Mining that changes with the world

# nexa

4Q23 and 2023 Results February 22, 2024

> NEXA LISTED NYSE

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Nexa's management uses non-IFRS measures such as Adjusted EBITDA, cash cost net of by-products, all in sustaining cash cost net of by-products, among other measures, for internal planning and performance measurement purposes. We believe these measures provide useful information about the financial performance of our operations that facilitates period-to-period comparisons on a consistent basis. Management uses Adjusted EBITDA internally to evaluate our underlying operating performance for the reporting periods presented and to assist with the planning and forecasting of future operating results. Management believes that Adjusted EBITDA is a useful measure of our performance because it reflects our cash generation potential from our operational activities excluding impairment of non-current assets and other miscellaneous adjustments, if any. These measures should not be considered in isolation or as a substitute for profit (loss) or operating profit, as indicators of operating performance, or as alternatives to cash flow as measures of liquidity. Additionally, our calculation of Adjusted EBITDA may be different from the calculation used by other companies, including our competitors in the mining industry, so our measures may not be comparable to those of other companies.

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## 2023 | Highlights



#### Solid operating performance in all metrics

- > Mining production: upper range of the guidance in all metals
- Metal sales: mid-point of the guidance
- > Mining cost ROM and Smelting conversion cost: within the guidance
- > Capex: within the guidance and Opex: below guidance

**Sound Financial Performance:** still challenging price environment + Aripuanã ramp-up

- Net revenue: US\$2,573 million
- 4Q23 adjusted EBITDA: US\$105 million (+28% q-o-q)
- FY23 adjusted EBITDA: US\$391 million

#### Aripuanã ramp-up

- > 2023 production within the guidance. **4Q23 higher production** *vs.* **3Q23**
- > Ramp-up progressing as planned: improving plant reliability and stabilization

#### Others

- > Cerro de Pasco integration: moving towards approval process
- > Advancements on ESG: leading position in carbon reduction in the Zinc industry
- Exploration: indications of positive results in current operations and projects (85,199 m of exploratory drilling)

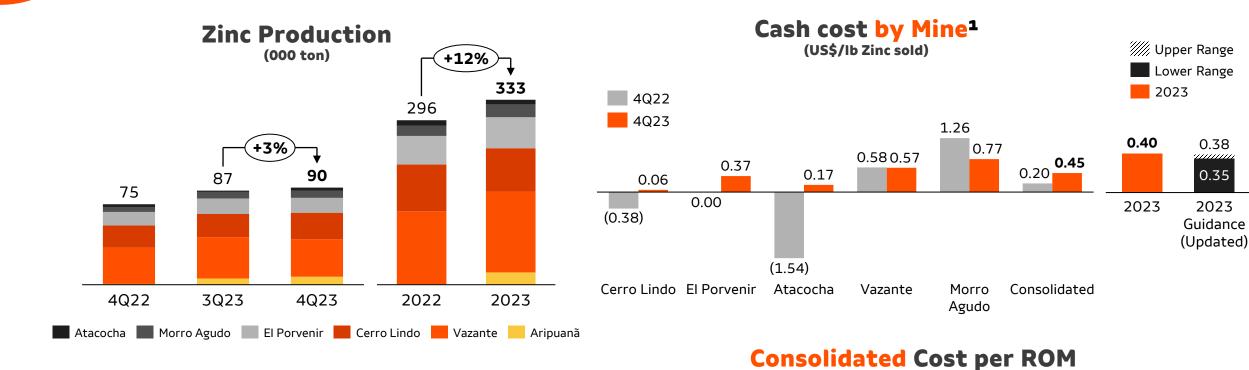
## **Operating Performance | Mining Segment**



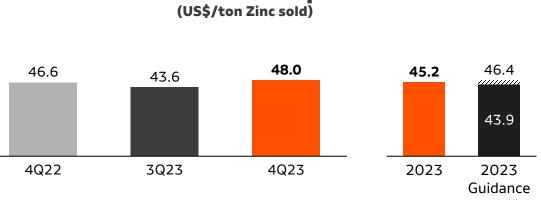
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0.35

