

INVESTOR RELATIONS



RESULTS

3ND QUARTER

2025

Listed on B3 Novo Mercado | **PLPL3**

Disclaimer!

This presentation has forward-looking statements that are subject to risks and uncertainties. These statements are based on Management's beliefs and assumptions and on currently available information. Forward-looking statements refer to the intentions, beliefs or current expectations of the Company, Board members or Executive Officers. They also include information on future results of possible transactions. They are no guarantees of performance, as they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances that may or may not occur. Our future results and value for shareholders may significantly differ from those expressed or suggested in these statements. Many factors that may determine these results and figures are beyond the Company's control or its ability to make predictions.

PARTICIPANTES



RODRIGO VON
CEO



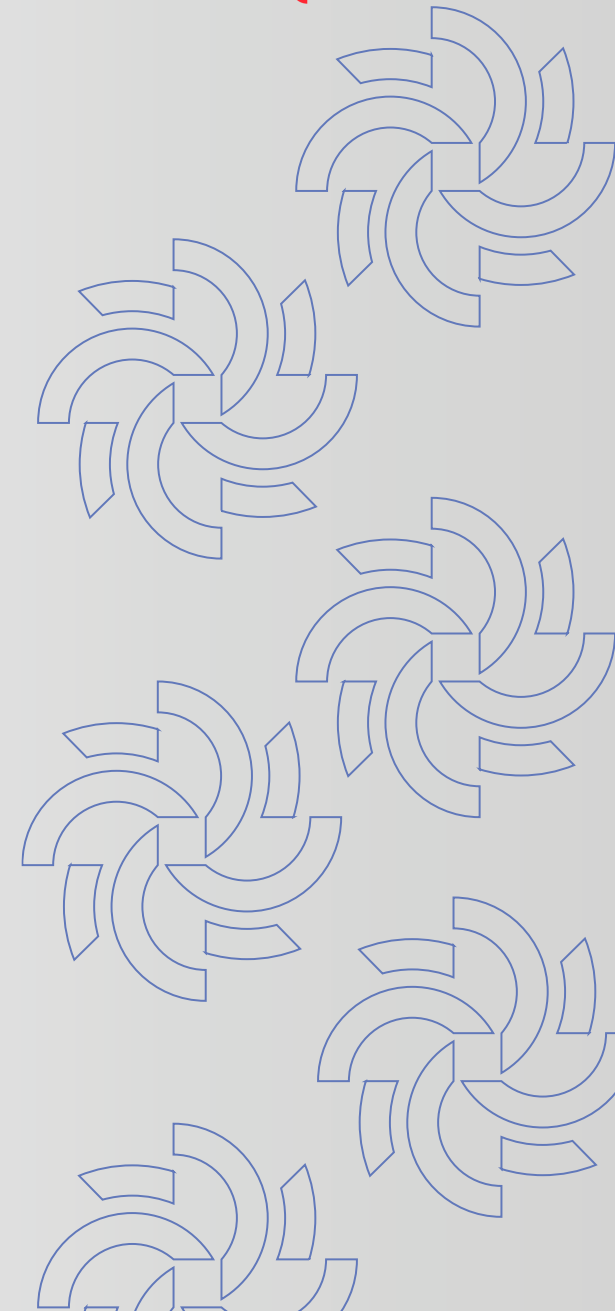
RODRIGO LUNA
VICE-PRESIDENT



JOÃO HOPP
EXECUTIVE VICE-PRESIDENT DIRECTOR
CFO E IRO



ANSELMO SOARES
FINANCIAL DIRECTOR



HIGHLIGHTS 3Q25



LAUNCHES 100%
3Q25 (LTM)

BRL 6.0 billion
+39.0%

3Q25 LTM vs 3Q24 LTM



Historical
Record



LAUNCHES 100%
9M25

BRL 4.7 billion
+81.2%

ABOVE 9M24



Historical
Record



LAUNCHES 100%
3Q25

BRL 2.1 billion
+99.0

ABOVE 3Q24



Historical
Record



NET SALES | 100% 3Q25 (LTM)
PRIVATE MARKET (Excluding PODE ENTRAR)

BRL 3.5 billion
+19.4%

3Q25 LTM vs 3Q24 LTM



NET SALES | 100% 9M25
PRIVATE MARKET (Excluding PODE ENTRAR)

BRL 2.8 billion
+20.6%

9M25 vs 9M24



Historical
Record



NET SALES | 100% 3Q25
PRIVATE MARKET (Excluding PODE ENTRAR)

BRL 1.0 billion
+14.1%

ABOVE 2Q25



Historical
Record



LANDBANK | 100% 3Q25

BRL 31.6 billion
+14.5%

ABOVE 4Q24

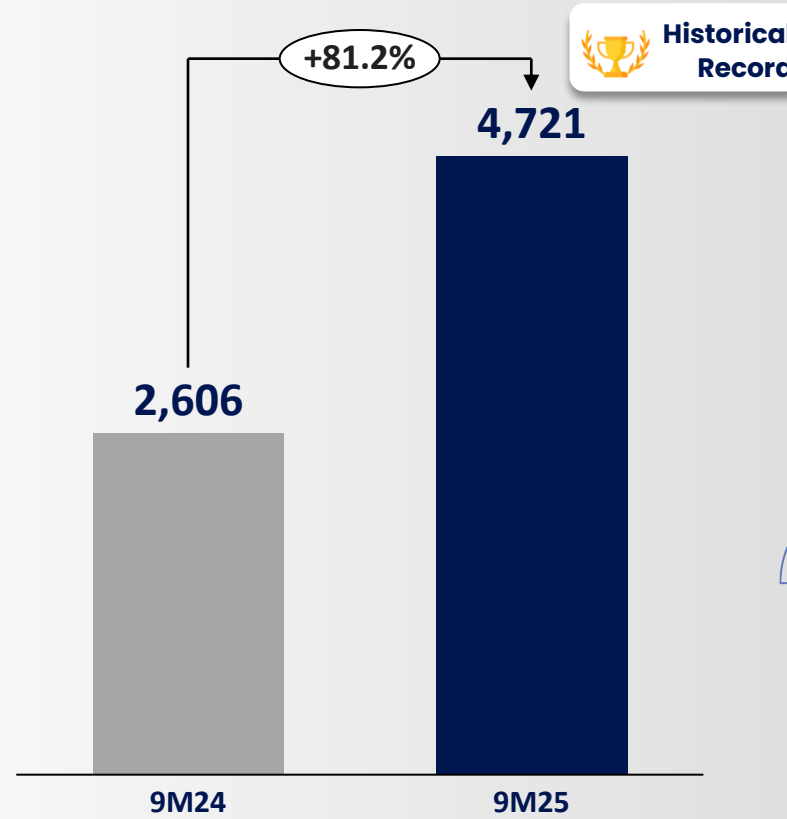
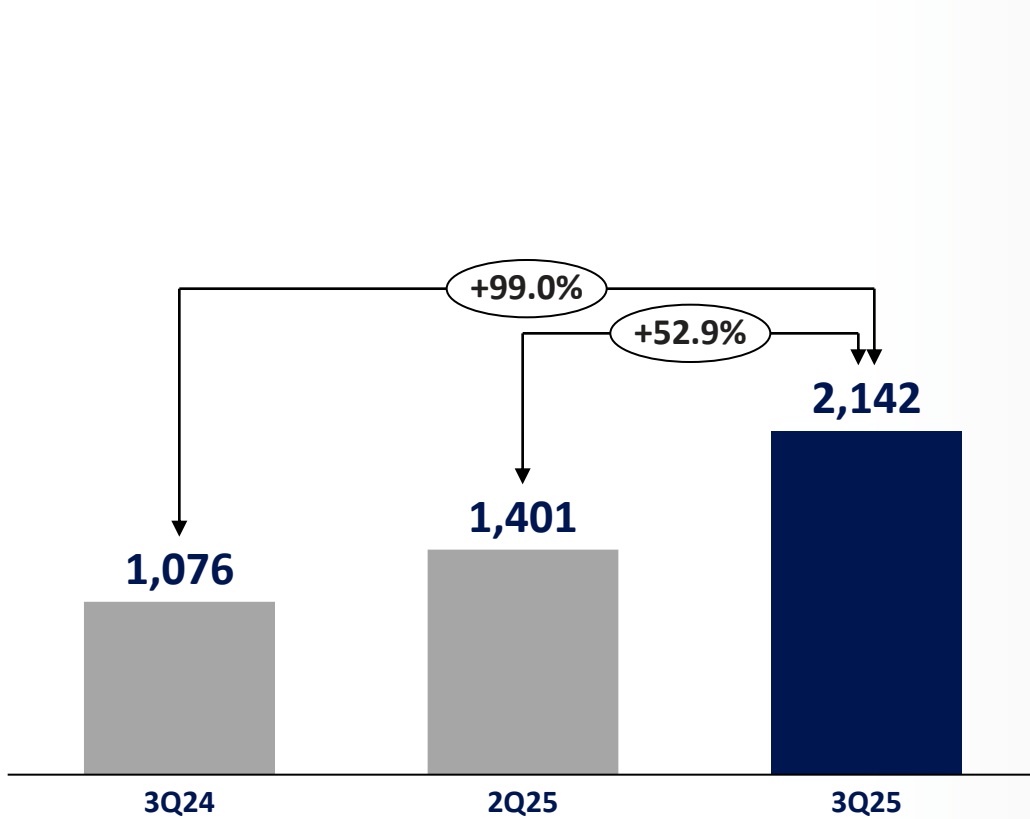


