



WIZZ AIR HOLDINGS PLC F21 RESULTS

2 JUNE 2021

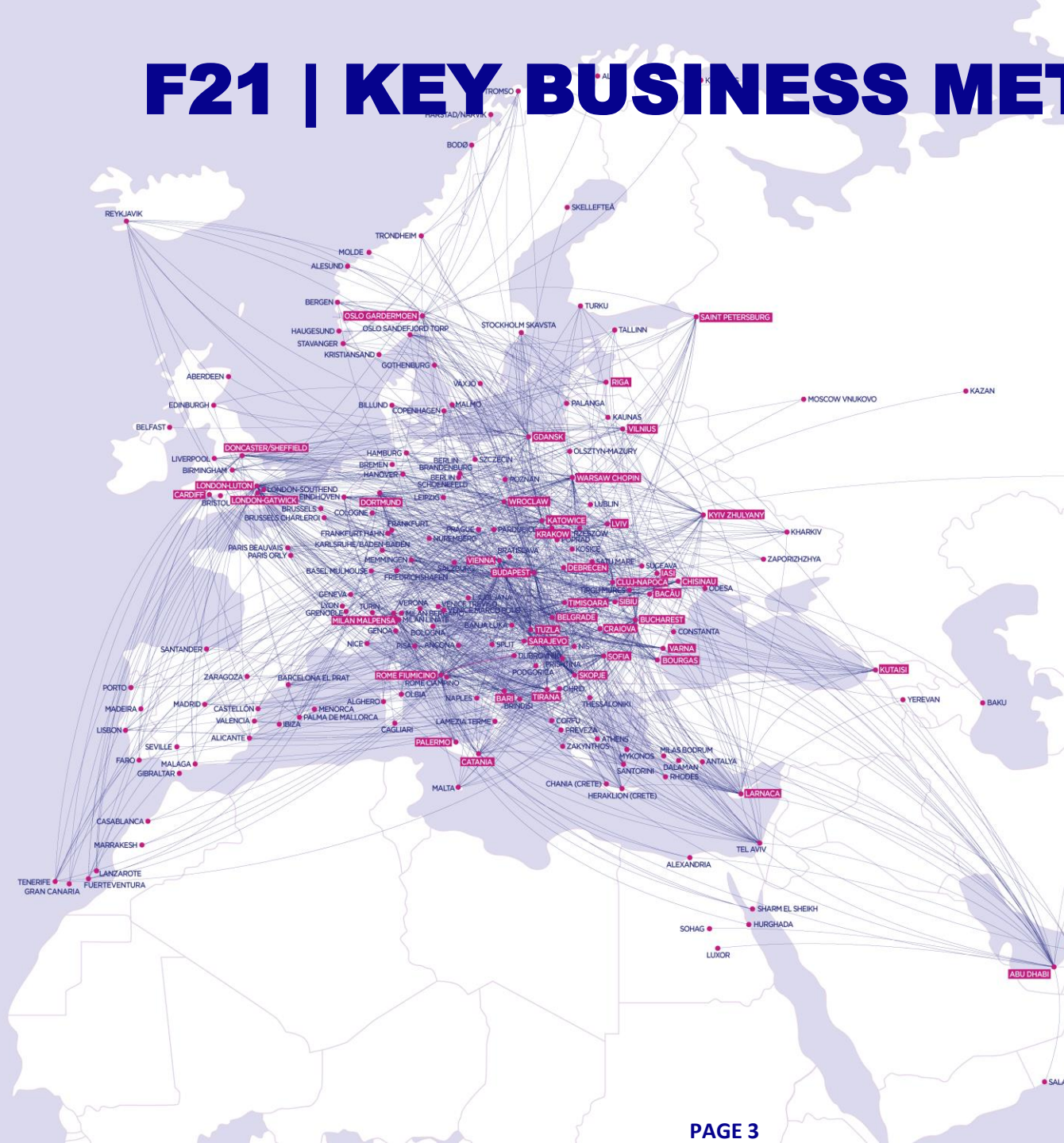
FULL YEAR F21 | HIGHLIGHTS

- ➔ A challenging year, but creating unique opportunities for the future
- ➔ Wizz Air's market position continued to strengthen in F21
- ➔ Strong cash discipline; liquidity at EUR 1.6bn end March 2021
- ➔ Investment grade rated by Moody's (Baa3) / Fitch (BBB-)
- ➔ Broadened network from 25 to 43 bases, fleet growing +13%
- ➔ Ramp-up ready, with a stronger, more sustainable competitive position
- ➔ F22 outlook still uncertain, however weekly trends are encouraging

F21 | KEY BUSINESS METRICS

255+ new routes

800+ routes in total



Passengers 10.2m (-75%)

Aircraft* 137 (+16)

Airports 167 (+14)

Bases 43 (+18)

Countries 48 (+3)