2023

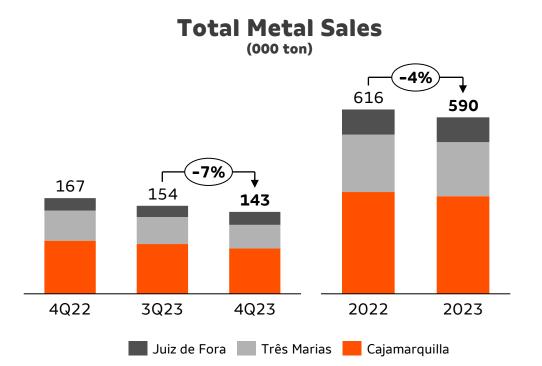


- Zinc production 2023: +12% (vs. 2022). Mainly driven by start-up of Aripuanã mine and Cerro Lindo volumes.
- Cash cost net of by-products: increased y-o-y mainly due to lower by-products contribution from our Peruvian mines
- Cost per ROM: +3% (vs. 4Q22) mainly due to higher mine development (drilling) in Peruvian mine. 2023 within guidance



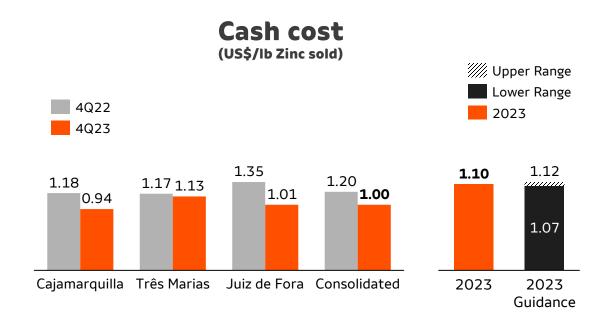
1. 4Q23 and 2023 consolidated cash cost of the Mining Segment and cash cost guidance in US\$/Ib does not consider Aripuanã's cash cost.

## **Operating Performance | Smelting Segment**

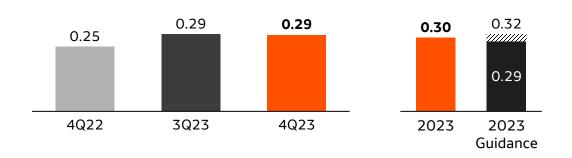


- Total metal sales 2023: -4% (vs. 2022) following lower volumes from Cajamarquilla and Três Marias
- Cash cost net of by-products: lower than 4Q22, due to lower raw material cost (lower Zn LME price). 2023 within guidance
- **Conversion cost:** up from 4Q22 explained by maintenance and higher energy costs. **2023 within guidance**

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## Aripuanã | Update (1/3)



World-class, long-life underground polymetallic mine – our 3rd flagship mine



#### Ramp-up Status 4Q23

✓ Advancements on plant stabilization: pumps replacement ongoing and metallurgical process improvements

✓ 5 days planned downtime in December: replace equipment and execute bottleneck taskforce (focus on increase plant reliability and metallurgical performance)

#### 4Q23 Performance and current status

- Utilization rate averaged 61% (vs. 56% in 3Q23), and improving
- Increased production in all metals. 2023 production within guidance<sup>1</sup> for all metals
- Zn, Pb and Cu recoveries improving and concentrates grades and quality stable (vs. 3Q23): focus on plant stabilization
- Underground mine: run of mine and mine development progressing as planned

#### **4Q23 Exploration**

 Results from drill holes<sup>2</sup> in Babaçu: confirmed the continuity of mineralization with high polymetallic contents (e.g. 43.2m with 13.75% Zn, 5.68% Pb, 0.26% Cu, 85.09 g/t Ag and 0.29 g/t Au)

1. Production guidance updated in Oct/23; 2. Drill holes BRAPD000218 and BRAPD000220 as per Fourth Quarter and Full Year 2023 Exploration Results

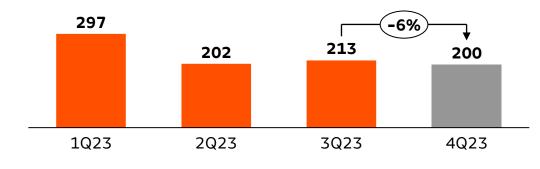
## Aripuanã | Update (2/3)

