

## **BC Fund**

Webcast – Financials 1Q22 May 19, 2022

















## Highlights

### **1** Financial and operational results

- Lease revenue: R\$ 54.1 mm in 1Q22
- Adjusted FFO: R\$ 40.5 mm in 1Q22
- Average payout: R\$ 0.50/share/month

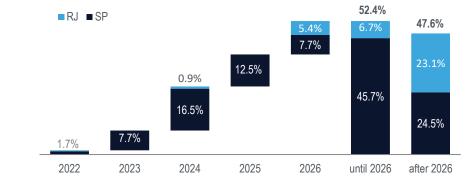
### **2** Portfolio Management

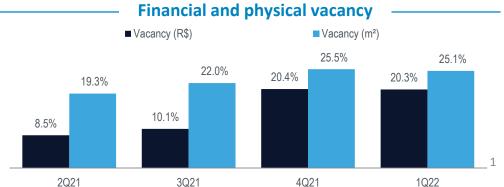
- Lease maturity by the end of 2022: 1.7%
- SAR<sup>1</sup> in 12M: 7.9% and 1Q22: 2.8%

### **3** Vacancy

• Efforts to maintain the occupation of assets and active management in commercialization processes

#### Quarter indicators in R\$ million and R\$/share 54.1 40.5 40.0 15.8 2.03 1.52 0.59 1.50 Adj. FFO Lease Revenues Net income Payout (ex-appraisal) **Contract maturity schedule** 52.4% ■RJ ■SP 47.6% 7.7%

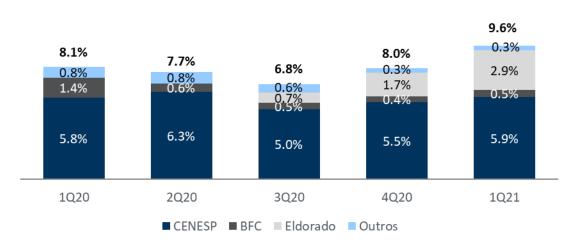






## **Vacancy and Events**

#### **Financial Vacancy Evolution**



### **Recent Events (1Q22)**

- ✓ Montreal
  - ✓ Maintenance of 4 floors lease agreement
- ✓ EZ Tower
  - Early termination of one floor
- ✓ Cenesp
  - ✓ New Lease Agreement of aprox. ½ floor

- ✓ Torre Almirante
  - ✓ Two new lease agreements, one for 1 floor and the other for approximately ¾ of a floor
- ✓ EZ Tower
  - ✓ New Lease Agreement of one floor
- Annual Adjustments
  - ✓ Effectiveness in passing through contract inflation

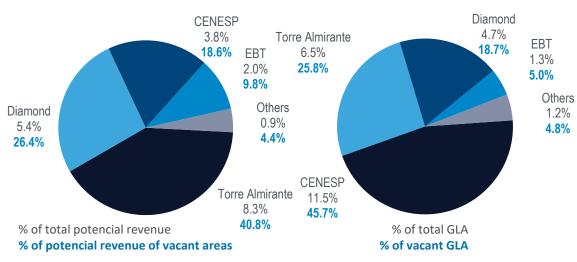
#### **Subsequent Events**

- ✓ Diamond Tower
  - ✓ New Lease Agreement of half floor
- ✓ Market analysis
  - ✓ Good net absorption performance in 1Q22