2020 Airline of the Year



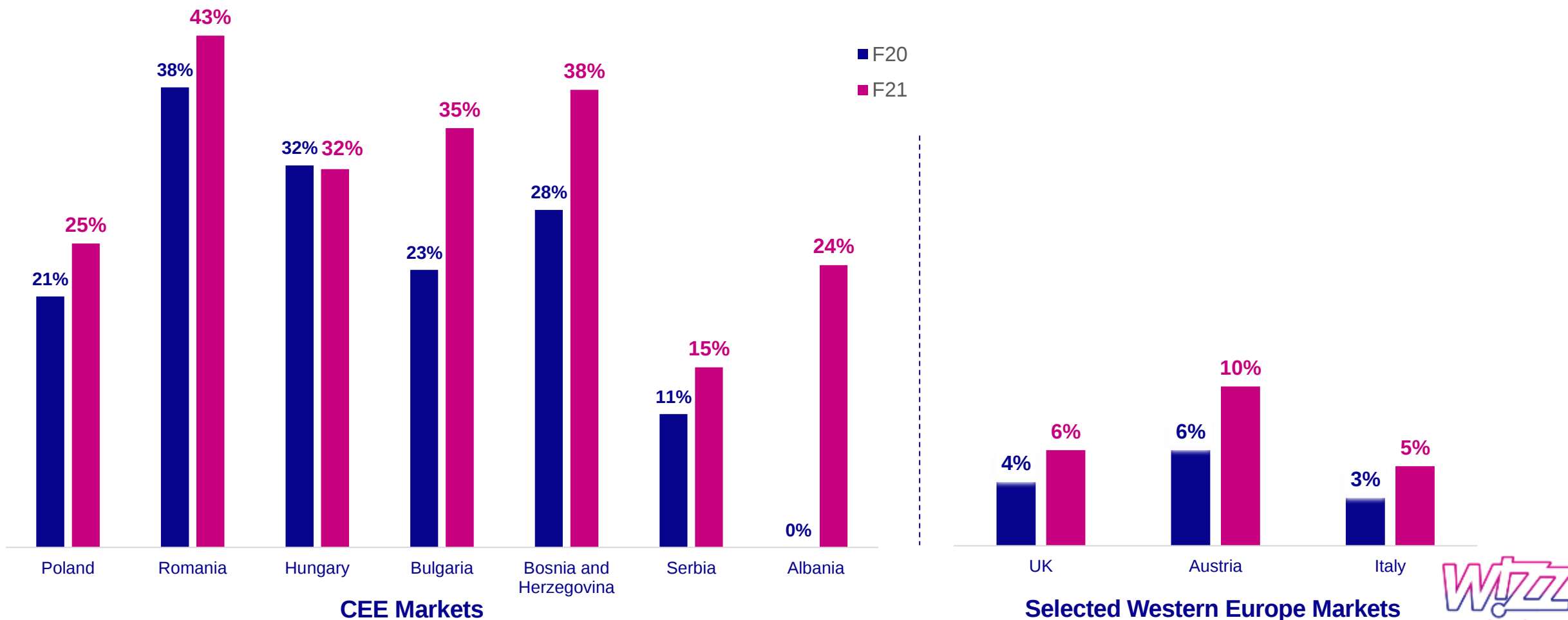
1st airline with EASA AoC



Most sustainable company in the airline industry 2021

F21 | STRENGTHENING OUR CORE MARKET POSITION

Market Share	F19	F20	F21
Total CEE	16%	18%	21%
LCC CEE	39%	40%	46%



F21 | FINANCIAL PERFORMANCE

	F21	F20	Change
Revenue (€m)	739.0	2,761.3	(73.2%)
Underlying EBITDA (€m)*	(89.2)	783.4	n.m.
<i>Underlying EBITDA margin (%)</i>	<i>(12.1)</i>	28.4	n.m.
Statutory net profit/(loss) (€m)	(576.0)	281.1	n.m.
<i>Statutory net profit/(loss) margin (%)</i>	<i>(77.9)</i>	10.2	n.m.
Underlying net profit/(loss) (€m)*	(482.4)	344.8	n.m.
Underlying net profit/(loss) margin (%)	(65.3)	12.5	n.m.
Total Cash (€m)**	1,616.6	1,496.3	8.0%

* Excluding the impact of exceptional items - underlying net profit excludes the impact of hedge losses classified as discontinued.

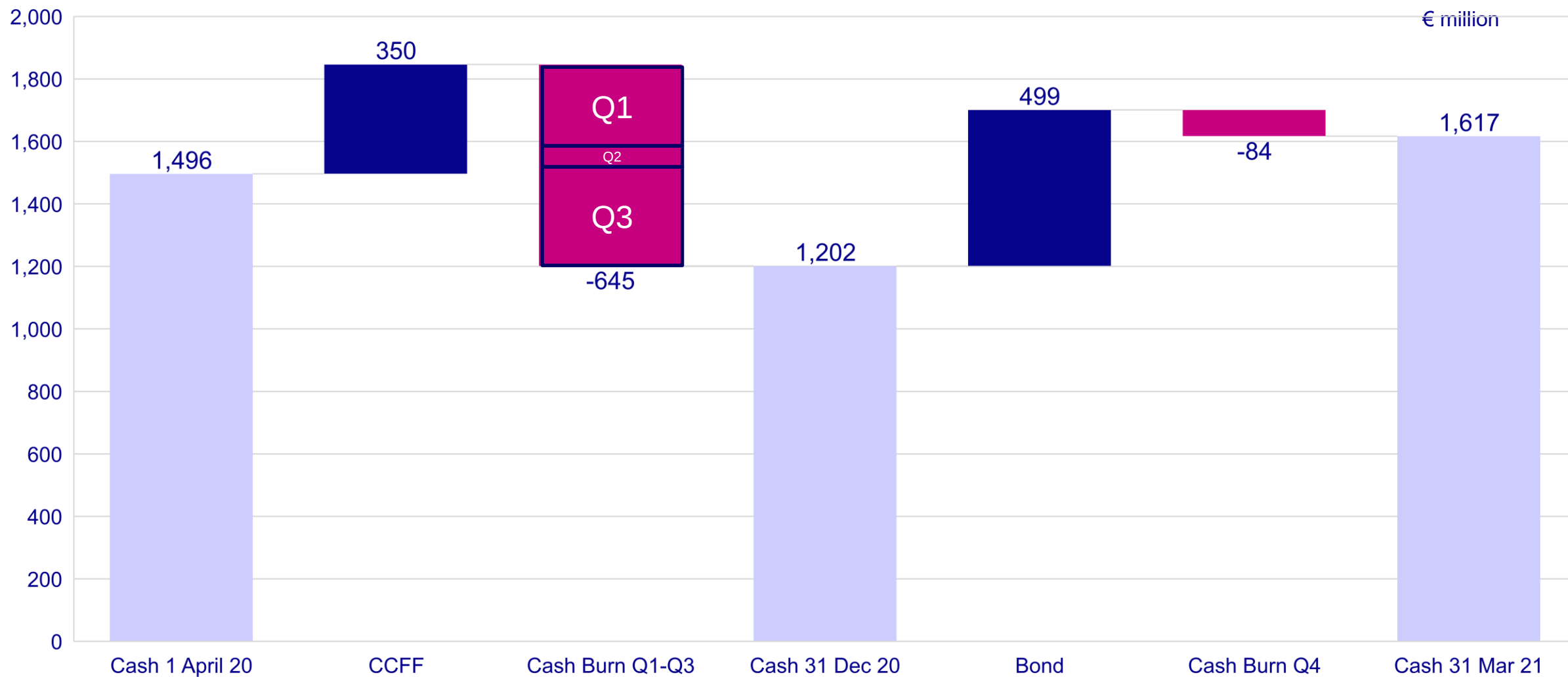
** Total cash comprises cash and cash equivalents, cash deposits > 3 month and restricted cash.

