

Q3 FY19 RESULTS



Q3 FY19 | Delivered +15% passenger growth and +6% unit revenue increase to help offset higher fuel prices

Passenger growth +15%, Revenue growth +21%, Load factor +2ppt

Q3 unit revenues per ASK +6% (RpS +8%)

Successful introduction of new cabin bag policy

Network and base expansion continued (53 new routes, Krakow base)

British airline Wizz UK received its UK route licence (+2 more aircraft)

Disciplined cost management and capacity allocation to contain pressure points

No change to FY net profit guidance range of €270m to €300m

Q3 FY19 | #1 LCC in CEE

Passengers 8.1m

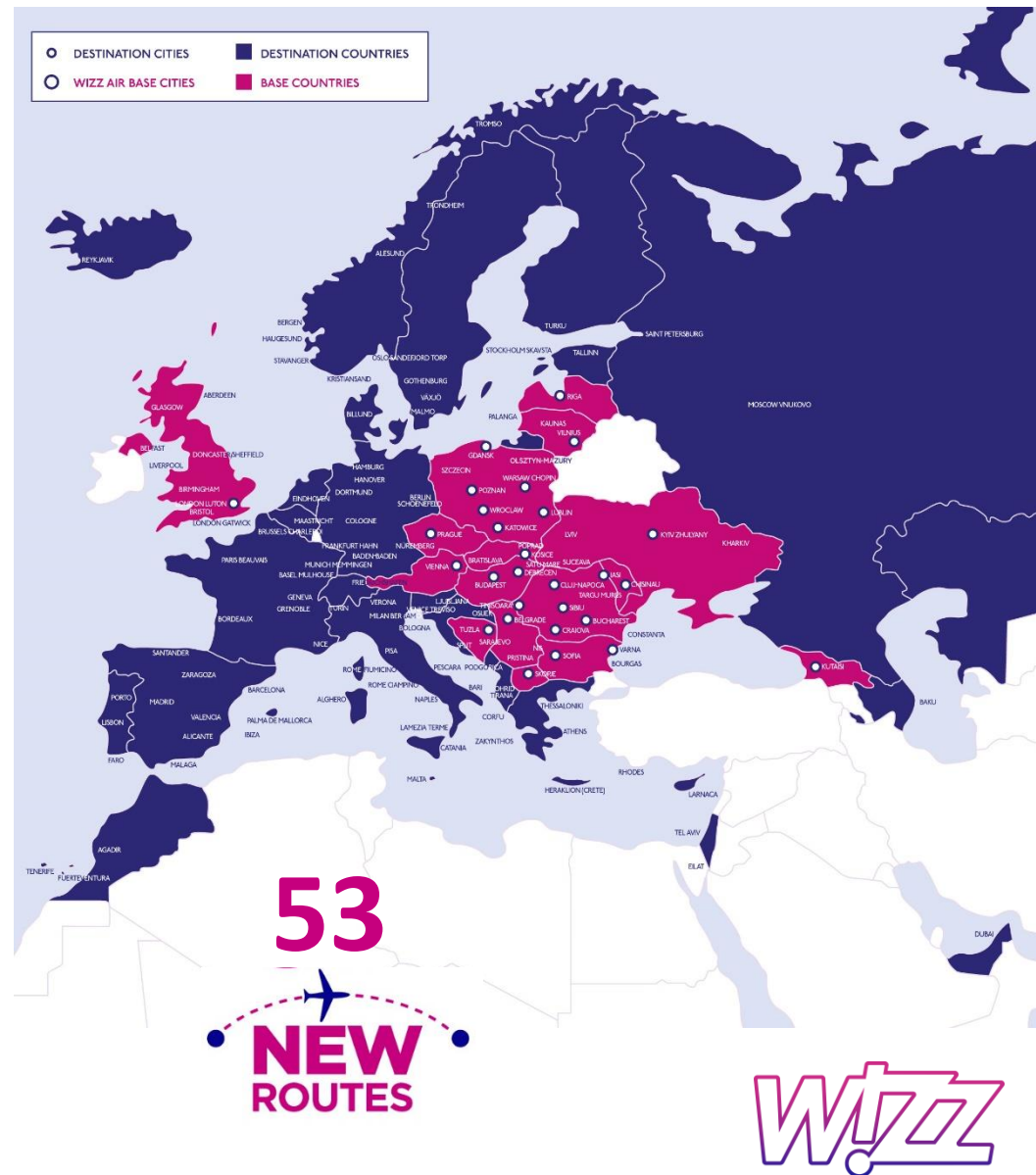
Aircraft¹ 106

Airports 144

Bases 25

Employees 4,400+

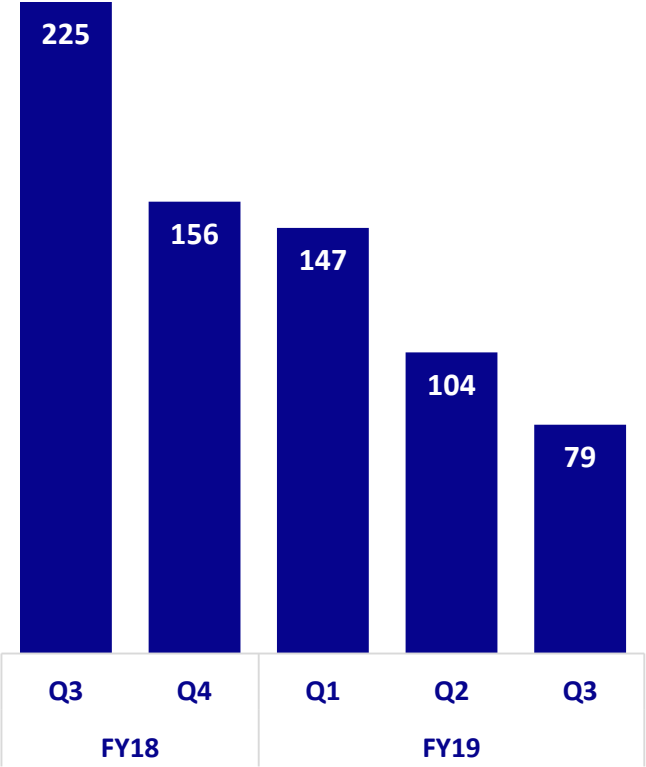
Countries 44



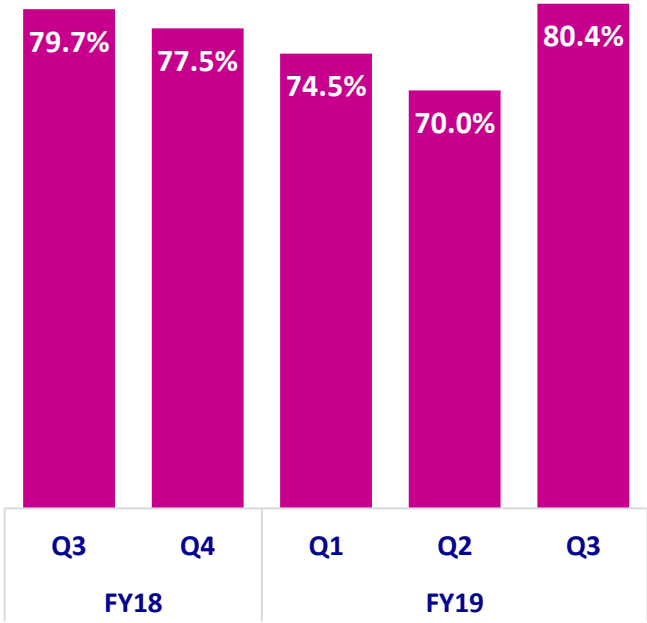
Source: Company Information
Note 1: Fleet as at 31 Dec 2018 vs. 31 Dec 2017