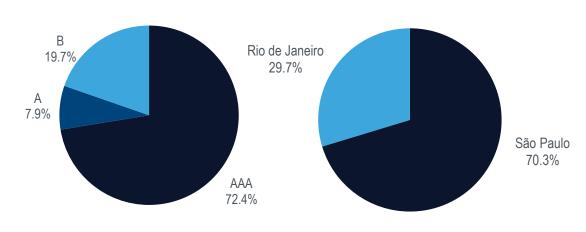
## **Portfolio**





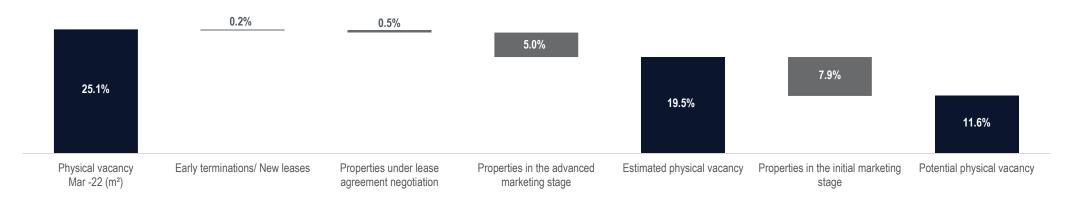
#### **Physical Portfolio Breakdown**

(% contracted lease revenue)



#### **Vacant Area Marketing**

(% portfolio`s in m² in %)



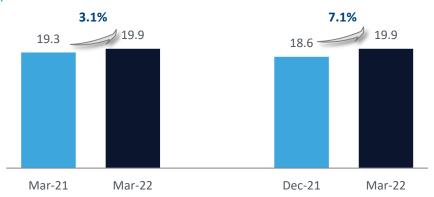
**Definition:** "Properties under lease agreement negotiation" - Fund's properties subject to advanced negotiations already in the process of exchanging draft lease agreements; "Properties in the advanced marketing stage" - properties in advanced stage of marketing, that is, still without exchanging drafts of lease agreements, but defining the commercial conditions of a potential lease; "Estimated physical vacancy" - if both Properties under Lease Agreement Negotiation and Properties in the Advanced Marketing Stage are effectively leased; "Properties in the initial marketing stage" - properties in the initial marketing stage" - properties in the Initial Marketing Stage are also effectively leased.



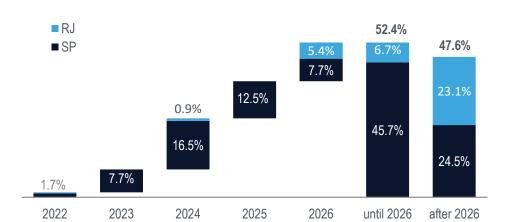
## **Lease Revenue and Portfolio**

### **Monthly Contracted Lease Revenue**

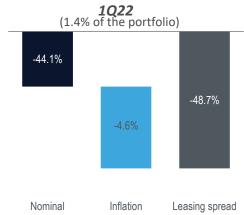
(R\$ million)



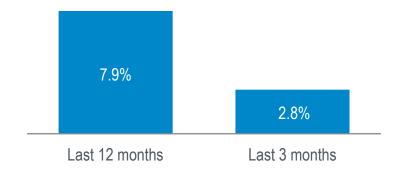
**Contract Maturity Schedule** 



### **Leasing Spread**



Same Area Rent





## **Lease Revenue and Portfolio**

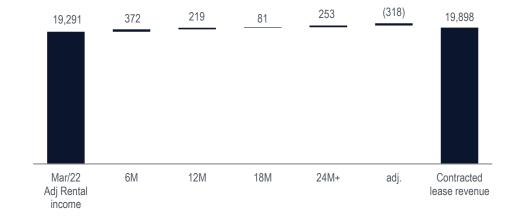
### Rental Income vs Contracted Lease Revenue ——

(R\$ million)



### Real Growth (Discounts and Grace Periods)

(R\$ million)



#### **Revenues and Costs From Properties**

| (in R\$ 000)                | 1Q21   | 1Q22    | Var.    |
|-----------------------------|--------|---------|---------|
| Revenue from properties     | 55,487 | 52,422  | (5.5%)  |
| Rentalincom e               | 55,706 | 54,135  | (2.8%)  |
| (-) Provision - receivables | (45)   | -       | n.a.    |
| Fines and interest received | 726    | 433     | (40.4%) |
| D iscounts granted          | (900)  | (2,146) | 138.4%  |