F21 | FOCUS ON COST AND CASH

	CASK (€ cent)		Annual Cost (€m)		Change
	F21	F20	F21	F20	
Fuel	1.36	1.25	347.4	876.5	(60.4%)
Staff costs	0.52	0.33	132.9	231.8	(42.7%)
Distribution & marketing	0.08	0.06	19.6	44.1	(55.5%)
Maintenance, materials & repairs	0.65	0.25	165.7	176.4	(6.1%)
Airport, handling & en-route	1.00	0.92	254.9	641.6	(60.3%)
Depreciation & amortization	1.35	0.55	345.3	381.4	(9.5)%
Other expense/(income)	0.00	0.10	1.2	71.2	(98.3%)
Net financing expense/(income)*	0.26	0.06	66.8	44.2	51.1%
Total	5.22	3.53	1,333.8	2,467.2	(45.9%)
Ex-Fuel	3.86	2.27	986.4	1,590.7	(38.0%)

* Excluding net FX gain of 28.5m in F21 and €0.1m in F20.

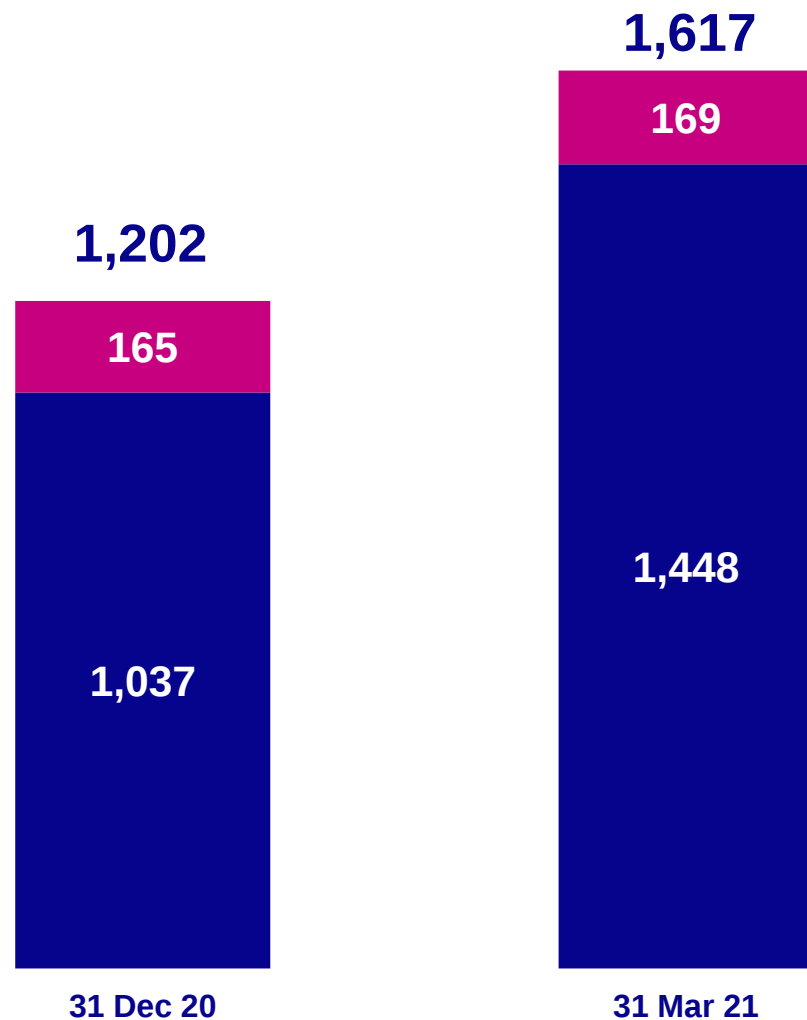
F21 | LIQUIDITY KEY PRIORITY



Cash refers to total cash and comprises cash and cash equivalents, cash deposits > 3 month and restricted cash.

