



WIZZ AIR HOLDINGS PLC H1 F21 RESULTS

5 NOVEMBER 2020

H1 F21 | HIGHLIGHTS

- ➔ Cash balance at EUR 1.6bn achieved via low cash burn
- ➔ Leading traffic recovery, peaking at 80% YoY in August '20
- ➔ Stronger network with 13 new bases and 260+ new routes
- ➔ Investment grade rating confirmed by Moody's (Baa3) / Fitch (BBB-)
- ➔ H2 strongly impacted by restrictions for industry and Wizz
- ➔ Emerging as structural winner due to lowest cost and market position

H1 F21 | EXPANSION WITH LONG-TERM PROSPECTS

Passengers

6.5m (-71%)

Aircraft

132 (+13)

Airports

164 (+13)

Bases

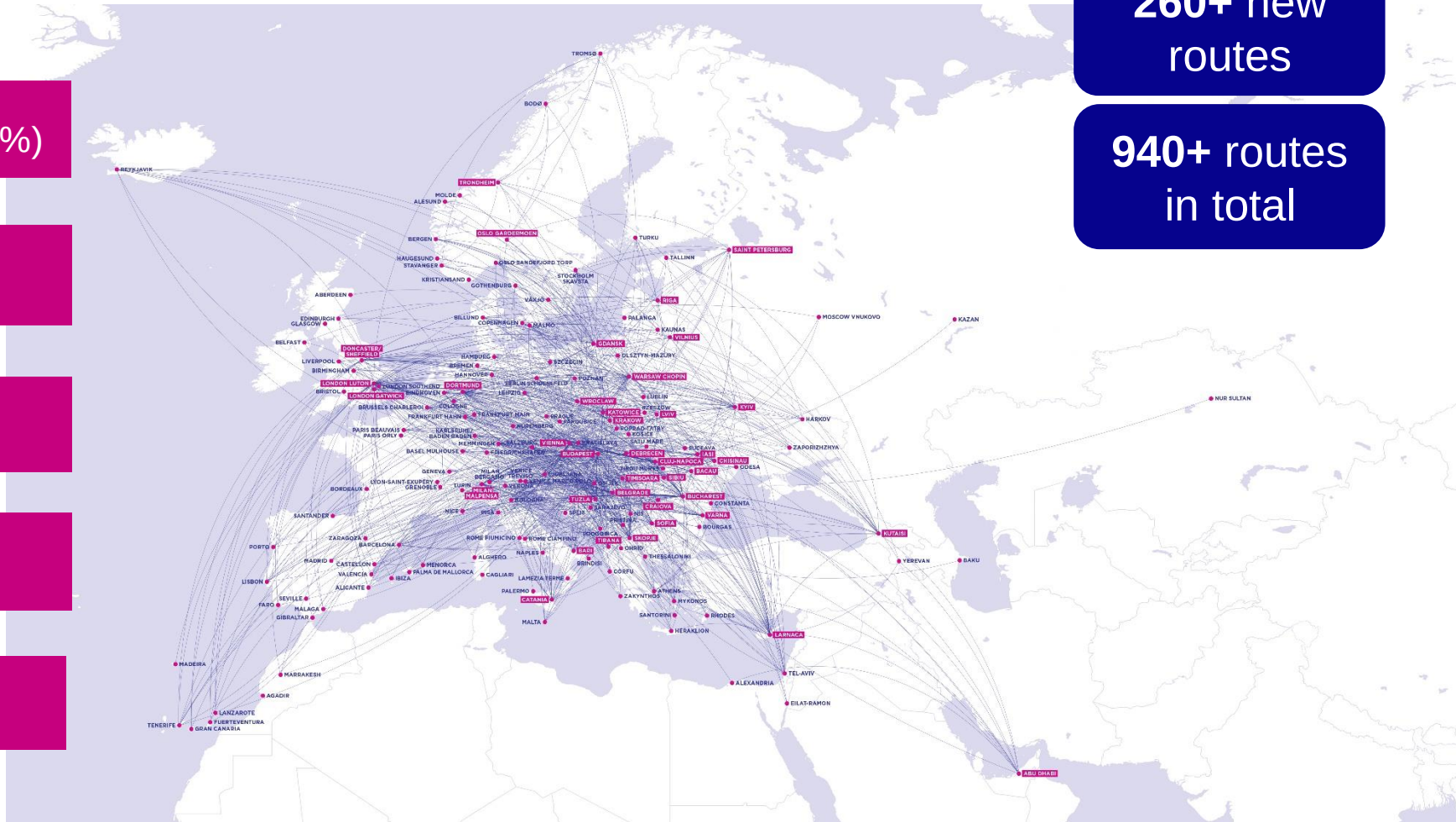
39 (+13)

Countries

46 (+2)

