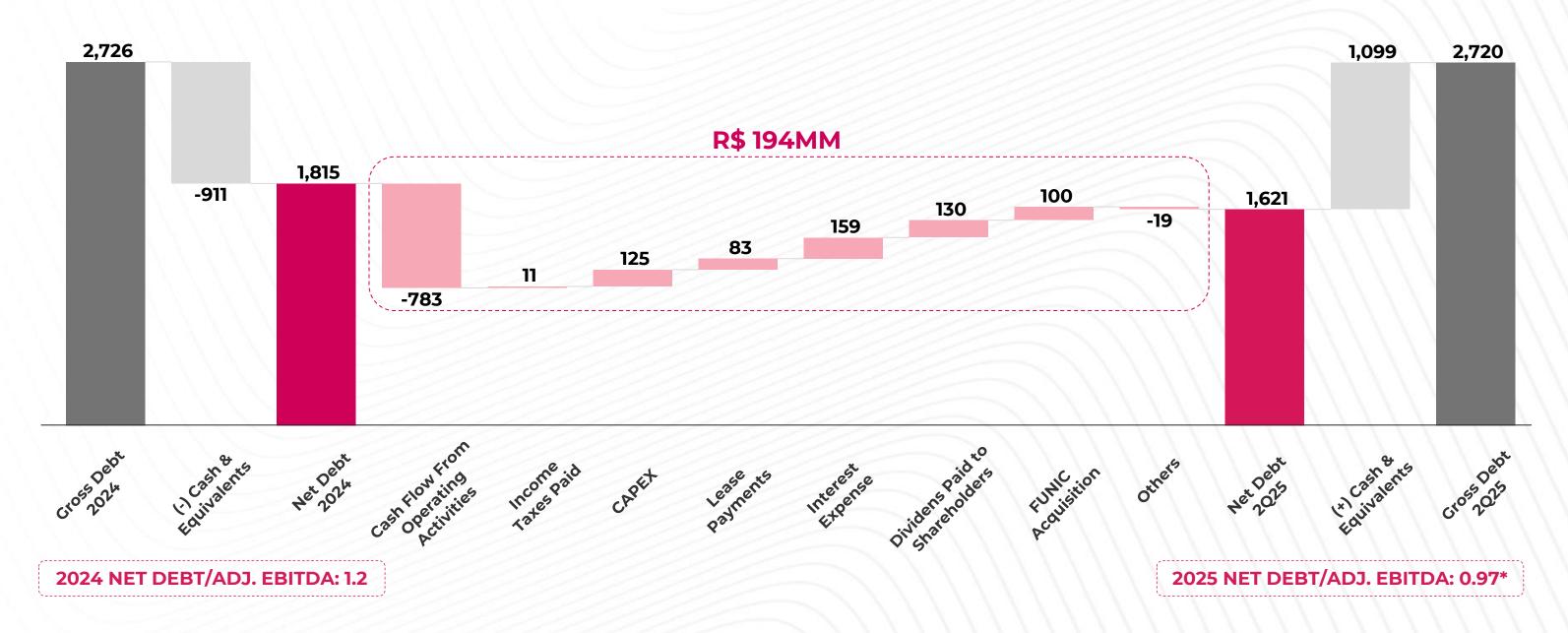
The holders of the convertible (SoftBank) shall have the right to redeem all or any of the outstanding convertible for cash, the Company's common shares or a combination thereof (at the Company's election, subject to certain conditions) with a 5% premium on or after the five-year anniversary of the original issuance date (April ,2026). The 5% premium is deemed as part of the effective interest rate and recognized on a pro-rata basis until the fifth anniversary of the original issuance date.

