



Friday, October 29, 2021

10:00 a.m. (Brasília) | 9:00 a.m. (New York) | 2:00 p.m. (London)

Video conference call in Portuguese (simultaneous translation)

Video conference via Zoom: click here.

The Company will hold its video conference via Zoom. The information and links are made available on our website and in our earnings materials.



São Paulo, October 28, 2021 – **Assaí Atacadista** announces its results for the third quarter of 2021. The numbers in this earnings release reflect the pure cash & carry business, except where stated otherwise. All comments related to adjusted EBITDA exclude other operating expenses and income for the periods. Moreover, the results presented include the effects of IFRS 16/CPC 06 (R2) – Leases, which eliminates the distinction between operating and financial leases, except where stated otherwise.

Gross Sales R\$ 11.7bn

• Gross Sales rose to R\$11.7 billion in 3Q21, the highest level for a quarter, increasing R\$ 1.6 billion vs. 3Q20. Net sales improved +18%, reflecting the strong organic expansion (+12.7%) and solid same-store sales performance (+4.5%), and reached the highest cumulative growth of the last two years (+56%);

Net Sales Evolution +56% in 2 years

- The gradual return of the B2B public and the ongoing migration of end consumers to our stores supported important market share gains in the period in terms of total sales and especially same-store sales;
- Beginning of e-commerce operations with fast implementation, now available in 122 stores and 16 states;

Sales Area +11,5% • Progress on the robust expansion plan, with 25 to 28 stores expected to be opened this year. In the last 12 months, 87,000 sqm in sales area was added, an increase of +11.5%;

Adj. EBITDA R\$ 973mn +36%

- Adjusted EBITDA improved +36% in the quarter, outpacing sales growth in the period, amounting to R\$ 973 million with margin of 9.0%, an increase of +1.2 p.p. when compared to the same period of 2020. In the 9M21, Adjusted EBITDA totaled R\$ 2.4 billion, 33% higher, with margin of 7.9%, a growth of +0.7 p.p.;
- Net Income was R\$ 538 million, up +34%, with margin expanding +0.6 p.p. to 5.0%. In 9M21, net income was R\$ 1.1 billion, up +54%, outpacing the increases in sales and Adjusted EBITDA, with margin up +0.8 p.p. to 3.6%;

Net Income 3Q21: +34% 9M21: +54%

• Accounting of tax credits, net of corporate income tax, with an impact of R\$ 187 million on the quarterly net income¹;

Net Debt/EBITDA -1.84x • Sequential reduction in Net Debt/Adjusted EBITDA ratio², ending the period at -1.84x, improving 0.6x EBITDA vs. 3Q20 (-2.49x), reflecting continued operating cash generation.

¹ As described in "Tax Credits" (page 5) ² Adjusted EBITDA Pre-IFRS 16.

Approval of transaction involving conversion of 71 Extra Hiper stores into Assaí stores, located in strategic areas;

- The transaction is highly value accretive as shown by the over 25 conversions in the last 5 years: sales three times higher, breakeven reached in first year and EBITDA margin +150bps above the Company average;
 - Acceleration of expansion plan: expectation of more than 300 stores in 2023, including organic openings;
 - Gross sales estimated at R\$100 billion in 2024.

"We ended another quarter with accelerating growth, profitability gains and cash generation, despite the challenging scenario and strong comparison base. We are prepared for the last quarter of the year, with our team engaged in serving customers in their preferred environment: digital and/or physical. We launched our e-commerce operation and have been rapidly expanded our base of participating stores. We also announced a transaction involving the conversion of 71 Extra Hiper stores, which will add to our base new commercial points with high profitability potential. The transaction is part of an important trend that will have a significant impact on Brazil's food scenario and reflects the behavioral changes in customers, who have been migrating to the cash-and-carry model, especially to Assaí, which combines competitive prices and an excellent shopping experience with a strong brand."

Belmiro Gomes, CEO of Assaí

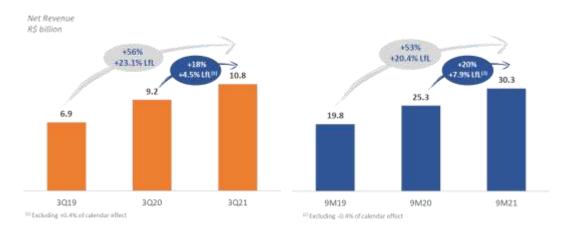


Cash & Carry Income Statement including tax credits as detailed in the "Tax Credits" section on page 5.