Key indicators progress

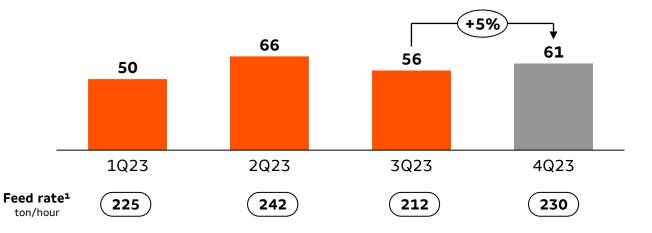
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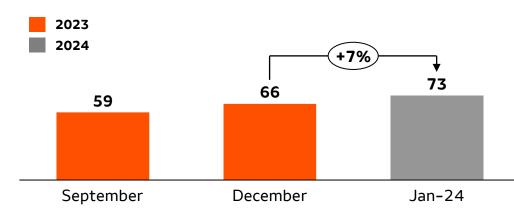
## Plant downtime (avg. hours<sup>1</sup>)



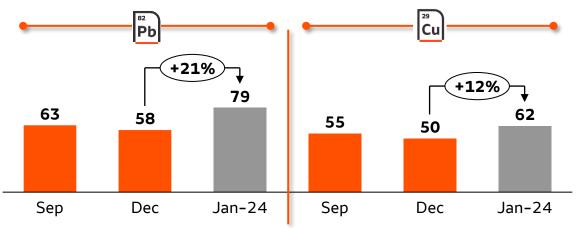
## Plant capacity utilization (%)



**Zn recovery (%)** 







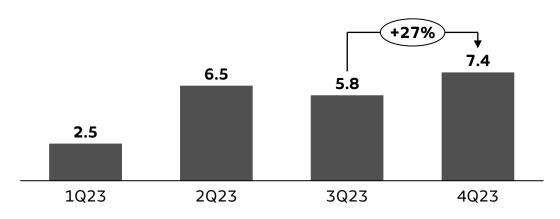
1. Monthly avg. hours. For the quarters, it considers the average of the referred quarter.

## Aripuanã | Update (3/3)

Key indicators progress

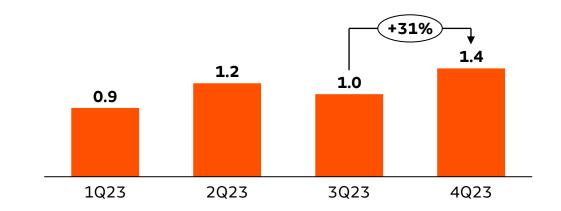


## **Zinc content production (kt)**

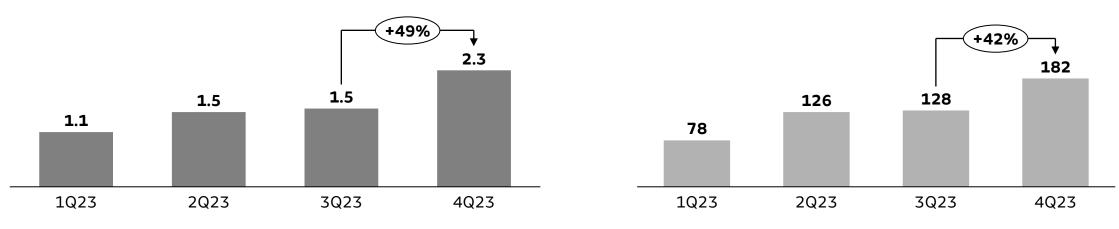


Lead content production (kt)