OPERATIONAL RESULTS

3Q25

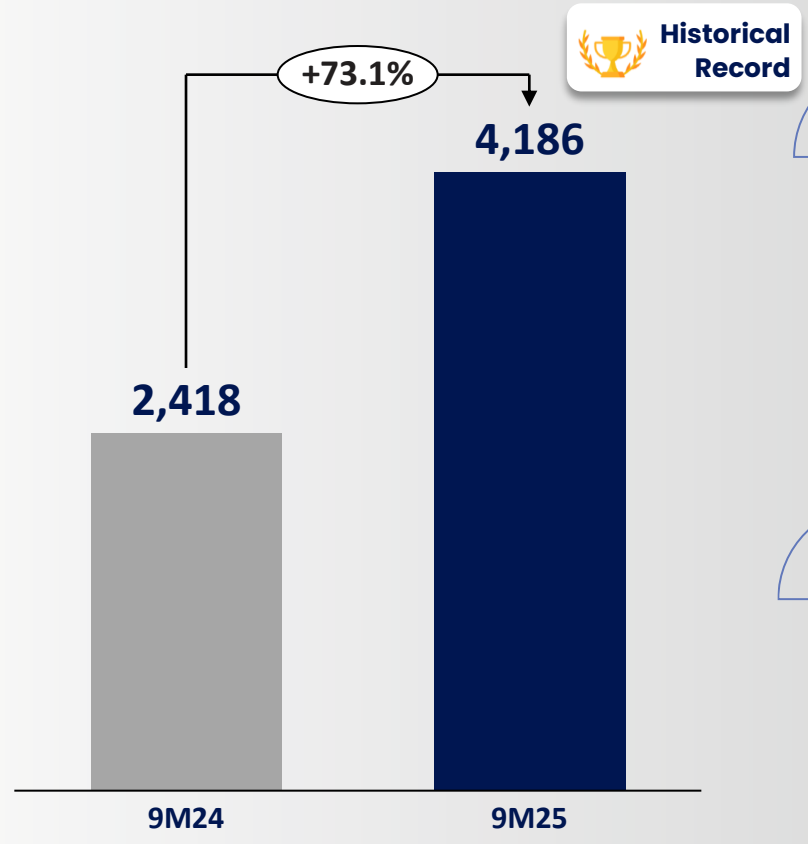
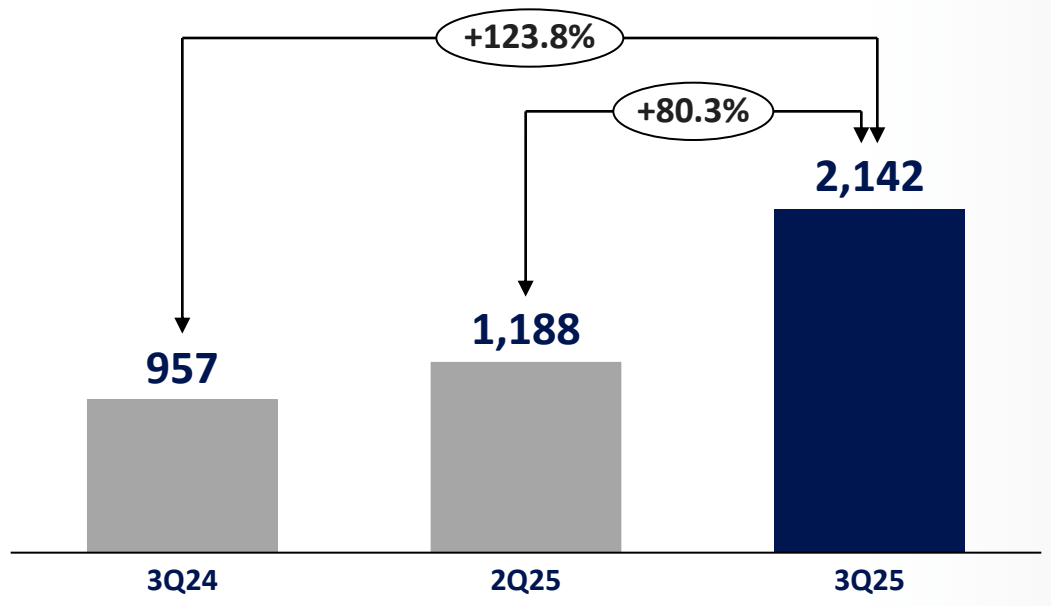
LAUNCHES 100%

TOTAL (BRL million)



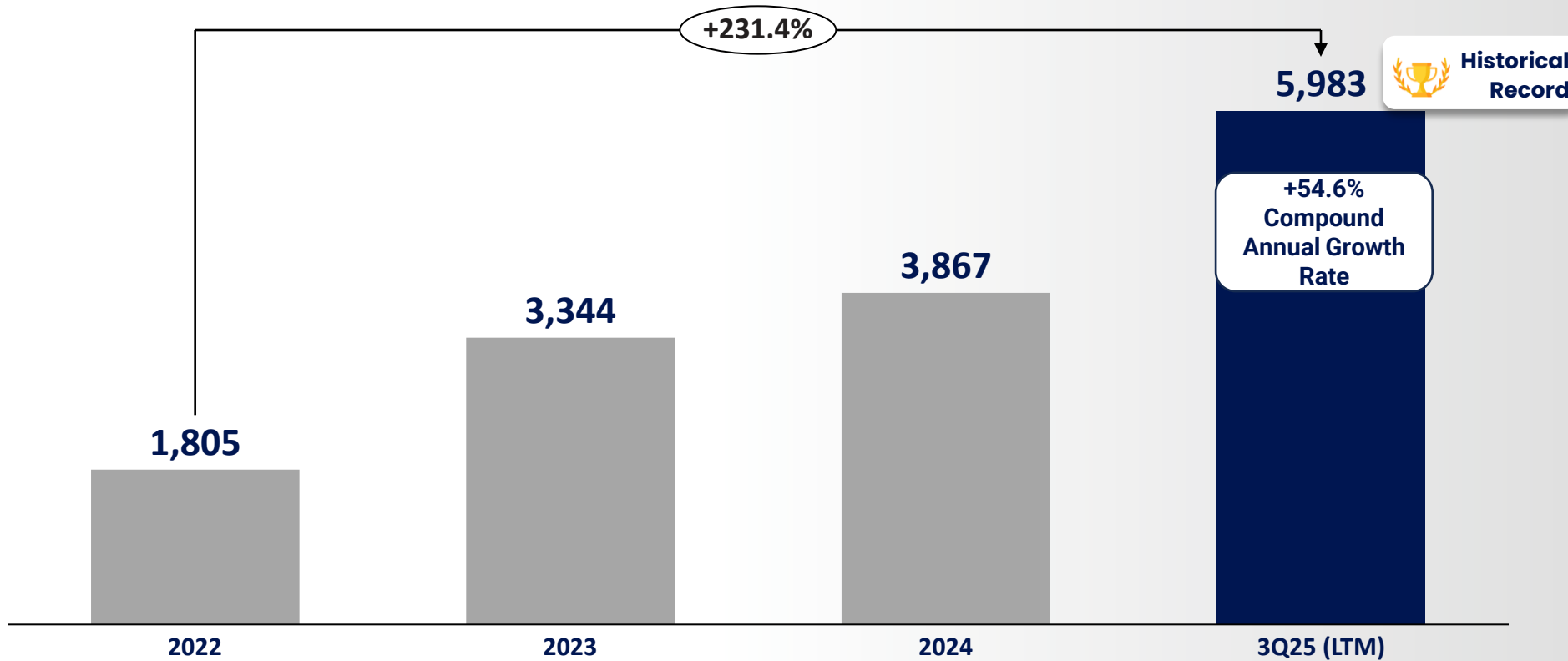
LAUNCHES % P&P PRIVATE MARKET

TOTAL (BRL million)



