

M. Dias Branco



Results 2Q26 | 1H26

MDIA3

August 14, 2026





The statements contained in this document related to the management's perspectives on M. Dias Branco's business are merely trends and, as such, are based exclusively on the management's perspectives on the continuity of past and present actions, and on facts that have already occurred. These trends do not constitute projections or estimates and can be substantially altered by changes in market conditions and in the performance of the Brazilian economy, the sector and international markets.





Net Revenue

(R\$ Billion)

2Q26

2.7

-1% vs. 2Q25
+22% vs. 1Q26

1H26

4.9

0% vs. 1H25



Sales Volume

(Thousand tons)

477

+4% vs. 2Q25
+17% vs. 1Q26

885

+4% vs. 1H25



EBITDA

(R\$ million)

284

-18% vs. 2Q25
+45% vs. 1Q26

480

-5% vs. 1H25



Net Income

(R\$ million)

169

-22% vs. 2Q25
+59% vs. 1Q26

275

-4% vs. 1H25



Cash Flow

(R\$ million)

322

-23% vs. 2Q25
+65% vs. 1Q26

516

-26% vs. 1H25



MARKET & NET REVENUE



M. Dias Branco

COOKIES & CRACKERS AND PASTA MARKETS INFORMATION

COOKIES & CRACKERS		2Q26 vs. 2Q25	2Q26 vs. 1Q26
	 Sales Value	+5%	+5%
	 Sales Volume	-1%	+4%
	 Units Sold	+1%	+4%
	 Average price (R\$/kg)	+6%	+1%

PASTA		2Q26 vs. 2Q25	2Q26 vs. 1Q26
	 Sales Value	-1%	+12%
	 Sales Volume	-1%	+13%
	 Units Sold	-1%	+13%
	 Average price (R\$/kg)	0%	0%

Source: Cookies & Crackers: Apr-Jun/26 vs. Jan-Mar/26 and vs. Apr-Jun/25. Nielsen – Market Track. Total Brazil INA+C&C; Pasta: May-Jun/26 vs. Jan-Feb/26 and vs. May-Jun/25. Nielsen – Retail. Total Brazil INA+C&C.



The fourth consecutive quarter of sales volume growth!

Revenue, volume and price	2Q26	2Q25	Var. %	1Q26	Var. %	1H26	1H25	Var. %
Sales volume (thousand tons)	477	457	+4%	408	+17%	885	852	+4%
Average price (R\$/kg)	5.7	6.0	-5%	5.4	+4%	5.6	5.8	-4%
Net Revenue (R\$ million)	2,699	2,723	-1%	2,217	+22%	4,917	4,932	0%
Core Products*	2,089	2,127	-2%	1,667	+25%	3,756	3,809	-1%
Wheat Mills and Refining of Vegetable Oils**	452	455	-1%	429	+6%	881	872	+1%
Adjacencies***	159	141	+12%	121	+31%	280	251	+12%

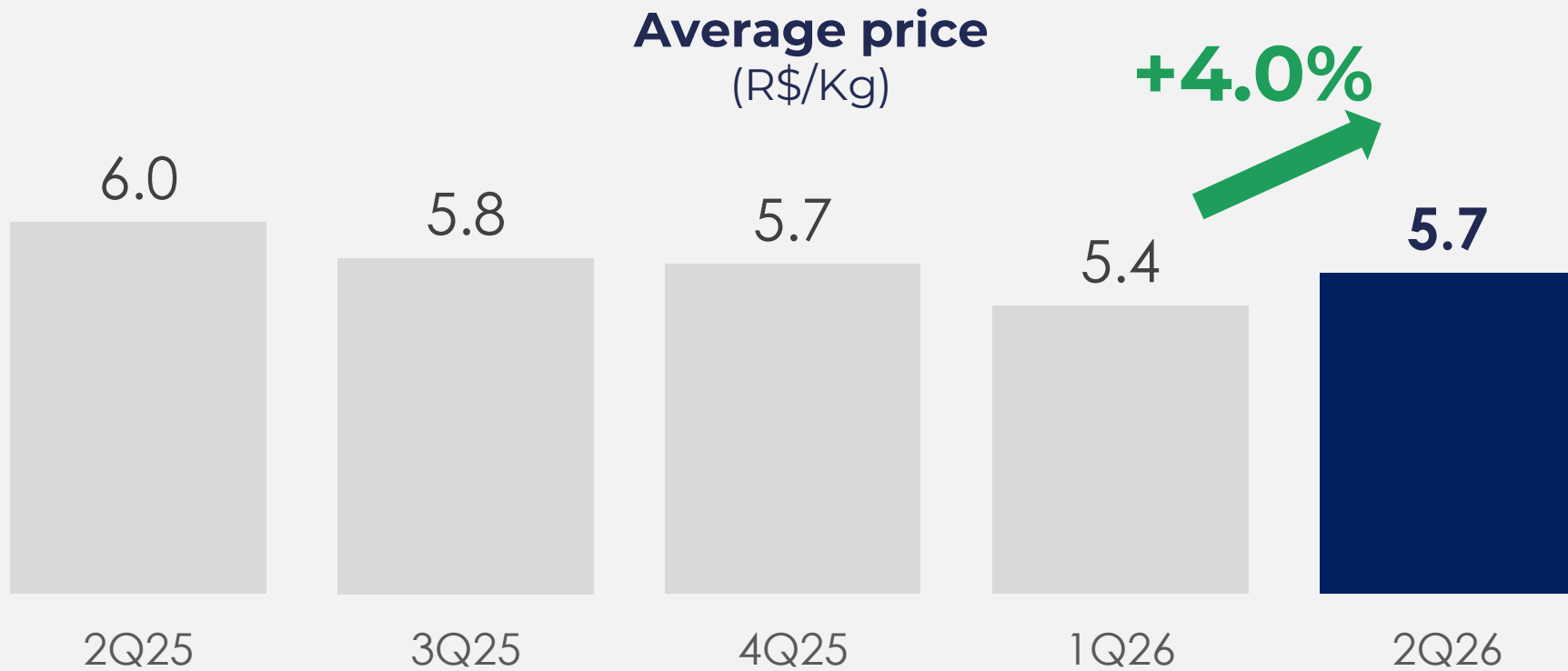
* Cookies & Crackers, Pasta and Margarines;

