

# EARNINGS RELEASE

## 3Q22

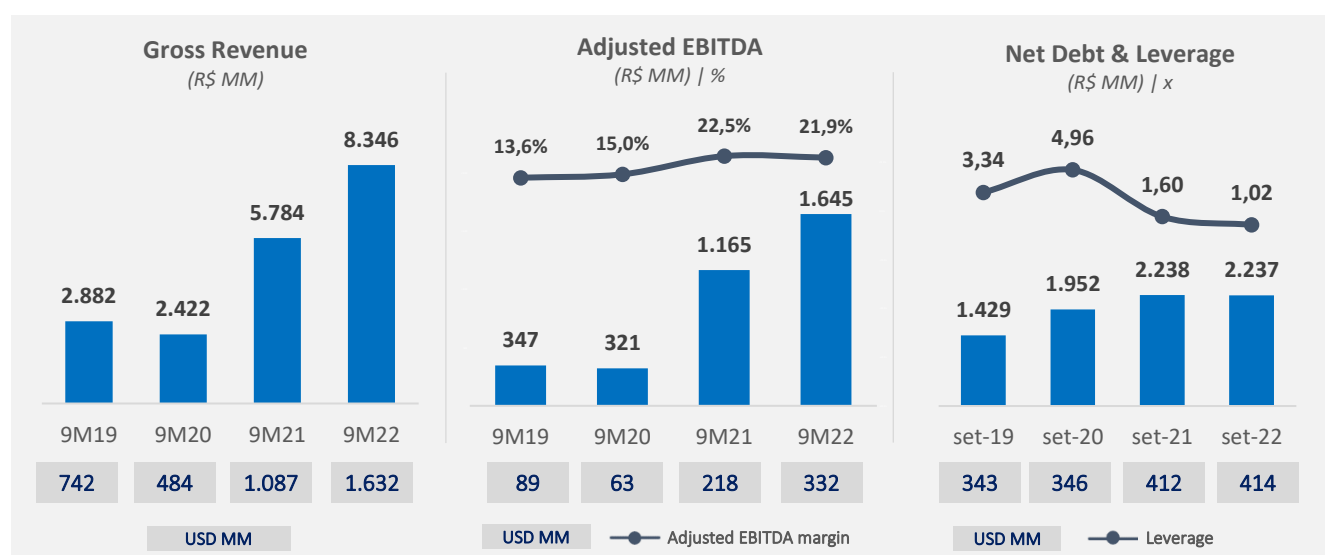


## CONSOLIDATE ADJUSTED EBTIDA REACHES R\$ 434 MILLION (US\$ 82 MILLION) IN 3Q22, UP 44% YOY.

3Q22 revenue reaches R\$2.7 billion (+28% YoY) and net leverage maintained at the level of 1.0x

Except as otherwise specified, all operating and financial information reported herein relating to 3Q22 earnings is denominated in Brazilian reais, pursuant to Technical Pronouncement CPC 21 (R1) – Interim Financial Statements, standard accounting practice in Brazil, and the International Financial Reporting Standards (IFRS), and should be read in conjunction with the financial statements for the fiscal year ended December 31, 2021. In addition, the operating and financial information set out in this earnings release is subject to rounding, and the total amounts stated in tables and charts may therefore differ from the direct numerical aggregation of the preceding numbers. Moreover, all amounts stated in US dollars were converted by the monthly average exchange rates (earnings and cash flow statements) or the end-of-period exchange rate (balance sheet). This report makes comparisons based on data relating to the third quarter of 2022 (“3Q22”), third quarter of 2021 (“3Q21”), second quarter of 2022 (“2Q22”), and nine months year-to-date 2022 (“9M22”) and 2021 (“9M21”).