## **Silver content production (koz)**



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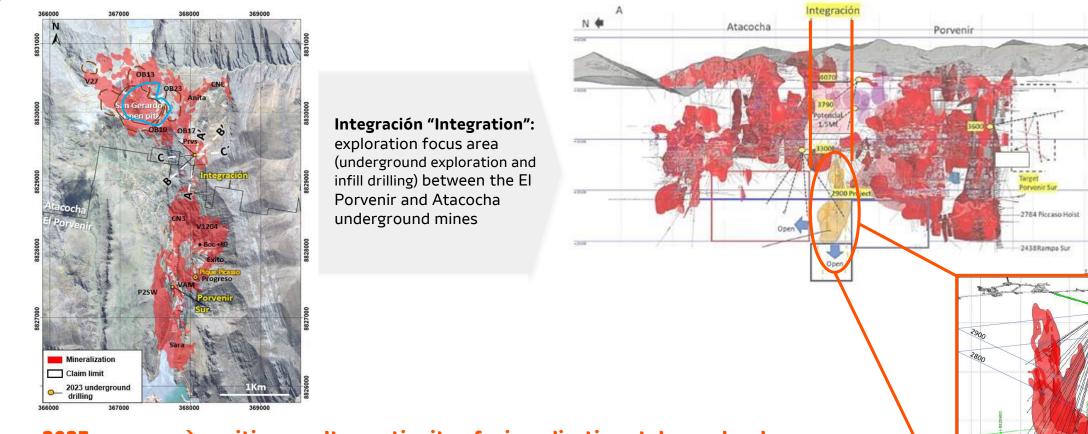
#### **2023 Exploration program | Achievements** nexa Indications of positive results in brownfield and greenfield Life of Mine (yrs) **Cerro Lindo:** Meters Drilled<sup>1</sup>: 78,911m 8 years The exploratory drilling program at the Cerro Lindo focused on extending the mineralization of the OB-8 and OB-9 mineralized bodies, as well as identifying new mineralized zones at the Pucasalla target and its extensions. Vazante: Meters Drilled<sup>1</sup>: 45,166m 9 years In 2023, the brownfield exploration at Vazante focused on expanding existing mineralized zones in the northern and southern parts of the mine. Aripuanã: Meters Drilled<sup>1</sup>: 46,459m 14 years The Aripuanã exploration strategy focused on increasing Mineral Resources at the Babacu mineralized body, which lies to the southeast of the Ambrex deposit, and on starting drill at the Massaranduba target to the southeast of Babaçu. **Cerro Pasco Complex:** Meters Drilled<sup>1</sup>: 43,886m (El Porvenir) and 2,941m (Atacocha) **6** years El Porvenir exploration drilling program, in 4Q23, focused on the extension of mineralization at Integración (El Porvenir) Target. Results indicate good explorations potential, ready to be converted to mineral resources with infill drilling, supporting the Pasco Integration Project

Note: Mine Life based on Mining Report 2022; mine life calculated by dividing reserves by ore mined capacity; <sup>(1)</sup> Includes: exploration and infill drilling in 2023.

## **Exploration | El Porvenir and Integración**

Results continue to suggest potential Resources extensions to support the Pasco Integration Project





### 2023 program $\rightarrow$ positive results: continuity of mineralization at deeper levels:

1Q23: 3.0 meters @ 7.83% Zn, 4.86% Pb, 0.60% Cu, and 55.79g/t Ag

**2Q23:** 12.7 meters in length @ 3.53% Zn, 1.48% Pb, 0.16% Cu, 19.12 g/t Ag

**3Q23:** 3.2 meters @ 10.59% Zn, 0.18% Pb, 0.26% Cu, 43.79 g/t Ag

4Q23: 3.5 meters with 2.99% Zn, 1.15% Pb, 0.46% Cu, 130.97 g/t Ag and 0.42 g/t Au

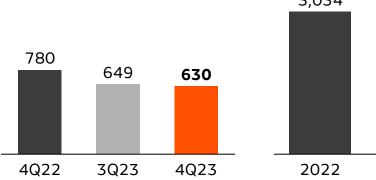
## 2023 | Adjusted EBITDA

Consolidated Results



## **Net Revenues<sup>1</sup>**

(US\$ million)

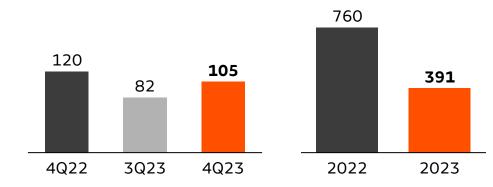


## 3,034 **2,573** 2022 2023

- 4Q23: net revenues decreased by 19% y-o-y due to lower smelting sales volume and lower zinc prices, and by 3% q-o-q due to lower smelting sales volume
- **2023 net revenue:** lower vs. 2022 mainly driven by lower zinc prices (-24%) and copper prices (-4%) and lower smelting sales volume

