

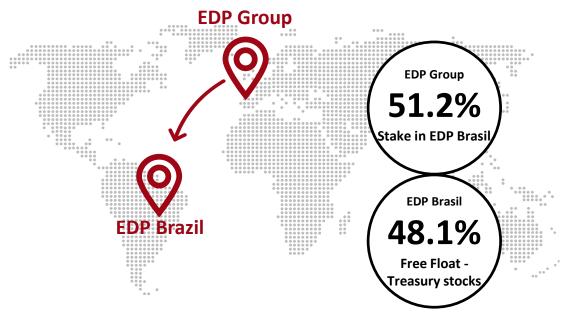
Institutional Presentation
November 2020





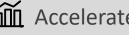
For more than 20 years investing in the Brazilian energy sector





EDP Group Vision² 2019-22

Leading the energy transition to create superior value



Accelerated growth and focused



Continuous portfolio optimization



Solid balance sheet and low-risk profile



Efficient and digital



Attractive shareholder remuneration



Market Cap¹ R\$ 10.3 bi



Market Cap R\$ 3.0 bi





2005

Integrated value chain and diversified portfolio









eneration

2.2 GW

Hydro Generation

0.7 **GW**

Thermal Generation

Transmission

1,441 Km

316 km in operation 1,125 km under construction



Distribution

3 states (SP, ES, SC)

25.6 TWh/year

distributed energy (SP+ ES)

Final

Consumer

3.5 million clients (SP+ ES)

29.90% stake

in an integrated asset (Celesc)



Commercialization

14.1

TWh/year

of traded energy

+ 350

clients

B2B and B2C





Services

Energy Efficiency

Solar PV
59 MWp
Contracted
projects

Innovation



Center for Excellence in Robotization



Electric Mobility

R\$ 50 million through R&D



EDP Ventures

R\$ 30 million in start-ups (R\$ 7.5 million invested)

Business portfolio and options across three investment horizons







- **Solar PV**
- **Electric Mobility**
- **Exponential Technologies**
- **Smart Grids**

Pioneering in

Innovation

R&D

Growth Businesses



- Distribution
- Commercialization



Strategic regions – South and Southeast

Higher income per capita

Market growth

Favorable macroeconomic conditions

Mature Businesses



- Hydro
- **Thermal**
- Distribution

Long-term agreements Indexed to inflation

Fixed Revenues Hydrological risk mitigation





Distribution

- Value added in the cycle
- Benchmark in asset management
- Benchmark in losses reduction



X Transmission

- Economies of scope
- Distinctive management model
- Benchmark in execution



Generation

- Benchmark in operations
- Turnaround at Pecém
- Effective mitigation of the hydrological risk

Profitable contracted growth

Robust portfolio of growth options

Benchmark in efficiency and digital

Financial function as factor of value aggregation

edp

Outstanding Execution along the entire Value Chain

T Distribution

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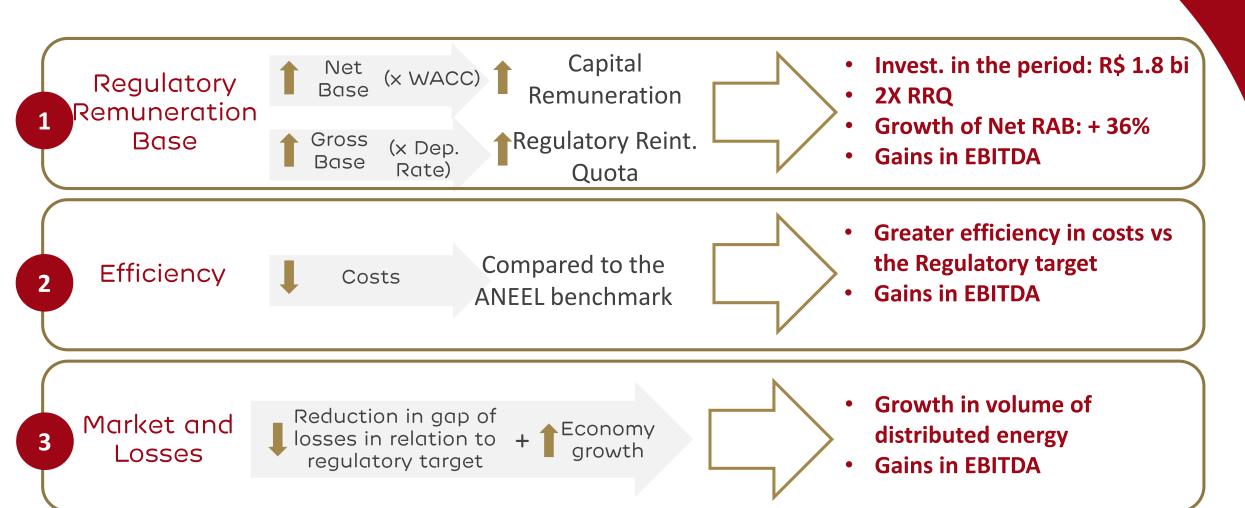
Robust portfolio of growth options