(R\$ million)	3Q21	3Q20	Δ	9M21	9M20	Δ
Net operating revenue	10,845	9,226	17.5%	30,342	25,259	20.1%
Depreciation (Logistic)	(12)	(9)	37.5%	(38)	(24)	57.3%
Gross Profit	1,927	1,531	25.9%	5,156	4,081	26.3%
Gross Profit	17.8%	16.6%	1.2 p.p.	17.0%	16.2%	0.8 p.p.
Selling, General and Administrative Expenses	(978)	(823)	18.8%	(2,827)	(2,288)	23.6%
% of Net Revenue	-9.0%	-8.9%	-0.1 p.p.	-9.3%	-9.1%	-0.2 p.p.
Equity income	12	-	n.a.	41	-	n.a.
Other operating expenses, net	1	(12)	-108.3%	(30)	(131)	-77.1%
Adjusted EBITDA (1)(2)	973	717	35.8%	2,408	1,817	32.5%
Adjusted EBITDA Margin (1)(2)	9.0%	7.8%	1.2 p.p.	7.9%	7.2%	0.7 p.p.
Net Financial Result	(164)	(129)	27.1%	(443)	(417)	6.2%
% of Net Revenue	-1.5%	-1.4%	-0.1 p.p.	-1.5%	-1.7%	0.2 p.p.
Net Income - Total Controlling Shareholders	538	402	33.8%	1,083	703	54.1%
Net margin - Total Controlling Shareholders	5.0%	4.4%	0.6 p.p.	3.6%	2.8%	0.8 p.p.

⁽¹⁾ Earnings before Interest, Taxes, Depreciation, Amortization

SALES PERFORMANCE



Net sales continued their robust growth to reach R\$ 10.8 billion in 3Q21, an improvement of +17.5% on 3Q20 and +56.2% on 3Q19, representing acceleration in relation to the first half of the year. The main factors supporting this strong growth were:

- (i) excellent performance of the organic expansion (+12.7%), reflecting the rapid maturation of stores opened in the last 12 months;
- (ii) solid same-store sales growth (+4.5%) and acceleration in cumulative growth over the last two years, despite the strong comparison base;
- (iii) ongoing efforts to improve customer experience in stores, with adjustments to the product assortment and services offering, respecting the needs and preferences of each region, while attracting end consumers and building their loyalty to our business model;
- (iv) successful sales strategy in a challenging scenario affected by high inflation, highlighting the Assaí 47th Anniversary campaign; and
- (v) progressive return of the B2B public to stores.

⁽²⁾ Adjusted for Other Operating Revenue (Expenses)



As a result, Assaí improved market share in terms of total sales and, mainly, same-stores sales, with the highlight to the North and Northeast regions.

In the year to date, net sales came to R\$ 30.3 billion, increasing +20.1% in relation to 9M20, supported by the strong performance of the Company's expansion in the last 12 months (+12.6%) and by same-store sales (+7.9%), as well as the flexibility of Assaí's business model to adjust to the pandemic scenario, which adversely affected important customers, such as food processors (bars and restaurants) and users (hotels, schools, churches, etc.), especially in the first half of the year.



The Company opened 10 new stores in 2021, bringing the total number of stores in operation to 194. In addition, 25 stores are under construction in 10 Brazilian states, with 15 to 18 of them expected to open in 2021. In the last 12 months ending September, total sales area expanded by +11.5%, to 847,000 sqm.

In 3Q21, Assaí announced its partnership with Cornershop by Uber to offer greater comfort and convenience to its customers. Due to the fast and successful implementation, e-commerce sales are now available at 122 stores in 16 Brazilian states, leveraging Assaí's potential to reach new consumers and giving them the option of shopping via app. In the online environment, customers are offered the same assortment and prices as in brick-and-mortar stores, as well as delivery in 90 minutes and no maximum limit on purchases.





TAX CREDITS

Following the accounting made in the 2Q21 regarding the unconstitutionality of the inclusion of ICMS in the calculation base of PIS and COFINS, in 3Q21, the Company recognized credits in the amount of R\$ 155 million (R\$ 135 million in net sales and R\$ 20 million in financial result arising from inflation adjustment), amounting to R\$ 216 million in 9M21 (R\$ 175 million in net sales and R\$ 41 million in financial result arising from inflation adjustment).

In addition, on September 27, 2021, the Brazilian Supreme Court (STF) recognized the unconstitutionality of the offer to the taxation of Corporate Income Tax (IRPJ) and to the Social Contribution on Net Income (CSLL) on the SELIC rate received by the taxpayer in the repetition of undue tax payments. Therefore, on September 30, 2021, the Company registered in 3Q21 the amount of R\$ 85 million (R\$ 81 million in income tax and social contribution and R\$ 4 million to the financial result arising from inflation adjustment).

Thus, the total tax credits impact, net of corporate income tax, is R\$ 187 million on the quarterly net income and R\$ 228 million in the last 9 months of 2021.

Comments on the Company's performance in 3Q21 and 9M21 mentioned below exclude the effects of ICMS credits on the calculation base of PIS and COFINS and IRPJ/CSLL, except where stated otherwise.

OPERATING RESULT

Cash & Carry Income Statement excluding tax credits as detailed in the "Tax Credits" section on page 5.