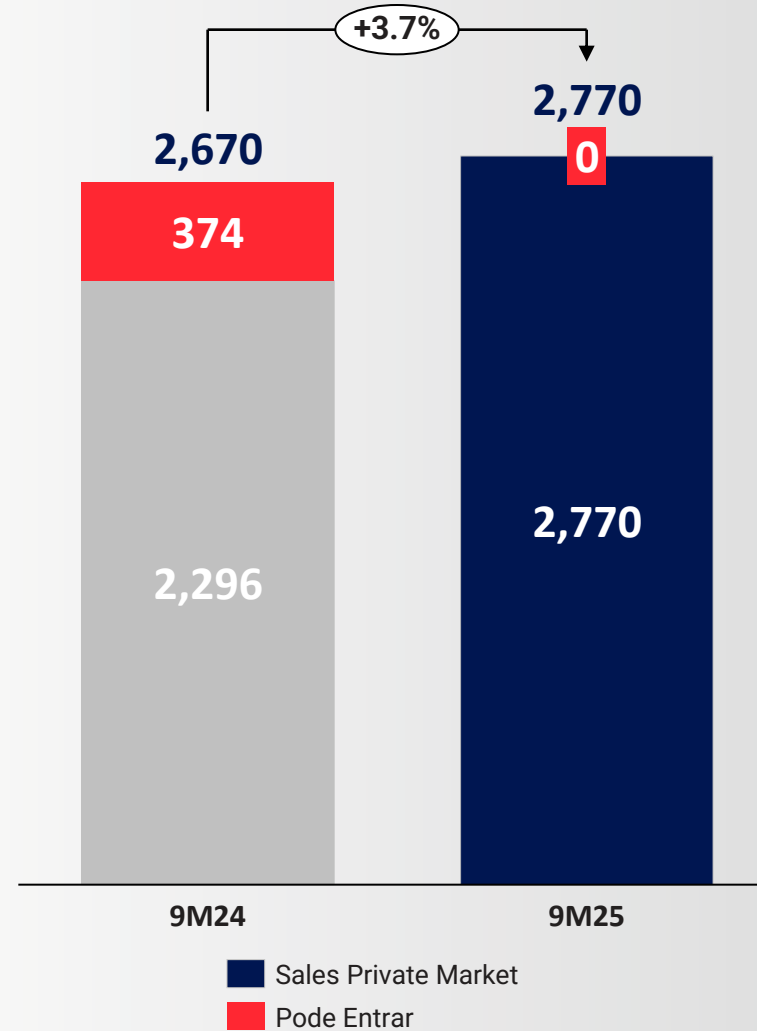
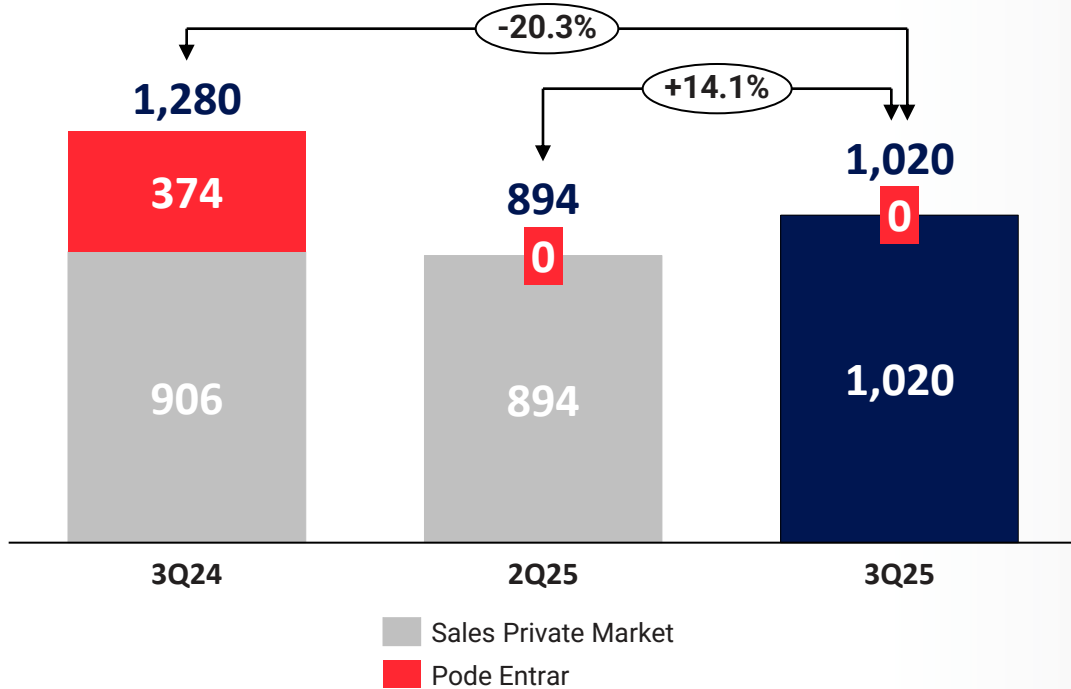
LTM LAUNCHES TRACK.

Numbers include Póde Entrar - TOTAL (BRL million)



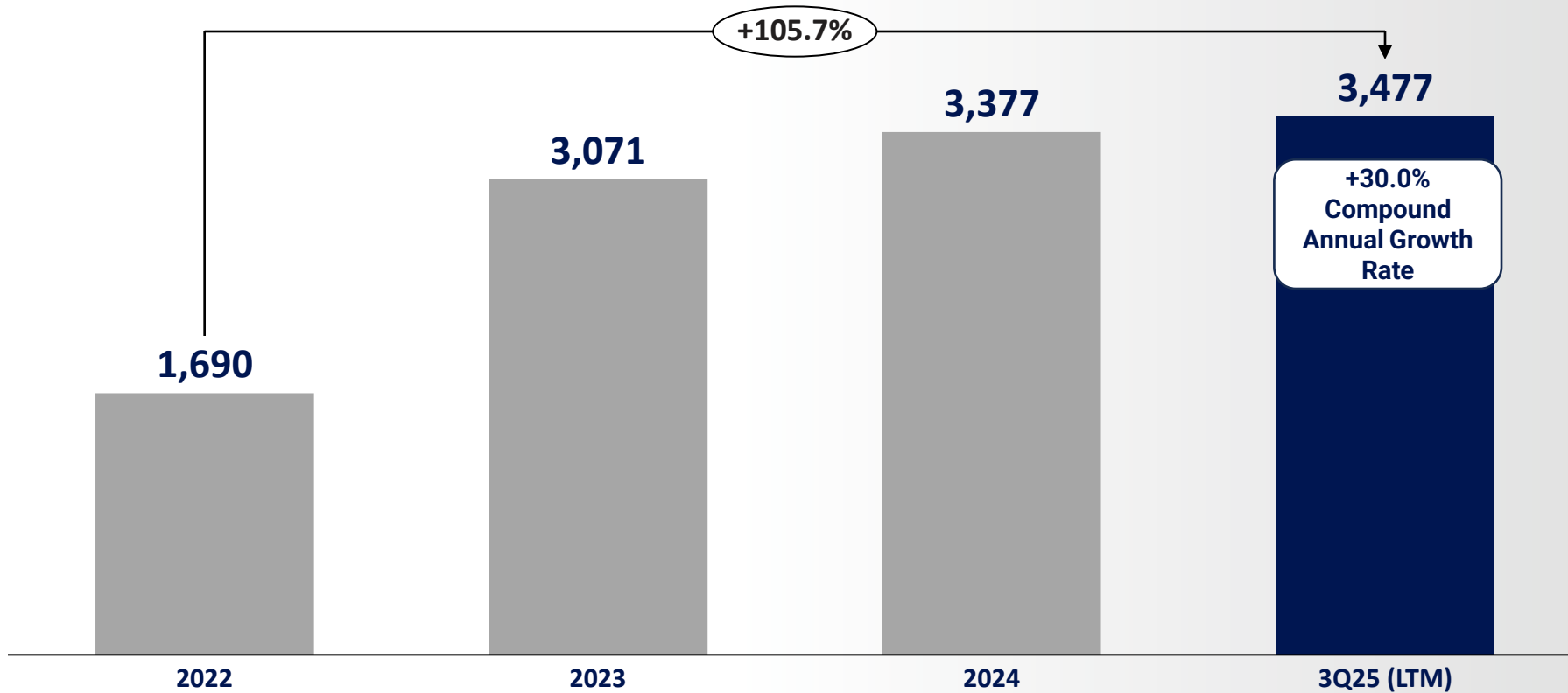
SALES 100%

TOTAL (BRL million)



LTM SALES TRACK RECORD.

Numbers include Póde Entrar - TOTAL (BRL million)

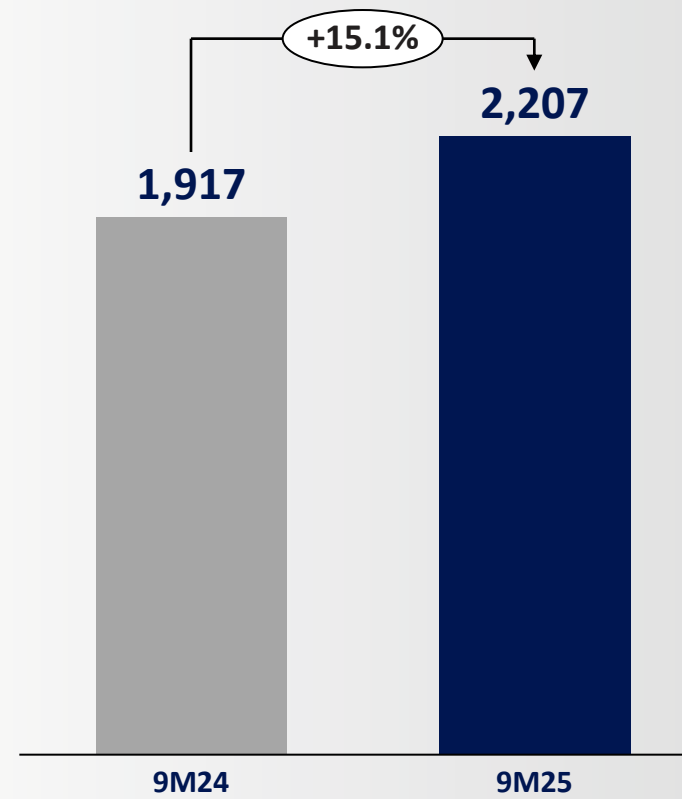
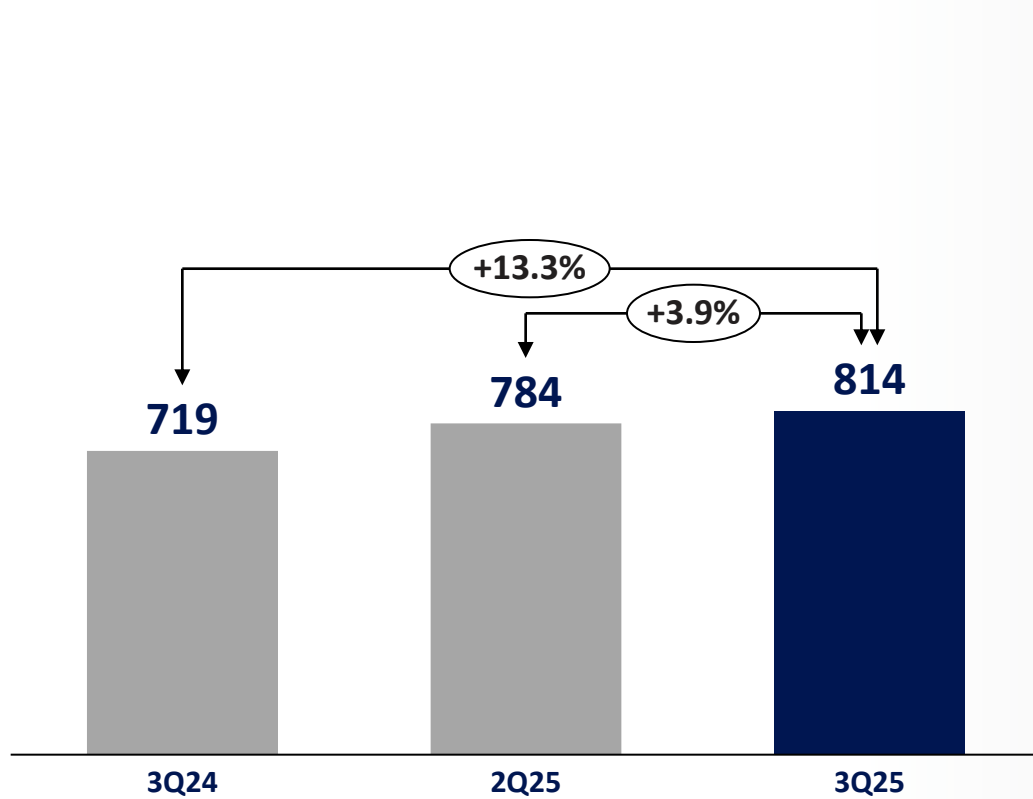