260+ new routes

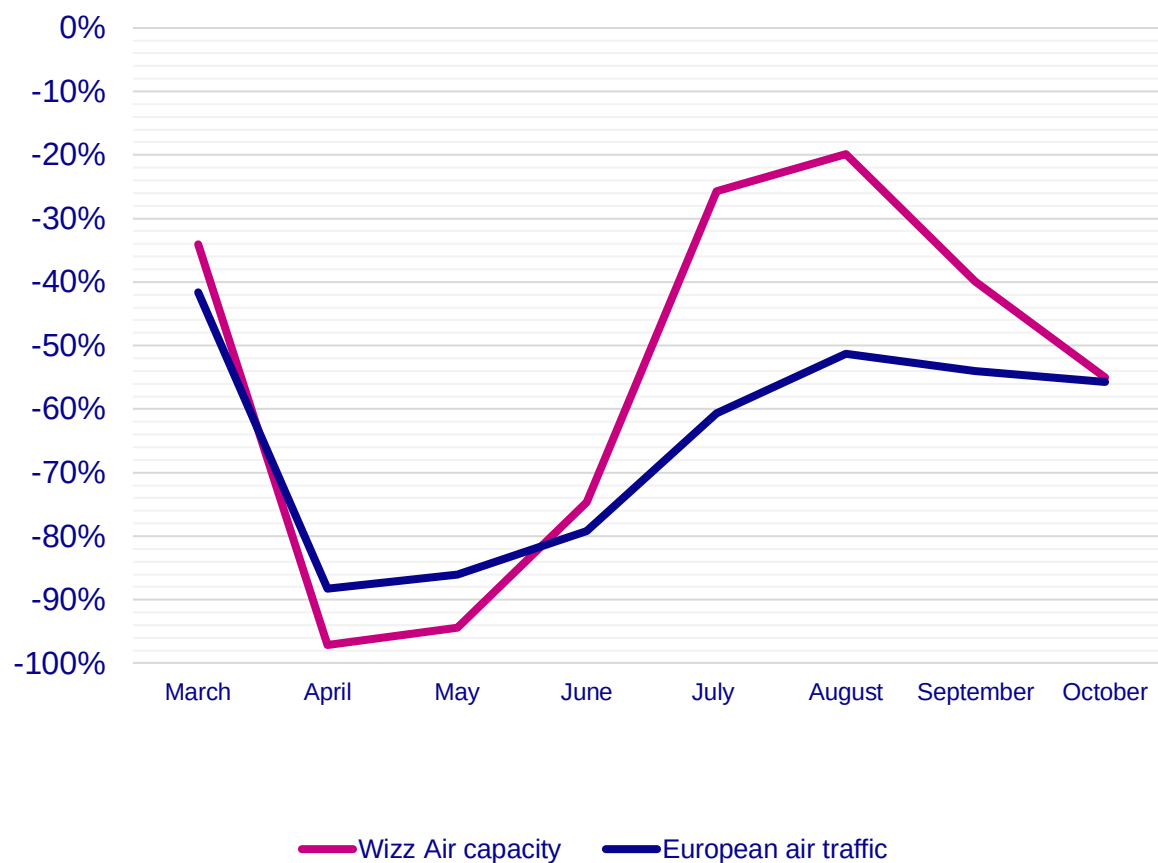
940+ routes in total



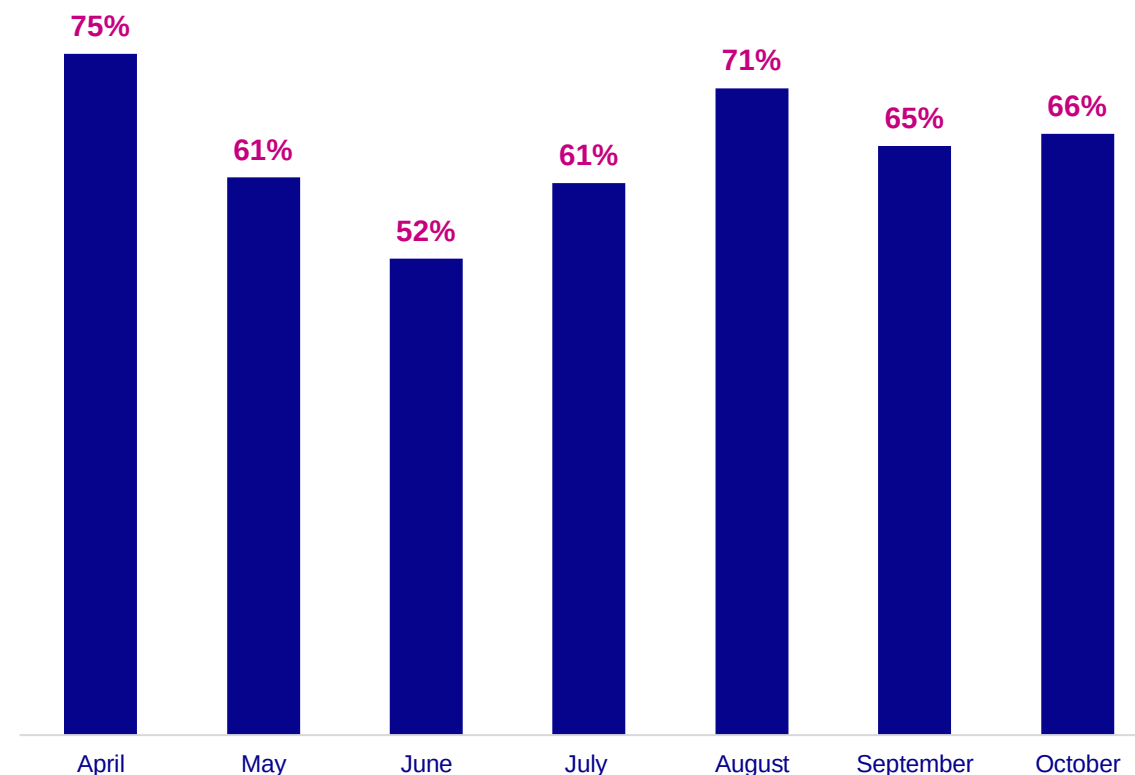
H1 F21 | LEADING THE RECOVERY

Wizz has the ability to ramp up swiftly when restrictions lift

European Air Traffic vs. Wizz



Wizz load factor



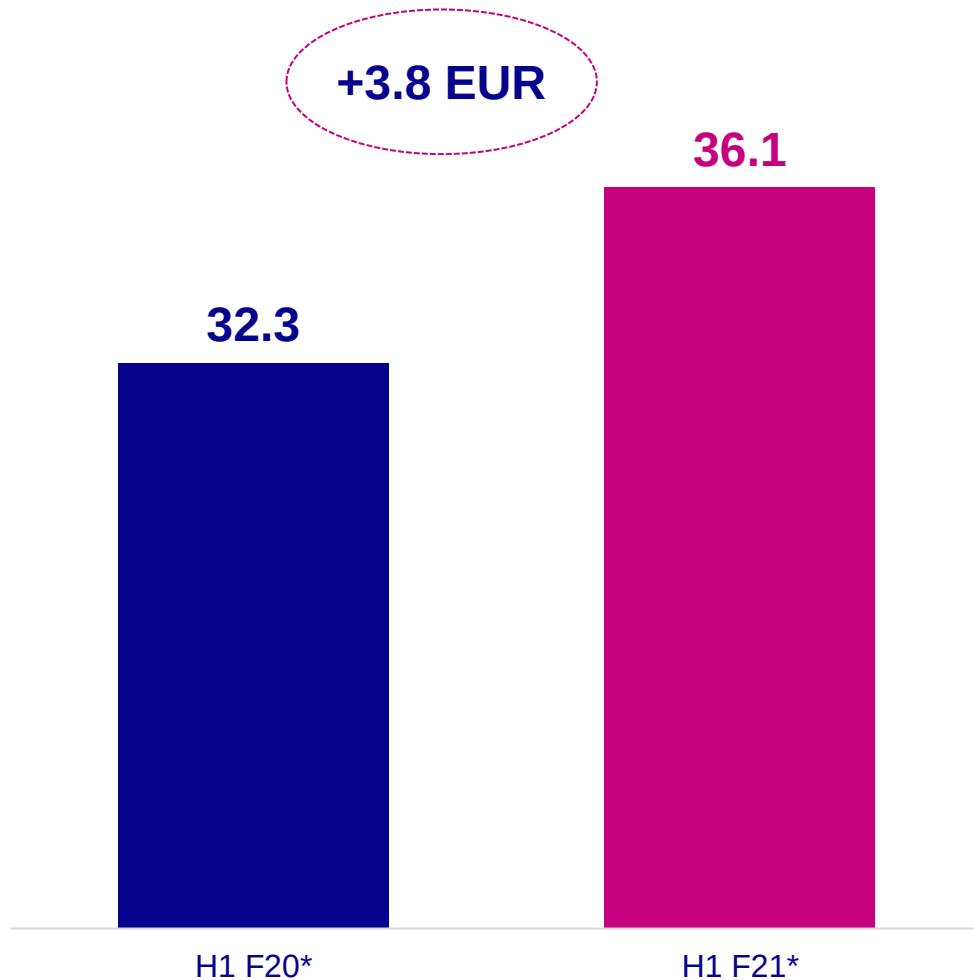
H1 F21 | FOCUS ON COST AND CASH BURN

	H1 F21	H1 F20	Change
Revenue (€m)	471.2	1,670.8	(71.8)%
Underlying EBITDA (€m)*	17.3	607.0	(97.1)%
Underlying EBITDA margin (%)	3.7	36.3	(32.6)ppt
Statutory net profit (€m)*	(243.1)	368.8	n.m.
Statutory net profit margin (%)	(51.6)	22.1	n.m.
Underlying net profit (€m)*	(144.9)	368.8	n.m.
Underlying net profit margin (%)	(30.8)	22.1	n.m.