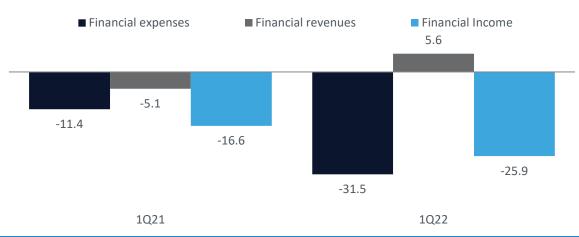
| // = A B 0 0 1                      | 4004    | 4000    | Man     |
|-------------------------------------|---------|---------|---------|
| (in R\$ 000)                        | 1Q21    | 1Q22    | Var.    |
| Cost of Investm ent properties      | -       | (167)   | n.a.    |
| Cost of sold investment properties  | -       | (167)   | n.a.    |
| Expenses over Properties            | (2,085) | (4,180) | 100.5%  |
| Com issions                         | (151)   | (82)    | (45.7%) |
| M anagem ent of properties expenses | (38)    | (28)    | (26.3%) |
| Condom inium expenses               | (1,518) | (3,913) | 157.8%  |
| M aintenance                        | (378)   | (157)   | (58.5%) |
| G & A                               | (9,459) | (6,245) | (34.0%) |
| Consulting/Management fee           | (6,779) | (5,458) | (19.5%) |
| Adm inistration fee - Fund          | (1,867) | (1,620) | (13.2%) |
| Property tax expenses               | (519)   | (1,488) | 186.7%  |
| O theroperating expenses            | (294)   | 2,321   | n.a.    |



# **Financial Highlights**

(R\$ million)

#### **Financial Income**



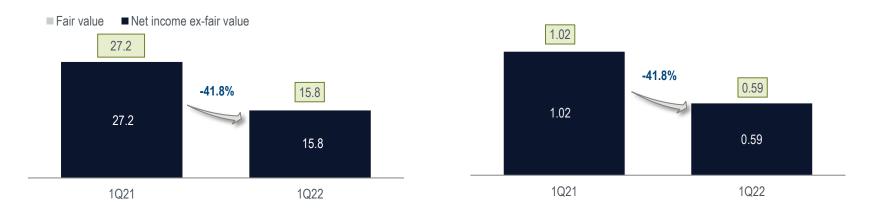
| (in R\$ 000)                                      | 1Q21     | 1Q22     | Var.    |
|---------------------------------------------------|----------|----------|---------|
| Interest and inflation indexation on liabilities  | (11,408) | (31,284) | 174.2%  |
| Interest                                          | (11,408) | (31,284) | 174.2%  |
| Profit from real-estate financial assets          | (5,292)  | 4,393    | n.a.    |
| Incom e from Mortgage Backed Securities (CRIs)    | 1,059    | 3,578    | 237.9%  |
| Incom e from Mortgage Notes (LC Is)               | -        | -        | n.a.    |
| Incom e from FIshares                             | 1,902    | 3,354    | 76.3%   |
| Gains on sale / M TM - CRIand other FII shares    | (8,253)  | (2,539)  | (69.2%) |
| O ther financial assets                           | 137      | 1,028    | 650.4%  |
| Incom e from fixed-incom e fund shares            | 160      | 1,225    | 665.6%  |
| Expenses from income tax on financial investments | (23)     | (197)    | 756.5%  |
| Financialincom e                                  | (16,563) | (25,863) | 56.1%   |



## **Net Income and FFO**

(R\$ million)