## **Adjusted EBITDA<sup>2</sup>**

(US\$ million)



- 4Q23 Adj. EBITDA: US\$105 million, lower y-o-y mainly due to lower smelting sales volume and lower zinc prices
- **Compared to 3Q23**, Adj. EBITDA **increased 28%** due to higher zinc prices and higher mining production volumes
- In 2023, the decrease was mainly due to lower zinc prices, lower smelting sales volume and Aripuanã ramp-up impact

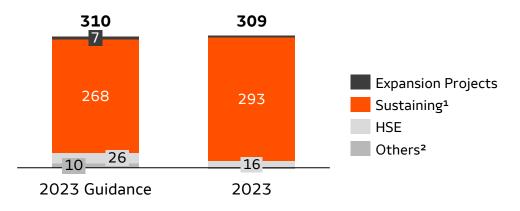
(1) Includes intersegment results; (2) Adjusted EBITDA excludes the items presented in the "Net Income reconciliation to Adjusted EBITDA" section on our earnings release – US\$101 million in 4Q23, totaling US\$248 million in 2023.

## 2023 | Investments



## **Capital expenditures**

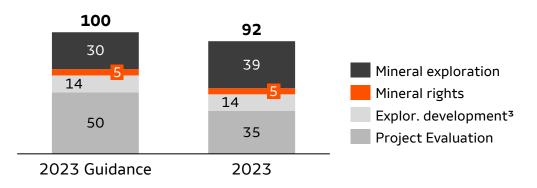
(US\$ million)



- 4Q23 investment: US\$111 million.
- 2023: US\$309 million. Within guidance
- Nearly all related to sustaining (which includes mine development)

## **Exploration and Project evaluation**

(US\$ million)

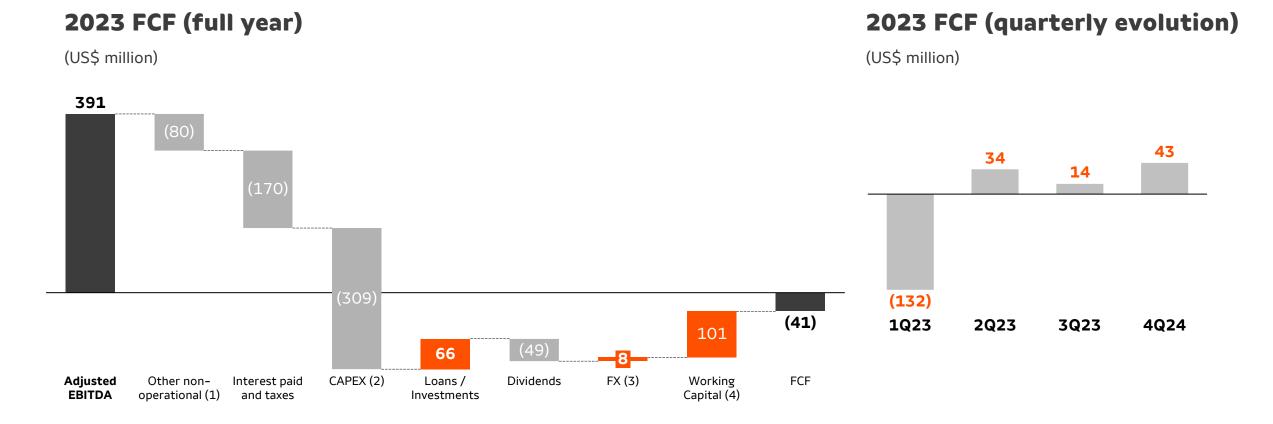


- 4Q23: US\$24 million spent, totaling US\$92 million in 2023 (below guidance)
- We expect to continue advancing with our exploration activities, primarily focusing on identifying new ore bodies and upgrading resources classification through infill drilling campaigns.