(R\$ million)	3Q21	3Q20	Δ	9M21	9M20	Δ
Net operating revenue - ex fiscal credits (*)	10,710	9,226	16.1%	30,167	25,259	19.4%
Depreciation (Logistic)	(12)	(9)	37.5%	(38)	(24)	57.3%
Gross Profit - ex fiscal credits (*)	1,792	1,531	17.0%	4,981	4,081	22.1%
Gross Profit - ex fiscal credits (*)	16.7%	16.6%	0.1 p.p.	16.5%	16.2%	0.3 p.p.
Selling, General and Administrative Expenses	(978)	(823)	18.8%	(2,827)	(2,288)	23.6%
% of Net Revenue	-9.1%	-8.9%	-0.2 p.p.	-9.4%	-9.1%	-0.3 p.p.
Equity income	12	-	n.d.	41	-	n.d.
Other operating expenses, net	1	(12)	-108.3%	(30)	(131)	n.d.
Adjusted EBITDA ⁽¹⁾⁽²⁾ - ex fiscal credits (*)	838	717	16.9%	2,233	1,817	22.9%
Adjusted EBITDA Margin (1)(2) - ex fiscal credits (*)	7.8%	7.8%	0.0 p.p.	7.4%	7.2%	0.2 p.p.

⁽¹⁾ Earnings before Interest, Taxes, Depreciation, Amortization

Gross profit was R\$ 1.8 billion in 3Q21, with margin of 16.7%, reflecting the successful organic expansion, given the excellent performance and rapid maturation of new stores, the higher share of end consumers in sales and the effective sales strategies, such as the *Assaí* 47th *Anniversary campaign*.

Selling, general and administrative expenses as a ratio of net sales stood at 9.1% in 3Q21, reflecting the new administrative structure of the Company.

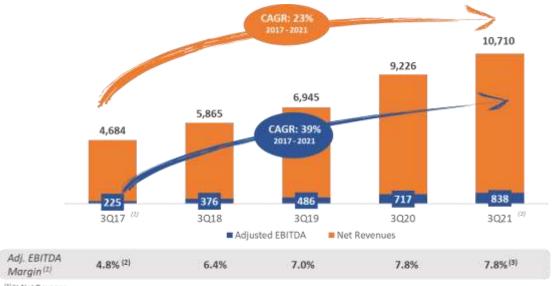
Equity income amounted to R\$ 12 million in the quarter, which refers to the 18% interest held by Assaí in Financeira Itaú CBD (FIC). The number of Passaí cards issued continued to expand, surpassing the mark of 1.6 million cards at the end of September 2021.

⁽²⁾ Adjusted for Other Operating Revenue (Expenses)

^{*} Excluding tax credits detailed in the "tax credits" section, page 5



Adjusted EBITDA grew +16.9% in the quarter, to R\$ 838 million, with margin of 7.8%. In 9M21, Adjusted EBITDA was R\$ 2.2 billion, advancing +22.9% on 9M20, with margin of 7.4%, a gain of +0.2p.p. The result shows that, despite last year's strong comparison base, Assaí has been delivering solid results, reflecting its high-quality organic expansion and successful sales strategies, which helped to keep solid margins.



^{(1) %} Net Revenue

FINANCIAL RESULT

3Q21	3Q20	Δ	9M21	9M20	Δ
32	7	333.4%	57	25	128.0%
3	1	233.0%	6	4	50.0%
(129)	(86)	49.3%	(319)	(321)	-0.6%
(15)	(3)	415.4%	(30)	(25)	20.0%
22	10	126.6%	53	58	-8.6%
(88)	(72)	22.5%	(233)	(259)	-10.0%
-0.8%	-0.8%	0.0 p.p.	-0.8%	-1.0%	0.2 p.p.
(77)	(58)	32.9%	(210)	(158)	32.9%
(164)	(129)	27.1%	(443)	(417)	6.2%
-1.5%	-1.4%	-0.1 p.p.	-1.5%	-1.6%	0.1 p.p.
	32 3 (129) (15) 22 (88) -0.8% (77)	32 7 3 1 (129) (86) (15) (3) 22 10 (88) (72) -0.8% -0.8% (77) (58) (164) (129)	32 7 333.4% 3 1 233.0% (129) (86) 49.3% (15) (3) 415.4% 22 10 126.6% (88) (72) 22.5% -0.8% -0.8% 0.0 p.p. (77) (58) 32.9% (164) (129) 27.1%	32 7 333.4% 57 3 1 233.0% 6 (129) (86) 49.3% (319) (15) (3) 415.4% (30) 22 10 126.6% 53 (88) (72) 22.5% (233) -0.8% -0.8% 0.0 ρ.ρ0.8% (77) (58) 32.9% (210) (164) (129) 27.1% (443)	32 7 333.4% 57 25 3 1 233.0% 6 4 (129) (86) 49.3% (319) (321) (15) (3) 415.4% (30) (25) 22 10 126.6% 53 58 (88) (72) 22.5% (233) (259) -0.8% -0.8% 0.0 p.p. -0.8% -1.0% (77) (58) 32.9% (210) (158) (164) (129) 27.1% (443) (417)

