## **CORPORATE PRESENTATION**

**Lima, May 2015** 





























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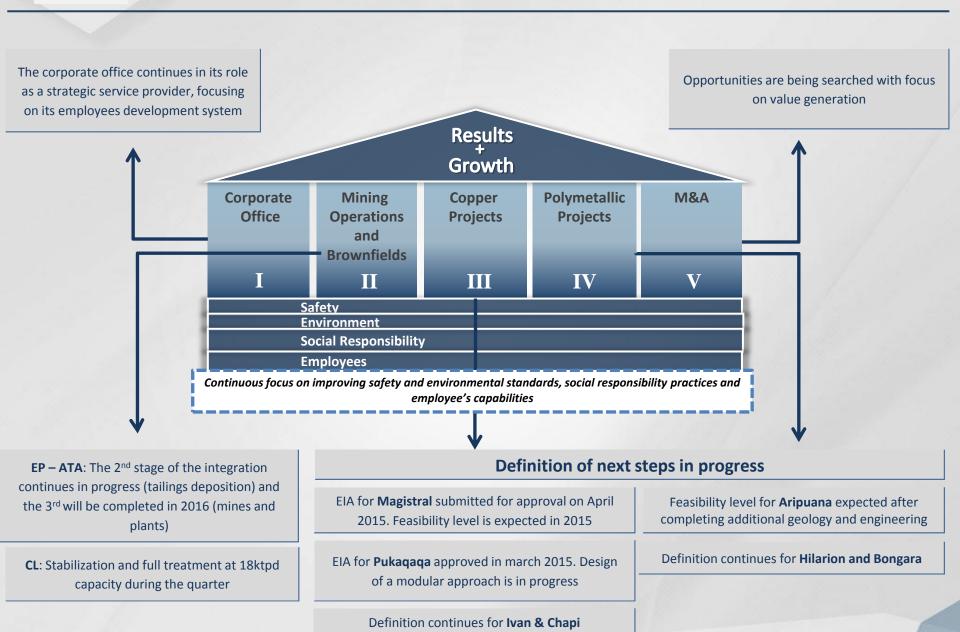


## **Agenda**





## Milpo's 5-pillar corporate strategy continues to be executed



### During 1Q15, Milpo increased its concentrate production

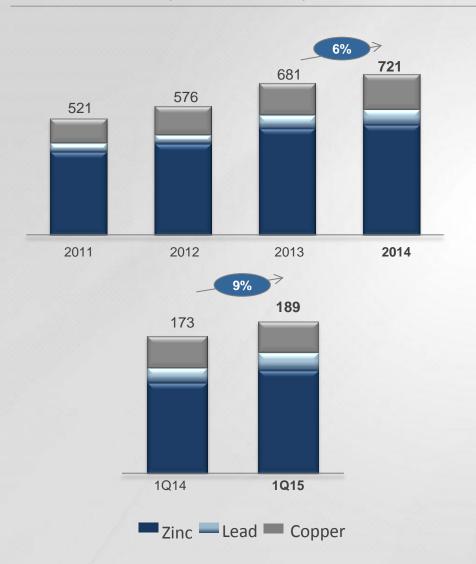


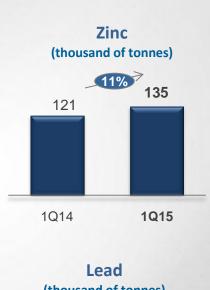
### **Concentrates production**

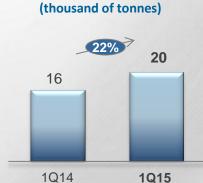
(thousand of tonnes)

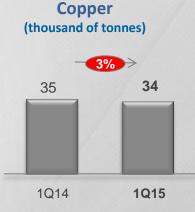
### **Concentrates production by metal**

(thousand of tonnes)

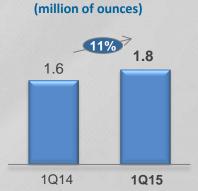








Silver



### **Operational performance by mining unit**



### **Concentrates production**

(thousand of tonnes)