FINANCIAL RESULTS 3Q25

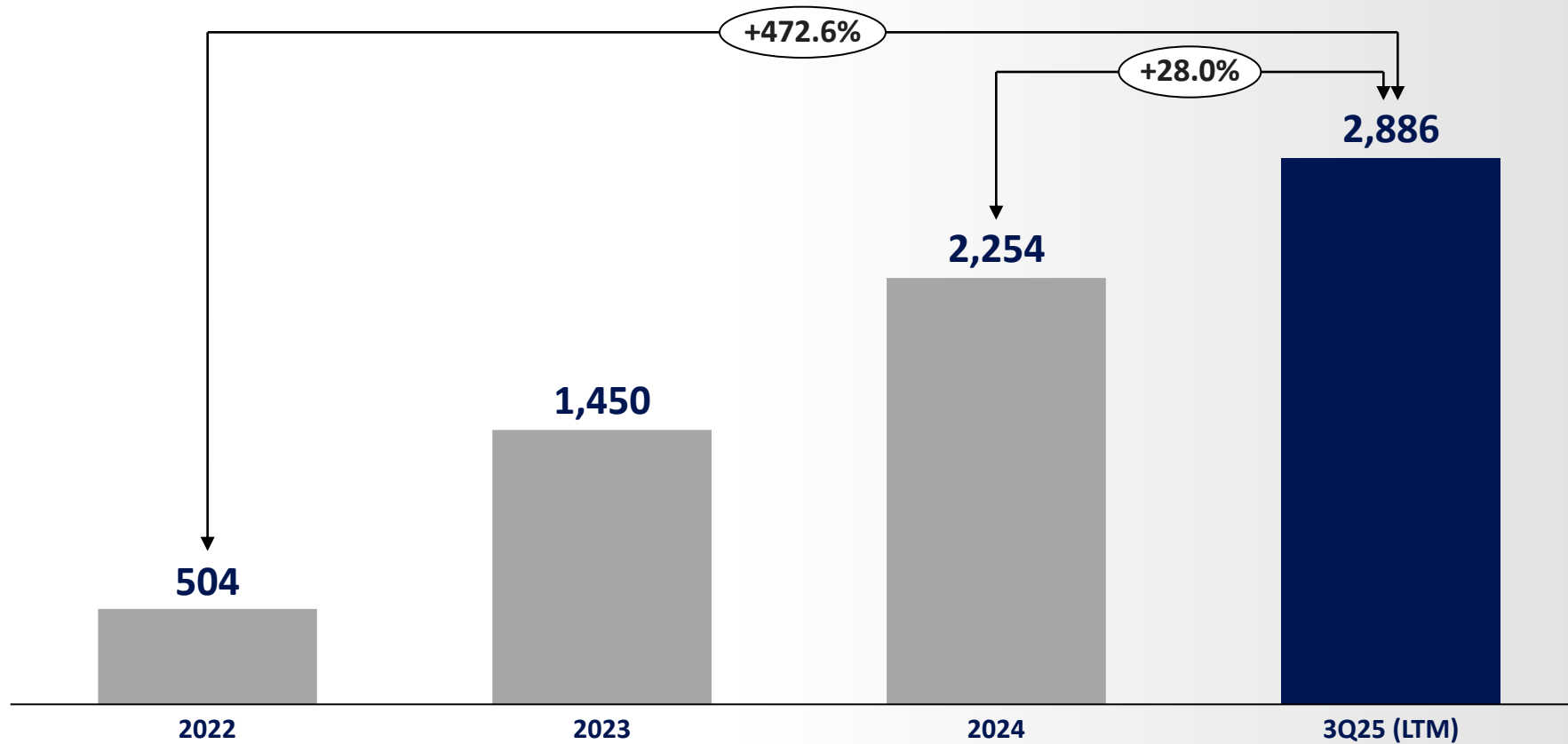
NET REVENUE

(BRL million)



EVOLUTION OF REVENUE TO BE APPROPRIATED.

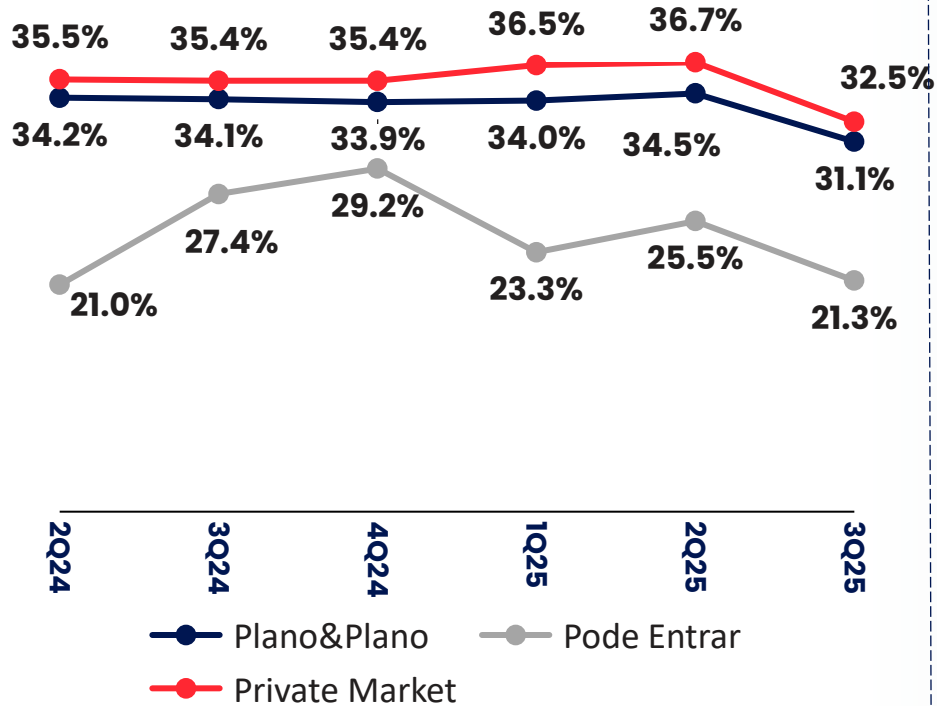
(BRL MILLION)



GROSS PROFIT & MARGIN.

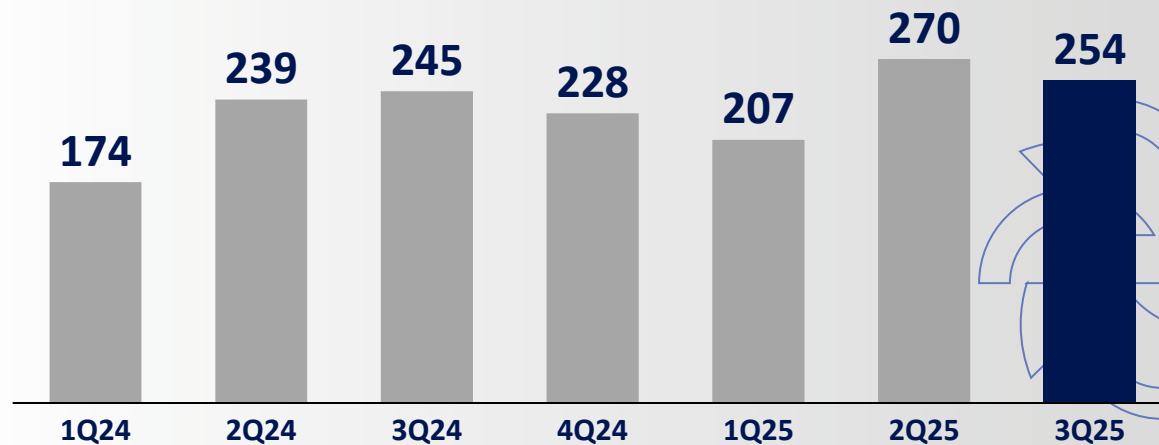
ADJUSTED GROSS MARGIN (%)

(%)