The net financial result post-IFRS16 was R\$ 164 million, corresponding to 1.5% of net sales. Excluding the effect from interest on lease liabilities, the financial expense was R\$ 88 million, representing 0.8% of net sales, in line with the 3T20. The debt cost was pressured by the CDI rate, which more than doubled in the period, from 0.51% in 3Q20 to 1.24% in 3Q21, and by the momentary higher debt volume in the quarter due to recent funding operations to rollover the first issue of debentures (for more information, see the "Net Debt" section on page 8). Excluding the positive effect from tax credits (R\$ 24 million), as described in "Tax Credits" (page 5), the net financial expense pre-IFRS16 corresponded to 1.0% of net sales.

In 9M21, the net financial expense pre-IFRS16 amounted to R\$ 233 million, corresponding to 0.8% of net sales, increasing 20 bps compared to 9M20. Excluding the effects from tax credits in the amount of R\$ 45 million, as described in "Tax Credits" (page 5), the net financial expense corresponded to 0.9% of net sales, improving 10 bps from 9M20.

⁽²⁾ Pre-IFRS16

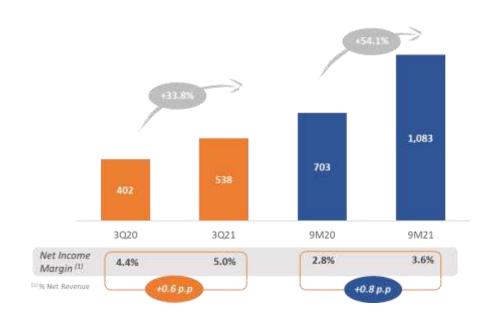
⁽⁸⁾ Excluding ICMS from the calculation base of PIS/COFINS, as detailed in the "Tax Credits" section on page 5



NET INCOME

Net income came to R\$ 538 million in 3Q21, up +33.8% from 3Q20, with net margin of 5.0%, advancing +0.6 p.p. on the same quarter last year. In 9M21, net income surpassed the mark of R\$ 1 billion, which represents a robust growth of +54.1% from 9M20, with margin expanding +0.8 p.p., to 3.6%.

As described in the "Tax Credits" section on page 5, the reported net income includes tax credits referring to the ICMS on the calculation base of PIS and COFINS and the IRPJ/CSLL on the SELIC rate received by the taxpayer in the repetition of undue tax payments, as well as deductions related to payments of interest on equity. Excluding the effect of these credits, the net income improved +39,5% in 9M21, with a margin increase of +0.4 p.p. This result demonstrates the business model consistency, leading to another period of growth and profitability, despite the challenging scenario due to the pandemic and the macroeconomic context.





NET DEBT

(2,372) (261) (2,118) 7 (5,780)	(2,025) (306) (1,799) 80 (5,669)
(2,118) 7 (5,780)	(1,799) 80
7 (5, 780)	80
(5,780)	
	(5,669)
(075)	
(975)	(964)
(4,809)	(4,716)
4	11
(8,152)	(7,694)
2,881	2,290
(5,271)	(5,404)
2,814	2,146
87	71
(5,184)	(5,333)
-1.84x	-2.49x
	4 (8,152) 2,881 (5,271) 2,814 87 (5,184)

⁽¹⁾ EBITDA LTM before IFRS 16.

Net debt including credit card receivables decreased R\$ 149 million, to R\$ 5.2 billion, which supported significant improvement in the Company's net debt/adjusted EBITDA ratio of 0.6x, from -2.49x in 3Q20 to -1.84x in 3Q21.

In the quarter, the Company effected payment of the 2nd series of the 1st issue of debentures, due in August 2021, and the prepayment of the 4th series of the 1st issue of debentures, due in August 2023. These payments were made, respectively, using the proceeds from the 2nd debentures issue (R\$ 1.6 billion), carried out in 2Q21, and of the Promissory Notes issue of R\$ 2.5 billion, concluded in 3Q21.

In October, the Company issued R\$ 1.5 billion in Certificates of Real Estate Receivables (CRI), which will be used to reimburse expenses with the stores built or renovated by the Company in the last 24 months. The Company plans to use funds available in its cash to prepay the 3rd series of the 1st issue of debentures in 4Q21, which is due in August 2022.

The above-mentioned operations supported a significant improvement in the Company's debt profile, reducing the debt cost by approximately 1 p.p. and lengthening the average term to 4.5 years.



