

Fator de excelência na criação de valor

Our values



#### **CLIENT** FOCUS

We value a close relationship with our clients with a committed to creating unique and innovative financial solutions

#### **EXCELLENCE DRIVEN**

We are relentless in our pursuit of knowledge, expertise and innovation

### **CULTIVATION OF HUMAN VALUES**

We are a collaborative team with the" Fator legacy" that aims to establish long-term relationships that inspire trust

### RESULT **ORIENTED**

Our success is based on a proactive mindset that aims at anticipating the needs of our clients



For over 50 years, Fator has been a dynamic player in the financial industry, now a leader in investment banking in Brazil



1989









FATOR S.A.
CORRETORA DE
VALORES was
founded in Rio
de Janeiro as a
broker-dealer
company
(DTVM).

FATOR is granted a commercial/investm ent banking license by the Brazilian Central Bank of Brazil.

### FATOR ASSET MANAGEMENT starts

its activities as an independent asset management company.
The company launches Sinergia
Corporate Governance Equity Fund.

#### FATOR SEGURADORA

starts its activities focused on the corporate insurance market. Initial
underwriting of
Fundo FATOR
VERITÀ, one of
the oldest
mortgage-backed
securities funds
in the Brazilian
Capital Markets.

Sale of the brokerage business and private banking portfolio, AHEAD VENTURES Asset Management Company is founded.
Acquisition of Ourinvest Real Estate, Holding Company and currently renamed FATOR ORE
The Fator Group has

7 listed funds.

### **FATOR**

Partnership with a meritocratic culture

Multi-products asset management

Focus on customer centric approach; align products and services to create great value.

Agile decision-making framework.

Robust corporate governance, compliance, and risk control processes

Active ESG policies



### **FATOR**

#### **Business Activities**

#### **INVESTMENT BANKING**

Mergers & Acquisitions; Equity Capital Markets; Debt Capital Markets; Fairness Opinion.

#### **ASSET MANAGEMENT**

4 investment fund managers:
FAR - Fator Asset Management
(multiproduct);
Fator ORE (real estate);
Fator Innovation (agribusiness);
Ahead Ventures (corporate
venture capital).

#### **CORPORATE INSURANCE**

Guarantee Insurance:

D&O/E&O; Rent Guarantee Insurance; RC (Professional, General Works); Property and Engineering Risks.

# PPP's, CONCESSIONS AND PRIVATIZATIONS

Project Finance; Expression of Interest ("Eol"); Management of Bidding Process; Asset Pricing; Contract Management.



Structured financial solutions for corporate clients; Customized credit facility.



#### M&A

Exclusive advisor to the Sao Paulo State Government in the privatization process of



**BRL 1.9 billion** 

Advisor on the acquisition of relevant stake in Banco Panamericano



**BRL 739 millions** 

Financial advisor in the sale of Line 6 - Orange (subway)



**BRL 15 billion** 

Advisor in the process of selling a relevant equity stake to Tim Participações



**Undisclosed Value** 

Leader in the privatization process of Banco do Estado de São Paulo S.A Banespa



BRL 7.1 billion

Fairness Opinion for the controlling shareholder in the context of the Public Offering Obligation clause of the Shareholders' Agreement



**Undisclosed Value** 

#### **ECM**

Advisor to State Grid on in the takeover bid for



**BRL 4.1 billion** 

Coordinator in the primary public offering of common shares and Class B preferred shares of



BRL 3 billion

Lead Coordinator in the Primary and Secondary Public Offering of



**BRL 380 millions** 

Bookrunner in the follow-on process of



R\$310 milhões

Special Coordinator in the initial offering of



**BRL 11.4 billion** 

Feasibility Study for Initial Public Offering of Shares in the context of the Public Offering Obligation clause of the Shareholders' Agreement



**Undisclosed Value** 



#### PPP'S, CONCESSIONS AND PRIVATIZATIONS

Economic and financial advisor in the contractual rebalancing of Rodovia dos Imigrantes



**BRL 1 billion** 

Exclusive financial advisor in structuring an infrastructure bond for the public lighting PPP of Rio de Janeiro