(1) Investments in tailing disposal and primary mine development are included in sustaining expenses. (2) Modernization, IT and others; (3) Exploratory mine development refers to the "secondary" development to support exploration program,

2023 | Free Cash Flow





Negative FCF in 2023: driven by lower zinc prices, 1Q23 working capital investment and Aripuanã ramp-up

#### Positive FCF in 2Q23, 3Q23 and 4Q23

(1) Adjustments to reconcile Adjusted EBITDA to cash provided by operations and CAPEX reconciliation to Financial Statements; (2) "CAPEX" includes Sustaining, HS&E, Tailing Dams, Expansion, Modernization, IT & Others; (3) Foreign exchange effects on cash and cash equivalents; (4) Breakdown available in Financial Statements explanatory note "Changes in operating assets and liabilities".

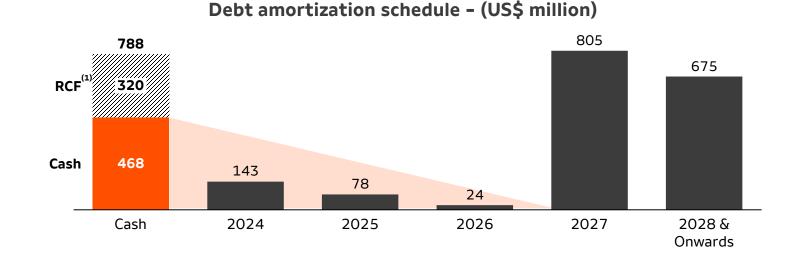
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## Liquidity and Indebtedness

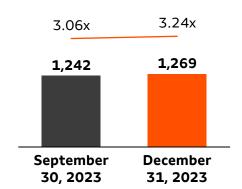


## **Debt profile** (as of December 31, 2023)

Average debt maturity: 3.75 years @6.11% avg. cost



#### Net Debt<sup>(2)</sup>/LTM Adj. EBITDA



**Rating agencies Rating** Outlook Sound balance sheet with a long-term debt profile Fitch BBB-Stable Positive free cash flow in 4Q23 and slightly negative in 2023 S&P **BBB-Stable** Leverage at 3.2x due to lower LTM Adj. EBITDA; +US\$50 million increase in gross debt: new export facility Moody's Ba2 Negative

Note: In 4Q23 Nexa was in compliance with all of its financial covenants; (1) 5 yrs sustainability-linked US\$ 320M Revolving Credit Facility effective on Oct 20<sup>th</sup>, 2023.; (2) Gross debt (US\$1,726 million) minus cash and cash equivalents (US\$457 million), minus financial investments (US\$11 million), plus derivatives (US\$2.6 million), plus Lease Liabilities (US\$9 million).

**Market Fundamentals** 





### **Zinc**

- Short-term: we expected some support from the easing of the US monetary policy and the Chinese stimulus. As smelter margins may squeeze (due to lower TC and current prices), we may see reduction in global metal production in 2024
- Mid-long term: outlook remains positive, supported by possible lack of feasible supply to fulfill forecasted demand, which is expected to be driven by investments in infrastructure, construction, the auto sector (boosted by EV sales) and energy transition



#### Copper

- Short-term: China's economy recovery and global tensions causing volatility are also weighing on Copper prices. Any positive sign should put upward pressure on prices. Supply may provide some positive price support
- Mid-long term: demand scenario still optimistic, as the metal plays an important role in energy transition. On the supply side, both greenfield and brownfield projects are expected to come online in 2024-2025 however, forecasted future demand would require more supply efforts

<sup>(1)</sup> Based on daily prices until February 19<sup>th</sup>, 2024, as reported by the London Metal Exchange

## Nexa | 2023 Key Considerations and 2024 Focus



- Aripuanã: ramp-up completion. Focus on safety, stability and positive cash generation
- <u>т</u>
  - **Growth** (Pasco integration): progressing towards the formal approval process



**Exploration:** focus on LOM extension (current mines) and long-term growth options



**Keep ESG strategy active:** important advancements in 2023. To constantly tracking progress toward achieving our public commitments



**Strengthening the balance sheet:** start deleveraging, having suitable options to be implemented on the right time. Keep strong liquidity and conservative leverage ratios





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