Benchmark in efficiency and digital

Financial function as factor of value aggregation

Value added in the tariff cycle Improvement in all levers of value creation



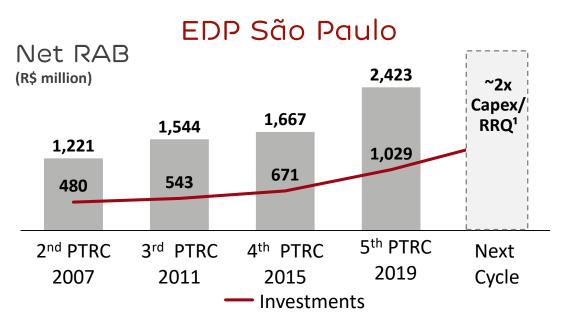


Growth of 30.7% in the Regulatory EBITDA (2015-2019)

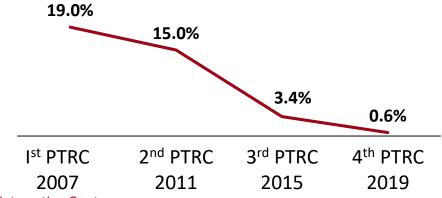


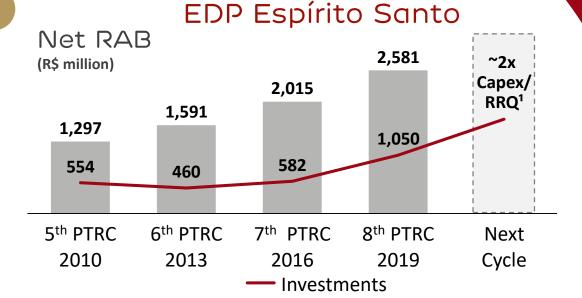
Benchmark in asset management

RAB growth and consistent reduction of regulatory haircut

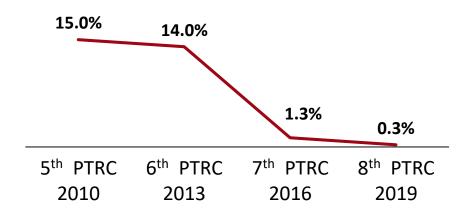


Evolution of regulatory haircut





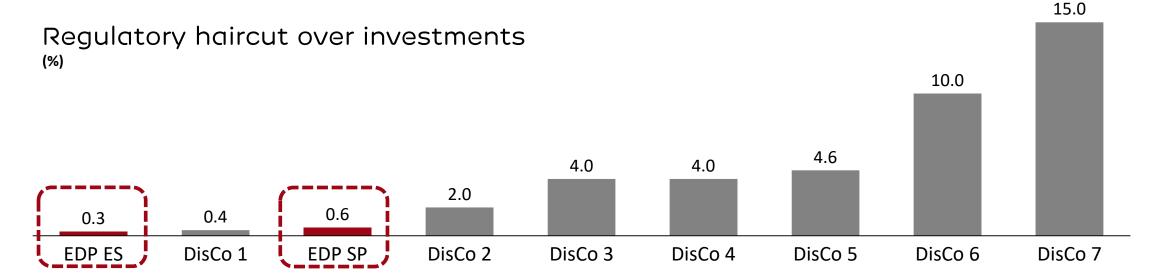
Evolution of regulatory haircut



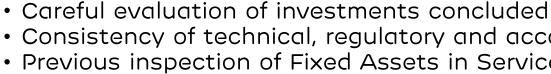
Benchmark in asset management



Regulatory haircut benchmark in the last tariff cycle



Main initiatives



- Consistency of technical, regulatory and accounting basis
- Previous inspection of Fixed Assets in Service (AIS)
- Training of business teams
- Harnessing of electrical assets





- Value added in the cycle
- Benchmark in asset management
- Benchmark in losses reduction



賞 Transmission