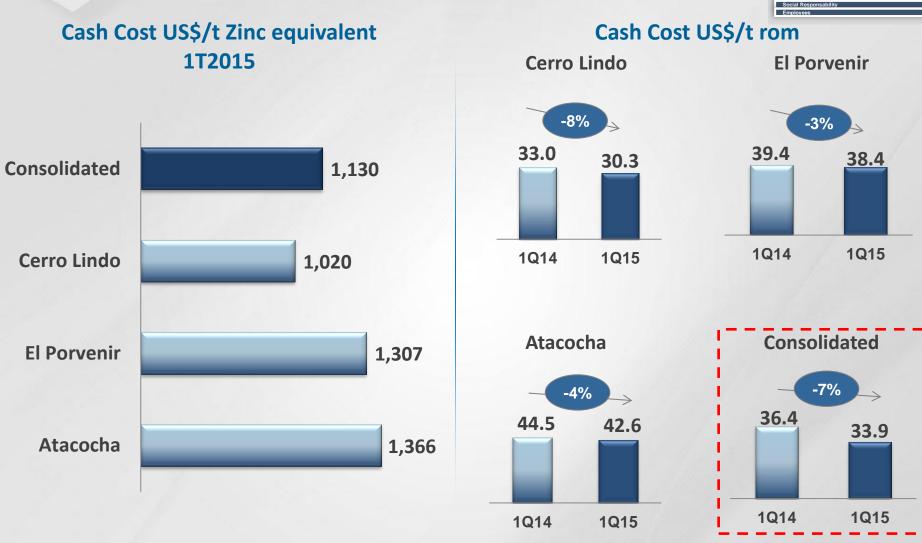






### In 1Q15, costs were lower than those of 1Q14





Milpo confirms its track record as a low-cost mining producer





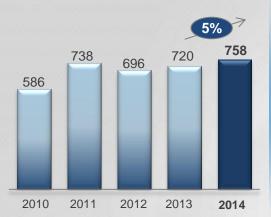


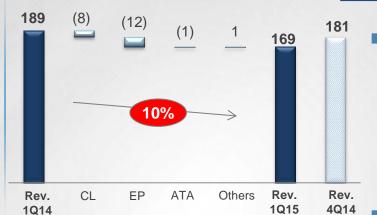
## In 1Q15, lower prices impacted Milpo's revenues and EBITDA, effect that was partially compensated by higher volumes and lower costs



#### Revenues (US\$ million)





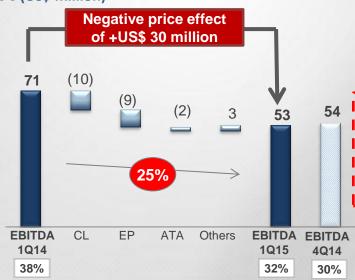


Revenues were US\$ 169 million, 10% decrease due to lower metal prices, partially offset by the increase in concentrates production.

### EBITDA (US\$ million)

EBITDA of US\$ 53 million, 25% decrease due to the lower revenues and in spite of lower cash costs and expenses.

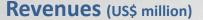




■ 1Q15 EBITDA is in line with that of 4Q14 in spite of lower metal prices due to the higher volumes, lower costs and expenses optimization.

## Cerro Lindo's financial performance (68% of Milpo's 1Q15 revenues)











Increase in concentrates production due to higher treated ore:



#### EBITDA (US\$ million)



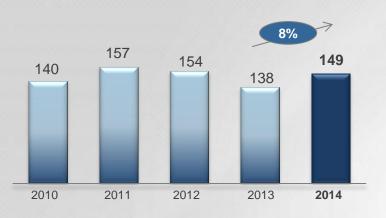


- Revenues of US\$ 114 million, 6% decrease due to lower metal prices, partially offset by the increase in concentrates production.
- EBITDA of US\$ 54 million, 15% decrease due to the lower revenues and in spite of lower cash costs (US\$/t 33.0 vs US\$/t 30.3).

# El Porvenir's financial performance (17% of Milpo's 1Q15 revenues)



#### Revenues (US\$ million)











### Highlights 1Q15 vs. 1Q14

Decrease in concentrates production due to lower ore grades:



- Revenues of US\$ 29 million, 29% decrease due to lower metal prices and lower concentrates production.
- EBITDA of US\$ 6 million, 61% decrease due to the lower revenues and in spite of lower cash costs (US\$/t 39.4 vs US\$/t 38.4).

