



*Afya*

# EXPERIENCE

The best in medicine

WEBCAST PRESENTATION

2Q26 & 1H26  
FINANCIAL RESULTS

# Safe Harbor

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which statements involve substantial risks and uncertainties. All statements other than statements of historical fact, could be deemed forward-looking, including risks and uncertainties related to statements about our competition; our ability to attract, upsell and retain students; our ability to increase tuition prices; our ability to anticipate and meet the evolving needs of student and teachers; our ability to source and successfully integrate acquisitions; general market, political, economic, and business conditions; and our financial targets such as revenue, share count and IFRS and non-IFRS financial measures including gross margin, operating margin, net income (loss) per diluted share, and free cash flow. These statements are not guarantees of future performance and undue reliance should not be placed on them.

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<https://ir.afya.com.br/>





# SOLID PERFORMANCE



## OPERATIONAL AND FINANCIAL HIGHLIGHTS OF THE SIX-MONTH PERIOD



### Financial

REVENUE

**R\$ 1,984.8MM**  
+7.0% YoY

ADJUSTED  
EBITDA

**R\$918.0MM**  
+2.8% YoY

ADJUSTED  
EBITDA MARGIN

**46.2%**  
-190 bps

NET INCOME &  
EARNINGS PER SHARE

**R\$ 463.1MM**  
+ 6.8% YoY  
**R\$ 5.10**  
+8.7% YoY

CASH  
CONVERSION

**87.8%**

FREE CASH FLOW  
TO EQUITY\*

**R\$ 423.4MM**



### Operational

OPERATING  
MEDICAL  
SCHOOL SEATS

**3,768**

MEDICAL SCHOOL  
STUDENTS  
(end of period)

**26,421**

MEDICAL SCHOOL NET  
AVERAGE TICKET  
(Ex - Acquisitions R\$/month)

**R\$9,443**  
+3.9% YoY

CONTINUING  
EDUCATION

**R\$ 143.9MM**  
+4.6% YoY

MEDICAL PRACTICE  
SOLUTIONS

**R\$ 85.3MM**  
+1.5% YoY

USERS IN  
AFYA'S ECOSYSTEM

**295K USERS**  
POSITIVELY IMPACTED

\*FREE CASH FLOW TO EQUITY (FCFE) IS CALCULATED AS  
CHANGE IN NET DEBT, PLUS ACQUISITIONS, DIVIDEND  
DISTRIBUTIONS, AND SHARE REPURCHASES (BUYBACKS).

# SOLID PERFORMANCE

## OPERATIONAL AND FINANCIAL HIGHLIGHTS OF THE SIX-MONTH PERIOD



### UNDERGRADUATE PROGRAMS

Medical Course net ticket increased by 4%

**13% Revenue Growth**  
in Health Science Courses YoY



### CONTINUING EDUCATION

23% increase in total Students

**8% B2P Revenue**  
growth YoY



### MEDICAL PRACTICE SOLUTIONS

20% increase in Clinical Management Payers

**5% B2B Revenue**  
growth YoY



### CORPORATE

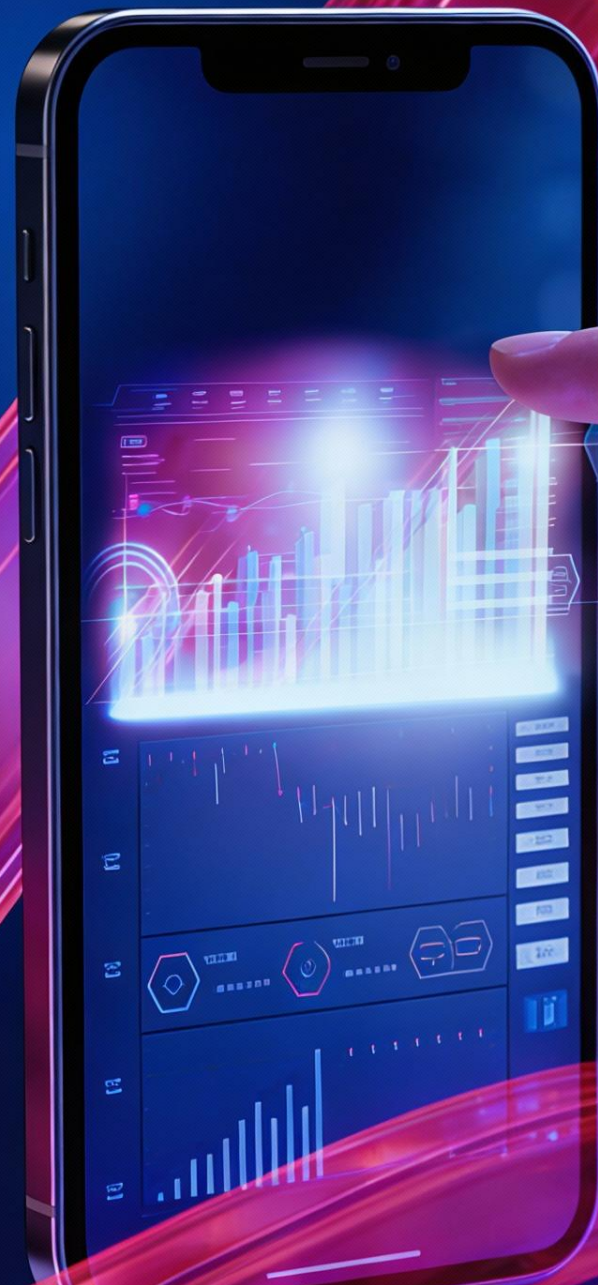
106% of 1H26 FCFE returned to shareholders