INVESTMENTS

(R\$ million)	3Q21	3Q20	Δ	9M21	9M20	Δ
New stores and land acquisition	762	334	128.1%	1,422	789	80.2%
Store renovation and maintenance	71	37	91.9%	148	100	48.0%
Infrastructure and others	29	32	-9.4%	67	68	-1.5%
Gross Total Investiments	862	403	113.9%	1,637	957	71.1%
Sale of Assets	(211)	(170)	24.1%	(212)	(555)	-61.8%
Net Total Investiments	651	233	179.4%	1,425	402	254.5%

Gross investments in the quarter amounted to R\$ 862 million, thanks to the Company's expansion strategy, which involved more store openings than in 2020. At the moment, 25 stores are under construction in 10 Brazilian states, with 15 to 18 of them expected to open in 2021.

INTEREST ON EQUITY PAYMENT (IOE)

Assaí notified its shareholders of the approval, on September 30, 2021, of the payment of interest on equity for fiscal year 2021, in the gross amount of R\$ 63.3 million, corresponding to R\$ 0.047 per common share. Payment was made on October 14, 2021 to shareholders based on its position on October 5, 2021, with Assaí shares (ASAI3) trading ex-interest as from October 6, 2021.

For the American Depositary Receipts (ADRs) traded on NYSE, payment was made via the depositary bank JPMorgan Chase Bank. ADR holders can find information on the payment at https://adr.com.



TRANSACTION INVOLVING THE CONVERSION OF EXTRA HIPER STORES

On October 14, in a joint material fact with GPA, the Company announced the conversion of 71 Extra Hiper stores to Assaí stores, starting in 2022, reflecting strong acceleration in the expansion pace and adding strategic points in exceptional locations. Of the total, 63 stores are located in metropolitan areas, with around 50% in the state of São Paulo.

The transaction presents a low level of cannibalization of Assaí's current stores due to the expansion strategy adopted by the Company prior to the spin-off from GPA. In addition, these commercial points established over 20 years ago in major urban centers, closer to the food processor public and high-income consumers, typically present faster maturation. The operation will expand sales area by approximately 420,000 sqm, corresponding to an increase of approximately 50% in the current store base which, combined with the organic expansion strategy, will result in over 300 stores by 2023.

The success of the 20 Extra Hiper conversions carried out from 2016 to 2019 reflects that gross salesgrow 3 times in relation to the hypermarket model, with sales maturation achieved in the sixth month of operation. In addition, the converted stores presented EBITDA margin 150 bps higher than the average of Assaí stores, with breakeven achieved in the first year of operation and full maturation in the second year. Therefore, the Company estimates that those 71 stores that will be converted in Assai stores could triple the revenues, reaching R\$ 25 billion.

The value of the transaction is R\$ 4 billion, to be paid to GPA in installments between December 2021 and January 2024. The amount corresponds to approximately 15% of the gross sales of the stores to be converted after reaching maturation. The transaction also includes the sale of 17 properties of GPA to a real estate fund, with Assaí as guarantor, whose amount is estimated at R\$ 1.2 billion.

The transaction offers a unique opportunity to boost Assaí's growth and expand its national presence. The Company's objective is to reach sales of R\$ 100 billion in 2024, through the maturation of the stores that will be converted and the continuous expansion plan.

The transaction was approved exclusively by the independent members of the Board of Directors of both Companies. The due diligence process is expected to be concluded by end-November, with the signing of the final agreements in December 2021 and the delivery of stores to Assaí in January 2022.

IRREPLICABLE POINTS IN PRIVILEGED LOCATIONS





ESG STRATEGY: OUR COMMITMENT TO SOCIETY

Regarding the sustainability strategy, the Company continued to advance in its commitment as an agent of change towards building a more responsible and inclusive society. The quarter's highlights follow:

- Greater engagement with society: The highlight was the *Academia Assaí Bons Negócios*, a free training and support program targeting micro and small entrepreneurs with a focus on the food industry, in which oftentimes informality still prevails. This year, accesses to the platform surpassed 1.9 million, up +41% from the same period last year. Over 8,400 certificates have been issued, an increase of more than 350% compared to 2020, with one of the highlights the learning path called *"Vencendo na Crise"* ("Surmounting the Crisis").

In 3Q21, the initiative sponsored the *Academia Assaí Bons Negócios* Awards, for which 1,500 entrepreneurs were selected, increasing the number of beneficiaries 10 times over the number in 2020. The action featured cash prizes of up to R\$4,000 and an exclusive week-long event with training and personalized assistance for the selected participants to improve their businesses. The event received over 16,000 registrations, up +28% from last year, and 79% of those selected were women and 80% self-declared as Black or Brown.

- Valuing our people: The Company is committed to creating value for its over 52,000 employees. Efforts include fostering a culture of people management that recognizes talent and promotes diversity and inclusion. Assaí ended the quarter with 5.1% of persons with disabilities making up its total workforce. Women in leadership positions (managers and above) accounted for 25.3%, up +4.5p.p. from the same month last year. In addition, the percentage of employees who self-declared as Black holding leadership positions grew from 38% to 45%.
- Combating climate change: In line with its goal to reduce by 30% the carbon emissions (scope 1 and 2) of its operations by 2025, Assaí advanced in its plan to migrate its stores to the free energy market, prioritizing the acquisition of cleaner energy from renewable sources. In August 2021, 174 stores already were operating under this model, accounting for 93% of the Company's total energy consumption, an increase of +43 p.p. from August 2020. By the end of this year, 100% of the Assaí store network in 2020, 184 stores, is expected to be operating under this model.