H1 F21 | FOCUS ON COST AND CASH BURN

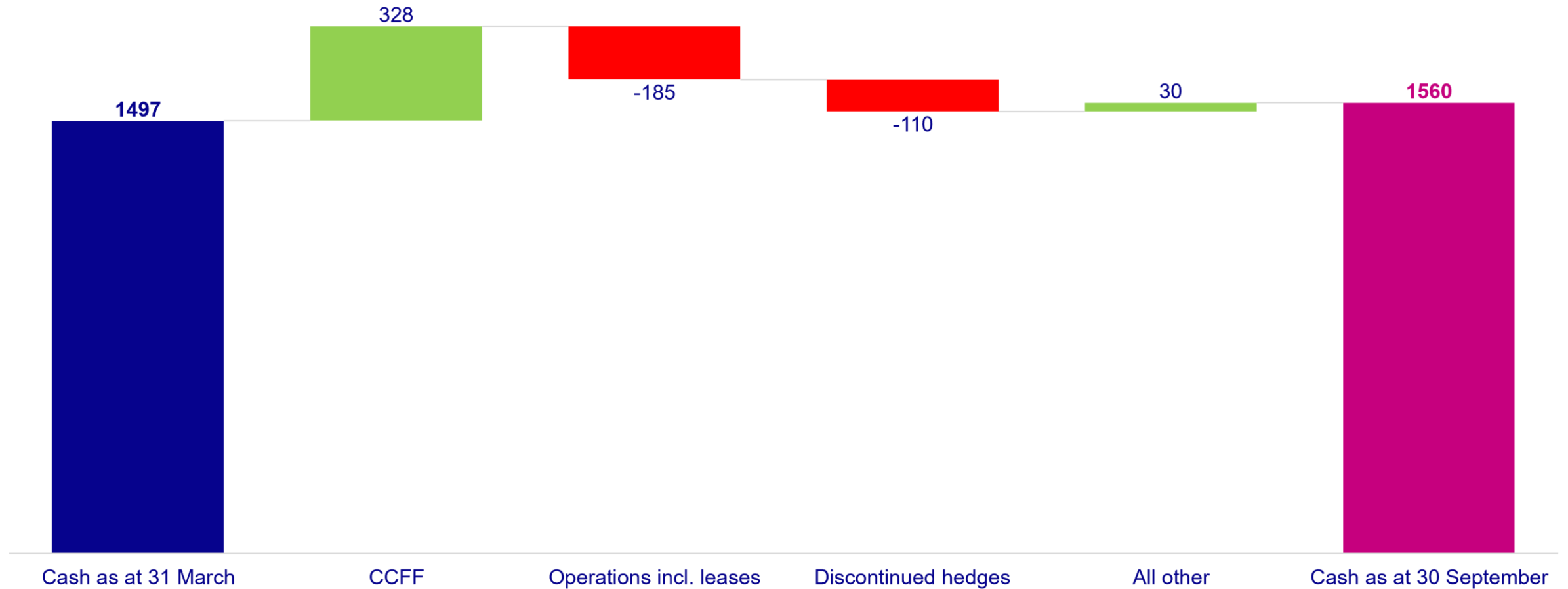
	CASK €cents		Absolute cost €m		Change
	H1 F21	H1 F20	H1 F21	H1 F20	
Fuel	1.61	1.15	265.4	436.2	(39.2)%
Staff costs	0.45	0.31	73.4	118.4	(38.0)%
Distribution & marketing	0.07	0.06	12.0	24.4	(50.8)%
Maintenance, materials & repairs	0.39	0.23	64.3	87.8	(26.8)%
Airport, handling & en-route	0.89	0.94	147.1	357.7	(58.9)%
Depreciation & amortization	1.00	0.51	164.7	194.6	(15.4)%
Other expense/income	(0.06)	0.10	(10.1)	39.4	n.m.
Net financing charge	0.17	0.06	8.1	(27.2)	n.m.
Total	4.52	3.37	724.9	1231.3	(41.1)%
Total excl. exceptional items	3.93	3.37	626.8	1231.3	(49.1)%

H1 F21 | RESILIENCE OF ANCILLARY



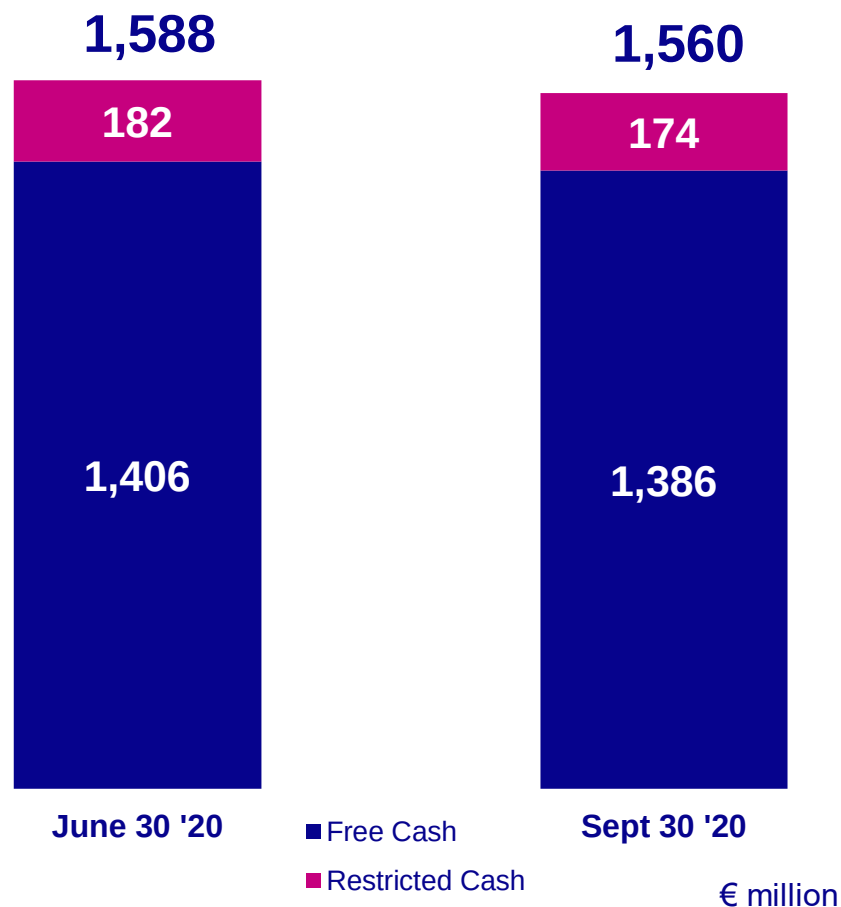
- Ancillary revenue overtook ticket revenue in H1: **57.2% of total revenue**
- Reported ancillary revenue H1 F21: EUR 41.6/pax
- Strength driven by core (Bags, Bundles) and value added services (Flexibility)
- Innovative product launches and dynamic pricing to support positive performance
- [*] figures are normalized excluding cargo and accounting impact generated by low number of passengers