**R\$448M** in dividends and share repurchases



*Afya*

# Operational Overview

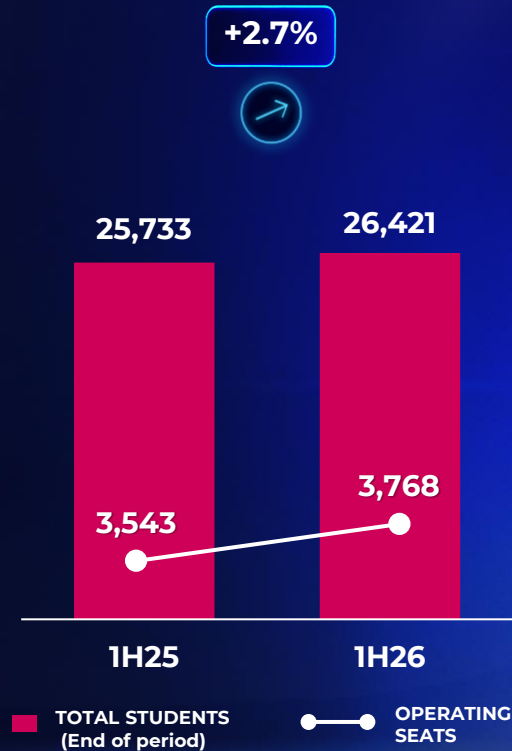


# OPERATIONAL METRICS

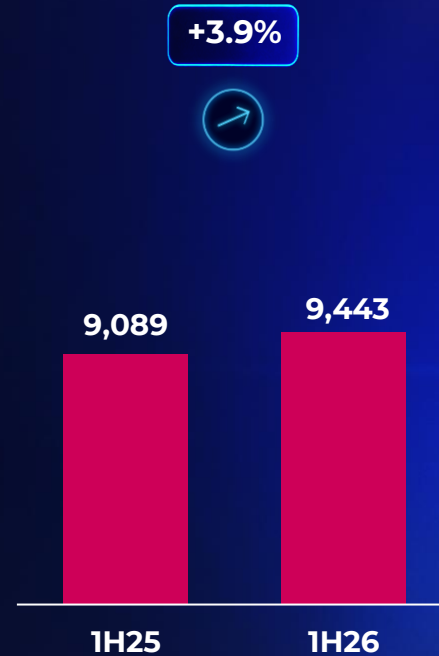
## UNDERGRADUATE PROGRAMS



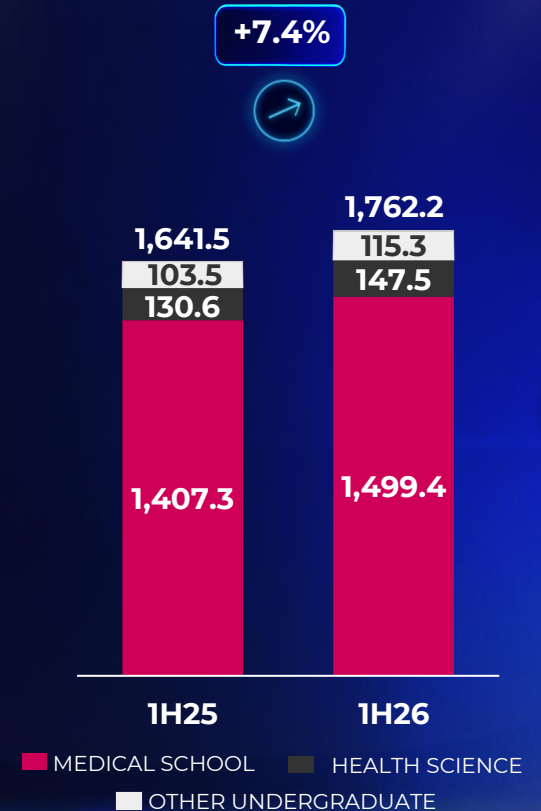
### NUMBER OF SEATS<sup>1</sup> AND MEDICAL STUDENTS



### MEDICAL SCHOOL NET AVERAGE TICKET *(Ex- Acquisitions - R\$/MONTH)*



### REVENUE (R\$ MM)



85%  
REVENUE  
FROM  
MEDICINE

<sup>1</sup>Reported medical school seats do not reflect any potential reductions resulting from ENAMED