**Flour, Bran and Industrial vegetable shortening;

***Cakes, snacks, cake mixes, toasts, healthy products, sauces and seasonings.

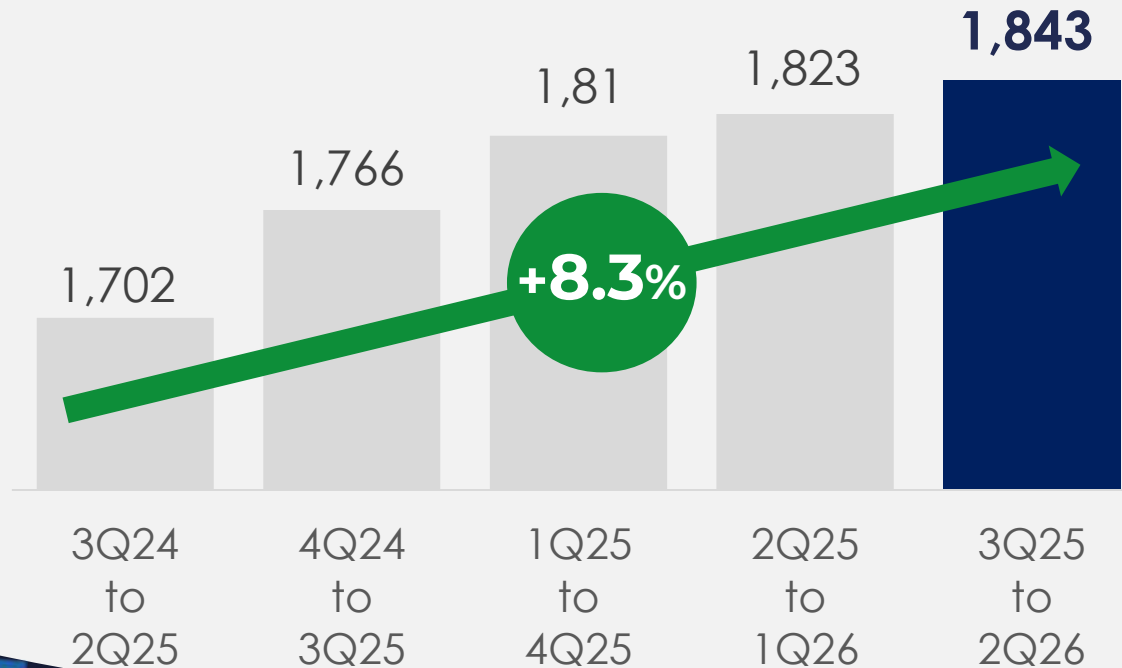


Sequential increase (1Q26-2Q26) in the average price due to the mix improvement, with a focus on Cookies & Crackers, Snacks and Healthy Products