ABOUT SENDAS S.A.

Assaí has been operating in the market since 1974 and, since March 2021, is the only pure cash & carry player listed on the São Paulo Stock Exchange (B3), under the ticker ASAI3. Assaí also is listed on the New York Stock Exchange (NYSE) under the ticker ASAI. Assaí currently operates in all five regions of Brazil through 194 stores in 23 states (including the Federal District), with total sales area of more than 863,000 sqm. Assaí is one of Brazil's ten largest employers, with over 52,000 employees, and welcomes 30 million customers to its stores every month. Assaí is one of Brazil's 20 most valuable brands according to the annual ranking compiled by Interbrand and ranks 19th in the country in terms of net sales.

INVESTOR RELATIONS CONTACTS

Gabrielle Helú Investor Relations Officer

Ana Carolina Silva Beatris Atilio Daniel Magalhães

E-mail: ri.assai@assai.com.br **Website:** https://ri.assai.com.br/



APPENDICES

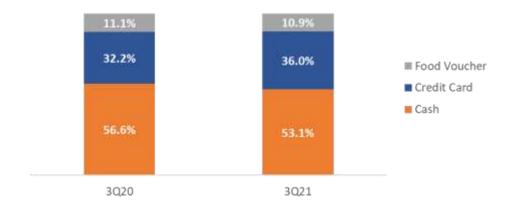
OPERATIONAL INFORMATION

I – Store network and sales space

# of Stores	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21
Southeast	88	89	91	93	93	93	97	101	101	102	103
Northeast	34	35	37	42	43	44	46	49	49	49	51
MidWest	14	14	14	16	16	17	17	18	18	20	20
North	5	6	7	10	10	10	11	11	11	11	12
South	4	4	4	5	5	5	5	5	5	5	5
Total	145	148	153	166	167	169	176	184	184	187	191
Sales Area (thousand sq. meters)	599	617	643	713	714	724	761	809	809	824	847

II - Breakdown of sales

% Gross Sales





FINANCIAL INFORMATION

The tables below show the amounts presented in the quarterly financial information of Sendas Distribuidora and those of operations carried out under the Assaí brand (Cash & Carry), i.e., how the Company began to operate after the spin-off from GPA, as from 2021. The figures below do not exclude any adjustment or other non-recurring items.

III - Income Statement (Cash & Carry)

	Cas	Cash & Carry			Cash & Carry			
	3Q21	3Q20	Δ	9M21	9M20	Δ		
R\$ - million								
Gross Revenue	11,674	10,122	15.3%	32,936	27,703	18.9%		
Net operating revenue	10,845	9,226	17.5%	30,342	25,259	20.1%		
Cost of Goods Sold	(8,906)	(7,686)	15.9%	(25,148)	(21,154)	18.9%		
Depreciation (Logistic)	(12)	(9)	37.5%	(38)	(24)	57.3%		
Gross Profit	1,927	1,531	25.9%	5,156	4,081	26.3%		
Selling Expenses	(811)	(716)	13.3%	(2,371)	(1,977)	19.9%		
General and Administrative Expenses	(167)	(107)	56.1%	(456)	(311)	46.6%		
Selling, General and Adm. Expenses	(978)	(823)	18.8%	(2,827)	(2,288)	23.6%		
Equity income	12	-	n.a	41	-	n.a		
Other operating expenses, net	1	(12)	-108.3%	(30)	(131)	-77.1%		
Depreciation and Amortization	(162)	(127)	27.6%	(461)	(360)	28.1%		
Earnings before interest and Taxes - EBIT	800	569	40.6%	1,879	1,302	44.3%		
Financial Revenue	71	18	294.4%	140	144	-2.8%		
Financial Expenses	(235)	(147)	59.9%	(583)	(561)	3.9%		
Net Financial Result	(164)	(129)	27.1%	(443)	(417)	6.2%		
Income Before Income Tax	636	440	44.5%	1,436	885	62.3%		
Income Tax and Social Contribution	(98)	(38)	157.9%	(353)	(182)	94.0%		
Net Income - Total Controlling Shareholders	538	402	33.8%	1,083	703	54.1%		
EBITDA	974	705	38.2%	2,378	1,686	41.0%		
Adjusted EBITDA (1)	973	717	35.8%	2,367	1,817	30.3%		