### **Net Income**

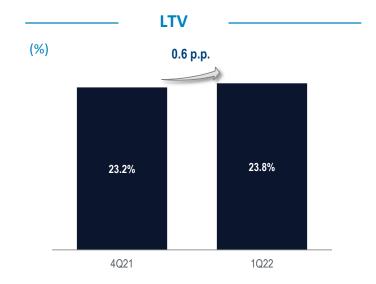


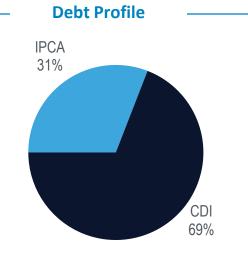
| (in R\$ 000, unless otherwise indicated)              | 1Q21   | 1Q22   | Var.    |
|-------------------------------------------------------|--------|--------|---------|
| Net incom e                                           | 27,204 | 15,823 | (41.8%) |
| (-) Adjustm ent at fair value                         | -      | -      | n.a.    |
| (-) Gains in the sale of properties                   | -      | 167    | n.a.    |
| (-) Gains on sale / M TM - CR I and other F II shares | 8,253  | 2,539  | (69.2%) |
| (+) Non-recurring expenses                            | (993)  | 21,975 | n.a.    |
| (= ) FFO                                              | 34,464 | 40,504 | 17.5%   |
| FFO / share (R \$ / share)                            | 1.29   | 1.52   | 17.5%   |
| (+) Non-cash financialexpenses                        | -      | -      | n.a.    |
| (=) Adjusted FFO                                      | 34,464 | 40,504 | 17.5%   |
| Adjusted FFO / share (R\$ / share)                    | 1.29   | 1.52   | 17.5%   |



## **Indebtedness**

| (in R\$ 000)                               | Cost              | Orig. Term | Maturity | 4Q21       | 1Q22      |
|--------------------------------------------|-------------------|------------|----------|------------|-----------|
| Liabilities from acquisition of properties |                   |            |          | 876,198    | 902,029   |
| Cidade Jardim                              | IPCA + 6.55% p.a. | 6 years    | Jul/2023 | 120,000    | 120,000   |
| Diam ond Tower                             | CDI + 3.50% p.a.  | 3 years    | Jul/2023 | 510,139    | 526,948   |
| Torre Almirante                            | CDI + 2.60% p.a.  | 12 years   | Dec/2033 | 95,299     | 98,219    |
| Torre Almirante                            | IPCA + 7.10% p.a. | 15 years   | Dec/2036 | 150,761    | 156,861   |
| Liabilities from funding                   |                   |            |          |            |           |
| G mss Debt                                 |                   |            |          | 876,198    | 902,029   |
| (-) Cash and Financial investments         |                   |            |          | (174,238)  | (206,852) |
| (-) Shares of O ther FIs (Market)          |                   |            |          | (112, 197) | (113,236) |
| NetDebt                                    |                   |            |          | 589,763    | 581,941   |