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Profitable contracted growth

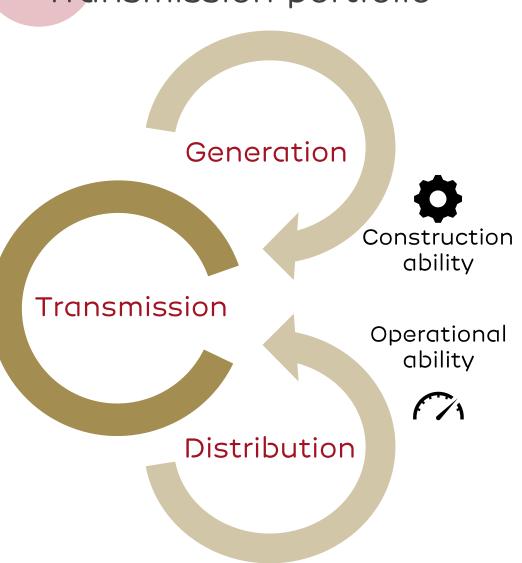
Robust portfolio of growth options

Benchmark in efficiency and digital

Financial function as factor of value aggregation

Economies of scope Transmission portfolio









- São Paulo Minas Gerais
 375 Km
 Under construction (69%)
- Santa Catarina*

 485 Km and 1 substation

 Under construction (79%)
- Santa Catarina/Rio Grande do Sul

 142 Km and 2 substations

 Under construction (24%)





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Transmission

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Robust portfolio of growth options

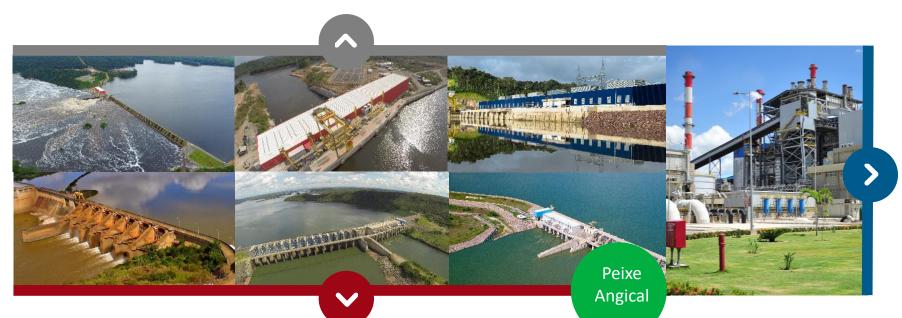
Benchmark in efficiency and digital

Financial function as factor of value aggregation

Benchmark in operation Consistent results across all portfolio assets



3 projects delivered ahead of schedule



Turnaround at Pecém



3 HPPs among the 15 best in Brazil¹ (out of 144)

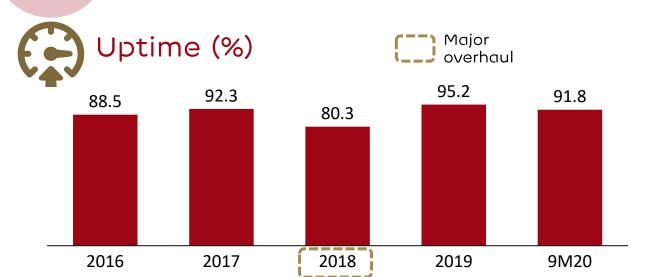
Considered by ANEEL the best plant in Brazil