### 9M22 Highlights

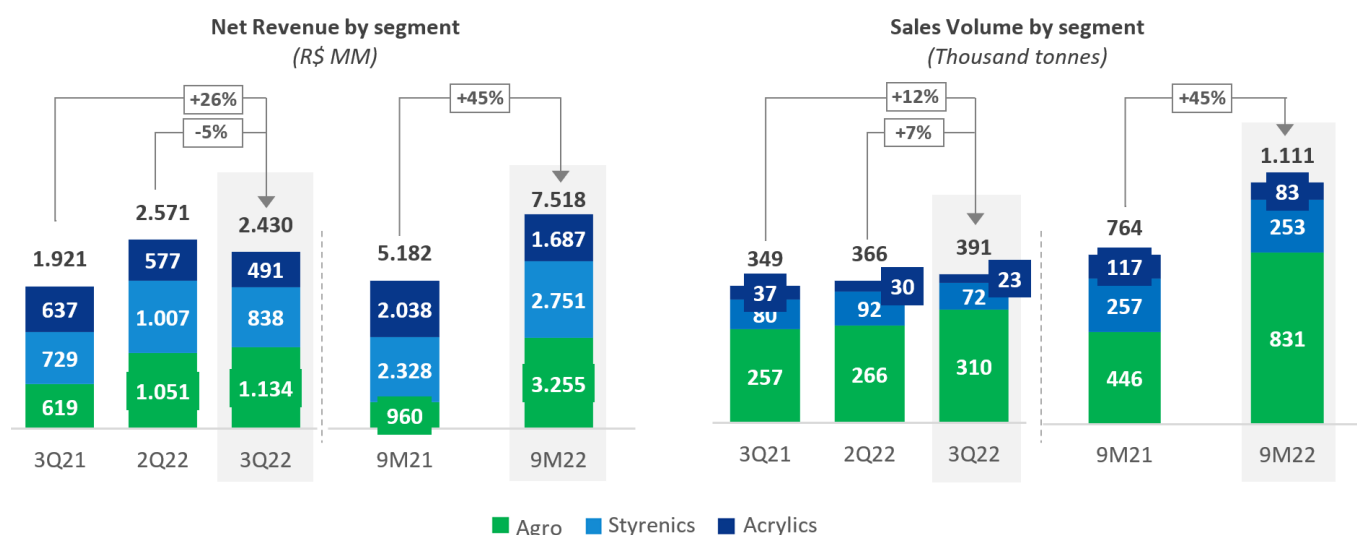


## 1. MANAGEMENT COMMENTARY

### Operations

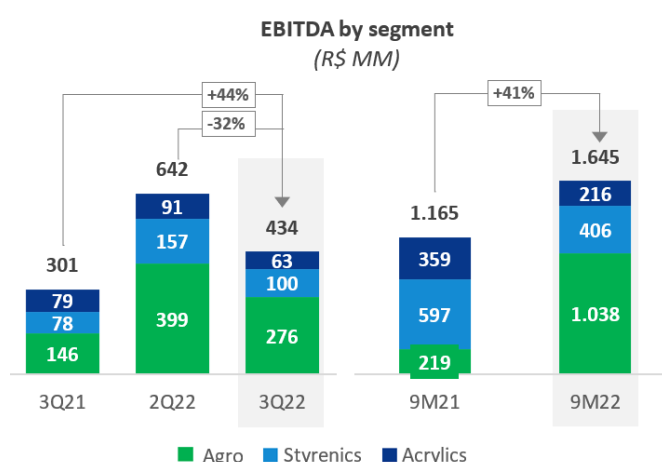
After consecutive quarters reporting record results supported by favorable market condition for the Agro segment, the 3Q22 was marked by normalization of segment's international spreads. Even so, our net revenue amounted R\$2.4 billion in 3Q22, up 26% YoY, and our Adjusted EBITDA amounted R\$434 million (+44% YoY). In addition, we were efficient in our strategy to release working capital funds in order to counterbalance the intensification of investments in the new sulfuric acid plant as well as the green hydrogen and green ammonia project, maintaining a strong cash position and net leverage at 1.0x as of September 30, 2022.

In the year-to-date, our net revenue increased by 45% to R\$ 7.52 billion in the 9M22, following sales volume growth, mostly supported by consolidation of the Agro segment, which started operation in mid-2021. In the same comparison, our consolidated adjusted EBITDA amounted 1.65 billion, up 41% YoY.



Compared to 2Q22, our consolidated adjusted EBITDA decreased by 32%, mainly explained by the Agro segment performance, which contracted 31% QoQ due to urea price reduction, following international price trend after the peak observed in 2Q22. This backdrop was also reflected in the segment's EBITDA margin, at 24% level, compared to a peak of 38% reported in the last quarter. In this context, adjusted EBITDA for the Agro segment totaled 276 million (US\$ 52 million) in the 3Q22.

In the chemicals segments (Acrylics and Styrenics), we focused efforts on products and markets with better market conditions to the detriment of sales volumes, mitigating impact of the slowdown in global demand. As an example of this strategy, in punctual moments of 2022 we reduced utilization rates for some of our Acrylics products in order to increase our ammonia sales capacity to the international market to take advantage of better market conditions. In this scenario, combined sales volume of the chemical segments decreased by 22%, partially offset by 7% increase in the average sales price. On the other hand, the costs of main raw materials for these segments have not yet reflected a reduction in demand, sustaining higher costs and pressuring the segments' margins. In this



scenario, the Styrenics and Acrylics segments reported adjusted EBITDA of R\$100 million (+29% YoY) and R\$63 million (-20% YoY), respectively.