H1 F21 | MAINTAINING STRONG LIQUIDITY



H1 F21 | INVESTMENT GRADE BALANCE SHEET

EUR 1.6bn Cash*



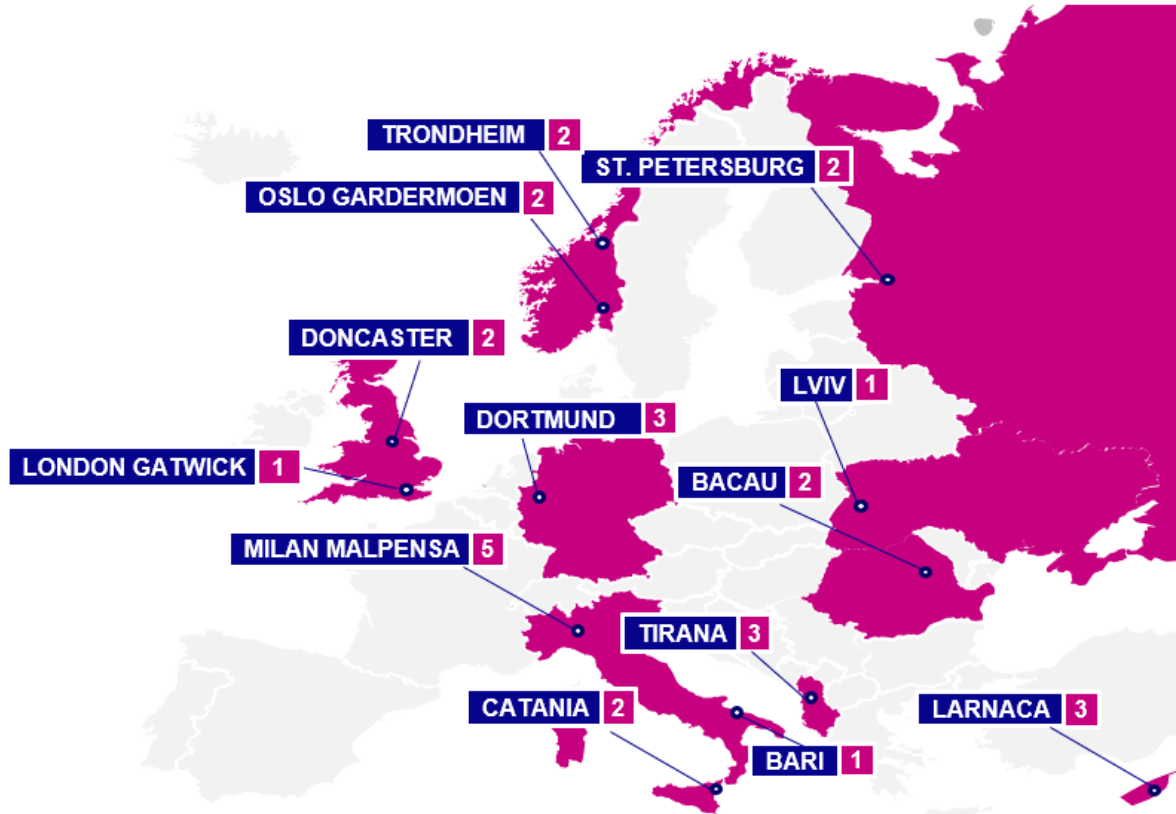
- H1 burn of €44m/month, Q2 burn of €9m/month
- Cash-contributing flying
- Cost and cash drives on all line items
- Continued processing of refunds
- Investment grade rated by Fitch and Moody's
- CCFF: £300m in end June and end Sept position

H2 F21 | FOCUS AREAS

- ➔ Strong liquidity position remains top priority
- ➔ Operational cash burn ~€70m/month in case of full grounding, winter cash contribution minimal
- ➔ Capacity operated strongly dependent on restrictions
- ➔ Continued investment in fleet renewal over Half 2
- ➔ Aircraft deliveries are competitively financed until November 2021
- ➔ Strongly diversified network and integrity of supply chain allows swift ramp-up