# OPERATIONAL METRICS

## CONTINUING EDUCATION



### TOTAL STUDENTS (END OF PERIOD)

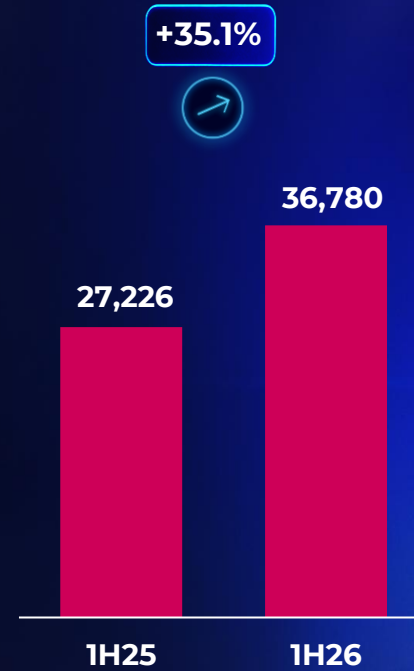
#### RESIDENCY JOURNEY



#### GRADUATE JOURNEY



#### OTHER COURSES & B2B OFFERINGS



#### REVENUE (R\$ MM)

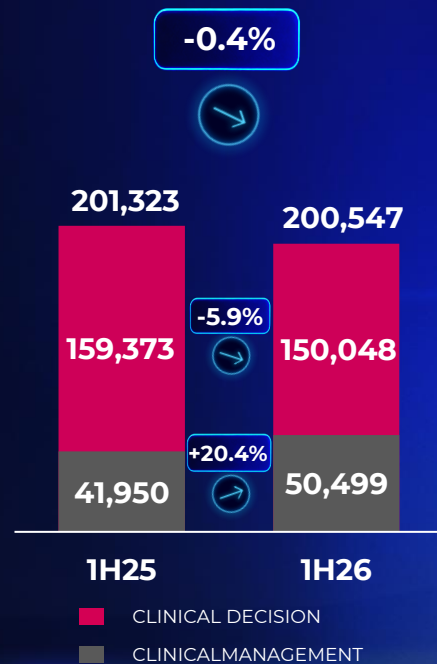


# OPERATIONAL METRICS

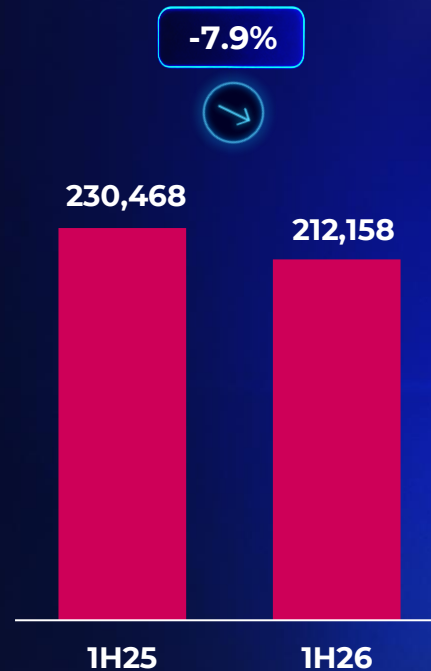
## MEDICAL PRACTICE SOLUTIONS



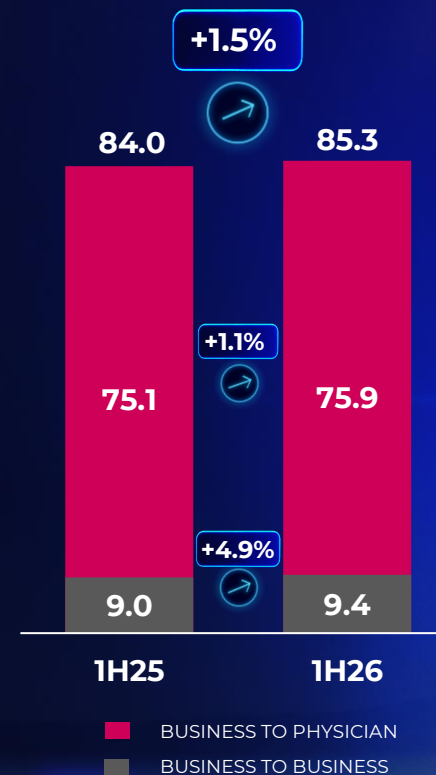
### TOTAL ACTIVE PAYERS (end of period)