Looking forward, we expect a fourth quarter with similar market dynamics compared to the 3Q22. A more severe global recession scenario can negatively impact our businesses; however, we understand that our diversified portfolio, especially after start-up of the Agro segment, will allow us to keep delivering solid results and a positive operational cash flow in the next quarters.

## Cash Generation

Unigel's net cash from operating activities amounted R\$732 million in the 9M22, driven mainly by strong operating results, partially mitigated by investments in accounts receivable and inventories, mainly explained by increase of prices across the value chain. However, it is important to highlight that in the 3Q22 we reverted a large part of the working capital investments made in the first half of the year. Thus, our cash generated from operating activities amounted R\$ 535 million in 3Q22, representing a 247% growth compared to previous quarter.

In terms of Capex, we invested R\$409 million in the 9M22, out of which R\$178 million related to the new sulfuric acid plant and R\$68 million related to the green hydrogen and green ammonia project. Other than these, expenses were mostly related to maintenance projects carried out throughout the year.

In this context, we were able to preserve in our cash balance most of the funds raised by our first issuance in the Brazilian capital market concluded in April, reflected in the R\$1.24 billion (US\$230 million) cash position as of September 30, 2022. Our Net debt to EBITDA indicator remained at 1.0x, underlining Unigel's commitment to maintain a conservative financial management policy while simultaneously delivering strategic growth projects.



## 2. CONSOLIDATED EARNINGS

Consolidated Income Statement	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Gross Revenue</b>	-5%	<b>2,850</b>	<b>2,719</b>	<b>2,135</b>	<b>27%</b>	<b>8,346</b>	<b>5,784</b>	<b>44%</b>
<b>Net Revenue</b>	-5%	<b>2,571</b>	<b>2,430</b>	<b>1,921</b>	<b>26%</b>	<b>7,518</b>	<b>5,182</b>	<b>45%</b>
Cost of goods sold	6%	(1,950)	(2,073)	(1,627)	27%	(5,991)	(4,036)	48%
<b>Gross Profit</b>	-43%	<b>621</b>	<b>357</b>	<b>294</b>	<b>21%</b>	<b>1,527</b>	<b>1,146</b>	<b>33%</b>
<i>Gross Margin</i>	-9.5 p.p.	24.2%	14.7%	15.3%	-0.6 p.p.	20.3%	22.1%	-1.8 p.p.
Sales, general and adm (SG&A) expenses	-5%	(66)	(63)	(49)	29%	(183)	(137)	34%
Other operating income (expenses)	-80%	(5)	(1)	(1)	0%	6	242	-98%
<b>Operating income (expenses)</b>	-47%	<b>550</b>	<b>293</b>	<b>245</b>	<b>20%</b>	<b>1,350</b>	<b>1,251</b>	<b>8%</b>
Net financial results	6%	321	339	179	89%	787	286	175%
Income tax and social contribution	-204%	26	(27)	25	-208%	73	215	-66%
<b>Net income</b>	-110%	<b>203</b>	<b>(20)</b>	<b>41</b>	<b>-149%</b>	<b>490</b>	<b>749</b>	<b>-35%</b>

### Net Revenue

At 9M22, our net revenue was R\$7.52 billion, up 45% from 9M21, mainly explained by the consolidation of our Agro operations, which started running at full capacity in August 2021.

In quarter comparison, our net revenue in 3Q22 was R\$2.43 billion, up 26% from 3Q21, driven by a more mature operation of the Agro segment, which allowed a growth of 28% in the segment's sales volume. In comparison with 2Q22, our net revenue decreased by 5%, mainly explained by the reduction of urea average prices, following the international prices.

### Cost of Goods Sold (COGS) and Gross Margin

Total COGS at 9M22 was R\$5.99 billion, a 48% increase from 9M21. In the same comparison, our consolidated gross profit was R\$1.53 billion, representing a 33% growth YoY. Both growth figures are explained by the consolidation of the Agro segment as previously explained.

In quarter comparison, the COGS was R\$2.07 billion, resulting in a gross profit of R\$357 million, up 21% from 3Q21, mainly due to the Agro segment performance, supported by the strategy of favoring sales of ammonia with better margins to the detriment of acrylic products. In comparison with 2Q22, COGS grew 6% due to sustained high costs for main raw materials.

### Sales, General, and Administrative Expenses (SG&A)

Sales, general, and administrative expenses (SG&A) were R\$183 million at 9M22 and R\$63 million in 3Q22, up 34% and 29% YoY, driven primarily by expansions of administrative and sales structure on account of Unigel Agro operations. Compared to 2Q22, our SG&A decreases 5%, representing a change of only R\$3 million.