	Cash & Carry		
% of Net Revenue	3Q21	3Q20	
Gross Profit	17.8%	16.6%	
Selling Expenses	-7.5%	-7.8%	
General and Administrative Expenses	-1.5%	-1.2%	
Selling, General and Adm. Expenses	-9.0%	-8.9%	
Equity Income	0.1%	0.0%	
Other Operating Revenue (Expenses)	0.0%	-0.1%	
Depreciation and Amortization	-1.5%	-1.4%	
Earnings before interest and Taxes - EBIT	7.4%	6.2%	
Net Financial Revenue (Expenses)	-1.5%	-1.4%	
Income Before Income Tax	5.9%	4.8%	
Income Tax	-0.9%	-0.4%	
Net Income Company - continuing operations	0.0%	0.0%	
Net Income - Total Controlling Shareholders	5.0%	4.4%	
Earnings before Interest, Taxes, Depreciation, Amortization - EBITDA	9.0%	7.6%	
Adjusted EBITDA (1)	9.0%	7.8%	

9M21	9M20
17.0%	16.2%
-7.8%	-7.8%
-1.5%	-1.2%
-9.3%	-9.1%
0.1%	0.0%
-0.1%	-0.5%
-1.5%	-1.4%
6.2%	5.2%
-1.5%	-1.7%
4.7%	3.5%
-1.2%	-0.7%
0.0%	0.0%
3.6%	2.8%
7.8%	6.7%
7.8%	7.2%

Cash & Carry

 $^{^{(1)}}$ Adjusted for Other Operating Revenues and Expenses



IV – Income Statement (Sendas Distribuidora)

	Senda	s Distribuid	ora	Sendas Distribuidora		
	3Q21	3Q20	Δ	9M21	9M20	Δ
R\$ - million						
Gross Revenue	11,674	10,165	14.8%	32,936	27,774	18.6%
Net operating revenue	10,845	9,250	17.2%	30,342	25,330	19.8%
Cost of Goods Sold	(8,906)	(7,707)	15.6%	(25,148)	(21,217)	18.5%
Depreciation (Logistic)	(12)	(9)	37.5%	(38)	(24)	57.3%
Gross Profit	1,927	1,534	25.6%	5,156	4,089	26.1%
Selling Expenses	(811)	(717)	13.1%	(2,371)	(1,984)	19.5%
General and Administrative Expenses	(167)	(106)	57.5%	(456)	(304)	50.0%
Selling, General and Adm. Expenses	(978)	(823)	18.8%	(2,827)	(2,288)	23.6%
Equity income	12	36	-66.7%	41	26	57.7%
Other operating expenses, net	1	(15)	-106.7%	(30)	(157)	-80.9%
Depreciation and Amortization	(162)	(129)	25.6%	(461)	(367)	25.6%
Earnings before interest and Taxes - EBIT	800	603	32.7%	1,879	1,303	44.2%
Financial Revenue	71	18	294.4%	140	147	-4.8%
Financial Expenses	(235)	(148)	58.8%	(583)	(563)	3.6%
Net Financial Result	(164)	(130)	26.2%	(443)	(416)	6.5%
Income Before Income Tax	636	473	34.5%	1,436	887	61.9%
Income Tax and Social Contribution	(98)	(36)	172.2%	(353)	(175)	101.7%
Net Income - Total Controlling Shareholders	538	437	23.1%	1,083	712	52.1%
EBITDA	974	742	31.3%	2,378	1,694	40.4%
Adjusted EBITDA (1)	973	721	35.0%	2,408	1,825	31.9%

	Sendas Distribuidora			
% of Net Revenue	3Q21	3Q20		
Gross Profit	17.8%	16.6%		
Selling Expenses	-7.5%	-7.8%		
General and Administrative Expenses	-1.5%	-1.1%		
Selling, General and Adm. Expenses	-9.0%	-8.9%		
Equity Income	0.1%	0.4%		
Other Operating Revenue (Expenses)	0.0%	-0.2%		
Depreciation and Amortization	-1.5%	-1.4%		
EBIT	7.4%	6.5%		
Net Financial Revenue (Expenses)	-1.5%	-1.4%		
Income Before Income Tax	5.9%	5.1%		
Income Tax	-0.9%	-0.4%		
Net Income - Total Controlling Shareholders	5.0%	4.7%		
Earnings before Interest, Taxes, Depreciation, Amortization - EBITDA	9.0%	8.0%		
Adjusted EBITDA (1)	9.0%	7.8%		

Sendas Distribuidora				
9M21	9M20			
17.0%	16.1%			
-7.8%	-7.8%			
-1.5%	-1.2%			
-9.3%	-9.0%			
0.1%	0.1%			
-0.1%	-0.6%			
-1.5%	-1.4%			
6.2%	5.1%			
-1.5%	-1.6%			
4.7%	3.5%			
-1.2%	-0.7%			
3.6%	2.8%			
7.8%	6.7%			
7.9%	7.2%			