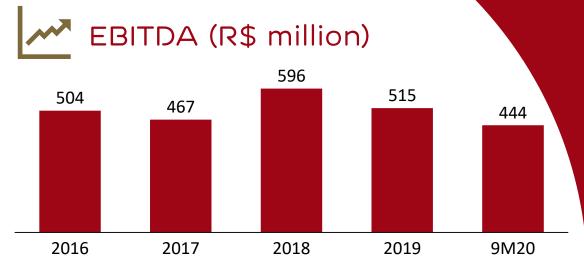


Turnaround at Pecém



Operational efficiency and recurring results





Main initiatives:

- FID revision from 90.14% to 83.75%
- Plant deleveraging allowing the anticipation of tax benefit
- Hydrological risk exposure management
- Failure rate reduction for benchmark levels







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Robust portfolio of growth options

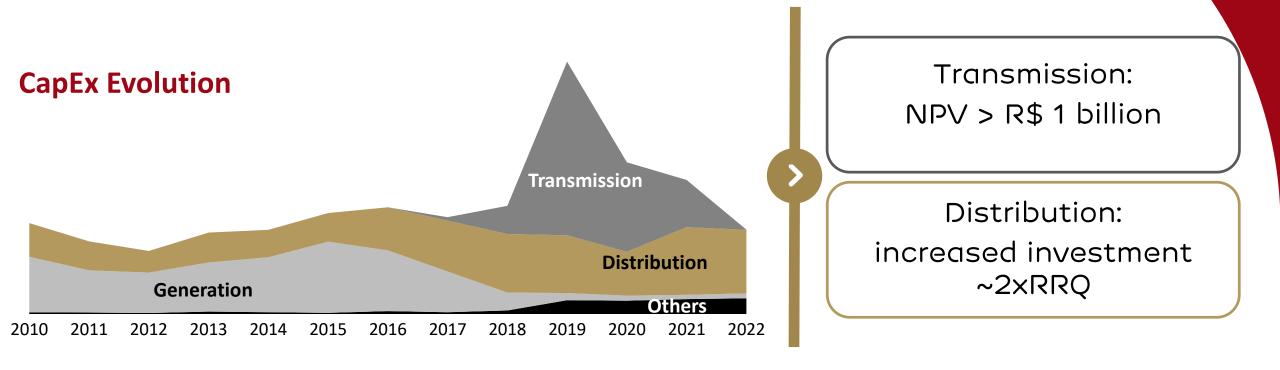
Benchmark in efficiency and digital

Financial function as factor of value aggregation



Profitable contracted growth Capital allocation in Networks with distinctive returns