### MONTHLY ACTIVE USERS



### REVENUE (R\$ MM)

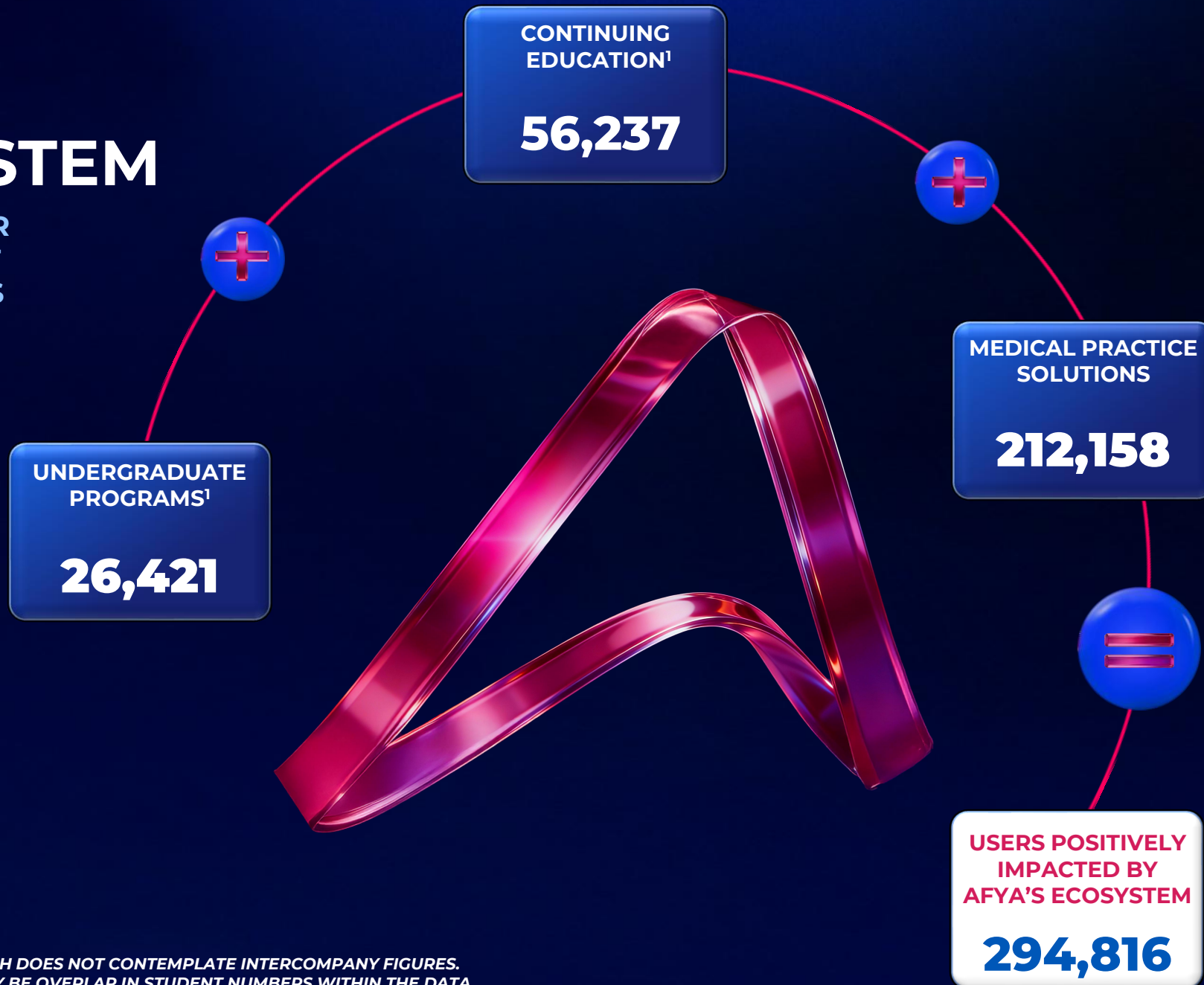


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# AFYA'S ECOSYSTEM

INTEGRATED FOR  
EVERY STAGE OF  
THE PHYSICIAN'S  
CAREER



<sup>1</sup>ECOSYSTEM OUTREACH DOES NOT CONTEMPLATE INTERCOMPANY FIGURES.  
NOTE THAT THERE MAY BE OVERLAP IN STUDENT NUMBERS WITHIN THE DATA.