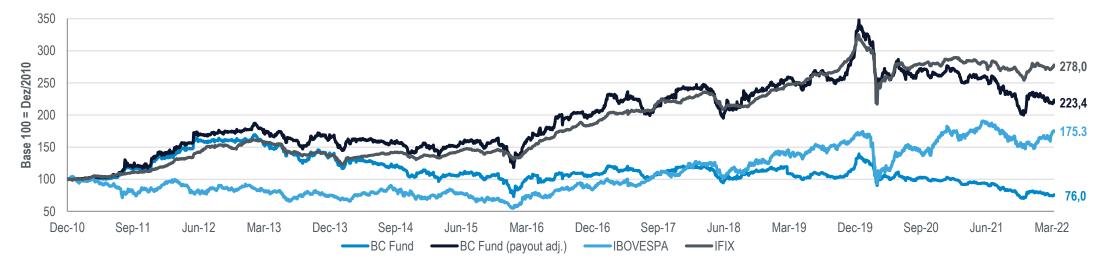




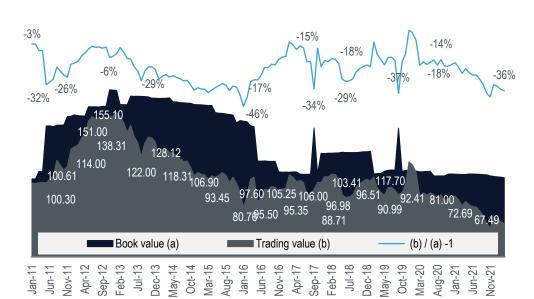


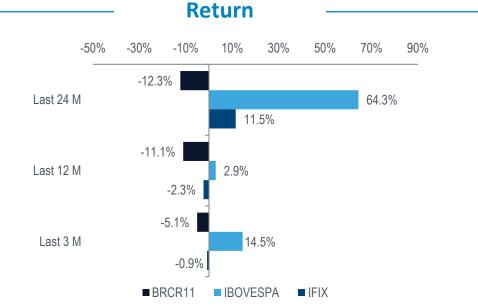


## **Market Performance**



#### Market Value vs. Book Value







## **Mark to Market**

|                              |               | Mar-22     | Mar-21     |
|------------------------------|---------------|------------|------------|
| NAV / share                  | [R\$ / share] | 104.82     | 107.40     |
| Share price                  | [R\$ / share] | 67.49      | 82.00      |
| D iscount to NAV             | [%]           | (35.6%)    | (23.6%)    |
| M onthy payout               | [R\$ / share] | 0.50       | 0.48       |
| Monthy profitability         | [% p.m.]      | 0.74%      | 0.59%      |
| Annualprofitability (linear) | [% p.a.]      | 8.9%       | 7.0%       |
| Annualized profitability     | [% p.a.]      | 9.3%       | 7.3%       |
| Shares outstanding           | [#]           | 26,638,202 | 26,638,202 |
| M arket cap                  | [R\$ mn]      | 1,797.8    | 2,184.3    |
| Net debt (Cash)              | [R\$ mn]      | 581.9      | 294.6      |
| M onirities stake            | [R\$ mn]      | 56.1       | 59.5       |
| Enterprise Value             | [R\$ mn]      | 2,435.8    | 2,538.4    |
| Contracted lease             | [R\$ mn]      | 19.9       | 19.3       |
| Im plied Cap rate            | [%]           | 9.3%       | 9.1%       |
| Cap rate with vacant areas   | [%]           | 11.8%      | 9.5%       |
| Portfolio GLA                | [m²]          | 239,814    | 239,814    |
| Average perm <sup>2</sup>    | [R\$ / m²]    | 10,157     | 10,585     |