Q3 FY19 | Improving Operational Metrics

Cancellations



On Time Performance



Source: Company Information



WIZZ | Summer 2019 Growth

Increasing Frequencies

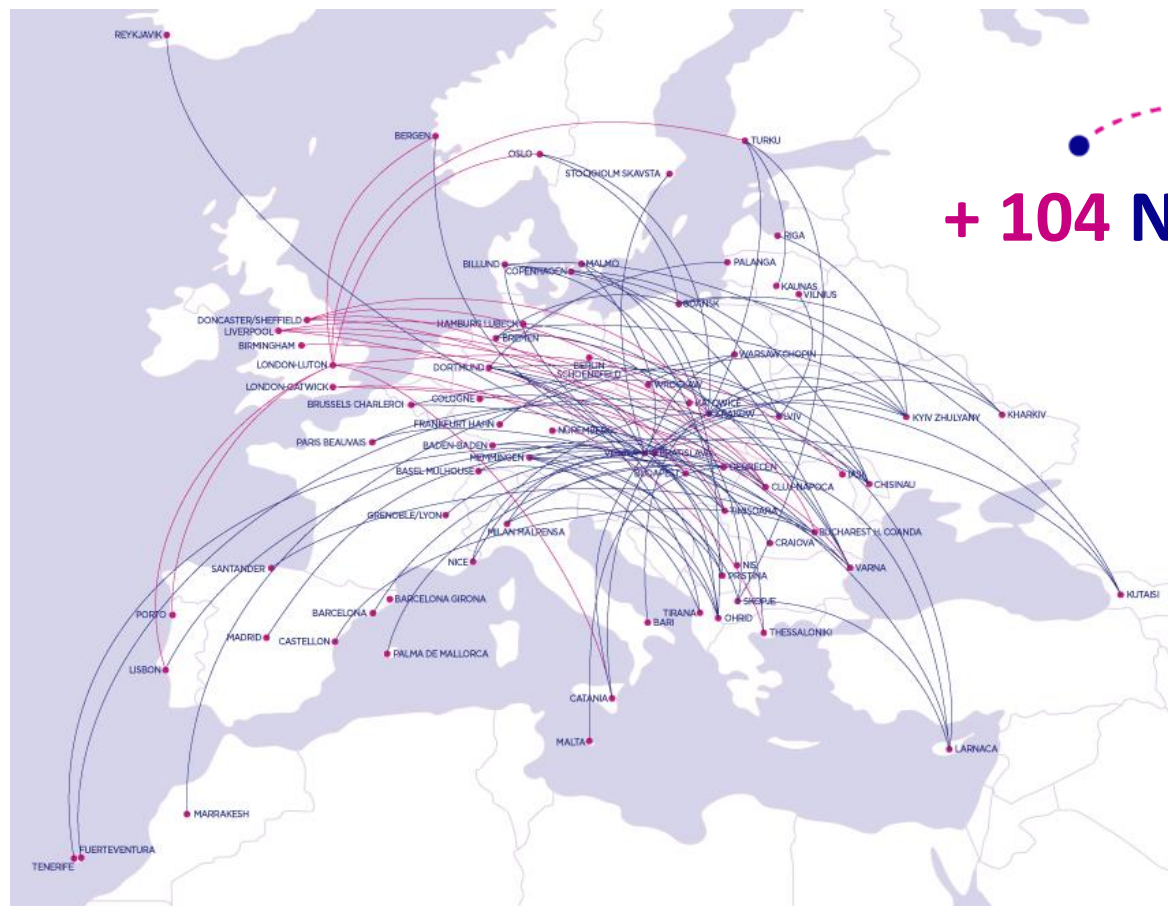
+ 36%

Join Existing Airports

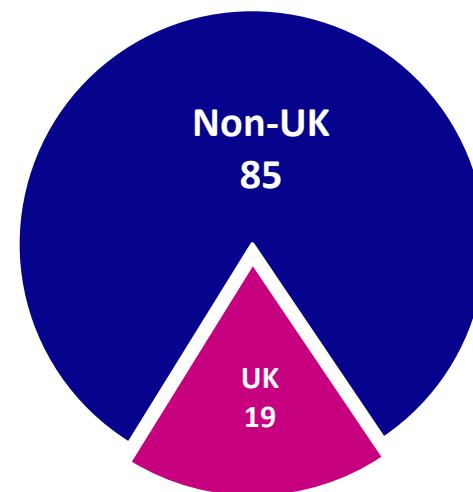
+ 52%

New Airports

+ 12%



+ 104 NEW ROUTES



Q3 FY19 | Important Achievements & Developments

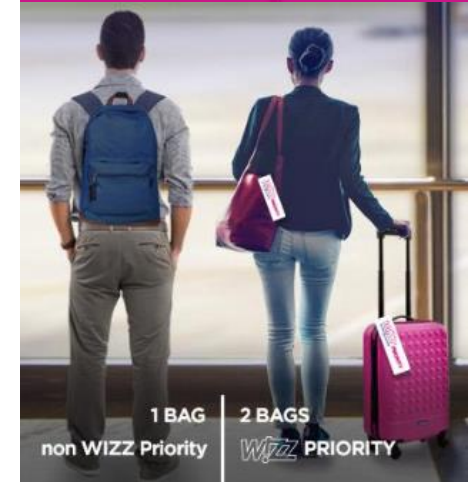
Inauguration of Wizz Air's state of the art pilot and cabin crew training centre



Wizz UK route licence received



NEW BAGGAGE POLICY FROM 1ST OF NOVEMBER



Awarded highest **7-star safety** ranking [AirlineRatings.com](https://www.airlineratings.com)

Q3 FY19 | Record Revenues & Unit Revenue Uplift on 15% Pax Growth

		Group Results	Q3 FY19	Q3 FY18	Change
Seat Growth	+ 12.3 %	Revenue	€ 512.7 m	422.9	+21.2%
Stage Length	+ 2.4 %	EBITDAR	€ 106.3 m	104.2	+2.0%
		EBITDAR margin	20.7 %	24.4%	(4.0)ppt
ASK Growth	+ 15.0 %	Net profit	€ 1.7 m	14.0	(87.6%)
Load Factor	+ 2 ppts	Net profit margin	0.3 %	3.3%	(3.0)ppt
Passenger Growth	+ 14.9 %	Free cash	€ 1,093.5 m	975.1	+12.1%
RASK ¹ +5.6%		CASK ¹ +9.3%	Fuel-CASK ¹ +21.6%	Ex Fuel-CASK ¹ +4.3%	