# Afya Financial Overview

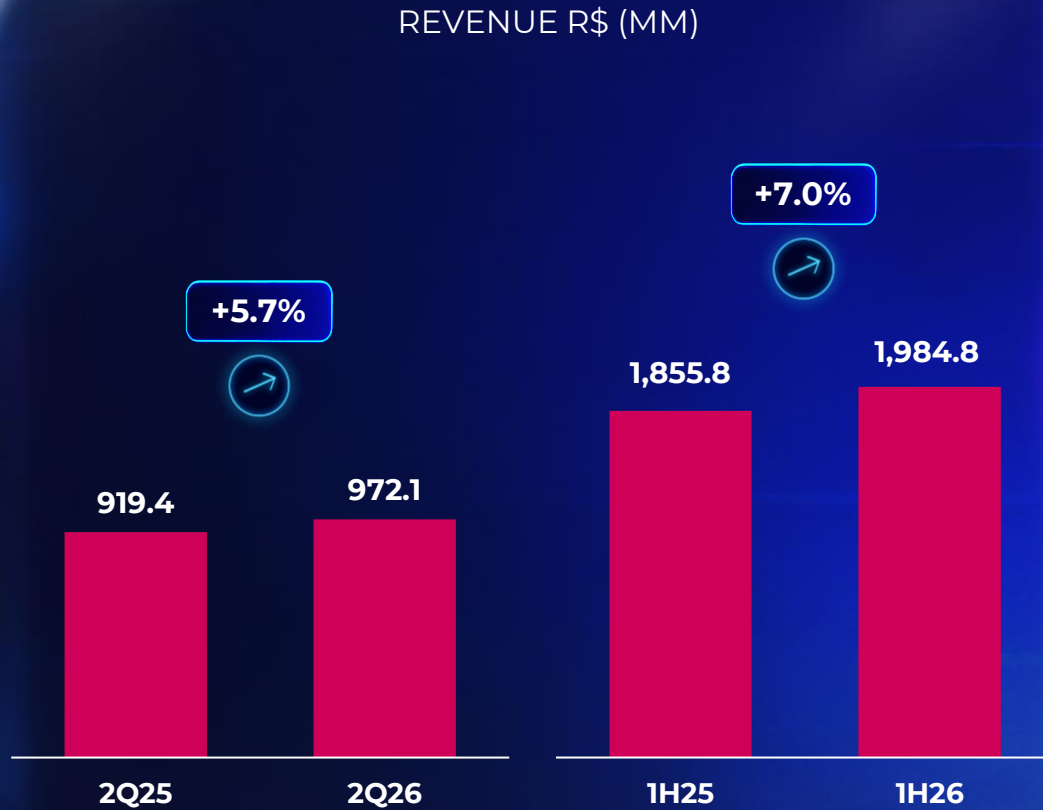


# FINANCIAL METRICS

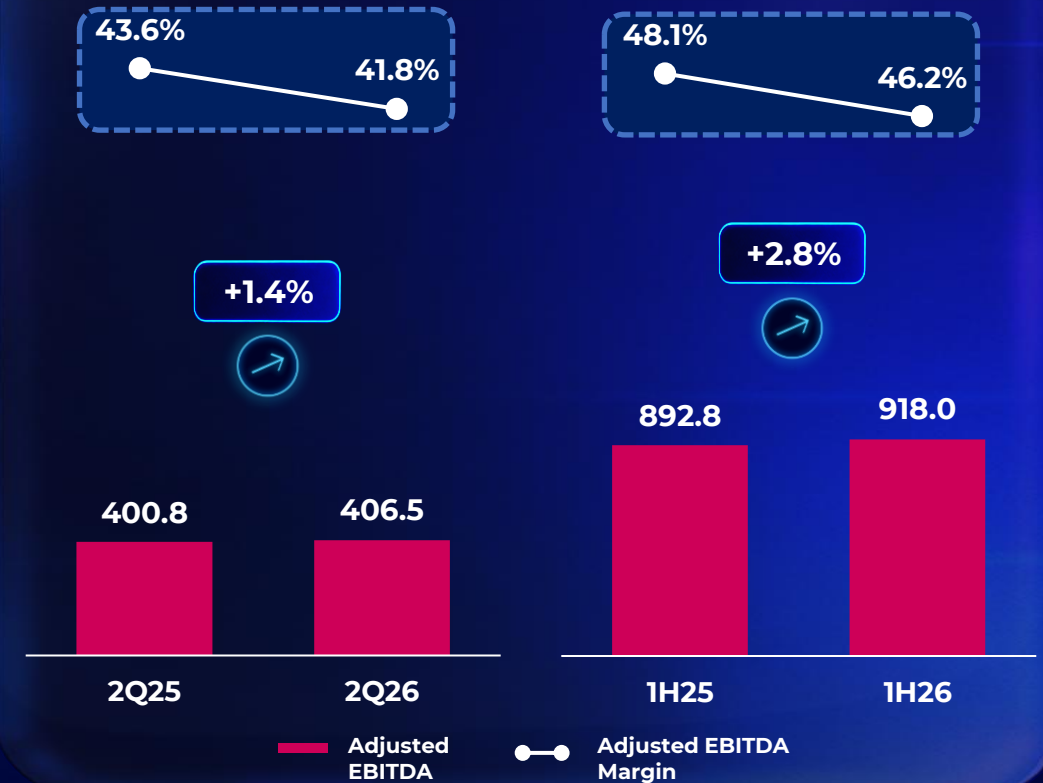
## PERFORMANCE EVOLUTION



REVENUE R\$ (MM)



ADJUSTED EBITDA & ADJUSTED EBITDA  
MARGIN (R\$ MM AND %)