AGILITY: BALANCING DEMAND WITH OPPORTUNITY

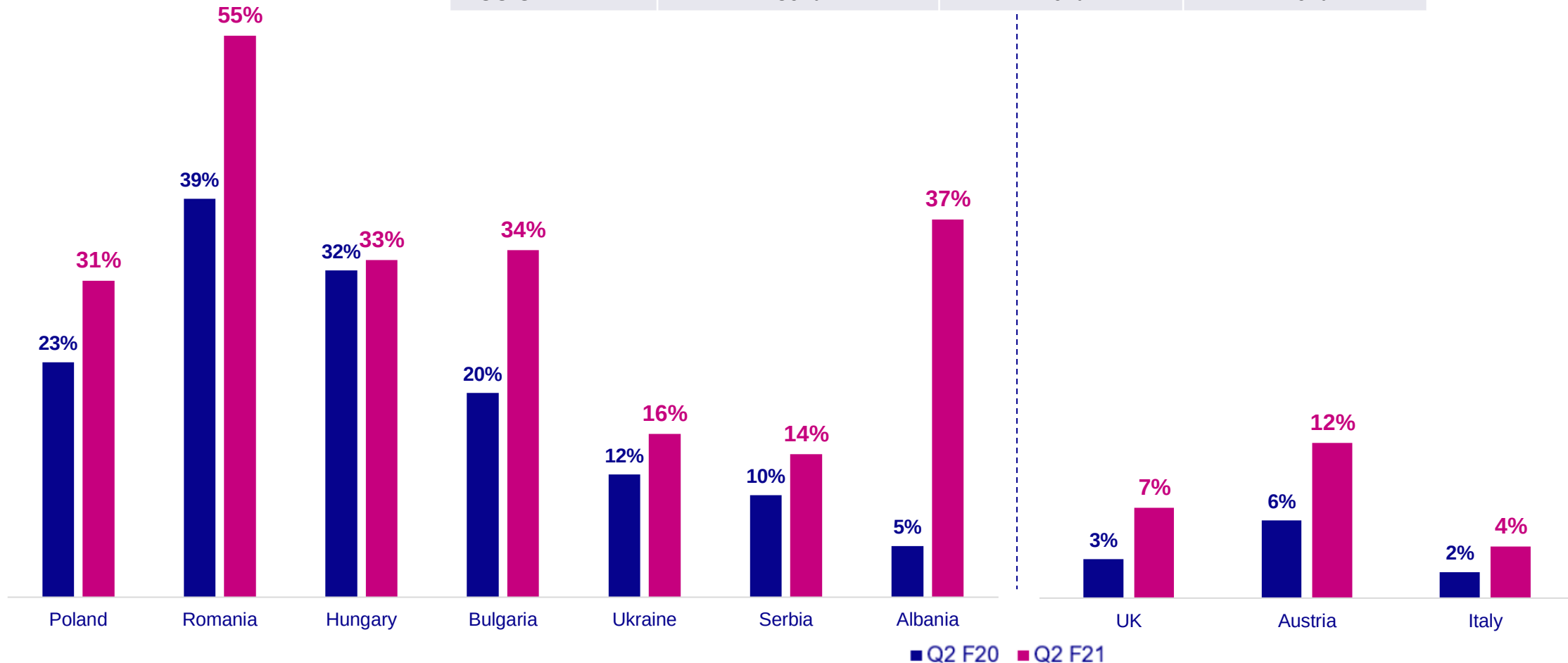
13 new bases: 29 aircraft & 260+ new routes



- Expanding footprint while other airlines withdraw
- Focus on long-term opportunity & short-term demand
- Entered domestic markets in Italy & Norway which provide more stability
- Wizz Air Abu Dhabi received AOC & ready for take-off

GAINING MARKET SHARE ACROSS EUROPE

Market Share	F19	F20	Jul – Sep '20
Total CEE	16%	18%	23%
LCC CEE	39%	40%	49%



GEARED FOR SWIFT RECOVERY

Competitive advantage is clear:

Lowest cost base in Europe

One of the best liquidity positions

Youngest fleet & greenest airline in Europe

Youngest demographic

4th largest travel website/app in Europe



Average fleet age: 5.4 years



>80% VFR traffic since COVID-19



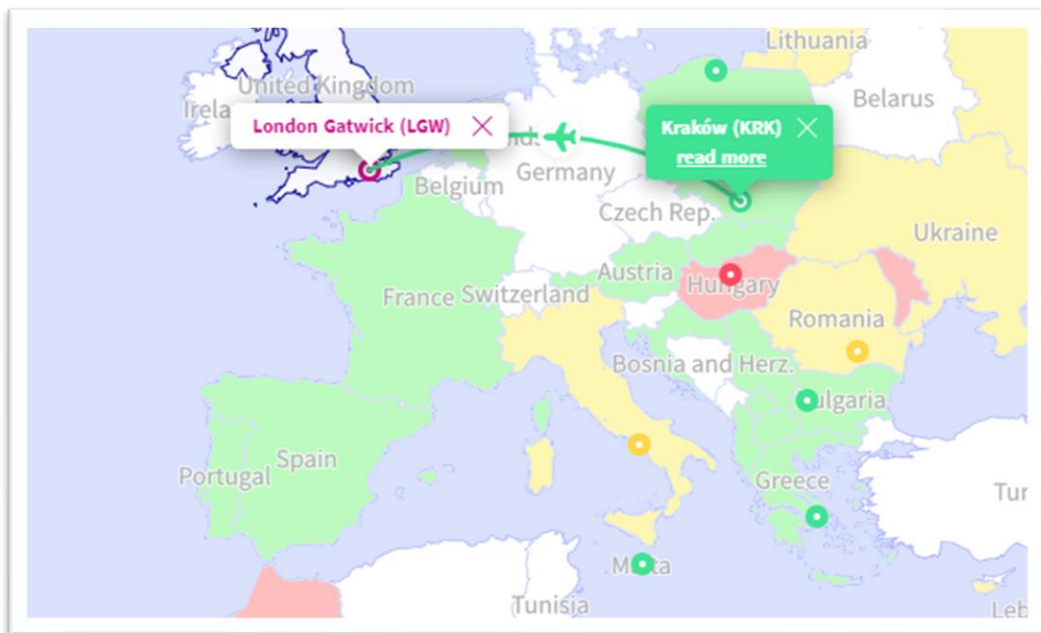
1.6bn total cash



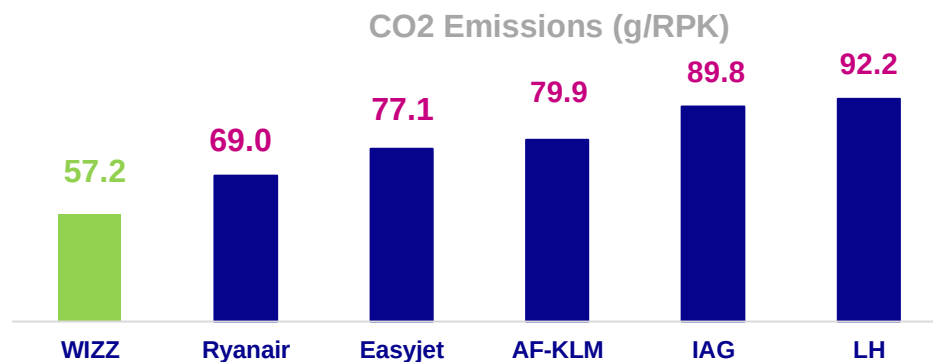
Average age of our passengers

CUSTOMER FOCUS: OFFERING MORE

- Europe's greenest airlines with the lowest emissions/passenger km
- Continuous new deliveries to reduce cost and emissions
- New voluntary carbon offsetting program for customers



LOWEST CO2 EMISSION AMONG COMPETITORS



- Unique interactive planner with key travel information
- Operating essential connections to reach family and employment

H1 F21 | CLOSING COMMENTS

- ➔ **Absolute focus on cash and cost – liquidity is key**
- ➔ **Expanding network to balance low demand and be ready for ramp-up**
- ➔ **Financial discipline, agility and long-term focus as key principles**
- ➔ **Widening our competitive advantage to win structurally**