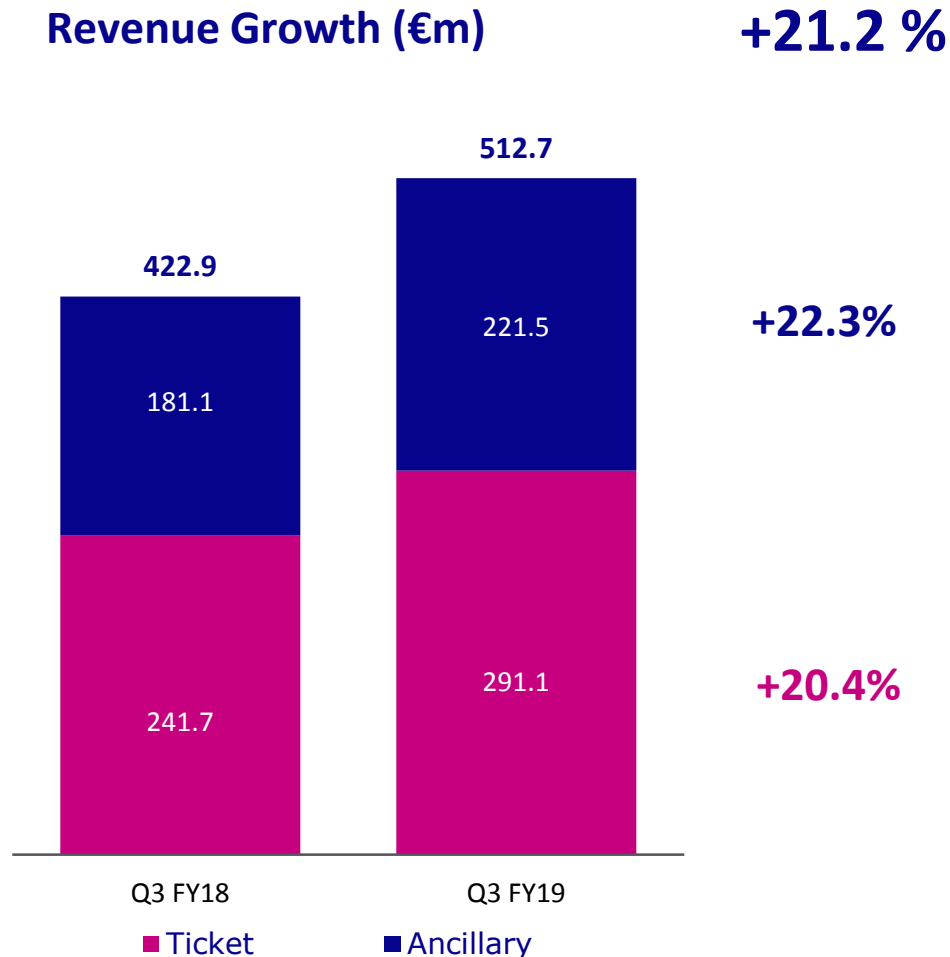
Source: Unaudited company information to 31 December 2018

Note 1: Relating to Airline performance

Q3 FY19 | PAGE 7



Q3 FY19 | Strong Revenue Growth



Ticket per Pax ¹	+ 4.8 %
Ancillary per Pax ¹	+ 6.8 %
Total Fare per Pax ¹	+ 5.7 %
RASK ¹	+ 5.6 %

Revenue Drivers

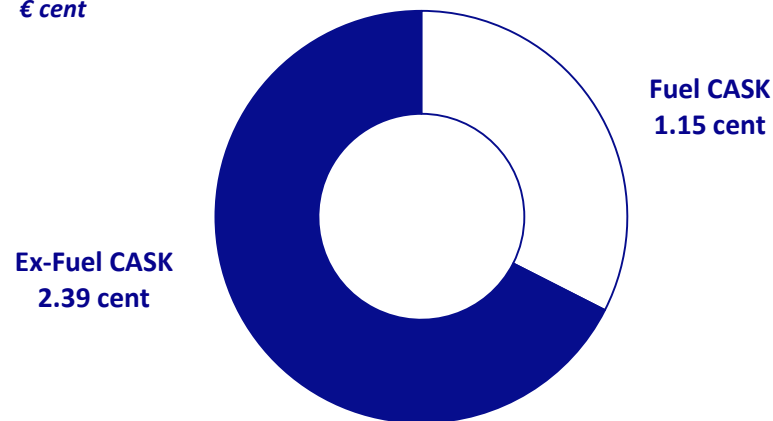
- High passenger growth
- Higher load factor
- Stimulating traffic
- Strong value-add ancillaries
- Strong bag recovery