## Adjusted EBITDA

Adjusted EBITDA Calculation	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Net income</b>	<b>-110%</b>	<b>203</b>	<b>(20)</b>	<b>41</b>	<b>-149%</b>	<b>490</b>	<b>749</b>	<b>-35%</b>
Income tax and social contribution	-204%	86	(27)	25	-208%	73	215	-66%
Net financial results	6%	321	339	179	89%	787	286	175%
Depreciation and amortization	1%	69	70	56	25%	205	152	35%
<b>EBITDA</b>	<b>-41%</b>	<b>618</b>	<b>363</b>	<b>300</b>	<b>21%</b>	<b>1.554</b>	<b>1.403</b>	<b>11%</b>
<i>EBITDA Margin</i>	<i>-9.1p.p.</i>	<i>24.1%</i>	<i>14.9%</i>	<i>15.6%</i>	<i>-0.7p.p.</i>	<i>20.7%</i>	<i>27.1%</i>	<i>-6.4p.p.</i>
(Losses) Gains in the sale of assets	-100%	1	0	(0)	0%	(4)	(0)	-100%
Recovery of ICMS on PIS/COFINS base	0%	-	-	-	0%	-	(240)	-100%
Plant Shutdown and non-operating Expenses	886%	7	69	1	6800%	76	3	2433%
Transaction cost write-off	-88%	16	2	-	100%	18	-	100%
<b>Adjusted EBITDA</b>	<b>-32%</b>	<b>642</b>	<b>434</b>	<b>301</b>	<b>44%</b>	<b>1,645</b>	<b>1,165</b>	<b>41%</b>
<i>Adjusted EBITDA margin</i>	<i>-7.1p.p.</i>	<i>25.0%</i>	<i>17.9%</i>	<i>15.7%</i>	<i>2.2p.p.</i>	<i>21.9%</i>	<i>22.5%</i>	<i>-0.6p.p.</i>

Consolidated adjusted EBITDA was R\$1.64 billion at 9M22, up 41% compared with 9M21, supported mainly by the Agro segment which started operating at full speed in August 2021.

Our adjusted EBITDA for the reported quarter was R\$434million, up 44% from 3Q21, also driven by a more mature operation of the Agro segment. Compared to 2Q22, a record result period, the Company's adjusted EBITDA decreased by 32% explained by a normalization of Agro segments spreads.

## ROIC

ROIC Calculation	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Operating income (LTM)</b>	<b>3%</b>	<b>1,747</b>	<b>1,795</b>	<b>1,472</b>	<b>22%</b>	<b>1,795</b>	<b>1,472</b>	<b>22%</b>
Theoretical income tax (34%)	3%	(594)	(610)	(501)	22%	(610)	(501)	22%
<b>Return (NOPAT)</b>	<b>3%</b>	<b>1,153</b>	<b>1,185</b>	<b>972</b>	<b>22%</b>	<b>1,185</b>	<b>972</b>	<b>22%</b>
Net Debt	-3%	2,304	2,237	2,238	0%	2,237	2,238	0%
Shareholder's equity	-12%	1,188	1,043	550	90%	1,043	550	90%
<b>Invested Capital</b>	<b>-6%</b>	<b>3,492</b>	<b>3,280</b>	<b>2,788</b>	<b>18%</b>	<b>3,280</b>	<b>2,788</b>	<b>18%</b>
<b>ROIC (NOPAT/Invested Capital)</b>	<b>2.3p.p.</b>	<b>33.0%</b>	<b>36.1%</b>	<b>34.9%</b>	<b>1.3p.p.</b>	<b>36.1%</b>	<b>34.9%</b>	<b>1.3p.p.</b>

Unigel's consolidated ROIC was 36.1% in the 12 months ended on September 30, 2022, up 1.3 p.p. compared to the 12 months ended on September 30, 2021, evidencing consistency in the delivery of results.