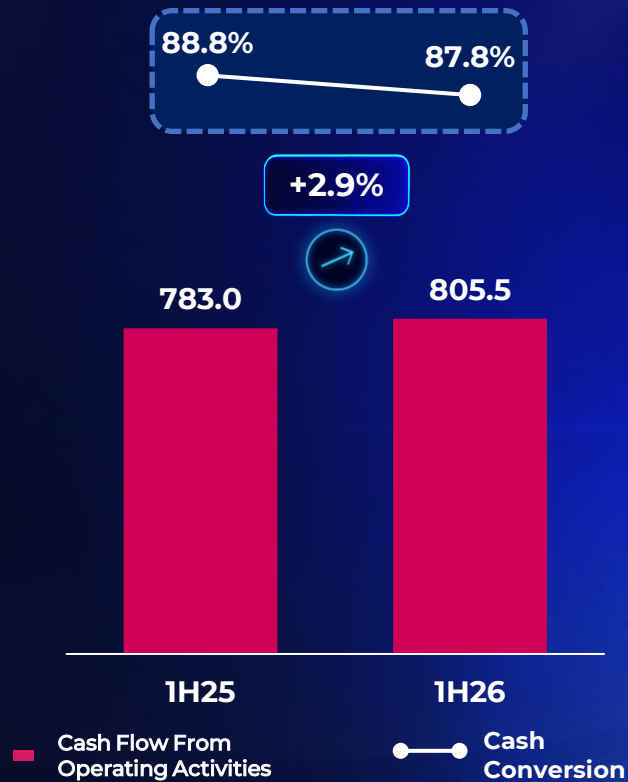


# FINANCIAL METRICS

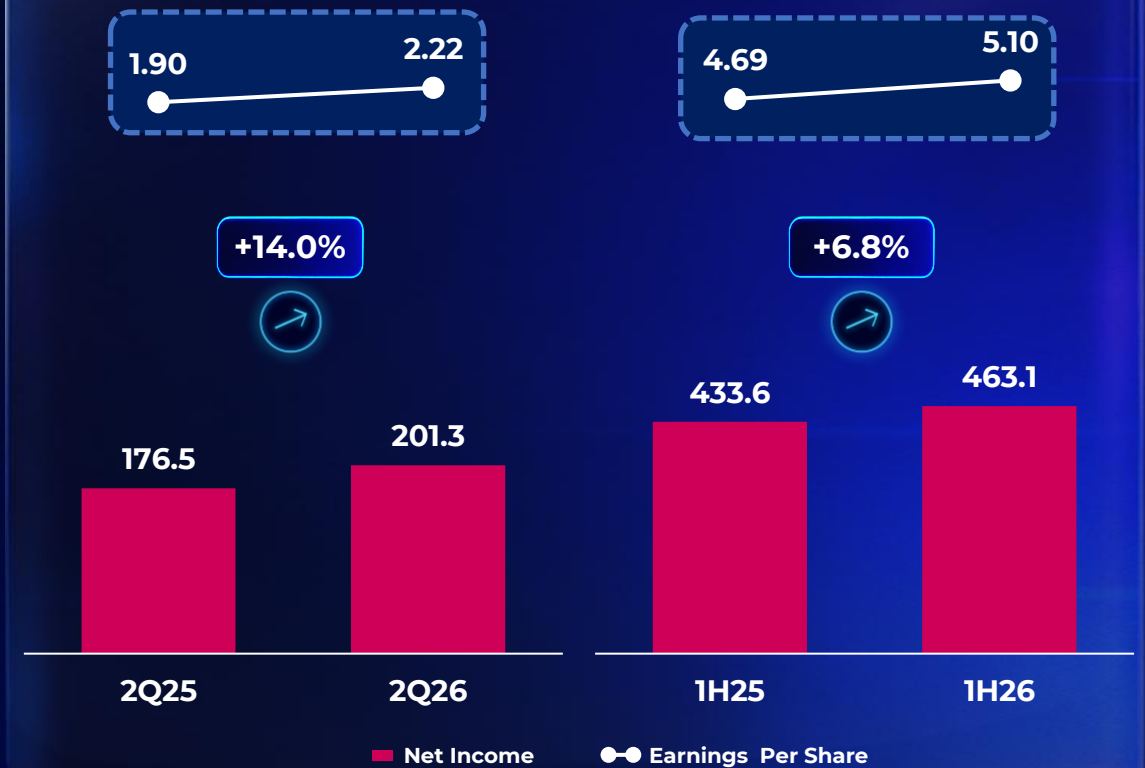
## PERFORMANCE EVOLUTION



### CASH FLOW FROM OPERATING ACTIVITIES & CASH CONVERSION (R\$ MM AND %)



### NET INCOME & (R\$ MM) & EARNINGS PER SHARE (R\$ MM)



# GROSS DEBT

SOLID CAPITAL STRUCTURE WITH A CONSERVATIVE LEVERAGING POSITION  
AND LOW COST OF DEBT

FOR THE CLOSING OF THE SIX MONTHS PERIOD ENDED IN JUNE 30,

|                                          | Cost of Debt       |              |                  |            |              |              |                  |            |
|------------------------------------------|--------------------|--------------|------------------|------------|--------------|--------------|------------------|------------|
|                                          | Gross Debt (R\$MM) |              | Duration (Years) |            | Per year     |              | CDI <sup>2</sup> |            |
|                                          | 2026               | 2025         | 2026             | 2025       | 2026         | 2025         | 2026             | 2025       |
| Loans and financing: Softbank            | -                  | 856          | -                | 0.8        | -            | 8.6%         | -                | 66%        |
| Loans and financing: Debentures          | 1,538              | 532          | 3.9              | 2.1        | 15.2%        | 15.3%        | 106%             | 114%       |
| Loans and financing: Others              | -                  | 318          | -                | 0.3        | -            | 15.3%        | -                | 114%       |
| Loans and financing: IFC                 | 510                | 508          | 2.8              | 3.3        | 15.5%        | 14.6%        | 108%             | 109%       |
| Accounts payable to selling shareholders | 353                | 506          | 4.4              | 3.3        | 14.3%        | 13.5%        | 100%             | 101%       |
| <b>Total<sup>1</sup>   Average</b>       | <b>2,400</b>       | <b>2,720</b> | <b>3.7</b>       | <b>1.9</b> | <b>15.1%</b> | <b>12.7%</b> | <b>106%</b>      | <b>95%</b> |

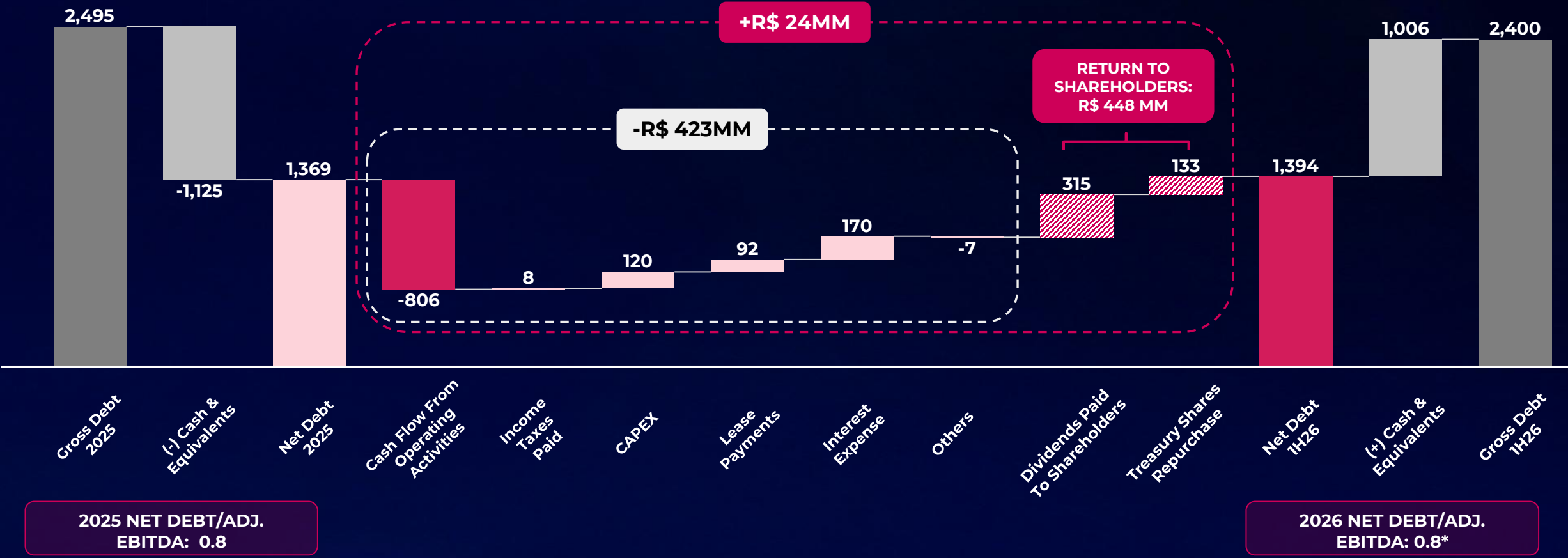
<sup>1</sup>TOTAL AMOUNT REFERS ONLY TO THE "GROSS DEBT" COLUMNS