F21 | INVESTMENT GRADE BALANCE SHEET

€ million



■ Free Cash

■ Restricted Cash

- ➡ Q4 all-in cash burn of €28m per month
- ➡ Maintained investment grade rating from Fitch / Moody's
- ➡ £300m CCFF in end Dec '20 and end Mar '21 position
- ➡ €500m from 3-year 1.35% bond in Mar '21 position
- ➡ No overdue refunds to passengers
- ➡ Focus on contribution positive flying

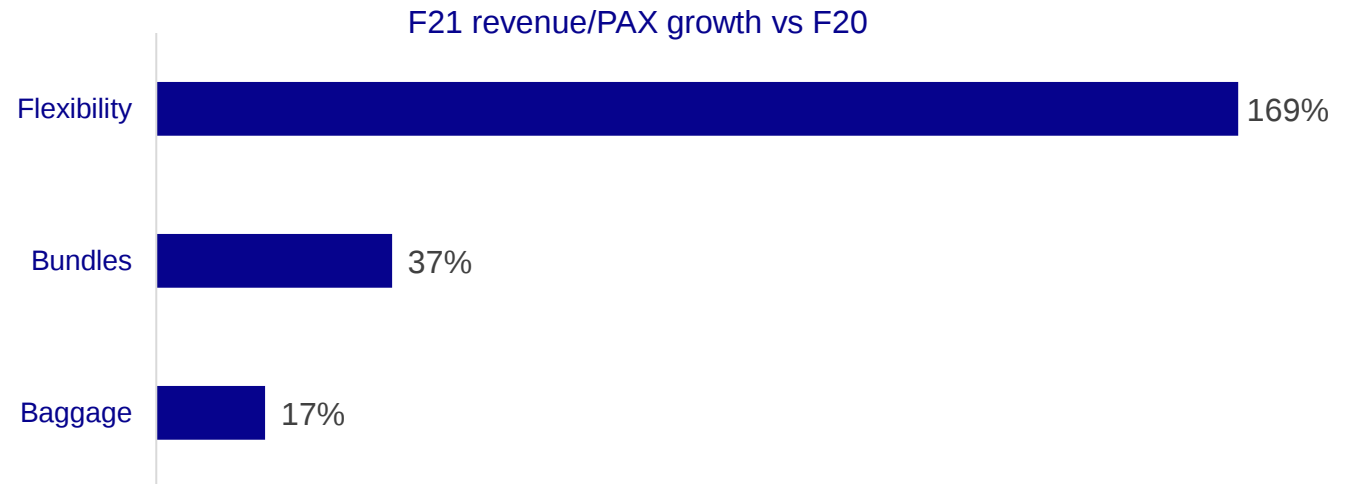
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F21 | ANCILLARY STRENGTH

Ticket Revenue/PAX -5.7 EUR
Ancillary Revenue/PAX +9.2 EUR



- Ancillary **54% of total revenue on a like-for-like basis.**
- Ancillary revenue/pax grew to EUR 40.5; +9.2 EUR all-in or + 5.7 EUR like for like*.
- Dynamic pricing, new innovative products/features and digital merchandising drive performance