## Financial Results

Consolidated Income Statement	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Financial income</b>	<b>41%</b>	<b>17</b>	<b>24</b>	<b>0</b>	<b>100%</b>	<b>52</b>	<b>19</b>	<b>174%</b>
Interest on financial assets	53%	15	23	0	100%	48	7	586%
Revenue from interest on loans and receivables	-50%	2	1	0	100%	4	11	-64%
Discount obtained from suppliers	0%	0	0	0	0%	0	1	-100%
Other financial income	0%	0	0	0	0%	0	0	0%
<b>Financial expenses</b>	<b>13%</b>	<b>(110)</b>	<b>(124)</b>	<b>(108)</b>	<b>15%</b>	<b>(367)</b>	<b>(313)</b>	<b>17%</b>
Interest on loans	16%	(91)	(106)	(91)	16%	(285)	(255)	12%
Interest on lease liabilities	0%	(10)	(10)	(9)	11%	(31)	(24)	29%
Taxes and banking fees	-71%	(7)	(3)	1	-200%	(10)	(8)	25%
Interest on other liabilities	-0%	(3)	(3)	(4)	-25%	(24)	(11)	118%
Other financial expenses	-300%	1	(2)	(3)	-33%	(16)	(14)	14%
<b>Financial Result before exchange variation</b>	<b>8%</b>	<b>(92)</b>	<b>(99)</b>	<b>(107)</b>	<b>-7%</b>	<b>(315)</b>	<b>(294)</b>	<b>7%</b>
Exchange rate variation and derivatives	5%	(229)	(240)	(72)	233%	(472)	7	-6843%
<b>Net Financial Result</b>	<b>6%</b>	<b>(321)</b>	<b>(339)</b>	<b>(179)</b>	<b>89%</b>	<b>(787)</b>	<b>(286)</b>	<b>175%</b>

Our financial results before exchange variation and results of derivatives totaled expense of R\$315 million at 9M22, an increase of 7% compared to 9M21, mainly explained by the growth in interest on loans due to additional interest related to the debentures issued in April this year, combined with the rise in Brazilian interest rates and the direct impact on CDI-indexed loans.

In quarter comparison, our financial results before exchange variation and results of derivatives were a R\$99 million expense, down 7% from 2Q21 and a growth of 8% from 2Q22.

### 3. CASH FLOW

Operating Cash Flow - Management	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Adjusted EBITDA</b>	-32%	<b>642</b>	<b>434</b>	<b>301</b>	<b>44%</b>	<b>1,645</b>	<b>1,165</b>	<b>41%</b>
Non-recurring and/or non-cash items	929%	(7)	(72)	(12)	500%	(79)	8	1088%
<b>(=) EBITDA "Cash"</b>	<b>-43%</b>	<b>635</b>	<b>363</b>	<b>290</b>	<b>25%</b>	<b>1,566</b>	<b>1,174</b>	<b>33%</b>
Changes on working capital <sup>(1)</sup>	222%	(302)	369	28	1218%	(336)	(511)	-34%
Net financial result (cash) <sup>(2)</sup>	9%	(180)	(196)	(9)	2078%	(499)	(16)	3019%
<b>Operating cash flow</b>	<b>247%</b>	<b>154</b>	<b>535</b>	<b>309</b>	<b>73%</b>	<b>732</b>	<b>647</b>	<b>13%</b>
Income tax paid	-74%	(133)	(34)	(27)	26%	(188)	(171)	10%
Interest paid on loans	1600%	(1)	(17)	(14)	21%	(47)	(83)	-43%
<b>Cash generated by operating activities</b>	<b>2325%</b>	<b>20</b>	<b>485</b>	<b>268</b>	<b>81%</b>	<b>596</b>	<b>392</b>	<b>27%</b>

Cash Flow Statement	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
Cash generated by operating activities	2325%	20	485	268	81%	496	392	27%
Cash flow from investment activities	53%	(139)	(209)	(185)	11%	(409)	(704)	-42%
Cash flow from financing activities	-138%	487	(183)	(3)	6000%	312	436	-28%
Currency translation adjustment (CTA)	-27%	11	8	8	0%	(3)	11	-127%
<b>Increase (decrease) in cash &amp; cash equivalents</b>	<b>-73%</b>	<b>379</b>	<b>101</b>	<b>87</b>	<b>16%</b>	<b>395</b>	<b>136</b>	<b>190%</b>

#### Net Cash from Operating Activities

Operating cash flow was R\$732 million at 9M22, up 13% YoY in accumulated comparison, mainly explained by a strong operational generation, mitigate by working capital investments. It is worth mentioning the efficiency of our strategy to release working capital funds in the 3Q22, mainly explained by the reduction of inventories in the Agro segment and in receivables from exports in the chemicals segments.

#### Net Cash Used in Investment Activities

Net cash used in investment activities was a total outlay of R\$409 million. In addition to maintenance projects, these expenses include approximately US\$178 million related to our sulfuric acid plant and US\$68 million related to our green hydrogen and green ammonia project.

#### Net Cash from Financing Activities

Net cash from financing activities was an income of R\$312 million at 9M22, driven by the R\$500 million raised by our debenture offering on the Brazilian market in April 2022. In 3Q22, our net cash from financing activities amounted an expense of R\$183 million, explained by amortizations of short-term working capital facilities, as well as the payment of dividends related to net income for 2021, which were limited to the 25 % of the minimum bylaw.