Ongoing structuring actions allowed for consistent growth in volumes

Sales Volume (Thousand Tons)
Last 12 months



Restructuring of the commercial area



Creation of dedicated Business Units



Focus on Sell-out



Expanded portfolio



"MORE THAN 1,000 PRIZES FOR YOU" CAMPAIGN

PROMOÇÃO
MAIS DE
1000
PRÊMIOS
PRA VOCÊ



**National
coverage**



+7k

Stores Enabled



+1,000

Prizes distributed, including
shopping vouchers, cars and
motorcycles



TODO LAR
TEM VITA



A MARCA DE BISCOITOS

Nº1

LAUNCHES REINFORCING VITARELLA'S REGIONAL IDENTITY AND CAPTURING THE SEASONALITY OF THE “SÃO JOÃO” PERIOD



TWO OF THE 50 MOST CONSUMED BRANDS IN BRAZILIAN HOMES ARE FROM M. DIAS BRANCO



National leader in
cookies & crackers



place in
national ranking



+70 years of
tradition



place in
national ranking

TOP 50

Most
consumed
brands
from Brazil



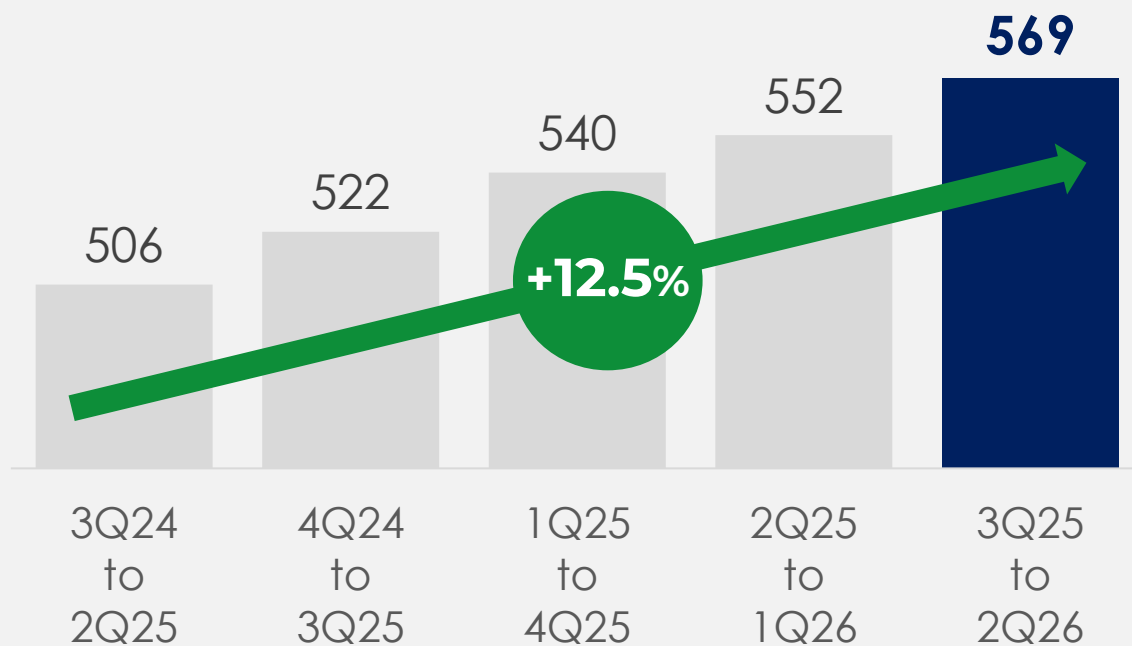
**Launch of the *Gran Farelo* brand,
positioning the
product as a strategic
ingredient for the
animal protein chain**



Nutrição animal com qualidade
e a confiança M. Dias Branco.

Adjacencies represent a business of more than R\$ 500 million in Net Revenue and grew by double digits for the eighth consecutive quarter

Net Revenue Adjacencies* (R\$ million) Last 12 months



Focus on higher-margin, fast-growing categories



Healthy Products

Double-digit net revenue growth year over year



Leader in granolas

(Share volume**)



Snacks

Double-digit net revenue growth year over year

*Cakes, snacks, cake mixes, toast, healthy products, sauces and seasonings.

**Source: Nielsen – ScanTrack. Total Brazil. Granolas

DIA DE **JOGO** PEDE



**JUNTE
A GALERA
E TORÇA COM
MAIS SABOR.**



FRONTERA



COSTS & EXPENSES



M. Dias Branco

The 11% devaluation of the dollar partially offset the rise in the prices of palm oil (+23%) and wheat (+3%) in dollar in 2Q26