Source: Company information
Note 1: Relating to Airline performance

Q3 FY19 | Disciplined Cost Management To Contain Pressure Points

Q3 FY19 CASK ¹

€ cent

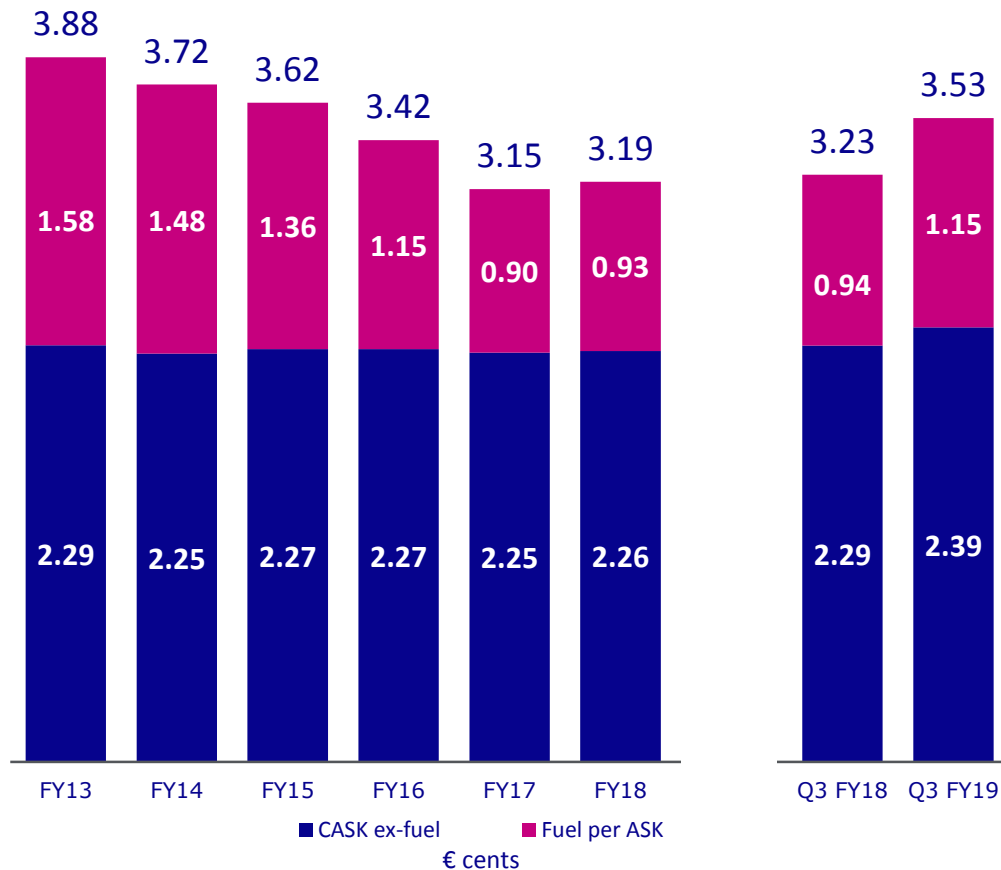


	Q3 FY19	Q3 FY18	Change
Total CASK	3.53	3.23	+9.3 %
Fuel CASK	1.15	0.94	+21.6 %
Ex-Fuel CASK	2.39	2.29	+4.3 %

CASK € cent	Q3 FY19	Q3 FY18	Change
Fuel	1.15	0.94	0.21
Staff costs	0.35	0.29	0.06
Distribution & marketing	0.06	0.07	(0.01)
Maintenance, materials & repairs	0.20	0.19	0.01
Aircraft rentals	0.58	0.54	0.04
Airport, handling & en-route charges	0.90	0.89	0.01
Depreciation & amortization	0.15	0.17	(0.02)
Other expenses	0.13	0.14	(0.01)
Total CASK	3.53	3.23	0.30

Q3 FY19 | Cost Discipline

CASK and ex-fuel CASK development¹



Q3 Headwinds

- Higher fuel prices
- Crew salary inflation
- Temporary drop in utilisation

Q3 Tailwinds

- Larger aircraft
- More fuel efficient aircraft
- Economies of scale

Q3 FY19 | A321 NEO – Real Game Changer



A321 the most efficient narrow body passenger aircraft



A321 offers the lowest fuel burn, emissions and noise footprint in its class, making Wizz Air one of the **GREENEST AIRLINES**