**BRL 925 millions** 

Financial economic advisor to BNDES in structuring CEDAE's concession



BRL 24.9 billion

Exclusive advisor for the entire project of Rota dos Grãos



**BRL 96 millions** 

BID and Project Finance to Pacaembu Stadium



**BRL 674 millions** 

#### **DCM**

Advisor to the São Paulo Government in CESP's privatization process



**BRL 1.9 billion** 

Coordenador Líder da Oferta Pública de Cotas do FIDC



**BRL 68.5 millions** 

Lead Coordinator of Bonds and Promissory Notes Public Offering of

SMART LUZ

**BRL 70 millions** 

Lead Coordinator in the 1st issue of Promissory Notes of Verde 8 Energia S.A



**BRL 30 millions** 

Lead Underwriter of lochpe Maxion's Bonds issued with Subscription Warrants



**BRL 397 millions** 



#### **INVESTMENT FUNDS**

Coordinator of the 9th offering



BRL 228 millions

2022

Coordinator of the 8th offering of



**BRL 299 millions** 

2022

Lead Coordinator of the 1st issue of shares of FIP RX Ventures



**BRL 155 millions** 

2021

Lead Coordinator of the 6th offering of FII UBS (Br) Office



**BRL 102 millions** 

2021





Banco Fator is a Brazilian Investment Bank with a Strong Play in the Infrastructure, Real Estate and Agribusiness Industry

1       BR Partners       33,070.09       3,676.45       9         2       JP Morgan       29,565.47       4,223.64       7         3       Banco BTG Pactual       27,931.91       1,551.77       18         4       Banco Fator S.A.       24,900.70       5,697.67       4	ls
3 Banco BTG Pactual 27,931.91 1,551.77 18 4 Banco Fator S.A. 24,900.70 5,697.67 4	
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5 Goldman Sachs 10,168.79 3,389.60 3	
6 Morgan Stanley 9,594.94 2,398.73 4	
7 Banco Santander 9,531.14 680.80 14	
8 Citi 8,883.79 4,441.90 2	
9 Banco Genial 8,579.07 2,144.77 4	
10 BofA Securities 6,829.94 1,707.49 4	

#### SELECTED DEALS (2021)



Financial economic advisor to BNDES in structuring CEDAE's concession





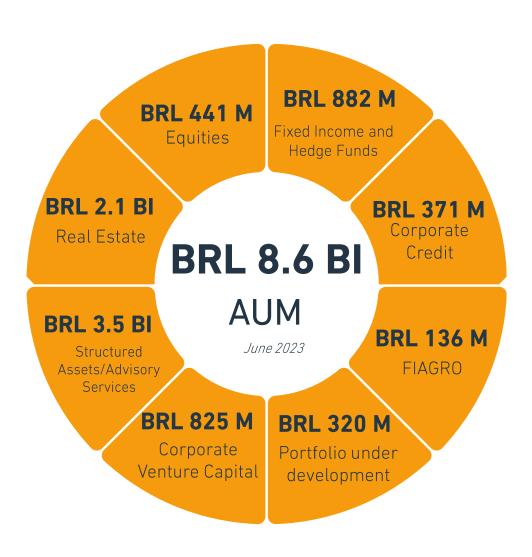
Exclusive financial advisor in structuring an infrastructure bond for the public lighting PPP of Rio de Janeiro



Economic and financial advisor in the contractual rebalancing of Rodovia dos **Imigrantes** 

Fontes: Bloomberg. Operações Fechadas, anunciadas entre 01/01/2021 e 31/12/2021. Setores: M&A; Leaders League

## **ASSETS UNDER MANAGEMENT**







### Prospectus



FUND	INVESTOR	MANAGEMEN T FEE	PERFORMANCE FEE	INVESTMENT PROCEDURES	REDEMPTIO N POLICY	INITIAL PURCHASE	MINIMUM INVESTMEN
Fator Verità Real Estate Fund	General	1.00% p.a.	-	Trading B3	Trading B3	-	<del>-</del>
Fator Macro FIC Hedge Fund	General	2.00% p.a.	20% over CDI	D+0/D+0	D+30/D+31	BRL 1,000	BRL 1,000.00
Fator Equities FICFIA	General, Pension Funds, RPPS	2.00% p.a.	20% over Ibovespa	D+0/D+1	D+1/D+3	BRL 1,000	BRL 1,000.00
FII Ourinvest JPP (OUJP11)	General	-	20% that exceeds IMA-B 5 + 0.50% p.a.	-	-	-	-
FII Ourinvest Logistics (OULG11)	General	1.00% p.a.	n.a	-	-	-	-
FII Ourinvest Structured Income	General	0.95% p.a.	-	-	-	-	-
FII Ourinvest RE I (WTSP11B)	Qualified Investors	0.50% p.a.	n.a	-	-	-	-
FII Ourinvest Fund of Funds (OUFF11)	General	0.35% p.a.	-	-	-	-	-
Ourinvest Innovation FIAGRO	General	1.10% p.a.	-	-	-	-	-

### **FATOR SEGURADORA**

- A Brazilian insurance company, with more than a decade of experience, specialized in Property and Civil Liability Risks
- Structure of large insurance policies for the energy sector and some of the largest judicial guarantees outstanding in Brazil



Revenues

Shareholder Equity

**Total Assets** 

December 2022





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Scan the QR Code and follow us on social media

#### **ADDRESS**

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SÃO PAULO - Seguradora

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