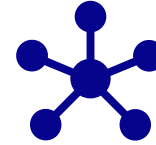


LOOKING AHEAD: FOCUS AREAS



**FOCUSED
ULTRA-LOW
COST MODEL**

**STRONGER
MORE DIVERSE
NETWORK**



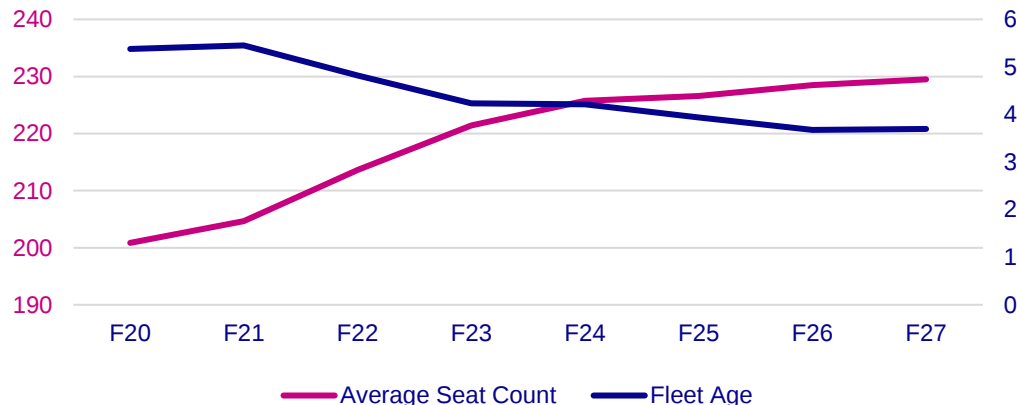
**DRIVING
SUSTAINABILITY
LEADERSHIP**



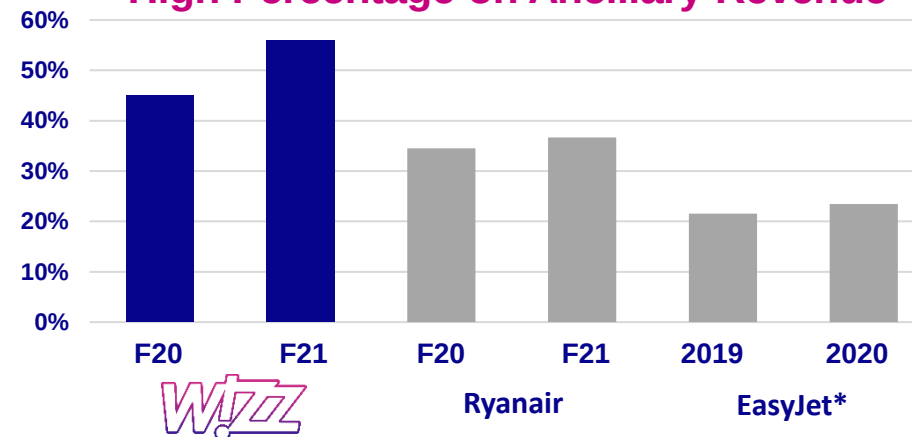
**A LEADING
DIGITAL
PLATFORM**

1. FOCUSED ULTRA-LOW COST MODEL

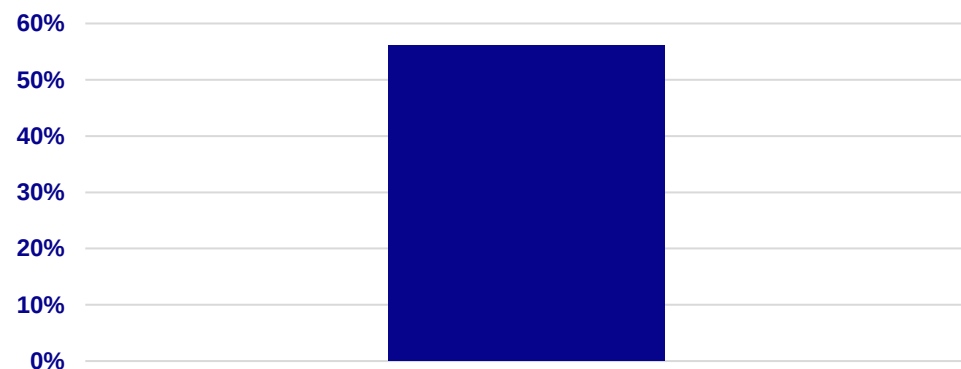
High Seat Count *and* Low Fleet Age



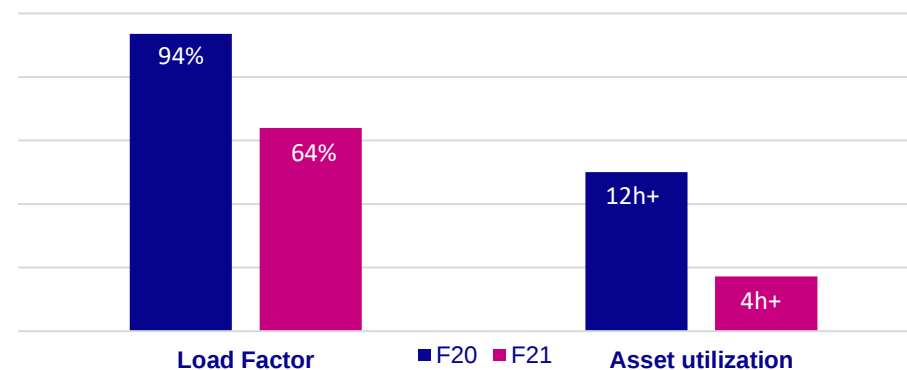
High Percentage on Ancillary Revenue



High Percentage on Secondary Airports
(excludes destinations with only 1 airport)



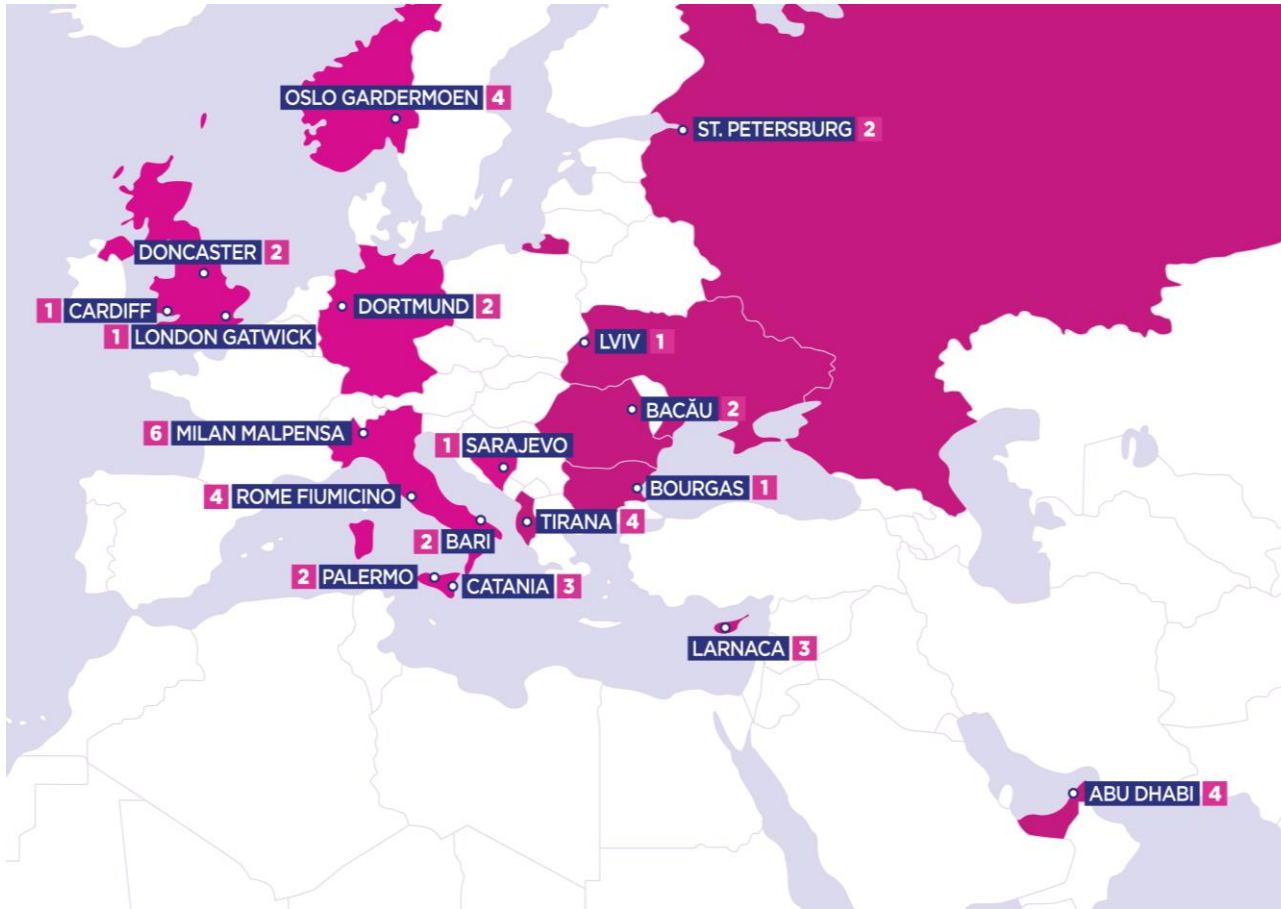
Cost leverage when returning to pre-Covid-19 Operating Excellence



*Easyjet has 30 September year-end.