PW1100G-JM engines deliver at least 16% fuel burn advantage



Lower operating costs



263 AIRCRAFT ON ORDER

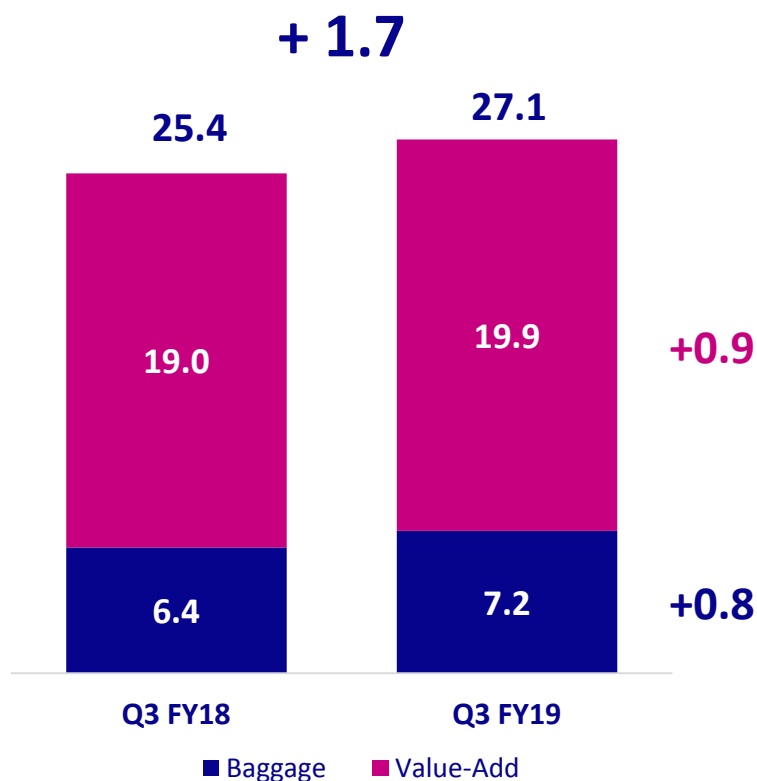
256 AIRBUS A320 NEO FAMILY

7 AIRBUS A320 CEO FAMILY

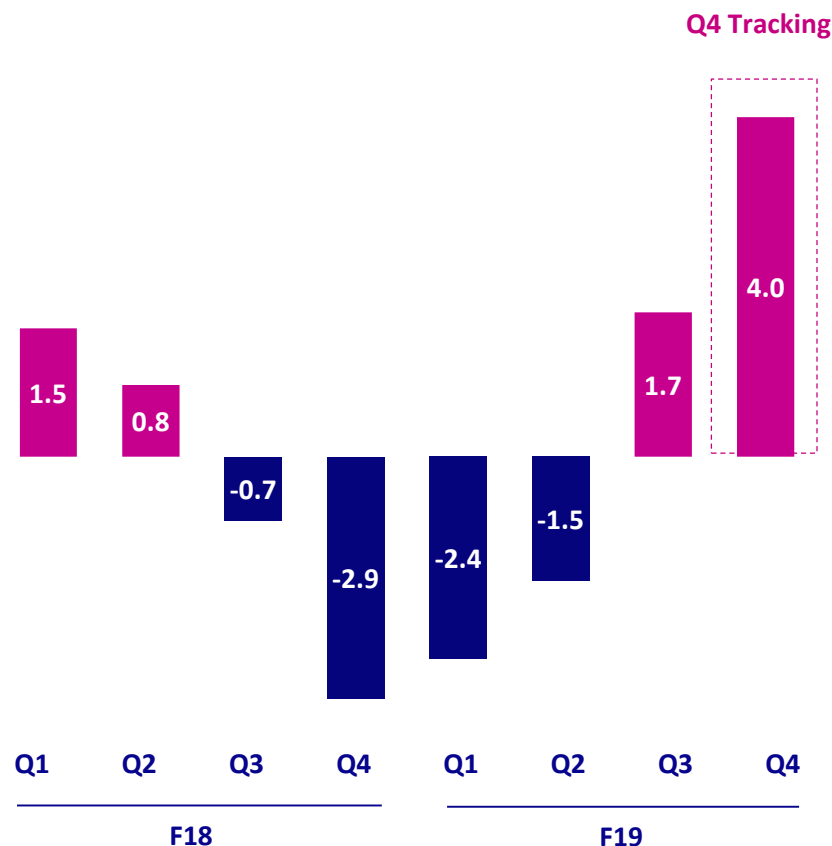


Q3 FY19 | Strong Ancillary Recovery in H2

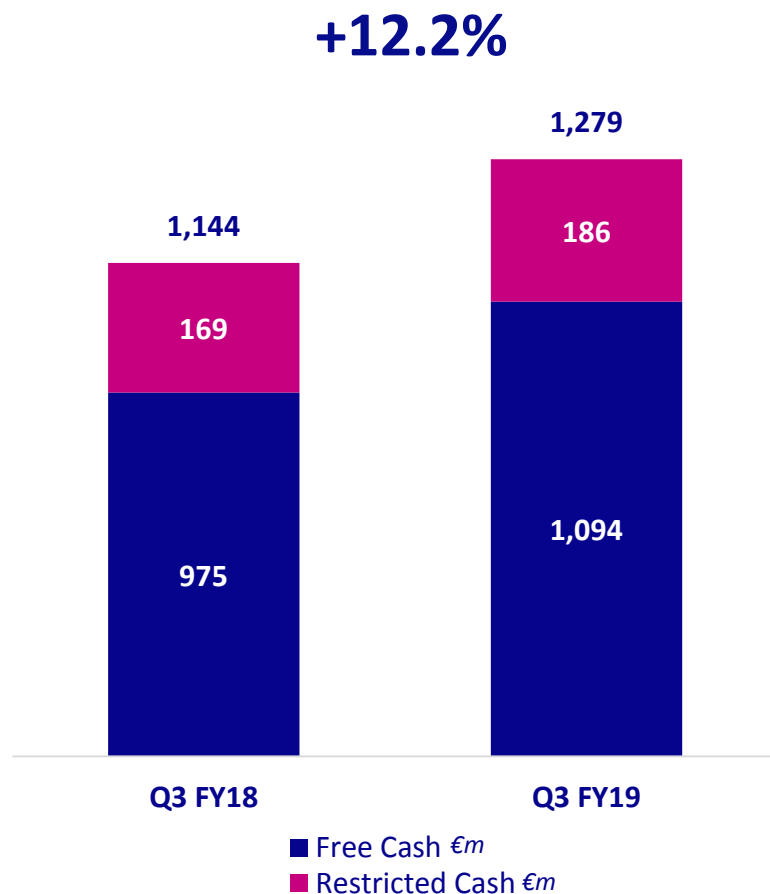
Ancillary Revenue per pax (€)¹



YoY Change Ancillary Revenue per pax (€)¹



Q3 FY19 | Balance Sheet Strength



Investment grade balance sheet

Strong cash generation

Maintaining or lowering leverage

Multiple aircraft financing options

Source: Unaudited company information to 31 December 2018

WIZZ | FY 2019 Net Profit Guidance

Capacity growth (ASKs)