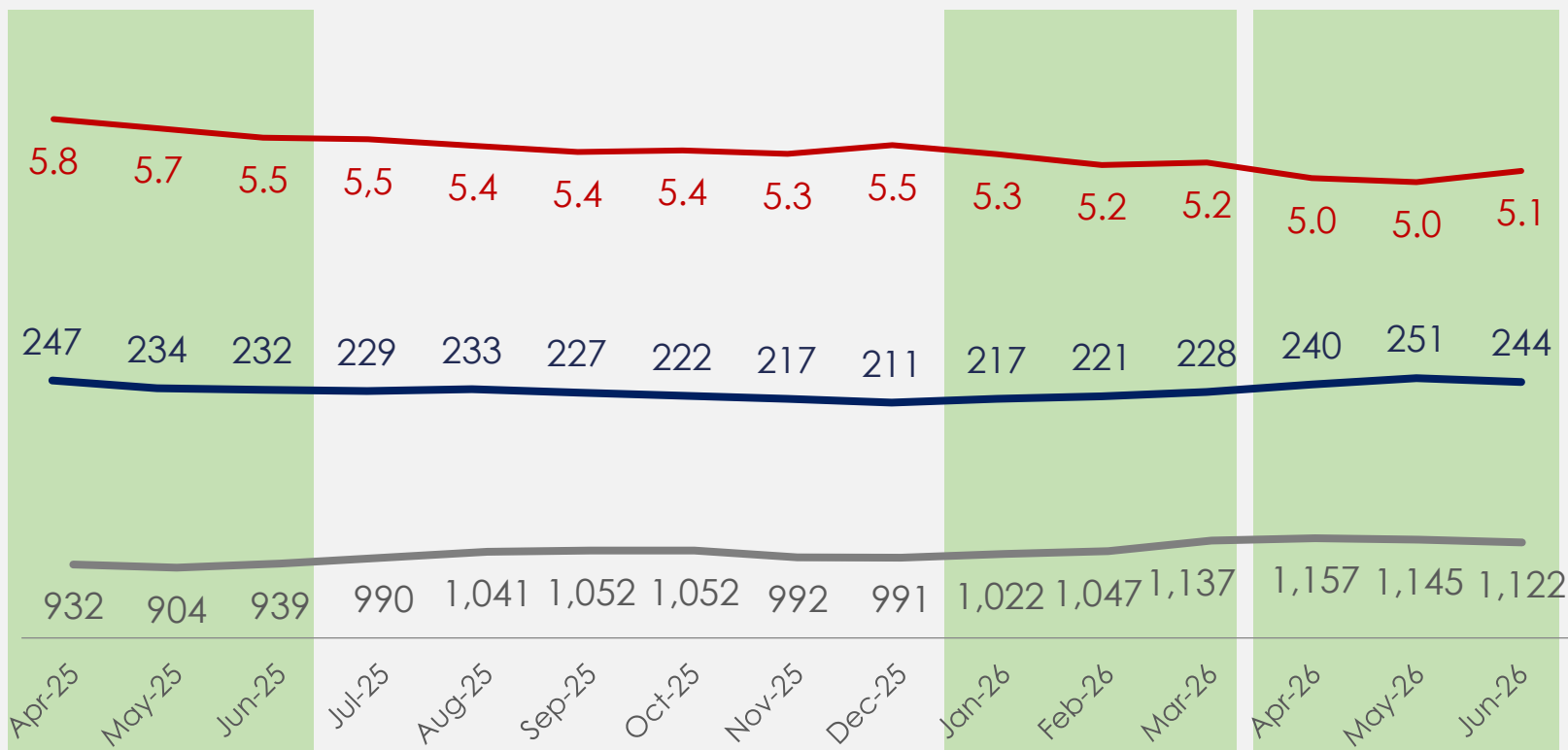
DOLLAR
(Average Month)



WHEAT MARKET
(US\$/TON)



PALM OIL MARKET
(US\$/TON)