## **Summary of Indicators**

| Financial Highlights (million R\$, unless otherwise indicated)                                                                                                                                                                                                                                                                                                                                                               | 1Q21                                                                                                                              | 1Q22                                                                                                                   | Var.                                                                                                                                      |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|
| Lease Revenue                                                                                                                                                                                                                                                                                                                                                                                                                | 55.7                                                                                                                              | 54.1                                                                                                                   | (2.8%)                                                                                                                                    |
| Net Income                                                                                                                                                                                                                                                                                                                                                                                                                   | 27.2                                                                                                                              | 15.8                                                                                                                   | (41.8%)                                                                                                                                   |
| Net Income per share (R \$ / share)                                                                                                                                                                                                                                                                                                                                                                                          | 1.02                                                                                                                              | 0.59                                                                                                                   | (41.8%)                                                                                                                                   |
| Net Income (ex-fair value adj.)                                                                                                                                                                                                                                                                                                                                                                                              | 27.2                                                                                                                              | 15.8                                                                                                                   | (41.8%)                                                                                                                                   |
| Net Income (ex-fair value adj.) / share (R\$ / share)                                                                                                                                                                                                                                                                                                                                                                        | 1.02                                                                                                                              | 0.59                                                                                                                   | (41.8%)                                                                                                                                   |
| FFO                                                                                                                                                                                                                                                                                                                                                                                                                          | 34.5                                                                                                                              | 40.5                                                                                                                   | 17.5%                                                                                                                                     |
| FFO / share (R \$ / share)                                                                                                                                                                                                                                                                                                                                                                                                   | 1.29                                                                                                                              | 1.52                                                                                                                   | 17.5%                                                                                                                                     |
| Adjusted FFO                                                                                                                                                                                                                                                                                                                                                                                                                 | 34.5                                                                                                                              | 40.5                                                                                                                   | 17.5%                                                                                                                                     |
| Adj.FFO / share (R\$ / share)                                                                                                                                                                                                                                                                                                                                                                                                | 1.29                                                                                                                              | 1.52                                                                                                                   | 17.5%                                                                                                                                     |
| TotalD istribution                                                                                                                                                                                                                                                                                                                                                                                                           | 39.2                                                                                                                              | 40.0                                                                                                                   | 2.0%                                                                                                                                      |
| TotalDistribution / share (R\$ / share)                                                                                                                                                                                                                                                                                                                                                                                      | 1.47                                                                                                                              | 1.50                                                                                                                   | 2.0%                                                                                                                                      |
| Shareholders Equity                                                                                                                                                                                                                                                                                                                                                                                                          | 2,860.9                                                                                                                           | 2,792.3                                                                                                                | (2.4%)                                                                                                                                    |
| Shareholders Equity / share (R\$ / share)                                                                                                                                                                                                                                                                                                                                                                                    | 107.40                                                                                                                            | 104.82                                                                                                                 | (2.4%)                                                                                                                                    |
| G mss Debt                                                                                                                                                                                                                                                                                                                                                                                                                   | 606.0                                                                                                                             | 902.0                                                                                                                  | 48.8%                                                                                                                                     |
| NetDebt                                                                                                                                                                                                                                                                                                                                                                                                                      | 294.6                                                                                                                             | 581.9                                                                                                                  | 97.5%                                                                                                                                     |
| OperationalH ighlights                                                                                                                                                                                                                                                                                                                                                                                                       | 1Q21                                                                                                                              | 1Q22                                                                                                                   | Var.                                                                                                                                      |