<sup>2</sup>BASED ON THE ANNUALIZED INTERBANK CERTIFICATES OF DEPOSIT ("CDI") RATE FOR THE PERIOD AS A REFERENCE: 1H26: ~14.66% P.Y. AND FOR 1H25: ~13.70% P.Y.

# NET DEBT RECONCILIATION

IMPRESSIVE CASH GENERATION

R\$ MM



\*NET DEBT / ADJUSTED EBITDA IS CALCULATED BY NET DEBT (EXCLUDING THE EFFECT OF IFRS-16) DIVIDED BY ADJUSTED EBITDA (CONSIDERING THE MID GUIDANCE)



# STRONG CASH GENERATION SUPPORTING SHAREHOLDER REMUNERATION

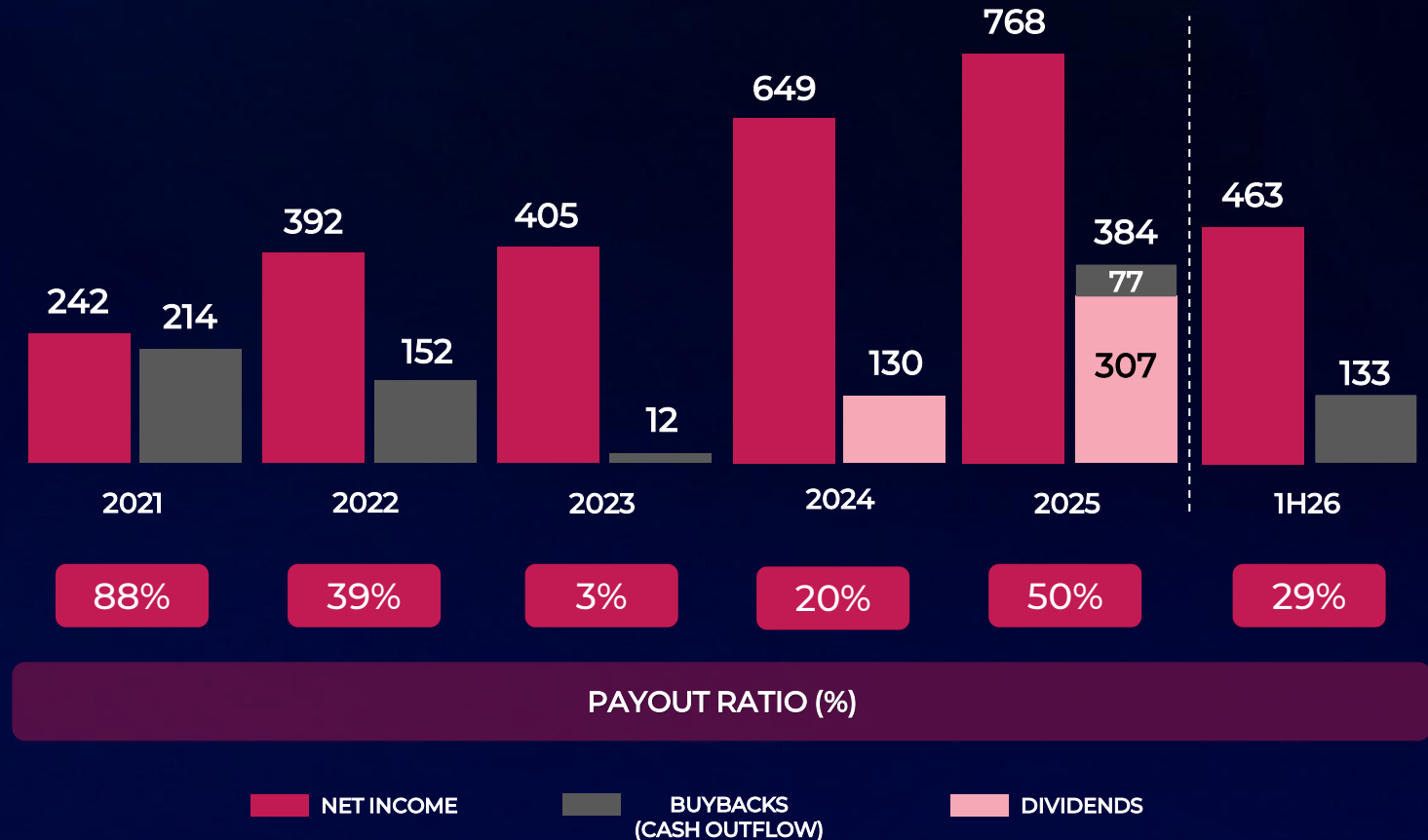
**40%** OF 2025 NET INCOME  
RETURNED THROUGH DIVIDENDS  
DISTRIBUTION.