2Q26 vs. 2Q25 **2Q26 vs. 1Q26**

-11%

-4%

+3%

+10%

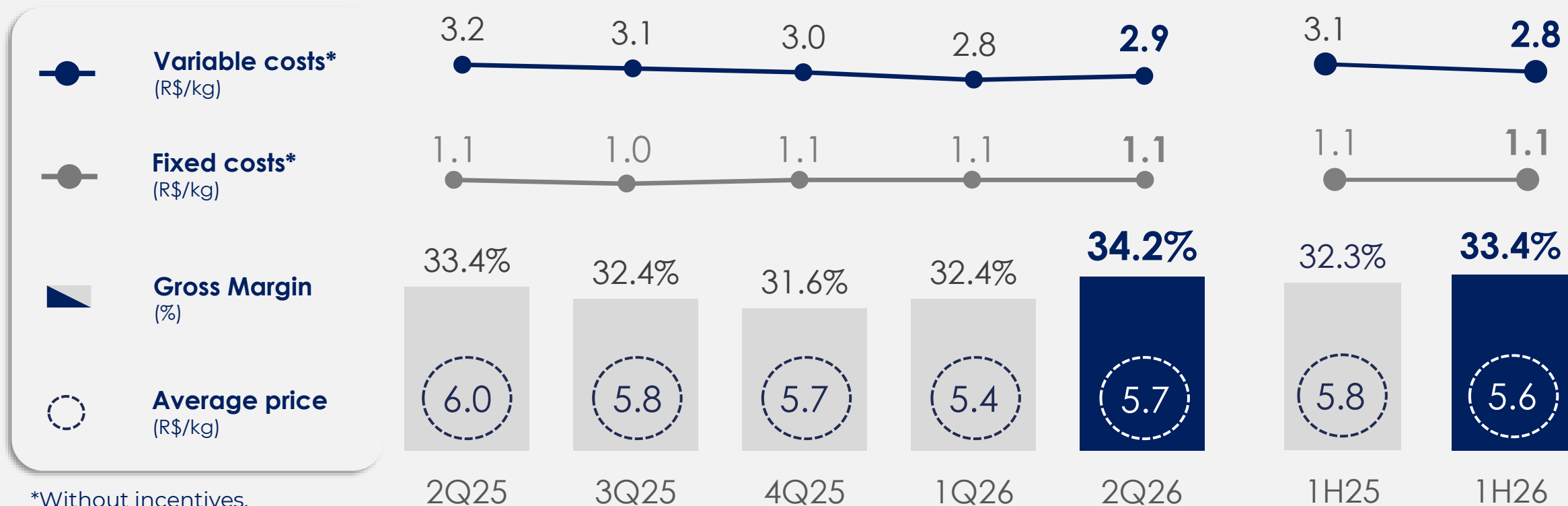
+23%

+7%

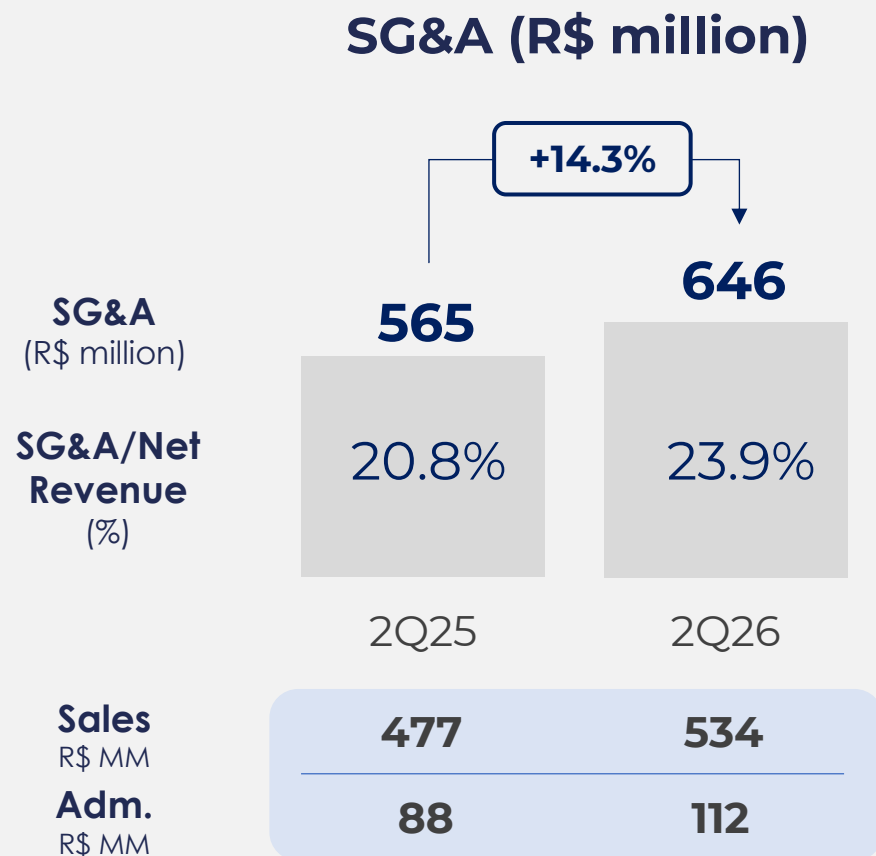
Source: Average dollar – Central Bank; Wheat - SAFRAS & Mercado; Palm oil – Bursa.



Gross margin of 34.2% in 2Q26, higher than 2Q25, due to the reduction in variable costs. Compared to 1Q26, the increase reflects the mix effect, given the higher share of cookies & crackers



In addition to volume growth, SG&A was impacted by non-recurring expenses and diesel price increases



Increased volumes by 4.4%



Non-recurring expenses of R\$ 12.1 MM with the Acelera Project



Diesel increase in logistics expenses with an impact of R\$ 5.6 million in 2Q26



Commercial activations related to the World Cup



Impact of R\$ 4.5 MM from the annual wage adjustments in different periods: 3Q25 and 2Q26



Ongoing actions to reduce personnel and general expenses

RESIZING OF THE STRUCTURE



Acelera Project

Creation of a Shared Services Center with transfer of transactional activities to an external service provider