#### Translation Adjustments

Effect generated by currency conversions of financial information from our subsidiaries in Mexico and Luxembourg.



## 4. DEBT AND LEVERAGE

Net Debt and Leverage	In millions of Reals			In millions of Dollars		
millions R\$   US\$	Sep-22	Dec-21	Δ (%) YoY	Sep-22	Dec-21	Δ (%) YoY
Current	407	333	22%	75	60	25%
Non-current	3,340	2,992	12%	618	536	15%
<b>Gross Debt</b>	<b>3,747</b>	<b>3,324</b>	<b>13%</b>	<b>693</b>	<b>596</b>	<b>16%</b>
(-) Swap Accrual	(265)	(411)	-36%	(49)	(74)	-34%
(-) Cash & Equivalents	(1,245)	(849)	47%	(230)	(152)	51%
<b>Net Debt</b>	<b>2,237</b>	<b>2,064</b>	<b>8%</b>	<b>414</b>	<b>370</b>	<b>12%</b>
( / ) Adjusted EBITDA (LTM)	2,196	1,717	28%	421	317	33%
<b>(=) Financial Leverage</b>	<b>1.02x</b>	<b>1.20x</b>	<b>-0.18x</b>	<b>0.98x</b>	<b>1.17x</b>	<b>-0.19x</b>

Our net debt was R\$2.24 billion as of September 30, 2022, an 8% increase compared to December 31, 2021, explained by the R\$500 million debenture issue completed on April 12, 2022, using part of the resources for investments.

In terms of leverage, the 28% growth in adjusted EBITDA over the past 12 months ended September 30, 2022 outpaced the increase in net debt, lowering the Company's net leverage to 1.02x as of September 2022, compared to 1.20x in December 2021.

Regarding foreign exchange hedging strategy, we have maintained our conservative strategy of hedging 100% of the 2026 Bond outstanding amount (US\$530 million) into Brazilian reais under the following terms:

- US\$200 million with lower bound 4.1500 R\$/US\$; higher bound 5.6000 R\$/US\$; and financial cost 100% of the CDI rate minus 2.97%;
- US\$220 million with lower bound 5.0999 R\$/US\$; higher bound 6.7500 R\$/US\$; and financial cost 39.70% of the CDI rate for the 3 upcoming payments and 60.18% of the CDI rate for all remaining payments until maturity;
- US\$110 million with lower bound 5.1998 R\$/US\$; higher bound 6.7500 R\$/US\$; and financial cost 39.70% of the CDI rate for the 3 upcoming payments and 77.35% of the CDI rate for all remaining payments until maturity.

# ATTACHMENT I

## CONSOLIDATED BALANCE SHEET

Assets	in millions of reais		
R\$ millions	Sep-22	Dec-21	Δ (%) YoY
Cash and cash equivalents	1,245	849	47%
Accounts receivable	551	488	13%
Inventories	1,090	950	15%
Taxes recoverable	304	222	37%
Advances to suppliers	70	125	-44%
Derivatives	48	27	78%
Other current assets	47	29	62%
<b>Total Current Assets</b>	<b>3,355</b>	<b>2,690</b>	<b>25%</b>
Deferred taxes	680	645	5%
Taxes recoverable	239	234	2%
Judicial deposits	16	16	0%
Derivatives	89	129	-31%
Other non-current assets	23	37	-38%
Right-of-use asset	377	409	-8%
Property, plant & equipment and intangible	2,252	1,932	17%
<b>Total Non-Current Assets</b>	<b>3,676</b>	<b>3,403</b>	<b>8%</b>
<b>TOTAL ASSETS</b>	<b>7,032</b>	<b>6,093</b>	<b>15%</b>

Liabilities	in millions of reais		
R\$ millions	Sep-22	Dec-21	Δ (%) YoY
Loans and financing	407	333	22%
Suppliers	776	766	1%
Lease liability	90	96	-6%
Taxes payable	44	69	-36%
Advances from clients	101	84	20%
Derivatives	250	149	68%
Dividend Payables	180	182	-86%
Other current liabilities	180	185	-3%
<b>Total Current Liabilities</b>	<b>1,873</b>	<b>1,865</b>	<b>0%</b>
Loans and financing	3,340	2,992	12%
Right-of-use obligations	324	359	-10%
Taxes and contributions payable	39	51	-24%
deferred taxes	117	117	0%
post-employment benefits	41	39	5%
Other long-term liabilities	254	11	2209%
<b>Total Non-Current Liabilities</b>	<b>4,116</b>	<b>3,568</b>	<b>15%</b>
<b>Total Equity</b>	<b>1,043</b>	<b>660</b>	<b>58%</b>
<b>TOTAL LIABILITIES</b>	<b>7,032</b>	<b>6,093</b>	<b>15%</b>