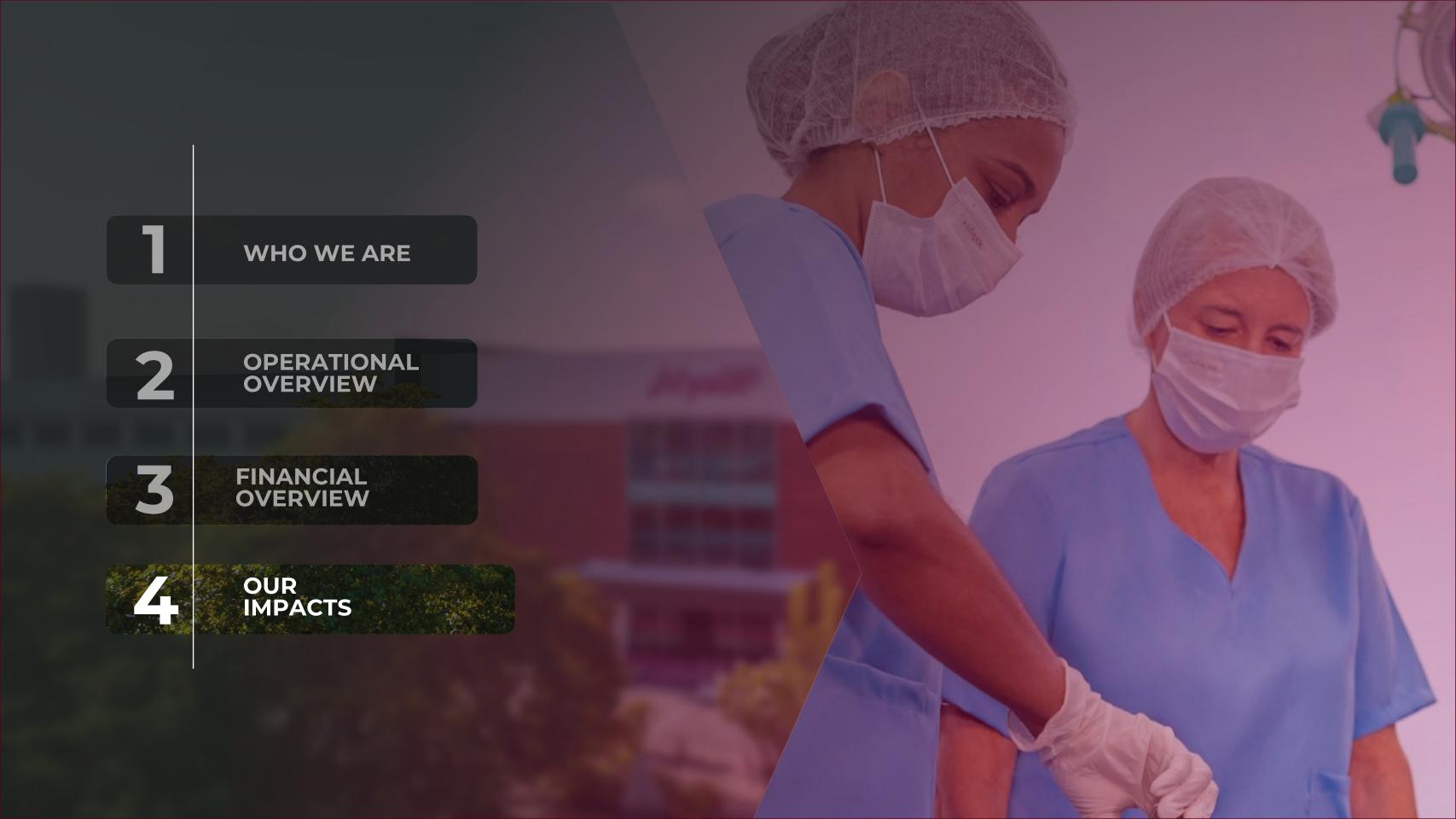
NET DEBT RECONCILIATION



IMPRESSIVE CASH GENERATION

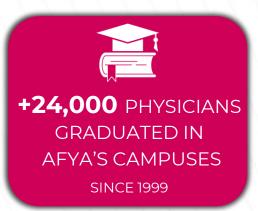
(R\$ MM)