Reduction of 314 positions

R\$ 12 million in non-recurring expenses for implementation in 2Q26

Ex: Tax receipt and Accounts payable



Structure adjustment

In all areas in Aug/26

Reduction of 307 positions

Ex: Combination of the Healthy and Snack Departments with International Business

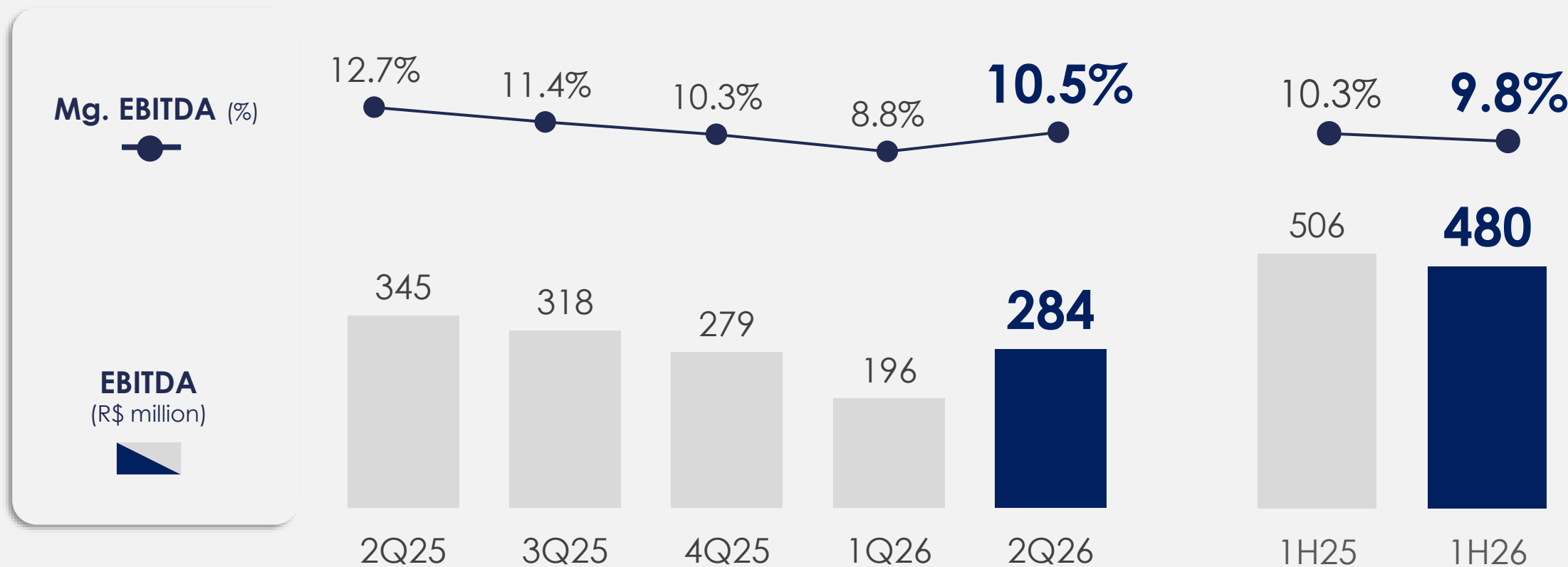
EXPENSE REDUCTION

Readjustment in the face of the current consumption context

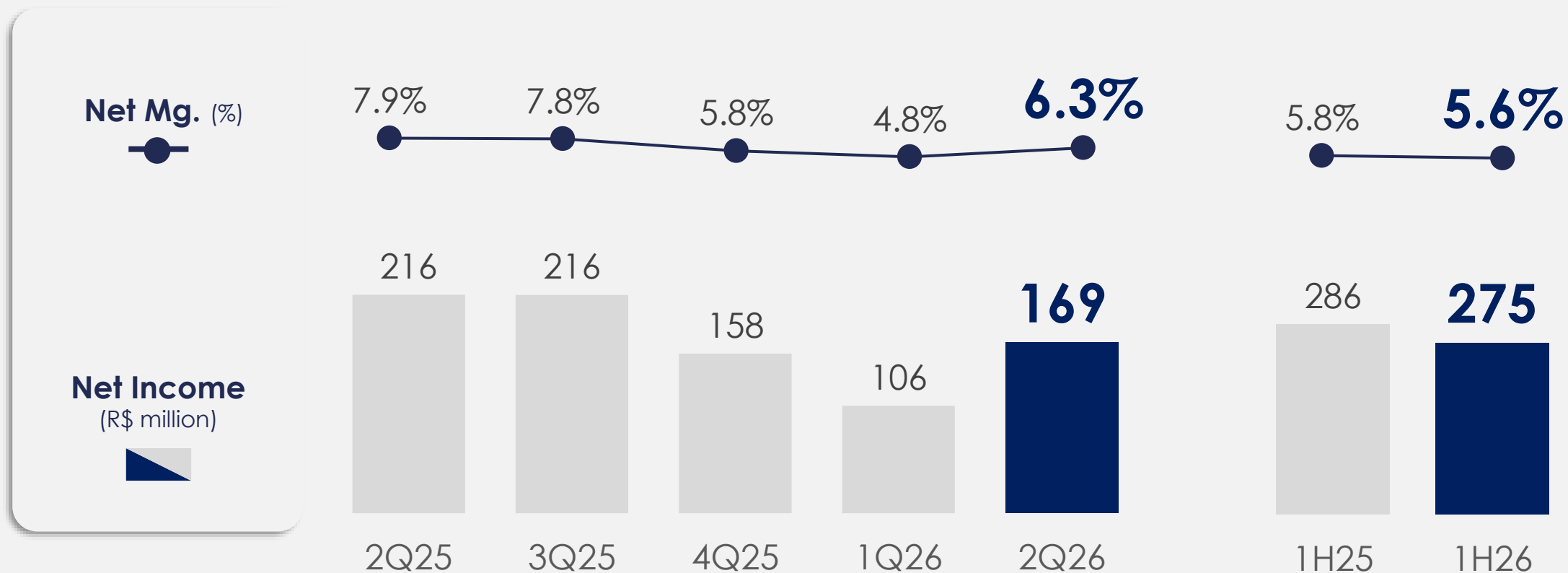
Reduction of ~R\$ 37 million in 2H26

Ex: Reduction of consultancies, projects and events

In 2Q26, EBITDA was R\$284 million, with Mg. EBITDA of 10.5%, with an unfavorable impact from the increase in diesel and non-recurring expenses, totaling R\$17.7 million



Net Income of R\$ 169 million in 2Q26





CASH FLOW, DEBT AND INVESTMENTS

M. Dias Branco

Cash generation of R\$322 million in 2Q26

	2Q25	vs. 2Q26	1H25	vs. 1H26
Cash Flow from Operating Activities*	416	322	696	516
EBITDA	345	284	506	480