## ATTACHMENT II

# CONSOLIDATED INCOME STATEMENT

Consolidated Income Statement	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Gross Revenue</b>	-4%	<b>2,850</b>	<b>2,719</b>	<b>2,135</b>	<b>27%</b>	<b>8,346</b>	<b>5,784</b>	<b>44%</b>
<b>Net Revenue</b>	-5%	<b>2,571</b>	<b>2,430</b>	<b>1,921</b>	<b>26%</b>	<b>7,518</b>	<b>5,182</b>	<b>45%</b>
Cost of goods sold	6%	(1,950)	(2,073)	(1,627)	27%	(5,991)	(4,036)	48%
<b>Gross Profit</b>	-43%	<b>621</b>	<b>357</b>	<b>294</b>	<b>21%</b>	<b>1,527</b>	<b>1,146</b>	<b>33%</b>
<i>Gross Margin</i>	-9.5p.p.	24.2%	14.7%	15.3%	-0.6 p.p.	20.3%	22.1%	-1.8 p.p.
Sales, general and adm (SG&A) expenses	-5%	(66)	(63)	(49)	29%	(183)	(137)	34%
Other operating income (expenses)	-80%	(5)	(1)	(1)	0%	6	242	-98%
<b>Operating income (expenses)</b>	-47%	<b>550</b>	<b>293</b>	<b>245</b>	<b>20%</b>	<b>1,350</b>	<b>1,251</b>	<b>8%</b>
Net financial results	6%	321	339	179	89%	787	286	175%
Income tax and social contribution	-204%	26	(27)	25	-208%	73	215	-66%
<b>Net income</b>	-110%	<b>203</b>	<b>(20)</b>	<b>41</b>	<b>-149%</b>	<b>490</b>	<b>749</b>	<b>-35%</b>

Adjusted EBITDA Calculation	Quarter					Year-to-date		
R\$ million	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Net income</b>	-110%	<b>203</b>	<b>(20)</b>	<b>41</b>	<b>-149%</b>	<b>490</b>	<b>749</b>	<b>-35%</b>
Income tax and social contribution	-204%	86	(27)	25	-208%	73	215	-66%
Net financial results	6%	321	339	179	89%	787	286	175%
Depreciation and amortization	1%	69	70	56	25%	205	152	35%
<b>EBITDA</b>	-41%	<b>618</b>	<b>363</b>	<b>300</b>	<b>21%</b>	<b>1,554</b>	<b>1,403</b>	<b>11%</b>
<i>EBITDA Margin</i>	-9.1p.p.	24.1%	14.9%	15.6%	-0.7p.p.	20.7%	27.1%	-6.4p.p.
(Losses) Gains in the sale of assets	-100%	1	0	(0)	0%	(4)	(0)	-100%
Recovery of ICMS on PIS/COFINS base	0%	-	-	-	0%	-	(240)	-100%
Plant Shutdown and non-operating Expenses	886%	7	69	1	6800%	76	3	2433%
Transaction cost write-off	-88%	16	2	-	100%	18	-	100%
<b>Adjusted EBITDA</b>	-32%	<b>642</b>	<b>434</b>	<b>301</b>	<b>44%</b>	<b>1,645</b>	<b>1,165</b>	<b>41%</b>
<i>Adjusted EBITDA margin</i>	-7.1p.p.	25.0%	17.9%	15.7%	2.2p.p.	21.9%	22.5%	-0.6p.p.