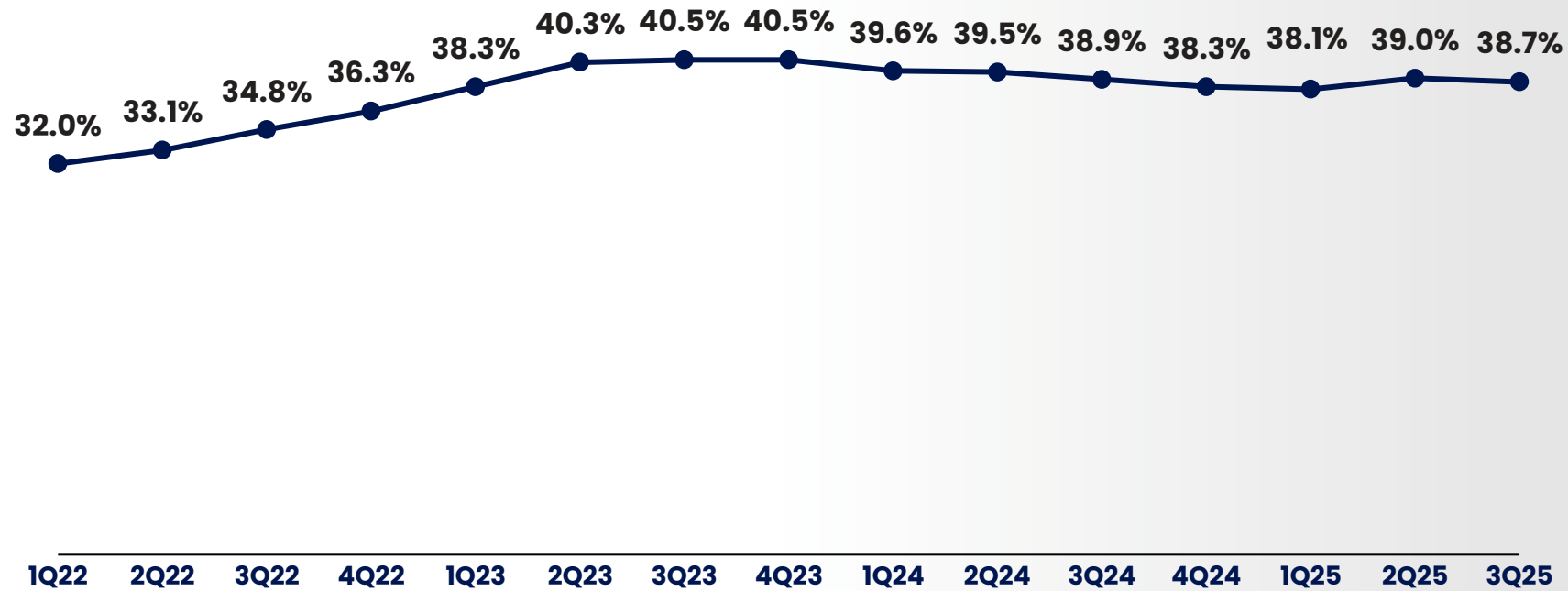
ADJUSTED GROSS PROFIT (BRL million)

(BRL million)



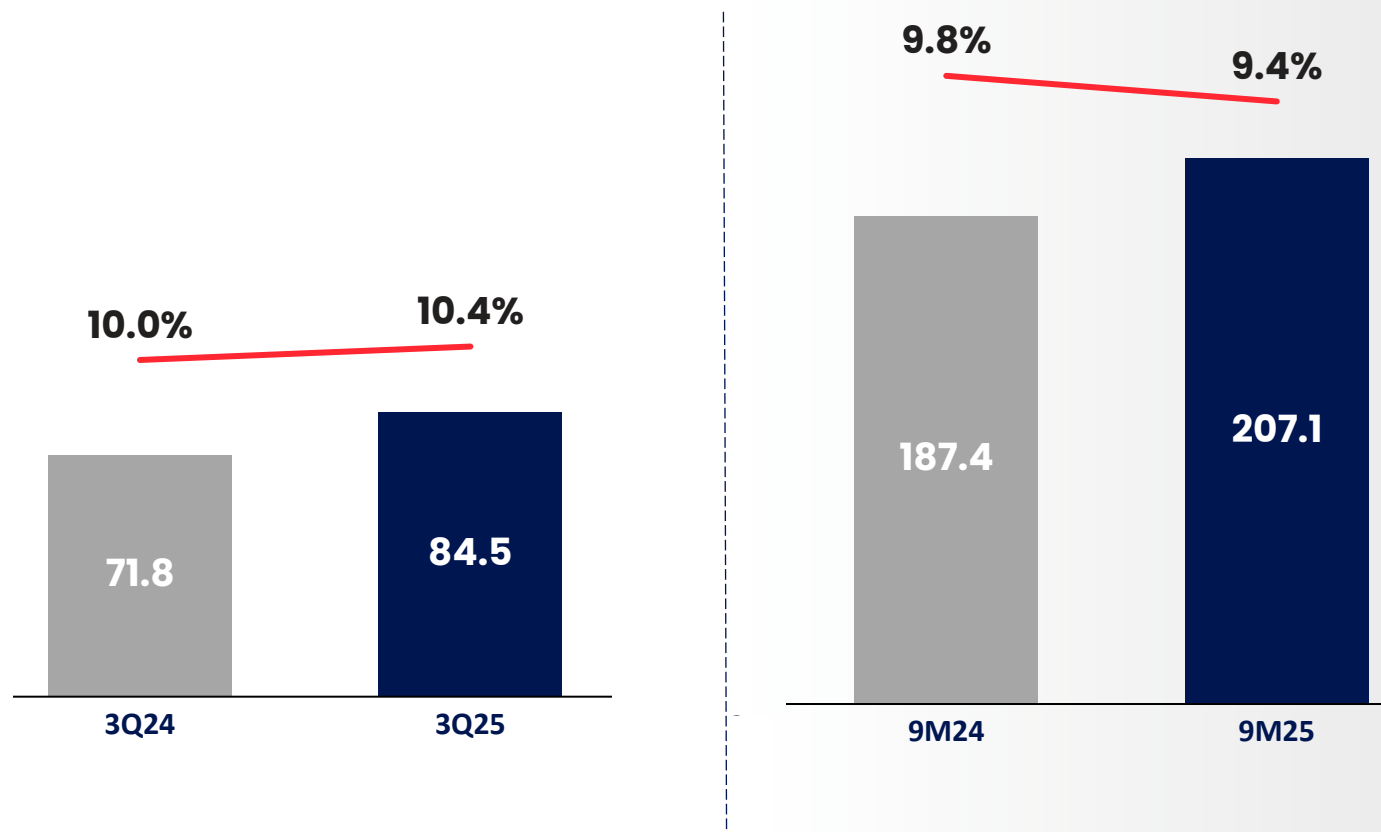
BACKLOG MARGIN.

PRIVATE MARKET (%)



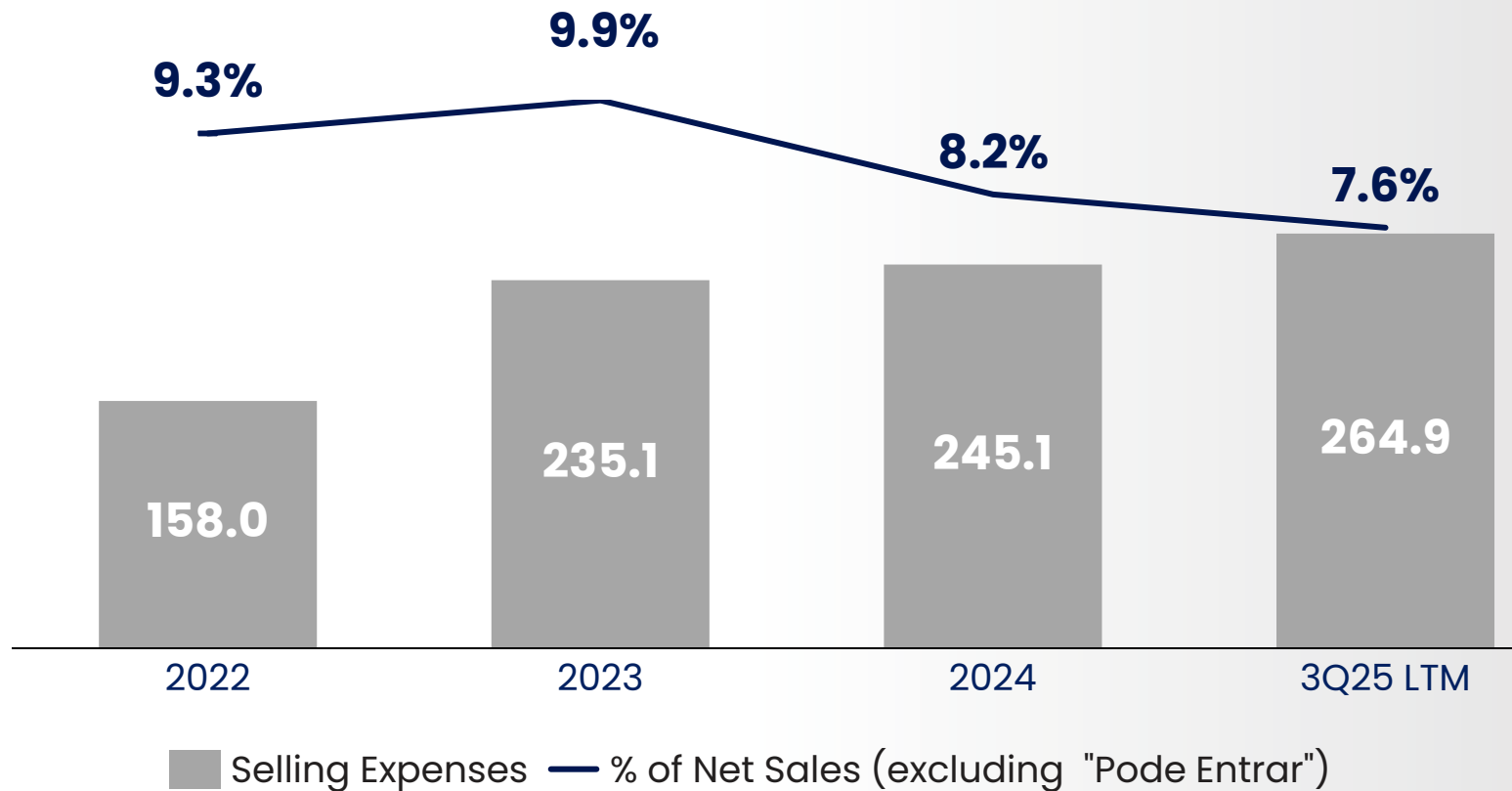
SALES EXPENSES.