**13%** OF LTM EARNINGS PER  
SHARE GROWTH

**11%** OF LTM FREE CASH  
FLOW TO EQUITY YIELD<sup>1,2</sup>

REINFORCING THE COMPANY'S  
DISCIPLINED CAPITAL ALLOCATION  
STRATEGY AND COMMITMENT TO  
SHAREHOLDER RETURNS.

## NET INCOME GROWTH ENABLING INCREASING SHAREHOLDER REMUNERATION – R\$ MM | ACCRUAL BASIS



<sup>1</sup>MARKET CAP USED IN THE FCFE YIELD CALCULATION REFLECTS THE CLOSING OF JUNE 30, 2026

<sup>2</sup>ASSUMING A CONSTANT VALUATION MULTIPLE

# APPENDIX



# RECONCILIATION BETWEEN ADJUSTED EBITDA AND NET INCOME

| <i>(in thousands of R\$)</i>     | For the three months period ended June 30, |                |                 | For the six months period ended June 30, |                |                 |
|----------------------------------|--------------------------------------------|----------------|-----------------|------------------------------------------|----------------|-----------------|
|                                  | 2026                                       | 2025           | % Chg           | 2026                                     | 2025           | % Chg           |
| <b>Net income</b>                | <b>201,294</b>                             | <b>176,542</b> | <b>14.0%</b>    | <b>463,057</b>                           | <b>433,578</b> | <b>6.8%</b>     |
| Net financial result             | 98,939                                     | 94,809         | 4.4%            | 193,289                                  | 189,803        | 1.8%            |
| Income taxes expense             | 1,984                                      | 17,468         | -88.6%          | 44,438                                   | 42,250         | 5.2%            |
| Depreciation and amortization    | 90,568                                     | 94,698         | -4.4%           | 183,645                                  | 186,453        | -1.5%           |
| Interest received                | 10,017                                     | 10,210         | -1.9%           | 23,564                                   | 24,742         | -4.8%           |
| Income share associate           | -4,355                                     | -3,591         | 21.3%           | -9,322                                   | -7,876         | 18.4%           |
| Share-based compensation         | 8,092                                      | 5,557          | 45.6%           | 19,241                                   | 12,520         | 53.7%           |
| <b>Non-recurring expenses:</b>   | <b>0</b>                                   | <b>5,151</b>   | <b>n.a</b>      | <b>46</b>                                | <b>11,344</b>  | <b>-99.6%</b>   |
| - Integration of new companies   | 0                                          | 4,819          | n.a             | 0                                        | 10,788         | n.a             |
| - M&A advisory and due diligence | 0                                          | 203            | n.a             | 0                                        | 291            | n.a             |
| - Expansion projects             | 0                                          | 129            | n.a             | 0                                        | 253            | n.a             |
| - Restructuring expenses         | 0                                          | 0              | n.a             | 46                                       | 12             | 283.3%          |
| <b>Adjusted EBITDA</b>           | <b>406,539</b>                             | <b>400,844</b> | <b>1.4%</b>     | <b>917,958</b>                           | <b>892,814</b> | <b>2.8%</b>     |
| <b>Adjusted EBITDA Margin</b>    | <b>41.8%</b>                               | <b>43.6%</b>   | <b>-180 bps</b> | <b>46.2%</b>                             | <b>48.1%</b>   | <b>-190 bps</b> |



# RECONCILIATION BETWEEN CHANGE IN NET DEBT POSITION AND FREE CASH FLOW TO EQUITY

|                                     | For the three months period ended June 30, |             | For the six months period ended June 30, |            |
|-------------------------------------|--------------------------------------------|-------------|------------------------------------------|------------|
| <i>in millions of R\$)</i>          | 2025                                       | 2026        | 2025                                     | 2026       |
| Net debt ex-IFRS16, <b>previous</b> | 1,524                                      | 1,151       | 1,815                                    | 1,369      |
| Net debt ex-IFRS16, <b>current</b>  | 1,621                                      | 1,394       | 1,621                                    | 1,394      |
| <b>CHANGE IN NET DEBT POSITION</b>  | <b>-97</b>                                 | <b>-243</b> | <b>194</b>                               | <b>-24</b> |
| (+) Acquisitions                    | 100                                        | 0           | 100                                      | 0          |
| (+) Dividends paid                  | 134                                        | 313         | 138                                      | 315        |
| (+) Share Repurchases               | 0                                          | 64          | 0                                        | 133        |
| <b>FCFE</b>                         | <b>138</b>                                 | <b>134</b>  | <b>432</b>                               | <b>423</b> |

# Q&A

*SESSION*



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***THANK YOU***

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