# ATTACHMENT III

## CONSOLIDATED CASH FLOW

Cash Flow Statement R\$ millions	Quarter					Year-to-date		
	Δ (%) QoQ	2Q22	3Q22	3Q21	Δ (%) YoY	9M22	9M21	Δ (%) YoY
<b>Net income (loss) for the year</b>	<b>-110%</b>	<b>203</b>	<b>(20)</b>	<b>41</b>	<b>-149%</b>	<b>490</b>	<b>749</b>	<b>-35%</b>
<b>Adjustments due to:</b>	<b>-29%</b>	<b>238</b>	<b>169</b>	<b>226</b>	<b>-25%</b>	<b>516</b>	<b>310</b>	<b>66%</b>
Depreciation and amortization	1%	69	70	56	25%	205	152	35%
Lease liabilities interest	0%	10	10	9	11%	31	24	29%
Provision for civil, tax and labor risks	-71%	14	4	3	33%	19	8	138%
Allowance for credit loss on trade receivables	0%	(1)	(1)	(0)	-100%	(3)	4	-175%
Accrual (reversal) of inventories losses	250%	2	(3)	(13)	77%	0	0	0%
Deferred taxes	-500%	11	(44)	11	-500%	12	117	-90%
Derivatives	-82%	(152)	(28)	(19)	47%	(171)	(49)	249%
Interest and foreign exchange variation of loans	-44%	275	155	169	-8%	409	285	44%
Interest on tax installments	200%	1	3	0	100%	6	1	500%
(Gain) loss on sale of fixed assets	-100%	2	0	(0)	0%	2	(0)	100%
ICMS (VAT) on the Pis and Cofins calculation	-100%	(1)	-	-	0%	(7)	-	-100%
Interest on suppliers	0%	-	-	-	0%	-	(240)	-100%
Update on PIS/COFINS credits	0%	0	0	1	-100%	3	2	50%
Impairment	-50%	(2)	(1)	-	-100%	(3)	(11)	-73%
Charges on anticipated receivables	-50%	8	4	10	60%	12	17	-29%
<b>Adjusted net income (loss) for the year</b>	<b>-66%</b>	<b>441</b>	<b>149</b>	<b>267</b>	<b>-44%</b>	<b>1,066</b>	<b>1,059</b>	<b>-5%</b>
<b>Changes in assets and liabilities:</b>	<b>234%</b>	<b>(287)</b>	<b>386</b>	<b>42</b>	<b>819%</b>	<b>(274)</b>	<b>(412)</b>	<b>-33%</b>
Trade accounts receivable	852%	21	200	(10)	2100%	(78)	(317)	-75%
Inventories	202%	(150)	153	(75)	304%	(149)	(357)	-58%
Suppliers	-96%	(78)	(3)	63	-105%	(19)	248	-108%
Taxes (net, recoverable - payables)	29%	(68)	(88)	18	-589%	(147)	37	-497%
Contractual credits	-100%	1	(0)	85	-100%	(0)	(1)	-100%
Others (net, credits - payables)	1062%	(13)	125	(39)	421%	119	(23)	617%
<b>Operating cash flow</b>	<b>247%</b>	<b>154</b>	<b>535</b>	<b>309</b>	<b>73%</b>	<b>732</b>	<b>647</b>	<b>13%</b>
Interest paid on loans	-74%	(133)	(34)	(27)	26%	(188)	(171)	10%
Income tax paid	1600%	(1)	(17)	(14)	21%	(47)	(83)	-43%
<b>Cash generated by operating activities</b>	<b>2325%</b>	<b>20</b>	<b>489</b>	<b>268</b>	<b>81%</b>	<b>496</b>	<b>392</b>	<b>27%</b>
<b>Cash flow from investment activities</b>	<b>50%</b>	<b>(139)</b>	<b>(209)</b>	<b>(185)</b>	<b>13%</b>	<b>(409)</b>	<b>(706)</b>	<b>-42%</b>
Acquisition of PP&E and intangibles	53%	(139)	(213)	(181)	18%	(414)	(681)	-39%
Proceeds from sale of fixed assets	100%	(0)	5	5	0%	5	7	29%
Repayments to related parties cash pooling	0%	(0)	-	(10)	-100%	-	(30)	-100%
<b>Cash generation after investment activities</b>	<b>332%</b>	<b>(119)</b>	<b>276</b>	<b>46</b>	<b>233%</b>	<b>87</b>	<b>(312)</b>	<b>128%</b>
<b>Cash flow from financing activities</b>	<b>-138%</b>	<b>487</b>	<b>(183)</b>	<b>(3)</b>	<b>6000%</b>	<b>312</b>	<b>436</b>	<b>-28%</b>
Proceeds from loans and financing	-98%	513	9	291	-97%	576	1,119	-49%
Derivatives	-26%	58	43	14	207%	156	(22)	809%
Lease liabilities	10%	(30)	(33)	(25)	32%	(93)	(74)	26%
Payments of loans	762%	(13)	(112)	(283)	-60%	(172)	(588)	-71%
Dividends	117%	(41)	(89)	-	-100%	(156)	-	-100%
<b>Increase (decrease) in cash &amp; cash equivalents</b>	<b>-75%</b>	<b>368</b>	<b>93</b>	<b>80</b>	<b>16%</b>	<b>399</b>	<b>125</b>	<b>219%</b>
Cash position at the beginning of the period	50%	764	1,143	673	70%	849	624	36%
Currency translation adjustment (CTA)	-27%	11	8	8	0%	(3)	11	-127%
Cash position at the end of the period	9%	1,143	1,245	760	64%	1,245	760	64%