(BRL million and % of revenue)



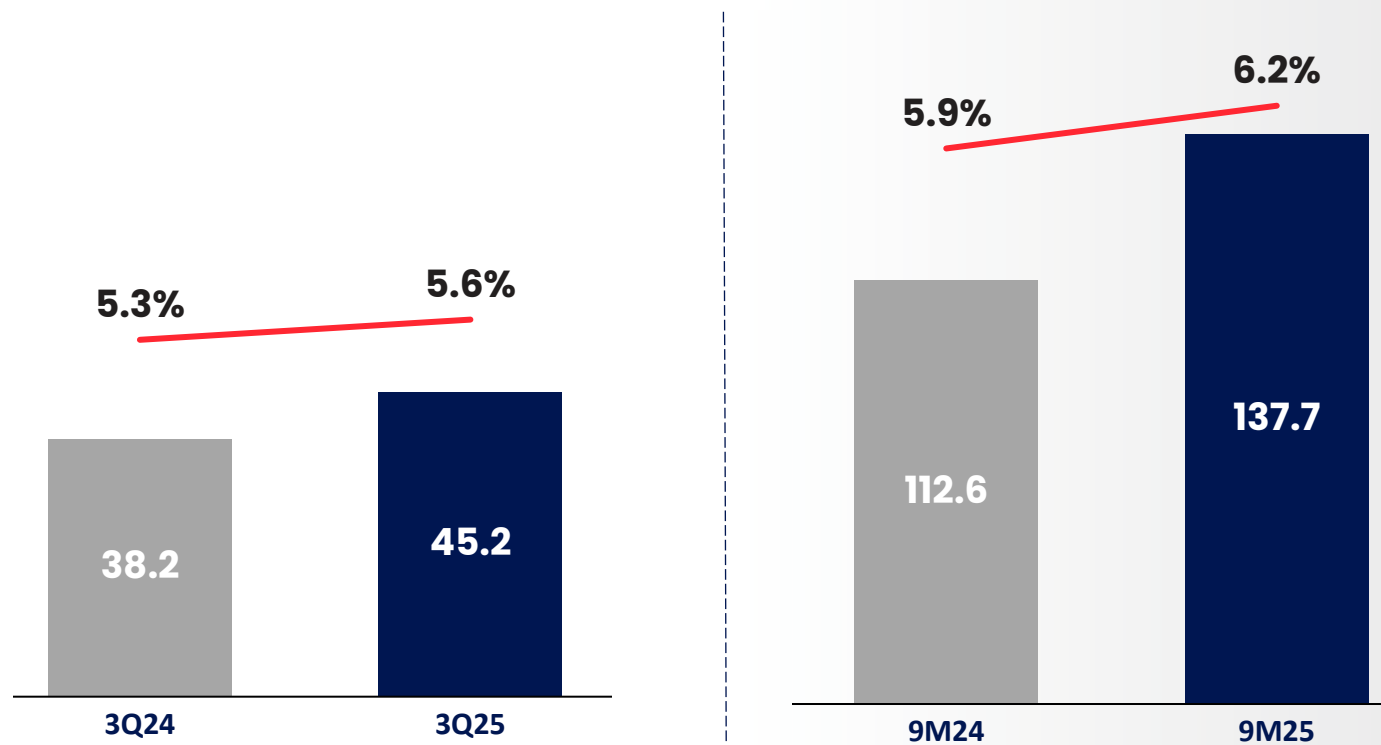
SELLING EXPENSES/NET REVENUE (excluding Póde Entrar)

(BRL MILLION AND % OF LAUNCHES)



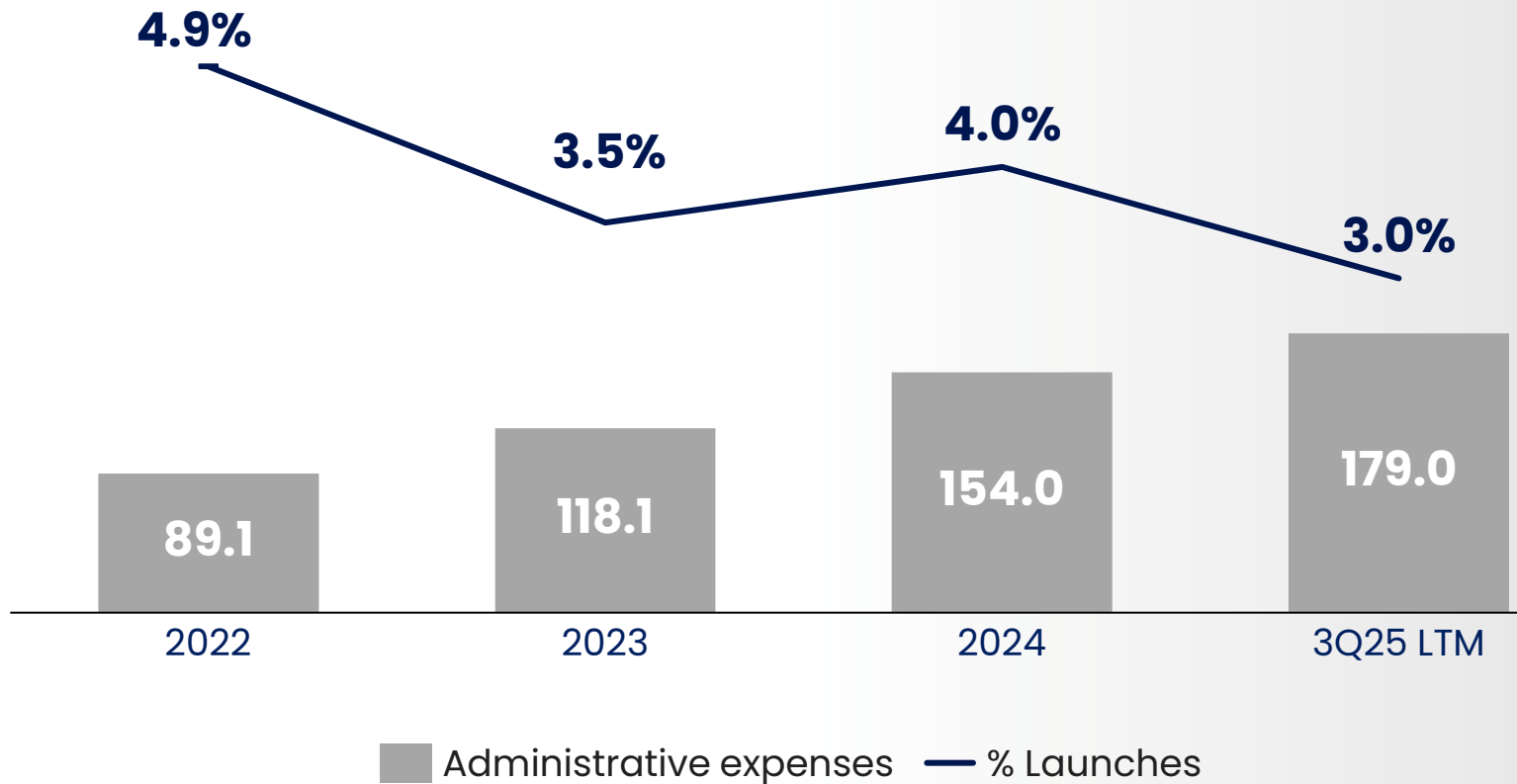
G&A EXPENSES.

(BRL million and % of revenue)