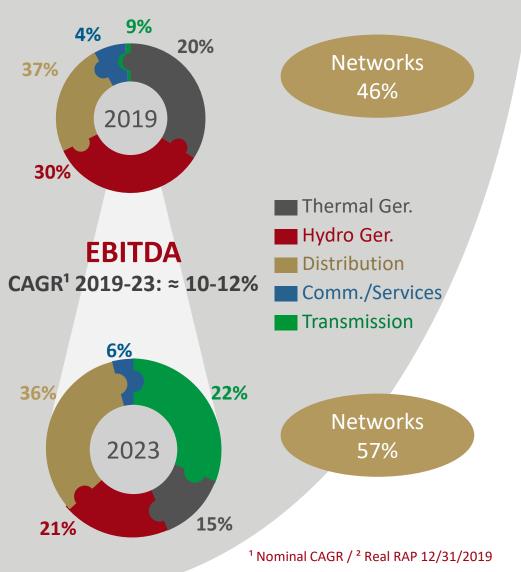




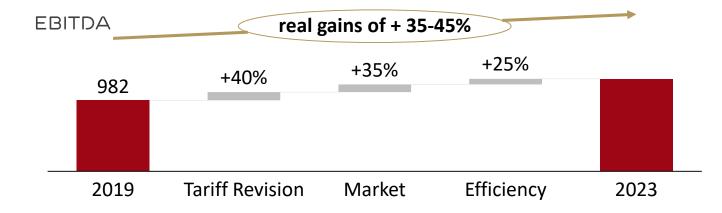


Growth strategy with value creation

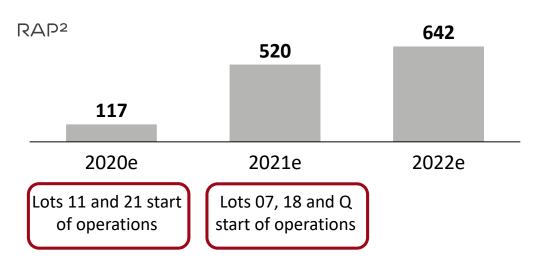
Profitable contracted growth Network investment ensuring double-digit growth



Distribution



Transmission







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Robust portfolio of growth options Inorganic growth options



Distribution





- Quality of concessions
- Business environment
- Scale gains

Transmission



- Environmental risk
- Property risk
- Business environment
- Technical complexity

Auction Dec/20
Estimated Capex of R\$ 7.4 billion¹

Robust portfolio of growth options Energy efficiency: nationwide footprint

Business Models

TURN-KEY

BOT¹

PERFORMANCE

1.4 MWp ~ 28 MWp ~ + 31 MWp

Installed Capacity in 2018

Current Installed Capacity

Energy Efficiency

Contracted Capacity Pipeline

Energy Intelligence **Smart Monitoring Automation and Control Consumption Management**

Air Conditioning Cogeneration

Compressed air Refrigeration **Industrial Steam Lighting**

23 STATES

Solar energy projects

Efficiency energy

projects

Analytics

Robust portfolio of growth options E-mobility: pioneering positioning in Brazil





Mobility platforms and operations

Digital mobility
Shared mobility
Delivery service
Public transport operations



Infrastructure services

Infrastructure management & integration services



Infrastructure/ Energy Supply

Public

B2C and B2B infrastructure solutions

>

Brazil could potentially achieve 12TWh power consumption by 2030¹ (equivalent to a market of R\$ 4.6 billion)



¹ Source: EPE, BCG Analysis

Robust portfolio of growth options E-mobility: R\$ 50 million in R&D





SP-RJ electric corridor

 6 charging stations between São Paulo and Rio de Janeiro, inaugurated in 2018





Ultra fast charger network

Electrification of the São Paulo state

- Installation of 30 ultra fast charging stations on the main highways of the state
- Inauguration in October 2020, of the first ultra-fast charging station on the coast of São Paulo
- Largest network of ultrafast chargers for electric vehicles in South America



E-lounges – Airports

 Installation of 2 e-Lounges with recharge infrastructure for shared mobility operators





- Implementation of a project with 1 electric bus in operation with Águia Branca for intercity and charter routes
- Announcement of partnership with Unidas will enable the rental of 100% electric cars





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Benchmark in efficiency and digital

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Benchmark in efficiency and digital Four ZBB cycles since 2015



Schedule of projects implementation

ZBB 1.0

2015

- Efficiency across the group
- Implementation of ZBB methodology

2016

ZBB 2.0

- Focus on Distribution
- Teams, Service and Back-office

Robotization

 Implementation of the first 44 robots

2017

CSP (Shared Services Center)

- Creation of a Shared Services Center
- Centralization of specific support processes

ZBB 3.0

- Focus in corporate center
- Challenge of contract costs
- Prorating of costs by area

2019

ZBB Digital

- Focus on the Corporate Center
- Digitization initiatives aligned with global best practices



2018

- 159 cross-cutting efficiency initiatives
 - 200 Robots
- ~96 thousand working hours robotized