OUR IMPACTS

FIRST-HALF 2025



+25,000 MEDICAL

STUDENTS









INSTITUTIONAL INVESTOR

ESG PROGRAM 2nd PLACE IN THE **BUY-SIDE AND COMBINED CATEGORIES**



TIME **MAGAZINE**

RANKED AS THE 3rd BEST EDTECH WORLDWIDE



GPTW

LISTED IN GREAT **PLACE TO WORK RANKING SINCE 2022**



THE EDUCATIONAL **GROUP WITH THE HIGHEST NUMBER OF** SSH-ACCREDITED UNITS IN THE WORLD



IFC

1st SUSTAINABILITY-LINKED LOAN TIED TO SOCIAL IMPACT INDICATORS, FOCUSING ON **EDUCATION AND HEALTH.**



OUR IMPACTS

FIRST-HALF 2025



ENVIRONMENTAL

2,653

RENEWABLE ENERGY GENERATED BY OWN PHOTOVOLTAIC PLANTS

13,600_{MWh}

TOTAL ENERGY CONSUMED

36.7%

OF ENERGY CONSUMED FROM THE POWER GRID



9,819 PLOYEES IN ALL AFYA'S FACILITIES

60% OF FEMALE EMPLOYEE



GOVERNANCE

30%

OF FEMALE EMPLOYEES IN THE BOARD OF DIRECTORS

40%

OF INDEPENDENT MEMBER
IN THE BOARD OF
DIRECTORS



MOODY'S LOCAL BRAZIL RATE UPGRADED

IFC

SUSTENTABILITY LINKED-LOAN GOALS ACHIEVED

BBB

FIRST ESG RATING FROM MSCI

APPENDIX



BRAZIL ADOPTS OECD PILLAR TWO RULES WITH DOMESTIC TOP-UP TAX MECHANISM





LAW 15,079/2024

- ENACTED ON DECEMBER 27, 2024, EFFECTIVE JANUARY 1, 2025.
- ALIGNS BRAZILIAN TAX LEGISLATION WITH OECD'S PILLAR TWO (GLOBE RULES) INTRODUCING A MINIMUM TAXATION OF 15% VIA ADDITIONAL CSLL.
- APPLIES TO MULTINATIONAL GROUPS WITH ANNUAL CONSOLIDATED REVENUES OF AT LEAST €750 MILLION IN AT LEAST TWO OF THE FOUR PRECEDING FISCAL YEARS.
- DESIGNED AS A QUALIFIED DOMESTIC MINIMUM TOP-UP TAX UNDER THE OECD INCLUSIVE FRAMEWORK.



IMPACTS

- INCREASE EFFECTIVE TAX RATE TO THE 15% GLOBAL MINIMUM THRESHOLD STARTING IN 2025.
- THE ADDITIONAL INCOME TAX EXPENSE, AS A RESULT OF LAW 15.079/2024 FOR THE SIX-MONTH PERIOD, ENDED IN JUNE 2025 WAS R\$56.6 MILLION.



ACTIONS TAKEN

- FILED A WRIT OF MANDAMUS ON MARCH 28, 2025, WITH THE BRAZILIAN FEDERAL COURT CHALLENGING THE ENFORCEABILITY OF THE ADDITIONAL CSLL. LEGAL ARGUMENTS BASED ON CONSTITUTIONAL AND STATUTORY ARGUMENTS.
- AWAITING DECISION TO PREVENT COLLECTION, SCHEDULED FOR JULY 2026 (RELATED TO FISCAL YEAR 2025).