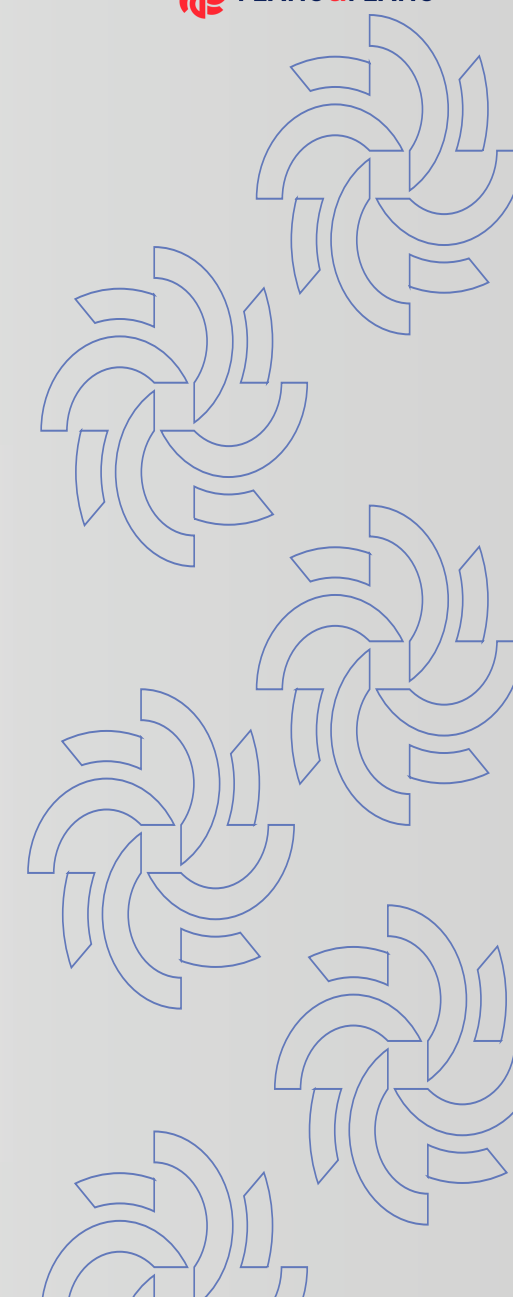
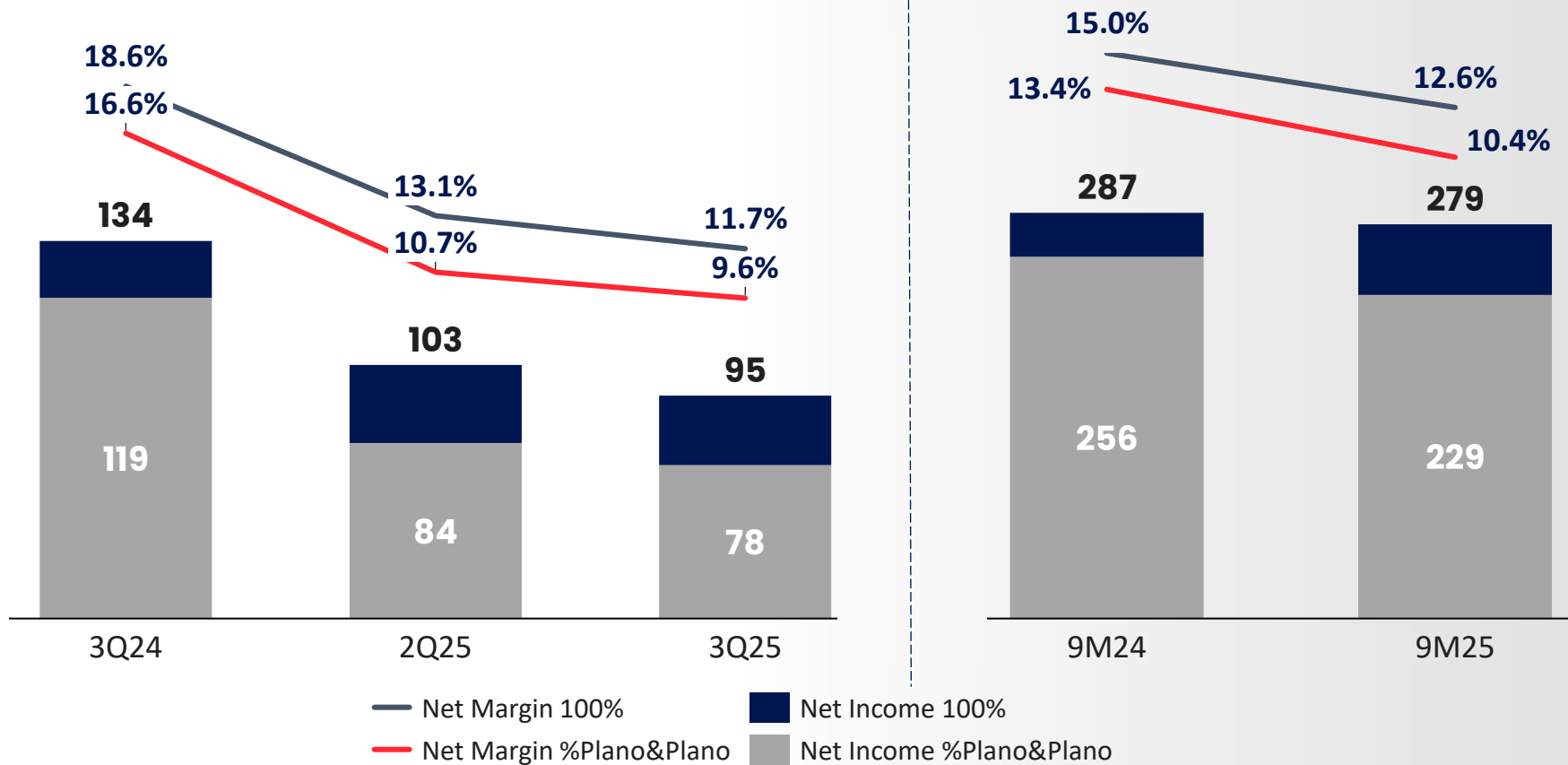
G&A EXPENSES/LAUNCHES

(BRL million and % of Launches)



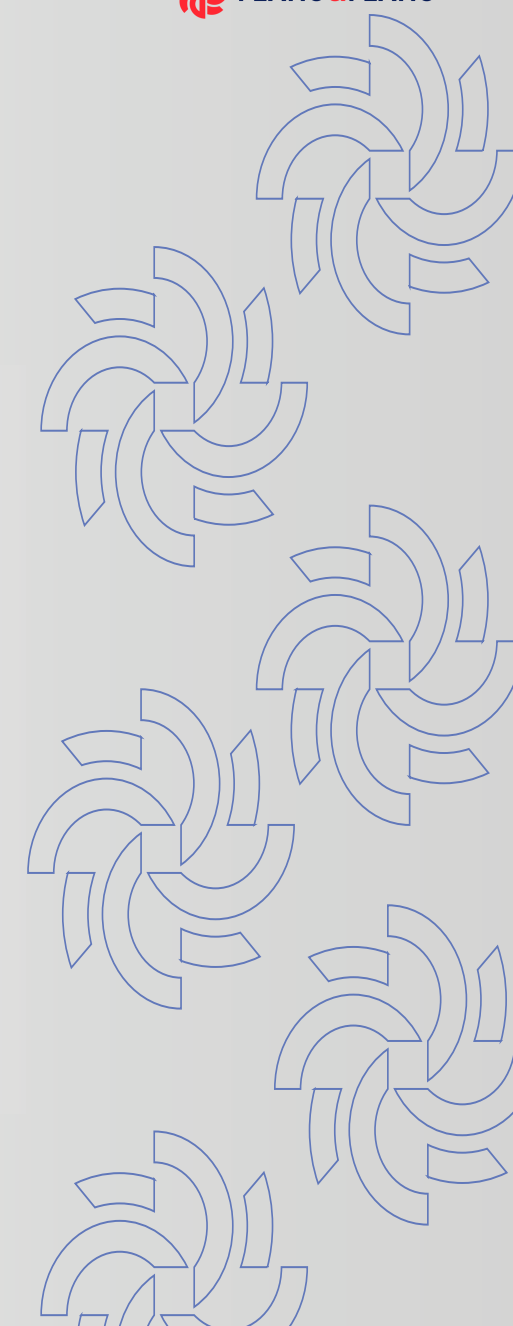
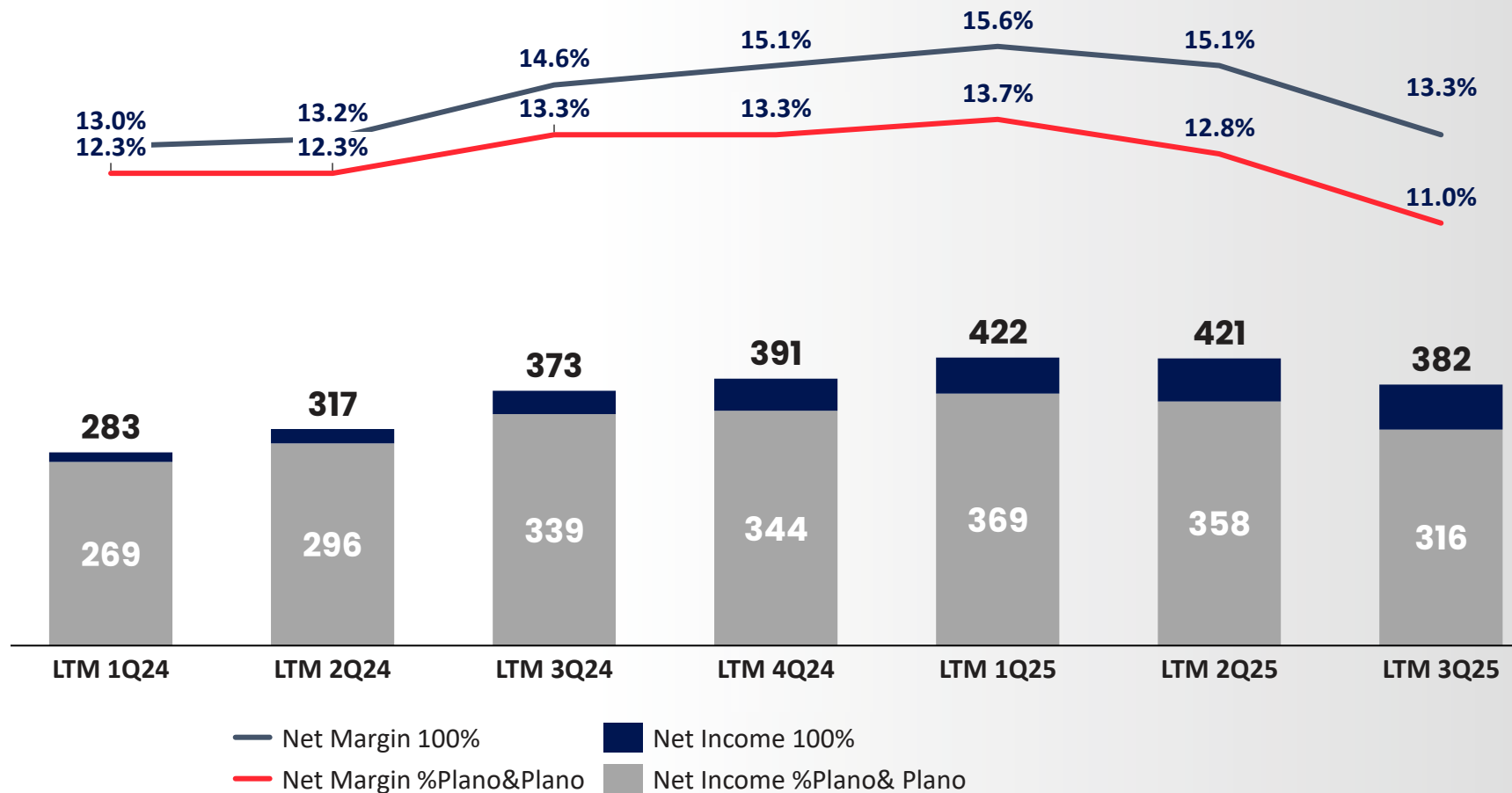
NET INCOME & MARGIN.