2. A STRONGER, MORE DIVERSE NETWORK

43 operating or announced bases, added 255+ new routes



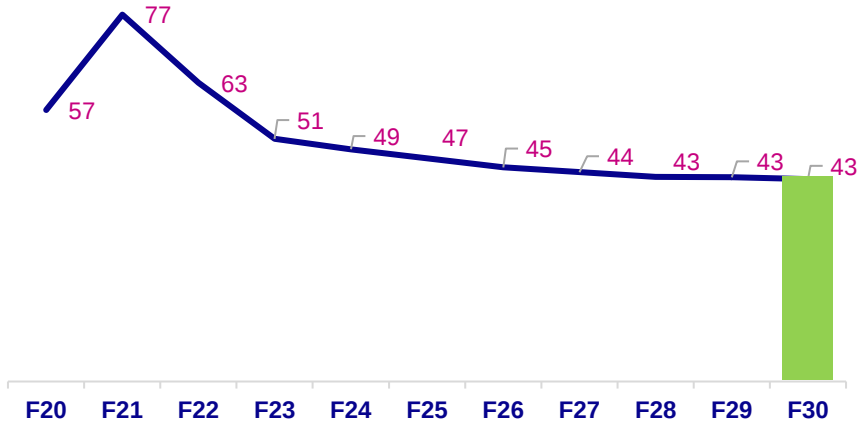
- Bases expanding from 25 to 43, driving faster recovery
- Reinforcing our core CEE markets
- Reinforcing leading travel markets (UK and Italy)
- Start of Wizz Air Abu Dhabi
- Growing brand awareness and recognition
- Continue to evolve the network for growth/margin options



3. DRIVING SUSTAINABILITY LEADERSHIP

Reducing Emission Intensity

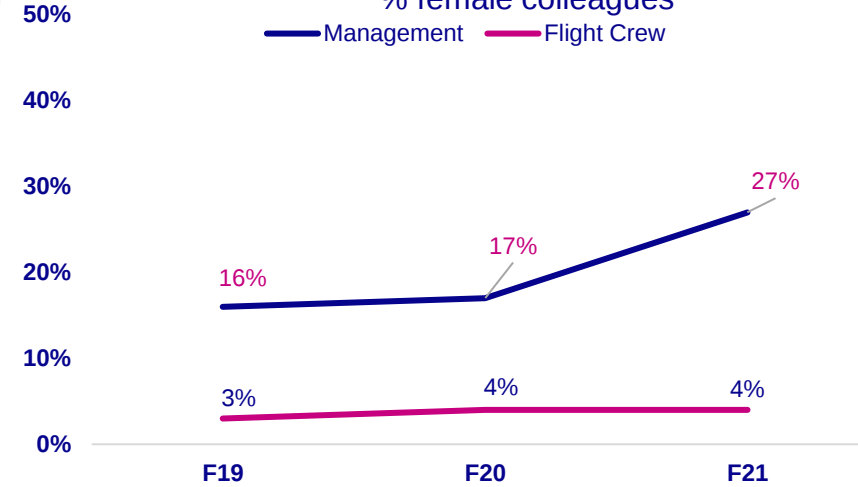
CO2 Emissions (g/RPK)



-25% by F30
LTIP criterium
Industry leader
Fleet driven
SAF at 5% by F30
Efficiencies
Offsets excluded