Assets and Liabilities Variation	83	(43)	186	(8)
Others	(12)	80	4	44

* Net Cash provided by (used in) operating activities



Simultaneous Volume Growth and Cash Conversion Cycle Improvement

Average Term in Days

	2Q25		1Q26		2Q26
Suppliers	56	+26 days	82	-3 days	79
Customers	56	+8 days	64	-7 days	57
Stocks	75	+26 days	101	-8 days	93

Financial cycle **76** days **84** days **71** days





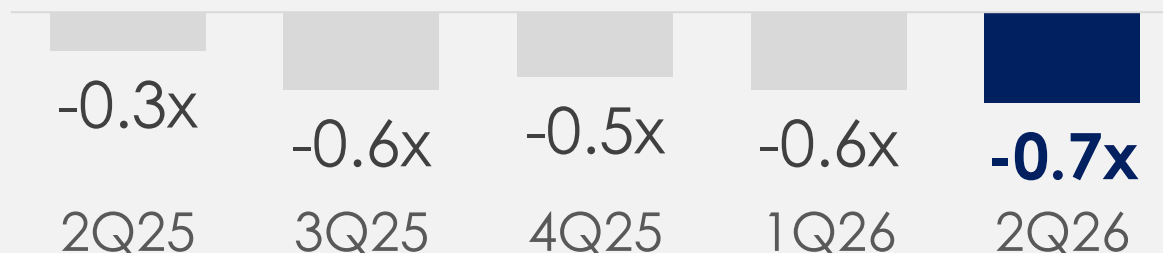
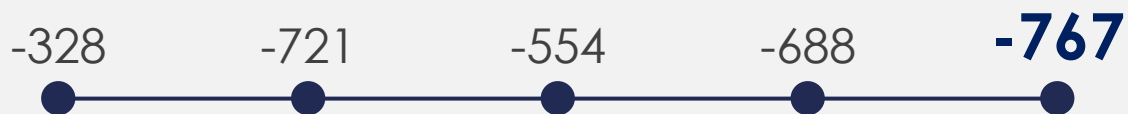
We ended 2Q26 with R\$2.1 billion in cash and R\$767 million in net cash (cash exceeds debt)

Leverage
Net (Cash) Debt / EBITDA (last 12 months)

Net Debt
(R\$ million)



Leverage
(Net Debt/EBITDA
last 12 months)



FITCH RATING • STABLE OUTLOOK



AAA(bra)

9TH CONSECUTIVE YEAR

- Strong Business Position
- Leader in the Cookies & Crackers and Pasta Markets
- Cash Generation History
- Net Cash Position





94.6% long-term debt and maintenance of Fitch's AAA Rating Outlook stable for the 9th consecutive year