(BRL million and%)



LTM NET INCOME & MARGIN.

(BRL million and%)



CASH GENERATION.

Cash Generation (BRL Millon)	1Q25	2Q25	3Q25	2025
Net Debt (Net Cash) at the beginning of the period	-185.7	156.9	199.2	-185.7
Net Debt (Net Cash) at the end of the period	156.9	199.2	90.9	90.9
Net Debt Variation	342.7	42.3	-108.3	276.6
(+) Dividends	-200.0	0.0	0.0	-200.0
Operating Cash Consumption /(Generation)	142.7	42.3	-108.3	76.6
(-) Receivables Assignment	0.0	0.0	137.9	137.9
Operating Cash Consumption /(Generation) ex-Receivables Assignment	142.7	42.3	29.6	214.5

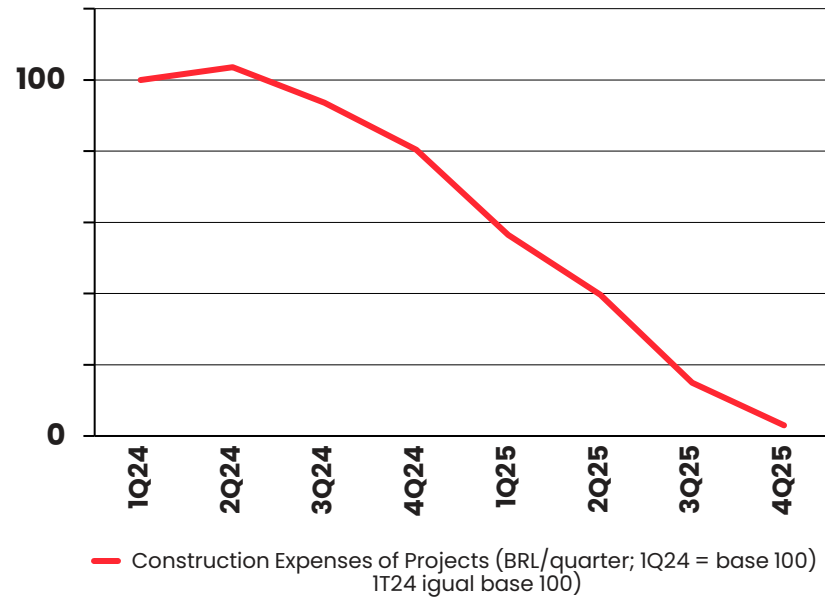
NET DEBT.

Net Debt (BRL thousands)	09/30/2025	06/30/2025	Δ %	09/30/2024	Δ %
Total Debt	1,050.0	737.8	42.3%	585.9	79.2%
(+/-) Fair Value Adjustment	16.6	15.2	9.2%	0.0	0.0%
Gross Debt	1,066.6	753.0	41.7%	585.9	82.0%
Total Cash and Financial Investments	975.8	553.8	76.2%	690.2	41.4%
Net Debt	90.9	199.2	-54.4%	-104.3	-187.1%
Equity 100%	1,082.2	988.4	9.5%	909.6	19.0%
Net Debt / Equity	8.4%	20.2%	-11.8 pp	-11.5%	19.9 pp
Leverage Ratio [ND / (ND + E)]	7.7%	16.8%	-9.0 pp	-13.0%	20.7 pp

CURVES OF THE PROJECTS

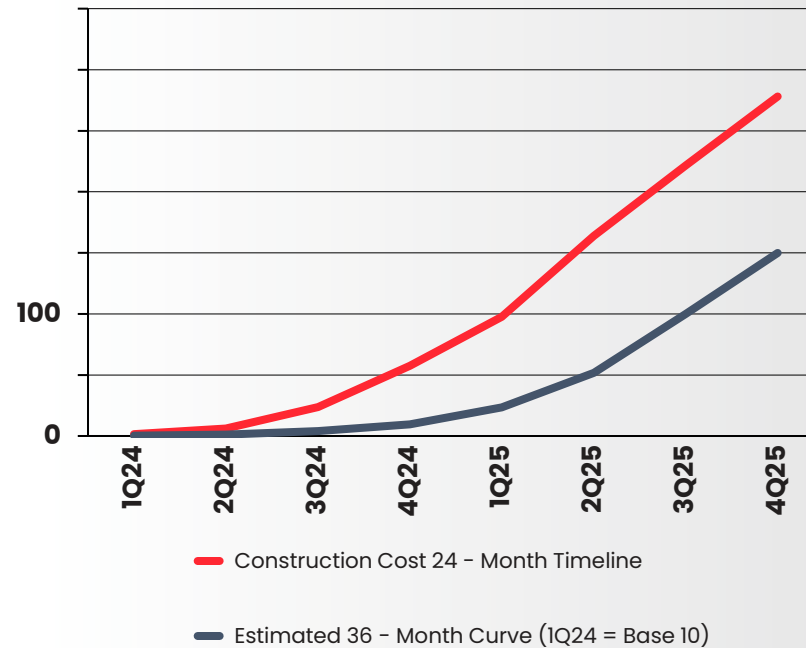
Construction Cost Curve of Projects in the 24-Month Cycle Launched up to Dec/23

Expenses in BRL million per quarter



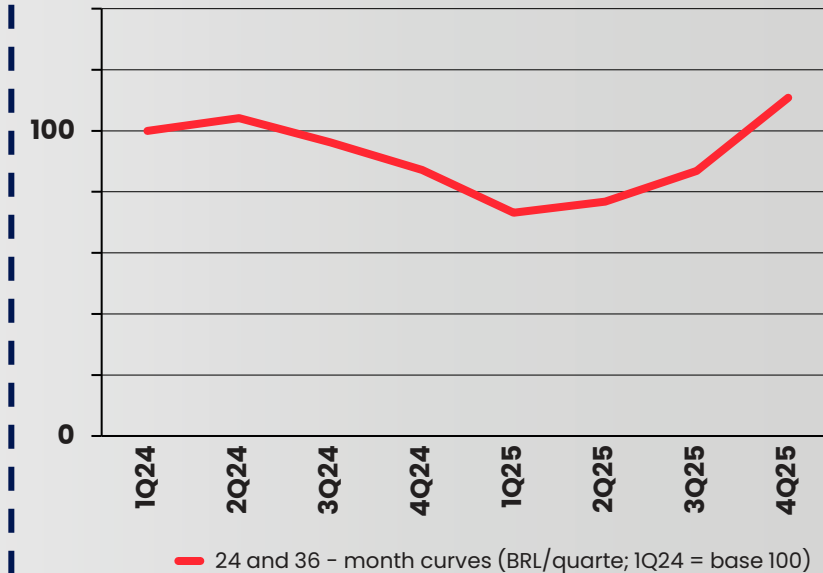
Construction Cost Curve of Projects Launched from Jan/24 (Comparison of the 24- and 36-Month)

Expenses in BRL million per quarter



Construction Cost Curve of All Projects (24- and 36-Month Cycles)

Expenses in BRL million per quarter



Q&A

Earnings Webcast 3Q25

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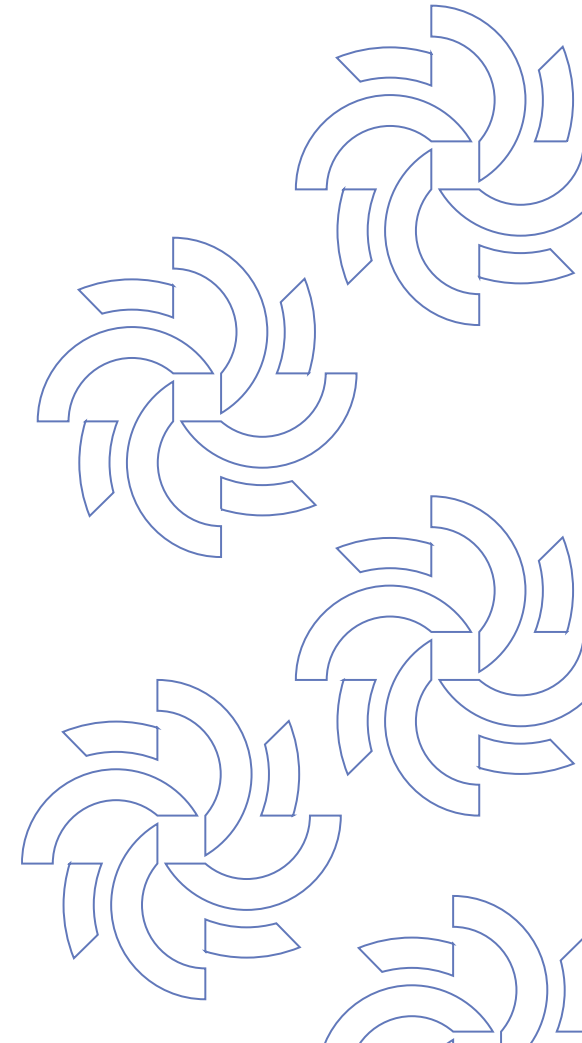
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To participate live:

If you would like to ask a question, please type your name and company.

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Building Value Relationships

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