Improving Gender Diversity

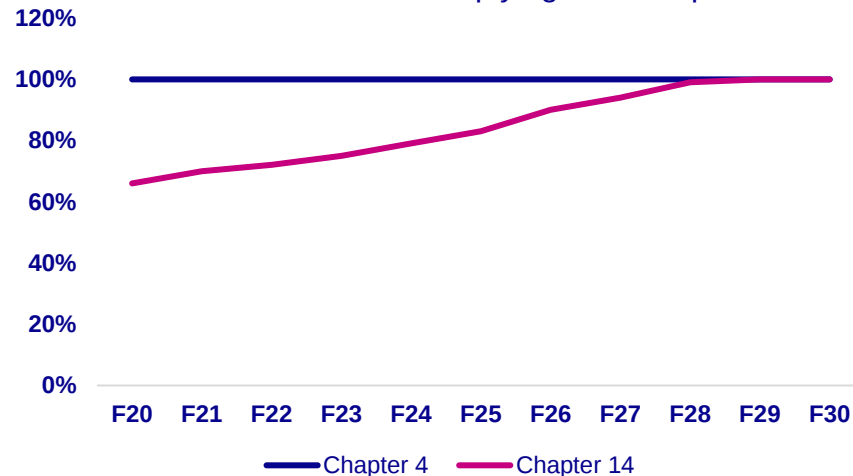
% female colleagues



Strong Focus
LTIP criterium
Board
Management
Crew

Minimizing Noise Pollution for Communities

% of fleet complying with Chapter 4/14

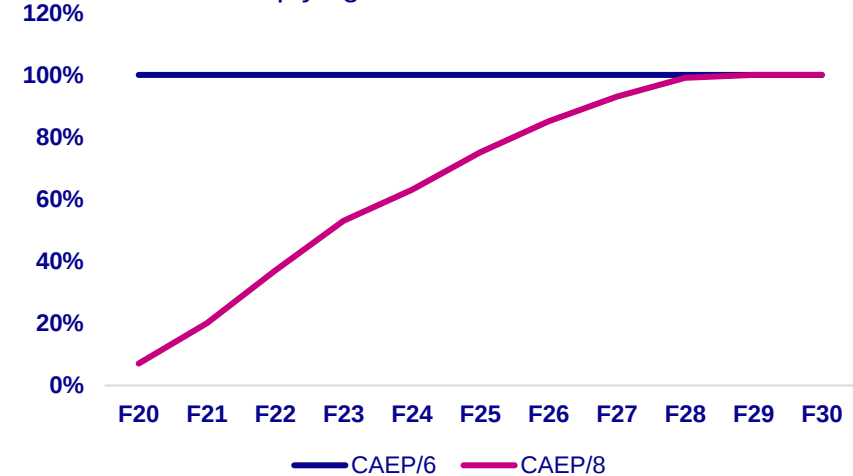


Industry leading
Fleet driven
Strong edge vs
competition*

*EPNdB -12.8 vs Chapter 14
standard for A320NEO, -7.6
for A321NEO, compared to -
7.9 for B737-8200 with LEAP
engines with 42 seats less per
aircraft vs A321NEO.

NOx ICAO Compliance

% fleet complying w/ CAEP/6 and CAEP/8 standard



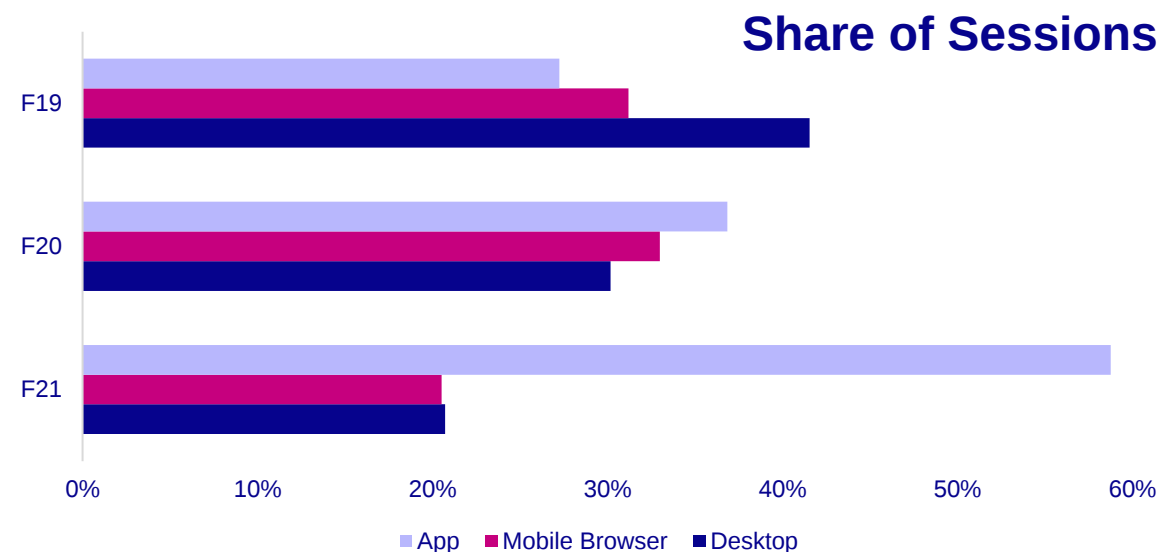
Industry leading
Fleet driven
Strong edge vs
competition**

**NOx margin to CAEP/8
standard is 49% for
A320neo/321neo, whereas
only 6% for B737-8200 with
LEAP engines.

4. A LEADING DIGITAL PLATFORM

Digital Platform Focus

- ✓ **94% revenue** through digital channels
- ✓ **Highest ancillary revenue** ratio
- ✓ Traffic and revenue migration to mobile
- ✓ Frictionless customer journey: interactive travel map, refund automation, price alerts



Electronic Flight Bag

- ✓ Save 4,500 tons of fuel per year
- ✓ Lower GHG emission by 14,000 tons
- ✓ Save 6 million sheets of paper per year
- ✓ Eliminate 6kg of charts & manuals
- ✓ Real-time information driving savings