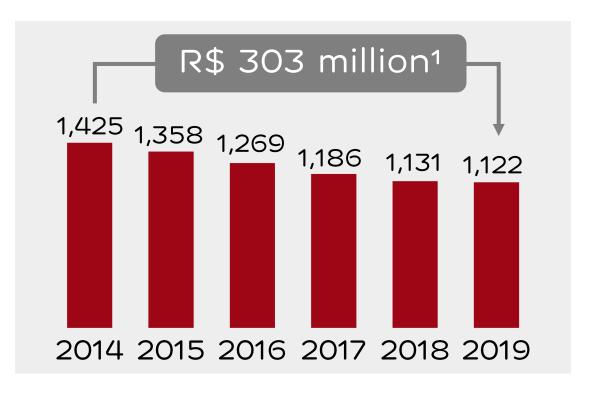


New efficiency cycle anchored in digitalization (Digital ZBB)

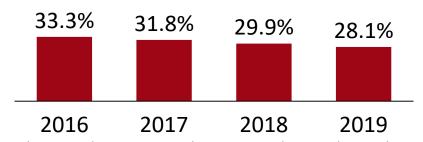


Benchmark in efficiency and digital Movement that allowed relevant and transversal gains

Main benefits achieved (PMTO R\$ million)



PMTO²/Gross Margin Consolidated





¹ Gains in efficiency 2019 vs 2014 vis a vis growth in inflation for the period. Disregarding Ipueiras, Cachoeira, APS and Pantanal. Regarding Pecém 100% (Pro-forma)

² OPEX disregards VNR report from the tariff revision processes





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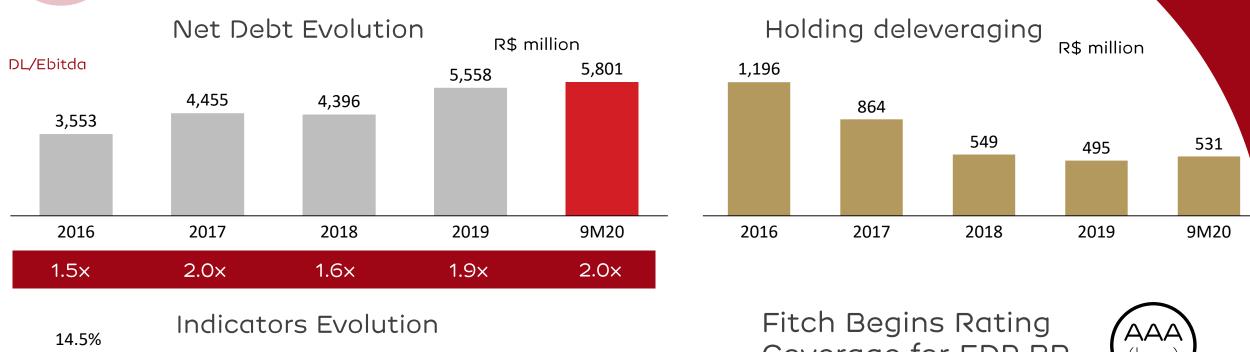
Benchmark in efficiency and digital

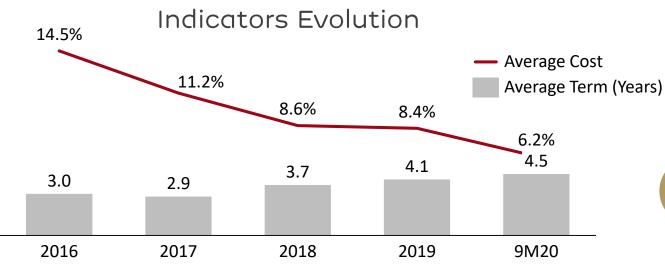
Financial function as factor of value aggregation





Financial function as factor of value aggregation Capital structure efficiency optimizing the result