UNDERGRADUATE

REGULATORY CAPACITY



Medical School Regulatory Capacity

Medical School Seats Awarded by MEC



Additional Seats Associated with PROUNI¹



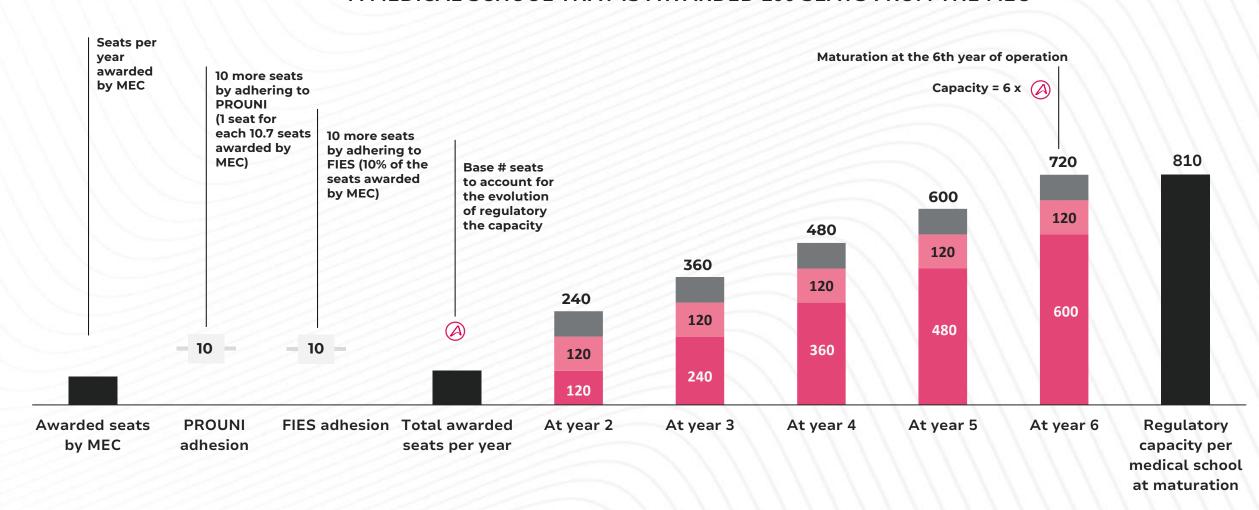
Additional Seats Associated with FIES²



of years of operations

ILLUSTRATIVE EXAMPLE:

A MEDICAL SCHOOL THAT IS AWARDED 100 SEATS FROM THE MEC



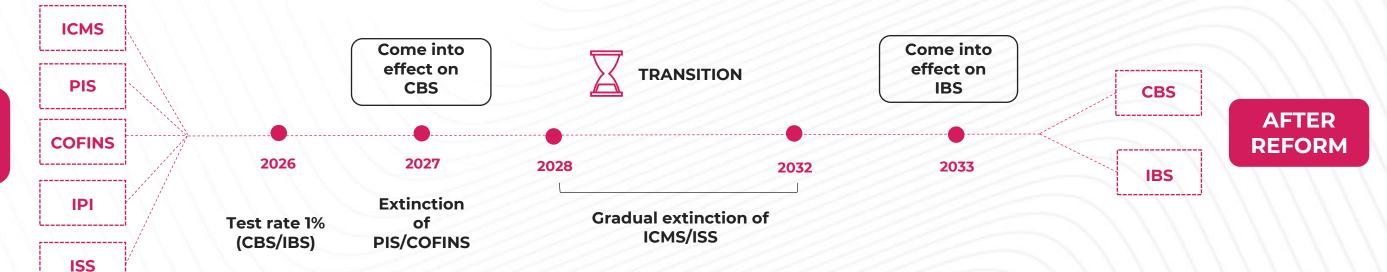
47

TAX REFORM IN BRAZIL

IMPACTS ON AFYA







THE NEW SYSTEM WILL ENCOMPASS THE FOLLOWING RATES:

%
RATES

A STANDARD ONE (TO BE DEFINED)
``````````````````````````````````````
A RATE REDUCED BY 60% FOR SOME SEGMENTS (WHICH INCLUDE EDUCATION)
A ZERO RATE (SPECIFIC SEGMENTS).
· · · · · · · · · · · · · · · · · · ·



PROUNI*	ZFM**	SIMPLES**		
· · · · · · · · · · · · · · · · · · ·				
BASIC FOOD*	AC	LE INVOLVED IN GRICULTURAL ACTIVITIES*		

## TAX REFORM IN BRAZIL

#### **COMPARISON**



**SEGMENTS** 

**UNDERGRAD** 

CONTINUING EDUCATION

MEDICAL PRACTICE SOLUTIONS

# INDIRECT TAXES MUNICIPAL TAXES

2% TO 5%

EXEMPT FROM TAXATION (PROUNI)

3.65% (NO CREDIT)

3.65% (NO CREDIT)

9.25% WITH CREDIT OR EXCEMPT FROM TAXATION (BOOKS)

#### **AFTER REFORM**

**CBS** 

**IBS** 

EXEMPT FROM TAXATION (PROUNI) RATE REDUCED BY 60%

**RATE REDUCED BY 60%** 

STANDART RATE OR

RATE REDUCED BY 60%

**EXEMPT FROM TAXATION (BOOKS)** 

#### **MEDICAL SCHOOLS**







**HEALTHTECHS** 

# RECONCILIATION BETWEEN ADJUSTED EBITDA AND NET INCOME



(in thousands of R\$)	For the three mo	onths period end	ed June 30,	For the six months period ended June 30,			
	2025	2024	% Chg	2025	2024	% Chg	
Net income	176,542	162,200	8.8%	433,578	370,499	17.0%	
Net financial result	94,809	68,551	38.3%	189,803	142,917	32.8%	
Income taxes expense	17,468	3,091	465.1%	42,250	13,956	202.7%	
Depreciation and amortization	94,698	84,038	12.7%	186,453	163,307	14.2%	
Interest received	10,210	8,619	18.5%	24,742	21,034	17.6%	
Income share associate	(3,591)	(3,028)	18.6%	(7,876)	(7,200)	9.4%	
Share-based compensation	5,557	11,799	-52.9%	12,520	20,428	-38.7%	
Non-recurring expenses:	5,151	8,557	-39.8%	11,344	16,738	-32.2%	
- Integration of new companies	4,819	5,408	-10.9%	10,788	11,278	-4.3%	
- M&A advisory and due diligence	203	1,336	-84.8%	291	1,583	-81.6%	
- Expansion projects	129	1,765	-92.7%	253	2,370	-89.3%	
- Restructuring expenses	0	48	n.a.	12	1,507	-99.2%	
Adjusted EBITDA	400,844	343,827	16.6%	892,814	741,679	20.4%	
Adjusted EBITDA Margin	43.6%	42.5%	110 bps	48.1%	45.9%	220 bps	

# RECONCILIATION BETWEEN ADJUSTED NET INCOME AND NET INCOME



(in thousands of R\$)	For the three me	onths period ende	d June 30,	For the six months period ended June 30,			
	2025	2024	% Chg	2025	2024	% Chg	
Net income	176,542	162,200	8.8%	433,578	370,499	17.0%	
Amortization of Intangible Assets	22,159	27,790	-20.3%	45,864	53,646	-14.5%	
Share-based compensation	5,557	11,799	-52.9%	12,520	20,428	-38.7%	
Non-recurring expenses:	5,151	8,557	-39.8%	11,344	16,738	-32.2%	
- Integration of new companies	4,819	5,408	-10.9%	10,788	11,278	-4.3%	
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- Expansion projects	129	1,765	-92.7%	253	2,370	-89.3%	
- Restructuring expenses	0	48	n.a.	12	1,507	-99.2%	
Adjusted Net Income	209,409	210,346	-0.4%	503,306	461,311	9.1%	
Basic earnings per share - in R\$	1.90	1.76	8.4%	4.69	4.02	16.9%	
Adjusted earnings per share - in R\$	2.27	2.29	-1.1%	5.47	5.03	8.7%	



# FOR MORE INFORMATION KEY NUMBERS AND FIGURES

#### **QUARTERLY EARNINGS**



**SEC FILINGS** 



**AFYA'S HISTORY** 



**CORPORATE STRUCTURE** 



**SUSTAINABILITY** 



**STOCK INFO** 



# THANK YOU

Afya