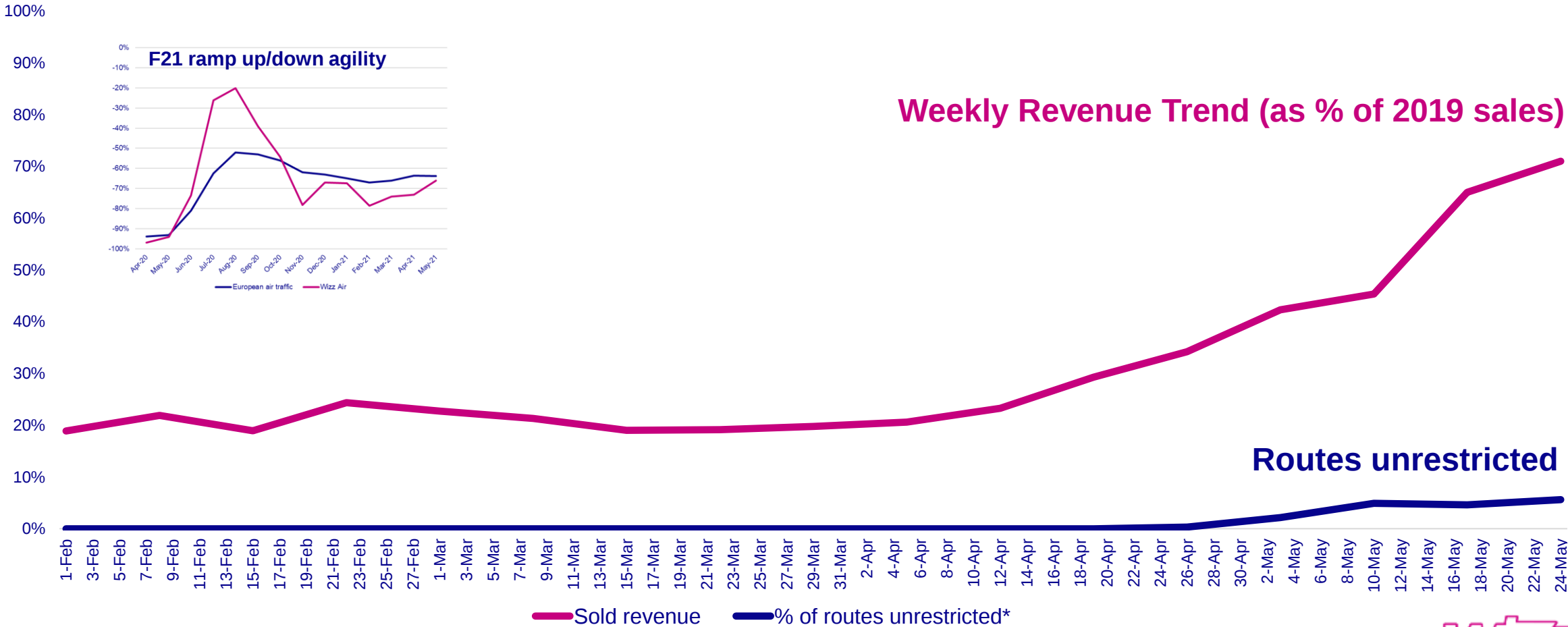
Amelia
WIZZ Virtual Assistant

Hi there!
I am Amelia, Wizz Air's virtual assistant.

- ✓ Better Service; Lower Costs; Launched; now Leverage
- ✓ Customer centricity during Covid-19

SIGNS OF RECOVERY DESPITE RESTRICTIONS

Fleet Growth + Network Growth + Agile DNA + Lowest Cost = Ramp up ready



*Only those routes are considered unrestricted where passengers do not need negative PCR test results, vaccinations, quarantine, citizenships or residencies to travel.



OUTLOOK

- ➔ Mobility restrictions driving timing of recovery and financial result in F22
- ➔ F22 Q1 at 30% capacity; FY capacity pending restrictions / cash positive flying
- ➔ Q2 peak ASK may exceed 2019, Q4 onwards may trend above 2019 ASKs
- ➔ Cost discipline via return to benchmark asset utilization: fleet, network, teams
- ➔ Continue strong cash performance
- ➔ Gradual return to proven model: stimulate demand, strong ancillary growth
- ➔ Plan for operating full capacity in F23

CONCLUSION

- ➔ Wizz Air uniquely positioned as the lowest cost provider
- ➔ Our strong liquidity and balance sheet allow us to capture opportunities
- ➔ Geared for a faster restart
- ➔ We have the assets in place for a leading position in sustainability
- ➔ Outlook for F22 still uncertain; signs of recovery give confidence for F23

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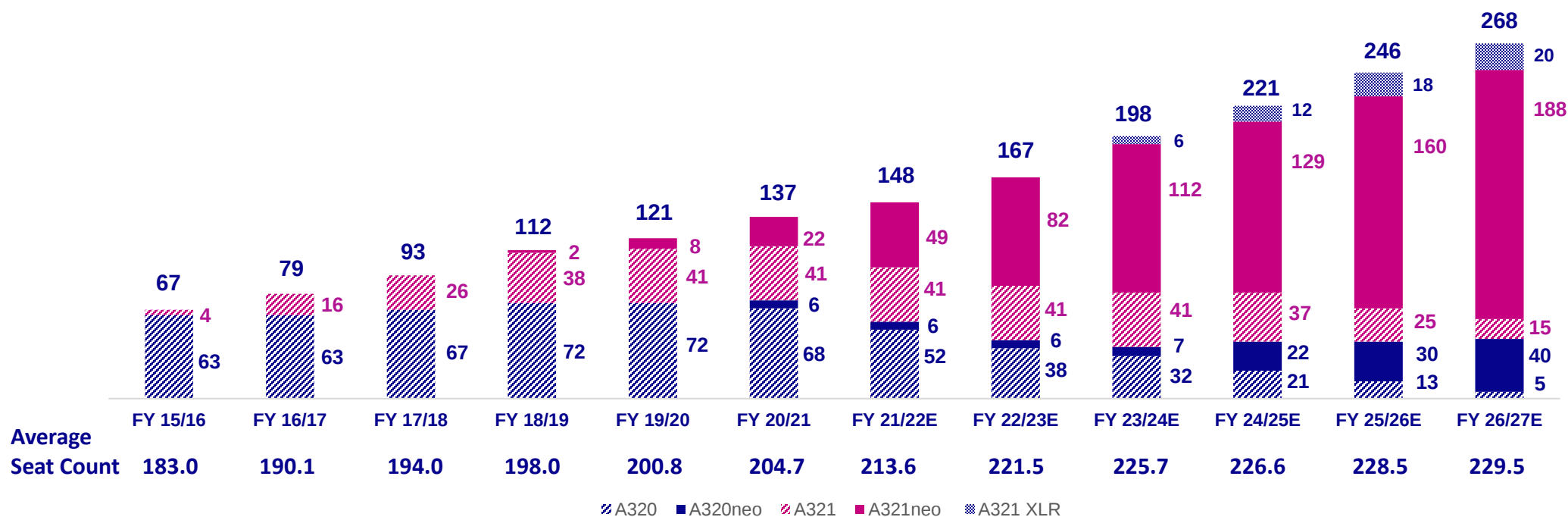
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APPENDIX: HEDGE PROGRAM



* Excluding discontinued hedges, the Company’s foreign currency and fuel hedge coverage for F22 is 22 per cent and 28 per cent respectively.

APPENDIX: AN EVEN MORE COMPETITIVE FLEET




248
 AIRBUS
 A320 FAMILY
 AIRCRAFT
 ORDER


 INDUSTRY
 LEADING
 PRICING


 LOWER
 OPERATING
 COST