+17 %

Average stage length

Modest increase

Load Factor

+1 ppt

Fuel CASK

+19 %

Ex-fuel CASK

-1 %

Total CASK

+5 %

Revenue per ASK

+2.5 %

Effective tax rate

3 %

Net profit

€270 – €300 million



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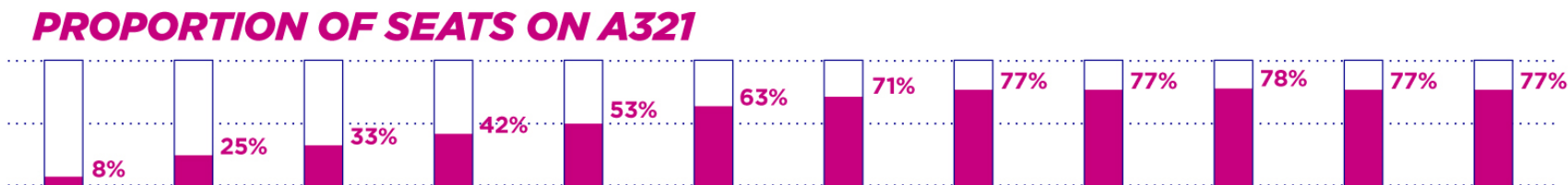
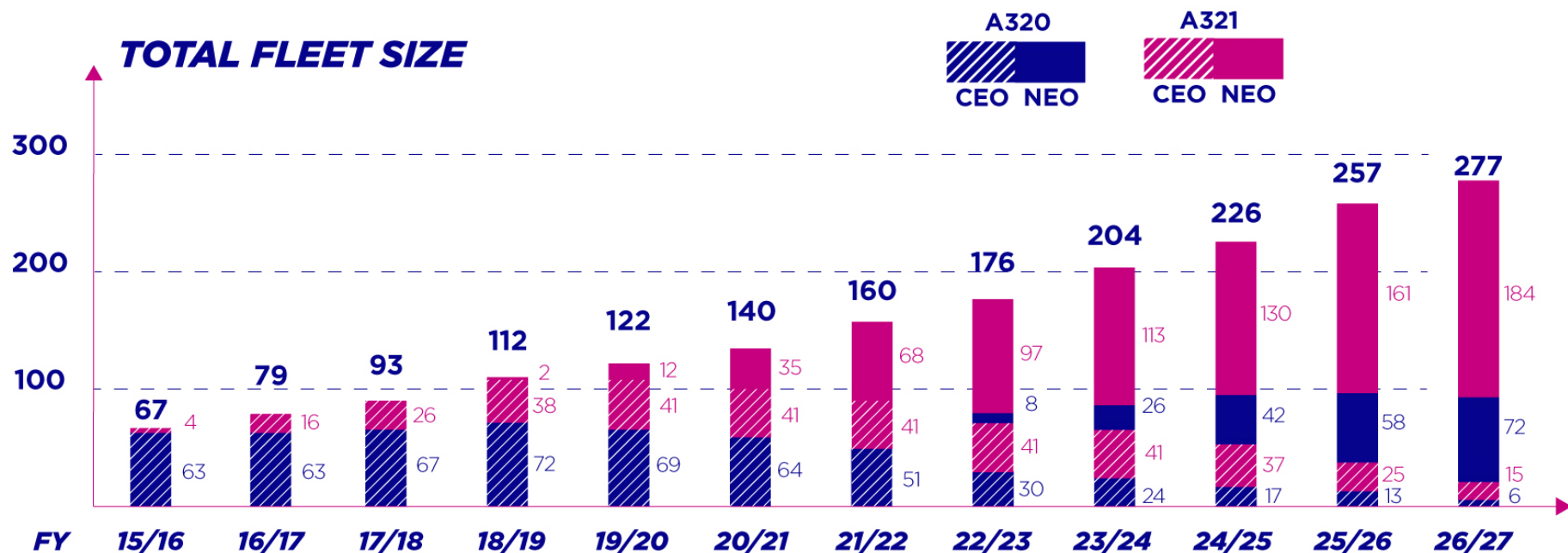
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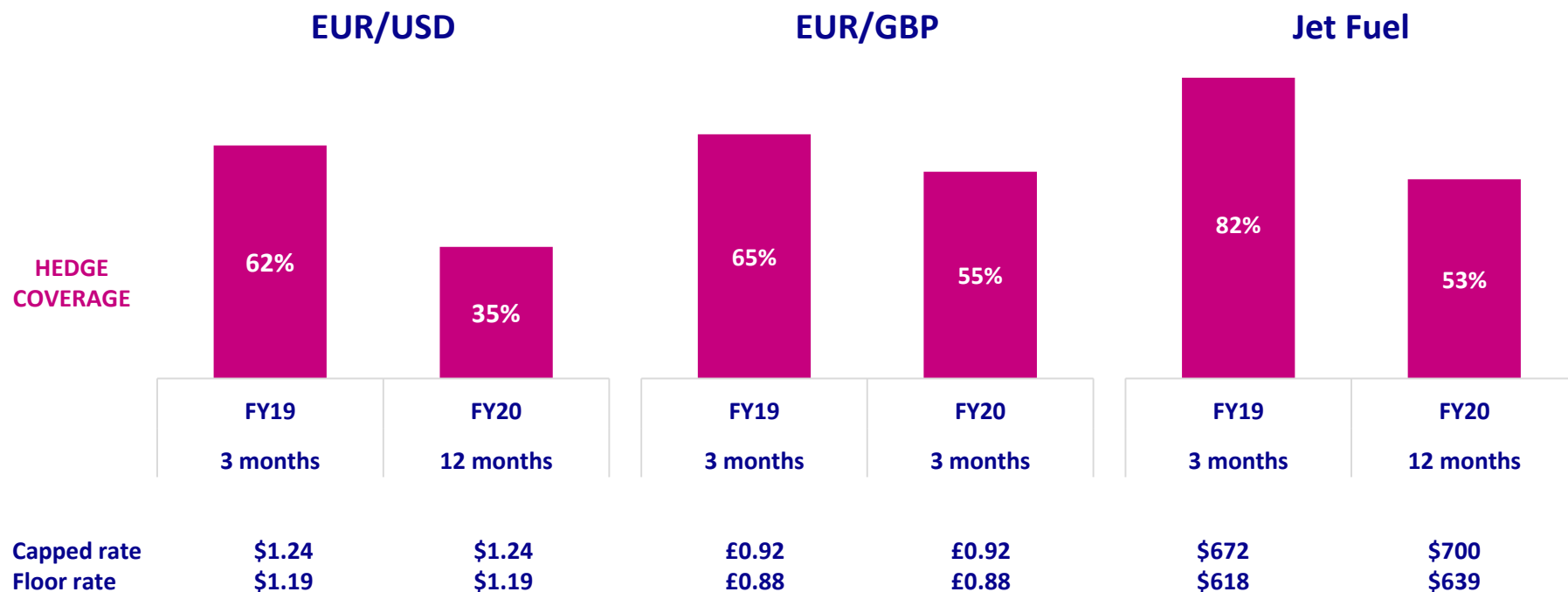
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WIZZ | Fleet Plan



HEDGE PROGRAMME



Sensitivities (before hedges) for the remaining F19 period:

- A one cent movement in the Euro/US Dollar exchange rate impacts the 2019 financial year operating expenses by €2.4 million.
- A one penny movement in the Euro/British Pound exchange rate impacts the 2019 financial year operating expenses by €0.4 million.
- A \$10 (per metric ton) movement in the price of jet fuel impacts the 2019 financial year fuel costs by \$2.4 million