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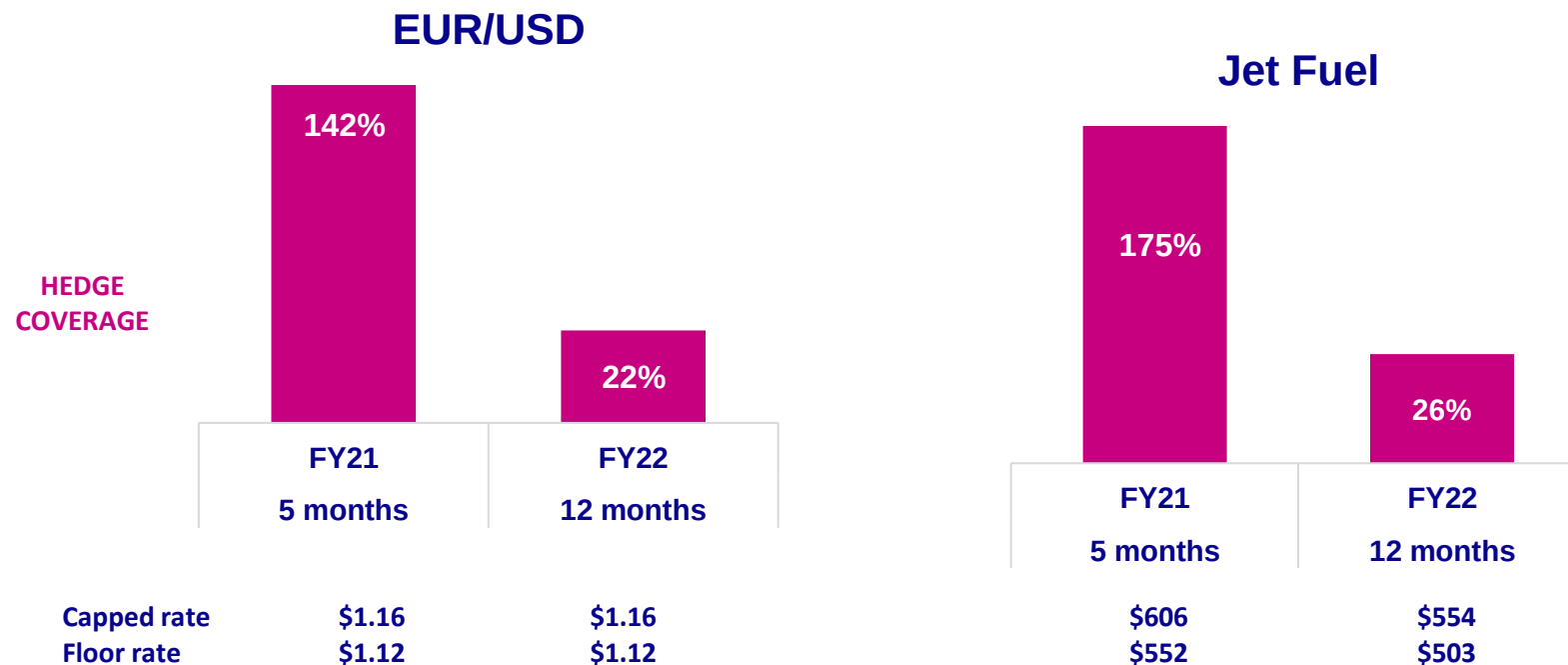
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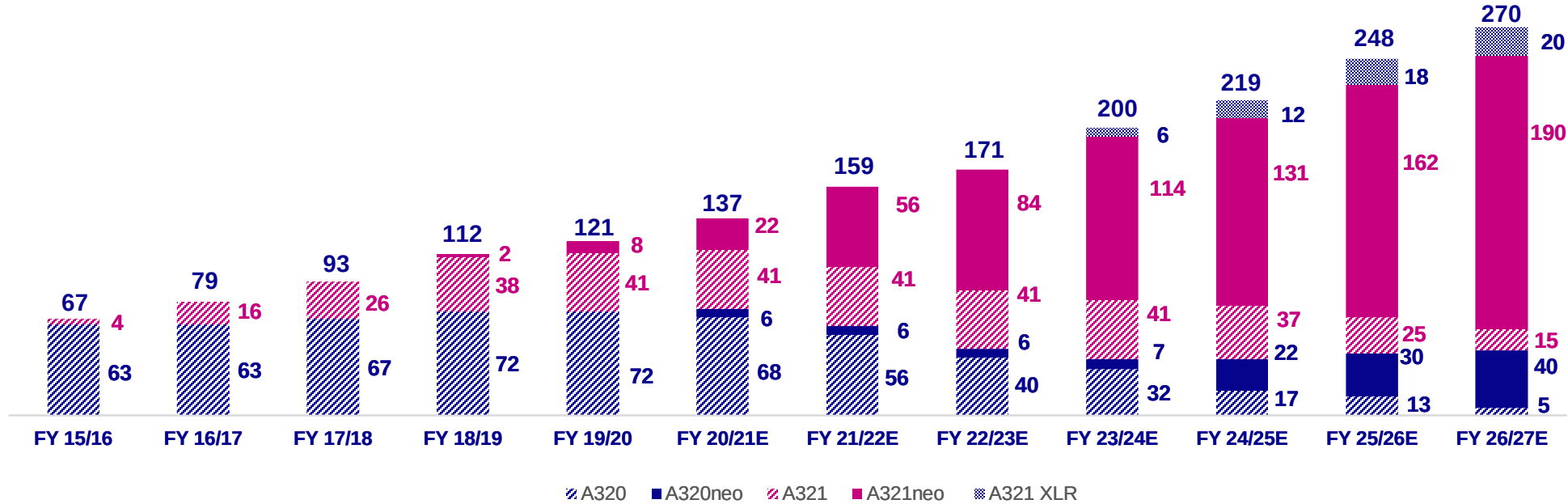
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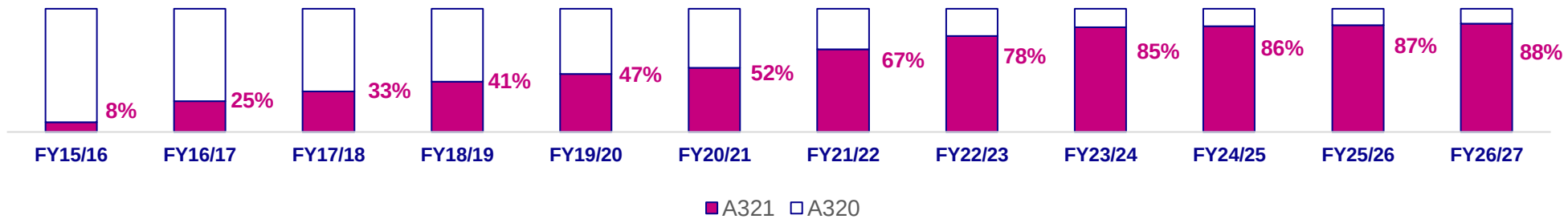
APPENDIX: HEDGE PROGRAM



APPENDIX: FLEET PLAN



PROPORTION OF SEATS ON A321




256
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 ORDER


 INDUSTRY
 LEADING
 PRICING


 LOWER
 OPERATING
 COST