 $^{^{(1)}}$ Adjusted for Other Operating Revenues and Expenses



V - Balance Sheet

ASSETS	Sendas Distribuidora		
(R\$ million)	09.30.2021	09.30.2020	
Current Assets	8,881	6,529	
Cash and cash equivalent	2,881	2,290	
Trade receivables	234	191	
Inventories	4,460	3,313	
Recoverable taxes	935	580	
Derivative financial instruments	7	80	
Assets held for sale	155	-	
Other accounts receivable	128	31	
Other current assets	81	44	
Non-current assets	11,888	19,049	
Long-term assets	11,888	19,049	
Recoverable taxes	832	868	
Derivative financial instruments	4	11	
Related parties	140	23	
Restricted deposits for legal proceedings	121	112	
Other non-current assets	24	1	
Investments	810	10,074	
Property, plan and equipment	8,897	6,924	
Intangible assets	1,060	1,036	
TOTAL ASSETS	20,769	25,578	

LIABILITIES	Sendas Dist	tribuidora
R\$ million)	09.30.2021	09.30.2020
urrent Liabilities	9,167	7,548
Trade payables, net	5,310	3,945
Borrowings and financing	261	306
Debentures and promissory notes	2,118	1,799
Payroll and related taxes	496	400
Lease liabilities	197	158
Related parties	110	151
Taxes payable	146	120
Income tax and social contribution payable	177	158
Deferred revenues	82	111
Dividends payable	54	264
Other current liabilities	216	136
Ion-current liabilities	9,200	8,482
Borrowings and financing	975	964
Debentures and promissory notes	4,809	4,716
Deferred income tax and social contribution	50	149
Provision for legal proceedings	238	251
Lease liabilities	3,117	2,394
Deferred revenues	1	1
Other non-current liabilities	10	7
hareholders' Equity	2,402	9,548
Capital stock	787	4,749
Capital reserve	13	22
Profit reserve	1,602	3,048
Other comprehensive results	-	1,729
OTAL LIABILITIES AND SHAREHOLDER'S EQUITY	20,769	25,578



VI - Cash Flow

	Cash &	Cash & Carry		Sendas Distribuidora	
(R\$ million)	09.30.2021	09.30.2020	09.30.2021	09.30.2020	
Net income for the period	1,083	703	1,083	712	
Deferred income tax and social contribution	(32)	(156)	(32)	(246)	
(Gain) loss on disposal of property, plant and equipment	(14)	22	(14)	22	
Depreciation and amortization	499	384	499	391	
Interests and monetary variation	615	441	615	443	
Share of profit and loss of associate	(41)	-	(41)	(26)	
(Reversal) provision of legal proceedings	(18)	8	(18)	8	
Provision of stock option	9	3	9	4	
Provision for inventory losses and damages	210	195	210	195	
Provision of allowance for doubtful accounts	2	-	2	-	
	2,313	1,600	2,313	1,503	
Variation of operating assets					
Trade receivables	(54)	(65)	(54)	(66)	
Inventories	(931)	(744)	(931)	(742)	
Recoverable taxes	(133)	(117)	(133)	178	
Dividends received	-	1,357	-	1,399	
Other assets	(161)	83	(161)	81	
Related parties	107	406	107	213	
Restricted deposits for legal proceedings	13	10	13	10	
	(1,159)	930	(1,159)	1,073	
Variation of operating liabilities					
Trade payables	252	(541)	252	(545)	
Payroll and related taxes	125	120	125	120	
Taxes and social contributions payable	160	104	160	163	
Other accounts payable	(9)	15	(9)	(85)	
Provision for legal proceedings	(40)	(5)	(40)	(5)	
Deferred revenues	(146)	(75)	(146)	(75)	
Income tax and social contribution paid	(374)	-	(374)	-	
	(32)	(382)	(32)	(427)	
Net cash generated by operating activities	1,122	2,148	1,122	2,149	
Increase of agrital in subsidiaries					
Increase of capital in subsidiaries		(020)	- (4 557)	(020)	
Purchase of plant, property and equipment	(1,557)	(938)	(1,557)	(938)	
Purchase of Intangible assets	(38)	(18)	(38)	(18)	
Proceeds from the sales of property, plant and equipment		547	211	547	
Net cash from corporate reorganization	- (4.204)	- (400)	- (4.204)	- (400)	
Net cash used in investment activities	(1,384)	(409)	(1,384)	(409)	
Cash flow from financing activities					
Increase of capital			26		
Proceeds from borrowings and financing	4,353	599	4,353	599	
Payments of borrowings and financing	(4,368)	(1,700)	(4,368)	(1,700)	
Dividend Payment	(85)	- (1,700)	(85)	(1,700)	
Payments of lease liabilities	(315)	(224)	(315)	(225)	
Net cash used in financing activities	(389)	(1,325)	(389)	(1,326)	
asea in manang accretics	(303)	(1,323)	(303)	(1,320)	
Cash and cash equivalents at the beginning of the period	3,532	1,863	3.532	1,876	
		·		2,290	
				414	
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period Net (decrease) increase in cash and cash equivalents	3,532 2,881 (651)	1,863 2,277 414	3,532 2,881 (651)	2,29	