R\$ 1,451

R\$ MM

**Total
Debt**

R\$ 78

R\$ MM

5%

Due date
Short term

R\$ 15

R\$ MM

1%

Due date
2027

R\$ 431

R\$ MM

30%

Due date
2028

R\$ 927

R\$ MM

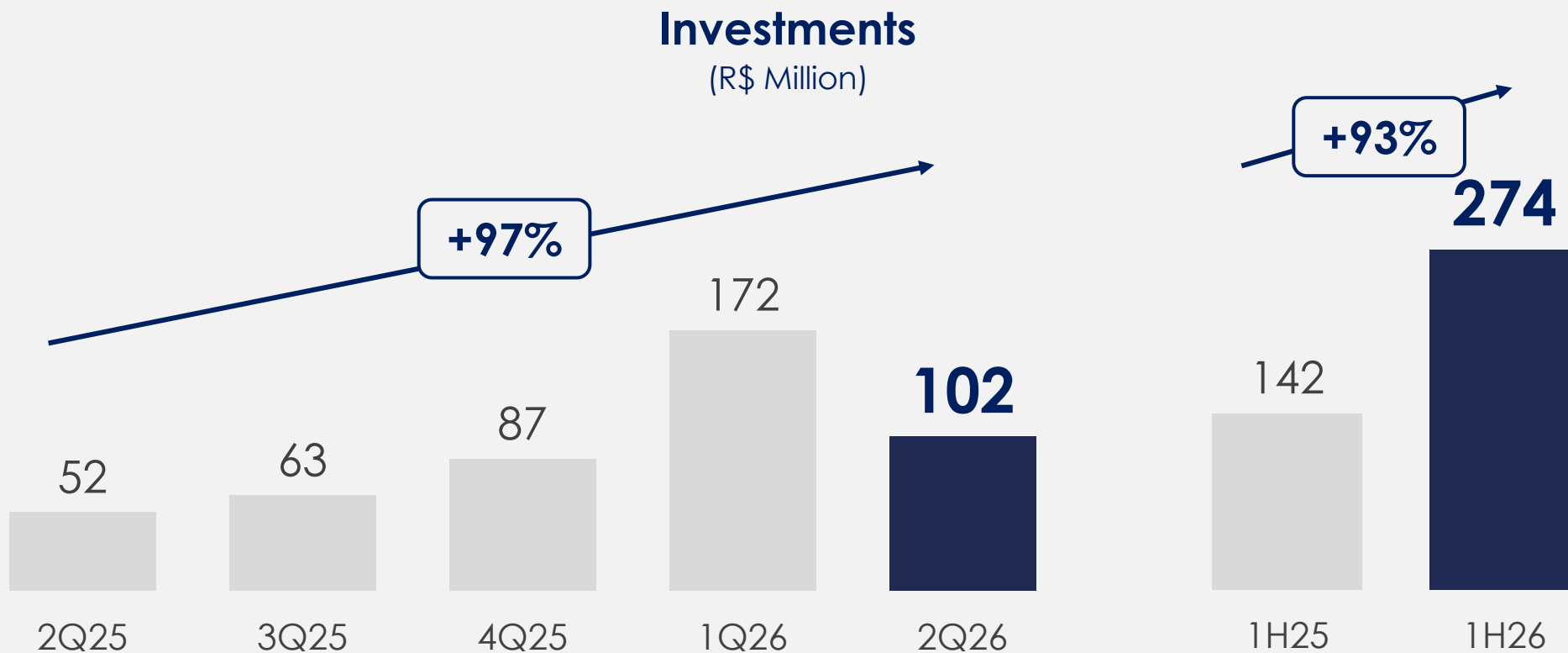
64%

Due date
2029
onwards





R\$ 102 million invested in 2Q26, highlighted by automation and industrial optimization projects, such as the pasta lines in the Southeast and Northeast regions and the biscuit lines in the Southeast. In the 1H26, more than R\$ 270 million invested





Growth strategy with profitability



PRODUCTIVITY AND EFFICIENCY PROGRAM



ESG

M. Dias Branco

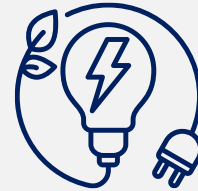


ESG – 2Q26 vs. 2Q25



Water consumption index (m³/t)

0.40 ↓ -5%



Use of Scope 2 renewable energy (%)

87% ↑ +12 p.p.



Use of reclaimed water and rainwater (%)

26% = 0 p.p.



Women in leadership (%)

31% ↑ +3 p.p.



Waste sent to landfills (t)

76.7 ↓ -67%

The ESG Strategic Agenda is monitored by a broad set of indicators that reflect the commitments in the environmental, social and governance pillars, published on the website: <https://mdiasbranco.com.br/agenda-estrategica-esg/>.



Thank you!



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