| Donate No. C. L. A. (m. 2)                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                   |                                                                                                                        |                                                                                                                                           |
| Portfolio GLA (m²)                                                                                                                                                                                                                                                                                                                                                                                                           | 239,814                                                                                                                           | 239,814                                                                                                                | 0.0%                                                                                                                                      |
| Contracted leasing revenue (R\$ million)                                                                                                                                                                                                                                                                                                                                                                                     | 239,814<br>19.3                                                                                                                   | 239,814<br>19.9                                                                                                        | 0.0%<br>3.1%                                                                                                                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                              | •                                                                                                                                 | •                                                                                                                      |                                                                                                                                           |
| Contracted leasing revenue (R \$ m illion)                                                                                                                                                                                                                                                                                                                                                                                   | 19.3                                                                                                                              | 19.9                                                                                                                   | 3.1%                                                                                                                                      |
| Contracted leasing revenue (R\$ million) FinancialVacancy (EoP)                                                                                                                                                                                                                                                                                                                                                              | 19.3<br>8.5%                                                                                                                      | 19.9<br>20.3%                                                                                                          | 3.1%<br>11.8 p.p.                                                                                                                         |
| Contracted leasing revenue (R\$ million) FinancialVacancy (EoP) Deliquency                                                                                                                                                                                                                                                                                                                                                   | 19.3<br>8.5%<br>0.1%                                                                                                              | 19.9<br>20.3%<br>0.0%                                                                                                  | 3.1%<br>11.8 p.p.<br>n.a.                                                                                                                 |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)                                                                                                                                                                                                                                                                                                                          | 19.3<br>8.5%<br>0.1%<br>3.1%                                                                                                      | 19.9<br>20.3%<br>0.0%<br>2.8%                                                                                          | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)                                                                                                   |
| Contracted leasing mevenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Amea Rent (SAR)  Leasing Spread                                                                                                                                                                                                                                                                                                          | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)                                                                                           | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)                                                                               | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)                                                                                    |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % of portfolio (in term s of lease revenue)                                                                                                                                                                                                                                                             | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%                                                                                  | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%                                                                       | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)                                                                     |
| Contracted leasing revenue (R\$ million)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % ofportfolio (in terms of lease revenue)  Stock Market Highlights                                                                                                                                                                                                                                       | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%                                                                                  | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%                                                                       | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)                                                                     |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % of portfolio (in terms of lease revenue)  Stock Market H ighlights  TotalN um berof Shares                                                                                                                                                                                                            | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1Q21<br>26,638,202                                                            | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%<br>1Q22<br>26,638,202                                                 | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%                                                     |
| Contracted leasing revenue (R\$ million)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % of portfolio (in terms of lease revenue)  Stock Market Highlights  TotalNum berof Shares  Market Cap                                                                                                                                                                                                   | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1Q21<br>26,638,202<br>2,184.3                                                 | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%<br>1Q22<br>26,638,202<br>1,797.8                                      | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%<br>(17.7%)                                          |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % of portfolio (in terms of lease revenue)  Stock Market Highlights  TotalNumber of Shares  Market Cap  Share Price - End of period (R\$ / share)                                                                                                                                                       | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1Q21<br>26,638,202<br>2,184.3<br>82.00                                        | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%<br>1Q22<br>26,638,202<br>1,797.8<br>67.49                             | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%<br>(17.7%)<br>(17.7%)                               |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % ofportfolio (in terms of lease revenue)  Stock Market H ighlights  TotalN um berof Shares  Market Cap  Share Price - End of period (R\$ / share)  Share Price - A verage for the period (R\$ / share)                                                                                                 | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1Q21<br>26,638,202<br>2,184.3<br>82.00<br>87.36                               | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%<br>1Q22<br>26,638,202<br>1,797.8<br>67.49<br>68.83                    | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%<br>(17.7%)<br>(17.7%)<br>(21.2%)                    |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % ofportfolio (in terms of lease revenue)  Stock Market Highlights  TotalNumber of Shares  Market Cap  Share Price - End of period (R\$ / share)  Share Price - A verage for the period (R\$ m illion)                                                                                                  | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1Q21<br>26,638,202<br>2,184.3<br>82.00<br>87.36<br>6.28                       | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%<br>1Q22<br>26,638,202<br>1,797.8<br>67.49<br>68.83<br>2.01            | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%<br>(17.7%)<br>(17.7%)<br>(21.2%)<br>(68.0%)         |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % of portfolio (in terms of lease revenue)  Stock Market H ighlights  TotalN um berof Shares  Market Cap  Share Price - End of period (R\$ / share)  Share Price - A verage for the period (R\$ / share)  Average Daily Trading Volume (R\$ m illion)  Numberof Shareholders                            | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1Q21<br>26,638,202<br>2,184.3<br>82.00<br>87.36<br>6.28<br>125,632            | 19.9<br>20.3%<br>0.0%<br>2.8%<br>(48.7%)<br>1.4%<br>1Q22<br>26,638,202<br>1,797.8<br>67.49<br>68.83<br>2.01<br>134,495 | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%<br>(17.7%)<br>(17.7%)<br>(21.2%)<br>(68.0%)<br>7.1% |
| Contracted leasing revenue (R\$ m illion)  FinancialVacancy (EoP)  Deliquency  Same-Area Rent (SAR)  Leasing Spread  % of portfolio (in terms of lease revenue)  Stock Market Highlights  TotalNumber of Shares  Market Cap  Share Price - End of period (R\$ / share)  Share Price - A verage for the period (R\$ / share)  Average Daily Trading Volume (R\$ m illion)  Number of Shareholders  Total Individual Investors | 19.3<br>8.5%<br>0.1%<br>3.1%<br>(16.9%)<br>15.0%<br>1021<br>26,638,202<br>2,184.3<br>82.00<br>87.36<br>6.28<br>125,632<br>125,218 | 19.9 20.3% 0.0% 2.8% (48.7%) 1.4%  1Q22 26,638,202 1,797.8 67.49 68.83 2.01 134,495 134,120                            | 3.1%<br>11.8 p.p.<br>n.a.<br>(0.1 p.p.)<br>(31.8 p.p.)<br>(13.6 p.p.)<br>Var.<br>0.0%<br>(17.7%)<br>(17.7%)<br>(21.2%)<br>(68.0%)<br>7.1% |

# Contacts

## **Investor Relation**

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