# Atacocha's financial performance (14% of Milpo's 1Q15 revenues)



#### Revenues (US\$ million)









### Highlights 1Q15 vs. 1Q14

Increase in concentrates production due to higher treated ore and ore grades:



- Revenues of US\$ 23 million, 4% decrease due to lower metal prices, partially offset by the increase in concentrates production.
- EBITDA of US\$ 3 million, 43% decrease due to the lower revenues and in spite of lower cash costs (US\$/t 44.5 vs US\$/t 42.6).

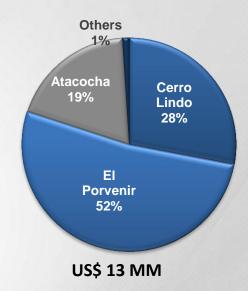
## In 1Q15, Capex was invested in upgrading and sustaining all the mining units



### Capex (US\$ million)



### 1Q15 Capex breakdown per unit



### Main Investments during 1Q15:

- Tailing dam elevation at El Porvenir, related with the integration with Atacocha.
- 2. Tailing pump line at Atacocha related with the integration with El Porvenir.

### As of march, Milpo's net debt to EBITDA ratio was -0.26x



Consistent EBITDA generation

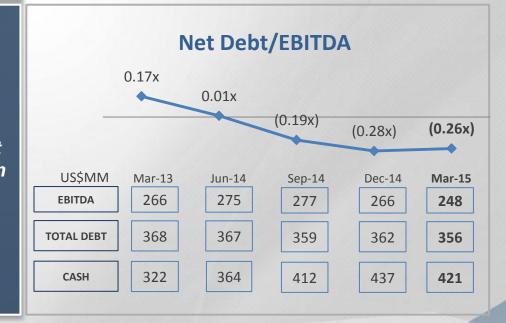
Robust financial position

which also traduces in Maintaining investment grade status

FitchRatings (BBB) Stable

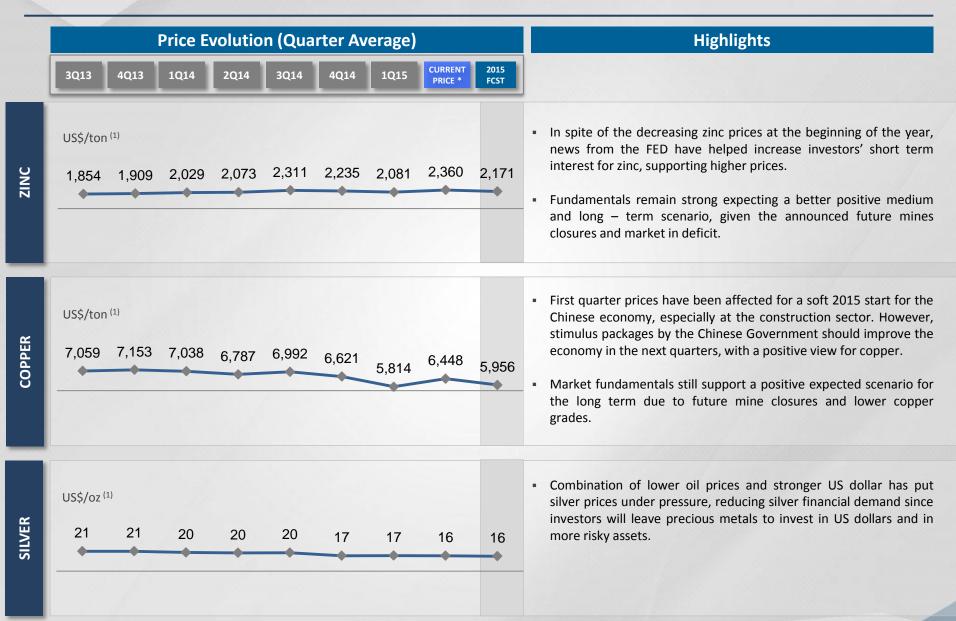
STANDARD
&POOR'S (BBB-) Stable

Having a net cash position











## **Agenda**





- Milpo's track record as a low-cost mining producer, its diversified and increased production mix and its flexibility for prioritizing its capex allow the Company to efficiently respond to LME variations or market volatility.
- Continuous efforts to optimize investments, costs and administrative expenses are still the management's operational focus.
- Milpo's strong and diversified projects portfolio secures its future and disciplined growth.

# Q&A