Coverage for EDP BR Stable Outlook



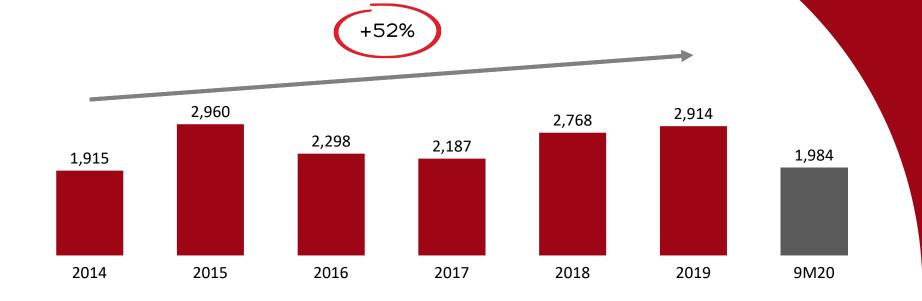
- 75% of issues¹ without guarantees in Distribution and Generation
- Prepayment² of high cost debts, including IDB in Pecém

Ebitda e Net Earnings



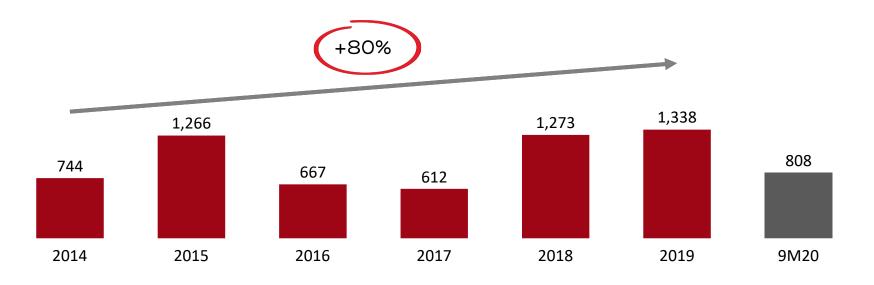
EBITDA

R\$ million



Net Earnings

R\$ million



Dividends



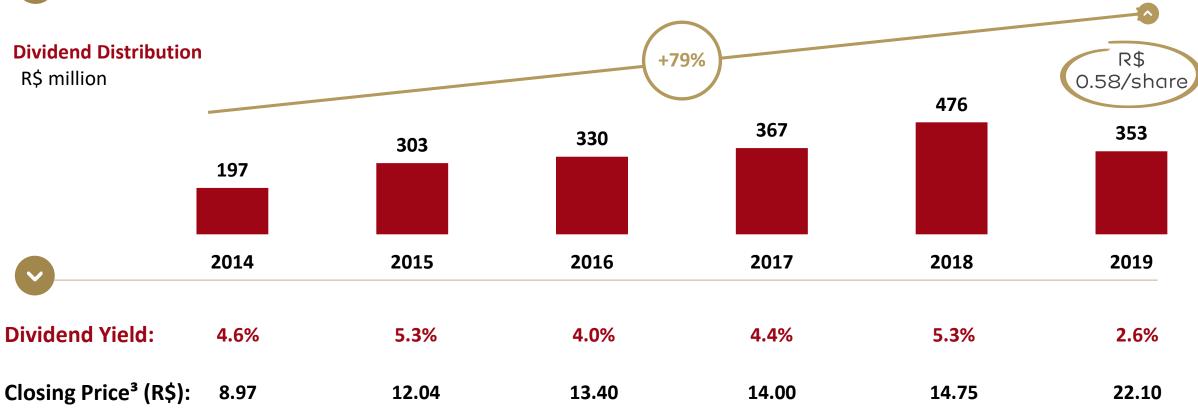


Payment of IOE¹ + dividends

Management Commitment:

Minimum payment of 50% of adjusted net income²





Dividends Policy adjusted to clarifity the value creation to shareholder



1

Capital discipline

Investment Strategy

- Disciplined investing: mín. 1.4x IRR/WACC;
- GRID Growth;
- Investments in solar energy;
- Energy transition leadership.

Business CAPEX

- Reinforce CAPEX in distribution companies. Remuneration Base at 1.5x-2.0x the Reintegration Quota;
- Active bidding in Transmission Auctions.

Cash Flow Profile

 Strong low-volatility cash generation profile, anchored in regulated markets and long-term contracts.

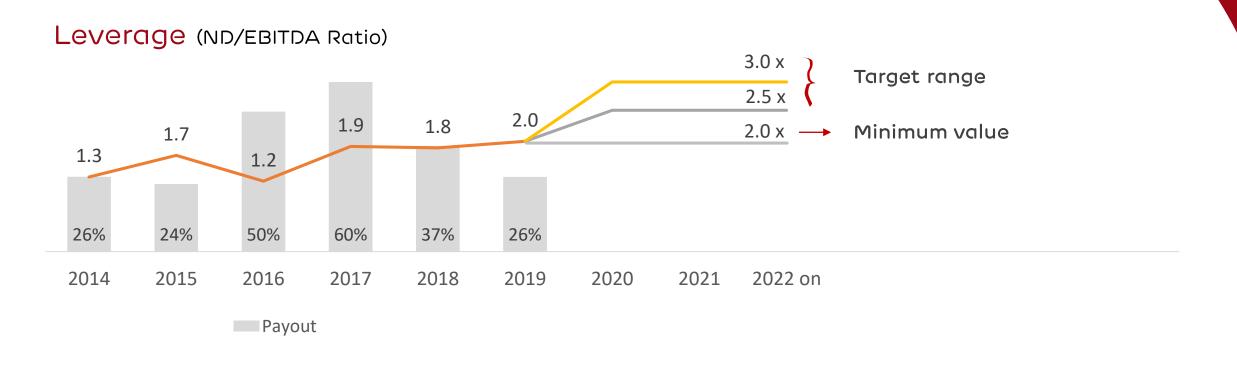


- Minimum Dividend of R\$ 1.00 per share after 2020 with Payout target greater than 50% of Adjusted Net Income¹
- Payment of additional dividends or share repurchase with non-invested cash flow generated;
- Leverage ND/Adjusted EBITDA²
 TARGET: 2.5x to 3.0x and
 Minimum: 2.0x.

¹ Adjusted for Earnings from Long-Term Cash realization, such as the EBITDA of Transmission Companies, VNR of the Distribution Companies, M&A Operations, Contingencies, and Post-Employment Benefits 2 Details on the Dividend Police at IR website.

...ensuring leverage within stable and sustainable value...





Incresead leverage creates shareholder value

... added by a Buyback program



Purpose

Maximize shareholder value generation, given the righ levels of profitability obtained with the current share price range

Execution Period

Eighteen (18) months from August 28, 2020.

Maximum number of shares to be repurchased

24,863,880 shares





R\$ 1.00 per share guaranteed



Improved EPS



Repurchase of up to 8.5% of free float



Given the Pandemic situation, EDP defined 3 restructuring phases React, Recover e Reshape

edp

- **Strict steps** for prevention and protection;
- Reducing TOTEX, Dividends and M&A
 by R\$ 1.35 billion to preserve Cash;
- Reinforcing liquidity by R\$ 1.75 billion;

Opportunities Committees



Mar/20

Pandemic Starts REACT

COVID-19
Crisis Committed

Steps to mitigate the effect of pandemic with optimization and rescheduling costs;

Recovery Plan

- Resumed of CAPEX Plan;
- Resumed of power transmission construction;
- Regulatory Agenda;
- Contingency Management.

- Growth
- Customer
- Digital
- Innovation
- Green Recovery
- Diversity & Inclusion
- Workplace redesign

Business portfolio and options across three investment horizons







- Acceleration of investments in solar PV
- B2C position reinforcement
- Positioning for the energy market liberalization

Growth Businesses



- Secondary market and transmission auctions
- Antecipation of transmission projects
- Digital transformation

Mature Businesses



- Continuity of distribution investment
- Continuity of capital recycling
- Digital ZBB

pos

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